IF GLOBAL COMPETENCIES TELL US WHAT PROJECT MANAGERS NEED TO DO, WHAT SORT OF EDUCATION AND TRAINING IS NEEDED FOR A COMPETENT PROFESSION?

Barrie Todhunter

University of Southern Queensland

Toowoomba Australia 4350 Tel. +61 7 3853 3237 email todhunter@usq.edu.au

ABSTRACT

As the profession of project management has evolved, the focus has constantly changed. From what was once a simplistic emphasis on time, cost and quality related to 'hard' projects from the defence, engineering and construction disciplines, project management now suggests that it is 'mature' enough to deliver organisational objectives in all areas of business and society. How has that maturity been achieved? Caught up in the enthusiasm of the competency movement in the 1980s and 1990s, professional project management accreditation in Australia has focused on competency-based assessment (as in the RegPM process offered through the Australian Institute of Project Management). Indeed, the AIPM and the PMSA are driving forces in the current development of global competencies for project managers. The Project Management Institute in the United States of America has chosen a multiple-choice questionnaire for their Project Management Professional accreditation, while other bodies have a range of options.

How does this fit with the development of an 'emerging' (as opposed to 'accidental') profession as project managers like to view themselves? What are the attributes of a 'profession' and how are they really developed? Will 'competencies' as they are currently perceived achieve the professional recognition that we desire? Are current training and educational methodologies at odds with the desire to reach true professional status? If so, how can that alignment be achieved?

The author is carrying out doctoral studies in project management education to research these questions and this paper presents an insight into the issues of appropriate professional education for project management and how universities and training organisations must align their programs to offer holistic development of the knowledge, skills and attributes necessary for project management team members and leaders to be accepted by the community as professionals. The results of preliminary research are provided together with some guidelines on how training and education programs must be aligned across many levels in order to serve all members of the project management community.

KEY WORDS:

Project Management, Education, Profession, Competencies

IF GLOBAL COMPETENCIES TELL US WHAT PROJECT MANAGERS NEED TO DO, WHAT SORT OF EDUCATION AND TRAINING IS NEEDED FOR A COMPETENT PROFESSION?

INTRODUCTION

This paper looks at the issues associated with training and education in project management. Often referred to as an 'accidental profession' because of the way that practitioners enter the field, project management is struggling to create an identity and a theoretical framework that can be used for professional practice and professional development. Initially the paper looks at the definition of effective education in a higher education context, and then considers the issues associated with project management education from the point of view of numerous stakeholders. As one of the major stakeholders, the Australian Institute of Project Management (AIPM) has had a strong influence since its inception over the development of a professional identity, professional development, and accreditation. However, the competency-based focus adopted for accreditation has led to a conflict between the processes and objectives of project management training and those of higher education. This paper considers how a conceptual and theoretical framework could be developed that is suitable for 'competency-based learning' at all levels.

RESEARCH CONTEXT

This paper suggests that:

- the vocational competency standards developed by professional bodies for project management lack consideration of attributes associated with recognised professions,
- project management education lacks an adequate conceptual framework that is aligned with the objectives of valid professional development, and
- valid competency standards and a conceptual framework must consider a broad range of higher-level outcomes.

EFFECTIVE PROJECT MANAGEMENT EDUCATION

The first section of this paper looks at what constitutes effective project management education. Turner et al. (2000) observe that most project personnel hold a qualification or first degree in an area other than project management (thus project management education is commonly approached as postgraduate study), fewer than fifteen percent of project personnel hold any form of project management certification or registration, and that the majority of project personnel have gained their knowledge through experiential learning.

Formal project management education is relatively new to the higher education sector and Master's level programs are still uncommon throughout most of the world. They are generally post-experience and aimed at professionals who are advanced in their chosen careers (Turner & Huemann 2000). Despite project management having its roots in the engineering and defence industries, Jaafari (1998, p. 514) suggests that it 'has tended to evolve into an independent discipline, even to the point of defining competency levels for project managers...', but there is still 'no coherent and systematic programmes for the preparation of project managers from an early age through to full professional status'.

More than twenty distinct delivery methods of project management education have been identified in the United States of America (Wirth & Amos 1996). Table 1 provides an overview of training and educational programs in Australia, ranging from vocational training programs offered by private training organisations and Technical and Further Education (TAFE) institutions, predominantly using a competency-based approach, through to doctoral programs. At this stage, there is no evidence of any undergraduate Bachelor programs in project management in Australia, consistent with the pattern internationally (Turner & Huemann 2000). From a review of articles in professional journals, the most common type of formal project management education is at Master's level in an on-campus part-time mode, and apart from the program at the University of Southern Queensland, most are offered through the faculties of engineering, architecture or construction, consistent with the origins of the discipline (Australian Institute of Project Management 2002).

Table 1: General Characteristics of Project Management Training and Educational Programs in Australia

Item	Training	TAFE	HE Undergrad	HE Master's coursework	HE Master's research	HE Professional doctorate	HE Research doctorate
Provider of education	Private training organisation RTO	TAFE	University	University	University	University	University
Location of student learning	Training org'nWorkplace	On-campusWorkplace	On-campusOff-campus	On-campusOff-campus	On-campusOff-campus	Off-campus	On-campusOff-campus
Method of educator / student interaction	Face to face	Face to face	Face to faceDistance	Face to faceDistance	Face to faceDistance	Distance	Face to faceDistance
Purpose of program	Vocational competencies	Vocational competencies	Learning competencies	Learning competencies	Research competencies	Research competencies	Research competencies
Professional role relevant to educational program	Team member	Team member	 Team member Project manager 	 Team member Project manager Project director 	 Project manager Project director	Project director	Project director
Applicability to professional accreditation by PMI (USA)	Medium	Medium	Medium	Low	Low	Low	Low
Applicability to professional accreditation by AIPM (Australia)	High	High	Low	Low	Nil	Nil	Nil
AIPM RegPM accreditation levels for which academic program prepares student	• QPP	• QPP	QPP RPM	RPM MPD	RPM MPD	• MPD	• MPD
Suitability of program for workplace-based learning	Yes	Yes	No	No	No	No	No
Utilisation for • full time learning program	Unlikely	Yes	Yes	Yes	Yes	No	Yes
part time learning program	Yes	Yes	Yes	Yes	Yes	Yes	Yes

Legend TAFE

Technical and Further Education

ΗE

Higher Education Registered Training Organisation Qualified Project Practitioner Registered Project Manager Master Project Director RTO QPP

RPM

MPD

The Project Management Institute (PMI) in the United States of America offers professional accreditation through their Project Management Professional (PMP) program, based on academic qualifications and a knowledge-based multiple-choice questionnaire. The Australian Institute of Project Management (AIPM) offers their Registered Project Manager (RegPM) professional accreditation program using competency-based assessment rather than academic qualifications. There are three levels of the RegPM program reflecting increasing levels of responsibilities—Qualified Project Practitioner (QPP), Registered Project Manager (RPM), and Master Project Director (MPD).

From Table 1 and a review of the current literature, the following conclusions may be drawn about project management education in Australia:

- Private registered training organisations (RTOs) and TAFE colleges provide the bulk of project management education, and this is provided as vocational competency-based programs aimed at practitioners at team member level
- There are few, if any, undergraduate degree programs, and formal education is undertaken predominantly at postgraduate level
- Postgraduate programs are targeted at practitioners at a higher level of the professional community such as project managers and program directors
- Coursework Master's programs focus on a mix of knowledge, cognitive and functional competencies, whereas other postgraduate programs have an emphasis on personal, behavioural, values, ethical and research competencies (see the elements of professional competence in table 3).
- Higher education programs that are not competency-based provide little value for practitioners in achieving professional accreditation under current models.

THE NATURE OF PROFESSIONAL EDUCATION

Project management is often represented as a 'profession' although it is arguable whether it has reached that level of acceptance in the community (Turner 1999). Research indicates that professional practitioners should have a sound theoretical knowledge of the subject and that the provision of formal educational programs is an essential part of the development of a new profession (Turner & Huemann 2000). Based on the views of Schon (1987), Benson (2001, p. 92) suggests 'that the most important areas of professional practice lie beyond the instrumental boundaries based on technical expertise and go into the more indeterminate areas of practice that deal with uncertainty, uniqueness and value conflict' and that the 'outstanding professionals in all areas, including those with high levels of formal rationality, reflect wisdom, intuition and artistry beyond the instrumental'.

Dinham and Stritter (1986) differentiate professional education from trades or craft by its 'reliance on theory' (p. 952), and differentiate higher educational curricula by the inclusion of educational experiences and professional initiation through an apprenticeship. One of the distinctions of a profession is the requirement to 'set aside personal beliefs and preferences in favour of the client's best interests' (p. 953). They describe professional education in terms of 'transforming the student's gestalt from confusion to familiarity, so the student comes to inhabit the professional world'. Their conclusions include that there is no magical formula to predict a learner's academic nor professional performance, preparation must include more than merely cognitive knowledge, and that successful education requires both the 'art' of teaching and the 'science' of teaching'.

They raise valid questions about determining the effectiveness of professional education (p. 964) as indicated below:

- Are there student attributes that will result in better prepared professionals?
- What aspects of professional education must students master before entering the practical environment?
- Have the characteristics of effective practical instruction been fully identified?
- What are the most efficient and the most effective methods for evaluating a learner's practical performance?

Of importance to project management is their suggestion that professional education suffers from two versions of insufficient theory:

- Many professions are themselves loosely defined, and that their practice is based on models such as habit, the 'artist as hero', or craftsmanship—there is no 'theory of action'; and
- Professional education, resting on an already tenuous theory base, suffers further because there is little education theory of action for instruction particularly practical instruction.

OBJECTIVES OF LEARNING AND EDUCATION

Jones & Paolucci (1999, p. 9) suggest that 'assessment of learning outcomes provides the major feedback mechanism' and that it 'is critical in evaluating the instructional system and its effectiveness. The information that is collected as evidence of learning achievement will depend on the nature of competency being measured'. These consist of 'cognitive tests (measurement of intellectual skills), performance tests (measurement of capability) and attitudinal tests (measurement of disposition and perspective)'.

Bloom's (1956) taxonomy of learning in the cognitive domain provides part of an essential framework for understanding desirable educational objectives and skills and the processes necessary to achieve them. The hierarchy of learning outcomes for this domain is:

- lower order learning objectives of knowledge, comprehension and application; and
- higher order learning objectives of analysis, synthesis, and evaluation.

Jones & Paolucci (1999) suggest that 'learning is achieved when a permanent change in thinking, attitude, or behaviour is experienced' (p. 3) and that instructional objectives can and should be based on one or more of the following factors:

- learning domain cognitive, affective or psychomotor
- · learner profile objectives should be appropriate for the learner's level of ability
- task characteristics instructional objectives should be appropriate for the tasks associated with the subject matter that is to be learned, and
- grouping instructional objectives should be appropriate for the grouping arrangement and learning situation.

Farivarsadri (2001) has researched the pedagogy of architectural education and asserts that 'education's purpose goes much beyond the mere transformation of knowledge; it aims at implementing changes in the patterns of behaviour of a social group in the desired direction' (p. 2). He also indicates that apart from preparing students for a profession, a university architectural education 'is different from training that is only giving knowledge and skills necessary to serve a profession' and that:

'a holistic university education aims at addressing the whole person, developing the personalities of students in different dimensions, making them know how to acquire knowledge, to communicate, to be aware of his own values, and those of the other's as well. So does a holistic architectural education. This education in one end should prepare student (sic) for the profession with necessary abilities and skills and on the other end should educate them as people aware of social realities, being able to see the problems, to find solutions, have critical thinking, have their own values, etc' (p . 2).

This is consistent with the views of tertiary educators from interviews carried out by the author, but appears to be in conflict with the limited range of competencies considered for professional development and accreditation by professional bodies.

Conner et al (1996, p. 33) remind us that 'what might be effective when we're novice learners, meeting complex bodies of information for the first time, may not be effective, efficient, or stimulating for learners who are more familiar with the content'. Consideration of competencies in the affective domain becomes increasingly significant as higher levels of education are reached, such as those in postgraduate studies. The importance of competencies in the psychomotor domain varies from discipline to discipline. They may be of considerable importance to professional activities in medicine (surgery) and architecture (design and drawing), but may be of marginal importance to project management and many other business disciplines.

LEARNING EFFECTIVENESS

Research into the effectiveness of educational programs recommends consideration of the learning outcomes over the entire program, rather than perceptions of the effectiveness of a single component of the program, or of the learning processes themselves. Kretovics and McCambridge (2002) have indicated that the research focus 'has now shifted to value-added measures that assess what students have actually learned as a result of their participation' and that 'one systematic way to measure student learning would be to compare measures of student competencies at the beginning and end of their educational experience' but concede that 'few schools of business have conducted outcome studies that compare their graduates to their newly admitted students'. They conclude that 'there are no significant differences in the learning outcomes of students enrolled in distance courses as compared to traditional face-to-face classroom settings'. Their framework involved measurement of twelve learning skills grouped into four major skill areas:

- interpersonal skills-helping, leadership, and relationship skills
- information gathering skills-sense-making, information gathering, information analysis
- behavioural skills-goal setting, action, initiative, and
- analytical skills—theory, quantitative, technology.

(Kretovics & McCambridge 2002)

EXPLORATORY RESEARCH INTO PROJECT MANAGEMENT EDUCATION

To confirm the conclusions drawn from the literature review discussed above, the author has carried out interviews with representatives of major stakeholders in project management education including academic staff from three universities offering Master's level programs in project management, a Government project manager responsible for providing project management services and training in the public service sector, a senior consulting project manager who is also an executive office-holder of a major professional body in Australia, a senior project manager providing consulting and contractual services to the Department of Defence, and a postgraduate project management student.

Data reduction and analysis of the interview material has identified the following themes and categories relating to postgraduate education in project management:

- The need for incorporation of autonomous learning processes including:
 - reflective and self-referential learning skills
 - deep learning
 - the academic role to be one of facilitation
 - mapping to an overall competency framework
 - incorporating a range of assessment techniques including self-assessment and peer-assessment
 - high levels of communication among educators and students
- the need for personal transformation outcomes to include:
 - changing mindset and perspective
 - generating new visions
 - changing the platform of thinking
 - development of personal competencies and soft competencies
 - becoming a lifelong learner
 - challenging and addressing prejudices
 - qualifications, recognition and status
- the need for professional transformation outcomes to include:
 - development of professional competencies
 - becoming self reflective with regard to ongoing professional development
 - involvement in the definition and development of the profession
 - providing a positive influence on changing the professional culture
 - establishment of professional standards and best practice

These conclusions are consistent with the views of Jarvis (1998, p. 77) who suggests a focus on such concepts as 'self-determination, self-actualisation or self-transformation as the underlying concepts of all education for adults'.

Table 2 provides a comparison of the pedagogical issues associated with the project management programs identified in table 1. From the comparison in table 2, the following conclusions may be drawn with regard to postgraduate programs:

- The 'approach to learning' changes significantly for postgraduate programs from one of directed learning to one of independent learning
- Although the assessment media for postgraduate coursework programs are similar to those of undergraduate programs (assignments and examinations), the recommended assessment methods change significantly to incorporate self-assessment, peer-assessment and group-assessment.
- The emphasis for learning objectives changes from lower order to higher order, and
- The nature of communication changes from an emphasis of instructor/student to one of student/student, involving a high level of collaborative learning.

TAFE HE Undergrad HE Master's HE Master's **HE Prof Doctorate** HE Research Item Training Coursework Research Doctorate Academic gualification Ranges from Ranges from Diploma PM Master of PM Postgrad (P/G) Prof doctorate (eq Doctor of outcomes no qualification up Certificate to • Undergrad Degree Certificate (MPM) Doctor of PM Philosophy (PhD) (DPM). Doctor of to eg Bach PM • P/G Diploma Diploma in PM Diploma in PM Business Admin'n (Note: no courses Master of PM DBA)) in Australia) • MBA (PM) Knowledge based Assessment basis Knowledge based Knowledge and None or Competency Research based Research based research based competency based based Assessment methods None or Competency Institutional Institutional or · Self assessment · Self assessment Self assessment • Self, peer & group competency assessor assessment assessor assessment Typical assessment None or Competency tasks Assignments Assignments Dissertation Dissertation Dissertation medium competency tasks examination examinations Level of prior learning None required None required · Secondary school • Undergrad degree Research Coursework • Research Master's required undergrad degree Master's degree secondary school degree / honours Duration of learning Short courses From a few weeks to • 3 years full time • 1.5 years part time • 1.5 years part time • 3 years full time 1.5 years part time program 1 day upwards • 1year full time 6 vears part time • 3 years full time • 3 years part time • 3 years full time • 5 years part time · 2 years part time Educational objectives Lower order only Lower order only Lower and middle Lower to higher Higher order Higher order Higher order in cognitive domain order order Knowledge High High High Medium Low Low Low Comprehension Medium Medium High High High Hiah Hiah Application Low Low Medium High High High High Low Low Medium High High High Analysis High Synthesis Low Low Medium High High High High Medium Evaluation Low Low High High High High Approach to learning Highly directed Highly directed Directed learning Partly directed but Highly independent Highly independent Highly independent learning learning and independent mostly independent learning learning learning learning • on the basis of: learning Medium to high Collaborative Negligible Negligible Low Low Medium Low learning / group work Medium Medium to high · Level of independent Low Low High High High learning Level of reflective Negligible Negligible Low Medium High High Very high learning Level of content Very high Very high High Medium Low Low Low delivery Instructor/student High High Hiah Medium Low Low Low communication Student/student Low Low Low to medium Medium to high Low Low Low communication

Table 2: Pedagogical Dimensions of Project Management Training and Educational Programs in Australia

Legend: (see Table 1)

FRAMEWORK FOR EVALUATION OF PROJECT MANAGEMENT EDUCATION

In the mid 1990s, Cheetham & Chivers (1996) developed a framework for evaluation of professional competencies. They indicate that competence can be a difficult concept to pin down when it relates to professional occupations, where roles can be complex and the knowledge and skills involved are many and varied. They suggest that the components of professional competence are those indicated in figure 1, comprising functional competence, personal or behavioural competence, knowledge/cognitive competence and values/ethical competence (p. 24).

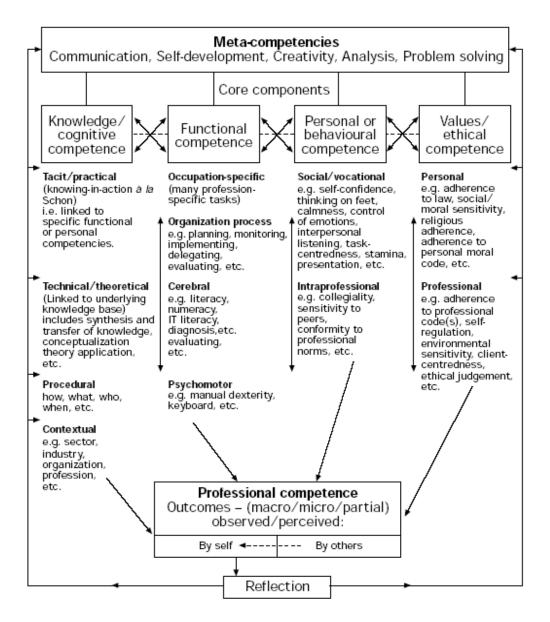


Figure 1: Provisional model of professional competence Source: (Cheetham & Chivers 1996, p. 27)

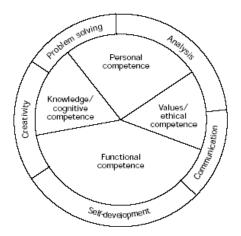


Figure 2: Typical example of occupational competence mix (including meta-competencies) Source: (Cheetham & Chivers 1996, p. 28)

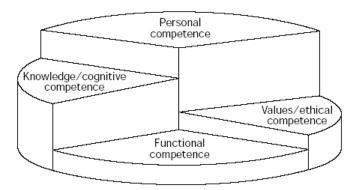


Figure 3: Typical example of individual competence mix (excluding meta-competencies) Source: (Cheetham & Chivers 1996, p. 29)

Although this framework might not have universal endorsement, it does highlight the argument that competencies associated with 'professions' incorporate many attributes that are not considered in the development of most competency-based frameworks, such as those of the National Competency Standards for Project Management in Australia.

Using this framework, a comparison of programs is illustrated in table 3. Numeric values have been allocated for the likelihood of the competence element to be facilitated or enhanced by the respective program. At this stage of the author's research, there is no empirical basis for the allocation of these values and they are based on personal judgement by the author.

Table 3: Comparison of learning environments for project management education (based on the Cheetham/Chivers Competence Model)

Elements of professional competence based on framework by Cheetham & Chivers (suggested scoring from 0 to 5, 5 being highest, ranking in brackets)	On-campus learning	Online	Traditional distance education	
Suitability of program to develop or demonstrate professional competencies	Face to face	Internet/ email	Print-based	
Meta-competencies (generic & over-arching)	25 (1)	24 (2)	16 (3)	
Communication	5	5	2	
Self-development	5	4	3	
Creativity	5	5	3	
Analysis	5	5	4	
Problem-solving	5	5	4	
Core skill 1-Knowledge/cognitive competence	20 (1)	17 (2)	15 (3)	
 Tacit/practical (knowledge embedded in functional / personal competencies) 	5	4	4	
 Technical/theoretical (underlying knowledge base of the profession, theories & principles) 	5	4	4	
 Procedural (the how, what, when of routine professional activities) 	5	4	3	
 Contextual (background knowledge specific to an organisation or industry) 	5	5	4	
Core skill 2—Functional competence	19 (1)	17 (2)	15 (3)	
 Occupation-specific (tasks that relate to a particular profession) 	5	4	4	
 Organisational/process (tasks of a generic nature, planning, delegating etc) 	4	4	3	
 Cerebral (skills involving mental activity—literacy, numeracy, etc) 	5	5	5	
 Psychomotor (skills of a physical nature) 	5	4	3	
Core skill 3-Personal/behavioural competence	9 (1)	8 (2)	6 (3)	
 Social/vocational (behaviours relating to performance of professional tasks—self-confidence, task-centredness etc) 	5	4	3	
 Intra-professional (behaviours relating to interaction with other professionals, collegiality, professional norms etc) 	4	4	3	
Core skill 4–Values/ethical competence	9 (1)	8 (2)	6 (3)	
 Personal (adherence to personal moral / religious codes etc) 	5	4	3	
 Professional (adherence to professional codes, client centredness, environmental sensitivity etc) 	4	4	3	
Professional competence—outcomes	18 (1)	16 (2)	12 (3)	
 Macro outcomes (competencies developed over a period of time through a combination of core components) 	4	3	3	
 Micro outcomes (indicate proficiency in single competencies) 	5	5	4	
Perceived by self (reflection)	4	4	3	
Perceived by others	5	4	2	
TOTAL SCORE	100	90	70	
OVERALL RANKING	1	2	3	

Source: Adapted from Cheetham & Chivers (1996)

Note: there is no empirical basis for the allocation of numerical values to the respective elements, and no weighting has been allocated to the various elements.

ANALYSIS

Based on the evaluation framework, the comparative analysis above suggests the following possible conclusions with regard to the development of competencies in professional project management education:

- · Face-to-face education may be measurably superior to other educational environments
- A web-based learning environment supplemented by email communications and electronic discussion boards (such as those supported by Blackboard and WebCT) may provide a better learning environment than print-based distance education (which ranks last of the three environments considered)

- Print-based distance education may be particularly poor in developing the meta-competencies defined in the framework
- There may be little difference between the various modes in the development of the knowledge/cognitive competencies
- There may be marginal differences between the modes in the development of the functional competencies
- There may be noticeable differences between the modes in the development of personal/behavioural competencies and values/ethical competencies
- There may be significant differences between the modes in the overall development of the professional competencies insofar as they relate to the concept of the 'reflective' practitioner.

CONCLUSION

This paper has looked at the effectiveness of project management education based on a review of recent literature, interviews with major stakeholders, and review of the framework for development of professional competence suggested by Cheetham & Chivers (1996). Comparison of various modes of delivery of project management education suggests that face-to-face education may be measurably superior to online delivery and print-based distance education, however, empirical research is required to confirm or refute the values attributed to the respective elements of competence in the analysis above, and this will form part of further research to be carried out by the author. Of particular interest will be how the deficiencies suggested in the learning environments associated with distance education and the Internet can be overcome or minimised.

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