# WINE COMMUNICATION IN A GLOBAL MARKET: A STUDY OF METAPHOR THROUGH THE GENRE OF AUSTRALIAN WINE REVIEWS

ALLISON CREED

### UNIVERSITY OF SOUTHERN QUEENSLAND

SUBMITTED FOR THE AWARD OF

DOCTOR OF PHILOSOPHY

2016

### ABSTRACT

This thesis is a report on wine communication focused on metaphoric language identified in the genre of wine reviews. Specifically, the research centred on Australian wine reviews written by Australian wine critics about Australian wines currently exported to the greater China region. In the genre of wine reviews, metaphoric expressions are frequently used to talk about wine (Caballero & Suárez-Toste, 2008). The thesis developed understanding of the influence of metaphoric language and its potential to constrain or motivate people's sensory and affective responses to wine and highlighted the need to consider congruency of metaphoric language in terms of wine communication and education. The research was theoretically framed by the conceptual metaphor theory (CMT) of Lakoff and Johnson (1980) and took a cognitive linguistic perspective to metaphor analysis (Croft & Cruse, 2004). Wine appreciation was argued to be a social event in contrast to an observational event. From this perspective, wine appreciation is concerned with influencing audience perceptions in contrast to a spontaneous commentary of an event. The thesis presents the findings of two qualitative studies that used a corpus approach to metaphor use and understanding in the genre of wine reviews. The investigation identified metaphoric expressions in Australian wine reviews and went on to explore their understanding and transfer by wine educators in Australia and China. Metaphor identification used the Metaphor Identification Procedure Vrije Universiteit (Steen et al., 2010) and the UCREL Semantic Annotation System (Archer et al., 2004) for semantic and conceptual analysis. Results indicated six underpinning metaphoric themes (i.e., AN OBJECT, A THREE DIMENSIONAL ARTEFACT, AN INSTITUTIONAL ARTEFACT, A TEXTILE, A LIVING ORGANISM, and A PERSON) of which spatial and temporal properties were often integrated. A comparison of wine educator responses to interpretation and transmission tasks showed that anthropomorphic metaphor (i.e., WINE IS A PERSON) tended to be conceptualized similarly by participants more often than other metaphoric themes. In conclusion, the cultural artefact of language used in the genre of wine reviews and the metaphoric potential of linguistic choices on sensory and affective perceptions indicates a need for the consideration of congruency when wine communication crosses cultural and linguistic borders.

#### ACKNOWLEDGEMENTS

On submission of this thesis for examination, I would like to express my sincere thanks to the following people in my life:

Nicholas Creed, my son, for putting up with a mother who has studied fulltime and worked part time since 2008 to the present day, for your good company as a travelling companion, and for Billy Joel blasting away of a morning.

Associate Professor Dr Peter McIlveen, my principal supervisor, for taking me on as his doctoral student half way through my PhD journey and for providing a firm but flexible road to follow. Your enquiring and open mind allowed me to grow in confidence, knowledge, and ability. I am very pleased to have you as a friend.

Professor Dr Karen Noble, my associate supervisor, for your guidance and emotional support at a critical time in my PhD journey. Your friendship has been greatly valued, as has your can do attitude.

Professor Dr Gerard Steen, my friend and mentor, for your altruism, pragmatism, and honesty when needed most.

The Australian wine companies Henschke, in particular Georgina Wagner, Taylor's Wine, and Yalumba, in particular Peter Gambetta, for providing their wine export lists; the Wine and Spirit Education Trust, in particular Nicholas Pead, for approval of the project; and Debra Meiburg and Fongyee Walker for their advice for data collection in China.

Cristine Hall, Tanya Machin, and Nicole McDonald, my fellow PhD candidates, for our "cuppa" chats. Your friendship and wise words have been crucial to my happiness during the PhD journey. Finally, family and friends, particularly Pat and John, Caren and Doug, Doxie and Steven, Norma and Kalvin, Brenda and Jon, Rachel and Kim, Jo and Brendan, Lisa and Blair, and Kaaren, who I infrequently see but are my significant others. Thank you for the food, the wine, the beds, and the laughs together.

### **DECLARATION**

### CERTIFICATION OF THESIS

I certify that the ideas, experimental work, results, analyses, software and conclusions reported in this thesis are entirely my own effort, except where otherwise acknowledged. I also certify that the work is original and has not been previously submitted for any other award, except where otherwise acknowledged.

alla breed

Signature of Student

**ENDORSEMENT** 

Karen Noble

Signature of Supervisor/s

January 8, 2016

Date

January 8, 2016

January 8, 2016

Date

### DEDICATION

This thesis is dedicated to you my darling son, Nicholas Creed. You remain the greatest pleasure in my life. Never forget to laugh at yourself, to live and love with passion, and to drink the wine you enjoy.

Walk

The drum begins.

Follow it.

Follow the drums thunder.

Follow the sun.

Follow the stars at night as they lean their long slant down the far side of the sky.

Follow your compulsion.

Follow your calling.

Follow anything except orders and habit.

Follow the fire-face-forwards of life itself.

Go where you will, burn your bridges if you must, leave the paving stones smouldering and singe the gate as you leave, leave an incendiary device by The Wall, and scorch

your way across the land.

I dare you

(p. 259).

Griffiths, J., (2006). The wild: An elementary journey. London, UK: Penguin Books Ltd.

### **TABLE OF CONTENTS**

ABSTRACTii
ACKNOWLEDGEMENTSiii
DECLARATION4
DEDICATION
TABLE OF CONTENTS
LIST OF FIGURES
LIST OF TABLES
LIST OF ACRONYMS15
CHAPTER 1: INTRODUCTION16
Background to the Research Problem18
The intrinsic link between wine and metaphor18
Biographically situating the researcher21
Implications for wine communication to the Australian wine industry23
Research Design
Parameters and Definitions
Contribution
Structure of Thesis
Chapter 135
Chapter 235
Chapter 3
Chapter 436
Chapter 5
Conclusion
CHAPTER 2: LITERATURE REVIEW
Theoretical Framework
Visual and Sensory Imagery44

Situated conceptualisation
Summary
The Aesthetic Appreciation of Wine49
Visual Appearance
Colour lexicon
Olfactory Factors
Odour lexicon54
Colour and odour associations55
Gustatory Perceptions and Haptic Sensations55
Summary56
Perceptual Mapping across Sensory Domains57
The Genre of Wine Reviews
Metaphoric Themes in Wine Reviews
Anthropomorphic metaphor64
Conceptualisation and Cultural Models66
Summary69
Implications for Wine Communication and Education70
Chapter Summary75
CHAPTER 3: METHODOLOGY
Methodological Framework for Metaphor Analysis of Wine Language79
Rationale for integrating qualitative and quantitative methods
Rationale for Data Collection Methods82
Study 1
Study 2
Rationale for Data Analysis Procedures94
Identification and measurement of metaphor in Study 197
Semantic source domain identification in Study 1 and 2103

Interpretive analysis of metaphoric themes in Study 1 and 2	106
Property generation tasks in Study 2.	111
Researcher Role and Limitations	114
Chapter Summary	116
CHAPTER 4: STUDY 1 AND STUDY 2	117
Study 1. Lexical Choices in Australian Wine Reviews	117
Method	118
Data Sources and Materials	118
Data Analysis Procedures	118
Results	119
Ranked Concepts	119
Metaphor Identification	123
Frequency of metaphorical language use	123
Significance and communicative function of metaphor	124
Semantic Source Domain Analysis	127
General and abstract terms	129
Substances, materials, objects, and equipment.	131
Time	133
Numbers and measurement	134
The body and the individual.	135
Movement, location, travel, and transport.	136
Metaphoric Theme Analysis	137
Conceptualisation of the wine tasting experience	138
Source domain: AN OBJECT	140
Source domain: A THREE DIMENSIONAL ARTEFACT	142
Source domain: AN INSTITUTIONAL ARTEFACT.	144
Source domain: A TEXTILE	145
Source domain: A LIVING ORGANISM.	146

Source domain: A PERSON147
Source domain: SPATIAL152
Spatially related property and features: FORM
Spatially related property and features: MOTION
Discussion
Wine Descriptors used in Australian Wine Reviews
The Act of Consumption164
The consumption experience
Accounting166
Stage 1166
Stage 2
Evaluation173
Appreciating175
Methodological Limitations177
Limitations of data analysis procedure for metaphor identification 178
Semantic source domain analysis
Metaphoric theme analysis
Conclusions
Study 2. Understanding and Congruency of Metaphor used in Australian
Wine Reviews
Method
Participants188
Materials188
Procedure
Results
Imagery Task
Property Generation Task193
Transfer Task199

Opinion Task	205
Discussion	206
Imagery and Transfer of Metaphorical Concepts	206
Task completion	214
Linguistic Form and Situated Simulation	215
Methodological Limitations	217
Conclusions	221
Future research	225
Chapter Summary	225
CHAPTER 5: CONCLUSION	227
Theoretical Knowledge Outcomes	229
Methodological Knowledge Outcomes	233
Practical Knowledge Outcomes	236
Future Research Potential	241
Chapter Summary	243
References	244
Appendix A: Wine Reviews	280
Appendix B: Study 1 Coded Data for all Metaphor-Related Linguistic Units	299
Appendix C: USAS Semantic Tagset	325
Appendix D: Metaphoric Theme Index	326
Appendix E: Study 2 Data Collection Instrument	330
Appendix F: Study 2 Coded Data: Imagery Task	347
Appendix G: Study 2 Coded Data: Property Generation Task	361
Appendix H: Study 2 Coded Data: Transfer Task	377
Appendix I: Ethics Approval Documents	448

## LIST OF FIGURES

Figure 2.1 Wine appraisal process adapted from the typology of consumption in Holt
(1995)
Figure 3.1 Example of POS tagging using automatic annotation software Constituent
Likelihood Automatic Word-tagging System (CLAWS) (Garside & Smith,
1997) of words in their text origins99
Figure 3.2 Visual representation of procedural protocol for MIPVU (Steen, Dorst,
Herrmann, Kaal, Krennmayr, et al., 2010) adapted from Dorst, Reijnierse,
and Venhuizen (2013)
Figure 3.3 Example of automatic semantic tagging of text (i.e., wine review
fragment) using the UCREL semantic analysis system (USAS) software tool
developed at Lancaster University (Archer et al., 2002) and based on Tom
McArthur's Longman Lexicon of Contemporary English (McArthur, 1986).
Figure 3.4 USAS category system (Archer et al., 2002). The UCREL tagset has 21
major discourse fields arranged in hierarchical order and expanded into a
further 232 category labels105
Figure 3.5 Hierarchical structure organising olfactory factors by displaying three
levels of semantic source domain coding using the USAS software106
Figure 4.1 Hierarchical structure organising wine appraisal terms marked as MRW
or AMRW (AMRW = $*$ ) by semantic source domain of A: General and
abstract terms. Note: AMRW = *
Figure 4.2 Hierarchical structure organising wine appraisal terms marked as MRW
or AMRW (AMRW = *) by semantic source domain of O: Substances,
materials, object, and equipment132
Figure 4.3 Hierarchical structure organising wine appraisal terms marked as MRW
or AMRW (AMRW = *) by semantic source domain of T: Time133
Figure 4.4 Hierarchical structure organising wine appraisal terms marked as MRW
or AMRW (AMRW = *) by semantic source domain of N: Numbers and
measurement

Figure 4.5 Hierarchical structure organising wine appraisal terms marked as MRW
or AMRW (AMRW = *) by semantic source domain of B: The body and the
individual
Figure 4.6 Hierarchical structure organising wine appraisal terms marked as MRW
or AMRW (AMRW = *) by semantic source domain of M: Movement,
location, travel, and transport136
Figure 4.7 Hierarchical structure of metaphoric theme of AN OBJECT and
potentially MRW141
Figure 4.8 Hierarchical structure of metaphoric theme of A THREE
DIMENSIONAL ARTEFACT and potentially MRW143
Figure 4.9 Hierarchical structure of metaphoric theme of A THREE
DIMENSIONAL ARTEFACT and potentially MRW144
Figure 4.10 Hierarchical structure of metaphoric theme of A TEXTILE and
potentially MRW145
Figure 4.11 Hierarchical structure of metaphoric theme of A LIVING ORGANISM
and potentially MRW147
Figure 4.12 Hierarchical structure of metaphoric theme of A PERSON and
potentially MRW applied to VA and OL wine components and
characteristics149
Figure 4.13 Hierarchical structure of metaphoric theme of A PERSON and
potentially MRW applied to GH wine components and characteristics150
Figure 4.14 Hierarchical structure of metaphoric theme of A PERSON and
potentially MRW applied to OQ wine components and characteristics151
Figure 4.15 Hierarchical structure of metaphoric theme of FORM154
Figure 4.16 Hierarchical structure of metaphoric theme of MOTION156
Figure 4.17 Hierarchical structure of metaphoric theme for PROCESS DYNAMICS
conceptualising wine components and characteristics of VA,GH, and OQ
only157
Figure 4.18 Hierarchical structure of metaphoric theme for FORCE DYNAMICS
and potentially AMRW conceptualising wine components and characteristics
of VA, OL,GH, and OQ158

### LIST OF TABLES

Table 1.1 Data Analysis Procedures for Studies 1 and 2	
Table 2.1 Caballero's (2007) Wine Tasting Note Organisational Schema	60
Table 3.1 Initial Analysis of 125 Australian Wine Reviews	84
Table 3.2 Cue Word Selection Breakdown in Wine Review Extract for Stud	dy 2
Online Survey	89
Table 3.3 The Four Procedural Phases of MIPVU: Lex 1	101
Table 3.4 Metaphoric Themes Reflecting Image-schema Prototypes	109
Table 3.5 List of Properties or Features from Santos, et al. (2011)	113
Table 4.1 Red Wine Focus: Comparison of Top 20 Ranked Concepts in W	ine
Reviews	120
Table 4.2 White Wine Focus: Comparison of Top 20 Ranked Concepts for	Wine
Reviews	122
Table 4.3 Frequency of Occurrence of All Lexical Units, MRW, and AMR	W
according to POS	123
Table 4.4 Frequency of Occurrence for MRW and AMRW by Wine Comp	onents
and Characteristics	124
Table 4.5 Top 20 Ranked Concepts of Lexical Units with Metaphoric Pote	ntial 125
Table 4.6 Top 20 Ranked Concepts of 1064 Lexical Units with Metaphorie	c Potential
Identified as Anthropomorphic	126
Table 4.7 Semantic Source Domains for Lexical Units Identified in Austra	lian Wine
Reviews	128
Table 4.8 Frequently Occurring Metaphoric Themes in Australian Wine R	eviews
	137
Table 4.9 Ranked Concepts of MRW or AMRW Categorised by Metaphor	ric Theme
	139
Table 4.10 Metaphoric Themes of AMRW Relating to Spatial Properties a	nd
Features	153
Table 4.11 Examples of Novel and Creative Expressions used in Australia	n Wine
Reviews	179
Table 4.12 Metaphoric Themes Categorised from Imagery Reported for Cu	ue Words
	191

Table 4.13 Most Frequent Metaphoric Themes of Cue Words for Study 1 & 2
Comparison
Table 4.14 Most Frequent Categories of Properties and Features Generated for Cue
Words
Table 4.15 Semantic Source Domains of Properties Generated for Cue Words:
Adjective POS
Table 4.16 Semantic Source Domains of Properties Generated for Cue Words: Noun
and Verb POS198
Table 4.17 Most Frequent Semantic Source Domains used in Transfer of Meaning
for Cue Words20
Table 4.18 Most Frequent Metaphoric Themes Underpinning Transfer of Meaning
for Cue Words
Table 4.19 Most Frequent Spatio-temporal Themes in Transfer of Meaning for Cue
Words
Table 4.20 Wine Style Applicable for Cue Words    203

### LIST OF ACRONYMS

AMRW	Metaphor related-word with anthropomorphic potential	
CMT	Conceptual metaphor theory	
GH	Gustatory and haptic sensations	
MIPVU	Metaphor Identification Procedure Vrije Universiteit	
MRW	Metaphor-related word	
OL	Olfactory elements	
OQ	Overall quality	
SSD	Semantic source domains	
VA	Visual appearance	
WSET	Wine and Spirit Education Trust	

### **CHAPTER 1: INTRODUCTION**

Wine is not meant to be enjoyed merely for its own sake, it is the key to love and laughter with friends, to the enjoyment of food and beauty and humour and art and music —Len Evans' Theory of Capacity, n.d

People read wine reviews to find out if a wine is worth drinking and hence worth buying. Wine reviews are a specialised genre written by wine critics or judges. The organisational structure of the genre reflects the wine appreciation process and tasting experience. The aim of the review is to score wine on a scale of quality. Australian wine reviews travel the globe via winery websites, online liquor sales websites, wine magazines, point-of-sale promotional materials, etc. With the interest in and demand for Australian wine growing in the Asia-Pacific region this thesis arose from a curiosity to explore how language was used in Australian wine reviews to convey wine quality judgments. As Lehrer and Lehrer (2008) maintained, "perception follows the lead of discourse to experience of some features made salient by the words" (p. 114). With a developing a passion for wine, China is an important market for Australian wine producers and effective communication about Australian wine is essential.

Existing literature of how Australian wine professionals use language to talk about wine is limited. As Charters (2006) pointed out, the investigation of the relationship between wine and words arising from an Australian context has received limited academic attention. A literature review revealed that research of wine communication in relation to the Australian consumer (Breit, 2014; Charters, 2003; Charters & Pettigrew, 2006) and more recent research of wine language focused on the consumer in China (Corsi, Cohen, & Lockshin, 2013a, 2013b, 2014), are rare examples of research specifically pursued about wine language and communication concerning these two countries. Current literature of wine acculturation and language teaching in the context of wine education was centred on European contexts (Caballero & Suárez-Toste, 2008). Significantly, recent work of Parr, Ballester, Peyron, Grose, and Valentin (2015) noted that the culture of the wine taster posed a relevant influence on wine language arising from domain-specific learning, expertise, and experiential history. Language in turn affected people's perception and judgement of wine during appraisal and evaluation. Therefore, how we talk about wine has implications for wine acculturation.

This thesis was concerned with language production and reception, afforded by wine communication, to make judgements of wine quality. This led to a detailed investigation of the role played by metaphoric expressions in Australian wine reviews given their suspected frequency, particularly that of anthropomorphic metaphor. The overarching research problem that structured the research design was: How do Australian wine critics talk about wine and what are the implications for wine consumers in terms of wine communication and education for the growing Asia-Pacific market, particularly China? This problem addressed the issue of language congruency with the focus being metaphoric themes. The researcher approached the research problem from a cognitive linguistic perspective (Croft & Cruse, 2004) of metaphor to answer two research questions:

- 1. How do Australian wine critics use metaphoric language in the wine review genre to conceptualise and convey judgements of wine quality to their discursive audience?
- 2. What are the implications of metaphoric language use from a reception perspective for wine enthusiasts in terms of wine communication and education in the growing Asia-Pacific market, particularly China?

The research design was formulated to examine wine language and to identify the significance and frequency of occurrence of metaphor-related lexical units in the specialised genre of wine reviews. The design also facilitated an investigation of the situated conceptualisation of metaphor in two social environments (i.e., Australia and China) where wine educators taught wine appreciation in English (i.e., the Wine and Spirit Education Trust courses) to local students. The discourse data that formed the basis of the research were wine reviews of Australian wines written by Australia wine critics that were wine products currently exported to the greater China region. The focus reflected the growing demand for Australian wine across the Asia Pacific region and the need for intercultural communicative competence as Australian businesses develop and strengthen commercial relationships in the region with China a key focus.

The next section of the Chapter provides further background to the research problem by situating the phenomenon of metaphor in wine communication and the perspective taken by the researcher. It goes on to consider wine in terms of the Australian wine industry economically and culturally and for wine education and tourism. Then, the motivation of the research is given before offering a rationale for the research design accompanied by a visual overview (see Table 1.1) of the two sequential studies used for data collection and analysis. Next, parameters and definitions to explain some key concepts and positions taken in the thesis followed by a brief overview of metaphor identification. The Chapter concludes with an indication of proposed contribution and a structure of the thesis for each of the five Chapters to provide a thesis outline.

#### **Background to the Research Problem**

In this thesis, wine appreciation was considered a social event in contrast to a purely observational event. From this perspective, wine is a consumption object embedded in a social world that provides particular understandings in a more specialised knowledge domain. The genre of wine reviews are therefore concerned with influencing audience perceptions in contrast to being a spontaneous commentary of the event of wine appreciation.

The intrinsic link between wine and metaphor. Metaphor plays an important role in wine reviews and existing literatures demonstrated that metaphorical expressions are a frequent and significant feature of the genre (Caballero, 2007; 2010; Caballero & Suárez-Toste, 2008; Lehrer, 1983, 2009; Paradis & Eeg-Olofsson, 2013; Suárez-Toste, 2007). Furthermore, anthropomorphic metaphor have been proposed as a dominant metaphoric theme (Caballero and Lehrer). For instance, Lehrer (2009) noted that wine was frequently personified using figurative expressions such as brooding, character, honest, handsome, ostentatious, and sexy. For the purposes of this thesis, words in italic font indicate identification as metaphorical or in the introduction of a new, technical, or key term or label. Caballero and Suárez-Toste (2008) go so far as to state that wine and metaphor were intrinsically linked and advocated metaphor to be a communication competence in wine education. Their observations found metaphor use in wine discourse was embedded in descriptions and judgements of physical sensations (e.g., sensory perceptions of vision, smell, or touch) and mapped to equally physical domains of knowledge (e.g., associations of objects or entities) to convey meaning.

Metaphor is not to be confused with simile where two things that are alike are then compared. The words like or as are typically involved in similie. Instead, the theoretical framework that underpins this thesis was Lakoff and Johnson's (1980) theory of conceptual metaphor, where metaphor was defined as thinking, and hence communicating, about one thing in terms of another. The theory forms the basis of a cognitive linguistic theory and methodology (Croft & Cruse, 2004). The perspective of Lakoff and Johnson (1980) was one where metaphor was reliant upon a cross-domain mapping from a more familiar, concrete, or physical SOURCE domain (e.g., A JOURNEY) to a domain people may have less understanding of or which is ultimately more abstract and referred to as the TARGET domain (e.g., LOVE; LIFE). The cross-domain mapping is structured as the metaphoric theme LOVE/LIFE IS A JOURNEY for instance. Understanding of metaphor then arose from a foundation of similarity or salience, comparison or categorisation, or property-attribution and dual-reference depending on one's theoretical standpoint. Lakoff and Johnson (1980) went on to argue that the figurative phenomenon of metaphor played a central role in how individuals thought about and perceived the world as human beings.

Current literature demonstrated that metaphors vary cross-culturally (Boroditsky, Fuhrman, & McCormick, 2011; Evans & Wilkins, 2000; Lakoff & Kövecses, 1987; Yu, 1995). The path of metaphor research more recently has been to show how people integrate linguistic, conceptual, and discourse knowledge and skills to produce, understand, and experience metaphorical language (Glucksberg, Keysar, & McGlone, 1992). In view of this current agenda, an exploratory study of metaphoric language arising from an Australian socio-cultural environment in the specialised genre of wine reviews (also referred to as tasting notes or sheets) was conducted through a corpus research study presented in this thesis. Investigating the structure, content, and function of wine reviews and their language was considered a means to provide insight in terms of people's ability to convey, understand, and experience Australian wine through metaphorical language in a text based discourse genre to argue for or against the heuristic potential of Australian wine reviews.

In the appraisal of wine, wine reviews are on the contact zone of sociocultural processes involving people and organisations. Wine reviews form a specialised text based genre and accompany Australian wines across a global market place given they are often published on winery websites, in wine magazines, or as tasting notes for domestic and international consumers. Their language must communicate sensory and affective experiences and their text-based discourse takes the form of promotional, informational, and educational materials. In the same sense, Smith (2007), argued that the wine critics' act of wine appraisal was "a conscious representation of their interaction with the wine" (p. 80). Conscious representation is demonstrated in the imagery (e.g., a velvety armchair) and sensations (e.g., nerve and energy) evoked during a reading of the example (1) wine review (WRID 145), written by Australian wine critic, judge, and writer James Halliday, appraising a Henschke 2009 Mount Edelstone Shiraz:

(1) Deep crimson; a delightful euphony of red fruits, black fruits, quartz, spices and a touch of briary complexity; the medium-bodied palate is poised and precise, offering a velvety armchair ride to a long, even and multilayered conclusion; wonderful nerve and energy, with a very long life ahead indeed.

Wine reviews entail domain specific language—descriptors and expressions—used in the process of wine appreciation and evaluation relaying a judgement of quality (e.g. a medium-bodied palate). The genre is used to build a terminological ontology that is applied to categorise the beverage according to characteristics and components (e.g., attributed to wine style). Metaphoric language is a frequent and significant feature of the ontology of wine descriptors and expressions and influence the *consumption experience* (Holt, 1995) by helping the consumer to construct meaning or content from the experience of reading a wine review. Typical instances or prototypes, accorded to wine components and sensory experiences, form categories against which wine was judged and talked about. These categories are the building blocks for the institutional framework of textual conventions that form the genre of wine reviews.

The discourse domain and textual conventions of the genre of wine reviews frame how people taste, talk, teach, and learn about wine. Steen (2011a) proposed that a frame was established through genre knowledge schemas that regulate an individual's behaviour in situated contexts of use and, in turn, facilitated effective communication. Metaphor identification in usage, according to Steen (2007), included "a more specific and situated operation of meaning identification than grammar" (p. 267). Therefore, metaphoric expressions are said to be situated in concrete linguistic and situational contexts of use and consideration must be given to all indirect meaning including similarity, conventional, obsolete, and novel forms. More broadly, genre has been described by Günthner and Knoblauch (1997) as "prepatterned and complex solutions to recurrent communicative problems" (p. 8). Significantly, genres are not rigid bounded entities but rather dynamic and evolving socio-cognitive spaces reflecting and responding to social change (Bazerman, 1988). Genres emerge as a common category through intertextual relations involving multiple texts across discursive contexts. Likewise, wine reviews integrate information and recommendation, promotion and persuasion, and acculturation and education. Across these different contexts, there is an assumption of shared conceptualisation and understanding of a domain of knowledge pertaining to wine that is language-based thereby enabling conversers to establish common meanings. Nevertheless, according to Bennett (1998), communication content however "apparently familiar or understandable may mask radically different cultural processes" (p. 6). Furthermore, people often overlook differences in communicative intent or common ground even when linguistic or cultural differences are obvious (Ritchie, 2008). This has implications for international wine communication extending from wine promotion to wine education and to tourism contexts. The congruency of wine language across social environments, encompassing language and culture, formed a focus for the current research.

Biographically situating the researcher. The thesis was conceptualised from a corpus research perspective within a constructivist framework. These methodological and epistemological qualities came from my academic background in education. However, the questions pursued drew me deeper into the field of linguistics that eventually led to the cognitive linguistic theoretical and methodological approach that shaped this thesis. A shift from a constructivist paradigm to what Bennett and Castiglioni (2004) proposed as experiential constructivism became a more comfortable ontological fit for my developing theoretical perspective by recognising the embodied nature of metaphor within a framework where meaning is socially constructed and situated. Most importantly, this ontological frame enabled an epistemological pathway for me to move forward with the research journey of conceptual metaphor. From this basis, the notion of metaphor in this thesis is seen as a powerful communicative tool used in people's daily lives to express their thinking and structure understanding as espoused by Lakoff and Johnson (1980) in their theory of conceptual metaphor. In the context of the language domain of wine, metaphorical expressions can make the sensory properties of wine appraisal more concrete. For instance, it may be difficult to describe a felt sensation unless compared to descriptors derived from an object or entity. For instance, known properties or features of a textile (e.g., *silky*). The mapping from a felt sensation that is difficult to describe to a known one will in turn

frame how people think about and experience wine thereby making wine components and properties more discussable (Suárez-Toste, 2007). Jackson (2002) argued that there was a legitimate place for metaphoric and emotive description of wine although such figurative language was deemed to be inherently imprecise.

The thesis was informed by an overarching framework of the conceptual metaphor theory (CMT) (Lakoff & Johnson, 1980) and took a cognitive linguistic approach to a corpus-based analysis of metaphoric language in the discursive context of the wine review. Attention to the investigation of metaphor as language usage in this thesis was through the analysis of language as communicative behaviour (Marurana & Varela, 1987) and recognition of thought as conceptual structures thereby adopting a behaviour-orientated perspective of metaphor. The route taken to conduct the research began with a semasiological orientation in that the focus was on single words (i.e., lexical units) and involved the study of different senses or aspects of a word to determine if the word was potentially metaphorical in the language data. Metaphoric potential was based on whether or not the expression was metaphoric to the language user in the present context of use, in this case, a wine review or extract from one. This bottom-up approach then changed to the more frequently applied onomasiological route favoured in much research of metaphor in wine language. Onomasiology concerns a focus on broad concepts where different words may name the same concepts and involves the study of different ways of expressing (with words) the conceptual category. In the case of metaphor, the purpose being to establish the conceptual metaphors (i.e., metaphorical ideas) and then go on to find potential linguistic expressions in discourse (i.e., a top-down approach) (Caballero & Suárez-Toste, 2008).

Conceptual domains, used in wine language, were identified in current literature and indicated that wine was discussed using more than one system of conceptual SOURCE domain knowledge. These domains included, for instance, LIVING ENTITIES or WINES ARE DISCRETE LIVING ORGANISMS (Amoraritei, 2002; Caballero, 2007; Coutier, 1994) and a HUMAN BEING or PERSON (Alousque, 2012; Amoraritei, 2002; Bratož, 2013; Caballero, 2007; Coutier, 1994; Lehrer, 2009; Planelles Iváñez, 2011; Suárez-Toste, 2007). For the purposes of this thesis, the cognitive linguistic convention of using small capitals for conceptual units (i.e., conceptual SOURCE domains) are used as convention after Lakoff and Johnson (1980) whilst their linguistic instantiations are listed in italics. These SOURCE domains were acknowledged and treated as potential *metaphoric themes* that could "be traced back to a common source domain" (Boers, 2004, p. 213). The proposition that conceptual metaphors motivate linguistic instantiations that in turn influence sensory experiences were accepted in this thesis but such experiences were assumed to differ across people and social environments. This is an important consideration for wine communication and education in a global market.

**Implications for wine communication to the Australian wine industry.** The Australian wine industry is economically and culturally important, given that it supports agriculture in Australia and abroad, contributes to the historical significance of geographical regions, promotes learning about other languages and cultures through wine education, and facilitates intercultural exchange through tourism. In the greater Asia-Pacific region, Australia's market share in China remains strong, ranking the country second behind France and in the highest top five importing countries for bottled wine. Add to this background the phenomenon of global communication, arising from advanced information and communication technologies (ICTs), and the cultural and economic significance of wine necessitates effective communication. In particular, international and intercultural competence to improve communication, understanding, and relations when marketing wine, educating consumers across diverse social environments, and advancing wine tourism.

Quality education is a key economic component for Australia, including wine acculturation, which enriches both monetarily and by creating diversity and stronger international links (Council of Australian Governments (COAG), 2010). Education plays a central role in wine promotion and is fundamental in developing consumer wine knowledge and style preferences (Caballero-Rodriguez & Paradis, 2013; Caballero & Suárez-Toste, 2008). Based on their experience, Caballero-Rodriguez and Paradis (2013) argued that the specialised genre of the wine review performed "important epistemic and acculturation roles" (p. 77). Given the frequency of metaphoric language in the language domain of wine, it is necessary to consider variation in what is and is not considered metaphoric language in the context of wine promotion and education. However, variation in the metaphoric potential of words may influence first language users' recognition (including the researcher) and thereby impact on teaching and learning practices in the wine education classroom. The outcome of such variation is compounded when English as a second language users are involved in terms of the cross-cultural transfer of intended meaning. An example is where wine critics use linguistic metaphors in their reviews which have become conventional or *dead* (Bowdle & Gentner, 2005; Kövecses, 2010) in the sense that they are no longer realised as metaphoric because they are so deeply entrenched in conventional language.

In the language domain of wine, the notion of a dead metaphor may include the linguistic metaphors/metonyms nose, bouquet, palate, and finish that refer to olfactory sensations and gustatory and haptic dimensions. Metonymy, for the purposes of this thesis, was subsumed within the broader category of metaphor. However, for clarification, it definition is here drawn from Radden and Kovecses (1999) who define metonymy as where "one conceptual entity, the vehicle, provides mental access to another conceptual entity, the target, within the same cognitive mode" (p. 21). For instance, the olfactory wine term nose metonymically refers to aroma of the wine whereas palate metonymically refers to gustatory and haptic sensations perceived in the mouth. For instance, the wine review extract 119 contains the phrase "The 06 is a gem" that metonymically refers to the Taylors St. Andrews Cabernet Sauvignon (2006) as "the 06". The linguistic unit "a gem" metaphorically maps certain attributes of a valuable jewel, namely prestige and value, to the wine when evaluating overall quality. In the instance of metaphoric meaning, Steen (2007) argued that "what is metaphorical to the general language user does not have to be metaphorical to the specialist language user in a particular area" (p. 74). Similar sentiments were expressed by Cameron (2003) in that technical language—words used to talk about Math in this instance—in a particular community of practice (e.g., wine educators) in contrast to an outsiders perspective may result in difference in perceived metaphoricity. Therefore, although social and historical variation exists in what was or was not seen as metaphorical, the position taken in this thesis was to use a valid and reliable metaphor identification method reliant upon corpus-based dictionary of current language in use and associated definitions to determine metaphoric potential.

Implications of effective communication extend to wine tourism. Wine tourism in Australia is in its infancy but growing rapidly with just six per cent of all cellar door visitors being of international origin (Bruwer, 2014). The wine industry in Australia, which is predominantly regionally based, contributes valuable income and employment (Charters & Loughton, 2000). The cellar door experience and personnel are key components contributing to positive visitor perceptions of the winery and its wine, customer relationship development, direct sales opportunities, and wine education. From the perspective of cellar door personnel, wine reviews (referred to in the study as tasting notes), were ranked as the most important feature of winery facilities in a study involving 61 wineries in the Yarra Valley and McLaren Vale regions (Williams, 2013). Knowledge, understanding, personal attention, and hospitality also influence the educational experience cellar-door personnel provide (Bruwer, 2014; Charters, Fountain, & Fish, 2009; Roberts & Sparks, 2006).

The wine community of professionals and enthusiasts, including their knowledge, language domain, and institutional structure of the wine review, rests within wider cultural parameters referred to in this thesis as social environment. How people see and experience the world is constructed and guided by their individual beliefs and expectations embedded in their *social environment* (Pezzulo et al., 2011). The notion of culture, presented in this thesis, forms part of this broader conception of social environment and encompasses three aspects: shared attitudes and beliefs underpinned by knowledge and framed by worldviews. These first two aspects of culture offer a descriptive framework for this thesis. Furthermore, Hall (1998) highlighted that culture is "primarily a system for creating, sending, storing, and processing information" (p. 166). In this sense, according to Hall (1998), communication underlies everything including culture.

The disambiguation of meaning poses an inherent difficulty for intercultural communication and the success of interdisciplinary communication between wine makers, marketers, educators, and enthusiasts in a global wine market place. Discursive competence in genre knowledge and use is a key element of a socio-cultural stock of knowledge for effective intercultural business communication (Schütz, Engelhardt, Luckmann, & Zaner, 1974). Bhatia (2004) defined discursive competence in terms of knowledge and skills used in specific discourse contexts by experts in their professional activities. In addition, Bhatia (2004) emphasised the distinction between discursive competence and disciplinary knowledge. From this perspective, discursive competence reflects the integral components of textual space, genre knowledge involving the socio-cognitive dimensions of professional practice, and social and pragmatic knowledge. These elements are identified to a varying degree in models of communicative competence coined in Hymes (1972) with

further elaboration in Canale and Swain (1980), Savignon (1997), and Bachman (1990) Bachman (1990).

Metaphoric competence is not simply an add-on competence for language learners to develop but instead is central to communicative competence encompassing grammatical, textual, illocutionary, sociolinguistic, and strategic competence (Littlemore, 2001; Low, 1988). Competency may be framed and shaped by fundamental concepts and conceptualisations arising from people's first language (Danesi, 1994). Significantly, research of international students understanding of meaning in an academic setting in Littlemore (2001) identified metaphor and metonymy as the most misunderstood although recognition by participants of their lack of understanding was low as emphasised in more recent finding in Littlemore, Chen, Koester, and Barnden (2011).

These insights point to a lack of shared linguistic and cultural knowledge and, even more crucially, a lack of awareness of misunderstanding even occurring. To facilitate learning, Caballero-Rodriguez (2003) argued that teachers should endeavour to explain why and how metaphors are used along with their historicalcultural-etymological origins during grammar and vocabulary teaching as well as in regard to spatial lexis. Hyland (2004) too believed that genre occupies a central position when teaching and learning a language. In addition, Rudzka-Ostyn (1988) and Taylor (1988) proposed that students studying a second or foreign language can benefit from explicit instruction in meaning motivation.

Nevertheless, models of communicative competence do not readily facilitate the examination of international or intercultural communication competence according to Bennett (2013). This is despite culture being a major factor in communication (Bennett, 2013; Goddard, 2011; Hall, 1998) given that cultural attitudes and beliefs frame understanding of conceptual metaphor and embodied experiences (Gibbs Jr., 2006; Kövecses, 2004; Lakoff & Johnson, 1999). A cultural model or schema is integrated with the process of metaphor conceptualisation which Kövecses (2010) referred to as the "metaphor-culture interface" (p. 197). However, as Lakoff and Johnson (1980) contended, an attempt to differentiate "the physical from the cultural basis of a metaphor is difficult since the choice of one physical basis from among many possible ones has to do with cultural coherence" (p. 18). Metaphor usage and understanding stands at the cross roads of this interface playing an active role in discourse comprehension and meaning transfer (Cameron, 2003; Gibbs Jr., 2008; Keysar & Glucksberg, 1992).

### **Research Design**

The purpose of the research design was to analyse wine discourse in the specialised genre of wines reviews to explore the role and significance of metaphoric language in communication of sensory and affective experiences and wine knowledge. The aim was to describe a corpus of wine reviews in Study 1 and to use data gathered in that study to produce cue words to be used for the experimentation—elicitation tasks—in Study 2 involving wine educators from Australia and China. The results of the proposed exploratory research were intended to deepen understanding of how people integrate linguistic, conceptual, and discourse knowledge and skills to produce and understand metaphor in situated conceptualisations—situation-specific occurrences—through an Australian lens. No assumptions were made that a word has a meaning but rather that words cue meaning in terms of a range of meaning and experiential experience.

The Australian wine reviews in Study 1 and choice of participant groups in Study 2 that formed the basis of data for the research were a valid and systematic sample of wine reviews of Australian wines written by Australia wine critics that were wine products currently exported to the greater China region. The focus reflected the growing demand for Australian wine across the Asia Pacific region and the ongoing need for intercultural communicative competence as Australian businesses develop and strengthen commercial relationships in the region with China a key focus.

The research design shown in Table 1.1 involved two sequential qualitative studies that addressed specific and interrelated objectives represented by the two research questions. Automatic part of speech (POS) and semantic source domain annotation was necessary to facilitate understanding of lexical relations and semantic networks because they play an important role in understanding metaphor.

Table 1.1

Data Analysis Procedures for Studies 1 and 2

Data Analysis	Data Collection		
5	Method/Tools	Phases	
Study 1: Lexical Choices in Australian Wine Reviews			
	-		
1. Collect and	Australian wine	Web-based search, selection, and collation	
collate wine	reviews	into Excel spreadsheet	
reviews			
2. Metaphor	Manual text	CLAWS4 Part-Of-Speech automatic tagging	
identification	annotation	MIPVU protocol (Steen, et al., 2010)	
		Measure metaphor frequency of occurrence	
3. Semantic	Automatic text	USAS semantic source domain tagging	
analysis	annotation	Measure semantic source domain frequency	
		of occurrence	
4. Metaphoric	Text annotation	Categorise themes and relations	
theme analysis			
Study 2: Underst	anding and Congru	nency of Metaphor in Australian Wine Reviews	
1. Collect and	Online survey	Questionnaire design and implementation;	
collate survey	instrument	export data to Excel spreadsheet	
data			
2. Imagery and	Automatic text	USAS semantic source domain tagging	
3. Transfer	annotation and	Categorise metaphoric themes and relations	
analysis	manual coding		
4. Property	Automatic text	USAS semantic source domain tagging	
analysis	annotation and	Categorise responses using the Metaphoric	
	manual coding	Theme Index (Appendix D)	

Linguistic metaphor identification and the analysis of the form, function, and frequency of metaphoric expressions was the objective of Study 1. This objective centred on metaphor identification in wine reviews using the manual annotation tool MIPVU (Steen, Dorst, Herrmann, Kaal, Krennmayr, et al., 2010) followed by the semantic and conceptual analysis of metaphoric themes using the UCREL semantic analysis system (USAS) software tool developed at Lancaster University (Archer, Wilson, & Rayson, 2002). Although the MIPVU focused on metaphor identification in discourse it did not deny the link to underpinning conceptual structure and language. Therefore, the method afforded an analysis of the conceptual potential of each identified word and led to the proposal of underpinning metaphoric themes in the sample. For the task based Study 2.

To analyse metaphor, an explicit and transparent method of identifying linguistic units that are potentially metaphoric is required so as to be valid and reliable in the context of research. The inductive, bottom-up approach of the Metaphor Identification Procedure Vrie Universitat known as MIPVU (Steen, Dorst, Herrmann, Kaal, Krennmayr, et al., 2010) was followed in this thesis and involved the manual annotation of text comprising some 6,700 linguistic units (words) derived from a sample of wine reviews. The MIPVU extended and refined the existing Metaphor Identification Procedure (MIP) developed by the Pragglejaz Group (2007) for finding and explicating metaphorically used words in discourse. The method was not without limitations but did provide an effective and proven means to identify metaphor although more suited to a collaborative analysis to support the measure of inter-rater agreement.

Linguistic units were considered potentially metaphoric linguistic situated in their discursive context. In the sample of wine reviews these units were broken down into single words, even idioms or fixed collocations where decomposition was possible, because the method advocated a word by word analysis. Words identified with metaphoric potential in their situated context using MIPVU are referred to as metaphor-related words or with the abbreviation of MRW and the words was presented in italic font (e.g., *honest*). The supposed motivations of metaphorical expressions were based on analysis of linguistic cases in a naturalistic corpus (i.e., current Australian wine reviews) and determined by the analyst using the MIPVU but working alone. Discussion and agreement after discussion of metaphoricity of cases, as advocated by Steen, Dorst, Herrmann, Kaal, Krennmayr, et al. (2010), was not utilised in this thesis due to the solitary nature of the research endeavour.

Study 1 formed the larger of the two studies with the analysis centred on evaluative and descriptive language that was both persuasive and critical with linguistic conventional metaphor the focus for identification and analysis. The typology of consumption practices of Holt (1995) was used as a descriptive tool throughout the analysis and structured the discussion of results. The typology provided a reflective framework for the analysis of the function and interaction of metaphoric language with semantic source domains and ontological prototypes referred to in this thesis as metaphoric themes following Boers (2000) notion of figurative expressions.

Metaphor conceptualisation, range of meaning, and experience evoked were analysed in Study 2 through a small study involving 12 participants from Australia and China. Data were collected from reports by these wine educators who deliver a WSET program in English in Australia or China using an online survey instrument (i.e., a questionnaire) that contained elicitation tasks designed to allow participants to report visual imagery or ideas and generate property or features. At the time of data collection all courses were delivered in English, but the WSET program is currently testing delivery in Mandarin in classroom in China. This purposeful data collection process ensured that English was a language spoken with familiarity by all participants and that, as the sole researcher, all interpretations were mine alone without the requirement of a third party translator. The property generation task in Study 2 provided insight as to what concepts may underlie semantic representations in this situated discursive context – the genre of wine reviews – and provided a lens through which to analyse coherence of the imagistic aspects of their meaning and representations.

### **Parameters and Definitions**

The thesis facilitated a deeper knowledge of the role the linguistic phenomena of metaphor plays in Australian wine reviews and in their situated conceptualisation across participants from different social environments (i.e., Australia and China). The two studies reported in this thesis emerged from a linguistic analysis of metaphoric language that is genre specific and contextually and conceptually situated. The thesis was used to report results from an investigation of the perceptual landscape of the wine review genre, identification of potentially metaphoric language in the genre that wine professionals used to write wine reviews, and an analysis of metaphor meaning and experiential potential concerning coherence across different social environments. Next, sub-section presents brief definitions and begins to clarify the theoretical perspective taken in the thesis for the key *terms metaphor, cognitive linguistics, culture and social environment, international and intercultural communication, and the notion of genre.* 

Metaphor is defined in this thesis as a figurative phenomenon that is essential for abstract thought and one playing a central role in how people perceive their world (Lakoff & Johnson, 1980). From a cognitive linguistic perspective, metaphor involves a cross-domain mapping from a more familiar, concrete, or physical SOURCE domain (e.g., A JOURNEY) to a domain people has less understanding of or which is utimately more abstract that is referred to as the TARGET domain (e.g., LOVE). The function of metaphor pertains to people's language behaviour and involves online language processing and knowledge of linguistic meaning (Gibbs Jr., 1999; Lakoff & Johnson, 1999). Metaphoric language usage is a tool to facilitate a person's ability to mentally and linguistically manipulate information by affording a dynamic interaction (Borghi, Scorolli, Caligiore, Baldassarre, & Tummolini, 2013; Wolff & Malt, 2010). The perspective taken in this investigation of metaphor as language usage is behaviour orientated. From a cognitive linguistic perspective, language is "both the creation of human cognition and an instrument in its service" (Taylor, 1989, p. viii). When seen as a behaviour, language is a relational phenomenon (Marurana & Varela, 1987). Therefore, meaning "is never disembodied or objective and is always grounded in the acquisition and use of a conceptual system" Lakoff and Johnson (1980, p. 197).

The study of metaphor crosses the disciplinary boundaries of the humanities and the cognitive and social sciences. Nevertheless, approaches taken to metaphor analysis have essentially been framed by three perspectives. The first was a discourse analytical perspective: a conceptual semantic criterion is applied to language structure as opposed to language processing. The second was the psychological perspective: the criterion for metaphor is what happens during online processing. The third was a cognitive linguistic perspective framed by the CMT espoused by Lakoff and Johnson (1980): a criterion encompassing language structure and language processing. The latter perspective shaped the research design and methodological approach followed in this thesis.

A cognitive linguistic methodology informed the design of the research to identify and analyse metaphor and their situated conceptualisation evoked by discursive texts in the genre of wine reviews arising from an Australian social environment. Cognitive linguistics is positioned in between the three fields of linguistics, psycholinguistics, and sociolinguistics (Steen, Dorst, Herrmann, Kaal, & Krennmayr, 2010). Researchers therefore require considerable cross-disciplinary knowledge and expertise. A cognitive linguistic approach draws from the theoretical framework of CMT (Lakoff & Johnson, 1980, 1999) and grounded and embodied theories of cognition (Barsalou, 2010; Gallagher, 2005; Johnson, 1987; Lakoff & Johnson, 1999; Zwaan, 2003).

Current perspectives on CMT found in existing literature indicated that cognitive processes, including metaphorical cognition, were experientially grounded in multiple ways. Put simply, cognition emerges from the interactions of an organism with its broad environment. Similarly, in van Elk, Slors, and Bekkering (2010), perception and action were argued to be co-constitutive of cognition. As Kövecses (2015) explained:

Experiential grounding is "not only the body, but also in the situations in which people act and lead their lives, the discourses in which they are engaged at any time in communicating and interacting with each other, and the conceptual knowledge they have accumulated about the world in the course of their experience of it" (p. 200).

The methodology and rationale of this approach, delineated in Chapter 3, was characterised by three central propositions: the first does not accept that the mind is an autonomous linguistic faculty; the second argues that grammar is understood in terms of conceptualisation; and the third maintains language knowledge emerges from language use which draws on cognitive resources and models from our social environment (Croft & Cruse, 2004). Current cognitive linguistic research of metaphor offered support for Lakoff and Johnson's (1980) argument that cultural understandings influenced uniformity and variation of metaphor in linguistic expression. For example, Ibarretxe-Antuñano and Caballero (2014) examined metaphors used by non-Western cultures in architectural discourse; Deignan and Potter (2004) identified metaphors and metonyms in English and Italian for the words heart and mouth; Kövecses (2003) compared emotion words across cultures; Littlemore (2003) discussed ways in which Bangladeshi students interpret metaphors used by their lecturers; Sharifian (2010) viewed intercultural communication from the perspective of cultural conceptualisations between speakers of Aboriginal English and Australian English; and Yu (1995) examined expressions of anger and happiness in English and Chinese. Such research draws attention to the fact that "language is not just a mode of communication but a symbolic statement of social and cultural identity" (Kramsch & Steffensen, 2008, p. 21). As a consequence,

heterogeneity rather than homogeneity of metaphor across language and cultures was assumed in this research project.

The standpoint presented in this thesis was one which defines *culture* as a collection of co-cultures existing and interacting alongside each other (Orbe, 1998). These co-cultures are grouped geographically according to proximity and identity in terms of a common history, language, and practices (Brumann, 1999; Hofstede, 1980, 1991) and "by relative participation in each other's conceptual world" (Sharifian, 2011, p. 4). Hence, people construe their idea of culture through their situated and physically embodied experience (Bennett & Castiglioni, 2004). The linguistic phenomenon of metaphor was viewed in this thesis from a non-objectivist, experientialist perspective where language was a social and cultural reality constructed in and embodied by the social environment (Pezzulo et al., 2011) From a grounded cognition perspective, culture is framed as one aspect of the broader concept of social environment. The term social environment was used throughout this thesis to refer to self, agents, groups, social interaction, joint interaction, mirroring, imitation, and culture derived from the Pezzulo et al. (2011) account of the theoretical framework of grounded cognition. It is necessary to draw attention to two interconnected key terms used throughout this thesis: international *communication* being the bridging of international borders in terms of political, economic, socio-cultural, and military communication (Fortner, 1993; Thussu, 2006); and intercultural communication being a transactional and symbolic process of communication between people of different national cultures involving inter group attribution of meaning (Bennett, 1998; Gudykunst & Kim, 2003; Rogers & Hart, 2002).

Current literature identified metaphor as a significant and frequent feature of this specialised genre of wine reviews. Nevertheless, genre theory does not have a strong focus on the motivations and constraints of culture on language use. This may be because traditional approaches to genre portray it as a textual attribute or intrinsic property more so than a textual or communicative category. As such, studies of genres do not usually differentiate between those arising from different sociocultural environments. Yet cultural knowledge, practices, beliefs, or ideologies are thought to significantly influence conceptual and perceptual patterns of individuals and this is also recognised in the way people negotiate metaphor meaning, understanding, and experience (Goatly, 2007). There is an opportunity here to build on the concept of intercultural collaborations where cultures negotiate and adapt genre form to reflect socio-cultural assumptions, values, and beliefs. Genre is positioned in this thesis as a linguistic, social, and conceptual construct that is historically and culturally situated (Bhatia, 2004; Hyland, 2004, 2008). As a key term used throughout the thesis, genre is defined as a notion used to group texts together and represent "how writers typically use language to respond to recurring situations" (Hyland, 2008, p. 544). However, genre is relational to all text forms not simply written. When conceived of as a psychological schema, Steen (2011a) argued that genre can be "acquired, trained, monitored, improved, and transformed by individual language users" (p. 24). Genre and metaphor analysis is an area which offers valuable potential for incorporation into wine education and second language learning classrooms.

### Contribution

The identification of metaphoric language and proposal of underpinning metaphoric themes supported an exploration of congruency of linguistic choices made by Australian wine critics in the genre of wine reviews. Enabling people to choose facilitative metaphoric themes to convey their appraisal of a wine across languages and cultures is important for wine communication and education. Furthermore, there is an underrepresentation of literature concerning wine communication arising from the social environments of Australia, China, and the greater Asia Pacific region more generally. This absence offers the potential for future cross-cultural collaborations in the fields of genre and metaphor analysis in parallel texts across languages of the region to enhance international and intercultural communication.

The insights gained from the current thesis make some contribution to knowledge development in research of the situated conceptualisation of metaphor. The research tools/methods and methodological framework offer an innovative approach to metaphor analysis in a genre event. Practical knowledge outcomes of the research have an application for the wine industry in areas of communication, marketing and promotion, and education and tourism. The research highlights the importance of metaphoric language in wine reviews and congruency of metaphoric themes across different groups of wine consumers in terms of their experiences, expectations, and variation in understanding. In summary, the findings of the two qualitative studies reported in this thesis were useful in showing the significance of metaphoric language in wine reviews. The thesis supported an exploration of similarity and variation of metaphor— conceptualisation, meaning, and experience—between individuals from different social environments to demonstrate that coherence of metaphoric themes is an important consideration for wine communication across social environments and in teaching and learning contexts.

### **Structure of Thesis**

There are five Chapters that organise this thesis. Each Chapter is summarised in the following sub-sections.

**Chapter 1.** In the current Chapter, the research of linguistic metaphor was situated within the genre of wine reviews. They are a text-based discourse and are also referred to as tasting notes or sheets by industry representatives and wine language researchers. The function of the Chapter was to introduce the topic of analysis and discussion—metaphoric language in Australian wine reviews—by presenting the background to and motivation of the research centred on wine communication and education when crossing languages and cultures. The Chapter presented the aim and purpose of the research that was organised around a central issue: How do Australian wine critics talk about wine and what are the implications for wine consumers in terms of wine communication and education? Two research questions were posed and the research design was framed by the CMT and a cognitive linguistic paradigm that is detailed in Chapter 2. Parameters and definitions pertaining to the key concepts of metaphor, cognitive linguistics, notions of communication and genre to orientate the reader followed by the contribution intended and structure of the thesis.

**Chapter 2.** The aim of the Chapter was to make apparent the ubiquity and influence of linguistic metaphor and their underpinning conceptual metaphoric structures in relation to the situated discourse of wine reviews and highlight their relevance in wine communication across a global marketplace and in the wine education classroom. The wine appraisal process was framed by a cognitive linguistic methodological rationale reflecting the predominant theoretical frame of CMT (Lakoff & Johnson, 1980) along with embodied experience and grounded cognition theories. The Chapter is used to bring to the fore the important role played

by metaphor in the language domain of wine and the institutional framework of wine reviews. Dominant metaphoric themes that characterise the genre are presented and anthropomorphic metaphors are highlighted given their frequency and significance in the representation of wine attributes and the transfer of sensory and affective experiences. An overview is then offered concerning the influence of social and cultural environment on metaphor conceptualisation. The Chapter is brought to a close with a discussion of implication to drawn together the discussion of metaphor, wine, and communication applied to discourse studies of the genre.

**Chapter 3.** In Chapter 3, a conceptual framework for analysis of metaphor in the language domain of wine and the genre of wine reviews is offered that biographically situates the researcher. It does so in terms of methodological rationale and research design choices for data collection and analysis for each study founded on a review of influential theories that provided insight to the cognitive mapping process with emphasis given to linguistic form systems and the situated simulation system. A usage-based approach to language was offered through the theoretical and methodological of cognitive linguistics. In turn, this approach was used to justify the applicability of the methodological foundation and relationship to the CMT (Lakoff & Johnson, 1980) when applied as a framework to answer the research question presented in Chapter 1.

**Chapter 4.** Chapter 4 is used to present the two studies separately and answer each research question in corresponding conclusion sections. Study 1 concerns how the wine tasting experience was conceptualised and the significance of metaphoric language. Study 2 used cue words with metaphoric potential identified in Study 1 to present elicitation tasks to answer the research question. An online survey was used to collect data from a sensory imagery task, a property generation task following Wu and Barsalou (2009), a transfer of understanding task related to the act of teaching, and an opinion task to assist the overall analysis relative to the situated context of use (i.e., metaphor in a wine review fragment). The Method, Results, and Discussion sections in this Chapter were used to provide guidance and structure as well as proving a comprehensive summary of each study to effectively answer the research questions. The Discussion section in Study 1 also involved a review of the findings relating to metaphoric language in wine reviews using Holt's (1995) typology in the process of wine appreciation. The Chapter finished with an examination of the validity of the conclusions drawn and closed by summarising the main findings of the study.

**Chapter 5.** In the concluding Chapter, the discussion was used to integrate insights gained from each study to address the two research questions that guided this enquiry and to draws conclusions. The thesis offers theoretical, methodological, and practical outcomes for wine communication and education from the doctoral journey and biographically re-situates the researcher at journeys end. A short, formal post examination acknowledgement is also given.

# Conclusion

This thesis will argue that wine reviews offer a sensory bridge providing a conceptual framework for people to appreciate wine. As a specialised genre, wine reviews are structured as a short written text that is both critical and persuasive with an analytical and imaginative purpose (Dilworth, 2008). Their structure and figurative language, of which metaphor plays the leading role, present a heuristic tool to help their reading audience conceptualise wine and discern the tasting experience in the absence of product sampling (2010; Caballero & Suárez-Toste, 2008; Groves, Charters, & Reynolds, 2000; Paradis & Eeg-Olofsson, 2013). As highlighted in the current Chapter, this heuristic role rests precariously upon an assumption of understanding of intended meaning. Metaphor is central for conveying the sensory and affective experience of wine but its figurative nature requires congruency across language and cultures to be most effective. This thesis offers an innovative methodological framework for analysis when the production and reception of text or talk is examined in terms of lexical and conceptual knowledge and behaviour in situated contexts of use.

## **CHAPTER 2: LITERATURE REVIEW**

...and the wine is bottled poetry-Robert Louis Stevenson, 1883

This Chapter begins by presenting the theoretical framework underpinning the research design and perspective taken to wine appreciation and metaphor analysis in the genre of wine reviews. Therefore, the first section of the Chapter is used to present the theoretical framework underpinning the thesis through a review of Lakoff and Johnson's (1980) theory of conceptual metaphor alongside current literature reviewing cognitive linguistic and embodied cognition theories. The purpose was to bring to the fore the relationship between metaphor use and social environment by an examination of the interplay of linguistic and cultural background on metaphoric meaning, range of meaning, and experiential potential. Next, a detailed review of literature concerning wine and communication provides a framework to situate the phenomenon of metaphor in the discursive context of the genre of wine reviews and to illustrate the importance of metaphor as a stylistic tool in the process of wine appraisal. To do so, the review spanned several disciplines of existing literature to include perspectives from oenological science, cognitive linguistics, and marketing and promotional communication. The Chapter then reviews perspectives drawn from cognitive science that advance the notion of perceptual mapping. The language domain of wine and the role of metaphor in relation to the genre of wine reviews is discussed in terms of dominant metaphoric themes identified in the literature. These themes go on to inform the analysis in Study 1 and 2 presented in Chapter 4.

The final section of the Chapter draws together the diverse disciplinary threads that form the foundation of the thesis. Wine appreciation is presented as a social event and the process of wine appraisal, or sensory evaluation, was introduced to integrate sensory perception, appreciation, knowledge of wine, and affective responses from an oenological science perspective. A reflection on the impact of metaphor use in the contexts of wine communication and education is presented to end the Chapter.

## **Theoretical Framework**

For the present research, the ontological construct *reality* was conceived to be a construal of people's interaction with and embodiment of physical, mental, social, and cultural aspects. Furthermore, language, cognition, and social environment included people's perceptions and actions. These perceptions and actions are argued to be culturally conditioned and involve what people see, hear, taste, smell and touch (Bennett, 2013; Singer, 1998). Bazeley (2013) suggested that these aspects influenced a person's actions and perceptions and had recursive consequences due to people's perspective being "partial, fallible and subject to revision" (p. 21). Therefore, rather than seeking to guarantee the objectivity of findings, the research detailed in this thesis sought to provide an in-depth analysis of the role played by metaphor in wine language founded on a corpus analysis of the genre of wine reviews. Upon this foundation, impacts on wine communication and education were advanced for metaphor as a communication competence for wine acculturation and commerce.

The perspective taken in the thesis was that linguistic practices were a reflection of mental processes (i.e., inner mental thought or sensory imagery). The methodological approach of cognitive linguistics from the cognitive paradigm guided the examination of language in use and metaphor meaning. The approach did not however take the objectivist viewpoint that metaphor was solely a linguistic phenomenon nor that linguistic practices were reduced to mental states. Instead, the thesis was shaped by three starting assumptions forming a holistic view of language. The first was that conceptual metaphor played a pivotal role in people's language behaviour involving online language processing and knowledge of linguistic meaning (Gibbs Jr., 1999; Lakoff & Johnson, 1999). The second was that one's sense or knowledge of self, motivated meaning through embodied cognitive interactions between existing linguistic, experiential, perceptual, and cultural knowledge structures (Frank, 2008; Ibarretxe-Antuñano, 2008, 2013; Sheets-Johnstone, 2011). The third was that social environment played an interactive role in image-schema construction and metaphor processing in conceptual structures (Johnson, 1997; Kövecses, 2005; Palmer & Sharifian, 2007).

The theoretical perspective advanced was one where an individual's view of the world was construed and organised by their embodied experience reflected in a paradigm of *experiential constructivism* (Bennett & Castiglioni, 2004). From this perspective, reality was an emergent quality of human interactions with a perceptual event or phenomena rather than reality having an independent but ongoing existence as a bounded entity. Such a perspective lent itself to the paradigm of constructivism with a descriptive theory of learning and development broadly divided between the psychological Piagetian approach and the situated social constructivist approach (Richardson, 1997).

The constructivist paradigm (Piaget, 1970; Von Glasersfeld, 1984; Vygotsky, 1978) emphasised the individual in knowledge construction and development of understanding through the individual's independent but interactive involvement with their environment. As Richardson (1997) explained, "individuals create or construct their own new understandings or knowledge through the interaction of what they already know and believe and the ideas, events, and activities with which they come in contact" (p. 3). Therefore, people's actions and responses to their interactional experiences may be observed and described. The CMT, proposed by Lakoff and Johnson (1980), reflected the notion that cognition was grounded in human experience and interaction involving the mind, body, and broad experience. Cognition was situated (Johnson, 2007), emerging from transactional relations engaging the organism inclusively with the surrounding physical and social environment. Cognitive capacities and motor abilities were connected from an embodied perspective in contrast to cognitive processes, such as language and thought, arising from computational processes in separate domains (Jirak, Menz, Buccino, Borghi, & Binkofski, 2010).

From the cognitive paradigm came the theoretical framework of CMT which brought together key attributes: the human mind was embodied; thought arose as mostly unconscious; and metaphor was fundamental to abstract thought (Lakoff & Johnson, 1999). As Lakoff and Johnson (1999) pointed out:

Our most important abstract concepts, from love to causation to morality, are conceptualized via multiple complex metaphors. Such metaphors are an essential part of those concepts, and without them the concepts are skeletal and bereft of nearly all conceptual and inferential structure (p. 73).

According to Lakoff and Johnson (1980), and their theory of CMT, the nature of the human conceptual system was metaphorical. The theoretical underpinnings of CMT framed the mental entity of the human mind, as opposed to the physical entity of the human brain to

which it was correlated with neural activity, as central to ones view of the universal human capacity for reason. This shared capacity to reason was conceptually structured by the nature of the human body and bodily function using and built upon perceptual and sensorimotor experiences and interactions. Lakoff and Johnson (1980) argued that the figurative phenomenon of metaphor played a central role in how individuals thought about and perceived the world as human beings. However, their notion of conceptual metaphor appears to create distinct entities for the domains of language, thought, and culture. Such pure separation is problematic in terms of the complexity of human culture and social environment. Compare, for example, the cultural artefact of wine with that of a wine critic. The latter is not simply a biological entity but socially and culturally constituted because the wine critic has a role and arguably, a social status based on relationships, which are shaped by social environments.

Using the theoretical framework of CMT in this thesis facilitated a research approach that embraced an interactive, dynamic, and emergent process between mind, body, and social environment. In current literature, CMT has been used to make systematic descriptions of the cognitive process of metaphor. The theory has also enabled researchers to shift the focus from metaphorical language to one of metaphorical thought patterns (Steen, 1999). However, such a shift and accompanying research requires an accompanying shift in data collection and analysis. Furthermore, the evidence for metaphor understanding and use arising from crossdomain mapping is contested. For instance, Glucksberg (2001) has argued that metaphors work by abstraction using superordinate categorisation and once conventionalised, metaphors become polysemous where they have many instantiations of meaning. Similarly, others argue that comparison is required in the cross-domain mapping process and as metaphor moves from being novel to conventional it can even go so far as to be categorised as dead where metaphoricity is no longer recognised (Bowdle & Gentner, 2005). When simile is involved, very often presupposed by the use of the words like or as, the intended use is categorised as deliberate because the person is prompted to construct a cross-domain mapping (Steen, 2008b).

In the case of wine language, words such as palate, nose, and finish have become conventionalised to the extent that their meaning is both salient and likely not considered metaphoric, or metonymic to be more precise, to language users familiar with the discourse domain of wine. For novices entering wine education classroom for the first time, such metaphoric expressions taught as wine terms may facilitate understanding through the direct relationship of one physical concept transferred through the mapping to an equally physical concept (e.g., palate to mouth to flavour and mouth feel). Furthermore, when meaning is articulated in associations of a living organism (e.g., aged, fleshy, robust, or with backbone) or more broadly as an object (e.g., with a front or a back and deep or long), the figurative phenomena of metaphor adds to the richness of expression and associated imagery may facilitate congruency. However, this may be influenced by the metaphoric theme evoked or the language proficiency of the wine educator or novice. Meaning and Embodiment

Metaphoric expressions, whether novel or conventional, are woven into our daily communications and have an embodied foundation in everyday experience (Lakoff & Johnson, 1980). Lakoff and Johnson's (1999) development of an embodied realism identified meaning as "the ways in which we function meaningfully in the world and make sense of it via bodily and imaginated structures" (p. 79). The theoretical foundations underpinning Lakoff and Johnson's (1980, 1999) notion of embodied realism evolved from classical and more contemporary philosophers. This includes Aristotle's philosophy of the mind and the idea of the living body or *psyche* and Merlieau-Ponty's (1962) existential phenomenology. Here, embodied realism also has parallels with Marurana and Varela's (1987) biology of cognition and human understanding. Each of these concepts emphasise the artificial human imposition of bounded conceptual structures separating mind and body into metaphysical entities.

There is some consistency between Aristotle's theory of the psyche and Lakoff and Johnson's (1999) conception of an embodied mind. In CMT, Lakoff and Johnson (1980) argued that "no fully autonomous faculty of reason [exists] separate from and independent of bodily capacities such as perception and movement" (p. 17). Aristotle's theory of the *psyche* characterised the notion of an embodied mind able to receive knowledge (Baumlin & Baumlin, 1989). This principle or *logos* determined what could be conceptualised as a living entity and was defined by a hierarchical structure involving six functions beginning with nutrition, perception, desire, locomotion, imagery, and ending at the top of this hierarchy with reason. Each function was a prerequisite for the next. Therefore, even though a plant had a psyche it was limited to the function of nutrition whereas animals had the first five functions

and only humans had the sixth function of reason and thus all preceding functions as prerequisites.

In a similar sense, Lakoff and Johnson (1999) argued for an evolutionary viewpoint, in which reason "uses and grows out of bodily capacities" (p. 17). These capacities involve body schema and body image and they contribute to cognition (Gallagher, 2005). According to Gallagher (2006), "a body image consists of a system of perceptions, attitudes, and beliefs pertaining to one's own body [whereas] a body schema is a system of sensory-motor capacities that function without awareness or the necessity of perceptual monitoring." (p. 24). Therefore, an embodied motivation remains dependant on our physical structure (i.e. the body). This is because action or behaviour is relational as is its range of interaction (Marurana & Varela, 1987). When language is viewed as a behaviour, this relational phenomena creates no limits to people's linguistic distinctions. As Marurana and Varela (1987) reflected:

[B]ecause we have language, there is no limit to what we can describe, imagine, and relate. It thus permeates our whole ontogeny as individuals: from walking to attitudes to politics (p. 212).

As stated in Pezzulo (2011), theories of grounded cognition can form the basis for studying knowledge and concepts, cognitive processes, situated simulations, and abstract thought through observed interactions of bodily states in situated contexts of the physical and social. The conception of embodiment offers parallels with Merlieau-Ponty's (1962) existential phenomenology. Here, conception of embodiment referred to the shape, capacities, acquired skills, and their refinement and "the acquisition of a habit" (p. 143). Such a conception of embodiment included the cultural world and was innate to the human body which "sustain around me intentions which are not dependent upon my decisions and which affect my surroundings in a way which I do not choose" (p. 440). Essentially, Merleau-Ponty (1962) argued that "every perceptual habit is still a motor habit and here equally the process of grasping a meaning is performed by the body" (p. 153). Consequently, skill or *habit* acquisition transformed people's relationship to the world and embodiment appears underpinned by the crucial feature of motivation of meaning.

The concept of embodiment is historically backgrounded by Aristotle's six functions of a living entity. These functions could be regarded as motivations to act using basic human

skills or acquiring new skills in a desire to achieve or satisfy certain goals. Nevertheless, Merleau-Ponty (1962) argued that an acquired skill negates the need to actively think about a goal at all but is rather an interactional response to the situation. He went on to propose that whether a "system of motor or perceptual powers, our body is not an object for an 'I think', it is a grouping of live-through meanings which moves towards its equilibrium" (p.153). This perspective suggests a more basic, embodied motivation.

Researchers using a cognitive linguistic theoretical and methodological approach to metaphor analysis offer different explanations of how people construct meaning from metaphorical concepts, the cognitive processes involved in metaphor comprehension, and the universality of underlying conceptual metaphors and their embodied motivation across languages and cultures (Gibbs Jr., 1994, 2006; Giora, 2003; Kövecses, 2005). Whilst the methodology will be explored in greater detail in Chapter 3, there appears to be a relationship between physical and functional referents of metaphoric language (Gibbs Jr, Costa Lima, & Francozo, 2004). Such a relationship was said to exist because metaphor was deeply dependant on a physically constitutive role in terms of constraining (Lakoff & Johnson, 1980; Varela, Thompson, & Rosch, 1991), distributing (Gibson, 1979/1986; Glenberg, 1997; Shapiro, 1997; Wilson, 2004), or regulating (Beer, 2000; Chemero, 2009; Thelen & Smith, 1994) human body characteristics, actions, and perceptions. Current debate has focused on the grounding of conceptual representations or imagery in sensorimotor brain systems (Kiefer & Pulvermüller, 2012; Santos, Chaigneau, Simmons, & Barsalou, 2011; Wiemer-Hastings & Xu, 2005; Wu & Barsalou, 2009).

#### Visual and Sensory Imagery

The cognitive linguistic research paradigm encompasses the general premise that mental imagery—alternately referred to in current literature as image-schemas, conceptual or schematic representations, or as simulations—played an important role in people's real-time thought and linguistic process (Gibbs Jr, 2005). Existing literature discusses mental imagery in terms of sensory imagery involving recurring and broad but fundamental representations or patterns of particular bodily perceptual experience which included kinaesthetic experience and possibly internal sensations (Grady, 1997; Tendahl & Gibbs Jr, 2008). For example, Barsalou (1999) argued for perceptual symbols theory and proposed representations have activation patterns integrating information from multiple sensory modalities. Hence, representational states share and are constrained by cognitive and perceptual mechanisms. In other words, imagery was more than representation.

Imagery is a form of human perceptual experience involving subjective simulation (Gallese & Lakoff, 2005) of a mentally evoked interactional experience with an object that is phenomenally absent. As Martin (2002) proposed, "to imagine sensorily a  $\Phi$  is to imagine experiencing a  $\Phi$ " (p. 404). In the same sense, Johnson (2007) discussed image-schemas and argued that they emerged from object manipulation, spatial and temporal orientation, and perceptual focus which are directed for various purposes. These schemas provide a preconceptual structure to peoples situated and embodied experience and understanding. All language may be partially simulated and this is not unique to metaphoric expressions. For instance, prototypical conception may be based on inferential structure such as shape or colour drawing from visual perception. Grady, Oakley, and Coulson (1999) argued that behaviour-based metaphors as opposed to those mapping a physical resemblance cannot be called image metaphors. However, others argue that whether the language is literal or nonliteral, partial simulation of what people experience and go on to describe in language is associated with bodily states, actions, and sensory perceptions (L. W Barsalou, 2008; Gibbs Jr., 2006). Therefore, the boundaries between the image metaphor that is classed as prototypical and sensory experience or spatio-temporal events which could be conceived as non-prototypical are blurred. The argument presented is that sensory imagery metaphors are drawn from but not exclusively associated with physical comparison.

From the perspective of CMT, Lakoff and Johnson (1980) argued that basic concepts called *image* schemas were central to human experience and provided the primary structure to concrete and abstract concepts as analogue representations of sensorimotor experiences. Concrete words refer to experiential objects—they are perceivable. People physically experience concrete words (e.g., wine) through their senses. For instance, Wu and Barsalou (2009) demonstrated that participants construct a simulation of an object—noun or noun phrase—to represent it and then "scan across the simulation [before describing] properties perceived in the simulation" (p. 185). In contrast, abstract concepts (e.g., honesty) moved from the physical experience to a greater association with mental states. Abstract concepts are also said to differ from concrete concepts given that they rely on simulations of

introspective states rather than external contextual information (Borghi & Cimatti, 2012). Furthermore, imagery is not modality specific and is more effectively described as a process in contrast to a structure situated in working memory (MacInnis & Price, 1987). Imagery in cognition is also not limited to but rather distributed across different sensory modalities (Paivio, 1971, 1991). Therefore, the term mental imagery is somewhat misleading. Imagery performs a functional role in information processing (MacInnis & Price, 1987), knowledge and skill acquisition (Aylwin, 1990), creative endeavours (Forisha, 1978), social cognition (Kosslyn, Margolis, Barrett, Goldknopf, & Daly, 1990), and aesthetic appreciation (Ahsen, 1982).

Imagery is internally generated and is most often studied through self-reports using imaging questionnaires measuring visual imagery pertaining to object creation (Betts, 1909; Sheehan, 1967). For example, the Questionnaire upon Mental Imagery (Betts' QMI), developed by Betts (1909), was the earliest questionnaire which measured the seven different types of sensory imagery aligning with sensory modalities. It included 150 items to measure imagery across the senses of visual imagery, auditory, cutaneous, kinaesthetic, gustatory, olfactory, and organic imagery involving a 7-point scale. The results demonstrated that persons who reported imagery in the first instance tended to have the capacity to image across other sensory modalities. A shorter version developed by Sheehan (1967) has been used extensively to measure the seven different types of imagery across the seven modalities with the modification of only five items being presented per modality. More recently, Andrade, May, Deeprose, Baugh, and Ganis (2014) have developed and validated the Plymouth Sensory Imagery Questionnaire (PSI-Q). Their reasoning being that the items in the Betts' QMI were outdated and the factor structure was unreliable. A further limitation was that the Betts' QMI has received limited evaluation of the seven scales because they were usually used in their entirety (Campos & Campos-Juanatey, 2014).

The examination of imagery, or representational states, in specific discourse contexts could be used to provide insight into metaphor meaning potential and range of meaning across social environments through their experiential association and interactional nature. Meaning potential here reflects Halliday, Matthiessen, and Yang (1999) proposal of language function where meaning exchange involved languaging as a resource for expressing meaning. To identify imagery, property generation experiments have involved a technique for

establishing conceptual content (Santos et al., 2011; Wiemer-Hastings & Xu, 2005; Wu & Barsalou, 2009). In property generation tasks, the linguistic form system implying word association and the situation simulation system when describing objects and situations tend to be dual systems of source information (Santos et al., 2011). For example, the word wine may elicit associated words in relation to a setting, agents, objects, actions, events, and mental states. However, Medlin (1989) stressed that those property norms were not a verbatim form of semantic representations but reflected systematic regularities in a participant's description of concepts. Therefore, generalisations concerning activation of perceptual simulation across all tasks remain problematic. While embodied action involves a twofold sense of an embodied cognition, human mental processing is dependent upon experiences or perceptions conveyed by the body's sensorimotor capacities (Varela et al., 1991). Therefore, given that metaphoric expressions are discursively and conceptually situated in the genre of wine review, these aspects are necessary considerations when collecting and analysing data reported in this thesis. Nevertheless, the role of context in CMT has traditionally received limited academic interest (Tendahl & Gibbs Jr, 2008).

**Situated conceptualisation.** The central assumption of this thesis is that metaphor is a context sensitive linguistic phenomena (Stern, 2000). According to Gallagher (2005), "language is generated in the experience of the various contexts, practices, and activities that generate meaning" (p. 15). Conceptual content is framed by sensorimotor and affective content and one's conceptual knowledge is used to represent and interpret experience (L. W Barsalou, 2008; Martin, 2007). Simulation involves cross-modality activation to evoke a situated conceptualisation (Barsalou & Wiemer-Hastings, 2005). For instance, when one thinks of wine the focus may be visual (i.e., colour, bottle, grapes, a glass, or movement of a liquid) and gustatory (i.e., taste/smell and haptic sensations) along with emotional or affective content (i.e., pleasure, happiness, or relaxation). In addition, these representations may be situated in non-linguistic semantic contexts such as selecting a bottle of wine at a shop, an after work drink at a wine bar, or a formal sensory evaluation in a laboratory.

Metaphoric language arguably has a concrete or more physical core that ground more abstract concepts (Lakoff & Johnson, 1980). Abstract concepts are argued to be more complex than concrete ones with results suggesting relational properties and coordinate terms in contrast to intrinsic properties (Wiemer-Hastings & Xu, 2005). This was because such concepts were often dependent on "multiple pieces of information distributed across a situation [and] complex relations are needed to coordinate them" (Barsalou & Wiemer-Hastings, 2005, p. 150). Accordingly, conceptualisation was described as situated (Barsalou, 1999; 2005). Barsalou and Wiemer-Hastings (2005) proposed that "across different situations, a concept delivers different packages of inferences, each tailored to current goals and constraints" (p. 626). Abstract concepts were in turn extended by metaphoric inferences (Grady, 1997). Wilson-Mendenhall, Simmons, Martin, and Barsalou (2013) argued from a grounded cognition perspective that "abstract concepts are represented by situated conceptualisations that develop as the abstract concept is used to capture elements of a dynamic situation" (p. 921). The development of situated conceptualisations involved the spatio-temporal context and contribute to meaning and understanding. Therefore, whereas concrete entities—conceived of as ontological prototypes by Lakoff and Johnson (1980) can be studied in isolation, such as with a property generation task using a word list, abstract concepts arise in situated contexts of understanding often reflecting social environments of individuals. In other words, abstract concepts are influenced by situational demands and should not be analysed in isolation from the content or phenomenon to which they pertain (Barsalou & Wiemer-Hastings, 2005; Schwanenflugel, Akin, & Luh, 1992).

The realisation of thought through language appears subject to context and displays variation (Athanasopoulos, Damjanovic, Burnand, & Bylund, 2015; Charteris-Black, 2002; Quinn, 1991). For instance, Charteris-Black (2002) argued that whilst concepts may be shared across languages the linguistic instantiations of these concepts displayed differences. Athanasopoulos et al. (2015) studied English and German speakers and results indicated that English speakers were more actions orientated to motion events whereas German speakers were goal orientated. They concluded that the variable of language influenced individuals thinking and perception which were bound by context. Similarly, but focused on metaphor, Quinn (1991) proposed that rather than producing conceptual inferences, metaphors were a reflection of existing cultural understanding. Seen in this way, a cultural model or schema provided an underlying structure. Such a structure may influence both the researcher's analysis and observed interactions of people.

**Summary.** Leading scholars of conceptual metaphor continue to debate how metaphoric reasoning was achieved in terms of the process involved and their analyses vary

between theories and models (Bowdle & Gentner, 2005; Fauconnier & Turner, 2008; R. W Gibbs Jr., 2011; Glucksberg & Keysar, 1990; Grady, Oakley, & Coulson, 1999; Lakoff & Johnson, 1980, 1999; Steen, 2011b). The Lakoff and Johnson (1980) theory of conceptual metaphor underpins the theoretical orientation of this thesis and is informed by embodied experience and grounded cognition theories and language comprehension (Barsalou, 2010; Gallagher, 2005; Johnson, 1987; Lakoff & Johnson, 1999; Zwaan, 2003). Significantly, the theoretical and methodological approach of cognitive linguistics supports an investigation of multimodal sensory experiences arising from a phenomenally absent object (i.e., wine) through a situated discursive context (i.e., the genre of wine reviews). Further evidence is required of grounding of abstract words, the necessity of sensorimotor areas in language processing and comprehension, and whether bodily experience and actions or modal simulations shape metaphor conceptualisation and understanding.

## The Aesthetic Appreciation of Wine

Aesthetic appreciation of an art form, be it visual art, music, literature, or wine is motivated and constrained by capacities of sensory perception, production, and the individuals response "as well as interactions with objects and scenes that evoke an intense feeling, often of pleasure" (Chatterjee, 2011, p. 53). In addition, Todd (2010) argued that aesthetic judgment is dependent upon "individual capacities, and/or requires practice and expertise" (p. 2). This viewpoint was reflected in Amerine and Singleton (1976) observation of wine appreciation producing a multimodal perceptual response. Although an aesthetic appreciation follows a learning curve, "expertise influences experience content, by influencing fixation points" (Siegel, 2012, p. 205). The language of wine in the context of wine appreciation presents overt linguistic cues to potentially stimulate and influence people's sensory reality.

Holt (1995) realised the metaphor CONSUMING AS EXPERIENCE as one emerging from how people consume and highlighted that this involved the practices of *accounting*, *evaluation*, and *appreciating*. In wine the wine appraisal process, the practice of accounting reflects the use of an institutional framework involving the consumer typifying actions and objects then assigning them meaning and value through contextualising connections to relevant facts. Next, the practice of evaluation applies an institutional framework to compare baseline expectations involving norms, specialised historical knowledge, and applicable conventions on the wine appraised. Finally, the practice of appreciating involves the consumer responding with the short-term expression of emotion toward the wine product involving the symbolic and social construction of associations including sensory stimulation, aesthetic value, and situational context.

Figure 2.1 is adapted from Holt's (1995) typology of consumption for the purpose of highlighting the interactive appraisal process of wine appraisal. The procedural flow concerns the sensory evaluation of wine components and characteristics (i.e., visual appearance, olfactory elements, gustatory and haptic sensations) during the stages of accounting through sensory perceptions (i.e., vision, , smell, taste, and touch) and evaluation and appreciating in terms of clarity, intensity, duration, and quality of the wine when viewed as an aesthetic experience.

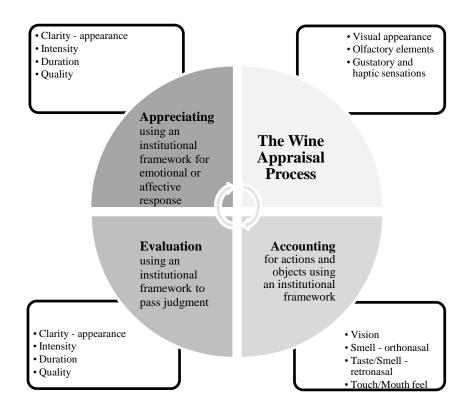


Figure 2.1 Wine appraisal process adapted from the typology of consumption in Holt (1995).

The institutional framework of the wine appraisal process structures aesthetic appreciation of the wine product. Each wine style has an abundance of nuances and unique

characteristics leading to its appreciation by many in a similar way as the appraisal of an art form. When wine consumption is considered in this way, wine becomes an aesthetic product and its analysis presents a cognitive/sensory/affective triad for the evaluation of aesthetic quality dimensions (Charters, 2003; Charters & Pettigrew, 2006).

The appraisal process involves the taster's sensorimotor and affective impressions that involve vision, smell (orthonasal), taste/smell (retronasal), and touch/mouthfeel sensations, and occasionally sound. According to Jackson (2009), it was the attainment of harmony between these diverse perceptions which produced a superior wine. However, Holt (1995) argued that the way in which "consumers experience consumption objects is structured by the interpretive framework(s) that they apply to engage the object" (p. 3). Therefore, when people consume and talk about wine they are involved in a taxonomy of consumption practices (Holt, 1995) that involve objects, sensorimotor perceptions, and interpersonal actions stimulating behaviours.

The act of wine appreciation is a varied and effortful accomplishment that is underdetermined by the characteristic of the product. Wine tasters appraisal of each wine reflects their prior knowledge and experience. As Shepherd (2012) argued:

what a wine taster does in front of a wine is not an analysis of its separate sensory properties but a comparison of all the cognitive associations he or she has from the wine (color, initial aroma, and taste) with the impressions he or she has already experienced when tasting other wines (p. 141).

The components and characteristics of wine when evaluated and described during the appraisal process from the perspective of the wine taster are presented next. This section includes the recognised components of visual appearance, olfactory factors, and gustatory perceptions and haptic sensations. These components organise and detail the sensory evaluation process and are influential elements arising from and contributing to perception and conception. The discussion drew from the review of current literature in the discipline of oenology and outcomes reported in marketing, promotional communication, and consumer behaviour studies in terms of how people taste and talk about wine.

## **Visual Appearance**

The sensory evaluation of wine begins with the important aspect of the appraisal of visual appearance (VA). This is necessary because visual aspects are a significant indicator of quality, style, grape origin, and condition of the wine. Colour density and hue is correlated to perceived flavour intensity and ageing potential (Jackson, 2009; Somers & Evans, 1974; Zellner & Whitten, 1999). Additional aspects related to a wine's appearance are the clarity of the liquid, its viscosity that is also evident as an in-mouth sensation because of astringency and sourness being reduced, spritz, and lastly tears (Jackson, 2009). Sediment or haziness affecting a wine's clarity may be caused by protein, phenolic compounds, insoluble metals causing a white haze in white wines or a blue haze in red wines, or simply from microbial spoilage from organisms such as yeast or bacteria. Viscosity affects fluidity and is predominantly evident in high sugar and/or alcohol wine styles whereas spritz may be a result of early bottling, malolactic fermentation or intentional effervescence through the retention of carbon dioxide following fermentation. The very thin film remaining on the glass sides, beginning as droplets and then sliding down after swirling the glass, results from alcohol evaporation and is referred to metonymically as *tears* or *legs*.

**Colour lexicon.** Table wines, which are the focus of the current thesis, are broadly categorised as red, rose, and white. Wine colour affected overall quality assessments by influencing the application of terminology according to wine style categorisation. However, as important as the visual aspects may be, wine colour has no consistent classification in the critical analysis process (Brochet, 2001; Brochet & Dubourdieu, 2001; Jackson, 2009). In addition, one's aesthetic beliefs or judgements, best understood in terms of a repertoire of construal's or aspect-perception, reflect experiential and interactional states of seeing one thing in terms of something else (Scruton, 2009). Brochet (2001) pointed out key factors in how wine words were used by authors: vocabularies are based on wine colour and type linked to specific wine preferences; the use of these words differs between authors; and the words present cultural information in their sensory descriptions. This viewpoint implies "subject-relative conditions to which aesthetic construal's are subject" (Lyons, 2011, p. 6). Lyons (2011) offered a more helpful way of thinking about aesthetic perception, and the conditions that ground it, in terms of appropriateness rather than as a truth condition.

Although people can differentiate a substantial amount between colours, they use relatively few colour terms and more often speech communities demonstrate synchronic heterogeneity (Berlin & Kay, 1969). For instance, Berlin and Kay (1969) indicated a restricted inventory of universal colour terms; Kay and McDaniel (1978) argued for universal tendencies in colour naming; and Regier, Kay, and Cook (2005) reported universality of focal colours. However, Kay and Regier (2003) conceded differences across languages in variation of how colour is conceptualised. Variation was evidenced in the following examples: in Roberson, Davies, and Davidoff (2000) the focus was colour perception and memory with findings reported as converging evidence of linguistic relativity; Bogushevskaya and Colla (2015) reported that colour lexis in Chinese and English languages showed frequent variation in how languages partition colours into lexical categories; and Davidoff (2001) found perceptual categories were structured by peoples linguistic system supporting the stronger version of the Whorfian view. The social environment, which includes the historical background of people's language and culture, arguably, motivates and constrains an individual's perceptual responses to colour lexicon.

### **Olfactory Factors**

The next stage in the wine appreciation process involves olfaction and odour. These aspects are often referred to metonymically as the wine's *nose*. According to Amerine and Singleton (1976), odour was the most important quality factor in wine evaluation. When a person smells the aroma of a wine they are activating their orthronasal sensory capacity. Odour evaluation and description of wine components involves aromaticity and quality of single or multiple compounds whose major constituents are alcohols, acids, and phenolic compounds such as tannins. Wine experts often distinguish between aroma and bouquet. Aroma is the odour attributed to the grape and the bouquet is that of the wine arising from the process of fermentation. However, which odours are correlated with either of these terms is open to debate (Lehrer, 2009).

Recent evidence through the use of fMRI technology has demonstrated that smell images could be identified as recognisable spatial activity patterns on the olfactory bulb representing the information which odour molecules carry (Shepherd, 2012). Yet whilst the ability to detect odours is high, humans are less adept at discriminating between odours or

identifying particular ones (Shepherd, 2012; Wise, Olsson, & Cain, 2000). In addition, when compared to visual detection, odour detection was reported to be almost ten times slower and this only increased in difficulty the more complex the odour (Herz & Engen, 1996). Nevertheless, odour was a significant influence on people perceptions and actions. When people smell something, for instance, the odour detected can unconsciously modify how they behave, stimulate emotions, and even evoke experiences from the past (Morrot, Brochet, & Dubourdieu, 2001). Consequently, prior knowledge and experience, referred to as odour memories (Wilson & Stevenson, 2003), has been shown to evoke holistic, integrated cognitive images and to stimulate expectations which in turn can shape the sensory input (Jackson, 2009; Lehrer, 2009; Shepherd, 2012).

**Odour lexicon.** In a similar sense to colour words, but arguably more pronounced, Morrot et al. (2001) found human olfactory terminology was undeveloped. Underdevelopment of terminology resulted in words from other domains being used as descriptors (Kerren, Prangova, & Paradis, 2011). When it comes to describing odours to others, Morrot et al. (2001) and Paradis (2009) revealed descriptions that reflected the *directionality principle* (Johnson & Malgady, 1980; Lakoff & Johnson, 1980; Shen, 1997; Shen & Gadir, 2009). Odour words, for example, relied heavily on words used to describe objects reflecting the wine's colour aided by the sensory modality of vision for language descriptors. Morrot et al. (2001) investigated the relationship between vision and smell to report that dark objects were used to describe red wine, odours, and objects that were lighter coloured were used to describe white wine. Furthermore, when white wine was artificially coloured red wine expert participants in the experiment used expressions pertaining to red wine descriptors of odours. These findings relating to colour or object and odour were consistent with Popova's (2003) argument that perception of odours is described through visual perceptual properties in terms of objects and events.

Odour judgements have been demonstrated to rely on the integration of sensory experiences involving sight, smell, and tactile perceptions as well as higher order cues including the labels of concrete objects and spatial references (McKenzie et al., 2012). These findings add further support to the assumption of McKenzie et al. (2012) that the underlying concept of vision dominated the perceptual language people use for odour description and evaluation. The following wine review extracts highlight this observation in relation to smell/odour descriptions where Australian wine critics Ben Edwards described a 2012 Yalumba Y Series Viognier as opening:

> (1) highly perfumed and exotic on the bouquet, showing spiced apricot and cashew (WRID 183)

and Jeremy Oliver wrote about a 2006 Yalumba The Octavius Shiraz with a:

(2) deeply ripened, wild and heady bouquet of dark plums, blackberries, and fresh, tight-grained smoky oak (WRID 216).

In addition, wine review examples (1) and (2) reflect Lehrer's (2009) observation that smell words are mostly based on nouns (e.g., apricot and cashew) or adjectives (e.g., wild and heady) derived from a noun where a suffix is added (e.g., smoky). Overall, wine critics appear to categorise rather than scale their evaluations of odours according to denotation, including smell origins and associated experiences linked to objects, properties, or even events, and these are often aligned with holistic or emotional perceptions (Jackson, 2009; Lehrer, 2009).

**Colour and odour associations.** Particular colours and odours have strong associations that are found to be consistent across people and time (Gilbert, Martin, & Kemp, 1996). Research indicates that colour acts as a critical influence on sensory memory particularly in relation to odour responses and specific colours (Levitan et al., 2014; McKenzie et al., 2012; Österbauer et al., 2005). In Österbauer et al. (2005) for instance, reported colour and odour perception showed cross-modal visual influences on olfactory perception during neuroimaging and in Levitan et al. (2014) colour and odour cross modal correspondences were demonstrated in that "color influences odor identification, discrimination, intensity, and even pleasantness" (2014). These correspondences involved perceptual and semantic factors with the latter motivated and constrained by context because language influenced associations (Levitan et al., 2014). Furthermore, McKenzie et al. (2012) indicated that associations between odour and colour were quite consistent within a culture but differed across cultures.

# **Gustatory Perceptions and Haptic Sensations**

In the process of wine assessment, gustatory perceptions involving flavour and haptic sensations referred to as mouth fee, are sequentially evaluated (Jackson, 2009). Gustatory

perceptions and haptic sensations (GH) go on to contribute to the description and evaluation of the wine's finish and overall quality. In-mouth chemical stimuli of significance to taste include "sugars (sweet), amino acids (umami), sodium chloride and other salts (salty), alkaloids (bitter) and acids (sour)" (Frank & Hettinger, 2005, p. i68). In addition, people's experience of flavour is largely dependent on the sense of smell. These stimuli are a part of flavour construction involving the combination with taste and retronasal smell (Goode, 2007; Shepherd, 2012). Therefore, when identifying taste, there is a need to distinguish between pure taste characterised by the chemical stimuli involving only the taste buds on the tongue and that of flavour where aromatic intensity and duration contribute via retronasal smell.

References to haptic or felt sensations for instance are evident in James Halliday's appraisal of a 2006 Henschke Hill of Grace where he writes:

(3) Oak evident but not excessive; it has a silky, velvety texture and mouthfeel to a beautifully balanced medium-bodied palate brimming with black fruits; wonderful length and finish. Surely one of the best Hill of Graces (WRID 159).

Felt sensations reference mouth feel and arise as the wine is moved about in the mouth during the tasting (e.g., silky, velvety texture). This process involves modalities of external and internal perception and action such as "astringency, touch, dryness, viscosity, burning, heat, coolness, body, prickling, and pain" (Jackson, 2009, p. 130). According to Shepherd (2012), the perception of flavour was also influenced by the perception of hearing as the sounds people produce as they consume is relevant to the gustatory system. Shepherd (2012) used the example of the word crispness as a desirable quality of food. The word *fresh* was used as a metaphoric description of a positive quality in some dry white wine styles. The perception of skin deformations which stimulate the receptors that in turn use information from these patterns to perceive the objects properties (Fowler, 2010). The finish or aftertaste of the wine does not have precise parameters but it is important in terms of assessing the overall quality of the wine. Extreme bitterness should not be evident (Amerine & Singleton, 1976).

**Summary.** This section outlined the process of wine appraisal and provided key components involved in their assessment during sensory evaluation. It did so by describing the process through a focus on visual, olfactory, and gustatory and haptic sensory aspects. As

each aspect of appraisal was identified, so too the interactive nature of the human conceptual system. The lexical categories used for the appraisal of wine were argued to be interactive and multimodal. Also introduced was the opposition of universality and variation in sensory lexicon through current literature. The next section will illustrate how metaphor in the language domain of wine frames and shpes wine communication during the appraisal process and its form and function in the specialised genre of wine reviews. The section will then discuss the concept of perceptual mapping where sensory perceptions such as smell are described through the use of another domain of sensory knowledge such as vision.

In the next section, a discussion of wine language is used to illustrate how metaphor in the language domain of wine frames and shapes wine communication during sensory appraisal and its form and function in the specialised genre of wine reviews. It will do so in terms of the wine critic and wine consumer. It will also introduce the concept of perceptual mapping where sensory perceptions such as smell are described through the use of another domain of knowledge such as vision.

## **Perceptual Mapping across Sensory Domains**

A review of literature indicated that the lexicon used to describe the kinaesthetic experiences of wine appreciation was of a synesthetic character involving the mapping of lower to higher perceptual hierarchies or typologies (Caballero & Suarez-Toste, 2010). The notion of perceptual mapping was offered in Popova (2003) where verbs of olfactory perception in the domain of smell were mapped to the vocabulary from the domain of vision. Similarly, English perception verbs and their multiple meanings through metaphorical and cultural aspects of their structure were explored in Sweetser (1990) and Viberg (1984) developed a typology of sensory verbs through a study of 53 language samples which revealed cross-linguistic distribution of polysemy patterns of sensory verbs. Although sensory experiences are multidimensional and cross-modal, a predominant role has been assigned to the sensory domain of vision. This hierarchical structure was labelled the directionality principle and reflected that the SOURCE domain of the metaphorical expression, which may be more physical, concrete, or salient, was used to facilitate conceptualisation of the TARGET domain (Johnson & Malgady, 1980; Lakoff & Johnson, 1980; Shen, 1997; Shen & Gadir, 2009).

The directionality principle of figurative thought and general cognition has become a fundamental principle (Johnson & Malgady, 1980; Lakoff & Johnson, 1980; Shen, 1997; Shen & Gadir, 2009). This theoretical perspective entails the notion of lower and higher experiential modalities and conceptual mapping from lower to higher and not the other direction. Furthermore, lower concepts (i.e., taste, smell, and touch) are deemed to be more accessible whilst those that are referred to as higher (i.e., sight) are less accessible. Accessibility is contact related in terms of sensory experience and object experience. Thereby touch was deemed more accessible than smell and vision is less assessable than both these senses. The senses of touch and smell, along with taste, are much more subjective and variable between individuals (Viberg, 1984) than the sense of vision. The adjectival term "minerally" and noun "minerality", for instance, are expressions purported in current commercial wine writing to be associated with the senses of taste and smell of a mineral character with an inferred meaning derived from visually perceptive noun phrases such as chalky, flinty, wet stones, and even oysters. Whether the noun form of "mineral" as an object can be smelt or tasted, the term has stimulated an on-going debate of its perception and meaning in wine circles (Parr, Ballester, Peyron, Grose, & Valentin, 2014; Parr et al., 2015). The expression "minerality" also invites a direct comparison to the visually perceivable and experiential state of "mineral" as an object. Paradis and Eeg-Olofsson (2013) argued that visually perceived elements were more stable and objective than perceptions of smell, taste, and touch in people. Visual evidence was thereby argued to be more reliable and generated more intersubjective reliability and agreement on word meanings.

Nevertheless, as has been discussed previously in relation to vision and colour, there is variation in colour conceptualisation that in turn may impact on perceptual mapping and understanding of colour and odour lexicon. For instance, cross-linguistic mapping is evident in Nick Stock's review of a 2011 Yalumba Y Series Merlot:

There are plenty of blue fruits and a gently meaty edge to the nose here; fresh and lively. The palate has bright and crunchy fruit flavours in the mixed berry spectrum, and a really brisk, crunchy finish (WRID 174).

This Australian wine review demonstrates how the lower sensory modalities of smell, taste (i.e., flavour), and touch, which require direct contact with receptors, are mapped to the higher modalities of vision (e.g., blue fruits, meaty, edge, lively, bright) and sound (e.g.,

crunchy) which do not require direct contact. Nominal descriptors denoting objects such as blue fruits, meaty, or berry are monosemous with a constitutional focus such colour, taste, or smell according to Paradis and Eeg-Olofsson (2013). Words denoting object "are just used with the focus on one or the other of the sensory perceptions through a process of synesthetic metonymization, a construal of salience which makes use of WHOLE FOR PART configuration" (Paradis & Eeg-Olofsson, 2013, p. 36). These insights were reflected in the re-use of word sequence patterns with established associated meaning.

In a similar sense, Lehrer (2009) pointed out that the creative development of wine language and lexical patterns in turn become conventionalised in the genre of wine reviews. However, as Bhatia (2004) observed of genres, "the innovation, the creativity or the exploitation becomes effective only in the context of the already available and familiar" (p. 188). As demonstrated in Sweetser (1990), meaning relationships are mutually dependent on cognitive structures involving metaphorical and cultural world models. Similarly, Bennett (2013) emphasised, "[T]o establish common meanings seems to require that conversants share a common vocabulary and compatible way of expression ideas and feelings" (p. 293). As a means to establishing commonality and compatibility, the institutional framework of the genre of wine reviews exhibits heuristic potential whilst in contrast, the language domain of wine has the potential to present challenges for intercultural communication in industry and education.

### The Genre of Wine Reviews

Generally relatively small in size, often no more than a single paragraph, wine reviews are included on winery websites, promotional publications, wine magazines and newsletters. Almost by default, they accompany Australian wines into the global market crossing cultural and linguistic borders. The organisational schema of the genre of wine reviews structure a written critique containing descriptive and expressive language with an assertive, critical, and persuasive function that is prototypical and organised around wine style (Brochet, 2001; Shepherd, 2012). Expected patterns of use are to be found in language use and genre. The wine appraisal process is visually displayed in Table 2.1 using Caballero's (2007) identification of the wine review schema (i.e., tasting note). In the organisational schema, key phases are the introduction, assessment, and concluding remarks.

Introduction	Assessment	Concluding Remarks
Wine name and year of	Colour	Potential consumers
production		
Price and score	Odour	Aging potential
Quantities produced	Flavour/Texture	Food combination
Grape composition	Finish/Aftertaste	Final evaluation
Initial evaluation		

Table 2.1Caballero's (2007) Wine Tasting Note Organisational Schema

The Introduction column demonstrates that more information may be included rather than what directly related to sensory evaluation although the wine review samples in this thesis were found to focus on assessment foremost. Although wine reviews adopt a strict schema, their organisational structure may vary in terms of whether their introduction offers technical information such as the wine producer, style, production, or location. Nevertheless, this introduction is most commonly followed by the body of the review which provides an evaluation and description of the wine properties. Often, the body includes the visual appearance of the wine followed notably by odour, in-mouth sensations, finish, and overall quality. Elicited sensory perceptions reflecting sight, smell, taste, touch, and very occasionally sound are included. The wine review then concludes with a recommendation such as cellaring potential and or an author's overall rating.

Information identified in Caballero's organisation schema can be observed in example (4) from Australian wine writer Huon Hook:

(4) Yalumba The Virgilius Eden Valley Viognier<sup>Wine name</sup> 2010<sup>Year of production</sup> Light to medium yellow, restrained colour for its age<sup>Colour</sup>. Attractively nutty, spicy and gently apricotty aromas and flavours<sup>Odour</sup>. Rich, full-bodied, very intense palate with apparent oak and concentrated flavour that lingers

long<sup>Flavour/texture</sup>. A powerful, driving wine. The finish is emphatic, clean and dry,

with some oaky grip, but no coarseness<sup>Finish/aftertaste</sup>. Superb, showy style of viognier<sup>Final evaluation</sup>. Drink 2013-2018<sup>Aging potential</sup> (WRID 210).

The language of wine and the institutional structure of wine reviews were grounded in social, pragmatic, and ideological foundations (Andersen, 2008; Devitt, 2009; Miller, 1994). Typically, genres guide (Devitt, 2009; Miller, 1994) and orientate (Andersen, 2008) peoples interactions with the discursive context. However, genres do not afford objectivity nor are they separated from social, historical, and cultural realities (Goatly, 2007; Kövecses, 2005, 2006). Devitt (2009) emphasised that "generic forms are never neutral and always belong to somebody" (34). Therefore, the words people use to convey their experience and understanding of the world are backgrounded by biases and stereotypes.

Furthermmore, a genre is a goal orientated, shared, and purposeful class of communicative. The sensory evaluation of a wine, for instance, is governed by rules that are in turn reflected in how people discuss their appreciation of wine and write about their experience in wine reviews. As such, genres support knowledge processing. Caballero-Rodriguez (2003) pointed out that discourse interactions build content and schema construction hence both genre and metaphor form "two key cognitive and sociolinguistic mechanisms" (p. 177). These mechanism motivate and constrain the language people use to talk about wine. Such mechanism may also affect the universality and variation of metaphor comprehension for their international discursive audience shaping meaning, range of meaning, and experiential potential for individuals. Wine reviews are a specialised genre which provide a sensory scenario involving distinct stages and domain specific knowledge arising from a community of practice. To view the notion of genre in terms of communities of practice in which they are used was Swales (1990) contribution to genre analysis. Such a perspective enables the researcher and educator alike to understand text, both written and verbal discourse, in terms of linguistic choices and constraints influencing text producers.

Independent of language spoken, the genre of wine reviews share certain norms for tasting and talking about wine arising from the community of wine professionals. Norms of language use in the context of wine appraisal, evident during the consumption are acquired through socialisation and/or education. These norms represent a register described by Agha (2006) as "a linguistic repertoire that is associated, culture-critically with particular social practices and with person who engage in such practices" (p. 24). A register is embedded in

the specialised genre of wine reviews and is typical of genres more generally which function "as a routinized vehicle for encoding and expressing a particular order of knowledge and experience" (Agha, 2006, p. 80). In other words, genre offers a schema to help people create, read, and understand texts by connecting norms and practices of a wider community.

From a cognitive linguistic perspective, the function of metaphor in human cognition is one that facilitates, organises, and extends human understanding (Lakoff & Johnson, 1980). As argued from the theoretical perspective of CMT, metaphor provide "a way of partially communicating unshared experiences, and it is the natural structure of our experience that makes this possible" (Lakoff & Johnson, 1980, p. 225). Metaphor is used in critical and persuasive communicative discourse involving an explanatory function such a wine reviews. This was because metaphor offered "vocabularies and images with which to express, map and understand communications phenomena that are often complex and abstract" (Cornelissen, Christensen, & Vijn, 2006, p. 5). Metaphor understanding involved a broad notion of similarity or comparison including literal similarity based on a resemblance and relational similarity reflecting analogy (Gentner & Markham 1997; Kovecses, 2002).

# **Metaphoric Themes in Wine Reviews**

The wine review is used to convey analytic descriptors related to the sensory experience of wine and synesthetic descriptions related to the wine as a complex whole (Caballero-Rodriguez & Paradis, 2013). The research of wine discourse in current literature suggested that there is no precise everyday vocabulary reflecting interactional and experiential responses to wine particularly where taste and smell and smell are involved (Jackson, 2009; Lehrer, 2009; Paradis & Eeg-Olofsson, 2013). It is also important to note that wine reviews were used to describe and evaluate an array of wine components and sensory perceptions along with affective dimensions in relation to judgments of quality. There was considerable overlap between the terms description and evaluation in wine reviews. Wine communication was further complicated when expectations differ from peer context and culture intrudes (Caballero & Suarez-Toste, 2010). For instance, Caballero and Suarez-Toste (2010) argued that words and phrases referencing male or female characteristics were purely descriptive terms although readers may generate expectations arising from cultural backgrounds which went on to influence evaluation.

The language used to talk about wine has been found to be neither terminological nor non-specific but was instead richly figurative and metaphoric (Caballero-Rodriguez & Paradis, 2013; Caballero & Suarez-Toste, 2010). For example, the general descriptors and figuration "tasty, dry, and hedonistic", "sexy, lush, gorgeously made" or "smooth, so easy, yet complex" bring together numerous "sensory perceptions into more complex conceptions through analogies and imagery" (Caballero-Rodriguez & Paradis, 2013, p. 101-102). Underlying many of these expressions are metaphoric themes. Image-schematic representations reflect ontological prototypes according to Lakoff and Johnson (1980) and they provide a direct way of understanding cognitive conceptualisations and cultural preferences which underlie them. As prototypes, they contribute a framework for the integration of knowledge by providing a structure and organisation of metaphoric themes underpinning linguistic expressions (Boers, 2000). These themes can be traced back to a common conceptual metaphor or SOURCE domain. However, as emphasised in Steen (2011b), conceptual metaphors are not identical to linguistic metaphors because "linguistic metaphors are seen as so many distinct and particular realizations or expressions of conceptual metaphors" (p. 74).

The use of corpus-based methods for metaphor analysis has ensured the application to natural language in use. This has enabled scrutiny of data and the phenomenon of metaphor in specific discourse communities where use has been found to be frequent and significant. Corpus-based cognitive linguistic studies of metaphor in wine reviews arising from Indo-European social environments have found that, frequently, conceptualisations of the TARGET domain of WINE arose from the ontological SOURCE domains of "diverse living organisms (plants, animals or human beings), manufactured entities (cloth, musical pieces, or buildings), and three-dimensional, geometrical bodies" (Caballero & Suarez-Toste, 2010, p. 7). Of these, the SOURCE domain of LIVING ENTITIES or WINES ARE DISCRETE LIVING ORGANISMS was the most comprehensive and complex (Amoraritei, 2002; Caballero, 2007; 2010; Caballero & Suárez-Toste, 2008; Coutier, 1994). A recurring and significant feature reported in the literature was the conceptualisation of wine as a HUMAN BEING or PERSON (Alousque, 2012; Amoraritei, 2002; Bratož, 2013; Caballero, 2007; Coutier, 1994; Lehrer, 2009; Planelles Iváñez, 2011; Suárez-Toste, 2007). This feature was analysed as a separate

metaphoric theme to the broader SOURCE domain of LIVING ENTITIES or WINES ARE DISCRETE LIVING ORGANISMS.

Current literature suggests that the TARGET domain of WINE was frequently conceptualised and experienced through the SOURCE domain of A PERSON. The metaphoric theme, WINE IS A PERSON, was categorised as anthropomorphic because it represented the ontological prototype of a human being. Anthropomorphism, also referred to as personification, may offer a conceptual schema to frame and integrate knowledge from the common SOURCE domain of a person, and even more basically as a living organism. In turn, anthropomorphism tends to frame wine components being evaluated and described by linguistic expressions that reflect human body parts, functions, characteristics, and emotions. A metaphoric theme such as WINE IS A PERSON could lend structure and organisation to what initially appears to be unsystematic thereby facilitating understanding and knowledge integration (Boers, 2000). Given the observed frequency of anthropomorphic metaphor in wine language and reviews, the theme of WINE IS A PERSON formed a focus for investigation in the current thesis.

Anthropomorphic metaphor. The literature reviewed in this Chapter identified anthropomorphic metaphor as a special type of metaphoric conceptualisation of wine evoking a HUMAN ENTITY or PERSON. Such metaphors have been noted for attributing human anatomy and abilities and traits or characteristics to perceptual qualities (Boudreaux & Palmer, 2007). Suárez-Toste (2007) argued that anthropomorphic metaphor was an inescapable schema in the genre of wine discourse. Metaphor in wine discourse studies have revealed a strong connection between conceptual metaphors and anthropomorphism in the categories of personality, behaviour, character, and age represented in lexical sets in wine reviews. From the theoretical perspective of CMT, a person's understanding of metaphor involves a process of activation across two domains of knowledge—TARGET and SOURCE to convey understanding. Activation is argued to manifest from "an already existing stable correspondence between concepts across conceptual domains" (Lakoff & Johnson, 1999, p. 150). The metaphoric theme of WINE IS A PERSON for example is an extension of WINE IS A LIVING ORGANISM. Furthermore, the SOURCE domain of A PERSON has been shown to interact with spatial dimensions. For instance, words referring to strength, size, weight, and

64

concentration pertaining to a wine's balance and complexity perceived as in-mouth sensations (Lehrer, 2009).

Suárez-Toste (2007) revealed conceptual schemas and lexis which reflected human anatomy (e.g., big-bodied, robust, fleshy, backbone, sinewy, long-limbed, fat, flabby, broadshouldered, lean, or disjointed), attributed personality traits and behaviours (e.g., brooding, friendly, sexy, boisterous, assertive, sensitive, demure, shy, or expressive) and kinship (e.g., clone, pedigree, sister, mate, sibling or peer) (p. 58-59). This point was emphasised in Suárez-Toste (2007) with the following wine review extract:

A certain wine of the 2001 vintage] does not possess the muscle, volume, or weight of the 2000, but it is a beautifully etched, elegant, intensely mineral wine offering hints of white flowers, citrus oils, and earth in its dense, full-bodied, chewy personality. Like its older sibling, it will be delicious in its first 3-4 years of life, then close down, to re-emerge 10-12 years later (p. 58).

Due to their significance in wine reviews, the analysis and identification of conceptual metaphors with anthropomorphic potential was an area of interest in the genre across current literature. For instance, reported findings in Alousque (2012) and Amoraritei (2002) concluded that the French language used frequent personification in the language domain of wine; Bratož (2013) found speakers of English and Slovene languages conceptualised wine similarly using terminology in wine tasting notes from the schemes of age, personality and body; Coutier (1994) argued that underlying human conceptualisation of wine through lexicon was related to the body, mind, and social behaviour along with spatial arrangement; Planelles Iváñez (2011) reported an abundance of human body and eroticism related metaphorical expressions in Spanish and French wine reviews; Suárez-Toste (2007) concluded that wine tasting notes use anthropomorphic metaphor to think and talk about the fortified wine style of sherry style more frequently than any other. Whether this equivalency in metaphoric expressions and motivation of meaning and sensory perceptions remains true when compared between Indo-European and Sino-Tibetan presents a yet unbridged gap in the current literature.

Metaphor has also been shown to convey and induce strong emotional intensity (Gibbs Jr, Leggitt, & Turner, 2002) and to evoke a deeply aesthetic experience (Gibbs Jr & Colston, 2012). This may be why consumer behaviour studies of metaphoric language in advertising and promotion reveal metaphoric expressions to be more persuasive than literal speech (Bosman & Hagendoorn, 1991; Tom & Eves, 1999). Sacrificing metaphoric richness for textual fidelity in a context such as wine reviews robs people of the sensory and affective pleasures they potentially convey.

## **Conceptualisation and Cultural Models**

The interactive nature of metaphor, their significance, and frequency in wine discourse presents opportunities to study the relationship between language, culture, perception, and understanding from a phenomenological level using authentic discourse. The influence of people's social environment is a necessary consideration when assessing the heuristic potential of Australian wine reviews in globalized wine communication, acculturation, and education. In the field of consumer behaviour, current literature describes the varied ways in which people consume objects, activities, and experiences. Findings from this field have contributed to the understanding of group and situational variance to explain identified conditions which structure people's consumption practices and their consequences (Holt, 1995). A consumption practice is the basic conceptual unit referring to the embodied skills that people enact during everyday activities (Holt, 1995). Likewise, the discursive and social environment was embedded in a person's experiential and interactional sensorimotor and interpersonal states during their consumption of wine reviews. The hedonistic and aesthetic elements of wine consumption were reflected in sensory and emotional cues dependant on the synthesis of psychophysical and physiological information along with social and interpersonal components. These components and information were said to enrich the perceptual experience and in turn impact on effectiveness in guiding behaviour (Fetsch, DeAngelis, & Angelaki, 2013).

Wine component discrimination more specifically, was motivated and constrained by context arising from experience, interaction, and culture (Amerine & Singleton, 1976; Jackson, 2009). Similarly, so too was an understanding of metaphor because cognition was claimed to be embodied and contextually embedded (Johnson, 1987; Lakoff, 1987). Research of metaphor analysis in the genre of wine reviews has revealed complex terms which may in turn cause misunderstanding (Suárez-Toste, 2007). Kövecses (2006) commented that even if two languages share the same conceptual metaphor the "linguistic

expression of the conceptual metaphor in the two languages may follow a variety of different patterns" (p. 165). Furthermore, pattern variation can result when source domains are not equally salient across cultures (Boers, Demecheleer, & Eyckmans, 2004, p. 337). For although experiences may be uniformly embodied, the universality of metaphor may be constrained by different interactional experiences and cognitive process (Kövecses, 2005).

The universality of metaphor has been explored in Deignan and Potter (2004). A corpus-based analysis of figurative expressions in English and Italian was conducted with findings showing that, although bodily experiences may motivate activation, this was a complex process that was influenced by cultural and linguistic motivations and constraints resulting in variation in expressions in difference languages. Conceptual representations may also differ as evidenced in Yu (1995) with findings of expressions of anger and happiness in English and Chinese. Anger was reported to be conceptualised across both languages as a container in terms of an emotion. However, for people from an English as a first language background it was conceptualised more often as heat—ANGER IS HEAT—than in people whose first language was Chinese where is it more often pressure—ANGER IS PRESSURE. Seen in this way, bodily experience may be universal but not activation (Kövecses, 2005). For example, when the abstract concept of TIME was mapped to MOTION, the perception of time appeared universal across cultures but it may involve progression being linear and future orientated in contrast to circular, procedural or spatially related. Kövecses (2005) pointed out in his example of the Mandarin Chinese language, where the concept of time is metaphorically viewed both vertically and horizontally compared to English where it is only viewed horizontally, that there is cross-cultural variation of metaphorical thought co-existing with universality amongst languages. The concept can also possess a measurable quantity (e.g. TIME IS SPACE) or a value employing metaphor to describe time as lost, wasted or spent in a linear timescale. Similarly, in Masuda and Nisbett (2001), perception and cognition of Japanese and American participants were compared and it was reported that each group perceived the world in distinctly different ways in terms of focal object information and contextual information. These examples provide evidence that the meaning potential (Halliday et al., 1999) of linguistic expressions is also socio-culturally situated.

In relation to the genre of wine reviews, Breit (2014) studied wine producers in Spain, Australia, California, and New Zealand, and went on to conclude that Spanish wine reviews demonstrated a self-restrained style and restricted use of metaphor. In contrast, wine reviews from all three new world countries in the sample demonstrated a dynamic style and frequent personification of wine. Breit (2014) concluded that if Spanish wine reviews accompanied Spanish wines exported to Australia, they "would probably negatively clash with Australian consumers' expectations" (p. 113). This outcome reflected that proposed in Mischler (2013) that conceptualisation and cultural models "work together to determine both the meaning and use of a linguistic metaphor" (Abstract). Kövecses (2010) referred to this as the "metaphor-culture interface" (p. 197). These viewpoints follow the earlier assertion in Lakoff and Johnson (1980) that understanding of metaphoric language is "relative to our cultural conceptual systems ... it cannot be framed in any absolute or neutral conceptual system" (p. 194). Seen in this way, how people perceive and experience the world is constructed and guided by their social environment reflecting individual beliefs and expectations (Kosslyn, 2012).

Current literature has shown that the saliency of metaphoric expressions demonstrated variation across cultures and even historically in Indo-European cultures (Ibarretxe-Antuñano, 2008; Kövecses, 2005; Quinn, 1991; 1997; Yu, 1995). In the same sense, Kövecses (2005) believed that universality has been over emphasised. This may be because linguistic and anthropological studies of Indo-European language dominate the literature as opposed to other languages that could reveal variation instead (Classen, Howes, & Synnott, 2002; Devereux, 1964; Evans & Wilkins, 2000). Similarly, Quinn (1991) and Quinn (1997) argued that cultural understandings underlay metaphoric expressions in language in use but they were not directly observable from linguistic metaphors. Hence, there was a necessity to investigate these independently.

Nevertheless, Goatly (1997) has pointed out that there was considerable work involved with interpreting metaphors apart from decoding their semantics. When analysing listener inferences of a speakers intended meaning, Bašnáková, Weber, Petersson, Van Berkum, and Hagoort (2013) argued that conclusions relating to comprehension that were based on sensorimotor simulation of the coded meaning alone would likely be insufficient. Analysis of semantic fields therefore offers an important tool for understanding metaphor when the focus was word meaning (Grandy, 1987). However, Goddard (2002) and Wierzbicka (2009) pointed out when referring to limitations of cognitivist approaches to semantic analysis of language, there was often an ethnocentrism imposed on the terminology and categorisation that was English language specific. As highlighted earlier, CMT reflects an idealised native speaker of English. Although represented as objective categories independent of language, the researcher needed to be aware that such idealisation may create inauthentic categories when performing an analysis across social environments of semantic source domains, as in Study 2.

Furthermore, there was significant disagreement amongst researchers particularly about the body's ability to modify people's state of mind. For instance, experimental research in Feldman (2006) employed computer simulations to synthesise a theory of language and thought. Feldman (2006) argued that language emerged from biological ability versus an abstract symbol system. Similarly, Barrett (2011) proposed that cognition involved a dynamical system with physical structure contributing to brain function in contrast to computational information processing. Such perspectives give support to a theory of universalism, according to Hubbard and Teuscher (2010), who argued that the metaphor TIME IS SPACE conceptualisation was predisposed and universal because of the brain structures. However, Kranjec and Chatterjee (2010) and Schmidt, Kranjec, Cardillo, and Chatterjee (2010) believed that there was insufficient empirical evidence related to neural organisation and schematic representations to support such hypothesising.

**Summary.** The notion of metaphor from a cognitive linguistic perspective and the role metaphoric language played in conceptualising and communicating the sensory and affective experience of wine appraisal was discussed drawing from current literature. A review of dominant metaphoric themes identified in current literature were proposed as underpinning metaphoric expressions. Furthermore, the sensory potential of metaphoric expressions in the genre of wine reviews was considered from the perspective of intercultural communication along with language usage in terms of universality and variation of metaphor across language and cultures. The Chapter will conclude with a final section to frame wine language, genre, and metaphor in terms of potential implications for communication and education.

#### **Implications for Wine Communication and Education**

The language domain of wine, somewhat disparagingly referred to as *winespeak*, is often novel, creative, and figurative (Lehrer, 1983). Such language is used in wine publications, education, and tourism that is incorporated in wine dictionaries and glossaries in specialised texts where meanings are detailed. In the specialised genre of wine reviews, this language conveys and elicits sensory and affective experience often through metaphoric expressions. More broadly, metaphoric language has been analysed in informational, promotional, and educational communication, particularly print advertising, as a persuasive devise to make abstract concepts more physical or concrete (Forceville, 1996; McQuarrie & Mick, 2003; Ward & Gaidis, 1990).

When reporting judgements of wine quality, wine critics have moved beyond their former close alignment with wine industry bodies aimed at the promotion of their wine (Agostini & Guichard, 2007). Where once they constructed their text as a simple means for promotion, wine reviews have evolved to become an independent critical assessment. Such reviews are highly valued by wine producers and commonly displayed on their websites. Wine critics provide the wine maker with exposure to conceptions of quality by "structuring an interface between consumers and producers" (Hsu, Roberts, & Swaminathan, 2012, p. 83). A wine review, in turn, provides the wine consumer with an extrinsic cue because the quality of the wine is otherwise unknown until purchased and consumed. Therefore, wine reviews play an important role as an information source for the consumer. For instance, Camillo (2012) found key determinants of wine consumption in China and reported that this broad consumer group finds information about wine derived from wine reviews (32.4%) as the most influential on their purchasing decision. This result was over and above word of mouth (21.7%), television commercials (28.3%), wine websites (12.4%), and print advertisements or direct mail (5.2%).

Consumer behaviour studies have demonstrated that product information played a central role in consumer decision making (Jarvis, Mueller, & Chiong, 2010; Mueller, Lockshin, Saltman, & Blanford, 2010). Such studies have also exposed the direct influence of wine reviews upon what people expect and experience through their senses. In Mueller et al. (2010), a latent class choice model was used to examine the importance consumers attach to wine back label information finding that elaborate taste descriptions were highly valued.

Similarly, a discrete choice experiment in Jarvis et al. (2010) incorporated different types of image and word expressions to examine preferences of wine consumers for different types of image and word expression combinations including those which were deemed to be directly metaphorical. Findings indicated higher significance afforded to images and statements compared to cues of grape variety and region (Jarvis et al., 2010). Interestingly, wine related images and words used to describe the product rated higher than expressions that were purported to be metaphorical. Such a result suggests that metaphoric expressions may be more difficult to understand or that the underlying metaphoric themes are not congruent to the audience.

The critic's skill as a reviewer encapsulates a persuasive and critical discourse that is both entertaining and informing. Their reviews form a heuristic and explanatory function. However, their ability to capture the somewhat elusive sensory aspects of wine in words to stimulate a meaningful construction and activation in their audience is debatable according to D'Hauteville (2003). Furthermore, the use of more novel or creative metaphoric expressions may prove effective in sparking an audience's imagination as an active participant in the discourse thus motivating the reader to experience the reality of the text (Stern, 1989, paragraph 27). This opinion was shared by Asimov (2009) who believed that, for many people, the mystery of wine coupled with the language used to talk about it induces anxiety and uncertainty restraining people's discovery and experience of wine. Asimov (2009) refered to the "tyranny of tasting notes [and their] arcane jargon" (para 5 & 6). In Charters (2003, 2006), Australian consumers reported that wine jargon could be alienating and expressed their dislike of such language. The consumer standpoint was most commonly held by low- and medium- involvment customers representing a significant proportion of current and potential wine consumers. Language use in the context of wine appreciation becomes a barrier to meaning making, sensory arousal, and audience participation.

Making meaning is an active process of negotiation between producer and recipient rather than being inherent in the words alone (Thomas, 1995). Martin and White (2003) claimed that the notion of negotiation reflected an existing power hierarchy between interlocutors. A proposed power hierarchy could suggest the authority of the wine critic influenced the negotiation of meaning. Such authority may be warranted given data collected from American wine communicators reported in Stuen, Miller, and Stone (2014) that showed

71

the level of consensus in wine ratings by professional communicators was high. This result builds on previous findings by Ashton (2013) who found wine critic consensus was higher than wine judges. Stuen et al. (2014) suggested that consensus might be influenced by prior knowledge of price, winemaker, and rating of other communicators.

Solomon (1990) and Gawel (1997) maintained that wine experts, referring to oenologists and wine scientists, used language more precisely to convey their judgements of wine and that these terms were understood by their peers. This could point to language or metaphoric themes that reflect the knowledge domain of science and these would be evident in lexical choices made wine reviews. In other words, metaphorical expressions drawn from the science domain would be a significant and frequent feature of the genre. Patterns of metaphor have been explored across the registers of conversation, fiction, news, and science texts (Dorst, 2011; Herrmann, 2013; Krennmayr, 2011; Pasma, 2011). Findings reported in Steen, Dorst, Herrmann, Kaal, Krennmayr, et al. (2010) using the MIPVU suggested that the register of science texts had the highest frequency of occurrence of metaphoric language with conversation having the least. Furthermore, of the eight word classes identified across the corpus (i.e., 50,000 words analysed in each register), those most frequency identified with metaphoric potential were prepositions (38.9%), determiners (30.9%), verbs (18.6%), adjectives (18.4%), nouns (13.3%), adverbs (9.1%), conjunctions (1.2%), and the remainder (0.4%). Of these word classes, the study found the adjective word class was more metaphorical than expected but this was not so in the science text register where nouns dominated. The genre of wine reviews arguably has elements of each of these four registers with Caballero (2007) identifying manner of motion (i.e., how the object moves) verbs as a significant feature of the genre. The investigation of processing of language conveying manner of motion is relevant given that cognitive research indicated there are common elements in neural coding, involving action language processing and action perception, that supports people's understanding of event-related information.

Brochet (2001), Brochet and Dubourdieu (2001), and Lehrer (2009) argued that word co-occurrence and semantic structure in the language used by wine professionals to report their appraisal and judgements had no commonly understood wine lexicon. Investigating the role of language in wine quality evaluation, Charters (2006) found that the terminology used was associated with two areas of difficulty. The first was that the words used were personal

to the individual making it hard for others to understand. Secondly, although the words used were common to the discursive setting, their meaning varied between individuals. Significantly, this second terminological problem was associated with wine professionals and consumers alike. The instability of word meaning arises from their dynamic and context sensative nature with understanding arising from interpretation during the flow of communication and knowledge of discursive and sociocultural motivations and limitations. Jirak et al. (2010) argued that "different levels of derivation from a word's literal meaning might lead to different activations" (p. 714). The impact on meaning potential and, in turn, experiential potiential of sensory and affective perceptions has significant implications for wine communication.

In terms of the conceptualisation of wine language, existing literature indicated that when wine professionals talked about wine they often referred to general categories, spatial dimensions, temporal development, motion, and weight, which were underpinned by affective reactions (Brochet & Dubourdieu, 2001; Caballero, 2007; Lehrer, 2009). Furthermore, results from research of word fields suggest that these experts "mix together visual, olfactory, taste, trigeminal, hedonistic and idealistic descriptive terms which cannot all strictly be considered to be part of a tasting vocabulary" (Brochet & Dubourdieu, 2001, p. 190). To complicate matters further, different words may be used to describe a single sensory perception (Lesschaeve, 2006) and different sensory perceptions can be activated for the same word based on how an individual's sensory framework interprets them (Jirak et al., 2010). For instance, Morrot et al. (2001) identified where different vocabulary was used by wine professionals when distinguishing between wine styles and, more tellingly, when describing white and red wines because colour perception played an important role in flavour determination. Brochet and Dubourdieu (2001) surmised that industry professionals assessed and categorised wines based on hedonic criteria reflecting pattern recognition rather than descriptive analysis. Their research suggested that the visual system was influenced by the subjects' beliefs about the typical colour of the wine and this influenced their expectation and experience of flavour.

In the same sense, Charters and Pettigrew (2006) reflected on the disparity between experts so called objective assessments when examining more broadly the language Australian wine consumers use to talk about wine while also concluding that this area was rarely investigated. Reported findings indicated that emotive and evocative words which reflected personal likes or dislikes were used more frequent than precise descriptions of a wine's structure or odour (Charters & Pettigrew, 2006). Given the fuzzy boundaries between categories and descriptions involved in the appraisal of wine components and characteristics, consumer confusion is likely particularly where language competence and understanding is involved.

An example of a recent investigation of wine terminology that crossed cultures and languages was Corsi et al. (2014) that provided a consumer perspective on wine descriptors. The study identified the most frequently used terms for generic descriptors of wine styles employed by Chinese and Western consumers. Results suggested that generic descriptors tended to be more frequent than specific descriptors. For instance, the most frequent descriptors used by Chinese participants, across red and white wine styles, were the expressions smooth (平滑), fruity (果香), sweet (甜), mellow (醇), and lengthy aftertaste (回 味) with the most common being descriptors of fruits eaten in China. Results concerning specific fruit descriptors also demonstrated that lighter coloured fruits (e.g., lime and pomelo) were used for white wine styles, darker or red coloured fruits (e.g., yangmei and dried Chinese hawthorns) for red wines, and fruit with sweeter flavour connotations for dessert wines (e.g., jackfruit and longan). The outcomes of this research ascribed significance from the results to the terms astringent, fruity, smooth, intense, refreshing, oaky because they were deemed the most frequently selected adjectives used as wine taste descriptors. There was also attention drawn to literal language in the form of fruit words that needed to be recognised by Chinese consumers with familiar sensory features relating to visual appearance or taste for instance.

Significantly, Breit (2014) argued that the use of physical attributes an object such as fruit was not necessarily a tool for portraying factual sensory experiences. Instead, the goal was to "arouse alluring and exotic sensations" (p. 83) to significantly increase positive associations arising from these sensory cues Breit (2014). As a cross-cultural comparison, Breit (2014) highlighted that Spanish wine tasting notes had a more controlled style with less frequent use and variety of fruit options compared to their Australian counterpart. Breit (2014) reported an average of 4.1% in the contents of Spanish tasting notes and 6.3% for Australian when selecting for fruit class words. Research results in the current Study 1

reported semantic source domain categories of F: Food and farming (8.3%) and L: Life and living things (2.0%) when combined create an average of 10.3% across all POS lexical units analysed (i.e., adjective, adverb, noun, and verb word classes) of the Australian wine review data, adding support to Breit (2014) findings. This result suggests that the language resources of Australian wine critics, used in describing their wine tasting experience, were dominated by the sense modality of sight/vision when accounting for components and characteristics in the wine review sample.

Existing literature highlights that the physical attributes used as wine descriptors require consideration and need to be culturally contextualised for the most effective stimulation of sensory and affective dimensions of experience. That said, does the same hold true for metaphoric expressions used in wine reviews? Are metaphoric themes in Australian wine reviews congruent across different cultural and linguistic contexts where wine and its appreciation are a recent introduction? An understanding of what words are frequently used and of those what were used metaphorically was investigated in this thesis. The results formed the basis for the proposal of metaphoric themes, informed by the existing literature, and an exploration of their congruency across the contexts of Australia and China through reports from wine educators.

# **Chapter Summary**

The Chapter has been used to demonstrate that wine appreciation begins with the sense of sight, is systematic and cross-modal, evokes imagery, and involves aesthetic judgment of a social event. Judgements were conveyed through an institutional framework of wine appraisal often reported and reflected in the genre of wine reviews of which metaphoric language is a frequent and significant phenomenon. The Chapter began with a literature review of the theoretical framework of CMT that guided the research and process of analysis. It detailed the interactive nature of the human conceptual system by examining cross-disciplinary but interrelated theories and perspectives. The literature reviewed advanced a cognitive linguistic perspective of metaphor in language and thought through the theoretical framework of CMT was used to present the nature of reality and demonstrate how knowledge and understanding is gained from the researcher's perspective in this thesis. In doing so, the

Chapter reviewed complimentary theories of conceptual metaphor and grounded and embodied theories of cognition to provide insight as to the cognitive mapping process and support the cognitive linguistic theoretical and methodological approach followed in this thesis which is discussed in detail in Chapter 3.

The Chapter then explored the relationship between wine appreciation, metaphor usage, and the institutional structure of the genre of the wine review was conducted from a review of existing literature. The language domain of wine and the specialised genre of wine reviews were shown to provide an ideal avenue to study the interactive and dynamic relationship between language, culture, sensory and affective experiences, and understanding of meaning embedded in the discursive community of wine professionals and enthusiasts. Wine reviews were found to reflect the institutional framework used for the wine appreciation process and offered structure for perceptions and actions. Metaphoric themes were found to underpin the sensory appraisal and affective reactions that arose during wine appreciation with anthropomorphic metaphor identified as significant and frequent feature in the language used in wine reviews.

In Chapter 3, a conceptual framework is presented to frame the methodological rationale underpinning the proposed research design. The Chapter is used to make apparent the different methods of metaphor analysis and their alignment with different paradigms and to argue that Lakoff and Johnson's (1980, 1999) offers an accommodating and complimentary basis from which the research strategy developed. The usage based cognitive linguistic methodology afforded the opportunity to explore the phenomenon of metaphor through a multi-paradigmatic worldview enabling the use of interdisciplinary research tools (Taylor & Medina, 2013). Although not entirely successful, the methodological framework enabled the researcher to draw from qualitative and quantitative research paradigms and methods of analysis reported in current literature to guide and inform the thesis. In turn, the approach supported an integrated perspective to develop an understanding of the issues, the context, and the people studied.

## **CHAPTER 3: METHODOLOGY**

Conducting data analysis is like drinking a fine wine. It is important to swirl and sniff the wine, to unpack the complex bouquet and to appreciate the experience. Gulping the wine doesn't work—Daniel B. Wright, 2003.

When performing corpus research in this thesis, there arose the need to determine appropriate analytical tools to facilitate data collection and analysis of metaphor in what is best described as a hermeneutic process (Wodak & Meyer, 2009). The mixed-method research design adopted, involving analytical tools and method of analysis, was based on the intention to facilitate a focused study of metaphoric words in wine language in a situated discursive and socio-cultural context. Through a process of movement between word, text, and context, the researcher aimed to integrate interdisciplinary insights with the intention to arrive at a deeper understanding of metaphor. Although this was achieved to some extent, on reflection, the research design may be better defined as multi-layered in contrast to mixed in that it took a qualitative approach with some quantitative integration to determine metaphor frequency of occurrence and to identify the significance of linguistic choices and metaphoric themes to wine communication and education.

Chapter 3 builds on the Literature Review and is used to provide a conceptual framework to biographically situate the researcher in terms of the methodological rationale and choices made concerning the research design to collect data, identify and explore the production and reception of metaphor, and examine their importance in Australian wine reviews. The objectives of the design were the identification of linguistic metaphor, measurement of frequency, investigation of the function of metaphor, and categorisation of metaphoric themes in Study 1. Using cue words that recorded high frequencies of use in Study 1, an exploration of their meaning potential and congruency of underpinning metaphoric themes was conducted in Study 2. This was carried out using imagery and property generation tasks that involved wine educators as participants who currently deliver and assess WSET courses in English in Australia and China. Each study is separately presented in Chapter 4 with limitations and problems explicitly detailed to inform future research initiatives. A copy of the Human Ethics Application Approval is located in Appendix I.

The Chapter details and justifies the usage-based approach to language through the methodology of cognitive linguistics (Croft & Cruse, 2004), which provided multidisciplinary research tools for the analysis of metaphor using natural language stimulus materials. The purpose was to link the interactions and correlations of the theoretical framework of CMT, presented in Chapter 2, with the cognitive linguistic theoretical and methodological perspective that informed the research direction and design and at the same time situates the researcher in terms of ontology and epistemology. The Chapter then presents the rationale for the research design separated into data collection and then data analysis for Study 1 and 2 separately. The main objectives for data collection and analysis were metaphor identification and theme analysis in Study 1, that entailed a bottom-up approach beginning with MIPVU (Steen, Dorst, Herrmann, Kaal, Krennmayr, et al., 2010), and imagery and property generation tasks collected using a survey for Study 2. The latter involved the cross-domain mapping of the TARGET domain of wine to metaphoric themes identified in Study 1 but with a particular focus on the SOURCE domain of A PERSON.

The Chapter draws attention to the methodological limitations posed by the methodological choices made to identify metaphor and evaluate coherency of metaphoric themes as well as the researcher's role and limitations. The research design enabled qualitative outcomes and quantitative results to be integrated to provide insights about the frequency and significance of metaphoric language usage and identification of metaphoric themes in Australian wine reviews to offer insights for wine communication in Study 1. The design also went some way to facilitating insight concerning metaphoric meaning and range of meaning in a wine education context in Study 2 through reported imagery and features during property generation survey tasks by wine educators teaching Wine and Spirit Education Trust courses in English to students in Australia and China. Nevertheless, although intended as a mixed methods study and approached as behaviour, the outcome of combining a language approach to metaphor production (i.e., in the usage event of wine reviews) followed by an approach as thought in metaphor reception (i.e., by a professional community of wine educators) was less successful methodologically.

#### Methodological Framework for Metaphor Analysis of Wine Language

Directing a study of natural language in use and context has facilitated the examination of language data to evaluate hypotheses concerning conceptual links and processes as evidenced in the Literature Review. However, corpus research that is problemorientated and interpretive by nature, as is the current thesis, is notable for the methodological issue of addressing traditional notions of quality of findings in terms of validity, reliability, and generalisability. Hence, the research design in this thesis was very concerned with the issue of transparency to enable an assessment of the analyst's interpretations as well as to demonstrate a credible approach to data collection and analysis thereby contributing to and being open to potential debate in terms of theoretical and methodological contribution. Therefore, validity and credibility was foremost in mind concerning metaphor identification, measurement, and proposal of metaphoric themes using a recognised and replicable method.

Elicited metaphor recognition, communicative potential, and range of meaning and effect on the interlocutors in the social environment from which they arise, has received limited research in the fields of wine education, intercultural communication, and marketing literature. For describing natural language, a research design model is valuable if it has the potential to observe and explain language features in use and offer explanations relating to the process of language production. Furthermore, the study of language in use is a necessary foundation for the examination of thought as process (or its products) (Steen, 2006). Although language processing is not a focus of this thesis, a cognitive linguistic approach to naturalistic discourse addresses these aspects because the approach requires the researcher to explore beyond the diversity of linguistic metaphors found in different languages to their underlying conceptual representations and conceptual metaphors (Barsalou, 1999; 2008; Johnson, 1987; Lakoff & Johnson, 1999).

The argument put forward in Lakoff and Johnson(1980) was that the human conceptual system was metaphorical by nature and language was an important resource for developing a deeper understanding of this system. Cognitive linguistics, leading from the theoretical framework of CMT, assumes all language, whether metaphorical or nonmetaphorical, is symbolic and embodied through a persons situated interaction with world experiences. It therefore draws from embodied understanding of meaning discussed in the Literature Review (ref). Such an understanding is in contrast to the idea of a separate, independent, cognitive faculty for language. Essentially, cognitive linguistics focuses on the lexicon, discourse and use, and meaning and social context which includes social and cultural presuppositions (Geeraerts & Kristiansen, 2012). These elements are involved in the cognitive tool known as conceptual metaphor expounded by Lakoff and Johnson (1980).

Cognitive linguistics is different from other approaches to language because it of its commitment to the cognitive underpinnings of language. The cognitive commitment (Lakoff, 1990) makes cognitive linguistics fundamentally interdisciplinary because it characterises language according to what is known about the mind and the brain. Therefore, cognitive linguistics is reliant upon and integrative of other cognitive disciplines including philosophy, cognitive and developmental psychology, anthropology, neuroscience, artificial intelligence (AI), computer science, and artefact and gesture studies. The ramifications of the cognitive commitment are that linguistic theories cannot ignore what was already known about human cognition. For instance, advances in cognitive studies of categorisation in cognitive domains are drawn upon when theorising about similar mechanisms influencing linguistic structure as opposed to hypothesising a separate system altogether. There is also an assumption for the cognitive linguistic researcher to establish convergent evidence of any model that is proposed (Gibbs Jr., 2006) and to attempt to identify general principles relevant to human language as a whole. The latter reflects the generalisation commitment (Lakoff, 1990) pertaining to the description of linguistic knowledge in terms of the nature and principles stemming from a common set of human cognitive abilities. In the study of language, the broadest generalisations are desirable in contrast to the segmentation of aspects of language such as morphology, phonology, syntax, etc., however useful.

Nevertheless, some cognitive linguists argue that the homogeneity of language communities has been overestimated at the expense of studies of the variational dimensions of linguistic phenomena (Kövecses, 2005; Ruette, Speelman, & Geeraerts, 2012). Such homogeneity has been demonstrated by the complex interactivity between the universality of human bodily experience and cultural specificity (Boroditsky, 2000; Cienki & Müller, 2008; Gibbs Jr., 1994). A universalist focus has also been a central criticism levelled at proponents of CMT. Harré and Tissaw (2005) insightfully argued that this mistaken "searching for essences is ubiquitous in human ways of thinking" (p. 75). Such thinking was reflected in

Lakoff and Johnson's (1999) argument that the human need to categorise was "a consequence of how we are embodied" (p. 19).

Cognitive linguistic approaches to metaphor in language use and proposals of dominant conceptualisations of the TARGET domain of WINE haven shown to arise from the SOURCE domains categorised as AN OBJECT, A THREE DIMENSIONAL ARTEFACT, A BUILDING, A TEXTILE OF PIECE OF CLOTH, A LIVING ENTITY OF DISCRETE LIVING ORGANISM, and A PERSON (Caballero & Suárez-Toste, 2008). The latter, referred to as an anthropomorphic metaphor-related word (AMRW) (i.e., WINE is A PERSON), was a recurring and significant feature or schema elicited by linguistic metaphor across the genre of wine reviews (Suárez-Toste, 2007) and evidence of this overt dominance, in comparison to these other established conceptualisation, in Australian wine reviews was pursued in this thesis. A cognitive linguistic approach to the qualitative research of conceptual metaphor has been demonstrated to be a reliable and valid methodology supporting a language in use analysis (Cameron, 2003; Deignan, 2008; Gibbs Jr., 2008; Steen, 2014) and to explore uniformity and variation of linguistic metaphor across cultures (Charteris-Black, 2002; Kövecses, 2005; Low, 1999; Yu, 1995). The cognitive linguistic methodology facilitated such a goal and supported the integration of a quantitative evaluation.

**Rationale for integrating qualitative and quantitative methods.** Moser (2000) argued in favour of combining a quantitative analysis with a qualitative analysis of metaphor to reveal more than general tendencies in metaphor use. Such an approach enabled circumstantially and discourse specific research to explore local causality and form the basis of a broader understanding of metaphor meaning. A cognitive linguistic methodology was an effective approach for the qualitative examination of the influence of physical and cultural understandings on individual subjectivity. The choice of approach followed to enabled the researcher to explore this relationship between the physical and cultural in terms of metaphor meaning and experiential potential which were underdeveloped areas of interest in metaphor research (Gibbs Jr. & Colston, 2012).

A qualitative approach facilitated a recursive, hermeneutic research design and descriptive analysis of discourse and observable data (Bazeley, 2013). In addition, a qualitative orientation to data collection and analysis enables emerging data to be integrated and synthesised supporting the research's descriptive and exploratory orientation (Guest,

81

MacQueen, & Namey, 2011). The analysis of linguistic metaphor and the conceptual representations or schemas built by their discursive audience in this thesis offered the potential to broaden understanding of metaphor meaning and offer insights to contribute to text design choices for wine education, tourism, marketing and promotion, and intercultural communication more generally.

The research proper began with the desire to explore the sensory perceptions evoked by the language used in wine appreciation. Conducting a review of literature demonstrated metaphoric expressions to be a significant and frequent feature of wine language. The genre of wine reviews were seen to be a communicative tool that reflected language production during the event of wine appreciation and a text-based discourse with heuristic potential used to convey and influence sensory and affective perceptions and understanding. Given the global interest in wine but particularly in the relatively new wine market of China and the Asia-Pacific region more generally, wine education is a sector of industry education important for promotion and knowledge development of Australian wine. An investigation of the metaphoric language used in wine reviews and understanding in wine education, beginning with the educators themselves, was seen as a research area that could provide relevant information for the Australian wine industry more broadly. The proposed rationale for each stage of the exploratory research undertaken in this thesis are explicitly detailed for Study 1 and 2 in the next sections. The purpose was to enhance understanding of the choices made concerning the method, results, and discussion, along with the limitations and outcomes, presented in Chapter 4 as the two separate but related studies.

### **Rationale for Data Collection Methods**

**Study 1.** Study 1 was corpus-based and consisted of text a valid and systematic sample assembled from a sample of authentic discourse (i.e., Australian wine reviews appraising Australian wines currently exported to China). As criteria for inclusion, the sample was limited to naturally occurring text that utilised the institutional framework of the wine review genre from a sample of reviews across a selection of red and white Australian wine. Wine reviews are a communication tool compiled by marketers or integrated from wine tasting panels where individuals collaborate to taste and write their reviews. The results reported in this thesis concerns only those wine reviews written by recognised, experienced,

independent, individual wine critics because such an approach enabled comparative analysis across individual critics during the data collection and analysis phases of the research. The selected wine reviews were written by recognised Australian wine critics. They were collected from a range of publically accessible publications (e.g., wine magazines, newspapers, and websites) to ensure discourse diversity. Reviews by international critics not recognised as from an Australian social environment were excluded from the analysis. Often this made it difficult to find suitable reviews leading to some wines not being represented in the final analysis. Many of the wine reviews were displayed on the websites of the wineries contributing export lists to this project and therefore accessible for the researcher to access but also for all consumers, both domestic and international, to read online. Efforts were made to include wine reviews from single, independent authors to ensure individual appraisal and writing style rather than group collaboration.

The data sample contained some 6646 lexical units of which 6194 lexical units (words) were analysed based on the indication that there was at least one unit that suggested metaphoric potential (see Table 4.1. Those words were extracted from 126 individual reviews written by 35 wine critics of which only two were women. This disparity was attributed to the limited presence of female critics in the professional sphere of Australian wine critics or judges reducing availability of sample text. A total of 44 wine products were reviewed in the sample of critics and the wines reviewed were produced by the Australian wineries Henschke, Taylors Wines, and Yalumba appraising domestic wines currently exported to China as reported by the said wine companies. The corpus consisted of 126 wine reviews amounting to 6194 words. Table 3.1 presents the initial analysis of word count (6194), average wine review length (50 words), average sentence length (16 words), maximum sentence length (62 words), and minimum sentence length (1 word).

Table 3.1	
Initial Analysis of 125 Australian Wine Revi	iews

Total wine reviews	125
Total word count	6194
Average wine review length (words)	50
Average sentence length (words)	16
Max sentence length (words)	62
Min sentence length (words)	1

The choice of wine companies arose from the recent foray by the Australia's First Family of Wine group members (i.e., Brown Brothers, Campbells Wines, d'Arenberg, De Bortoli Wines, Henschke, Howard Park Wines, Jim Barry, McWilliams Wine's, Tahbilk, Taylors Wines, Tyrell's Wines, and Yalumba) into the Chinese market. Each company in the group were invited to provide product lists of wine they exported to China for inclusion in the research project of wine reviews pertaining to these lists. Of the 12 members of the group, three accepted the invitation and the sample was limited to these respondents: Henschke, Taylors Wine, and Yalumba. Given the extensive list of wines from each company, collection of associated reviews and metaphor analysis was begun with the assumption made that further information solicited would be received from at least some of the companies in the group. Unfortunately, this assumption was not valid as repeated invitations over further months were made, including via the promotional agency representing the group who was very helpful, no further information was received.

**Study 2.** Exiting literature that reports data collected from different linguistic and cultural environments indicated elements of similarity as well as variation in how people understand and experience metaphoric expressions in situated discursive contexts of use. Therefore, to continue the exploration of metaphor in language usage through meaning and experience, the current Chapter set out to examine how a professional community—wine educators in Australia and China—conceptualise and understand metaphoric language using cue words derived from Study 1 based on identified metaphoric potential and frequency of occurrence. The position adopted in this thesis was one where the situated conceptualisation of metaphor was considered both complex and active across multimodal components

stimulating perceptions, actions and bodily states, introspective states, and settings (Barsalou & Wiemer-Hastings, 2005).

Much evidence arising from research of lexical semantic interaction with conceptual representations has been guided by investigation of concrete (e.g., chair) as opposed to abstract (e.g., honest) concepts. Current literature offered conflicting results in relation to abstract words. For instance, semantic features may be impoverished in terms of richness (i.e., the relativity of words associated with semantic information) with word meaning derived principally from online linguistic processing including word association (Paivio, 1986), categorisation (Bowdle & Gentner, 1999), or lexical disambiguation (Giora, 2003); or semantic features for concrete and abstract concepts are similar but their conceptual representations are situational and introspective (Barsalou & Wiemer-Hastings, 2005; Recchia & Jones, 2012; Santos et al., 2011). Proponents of CMT have argued that people unconsciously and automatically use metaphors and engage in cross-domain mappings as they use or produce metaphorical expressions (Lakoff & Johnson, 1980, 1999). However, there was disagreement amongst metaphor scholars, in terms of metaphor processing, as to whether people actively engaged cross-domain mapping each and every time they use or encounter conventional metaphoric language (Bowdle & Gentner, 2005; R. W Gibbs Jr., 2011; Steen, 2008b). For instance, Steen (2007, 2008b, 2011c, 2013) continues to develop an argument that many, if not all, conventional metaphorically used words are instead understood through categorisation or lexical disambiguation. Study 2 aimed to provide insight as to the metaphoric themes that may frame selected cue words (lexical units) in their situated contexts (i.e., sentences taken from wine reviews). The study also intended to identify anticipated similarities as well as potential differences in metaphor meaning, range of meaning, and experiential potential by means of the variable of linguistic and social environment of wine educators.

The participants for Study 2 were wine educators presenting courses for the internationally recognised Wine and Spirit Education Trust (WSET) London. At the time of commencing the study, the courses were conducted in English and all assessment materials in Australia and China were in English. Therefore, the assumption was made that English language competence amongst this group of wine educators would be of a good standard and translation of wine reviews, wine survey, and repots would not be required. The choice of

using English also eliminated the need to use a third party to translate and ultimately give an interpretive report of another person's meaning and experience. Although language capability was not assessed, consideration that English was a second language for the wine educators from China was taken into account when analysing results.

Study 2 consisted of 51 participants in the age range of 21 to 60 or older years of age. There were 28 (54%) males and 23 (45%) females in the participant pool who taught one or more Wine and Spirit Education Trust (WSET) programs in Australia or China (broadly including Mainland China, Hong Kong, Macao/Macau, and Taiwan). Levels of attainment for the WSET qualifications were: one participant with a WSET Level 1 Award in Wines; four participants with the WSET Level 2 Award in Wines and Spirits; 28 participants with the WSET Level Award in Wines and Spirits; one participants with the WSET International Higher Certificate in Wines and Spirits; 16 participants with the Diploma in Wines and Spirits; and one participant with the WSET Level 5 Honours Diploma. Of these participants, 27 (52%) were speakers of Chinese (including varieties/dialects spoken in mainland China, Hong Kong, Macao/Macau, or Taiwan), 21 (41%) were English speakers, and three (5%) spoke a different first language which excluded them from participating further in the survey given the selection criteria. In addition, seven participants were born in countries other than Australia and China and another two permanently resided outside these countries thus making them ineligible to participate in the survey. Similarly, seven other participants were excluded from the survey when reporting the country in which they had spent most of their adult life was a country other than Australia or China. This narrowed the participant pool to 39 eligible respondents of which 12 persons completed the survey with more female than male respondents at a ratio of nine female to three male with seven participants (six female/one male) forming the group from Australia and five participants (three female/two male) forming the group from China.

For data collection in Study 2, the Wine Language Research Survey (WLRS) (Appendix E) was purposefully designed for online data collection. It encompassed data collection in relation to demographics; visual image-schema's (image); vividness of the visual imagery (vividness); typical properties or features (features); understanding how the participant would explain the word in its situated context to their students in a wine education class (transfer); and applicability of the cue word to red, white, or both wines styles (opinion). A pilot study of the survey instrument and accompanying documents was completed prior to opening the WLRS. The mix of nationalities was to ensure clarity of language expression for speakers/readers of languages other than English.

The survey design enabled the elicitation of participants' concepts and experiences of the phenomena of metaphor through 14 cue words coded in Study 1 as MRW (i.e., *character, complex, expression, fresh, generous, holding, life, provides, restrained, rich, showing,* and *young*) and NMRW (i.e., fine and stylish) in a situated context of understanding (i.e., a wine review extract). Cue words represented a range of wine component and characteristic descriptors so that discussion was not limited to specific categories. Data were used for an interpretative and descriptive content analysis of task-based results that were also quantifiable by counting and comparison.

First, seven short questions in a multiple choice format were used to collect demographic data from the survey. For instance, participants were asked if they teach one or more WSET approved programs in Australia or China to ensure the pool of participants was specific for the data collection needs of the research project. The demographic questions also enabled comparison between participants. For example, participants were asked in what country they have spent most of their adult life and in which country they permanently reside to help ensure only wine educators whose linguistic and social environment were embedded in an Australian or a Chinese context were recruited.

Next, the survey consisted of five questions presented as elicitation tasks and repeated for each of the 14 cue words selected. All participants received the same list of cue words in associated wine reviews as stimuli. From a theoretical perspective, these words were used in the literal sense as cues for meaning, with no assumption being made that a word had a set meaning, to enable comparative analysis and possible generalisation of meaning range had the participant pool been larger. Cue words were single linguistic units (i.e. a word) in a larger lexical unit (i.e., a sentence) drawn from adjective, noun, and verb POS appraising the wine components and characteristics of VA, OL, GH, and OQ. Selection was based on metaphoric potential identified using the protocol of MIPVU (Steen, Dorst, Herrmann, Kaal, Krennmayr, et al., 2010) and frequency of occurrence in Study 1. Cue word selection was centred on frequency of occurrence but words selected also drew from different POS, semantic source domains, and metaphoric themes.

Given the frequency of anthropomorphic metaphor use identified in Study 1, the focus of the current study was primarily their conceptualisation to identify imagery and properties generated to examine congruency within and between groups of participants. Of the 14 cue words used in the online survey, ten cue words were selected with anthropomorphic potential (AMRW). These words recorded high frequency of occurrence in Study 1 and arose from the metaphoric theme of A PERSON (i.e., character, expression, generous, holding, life, provides, restrained, showing, and young). In addition, three cue words were included that were identified as MRW in Study 1 categorised as A THREE DIMENSIONAL ARTEFACT, A LIVING ORGANISM, and AN INSTITUTIONAL ARTEFACT (i.e., complex, fresh, and rich) and two frequently used cue words (i.e., fine and stylish) where metaphoric potential was coded as a not metaphor-related word (NMRW) in this situated discursive context. These 14 cue words are listed in Table 3.2 in the order they were presented in the online survey. As shown, to limit ambiguity in syntax and to situate the representation, all cue words remained embedded within an extract from their originating wine review. The table also shows the semantic source domain, metaphoric theme, and spatio-temporal image schema categorised in Study 1 to highlight the intended diversity of cue words presented to participants in Study 2 during elicitation tasks.

# Table 3.2

# Cue Word Selection Breakdown in Wine Review Extract for Study 2 Online Survey

Cue Word	WRID ID	Wine Review Sentence	Wine Comp/ Char	POS	Study 1 Semantic Source Domain	Study 1 Metaphoric Theme	Study 1 Spatio-temporal Image-schema
complex	105	The bouquet is extremely <i>complex</i> , with both wood and fruit aromas	OL	Adj.	A: General and abstract terms; A12: Easy/difficult	A THREE DIMENSIONAL ARTEFACT	COMPOSITION
fine	214	The tannins are plentiful and <u>fine</u> , and the acidity super-fresh, promising a long life	GH	Adj.	A: General and abstract terms; A5.1: Evaluation: Good/bad	NMRW in this discursive context	NMRW in this discursive context
fresh	148	Effortlessly long, with oak playing a secondary role, it finishes with evenly ripened fruits and <i>fresh</i> acids, plus lingering notes of savoury spices	GH	Adj.	T: Time; T3: Time: Period	A LIVING ORGANISM	FORM
generous	189	It is a <i>generous</i> wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum	GH	Adj.	S: Social actions, states, and processes; S1.2.2: Avarice	A PERSON	FORCE DYNAMICS
restrained	214	A surprisingly <i>restrained</i> bouquet, only revealing glimpses of the black fruit, liquorice, char and violets on offer	OL	Adj.	E: Emotional actions, states, and processes; E3: Calm/Violent /Angry	A PERSON	FORCE DYNAMICS
rich	132	The palate is <i>rich</i> and powerful with balanced oak and fine acid	GH	Adj.	I: Money and commerce; I1.1: Money: Affluence	AN INSTITUTIONAL ARTEFACT	FORM
stylish	155	While in your mouth, it unwinds thick and dark with super-intense fruit, beautifully	GH	Adj.	O: Substances, materials, objects, and equipment;	NMRW in this discursive context	NMRW in this discursive context

		knit oak and a wave of <u>stylish</u> drying tannins to finish			O4.3: Colour and colour patterns		
young	144	Sweetly fruited as a <i>young</i> wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off	OL	Adj.	T: Time; T3: Time: Period	A PERSON	PROCES DYNAMICS
character	118	Refined, ripe and elegant with good varietal <i>character</i> and structure	GH	Noun	S: Social actions, states, and processes; S3: People	A PERSON	COMPOSITION
expression	225	A rich and nutty <i>expression</i> chock-full of appealing flavour to go with most food styles	GH	Noun	Q: Linguistic actions, states, and processes; Q3: Language, speech, and grammar	A PERSON	FORCE DYNAMICS
life	145	Wonderful nerve and energy, with a very long <i>life</i> ahead indeed	OQ	Noun	L: Life and living things; L1: Life and living things	A PERSON	PROCESS DYNAMICS
holding	170	Silky texture, fine ripples of satiny fruit with a tight thread of lacy tannin <i>holding</i> the wine together in its svelte shape	GH	Verb	M: Movement, location, travel, and transport; M2: Putting, taking, pulling, pushing, transporting &c.	A PERSON	FORCE DYNAMICS
provides	187	Medium bodied and generously fruited, the mineral, savoury underpinning <i>provides</i> freshness and length on the finish	GH	Verb	A: General and abstract terms; A9: Getting and giving; possession	A PERSON	MOTION
showing	183	Highly perfumed and exotic on the bouquet, <i>showing</i> spiced apricot and cashew	OL	Verb	A: General and abstract terms; A10: Open/closed; Hiding/Hidden; Finding; Showing	A PERSON	MOTION

*Note*: italics = MRW; Wine Comp/Char = wine components and characteristics

The WCRS was conducted in English as the data collection language (see Appendix E). The online platform SocialSci (www.socialsci.com) was the chosen method of survey delivery to consenting participants. SocialSci was designed for academic research and assures researchers and participants of the efficiency and security of the website that does not share their information, collects little identifiable data, and employs usernames only. During the time leading up to survey deployment, I had endeavoured but been unable to source an alternative survey platform available for use within the University of Southern Queensland. This method of data collection, involving online delivery and participation, facilitated participant recruitment and selection, provided secure internet delivery and access to the survey, and streamlined data collection and processing. Furthermore, the instrument design supported a qualitative content analysis of short written responses and the quantification of data following import to a Microsoft 2010 Excel spreadsheet format for export to the IBM SPSS Statistics for Windows software (IBM SPSS Statistics for Windows, 2013) to facilitate data comparison should this be required for additional statistical analysis.

Initially, participants received a Letter of Introduction for participation in the online survey via email or on registering with SocialSci where the Participant Information Sheet and the Consent Form were positioned in the opening page of the survey. Participants were reassured of their privacy and confidentially along with WSET support for the research project. Participant consent was sought prior to beginning the survey and was a requirement of proceeding to complete the survey. Participants were free to withdraw at any time from the study without consequence and they were not compelled to complete the entire questionnaire should they not wish to. They were also given the opportunity to contact the researcher directly via email or SKYPE at any stage to address queries or concerns prior to volunteering and before commencing the questionnaire. On verification of their willingness to participate in the research they were provided with a link to the SociSci website to complete the WLRS and allocated an identification number by SocialSci. This identification was not linked to participants' personal information and access was solely for and by the researcher.

Participants were instructed to read the guidance sheet (i.e., Demonstration Sample), provided on page two of the WLRS, containing example questions and answers related to each of the survey questions to refer. The participants performed the WLRS tasks sequentially in their own time beginning with the seven demographic questions to determine eligibility. No identifying information was recorded to protect participants' anonymity. Next, participants were asked to respond to a total of five questions which were repeated for each of the 14 lexical units (i.e., individual cue words) situated in extracts from Australian wine reviews. Participants were explicitly asked to read the wine review extract first, reflect on the cue word, and then respond to each of the five questions before moving on to the next cue word. The process was repeated for each of the 14 selected cue words which were each situated in different sentences drawn from the wine review data set collected in Study 1.

Questions relating to each cue word could be answered in any order but all five questions required responses before the participant could move on to the new cue word and accompanying questions on the next page of the survey. Although a possible limiting factor on survey completion, the completion of each task would enable a more thorough comparison within and between groups. The first question related to mental imagery and participants were asked to respond with a short sentence describing the content of any image evoked by the word (coded as: image). It was anticipated that mental image description could be analysed to understand emergent properties. Therefore, in question 1 of the survey, participants were asked to use a short sentence to describe imagery evoked by a cue word in its situated context (i.e., a wine review extract). Participant ability in producing imagery was expected to be variable because imagery processing is reliant on prior knowledge and "the evocation and vividness of the image is likely to depend on the level of knowledge development" (MacInnis & Price, 1987, p. 474).

As a measurement device, one item of the rating scale derived from the Vividness of Visual Imagery Questionnaire (VVIQ) (Marks, 1973) was adapted to measure the vividness of participant's visual imagery for the first image question in the WLRS. The aim of this question was to determine the participant's vividness of their visual imagery. Participants were asked if the concept of the word (i.e., insert cue word) had possibly brought a certain image or picture to their mind. They then rated the vividness of the image or picture by reference to the 5-point scale given below. For example, if their image or picture was vague and dim then they could give it a rating of 4 out of the following offered:

- 1. Perfectly clear and as vivid as normal vision
- 2. Clear and reasonably vivid
- 3. Moderately clear and vivid
- 4. Vague and dim

5. No image at all, you only know you are thinking of an object or entity

The VVIQ (Marks, 1973) had been used to measure the vividness of a visual or mental image which is rated along a 5-point scale. A body of evidence confirmed the reliability and validity of the VVIQ and the revised version VVIQ2 (Marks, 1995) as a psychometric measure used for predicting individual performance in cognitive, motor, and creative tasks (McKelvie, 1995; Richardson, 1994). Although many of these reviews of reliability and validity of the VVIQ suggested alterations or improvements, there was general acceptability of internal consistency reliability.

The VVIQ 5-point rating scale was incorporated in the WLRS in question 2 of to measure imagery skill so as to account for participants individual differences while also controlling for the variable of image ability as suggested by Vigliocco et al. (2013). Therefore, in the second question, participants were asked to rate the vividness of the image produced (coded as: vividness). Then, for the third question, participants were asked to list up to four properties or features that they understood as typically true of the cue word (coded as: property). The fourth question required the participant to imagine themselves in their wine education classroom and to briefly describe how they would explain the cue word in its situated context to their students (coded as: transfer). The final question asked for the participants' opinion as to whether the cue word in its situated context could be used to refer to red, white, or both wine styles (coded as: opinion). Subjects were given as much time as needed to individually complete the survey in one sitting in their place of choice with an estimated completion time in one sitting to be 15 minutes.

Detailed in Study 2 limitations in Chapter 4, the server platform of SocialSci that was used to launch the online survey suffered an extended period of downtime—two months—during which participants and researcher could not access the website. Prior to and again during and following the time of data collection interruptus, over 200 wine educators in China and Australia were individually emailed to seek their participation in the online survey or via an email copy. Furthermore, the survey site was listed on social media sites of LinkedIn and Weibo. Participation was vigorously pursued but with little benefit apart from some excellent linkages being made with industry and educators across both countries. The final comment came from two industry leaders, Ms Debra Meiburg Master of Wine based in Hong Kong and Ms Fongyee Walker of Dragon Phoenix Fine Wine Consultancy based in Beijing, who conceded that survey data collection from China was difficult to the extreme. Ms Meiburg advised that her company stopped pursuing this avenue several years ago and now conducts personal interviews that remain anonymous and provides anecdotal reports instead. A lesson learned but belatedly and with detrimental effects on research results and researcher confidence.

As an aside, a second survey was devised to address some of the issues encountered in the first survey such as the small participant pool. Instead, data was collected from a broad sample of wine enthusiasts rather than educators who work or worked in the Asia-Pacific region. The data collection and resulting analysis were completed too late in the doctoral process for inclusion but will be submitted for publication as a separate study. Every endeavour to collect data from participants within the capacity of the granted ethics approval, and researcher ability was performed.

## **Rationale for Data Analysis Procedures**

Although metaphor studies were plentiful and cross-disciplinary, for the most part they have focused on metaphor in isolation and usually in artificially created contexts engaging idealised cases (Gibbs Jr. & Colston, 2012). Such studies have favoured de-contextualised metaphors as stimulus material in analysing metaphor comprehension. Wang and Dowker (2010) argued that such an approach allowed participants to focus on interpreting metaphors rather than allowing contextual information to give clues about explanations. However, when researching natural language usage it is important to recognise that "situations, word associations, and metaphors are potentially important aspects of how abstract concepts are represented" (Barsalou & Wiemer-Hastings, 2005, p. 130). Pragmatic constraints involving situation availability also played a significant role in terms of background information, inclusive of conceptual and theoretical knowledge, and facilitated understanding through categorisation processes (Costello & Keane, 2000; Murphy & Medin, 1985; Rips & Conrad, 1989). Harré and Tissaw (2005) reasoned, "meanings (uses) of the same sign are manifold and how each one should be taken depends on the context" (p. 75). Their argument was supported in research findings of Barsalou and Wiemer-Hastings (2005) that found that word meanings were not comprehended in isolation.

Low (1999) argued that a reliable protocol was necessary for the analysis and identification of linguistic and conceptual metaphor. To examine metaphor in wine discourse, contemporary researchers have favoured the combination of a conceptual and a lexico-linguistic approach. However, overall, the literature review of metaphor analysis of wine discourse provided no clear description of research methods prior to commencing the study. Deductive methods of analysis that involved a top-down approach represented the traditional approach to metaphor analysis in wine discourse research. Conceptual metaphor has been the focal point in past studies examined in the Chapter 2 Literature Review and conceptual structure examined intuitively to establish mappings and entailments. For instance, an extensive corpus-based analysis of metaphor usage in 12,000 wine reviews performed by Caballero (2009) proposed the categorisation of metaphor into various SOURCE domains associated with source senses or modalities. In a similar study, Caballero and Suarez-Toste (2010) reported the beneficial use of a combination of a user-centred approach, taking into account the user's perspective, and an analyst-centred one, where decisions on metaphorocity are unilaterally determined.

Developing knowledge and understanding of the cognitive linguistic approach to metaphor analysis has helped the analyst to organise metaphors into SOURCE domain categories. Such an knowledge allowed me to consider how the linguistic expression "involved the understanding of and/or reference to wine or any of its attributes or elements [belong] to an experiential domain other than wine" (Caballero & Suarez-Toste, 2010, p. 6). However, it became evident in reviewing similar studies of metaphor that categorisation has fuzzy edges and there was apparent overlap between these instantiations and room for disagreement. For example, the metaphoric word *satiny* could be mapped to a textile metaphor or one relating to touch involving a three dimensional artefact created by human intervention, or simply to an inanimate object. Difficulty in categorisation was reflected in how the researcher established conceptual motivation as the basis for analysis. Goatly (1997) considered the most obvious way of identifying metaphorical concepts was according to the word-class of the SOURCE domain. This was because metaphoric expressions can be identified which fall into all of the major word-class categories as well as influencing metaphor interpretation. Taking the verb Part-Of-Speech (POS) as an example, the word class usually represented imaginable objects or things along with processes over events that enact an image of spatial dimensions but also through nominalisation where a word that is not a noun is used as a noun (e.g., the action of lose into the object of loss). Figuratively extended verbs, however, evoked imagery indirectly according to Goatly (1997). These verbs reflected a motion-sensitive perceptive process with a more abstract concept where disparate entities are not compared (Cardillo, Watson, Schmidt, Kranjec, & Chatterjee, 2012).

Nevertheless, Low (1999), Cameron (2003), and Steen (1999) saw risk factors in a top down approach to conceptual metaphor. Low (1999) argued that over and under identification may result and Cameron (2003) suggested that the presumption of a conceptual category may result in a self-fulfilling outcome for the analyst. This was because the top-down approach started with predetermined conceptual metaphors and texts were in turn searched for evidence of compatible linguistic expressions based on these (Krennmayr, 2011). However, for a relatively inexperienced researcher such as myself, these proposed metaphoric themes provided insight and guidance during the process of analysis along with a reference point for validation of findings.

In contrast to top down approaches to metaphor analysis, the study of metaphor from a bottom-up approach makes no presumption of metaphoricity nor does it presuppose categorisations of underlying conceptual metaphors. Furthermore, the metaphoric expression and conceived conceptual mappings to TARGET domains were derived using an established protocol usually from a large, corpus-based sample. Cameron (2003) and Steen (1999) argued in favour of an inductive bottom-up approach involving a protocol with multiple stages (e.g., Pragglejaz Group, 2007; Steen, Dorst, Herrmann, Kaal, Krennmayr, et al., 2010) to avoid the temptation of mapping to presumed scenarios. To perform a classification of metaphor the Metaphor Identification Procedure Vrije Universiteit (MIPVU) Steen, Dorst, Herrmann, Kaal, Krennmayr, et al., 2010 was used in the current research project due to the clear set of rules set down for metaphor identification.

Overall, the rationale of the researcher in using MIPVU, which will be discussed next, being to increase the validity and reliability of reported results by reducing intuition. As discussed in Chapter 3 at the conclusion of Study 1, the choice of method was not without its limitations. Furthermore, the analysis of metaphor in this thesis remained at the linguistic level for the purpose of identification. Semantic and conceptual levels were explored later in both Study 1 and 2 with the goal of proposing dominant metaphoric themes. Correlations were proposed for linguistic choices and metaphoric expressions in terms of lexical bundles that framed sensory and affective perceptions, in terms of production and reception, in the context of wine communication. Hence the use of the term metaphoric themes adopted from Boers (2003) definition to discuss results of metaphor in language, imagery, and property generation of features after data collection in Study 1 and 2.

**Identification and measurement of metaphor in Study 1.** To understand the meaning of a word in the context of its use requires the establishment of the words general, lexical, or dictionary derived meaning (sense) along with the particular entity or referential meaning that it denotes (Nieuwland, Petersson, & Van Berkum, 2007). The MIPVU procedure followed in Study 1 was a lexicogrammatical linguistic approach which Steen, Dorst, Herrmann, Kaal, Krennmayr, et al. (2010) developed as an extended and refined version of linguistic metaphor identification by building on the established Metaphor Identification Procedure (MIP) or Pragglejaz method (Pragglejaz Group, 2007). MIPVU used dictionary meaning as the basis for identification and analysis of metaphor—specifically corpus-based dictionaries. It proved to be a systematic and explicit method that involved manual annotation of metaphoric expressions in all forms. All forms, that is, where a dictionary derived meaning was found thus the focus being conventional metaphoric expressions as opposed to novel and more creative expressions.

As a metaphor identification method, MIPVU was aimed at identifying surface realisations of potentially metaphoric expressions in the form of linguistic units. In doing so, the process presented a basis for possible mappings from SOURCE to TARGET domain. The MIPVU has a word rather than phrase focus to coding

97

natural language data. Words are seen as the language systems building blocks and their identification is facilitated through dictionary use. However, some flexibility in the protocol is permitted in the form of an analysis of established lexical units and prepositions through the use of quality corpus-based dictionaries that was a requirement of the protocol. A dictionary is used to define lexical units so as to enable a comparison of basic and contextual meanings to identify metaphoric potential. Metaphoric potential being whether or not the expression is metaphoric to the language user in the present context of use. Although the MIPVU group of methodologists do not contend to identify conceptual metaphors with this method, and instead advocate an independent conceptual analysis, the notion of potential also translates to metaphorical meaning as indirect meaning "which is potentially motivated by similarity or cross-domain mapping, with the emphasis on 'potentially'" (Steen, Dorst, Herrmann, Kaal, Krennmayr, et al., 2010, p. 9).

The MIPVU provided me with a means of increasing validity and reliability through a repeatedly accessible, comparable, and independent third party, so to speak, for meaning identification thus reducing intuitive or interpretive assumptions and researcher bias. Nevertheless, intuition was never eliminated as will be discussed in the section of methodological limitations of the data procedure followed. Through the use of MIPVU, the basic (i.e., the meaning that is most physical or concrete, current, or contemporary) and contextual meaning (i.e., what the analyst believes the linguistic unit means in the situated context of understanding) of each unit was established, compared, and contrasted with the purpose of reducing confirmation bias by the analyst from preconceived mappings. The issue of bias related to the influence of pre-conceived categories on metaphor interpretation and was addressed in MIPVU by the analyst being explicitly instructed not to cross word class boundaries because contextual meanings cannot be compared for instance between a verb and a noun.

The annotation of POS was necessary preceding MIPVU. This was because POS have the nearest "connections with conceptual and referential classes like entities, processes, and attributes" (Steen, Dorst, Herrmann, Kaal, Krennmayr, et al., 2010, p. 16). Inattention to POS or manual coding errors could lead to misinterpretation of the sentence, lexical unit and in turn the identification of metaphoric potential. A POS tagging system, also referred to as grammatical tagging, is the most common form of corpus annotation. For the purposes of coding collected data prior to analysis, the automatic annotation software CLAWS was used (see Figure 3.1).

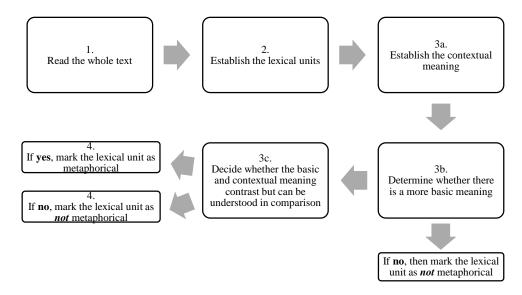
a\_AT0 big\_AJ0 earthy\_AJ0 shiraz\_NN1 with\_PRP stacks\_NN2 of\_PRF savoury NN1 ,\_PUN dusty\_AJ0 fruit\_NN0 ,\_PUN ripe\_AJ0 tannins\_NN2 and\_CJC a\_AT0 layer\_NN1 of\_PRF creamy\_AJ0 oak\_NN1 . \_SENT -----\_PUN

*Figure 3.1* Example of POS tagging using automatic annotation software Constituent Likelihood Automatic Word-tagging System (CLAWS) (Garside & Smith, 1997) of words in their text origins.

The CLAWS tagging system enabled the corpus to be classified and linguistic features to be counted through simple frequency counts to determine their significance. POS tagging was performed in the context of each wine review rather than as an analysis of words separated from their text origins to support a situated context analysis.

Based on the frequency of POS occurrence in the sample of wine reviews, the data subjected to a more detailed analysis of metaphoric form and function in Study 1 were adverb, adjective, noun, and verb POS derived from 126 Australian wine reviews encompassing some 6700 lexical units. The choice of POS was also based the discursive context which was of a descriptive nature therefore indicating that adjective POS would be used to convey sensory and affective responses. Furthermore, the genre of wine reviews arose from a knowledge domain foundered on oenological science and in Steen, Dorst, Herrmann, Kaal, Krennmayr, et al. (2010) Dorst, Mulder, and Steen (2011)the science domain was reported to make frequent use of noun POS in particular. In addition, both noun and verb POS were the focus of property generation tasks reviewed in current literature with associated coding frameworks. Therefore, the existing literature indicated purposeful reasons for the inclusion of these POS relevant to Study 1 and Study 2.

Following annotation of POS and selection of all linguistic units classed as adverb, adjective, noun, and verb POS, the procedural protocol of MIPVU was followed. Figure 3.2 details four phases overall that begins with reading the whole text, then establishing lexical units, followed by establishing their contextual meaning and then determining if there was a contrast between the basic and the contextual meaning with the goal of identifying metaphoric potential in which case the unit was marked as metaphorical (or not).



*Figure 3.2* Visual representation of procedural protocol for MIPVU (Steen, Dorst, Herrmann, Kaal, Krennmayr, et al., 2010) adapted from Dorst, Reijnierse, and Venhuizen (2013).

The four procedural phases of MIPVU are:

- Read the whole text to get a general understanding of the text's meaning in context. Each text to be read in its entirety and analysed separately to identify the metaphor focus and, if implicit, to explicate through propositional analysis.
- Next, lexical units must be established in the text sample. Most words form single lexical units unless a potentially metaphoric phase or expression is clearly identified requiring a larger unit of analysis in context.
- 3. Following the above step, the contextual meaning of the lexical unit must be established using a corpus-based dictionary. The research must take into account the situated context of the word. This involves: firstly, what comes before and after the lexical unit (e.g., a metaphor flag such as of); secondly, how the word applies to an entity, relation, or attribute in the situation evoked by the text (i.e., the contextual meaning); and thirdly, a more basic current, contemporary, or context free meaning which tends to be more concrete, a human or bodily feeling or action, or specific or historically older.

Note: For the purposes of Study 1, the researcher established each meaning (i.e., basic and contextual meanings) using two corpus-based contemporary English dictionaries: the Macmillan English Dictionary online version to reflect contemporary usage patterns and Australia's national dictionary, the Macquarie Dictionary Online version, to reflect an Australian socio-cultural context.

- 4. Determine if there is a contrast between the basic and the contextual meaning. If the meaning in context and the basic meaning clearly contrast but can be comprehended through a comparison with each other, the lexical unit can be noted as a metaphor-related word (henceforth MRW) or if no, then it is marked as a not metaphor-related word (henceforth NMRW) and this is generally removed from the analysis (henceforth RFA).
- 5. The procedure is demonstrated in the Table 3.3 with the word life—POS noun taken from the wine review: Wonderful nerve and energy, with a very long life ahead indeed (WRID 145). The choice of a noun POS helps in this demonstration because noun meaning is prototypically more autonomous than say a verb POS thereby making it a more straightforward process to find the basic sense.

## Table 3.3

Phase	Procedure	McMillan Dictionary Definition
Phase 1	Read the entire text	Example:
		Wonderful nerve and energy, with a
		very long life ahead indeed
Phase 3	Establish lexical units	life
	POS	noun
Phase 2	Contextual meaning	5: the period of time during which
		something exists or continues
	Basic meaning	1: the period of time from someone's
		birth until their death
Phase 4	Mark as MRW or NMRW	MRW life

The Four Procedural Phases of MIPVU: Lexical Unit 'life'

*Note:* italics = MRW; MRW = Metaphor-related word; POS = Part-of-Speech

Following these four steps of MIPVU, it was determined that the contextual meaning of the noun life was entry 5 involving a thing with a beginning and end point. The basic meaning of life was found in entry 1 involving a life cycle of a person that indicated a beginning and end point for a living entity. When the dictionary meanings of these two senses were compared, they are found to be distinct in that the contextual sense of life in this wine review was different from the more basic or physical sense of the noun. However, although the contextual sense was distinct from the basic sense there was a similarity in their relation to one another because the duration of a wines development from when it was first bottled to when it should be consumed by was like the duration of physical development of a living organisation, specifically a person, from birth to death. Therefore, the use of the noun *life* (note: italic font used for words identified as metaphoric expressions) in this wine review would be marked as a metaphorically related word (MRW) indicating that the word has metaphoric potential.

Due to the Australian context of the discourse under analysis the decision was made by this researcher to include the use of the Macmillan Dictionary (Rundell, 2007) alongside the Macquarie Dictionary Sixth Edition (Delbridge, 2006) because the latter is a standard reference on Australian English and Australia's national dictionary. Benefits of this combination were that colloquial expressions arising from an Australian linguistic context could be defined and lexical units listed with only a single meaning in one dictionary were more often than not listed in the other with two or more meanings. Without the ability to utilise two dictionaries, instances would arise where the researcher would fail to find word meanings to afford a comparison in terms of basic and contextual meanings necessary in step 4 of the MIPVU procedure. This would exclude some words from the metaphor analysis.

The analytical tool of MIPVU supported the identification of metaphoric lexical units along with those having anthropomorphic potential as in the above example. Nevertheless, the MIPVU protocol limited the method to the identification of surface expressions referred to as linguistic metaphors rather than presuming underpinning conceptualisations arising from cross-domain mapping that were referred to as conceptual metaphors from the perspective of CMT. Furthermore, MIPVU was not concerned with metaphor processing. Intended metaphorical expressions, as well as those that are not intended to be interpreted as metaphorical, render each word or phrase subject to processing by the receiver. Hence, each identified lexical unit was considered to be potentially metaphoric when the contextual meaning can be contrasted with a more basic, concrete, or physical one and understood through comparison. This means that there is the 'potential' for the lexical unit to be processed through cross-domain mapping and the 'potential' for it to be experienced metaphorically.

Semantic source domain identification in Study 1 and 2. Metaphors exert a subtle yet powerful influence on human reasoning and behaviour. The review of methodological approaches to wine discourse analysis in current literature reports the significance of metaphor in linguistic expressions, dominant SOURCE domains, the personification of wine, and the frequent use of anthropomorphic metaphors in wine reviews. The Literature Review in Chapter 2 revealed a lack of transparency as to how linguistic metaphors were identified and how underlying conceptual metaphors were mapped across domains. Although CMT supported a comparative analysis through the examination of underlying conceptual metaphors, Lakoff and Johnson (1980) did not present a formulation or precise model of how metaphorical concepts are mapped. As a result, the proposal of various methods have arisen directed at facilitating a more precise model to classify linguistic data (Goatly, 1997; Grady, 1997; Steen, 2008a; Turner & Fauconnier, 2002). The next section proposes a method for semantic annotation and analysis to support an interpretive approach to the identification of underlying conceptual metaphors using automatic annotation software and details a coding scheme developed to assist analysis compiled from the Literature Review in Chapter 2.

Computational metaphor identification in corpus-based samples affords the capacity to identify linguistic patterns that are potentially indicative of conceptual metaphors. Studies in this field have used semi-automated methods of a core algorithm or variations of a central algorithm to automatically identify metaphors in large corpora (Assaf et al., 2013; Demmen et al., 2015; Goded Rambaud, 2006; Koller, Hardie, Rayson, & Semino, 2008). For instance, Demmen et al. (2015) used a two stage semi-automated methodology to identify potentially metaphoric words in the context of cancer and end of life narratives through semantic domains; Koller et al. (2008) applied semantic annotation software to analyse metaphor in corpora in business magazine articles; in Goded Rambaud (2006), lexical codification was

examined using a descriptive algorithm in a corpus-based approach to wine tasting lexicon combining conceptual and linguistic perspectives; and a study of corpora in articles drawn from Reuters and the New York Times in Assaf et al. (2013) demonstrated three novel rule-based algorithms for automatic metaphor identification showing that they outperformed human judgments "with 71% precision and 27% averaged improvement in prediction over the base-rate of metaphors in the corpus" (p. 1). Although similar, the automatic content analysis applied to the first two studies used the grammatical and semantic tagging software tool USAS (Rayson, Archer, Piao, & McEnery, 2004) that supported an automatic analysis of English using a hierarchical semantic tag set as a framework for semantic analysis.

The USAS automatic annotation method was used in Study 1 and 2 during metaphoric theme analysis. Following the MIPVU procedure, an An initial analysis across the data set of all lexical units was generated through semantic source domain tagging prior to the more narrow focus on abstract concepts. This was effective in providing an overall picture of how the experience of wine appraisal shapes the wine review in an Australian context before examining the influence of metaphor conceptualisation. The USAS software tool developed at Lancaster University by Archer et al. (2002) and based on Tom McArthur's Longman Lexicon of Contemporary English (McArthur, 1986), was used to semantically tag the data set (see Figure 3.3).

Good\_A5.1+ old\_T3+[i43.2.1 fashioned\_T3+[i43.2.2 style\_X4.2 ,\_PUNC soft\_O4.5 ,\_PUNC plush\_O4.2+ and\_Z5 not\_Z6 afraid\_E5- to\_Z5 be\_A3+ oaky\_Z99 ,\_PUNC with\_Z5 chocolatey\_F1 depth\_N3.3+ to\_Z5 its\_Z8 honest\_A5.2+ plummy\_O4.2+ berry\_L3 flavours\_X3.1 ,\_PUNC solid\_O1.1 bear\_L2mfn hug\_S3.2 of\_Z5 wine\_F2 ,\_PUNC just\_A14 let\_M2[i45.2.1 down\_M2[i45.2.2 by\_Z5 a\_Z5 slightly\_A13.6 hard\_O4.5 finish\_T2-

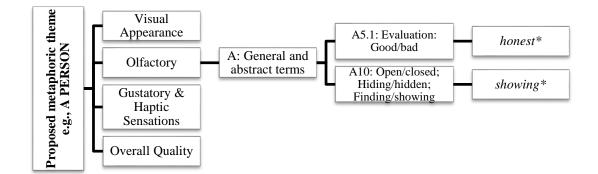
*Figure 3.3* Example of automatic semantic tagging of text (i.e., wine review fragment) using the UCREL semantic analysis system (USAS) software tool developed at Lancaster University (Archer et al., 2002) and based on Tom McArthur's Longman Lexicon of Contemporary English (McArthur, 1986).

In the annotated wine review fragment above, the text is read horizontally (the text can also be displayed horizontally using USAS). The semantic tags on the right of each word are composed of primarily an upper case letter indicating general discourse field (e.g., A: General and abstract terms) and a digit indicating a first subdivision of the field (e.g., A5: Evaluation in relation to terms depicting quality). Optionally there is a decimal point followed by a further digit to indicate a finer subdivision (e.g., A5.1: Evaluation: Good/bad) and/or one or more plus or minus signs to indicate a positive or negative position on a semantic scale. Importantly, words senses that are related to each other at a general level in terms of the mental concept they represent are grouped together as semantic fields or domains and identified in the USAS system (Archer et al., 2002). The USAS tagset has 21 major discourse fields arranged in hierarchical order (see Figure 3.4). The full coding frame is attached in Appendix C.

Α	В	С	Е
general and abstract	the body and the	arts and crafts	emotion
terms	individual		
F	G	Н	Ι
food and farming	government and	architecture,	money and
	public	housing and the	commerce in
	_	home	industry
K	L	Μ	Ν
entertainment,	life and living things	movement, location,	numbers and
sports and games		travel and transport	measurement
0	Р	Q	S
substances,	education	language and	social actions, states
materials, objects		communication	and processes
and equipment			
and equipment			
T	W	X	Y
T Time	<b>W</b> world and	X psychological	Y science and
T			-
T	world and	psychological	science and
T	world and	psychological actions, states and	science and

*Figure 3.4* USAS category system (Archer et al., 2002). The UCREL tagset has 21 major discourse fields arranged in hierarchical order and expanded into a further 232 category labels.

An example of the hierarchical structure used to organise semantic source domains in Study 1 is shown in Figure 3.5. The diagram displays a sample of data reported in Study 1 concerning wine components and characteristics (e.g., Visual Appearance, Olfactory, Gustatory and Haptic Sensations; and Overall Quality) with corresponding semantic levels drawn from the USAS categories. The proposed metaphoric theme is used as a label for the first box to the left (e.g., A PERSON) and identified linguistic units tagged in the USAS report and identified by MIPVU with metaphoric potential are shown in the far right boxes (e.g., honest).



*Figure 3.5* Hierarchical structure organising olfactory factors by displaying three levels of semantic source domain coding using the USAS software.

A semantic analysis approach offered the potential to identify typological significance as well as that of lexical units for further analysis including distribution and frequency counts. For instance, Jackson (2009) organised wine components and characteristics into the categories of visual appearance, odour in-glass, in-mouth sensations, finish, and overall quality. These terms have been adopted for the purposes of this thesis and are presented in this chapter as sub-sections titled visual appearance (VA), olfactory factors (OL), and gustatory perceptions and haptic sensations (GH). This enabled wine terms and generic framework to be organised into a hierarchical structure utilising data during the analysis and reporting of results in Study 1. The USAS software was useful for semantic analysis in the context of the linguistic analysis of corpus-based discourse in that it did not focus on specific word forms/classes but tagged every word in the wine review texts. The USAS system was also applicable to the analysis of features generated for both concrete and abstract concepts and was applied to the Study 2 elicitation task. Linguistic annotation was applied to the data set at three levels: automatic POS, automatic semantic field tags, and manual metaphoric theme codes.

Interpretive analysis of metaphoric themes in Study 1 and 2. The research of metaphor in wine discourse, that was framed by CMT and discussed in the Literature Review, offered insights as to the cognitive foundations of conceptual metaphors. Conceptual metaphors have been described in terms of a family of metaphors that are systematically related and organised on the basis of a shared implicit theme (Ritchie, 2003). Coutier (1994) for instance determined SOURCE domains with a human connection related to the body, mind and social behaviour in

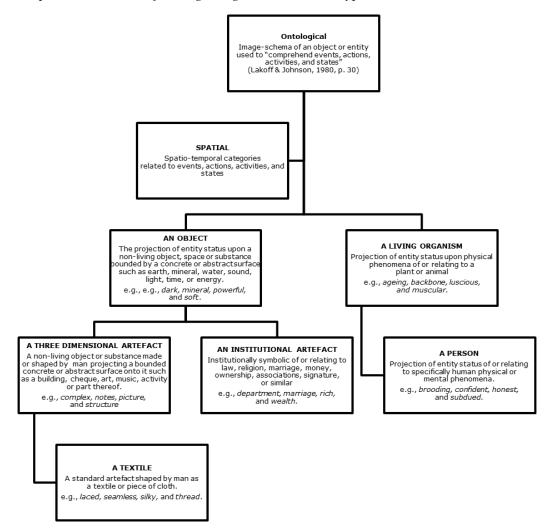
wine discourse. This perceptive corresponds with Lakoff and Johnson's (1999) contention that our conceptualisation and understanding of self or "inner" life draws upon the SOURCE domains of space, object possession, an exertion of physical force such as motion and social relationships (p. 267). Furthermore, metaphoric expressions were shown to rely on cohesiveness and blending across domain mappings rather than consistency (Grady, 1997; Lakoff & Johnson, 1980; Turner & Fauconnier, 2002). Lakoff and Johnson (1980) argued that "conceptual systems are not consistent overall" (p. 272). Similarly, Fauconnier and Turner (2008), Steen (2008a), and Steffensen (2007) suggested that metaphor conceptualisation may not be asymmetrical but rather a process of interaction and blending involving both primary and complex metaphors. Furthermore, Lakoff and Johnson's (1980, 1999) proposal that metaphor was implicit, conceptual, and based on an embodied experience was sustained by their argument for groups of more common metaphors which are essentially organised around a common and implicit ontological, structural, and often spatially orientating metaphor such as HAPPY IS UP, SAD IS DOWN, MORE IS UP, and LESS IS DOWN. Other groups indicated cultural coherency such as TIME IS MONEY, LOVE IS A JOURNEY, and ANGER IS HEAT.

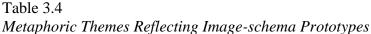
Linguistic expressions appear to benefit from a case by case examination to decide on underlying conceptual structures. For instance, Vervaeke and Kennedy (1996) proposed a more open interpretation of groups of metaphors because this has the potential for many and varied levels of generality based on situated conceptualisation. Conceptual knowledge was reported in Wilson-Mendenhall et al. (2013) as underlying the way people interpreted their experiences and this guided their experiential interactions in the world. With a focus on primary metaphoric schemas, Grady (1997) suggested it was necessary to break down complex or compound metaphors into their underpinning foundations referred to as primary metaphors. For example, following Grady (1997), Lakoff and Johnson (1999) classified A PURPOSEFUL LIFE IS A JOURNEY metaphor as a complex or compound metaphor formed by the primary metaphors PURPOSES ARE DESTINATIONS and ACTIONS ARE MOTIONS.

To facilitate metaphor analysis, a coding schema was developed for the purpose of annotating potential metaphoric themes through a compilation of metaphoric themes identified from literature reviewed in Chapter 2 and adapted from the image schema inventory compiled by Risch (2008). The use of the Metaphoric Theme Index (see Appendix D) facilitated the categorisation of underlying metaphoric themes in Study 1 and in Study 2 from interactional image-schemas that emerged during the imagery and transfer tasks to facilitate a comparison of the data obtained. The coding schema provided a framework for metaphor analysis in the current thesis with the overall viewpoint taken from Lakoff and Johnson (1980) that all metaphors were ontological—an object or entity—in that they reflected a CONTAINER image- schema used to understand events, actions, activities, and states.

Frequently occurring image-schema prototypes identified in the sample of wine reviews in Study 1 of the thesis formed the categories to which metaphoric expressions were grouped and these categories afforded the proposition of six underpinning metaphoric themes in the wine review sample (see Appendix D). These themes were labelled in each study as AN OBJECT, A THREE DIMENSIONAL ARTEFACT drawing from the category A STANDARD ARTEFACT (Roversi, Borghi, & Tummolini, 2013), AN INSITUTIONAL ARTEFACT (Roversi, Borghi, Tummolini, 2013), A TEXTLE (Suárez-Toste, 2007), A LIVING ORGANISM (Suárez-Toste, 2007), and A PERSON (Amoraritei, 2002) shown in Table 3.4.

In addition, spatio-temporal properties or features of an object, entity, or artefact (i.e., SPATIAL) was an experiential and interactional element of each of these image-schema prototypes (see Metaphoric Theme Index Appendix D). Whilst not prototypical, the argument carried forth from the review of literature is one that assumes mental images to encompass sensory imagery reflecting functional resemblance that was not exclusively based on a concrete or physical property but still results from one. For instance, the concept of motion conveyed using words such as capturing or playing. The SPATIAL metaphoric theme was further categorised into the broad themes of RELATION, ORIENTATION, FORM, COMPOSITION, MOTION, TRANSFORMATION, BALANCE, PROCESS DYNAMICS, and FORCE DYNAMICS to facilitate discussion. Each of these overarching spatio-temporal elements relied on sub-categories to facilitate deeper exploration. For example, PROCESS DYNAMICS had the sub-categories of AGENCY (Mandler, 2004), CAUSATION (Lakoff & Johnson, 1980), CYCLE, CYCLIC CLIMAX, ENABLEMENT, PROCESS, and ITERATION (Johnson, 1987).





Study 1 and Study 2, reported in Chapter 4, noted that conceptual SOURCE domains, reflecting ontological image-schema prototypes, were referred to in this thesis as potential metaphoric themes following the definition of Boers (2000). The dominant metaphoric themes identified in the literature review, and categorised according to results of Study 1, where the layered nature of metaphoric themes as depicted in Table 3.4. For instance, the category of A PERSON, and metaphor-related words such as *brooding, confident, honest* and *subdued,* was a more specific human instantiation of the broader category of A LIVING ORGANSIM that was a projection of entity status upon physical phenomena of or relating to a plant or animal including metaphor-related words such as *ageing, backbone, luscious*, and *muscular*. In turn, the category of A LIVING ORGANSIM was included in the much broader category of an ontological image-schema entailing an object or entity used to frame

understanding. In contrast to an animate or inanimate living organism, the metaphoric theme of AN OBJECT reflect an image-schema entailing an object, space, or substance bounded by a concrete (e.g., a mineral) or more abstract surface (e.g., sound) but still reflecting a CONTAINER image-scheme.

Furthermore, this categorisation was assigned to properties and features that by dictionary definition could not be categorised into a more specific metaphoric theme or could be placed in a category of AN OBJECT or of A LIVING ORGANISM. For instance, the definition of the MRW *powerful* was defined in the McMillan dictionary was entry 2. Physically strong; a. with a lot of physical force. A physical force was not associated with an animate or inanimate form of life in the dictionary definition therefore, by default, it was categorised as AN OBJECT. Similarly, for the MRW *dark*. When used metaphorically in its situated context, the dictionary derived meaning, 1. Lacking light, could be directly associated with either an object or entity. Only spatial and temporal themes directly associated with AN OBJECT, A LIVING ORGANISM or A PERSON during the MIPVU process were allocated to an individual theme, otherwise they were categorised into a broad theme of SPATIAL.

Each of these metaphoric themes reflect image-schema prototypes identified as conceptual domains that categorised metaphor conceptualisation in terms of a SOURCE domain (e.g., A PERSON). Yet as Yu (2008) pointed out, the validity of SOURCE domains is culturally dependant. I would therefore argue for the limitations of the categories I have based the coding framework on in that they are also culturally framed as will be my own interpretations of conceptual SOURCE domains. Furthermore, Clausner and Croft (1997) argued that by constraining the SOURCE domain the analyst limits what mappings take place across the SOURCE and TARGET domain. However, determining the SOURCE domain and ensuring that it is not too narrow and restrictive may be problematic. Cross-cultural research has demonstrated that there was linguistic diversity and cultural dependency of word use and meaning across languages and this was consistent across different domains (Boroditsky, 2001; Goddard, 2003; Malt, Sloman, Gennari, Shi, & Wang, 1999; Wolff & Malt, 2010). Consequently, semantic networks and lexical relations played an important role in understanding metaphor.

Current literature revealed that semantic representations were systematically used by participants during property generation tasks providing a lens to analyse

110

word meaning without being definitive. The assumption that semantic features were the foundation of semantic representation crosses a variety of theories developed within cognitive science and neuroscience (Martin & Chao, 2001; Rosch & Mervis, 1975; Wu & Barsalou, 2009) as well as computational models (McRae, Cree, Seidenberg, & McNorgan, 2005). To test these theories, semantic feature representation was regularly used to collect production norms data to examine word meaning, conceptualisation, and categorisation (McRae et al., 2005).

**Property generation tasks in Study 2.** The research of metaphor conceptualisation, property generation, and of lexical semantic representation were reflected in the notion of image-schema involving feature-based effects grounded in sensorimotor experience. In Study 2 of the current thesis, the elicitation task of property generation was introduced as a useful and effective means of explicating image-schematic representations or conceptualisations from participants as demonstrated in a number of previous studies (1976; Cree & McRae, 2003; McRae et al., 2005; Santos et al., 2011; Smith, Osherson, Rips, & Keane, 1988; Solomon & Barsalou, 2001; Wu & Barsalou, 2009).

Property generation has been used across various branches of psychology and cognitive linguistics for generating semantic features to measure conceptual representations (Wu & Barsalou, 2009). This is because conceptual representations of abstract and concrete concepts are argued to be grounded and embodied in perception and action (Kiefer & Pulvermüller, 2012). For instance, in Wu and Barsalou (2009), participant's evoked imagery to facilitate property generation were categorised into the general properties of entity properties, introspective properties, situation properties, and taxonomic properties.

Studies of metaphor in general have focused on the noun word class with a unidirectional cross-domain mapping of A is a B where the SOURCE term of an object or entity (e.g., A PERSON) was compared or contrasted with the TARGET term (WINE). This word class focus was repeated in semantic feature norm studies utilising property generation tasks in cognitive psychology (Ashcraft, 1978; McRae et al., 2005; Rosch, 1975; Wu & Barsalou, 2009). In McRae et al. (2005) a public database of norms for 541 living and non-living objects in the domain of nouns arising from participant responses was established and Wu and Barsalou (2009) used nouns or noun phrases for objects to study conceptual combination and demonstrated that people situate object conceptualisations in terms of physical settings and mental imagery.

Semantic feature production norms have been used in studies of word meaning, concepts, and categorisation to derive conceptual representations. Participants in such studies produced features or properties that they thought to be typically true when presented with a set of concept names. Data collected of semantic feature production norms in the majority of these studies related to concrete concepts of living and non-living things such as dog and chair (Ashcraft, 1978; McRae et al., 2005; Rosch, 1975; Wu & Barsalou, 2009). Reported findings from existing research indicate that feature norms, used in psycholinguistic experimental studies to examine the effects of semantic similarity among words, provide a valid and reliable means of making qualitative predictions. According to Vinson and Vigliocco (2008), such predictions are "developed by obtaining measures of semantic similarity among the words in the norms" (p. 186). Although most studies have investigated concrete nouns there are some studies which have successfully used feature norms to explore the nature of noun and verb representation (McRae, Ferretti, & Liane Amyote, 1997; Vinson & Vigliocco, 2002, 2008). There is also evidence that property generation was influenced by word association for a concept (Santos et al., 2011). Barsalou, Santos, Simmons, and Wilson (2008) argued that word association and simulation were potentially significant in influencing properties generated of concepts. However, lexical semantic representation research of abstract words is underdeveloped as is knowledge and understanding of abstract concepts.

More generally, semantic representations and feature production have been used to test theories and hypotheses, examine semantic memory and categorisation, construct experimental stimuli, and inform computational modelling. In Ashcraft (1978), feature norms were collected to construct feature variation experiments in relation to concepts derived from 140 living and nonliving things; Wu and Barsalou (2009) tested theories of perceptual symbol systems versus amodal semantics using a comparative study of feature forms; and Wilson-Mendenhall, Barrett, Simmons, and Barsalou (2011) used property generation experiments to analyse the content of concepts. In the domain of action and events involving nouns and verbs, Vinson and Vigliocco (2002, 2008) analysed the structure of conceptual representations using semantic feature norms and to implement in computational models and McRae et al. (1997) explored the thematic role of verbs by categorising conceptualisation information possessed by agents and patients who produced feature norms for the study. Although semantic features are arguably the building blocks of semantic representation, Vinson and Vigliocco (2008) emphasised that feature type along with shared, distinctive, and/or correlated features underlie semantic organisation. There has also been interest shown in exploring metaphor in human thought processes via experiments comparing patterns in linguistic and cultural experience particularly concerning how people think about time (Boroditsky et al., 2011; Casasanto & Boroditsky, 2008; Lai & Boroditsky, 2013) as well as emotional memory (Casasanto & Dijkstra, 2010). No such studies were found relating to adverb POS. Therefore, the cue words in the current study were restricted to noun, verb, and adjective POS.

Wu and Barsalou (2009) argued that imagery could be categorised into the general properties of entity properties, introspective properties, situation properties, and taxonomic properties. Wu and Barsalou (2009) devised a scoring rubric of four conceptual relations which was adapted for use by Santos et al. (2011) to code abstract properties and features (see Table 3.5).

Property or Feature Category	Code
Compound continuation forward	1
Compound continuation backwards	2
Sound similarity	3
Root similarity	4
Synonym	5
Antonym	6
Domain higher level category	7
Domain lower level category	8
Domain same level category	9
Object or situation descriptor	10
None	11

# Table 3.5List of Properties or Features from Santos, et al. (2011)

Initially, the scoring rubric of conceptual relations of Barsalou et al. (2008) was used in Study 2 to categorise participant responses the property generation task. However, difficulties were experienced in categorising abstract concepts using this model. Instead, the framework adapted by Santos et al. (2011) from the Wu and Barsalou (2009) model was implemented and recoding performed with more consistency. Limitations of this coding framework are discussed at the end of Study 2 in Chapter 4.

Results from recent studies suggested that participants verify properties by using word association and/or situated simulation (Santos et al., 2011; Solomon & Barsalou, 2004; Wu & Barsalou, 2009). For example, in the context of wine appreciation, when a concrete word such as the word wine is recognised by a person neural states are re-enacted. These states represent how a sample of wine looks, smells, tastes, feels or even sounds as well as how the person interacts with wine in terms of their emotions or affective states involving the consumption process. However, simulations are not generic representation but rather are representations of a particular situation involving "a setting, agents, objects, actions, events, and mental states" (Santos et al., 2011, p. 88). Situated cognition is arguably central to understanding how a person represents the meaning of abstract concepts as well as concrete ones although the focus on situational content may differ.

### **Researcher Role and Limitations**

The researcher's role in this thesis, and hence the approach to the study of knowledge, is best described as the "organisation of reality through observer/observation/observed interaction" (Bennett, 2013, p. 42). This was conceived through the lens of embodied-grounded theories of cognition (Barsalou, 1999; 2008; Gallagher, 2005; Johnson, 1987; Kiefer & Pulvermüller, 2012; Lakoff, 1987; Lakoff & Johnson, 1980, 1999) in a situated cognition paradigm framed by CMT. The researcher's analysis of metaphor in Australian wine reviews in Study 1 was influenced by her individual and subjective perceptions—sensory and affective experiences—elicited from the written discourse in the sample data backgrounded by her own Australian social environment. Furthermore, the researcher could be seen as an instrument employed for the process of metaphor identification and conceptual analysis. However, such subjectivity or potential bias was objectively balanced with

corpus-based dictionary support and semantic analysis software use (i.e., UCREL) in generating meaning and identifying key semantic features in the discourse of the sample.

At this stage of the Chapter, it is important to note that a cognitive linguistic methodology is reliant upon and integrative of other cognitive disciplines. Because of the complex and multifaceted nature of the phenomena of metaphor, it was desirable and arguably necessary to consider these cross-disciplinary perspectives. However, the researcher draws attention to the fact that her academic background is one of adult education, second language learning, and wine marketing. Nevertheless, the impact of other cognitive disciplines was directly relevant to the present study and the supporting literature has been interpreted to the best of the researcher's ability and with assistance, where required, from discipline specialists in these areas reflected in the literature review and in personal acknowledgments of thanks at the beginning of this thesis.

The researcher acknowledges an ontological bias influencing research questions and approach to this topic and the methodological assumptions upon which the research was based. This perspective was engendered by reviewing dominant literature in the field of corpus-based analysis of metaphor which was driven by cognitive linguistic approaches to metaphor analysis in discourse and which broadly followed CMT as a facilitative theoretical framework for analysis and cross-cultural comparison. From the researcher's standpoint, this perspective reflected Lakoff and Johnson's (1980) premise that "embodied mechanisms of conceptualization and thought are hidden from our consciousness, but they structure our experiences and are constitutive of what we do consciously experience" (p. 497). This viewpoint, labelled as an experientialist philosophical paradigm, understands linguistic phenomena from a non-objectivist, experientialist perspective where language is a social and cultural reality and plays an essential role in how people think about and perceive the world. Although inconsistent with major classical viewpoints, this philosophical perspective of human reason forms the basis of embodied experience and grounded cognition theories. It underpins how knowledge was defined, acquired, understood, and produced in this thesis.

### **Chapter Summary**

Chapter 3 was framed by three distinct but interrelated ideas of theory, methodology, and person involved in the corpus-based research in Study 1 and the corpus-driven research in Study 2. Through the identification and analysis of metaphor, empirical data were presented to inform qualitative and quantitative research goals pertaining to the two studies. The Chapter was used to provide the research rationale in the context of the theoretical and methodological framework of cognitive linguistics. It began by providing the methodological framework and focused on the study of natural language usage as a necessary foundation for the examination of thought as process (or its products) (Steen, 2006). This usage-based approach provided insights in relation to the cognitive mapping process of metaphor.

The relevance of the cognitive linguistic approach to the research design was supported through an overview of analytical tools for data collection in the two studies and the analysis performed. The rationale demonstrated how and why metaphor identification and analysis and the semantic and conceptual analysis were approached preceded by a review of relevant literature. In particular, the method of metaphor identification-MIPVU (Steen, Dorst, Herrmann, Kaal, Krennmayr, et al., 2010)—was presented along with identification of ontological prototypes and imageschemas, referred to as metaphoric themes, through elicitation tasks involving imagery and property generation in situated contexts of conceptualisation and understanding. Mention was also made of the role of the researcher and limitations identified. The identification and examination of metaphoric expressions used in Australian wine reviews and how they have contributed to or hindered accessibility to understanding and knowledge building has implications for wine communicators. So too the pedagogical potential of wine writing in understanding the topic of wine appreciation and more broadly wine acculturation and education. In the next Chapter, each study was reported separately although the interactional nature of data collection and analysis detailed in the current Chapter backgrounds the Method sections in each.

### **CHAPTER 4: STUDY 1 AND STUDY 2**

One not only drinks the wine, one smells it, observes it, tastes it, sips it, and one talks about it—King Edward VII, n.d.

Chapter 4 is organised into the sections of Method, Results, and Discussion including limitations of the method and conclusions drawn from each study separately. First, Study 1 is presented in which a functional analysis of wine language, identified in corpus-based data (i.e., Australian wine reviews), explored the lexical choices made by wine critics in conveying the multisensory experience of wine appreciation. The study identified metaphoric language and presented a focused investigation of the semantic fields and conceptual domains drawn from to propose metaphoric themes used in Australian wine reviews. In doing so, the study identified the significance and communication function of metaphor in an Australian context of use. Next, Study 2 is presented in which corpus-driven data in the form of cue words, selected from the results of Study 1, were used in elicitation tasks with data collected in an online survey. The study offered insights as to the relationship between imagery, understanding, and transfer of potentially metaphoric meaning by wine educators in Australia and China. Adding to findings in Study 1, the current study highlighted lexical semantic interaction with conceptual representations across concrete and abstract concepts and drew attention to congruency of metaphoric themes within and between two groups of wine educators from Australia and China.

# **Study 1. Lexical Choices in Australian Wine Reviews**

Study 1 addressed the first research question: How do Australian wine critics use metaphoric language in the wine review genre to conceptualise and convey judgements of wine quality to their discursive audience? The functional analysis of lexical choices in Australian wine reviews focused on the form, function, and significance of metaphoric language usage to the genre of wine reviews arising from an Australian social environment. To do so, metaphoric expressions were identified in the text of wine reviews, semantically analysed, and metaphoric themes proposed. These themes were explored in relation to sensory and affective properties of wine components and properties during the wine appraisal process.

#### Method

#### **Data Sources and Materials**

The data sample contained some 6646 lexical units of which 6194 lexical units (words) were individually analysed based on the indication that there was at least one unit that suggested metaphoric potential and the unit POS was an adverb, adjective, noun, or verb.

Lexical units were drawn from 126 individual Australian wine reviews appraising 44 wine products, including red (n = 32) and white wine (n = 12), written by 35 wine critics of which only two were women. The wines reviewed were from the Australian wineries Henschke, Taylors Wines, and Yalumba appraising domestic wines currently exported to China as reported by the said wine companies.

### **Data Analysis Procedures**

The corpus of Australian wine reviews was manually entered into an Excel spreadsheet. Categories included an identification number for each wine review, the wine critics name, publication site, wine type (i.e., red or white), and wine style. Each wine review was broken down into separate numbered sentences and each lexical unit (word) was numbered according to its position within the sentence for ease of access and reference. Annotation of the corpus was performed using the CLAWS POS tagging software and the data adjusted so that all words included were from the POS adverb, adjective, noun, and verb. Remaining POS were discarded from the analysis.

Once the first tier of automatic annotation for POS was applied to the selected texts, it was followed by the manual MIPVU procedure where each word was analysed to identify metaphoric potential and highlighted if anthropomorphism was evident. MIPVU data are accessible for download from https://onedrive.live.com/redir?resid=6CEBE7EC658C0685!10914&authkey=!ADg E3Y86CtfdxgI&ithint=file%2cxlsx. Finally, all words in their situated context in the text were automatically annotated using the USAS software and metaphoric expressions within the semantically annotated text identified. Words identified as MRW or AMRW were grouped according to semantic source domain for analysis. Following an analysis of dominant semantic domains, six metaphoric themes were proposed and MRW and AMRW were categorised according to theme through an interpretive analysis. In addition, an interactive spatio-temporal theme was used to classify words as a separate sub-categories if the conceptualisation of an object or entity was too broad for a specific classification to a single metaphoric theme (e.g., *powerful*).

## **Results**

Study 1 results were centred on the appraisal aspect of wine appreciation that was referred to in Caballero (2007) as assessment in the organisational schema of the genre. This aspect of the organisational schema reflected the sensory evaluation process starting with words used to describe wine components and characteristics of VA followed by OL, GH, and concluded with OQ. However, generic descriptors appraising wine VA, irrespective of metaphoricity, were only short statements or else they were entirely absent from the wine reviews analysed. Nevertheless, visual descriptors were important when appraising wine components and characteristics in terms of OL, GH, and VA. The wine review (1) is an example of how visual properties of objects or entities (e.g., nuts, spices, apricots, and the human body) or a part or aspect of said object or entity (e.g., palate, emphatic, grip, and coarseness) were used by Australian wine writer Huon Hook:

(1) Yalumba The Virgilius Eden Valley Viognier 2010

Light to medium yellow, restrained colour for its age. Attractively nutty, spicy and gently apricotty aromas and flavours. Rich, full-bodied, very intense palate with apparent oak and concentrated flavour that lingers long. A powerful, driving wine. The finish is emphatic, clean and dry, with some oaky grip, but no coarseness. Superb, showy style of viognier. Drink 2013-2018 (WRID 201).

# **Ranked Concepts**

Prior to metaphor identification and classification, the results demonstrated significant range and diversity of all words used in the corpus sample in contrast to word repetition used to communicate wine components and characteristics for red and white wine. Table 4.1 displays ranked concepts of the 20 most frequently occurring words of the 6194 total lexical units counted in red wine reviews.

# Table 4.1

Red Wine Focus: Comparison of Top 20 Ranked Concepts in Wine Reviews

Ranked	POS	Red	Wine	White	e Wine	Т	otal
Concepts	-	f	%	f	%	f	%
fruit/s	noun	62	1.00	9	0.14	71	1.14
tannin/s	noun	40	0.65	0	0	40	0.65
black	adjective	38	0.61	0	0	38	0.61
wine	noun	34	0.55	13	0.21	47	0.76
dark	adjective	33	0.53	0	0	33	0.53
oak	noun	32	0.52	7	0.11	39	0.63
savoury	adjective	32	0.52	0	0	32	0.52
red	adjective	31	0.50	0	0	31	0.50
flavour/s	noun	30	0.48	7	0.11	37	0.60
palate	noun	30	0.48	12	0.19	42	0.69
long	adjective	28	0.45	3	0.05	31	0.50
spice/s	noun	26	0.42	0	0	26	0.42
good	adjective	18	0.29	6	0.09	24	0.39
aromas	noun	18	0.29	4	0.06	22	0.36
rich	adjective	18	0.29	3	0.05	21	0.34
blend	noun	17	0.24	2	0.03	19	0.31
very	adverb	16	0.26	5	0.08	21	0.34
concentrated	adjective	16	0.26	1	0.02	17	0.17
ripe	adjective	14	0.23	1	0.02	15	0.24
chocolate	noun	10	0.16	0	0	10	0.16
fine	adjective	9	0.15	3	0.05	12	0.19

Ranked concept frequency was compared across red and white wine styles and their POS followed by the total of said word in the overall sample. The highest frequency recorded for individual descriptor words in red wine reviews is the word fruit/s followed by tannin/s, black, wine, oak, savoury, red, flavour/s, dark, and spice/s. Of these 10 most frequent words, there we no instances recorded for the words tannin/s, black, savoury, red, dark, or spice/s being applied to white wine reviews. This finding indicates that the generic descriptors frequently rely on visual properties in terms of colour arising from darker coloured objects. The word very was the most frequently used intensifier in the red wine reviews and the word good was used in evaluation and appreciating practices.

Next, Table 4.2 displays ranked concepts of the 20 most frequently occurring words of the 6194 total lexical units counted in white wine reviews. Ranked concept frequency were compared across red and white wine styles and their POS followed by the total of each word (e.g., wine, palate, fruit/s, white, etc.) in the overall sample. The highest frequency recorded for individual descriptor words in white wine reviews is the word wine followed by palate, white, oak, flavour/s, bouquet, citrus, aromas, lemon, and variety. No instances recorded for the words white, citrus, lemon, or lime being applied to red wine reviews in the 10 most frequent words supporting the notion of darker colours associated with object properties describing red wine styles and lighter colours describing white wine styles. The results support similar findings in Paradis and Eeg-Olofsson (2013).

Of these 20 most frequent ranked concepts, the POS adjective and noun were the most frequent POS with no verb POS reported. Noun POS descriptors were used to convey different kinds of objects or entities, whereas adjective POS descriptors were often used as a specification of a noun phrase and as such described properties of an object or entity. In addition, the word very was the most frequently used intensifier in the white wine reviews, the word good was used in evaluation and appreciating practices, and the word some was utilised as a measure word.

# Table 4.2

Ranked	POS	White	e Wine	Red	Wine	Te	otal
Concepts							
	-	f	%	f	%	f	%
wine	noun	13	0.21	34	0.55	47	0.76
palate	noun	12	0.19	30	0.48	42	0.69
fruit/s	noun	9	0.14	62	1.00	71	1.15
white	adjective	9	0.14	0	0	9	0.14
flavour/s	noun	7	0.11	30	0.48	37	0.60
oak	noun	7	0.11	32	0.52	39	0.63
good	adjective	6	0.09	18	0.29	24	0.39
very	adverb	5	0.08	16	0.26	21	0.34
bouquet	noun	5	0.08	11	0.18	16	0.26
citrus	adjective	5	0.08	0	0	5	0.08
aromas	noun	4	0.06	18	0.29	22	0.36
fine	adjective	4	0.06	9	0.14	13	0.21
finish	noun	4	0.06	22	0.36	26	0.42
lemon	adjective	4	0.06	0	0	4	0.06
variety	noun	4	0.06	1	0.02	5	0.01
some	adjective	4	0.06	16	0.26	20	0.32
big	adjective	3	0.05	3	0.05	6	0.10
lime	adjective	3	0.05	0	0	3	0.05
rich	adjective	3	0.05	18	0.29	21	0.34
green	adjective	1	0.02	1	0.02	2	0.03

White Wine Focus: Comparison of Top 20 Ranked Concepts for Wine Reviews

### **Metaphor Identification**

Following the use of the MIPVU (Steen, Dorst, Herrmann, Kaal, Krennmayr, et al., 2010), the overall frequency of occurrence of potentially metaphor-related words (defined as single lexical units) is reported. All marked MRW and AMRW are those ascribed to be metaphorical language use or metaphorically used words according to the criteria 1 and 2 listed in Chapter 3 espoused by Steen, Dorst, Herrmann, Kaal, Krennmayr, et al. (2010, p. 58).

**Frequency of metaphorical language use.** Results displayed in Table 4.3 show the categorisation of lexical units from the wine review samples into frequencies of occurrence concerning POS of all lexical units and those marked with metaphoric potential (MRW) and anthropomorphic metaphor (AMRW). Automatic annotation of POS for the whole data set of 6194 lexical units found the most frequent POS occurrence across the sample of wine reviews was noun (29.69%) followed by adjective (18.57%), adverb (7.41%), and verb (6.76%) word classes respectively. Of the total lexical units, those marked with metaphoric potential accounted for 1064 words (16.56%) incorporating MRW (13.29%) and AMRW (3.94%). POS tagging of all MRW and AMRW found the adjective POS (6.45%) to be most frequent followed by noun POS (6.01%) with verb (3.02%) and adverb (1.08%) being the least frequent. Separately, AMRW were found to have the highest frequency for the noun POS (1.65%) followed by the verb (1.24%), adjective (0.84%), and adverb POS (0.16%).

Table 4.3

POS	All Lexical		M	RW	AMRW		Total N	IRW &
	U	nits					AM	RW
	f	%	f	%	f	%	f	%
adjective	1150	18.57	386	6.23	52	0.84	438	6.45
adverb	459	7.41	57	0.92	10	0.16	67	1.08
noun	1839	29.69	270	4.36	102	1.65	372	6.01
verb	419	6.76	110	1.78	77	1.24	187	3.02
other	2327	37.57	0	0	0	0	0	0
Total	6194	100.00	823	13.29	244	3.94	1064	16.56

Frequency of Occurrence of All Lexical Units, MRW, and AMRW according to POS

*Note*: POS = part-of-speech; MRW = metaphor-related word; AMRW = anthropomorphic metaphor-related word; VA = Visual appearance; OL = Olfactory; GH = Gustatory & haptic sensations; OQ = Overall quality

**Significance and communicative function of metaphor.** Overall, the results displayed in the previous Table 4.4 showed a higher frequency of the generic descriptors accounting, evaluating, and appreciating GH (61.4%) in contrast to visual appearance (VA) which was appraised least frequently (2.44%) by Australian wine critics. These results give support to current literature that identified metaphor as a frequent feature of wine discourse along with the human conceptualisation of wine through the use of anthropomorphic metaphor in the genre of wine reviews (Caballero & Suárez-Toste, 2008).

Table 4.4 also presents the frequency of occurrence for the appraisal of wine components and characteristics across the sensory modalities of VA, OL, GH, and OQ. Generic descriptors were most frequently used to appraise GH (61.57%) and least frequently to appraise VA (2.44%) by Australian wine critics in the context of reviewing Australian red and white wines.

### Table 4.4

Frequency of Occurrence for MRW and AMRW by Wine Components and	
Characteristics	

Wine Components	М	IRW	AN	ARW	To	otal
and Characteristics				MRW &	z AMRW	
	f	%	f	%	f	%
VA	19	1.78	7	0.66	26	2.44
OL	124	11.62	39	3.66	163	15.28
GH	513	48.08	144	13.50	654	61.47
OQ	167	15.65	54	5.06	221	20.71
Total	823	77.13	241	22.87	1064	99.9

*Note*: VA = Visual appearance; OL = Olfactory; GH = Gustatory & haptic sensations; italics = MRW

In Table 4.5 the top 20 most frequently occurring lexical units marked as having metaphoric potential are listed along with POS and a comparison of frequency of occurrence for red and white wine styles. The results display the potentially metaphoric words *palate*\* (AMRW), *dark* (MRW), *long* (MRW), *finish* (MRW), and *rich* (MRW) as the five most frequently used descriptors identified by MIPVU as potentially metaphoric. Of these, the MRW *dark*, *deep*, *silky*, *smooth*, and *soft* are never used in the white wine reviews. Significantly, each of the MRW

*palate, dark, long, finish, rich,* and *bouquet* (bolded font in Table 4.5) are reported as occurring in the top 20 ranked concepts for red and/or white wines arising from the 125 wine reviews in the sample (see Table 4.1 and 4.2). In addition, words identified with metaphoric potential showed a higher frequency of adjective and noun POS for the wine reviews sampled in comparison to verb and adverb POS.

Ranked	POS	All Wine		Red	Red Wine		e Wine
Concepts		Reviews I		Rev	Reviews		views
	-	f	%	f	%	f	%
palate*	noun	42	3.56	30	2.81	12	1.12
dark	adjective	33	3.09	33	3.09	0	0
long	adjective	28	2.91	31	2.90	3	0.28
finish	noun	26	2.44	22	2.06	4	0.37
fresh	adjective	19	1.78	16	1.50	3	0.28
rich	adjective	19	1.78	15	1.40	4	0.37
complex	adjective	17	1.59	14	1.31	3	0.28
bouquet	noun	16	1.50	11	1.03	5	0.46
balanced	adjective	14	1.31	9	0.84	5	0.46
length	noun	14	1.31	13	1.21	1	0.09
deep	adjective	13	1.22	13	1.21	0	0
smooth	adjective	13	1.22	13	1.21	0	0
great	adjective	12	1.12	10	0.93	2	0.18
silky	adjective	12	1.12	12	1.12	0	0
soft	adjective	12	1.12	12	1.12	0	0
here	verb	11	1.03	9	0.84	2	0.18
nose*	noun	11	1.03	9	0.84	2	0.18
time	noun	10	0.94	9	0.84	1	0.09
powerful	adjective	9	0.84	8	0.75	1	0.09
structure	noun	8	0.75	8	0.75	0	0

Top 20 Ranked Concepts of Lexical Units with Metaphoric Potential

Table 4.5

*Note*: N = 1064 words with metaphoric potential; AMRW = \*; bold = MRW which were recorded in the top 20 ranked concepts for red and/or white wines

The top 20 most frequently occurring lexical units marked as having metaphoric potential and identified as anthropomorphic are listed in Table 4.6 along with POS and a comparison of frequency of occurrence for red and white wine styles.

# Table 4.6

Top 20 Ranked Concepts of 1064 Lexical Units with Metaphoric Potential Identified
as Anthropomorphic

Ranked	POS	All	Wine	Red Wine		White	e Wine		
Concepts		Rev	Reviews Reviews Reviews		Reviews		Reviews Reviews		views
	-	f	%	f	%	f	%		
palate*	noun	42	3.56	30	2.81	12	1.12		
nose*	noun	11	1.03	9	0.84	2	0.18		
show/showing	verb	15	1.40	13	1.21	2	0.37		
beautifully	adverb	7	0.65	6	0.56	1	0.18		
character/s	noun	7	0.65	4	0.37	3	0.28		
age	verb	6	0.56	4	0.37	2	0.37		
young	adjective	5	0.46	4	0.37	1	0.18		
generous	adjective	5	0.46	4	0.37	1	0.18		
restrained	verb	5	0.46	3	0.28	2	0.37		
expression	verb	5	0.46	4	0.37	1	0.18		
matured	verb	4	0.37	3	0.28	1	0.18		
pretty	adjective	4	0.37	4	0.37	0	0		
provides	verb	4	0.37	2	0.37	2	0.37		
backed	verb	4	0.37	3	0.28	1	0.18		
gentle	adjective	3	0.28	3	0.28	0	0		
life	noun	3	0.28	2	0.37	1	0.18		
hold/holding	verb	3	0.28	2	0.37	1	0.18		
youthful	adjective	3	0.28	3	0.28	0	0		
love	adjective	2	0.18	1	0.18	1	0.18		
honest	adjective	2	0.18	1	0.18	1	0.18		

*Note*: N = 1064 words with metaphoric potential; AMRW = \*; bold = MRW which were recorded in the top 20 ranked concepts for red and/or white wines

The results illustrate the five most frequently used marked metaphor-related words with anthropomorphic potential were *palate* (AMRW) and *nose* (AMRW), both of which are labelled as metonymic, followed by *show/showing* (AMRW), *beautifully* (AMRW), and *character/s* (AMRW). Furthermore, the AMRW *pretty*, *gentle*, and *youthful* are never used in the white wine reviews. Words identified with anthropomorphic metaphoric potential showed higher frequency of verb POS and then noun POS in comparison with MRW where results show adjective POS and then noun POS found more frequently in the wine reviews sampled in the current study. In addition, verb POS was more frequent and used to express states of being (e.g., *age, matured*) or possession (e.g., *restrained*) as an actor with wilful actions (e.g., *showing, holding*).

### **Semantic Source Domain Analysis**

Table 4.7 displays the results found using the USAS automatic annotation software. The results indicated diversity in semantic domains framing the discourse of Australian wine reviews. Semantic source domain clusters of related concepts are reported and visually depicted to show patterns of use in this section. The USAS software used for automatic annotation of semantic source domains also provided a taxonomy of semantic source domain categories for language-based semantic representations. When considering the whole data set (All Words) of 6194 lexical units, the highest frequency drew from the category Z Names and Grammatical Words (44.2%) and the lowest frequency from the category of Y Science and Technology where no words were tagged. Results demonstrate that the event of wine appreciation in the sample was most frequently conceptualised using words that were drawn the semantic domains of A: general and abstract terms (15.3%), O: substances, materials, objects and equipment (12.7%), F: food and farming (8.3%), and N: numbers and measurement (7.1%).

The lower frequencies of occurrence were recorded for P: education, C: arts and crafts, and G: government and the public domain indicating that these semantic source domains are underutilised in Australian wine writing. In contrast, animate and agentive properties were more frequent. For instance B: the body and the individual semantic source domain accounted for some 77.0 per cent of total MRW and AMRW. It is also important to note that lexical units may be conceptualised across more than one semantic source domain accounting for the discrepancy between total linguistic units analysed and domains identified.

Table 4.7

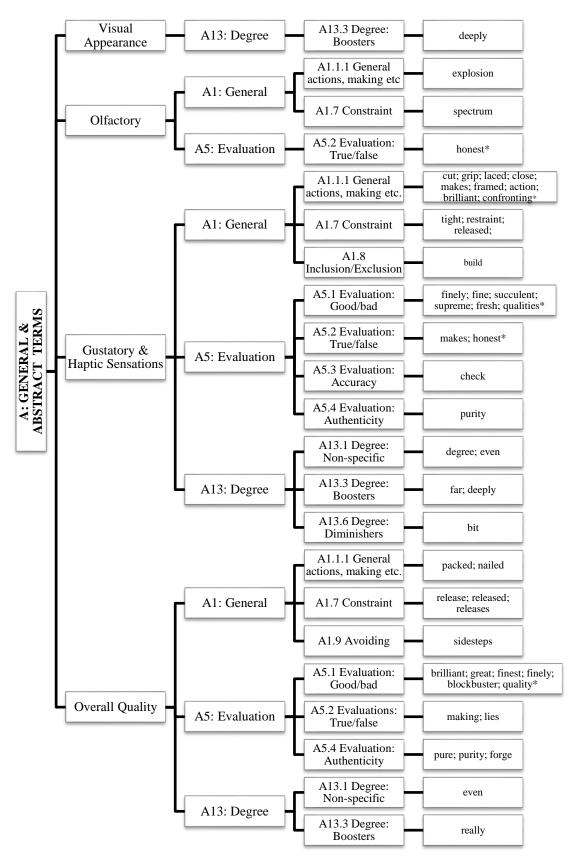
Semantic Source	Domains for	Lexical Units	Identified in A	Australian Wine I	Reviews

Semantic Source		.11	MI	RW	AM	IRW		otal
Domain (SSD)	f	%	f	%	f	%	f	%
A: general & abstract terms	945	15.3	142	15.0	34	3.6	176	18.9
B: the body & the individual	113	2.2	31	27.4	56	49.6	87	77.0
C: arts & crafts	6	0.1	2	33.3	0	0	2	33.3
E: emotional actions, states & processes	75	1.2	6	8.0	17	22.7	23	30.7
F: food & farming	514	8.3	7	1.4	0	0	7	1.4
G: govt. & the public domain	7	0.1	1	14.3	0	0	1	14.3
H: architecture, puildings, houses & he home	20	0.3	3	15.0	0	0	3	15.0
I: money & commerce	62	1.0	26	41.9	1	1.6	27	43.
K: entertainment, sports & games	21	0.3	3	14.3	3	14.3	6	28.
L: life & living things	104	1.7	28	26.9	4	3.8	32	30.
M: movement, location, travel & transport	208	3.4	70	33.7	7	3.4	77	37.0
N: numbers & neasurement	438	7.1	114	26.0	4	0.9	118	26.9
D: substances, naterials, objects & equipment	784	12.7	198	25.3	25	3.2	223	28.4
P: education	3	0.1	0	0	0	0	0	0
Q: linguistics actions, states & processes	87	1.4	17	19.5	17	19.5	34	39.
S: social actions, states & processes	164	2.7	24	14.6	32	19.5	56	34.
Γ: time	309	5.0	78	25.2	26	8.4	104	33.'
W: the world & our environment	72	1.2	44	61.1	0	0	44	61.
K: psychological actions, states & processes	322	5.2	25	7.8	14	4.4	39	12.
Y: science & echnology	0	0	0	0	0	0	0	0
Z: names & grammatical words	2726	44.2	21	0.8	1	0	22	0.8

*Note:* MRW = metaphor-related word; AMRW = anthropomorphic metaphor-related word

Next, the semantic source domains most frequently drawn from are presented using the USAS typology and words identified as metaphoric, indicated by italics or the addition of an \* for AMRW, are grouped and visually displayed according to their annotated source. The most frequent semantic source domains and associated figures are A: General and abstract terms (18.9%), O: Substances, materials, objects, and equipment (28.4%), T: time (33.7%), N: Numbers and measurement (26.9%), B: the body and the individual (i.e., 49.6% of all words marked AMRW), and M: Movement, location, travel, and transport was found across the total MRW (77% of all lexical units ) but to a much lesser extent AMRW (3.4% of all lexical units) as indicated in Table 4.8.

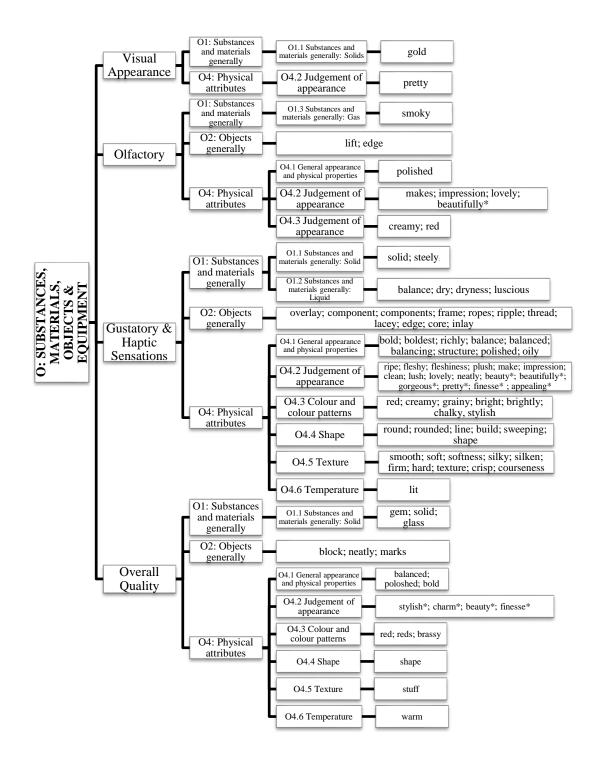
**General and abstract terms.** Current literature demonstrated that wine reviews are rich in figurative language of which metaphor is a significant and frequent feature. Not surprisingly, the results displayed in Table 4.7 indicate that potentially MRW and AMRW (Note: AMRW = \*) identified in Australian wine reviews written by Australian wine critics frequently drew from the semantic source domain of A: General and abstract terms (18.9%). Within the category, the results displayed in figure 4.1 show that the wine review sample (and hence the reviewing wine critic) drew most frequently from the sub-categories of A1: General categories and A5: Evaluation (i.e., A5.1 Evaluation: Good/bad). Linguistic choices drawn from the source domain tended to convey quantities, measures, and degree, related GH (i.e., *finely, fine, succulent, supreme, fresh, and qualities*) and OQ (i.e., *brilliant, great, finest, finely, blockbuster, and quality*).



*Figure 4.1* Hierarchical structure organising wine appraisal terms marked as MRW or AMRW (AMRW = \*) by semantic source domain of A: General and abstract terms. Note: AMRW = \*

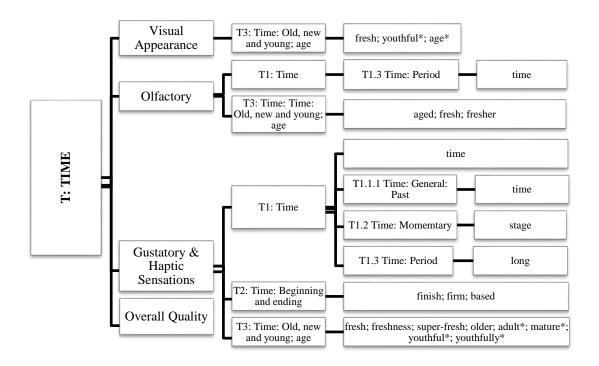
**Substances, materials, objects, and equipment.** Significantly, the highest frequency of occurrence of word use for the total MRW and AMRW were drawn from the semantic source domain of O: Substances, materials, objects, and equipment (28.4%) (see Table 4.8). As displayed in figure 4.2 below, the category of O4: Physical attributes was frequent and tended to reference GH, and OA. In particular, O4.2: Judgement of appearance records the largest variety of words used (i.e., *ripe, fleshy, fleshiness, plush, make, impression, clean, lush, lovely, neatly, beauty\*, beautifully\*, gorgeous\*, pretty\*, finesse\*, and appealing\**) with many displaying anthropomorphic potential (i.e., indicated by the \* symbol).

Significantly, words used for the function of appraising GH frequently drew from the sub-categories of O4.1: General appearance and physical properties (i.e., *bold, boldest, richly, balance, balanced, balancing, structure, polished,* and *oily*), O4.3: Colour and colour patterns (i.e., *red, creamy, grainy, bright, brightly, chalky,* and *stylish*), O4.4: Shape (i.e., *rounded, rounded, line, build, sweeping,* and *shape*), O4.6: Texture (i.e., *smooth, soft, silky, silken, firm, hard, texture, crisp,* and *coarseness*), and O4.6: Temperature (*lit*). Furthermore, O2: Objects generally occurred more frequently when the function was GH appraisal (i.e., *overlay, component, components, frame, ropes, ripple, thread, lacey, edge, core,* and *inlay*) than visual appearance (VA), OL, and OQ.



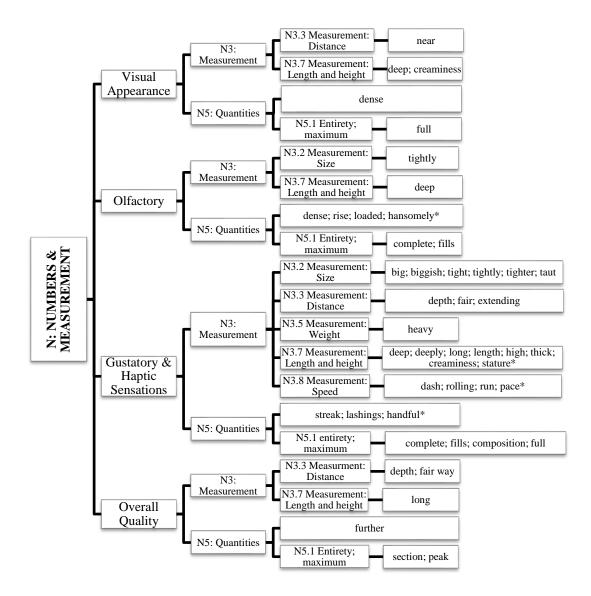
*Figure 4.2* Hierarchical structure organising wine appraisal terms marked as MRW or AMRW (AMRW = \*) by semantic source domain of O: Substances, materials, object, and equipment.

**Time.** The semantic source domain of T: time (33.7%) (see Table 4.7) was significant in terms of frequency of occurrence, as opposed to word diversity, for the total MRW and AMRW in the wine review sample. The words in the sub-category of T3: Time: Old, new, and young: age performed an appraisal function related to the wine component and characteristics of VA (i.e., *fresh*, *youthful*\*, and *age*\*), OL (i.e., *aged, fresh,* and *fresher*), and GH (i.e., *fresh, freshness, super-fresh, older, adult\*, mature\*, youthful\**, and *youthfuly*). Appraisal of OQ did not draw from this semantic source domain as shown in figure 4.3.



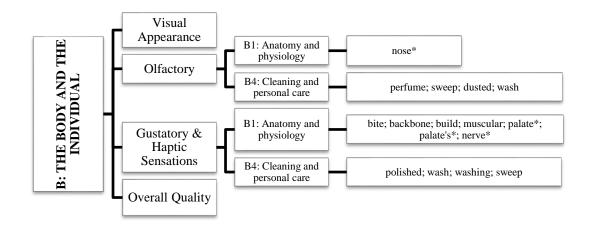
*Figure 4.3* Hierarchical structure organising wine appraisal terms marked as MRW or AMRW (AMRW = \*) by semantic source domain of T: Time.

**Numbers and measurement.** The semantic source domain of N: Numbers and measurement (26.9%) (see Table 4.7) was frequently drawn from for marked MRW, but to a lesser extent AMRW, in the categories of N3: Measurement and N5: Quantities. The category N3 recorded the most diversity in both sub-categories and word use with the function of appraising all wine components and characteristics as shown in figure 4.4.



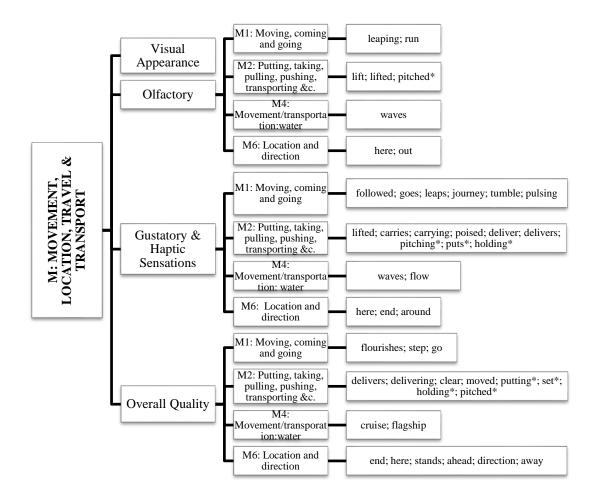
*Figure 4.4* Hierarchical structure organising wine appraisal terms marked as MRW or AMRW (AMRW = \*) by semantic source domain of N: Numbers and measurement.

The body and the individual. The results indicated that words marked as potentially AMRW in the wine reviews displayed high frequencies of occurrence arising from the semantic source domains of B: the body and the individual (i.e., 49.6% of all words marked AMRW) (see Table 4.7). As displayed in figure 4.5, the most frequent categories for the semantic source domains of these words were B1: Anatomy and physiology and B4: Cleaning and personal care that related to OL and GH.



*Figure 4.5* Hierarchical structure organising wine appraisal terms marked as MRW or AMRW (AMRW = \*) by semantic source domain of B: The body and the individual.

**Movement, location, travel, and transport.** The semantic source domain category of M: Movement, location, travel, and transport was significant across the total MRW (77% of all lexical units ) and to a much lesser extent AMRW (3.4% of all lexical units) (see Table 4.7). The sub-category of M2: Putting, taking, pulling, pushing, transporting, and other reports the highest frequency of words used and also of their diversity with the function of appraising the wine components and characteristics of OL (i.e., *lift, lifted,* and *pitched\**), GH (i.e., *lifted, carries, carrying, poised, deliver, delivers, pitching\*, puts\*,* and *holding\**), and OQ (i.e., *delivers, delivering, clear, moved, putting\*, set\*, holding\*,* and *pitched\**) (see figure 4.6). Conceptualising wine components and characteristics during the appraisal process in the wine reviews sampled reflected the physical flow of sensory evaluation in the wine review organisational schema.



*Figure 4.6* Hierarchical structure organising wine appraisal terms marked as MRW or AMRW (AMRW = \*) by semantic source domain of M: Movement, location, travel, and transport.

### **Metaphoric Theme Analysis**

The output of the USAS tool effectively highlighted semantic source domains that in turn facilitated a thematic analysis of the possible conceptual basis for ranked concepts across the data set of those words identified as potentially metaphoric. Results displayed in Table 4.8 show the frequency of occurrence of metaphoric themes identified in the Australia wine review data sample following metaphor identification using the MIPVU process. Due to the infrequency of identification, the metaphoric theme of A SOCIAL ARTEFACT was discarded from further analysis.

# Table 4.8

### Frequently Occurring Metaphoric Themes in Australian Wine Reviews

Code	Metaphoric Theme	Lexica	l Units
		f	%
1	AN OBJECT	98	9.21
2	A THREE DIMENSIONAL ARTEFACT	61	5.73
3	A SOCIAL ARTEFACT (removed)	1	0.09
4	AN INSTITUTIONAL ARTEFACT	42	3.95
5	A TEXTILE	45	4.23
6	A LIVING ORGANISIM	117	11.00
7	A PERSON	241	22.65
8	SPATIAL	459	43.14
	Total	1064	100.00

Results indicated that the most frequent conceptual domains were spatially or temporally interactional properties and interactions of an object or entity labelled as the conceptual theme SPATIAL in terms of metaphoric themes arising from the introspective method used in the current study. Next, experientially perceivable properties and interactions of a human being categorised as A PERSON. Then, experientially perceivable properties and interactions of a plant or animal categorised as A LIVING ORGANISM. The latter two metaphoric themes incorporated spatiotemporal elements that were able to be specifically attributable to a human being or a living entity be it plant or animal. **Conceptualisation of the wine tasting experience.** Overall, the results indicated that of the potentially metaphoric words identified in the Australian wine review sample, many were frequently underpinned by the SPATIAL experiential and interactional schema of a metaphoric theme and reflected spatially and/or temporally interactional properties and features (43.01%).

The SPATIAL domain interacted with the metaphoric themes of AN OBJECT (9.21%), A THREE DIMENSIONAL ARTEFACT (5.73%) with separate sub-categories of A SOCIAL ARTEFACT (0.09%), AN INSTITUTIONAL ARTEFACT (3.95%), A TEXTILE (4.23%), and A LIVING ORGANISM (11.00%) with the separate sub-category of A PERSON (22.65%). The SOURCE domain of A PERSON included associated spatial properties and features directly related to this anthropomorphic conceptualisation of wine components and characteristics. Only spatial and temporal themes directly associated with AN OBJECT, A LIVING ORGANISM or A PERSON during the MIPVU process were allocated to an individual theme, otherwise they were categorised into a broad theme of SPATIAL.

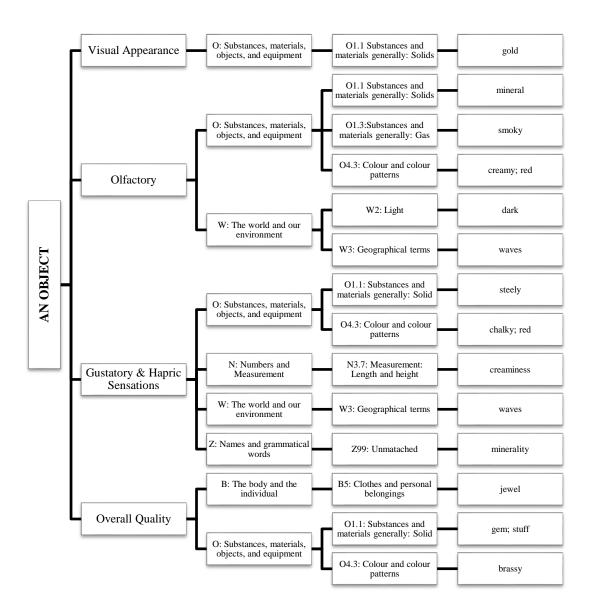
In Table 4.9, the top 20 most frequently occurring words with metaphoric potential in the corpus are displayed. The results demonstrated the dominance of spatio-temporal properties or features (i.e., SPATIAL) of objects, entities, or artefacts when conveying experiential and interactional elements relative to the conceptualisation of wine components and characteristics.

Rank	Concepts	POS	Code	Metaphoric Theme: SOURCE
				Domain
1	palate*	noun	7	A PERSON
2	dark	adjective	1	AN OBJECT
3	long	adjective	8	SPATIAL
4	finish	noun	1	AN OBJECT
5	fresh	adjective	6	A LIVING ORGANISM
6	rich	adjective	4	AN INSTITUTIONAL
				ARTEFACT
7	complex	adjective	2	A THREE DIMENSIONAL
				ARTEFACT
8	bouquet	noun	6	A LIVING ORGANISM
9	balanced	adjective	8	SPATIAL
10	length	noun	8	SPATIAL
11	deep	adjective	8	SPATIAL
12	smooth	adjective	1	AN OBJECT
13	great	adjective	8	SPATIAL
14	silky	adjective	5	A TEXTILE
15	soft	adjective	1	AN OBJECT
16	here	verb	8	SPATIAL
17	nose*	noun	7	A PERSON
18	time	noun	8	SPATIAL
19	powerful	adjective	1	AN OBJECT
20	structure	noun	2	A THREE DIMENSIONAL
				ARTEFACT
Most frequent metaphoric theme			8	SPATIAL

Table 4.9Ranked Concepts of MRW or AMRW Categorised by Metaphoric Theme

Next, the metaphoric themes most frequently identified are presented based on the metaphoric theme index for coding (see Appendix D). Words identified as metaphoric, indicated by italics or the addition of an \* for AMRW, are grouped and visually displayed according to theme as indicated in Table 4.9. **Source domain: AN OBJECT.** When people project entity status upon a non-living object, space, or substance bounded by a concrete or abstract surface, such as earth, a mineral, water, sound, light, time, or energy, the underpinning concept of AN OBJECT is indicated (Lakoff & Johnson, 1980). Described here as a metaphoric theme, AN OBJECT is reported to account for 9.19% of all MRW in the Australian wine review sample. The image-schema prototype of an OBJECT or ENTITY structures a CONTAINER image-schema for ontological metaphors used to "comprehend events, actions, activities, and states" (Lakoff & Johnson, 1980, p. 30). Although the lexical choices of Australian wine critics favoured direct comparison with fruit/s properties and features (e.g., blackberry, cherry, or lemon) to convey wine components and characteristics, their choices of metaphor-related words favoured earth derived objects (e.g., *brassy, chalky, gem, gold, jewel, mineral, minerality*, and *steely*) (see figure 4.7).

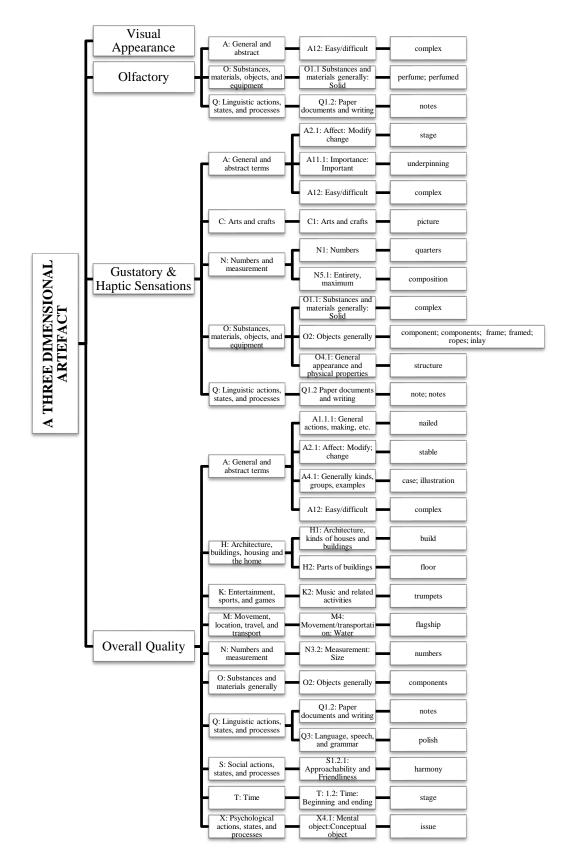
It is important to note here the following distinction: Categorised separately from the general SOURCE domain of AN OBJECT, but underpinned by it, is the more specific image-schema prototype of A THREE DIMENSIONAL ARTEFACT. For purposes of categorisation for Study 1, an artefact is described as a non-living object or substance made or shaped by man (e.g., art, music, a building, textile, tools, or an activity or part thereof) and projecting a bounded concrete or abstract surface onto it (Roversi et al., 2013). The metaphoric theme of A THREE DIMENSIONAL ARTEFACT was categorised as one of four domains in Study 1 pertaining to the more general category of artefact and results for each domain were counted and analysed separately. The other three SOURCE domains were A SOCIAL ARTEFACT (Note: insignificant with only one occurrence coded), AN INSTITUTIONAL ARTEFACT, and A TEXTILE. Results reported for frequency of occurrence of each of these SOURCE domains were based on the distinction made in current literature between the SOURCE domain of A THREE DIMENSIONAL ARTEFACT and that of A TEXTILE or PIECE OF CLOTH in Caballero and Suárez-Toste (2008). Results from each of these separate conceptual SOURCE domains were reported as distinct from the overarching SOURCE domain of AN OBJECT in separate sections.



*Figure 4.7* Hierarchical structure of metaphoric theme of AN OBJECT and potentially MRW.

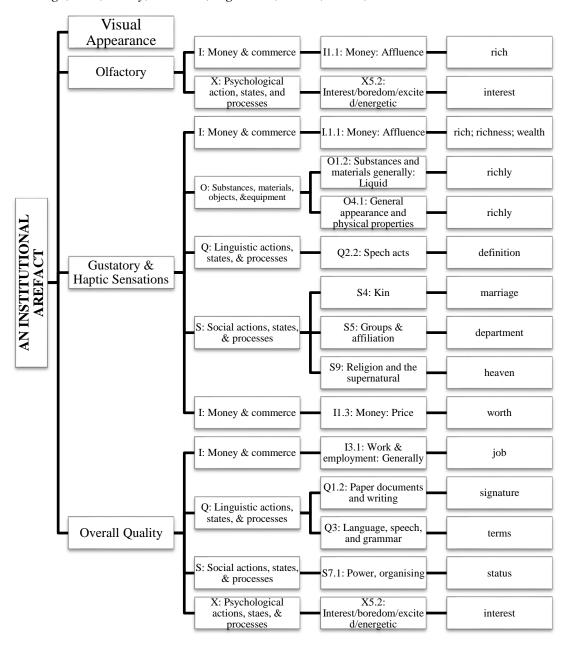
**Source domain: A THREE DIMENSIONAL ARTEFACT.** An artefact is a non-living object or substance created or shaped by man. The metaphoric theme of A THREE DIMENSIONAL ARTEFACT was a separate thematic category from those image-schema prototypes labelled in Study 1 as the conceptual SOURCE domains AN INSTITUTIONAL ARTEFACT. The domain was a more specific element of the broad and more general domain of AN OBJECT.

The results demonstrated the diversity of expressions arising from this metaphoric theme of A THREE DIMENSIONAL ARTEFACT. As displayed in figure 4.8, the most frequently represented semantic source domains are A: General and abstract terms (*complex, stage, underpinning, nailed, stable, case,* and *illustration*), O: Substances, materials, objects, and equipment (*complex, component, components, frame, framed, inlay, perfume, perfumed, ropes,* and *structure*), and Q: Linguistic actions, states, and processes (i.e., *note, notes,* and *polish*). Furthermore, the thematic category of A THREE DIMENSIONAL ARTEFACT could relate to the metaphoric theme of A BUILDING identified in Caballero and Suárez-Toste (2008) framing the metaphoric expressions *build, complex, floor, frame,* and *structure*.



*Figure 4.8* Hierarchical structure of metaphoric theme of A THREE DIMENSIONAL ARTEFACT and potentially MRW.

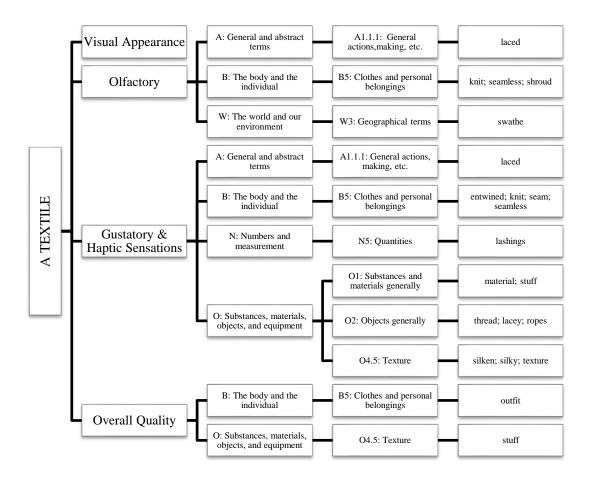
**Source domain: AN INSTITUTIONAL ARTEFACT.** The reported frequency for the SOURCE domain of AN INSTITUTIONAL ARTEFACT is some 3.93% of MRW. This metaphoric theme reflects an image-schema prototype that is institutionally symbolic of or relating to instantiations including law, religion, or marriage and money, ownership, or associations (Roversi et al., 2013). Linguistic choices underpinned by the metaphoric theme of AN INSTITUTIONAL ARTEFACT (see figure 4.9) included the MRW *department*, *definition*, *flagship*, *heaven*, *job*, *interest*, *marriage*, *rich*, *richly*, *richness*, *signature*, *status*, *terms*, and *wealth*.



*Figure 4.9* Hierarchical structure of metaphoric theme of A THREE DIMENSIONAL ARTEFACT and potentially MRW.

In addition, the SOURCE domain of A SOCIAL ARTEFACT is defined in this study as the projection of entity status of or relating to a social activity, event, action, or state such as friendship or disagreement, a party, choir, or team (Roversi et al., 2013). Australian wine critics rarely used MRW when conveying their conceptualisation of this SOURCE domain with the only instance being the MRW traditional pertaining to GH.

**Source domain: A TEXTILE.** A more specific concept underpinned by the metaphoric theme of AN OBJECT is that of A TEXTILE or A PIECE OF CLOTH (as labelled in current literature) identified as a frequent feature of wine writing in current literature (Caballero & Suárez-Toste, 2008). In the Australian data, this specific SOURCE domain was less significant and accounted for some 4.21% of all MRW when counted separately from the SOURCE domain of AN OBJECT. Repetition of word use was reflected in this frequency count when conveying the OL and GH of wine (see figure 4.10).



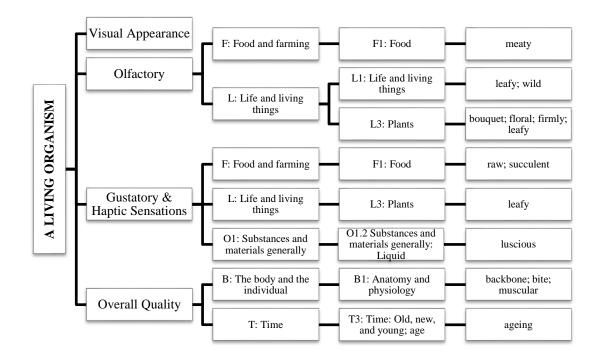
*Figure 4.10* Hierarchical structure of metaphoric theme of A TEXTILE and potentially MRW.

Lexical choices by wine critics in wine writing, underpinned by the metaphoric theme of A TEXTILE or PIECE OF CLOTH, frequently drew from observational and experiential or tactile dimensions (Caballero & Suárez-Toste, 2008) using words associated with objects, felt sensations, and actions or affective responses (e.g., *knit, lashings, material, shroud, silky, seamless, texture,* and *thread*). These dimensions were used to convey VA, OL, GH, and OQ but were most frequently and repetitively used for in-mouth sensations related to GH. These dimensions also interacted with visually perceivable SPATIAL properties and features through the use of MRW, such as *long* (RELATION) and *smooth* (FORM), for purposes of evaluation and measurement as is evident in the wine review extract of wine critic Jeremy Oliver appraising a 2009 Henschke Mount Edelstone:

*Long, smooth* and *silky*, its *seamless* marriage of ripe, pastille-like dark plum, cassis and mulberry flavour, sweet vanilla oak and dusty, loose-*knit* tannin finishes *long* and savoury, with a lingering smokiness and minerality (WRID 257).

**Source domain: A LIVING ORGANISM.** Wine was frequently conceptualised as a living entity, referred to in current literature as A LIVING ENTITY or DISCRETE LIVING ORGANISM, when people thought and talked about wine (Amoraritei, 2002; Caballero, 2007). Australian wine reviews reflected this conceptualisation through the use of metaphorical expressions mapping wine to the metaphoric theme of A LIVING ORGANISM in 10.7% of all MRW. This domain involved the projection of entity status upon physical phenomena of or relating to a plant or animal (Suárez-Toste, 2007). A more specific thematic concept in the SOURCE domain of A LIVING ORGANISM was the domain of A PERSON. When wine was conceptualised through human related events, actions, activities, and states this is referred to as anthropomorphism or personification.

The domain of A PERSON was reported and discussed separately to the more general concept of the SOURCE domain of A LIVING ORGANISM that encompassed other animals and plants (see figure 4.11). The semantic source domains that Australian wine critics frequently drew from were underpinned by the metaphoric theme of A LIVING ORGANISM. These semantic source domains included F: Food and farming (8.3%), B: The body and the individual (2.2%), and L: Life and living things (2.0%). The concept of MOTION was also indicated when the semantic source domain of T: Time was drawn from (e.g., *ageing*). The lexical choices made by wine critics, that were potentially metaphoric, arose from the semantic source domains of B: The body and the individual (77% of all lexical units) of which some 56% were marked as AMRW; L: Life and living things (30.8% of all lexical units); and to a much lesser degree F: Food and farming (1.4% of all lexical units) where this semantic domain featured in the SOURCE domain of A LIVING ORGANISM. The mapping between the TAGET domain of WINE and the SOURCE domain of A LIVING ORGANISM showed a strong correlation with these semantic source domains with results indicating that animal anatomy and physiology and plant morphology were important aspects of the SOURCE domain of A LIVING ORGANISM when mapped to components of the TAGET domain of WINE.

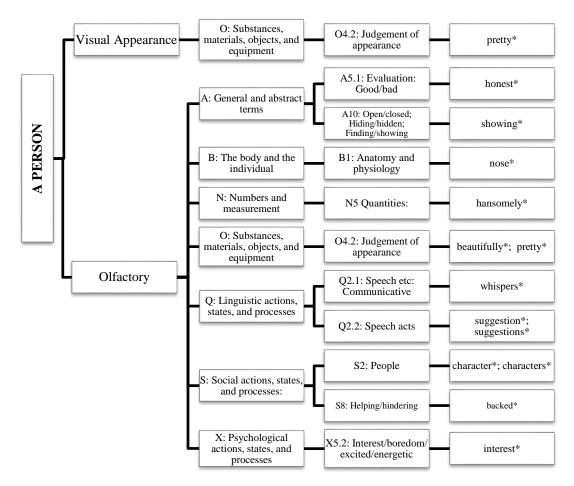


*Figure 4.11* Hierarchical structure of metaphoric theme of A LIVING ORGANISM and potentially MRW.

**Source domain: A PERSON.** A more specific conceptual category than the metaphoric theme of A LIVING ORGANISM is the SOURCE domain A PERSON. The SOURCE domain A PERSON was defined in Study 1 as the projection of entity status of or relating to specifically human physical or mental phenomena (Amoraritei,

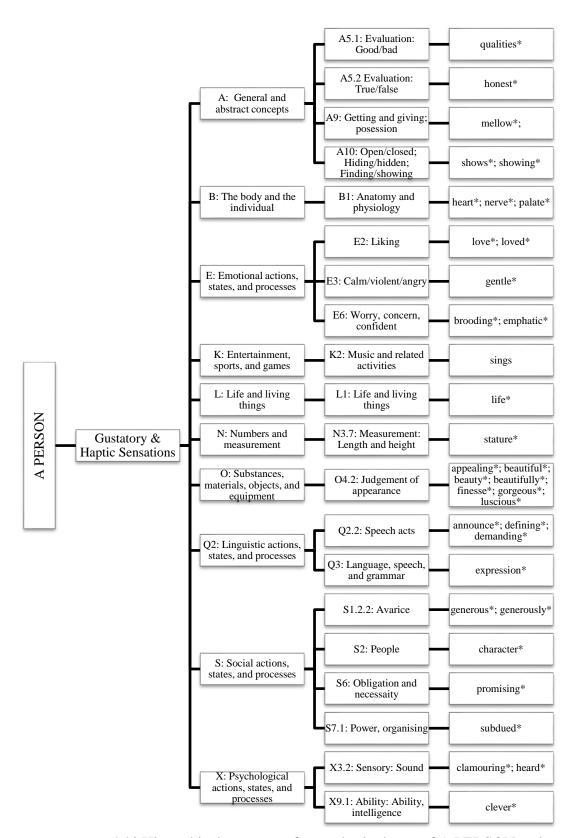
2002). Of the total POS annotated as adjective, adverb, noun, and verb in the Australian wine reviews in Study 1, those lexical units identified as MRW accounted for 13.29% and anthropomorphic metaphors accounted for 3.94% (see Table 4.9). These results made it apparent that anthropomorphic metaphor (AMRW) was a significant feature in this Australian wine review data sample in terms of how the tasting experience of Australian wine critics is expressed across 35 individual critics. The results supported findings of European and American literature of metaphor in wine discourse (Alousque, 2012; Amoraritei, 2002; Bratož, 2013; Coutier, 1994; Planelles Iváñez, 2011; Suárez-Toste, 2007).

The SOURCE domain of A PERSON performed a significant function and role in how wine critics conveyed their appraisal of the wine components and characteristics of OL, GH, and OQ. The VA was rarely conceptualised as A PERSON (e.g., *pretty*) in contrast to OL. The OL dimensions were appraised using words related to vocal sounds (e.g., *whispers* and *suggestions*) to measure and account for wine components and characteristics, by physiology in terms of judgements of bodily appearance to measure and evaluate (e.g., *handsomely, beautifully*, and *pretty*), psychological traits or actions to practice appreciating (e.g., *honest, character*, and *interest*), and perceivable physical action (e.g., *showing*) during the wine appraisal.

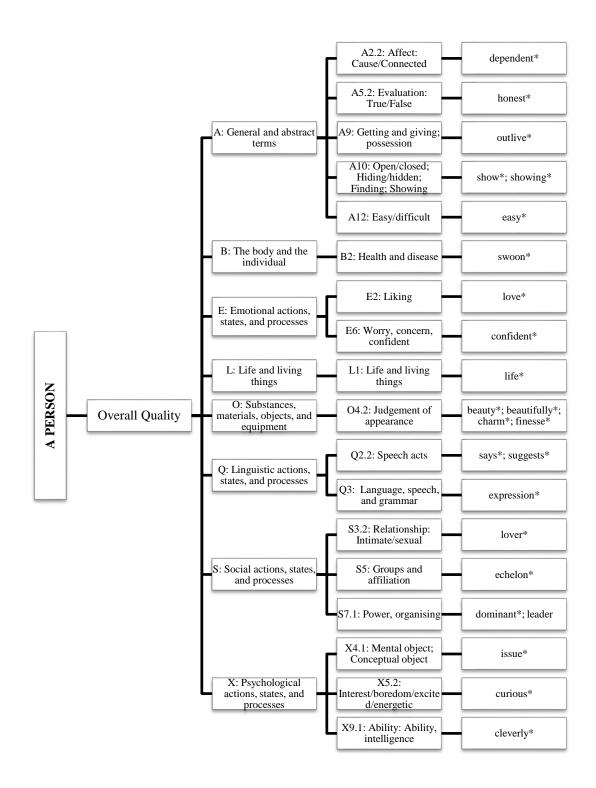


*Figure 4.12* Hierarchical structure of metaphoric theme of A PERSON and potentially MRW applied to VA and OL wine components and characteristics.

The wine components and characteristics categories of GH (see Figure 4.13) and OQ (see figure 4.14) were the most frequently appraised in the wine reviews indicating a fixation point for the aesthetic appreciation of wine. Wine critics frequently drew from the metaphoric theme of A PERSON reflecting the broader conceptualisation of wine as a consumption object. This may be because image-schema construction for abstract concepts enables people to "capture elements of a dynamic situation" (Wilson-Mendenhall et al., 2013, p. 921). Through this process, the wine critic may contextualise connections to relevant facts to assign meaning and value.



*Figure 4.13* Hierarchical structure of metaphoric theme of A PERSON and potentially MRW applied to GH wine components and characteristics.



*Figure 4.14* Hierarchical structure of metaphoric theme of A PERSON and potentially MRW applied to OQ wine components and characteristics.

The lexical choices made by wine critics were motivated and constrained by individual capacities involving sensory perceptions, norms and conventions, and historical knowledge. These choices reflect a body image consisting of perceptions, attitudes, and beliefs evolving from one's own body (Gallagher, 2005). The realisations of the conceptual domain WINE IS A PERSON, identified in lexical units coded as AMRW, focused on intensity, duration, and quality of wine components and characteristics. These components were frequently conceived as introspective actions and behaviour—linguistic, social, emotional, and psychological—and as visual appearance of entity properties with external and internal surfaces drawing from anatomy (e.g., *heart, nerve, palate,* and *stature*) and aesthetic elements of appreciation (e.g., *beautiful* and *gorgeous*).

A strong connection was demonstrated for human personality traits involving behaviour and characteristics (e.g., *brooding, character, clever, generous, gentle, honest*, and *mellow*) and physical actions (e.g., *clamouring, demanding, promising, shows*, and *sings*). Metaphoric language used when appraising GH (see figure 4.14) also performed the function of conveying qualities of a spatio-temporal context, such as strength, size, weight, and concentration (e.g., *demanding, generous, luscious, mellow*, or *stature*), framed by sensorimotor and affective content used to represent and convey an interactional experience.

**Source domain: SPATIAL.** Significantly, the results indicated that the conceptualisation of wine AS A PERSON was facilitated by spatial properties and features through experiential and interactional in what Lakoff and Johnson (1980) refer to as events, actions, activities, and states. In the data sample, these properties and features were interpreted to be a reflection of the metaphoric theme arising from the conceptual SOURCE domains of FORM (41.0%) and MOTION (28.3%) and the two interrelated domains of PROCESS DYNAMICS (12.0%) and FORCE DYNAMICS (10.3%). The SOURCE domains of PROCESS DYNAMICS and FORCE DYNAMICS were interactive with, but counted separately from, the more general domain of MOTION. To a lesser degree, the SOURCE domains of COMPOSITION, ORIENTATION, RELATION, BALANCE, and TRANSFORMATION also interacted with the general domains of A PERSON in relation to FORM and MOTION.

Table 4.10 displays each SOURCE domain frequency count to highlight the relevance of their relationship to the conceptual domain of A PERSON.

152

Table 4.10

Metaphoric Theme: SPATIAL	AMRW	
	f	%
FORM	100	41.0
MOTION	69	28.3
PROCESS DYNAMICS	27	12.0
FORCE DYNAMICS	25	10.3
COMPOSITION	12	4.9
ORIENTATION	4	1.6
RELATION	3	1.2
BALANCE	3	1.2
TRANSFORMATION	1	0.4
Total	244	100

Metaphoric Themes of AMRW Relating to Spatial Properties and Features

Given the focus in this thesis on anthropomorphic metaphor in wine language and the conceptualisation of the sensory experience through wine reviews, results related to these spatial domains are reported in the next section.

**Spatially related property and features: FORM.** The most frequent metaphoric theme for AMRW (i.e., WINE is A PERSON) was the spatial property of FORM (41%) as displayed in Table 4.10. This spatial property drew from a metaphoric theme SOURCE domain of SURFACE (Wu & Barsalou, 2009) image-schema involving internal and external surface features to frame entity properties, introspective properties, and situation properties (see figure 4.15). The results of Study 1 identified the dominant AMRW are *nose* and *palate* reflecting this personifying image-schema. The metaphoric SOURCE domain of FORM was used to convey sensory and affective responses, during the appraisal of all wine components and characteristics, involving visual image-schemas predominantly related to entity properties such as external or internal surface features (e.g., *beauty, gorgeous, handsomely, nose, palate,* and *pretty*) and behaviour and action (e.g., *backed, confident, curious, easy, gentle, glimpses, heard, honest,* and *mellow*).

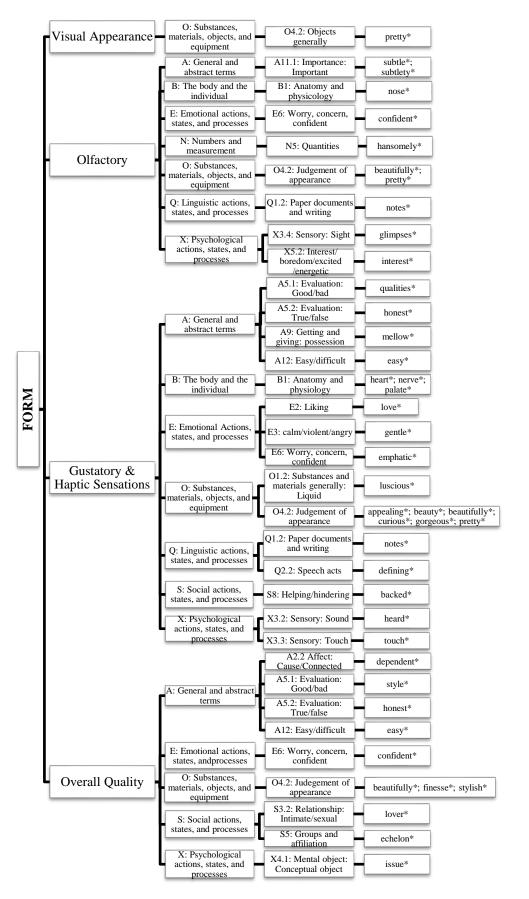


Figure 4.15 Hierarchical structure of metaphoric theme of FORM.

Spatially related property and features: MOTION. The results displayed in Table 4.10 demonstrate that the Australian wine reviews sampled were frequently framed by the concept of MOTION (Mandler, 1992) (28.3%) and this was often reflected in AMRW where the lexical choice of wine critics conceptualised WINE as A PERSON. The concept of MOTION in this context suggested the use of the verb POS for entity and situation properties. The results demonstrated that these wine critics conceptualised the wine along with the appraisal process in terms of spatial properties and features frequently using verbs (e.g., capturing, playing, revealing, and *shows*) to frame fictive and actual motion drawing from diverse semantic source domains (see figures 4.16 and 4.17). Caballero (2007) has extensively researched manner-of-motion verbs in wine discourse and proposed that their use in wine reviews/tasting notes is centred on conveying intensity and persistence of organoleptic sensations primarily from the nose and mouth presenting examples such as "earthy flavors run through this firm-textured red" (p. 2095) and "berry, plum and spice flavors that practically tumble over each other" (p. 2096). Although no literal movement occurred, these sensory perceptions are articulated through the concept of ANIMATE MOTION (Mandler, 1992) situating a physically embodied spatial arrangement reliant on vivid imagery.

The results from Study 1 showed that the metaphoric theme of MOTION most frequently underpinned GH and OQ (see figure 4.15). However, overall POS frequency for verbs was low in the Australian wine reviews in comparison to adjective and noun POS which were most frequent irrespective of metaphoricity (see Table 4.3). More specific conceptualisations of the MOTION concept are the experiential and interactional categories of PROCESS DYNAMICS (Johnson, 1987; Lakoff & Johnson, 1980; Mandler, 2004) and FORCE DYNAMICS (Johnson, 1987; Mandler, 2004) are reported separately next.

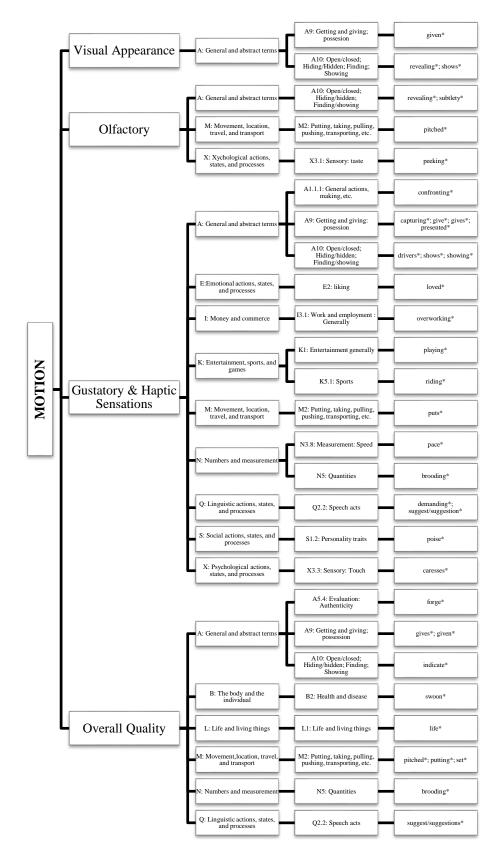
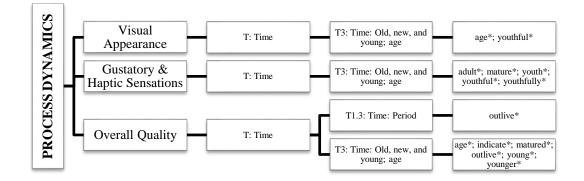


Figure 4.16 Hierarchical structure of metaphoric theme of MOTION.

The abstract concept of time was conceptualised most frequently through the SOURCE domain of PROCESS DYNAMICS (see figure 4.17) when appraising the VA, GH, and OQ of wine but was never used to conceptualise components and characteristics of OL.

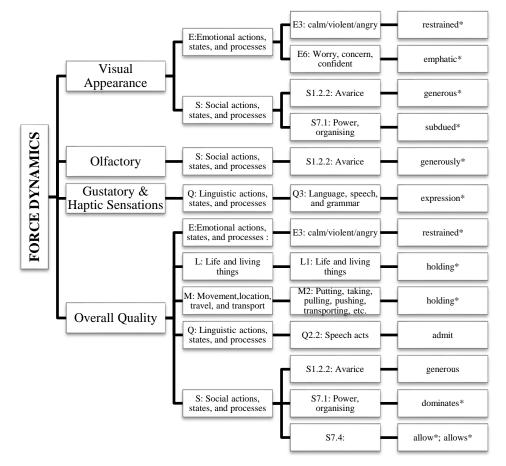


*Figure 4.17* Hierarchical structure of metaphoric theme for PROCESS DYNAMICS conceptualising wine components and characteristics of VA,GH, and OQ only.

Context-enhancing lexical choices arising from the SOURCE domain of PROCESS DYNAMICS, underpinned by the metaphoric theme of MOTION, may increase the specificity of actions and events because relevant facts are connected to embodied experience. For instance, the lexical units *adult, mature, youth, youthful*, and *youthfully* are used to convey GH while the words *age, indicate, matured, outlive, young*, and *younger* are used for OQ. Furthermore, the word *age* (T3) performed the function of accounting for the VA of red and white wine types whereas *youthful* (T3) is used to talk about VA, GH, and OQ in red wine styles only. This was possibly due to the propensity and desirability of cellaring a red wine style for a period of time. These AMRW had an ontological image-schema and were structured spatially through PROCESS DYNAMICS relating to a CYCLE (Johnson, 1987). The use of AMRW foreground wine within a human lifecycle schema which is an anthropomorphic metaphor schemata identified in current literature (Alousque, 2012; Coutier, 1994).

In the same sense, the SOURCE domain of A PERSON was used to account for actions and events represented by the use of AMRW conceptualised through the SOURCE domain of FORCE DYNAMICS (see figure 4.18). For instance, the AMRW *restrained* is used by wine critics to convey OL, GH, and OQ dimensions of red wine styles alone during the appraisal process. Similar lexical choices were

*dominates, holding,* and *subdued.* For example, the AMRW *holding* suggests restrained motion by a person, which may be drawn from the semantic domains of L1: Life and living things and M1: Movement, location, travel, and transport, as in this wine review example: the silky texture, fine ripples of satiny fruit with a tight thread of lacy tannin *holding* the wine together in its svelte shape (WRID 170).



*Figure 4.18* Hierarchical structure of metaphoric theme for FORCE DYNAMICS and potentially AMRW conceptualising wine components and characteristics of VA, OL,GH, and OQ.

Some words conceptualised through the domain of FORCE DYNAMICS may be conceptually structured through the spatial feature of RESTRAINT (Johnson, 1987) as observed in the use of the AMRW *restrained*. It is semantically associated with emotional domains in the wine review extract appraising a 2006 Yalumba The Octavius by wine critic Ben Edwards: a surprisingly *restrained* bouquet, only revealing glimpses of the black fruit, liquorice, char and violets on offer (WRID 214). In contrast, the AMRW *admit* and *allow/s* suggests RESTRAINT REMOVAL (Gibbs Jr, 2005) and is applied only to GH whereas the AMRW *expression* related to GH and OQ of red and white wine styles underpinned by the concept of MOMENTUM (Gibbs Jr., 2006). In the few instances relating to AMRW, the conceptual SOURCE domains of COMPOSITION, ORIENTATION, RELATION, BALANCE, and TRANSFORMATION framed wine appraisal. For instance, the cue word *character/s, handful, team, qualities* were framed by the SOURCE domain of COMPOSITION and underpinned by the concept of COLLECTION (Johnson, 1987).

### Discussion

The section will develop understanding of how the conceptual basis of metaphoric language, reported as a frequent and significant feature in the Results section, interacted within the specialised genre of wine reviews. The results reported here were limited to Australian wine reviews, written by Australian wine critics, selected from wine currently exported to China, and represented proportionally more red than white wine varieties given the dominance of red wines exported to that market.

Study 1 contributed to exiting theoretical knowledge of metaphor in wine discourse but more specifically in the genre of wine reviews situated in an Australian social environment. Language and linguistic expressions, rather than being a purely descriptive tool or instrument for communicating about the world, are a means of influencing cognitive states. The research explored the wine critic's use of metaphor as a stylistic tool to influence the thoughts and behaviour of wine consumers. However, it must be emphasised that the wine critics' internalised states and intentions were an interpretive representation and reading by the analyst herself and did not give, nor have the writers been sought to give, a first person reflection of these (a possibility for future research). Overall, the results demonstrate that metaphor is a frequent feature in Australian wine reviews and Australian wine critics convey an array of sensory and affective perceptions to their discursive audience through their use and is discussed in this section. Significantly, the study identified six dominant metaphoric themes and a further theme of spatio-temporal behaviours that Australian wine critics used in the wine review genre to conceptualise and convey judgements of wine quality to their discursive audience.

As a genre, wine reviews were located not simply in textual conventions but within a blended relationship between text, industry, audience, and history. Furthermore, wine reviews were structured by the process of sensory evaluation arising from a scientific community of oenologists. Thus, the wine review genre was backgrounded by the register of science texts. The corpus used in Study 1 was a representative sample derived from a professional community—Australian wine critics—with shared genre knowledge, awareness, and skills involving textual conventions applied to the specialised genre of wine reviews. As evidenced, this amounts to the community's use of this institutional framework and semantic structure of the genre underpinned by the process of sensory evaluation. Framework and structure guided and influenced the linguistic choices made by wine critics because the genre links together a technical introduction, a description and evaluation, and an overall evaluation or rating. The generic category of the wine review was shaped and formed by the relationship between each of these elements and followed the temporal flow of the process of wine appraisal.

#### Wine Descriptors used in Australian Wine Reviews

Study 1 focused on adjective, adverb, noun, and verb POS. Across all lexical units, results reported showed the noun POS (29.69%) was the most frequently used in the wine reviews sampled followed by adjective POS (18.57%) across all wine component and characteristics appraised. When compared to results for all lexical units, potentially MRW recorded the highest frequency for adjective POS (6.45%) followed by noun POS (6.01%). The compilation of patterns of metaphor across the registers of conversation, fiction, news, and science texts (Dorst et al., 2011; Herrmann, 2013; Krennmayr, 2011; Pasma, 2011) found the adjective word class was more metaphorical than expected but this was not so in the science text reported by Pasma (2011)). A plausible explanation may be that in the genre of wine reviews, although arising from a science domain, the language was framed by the registers of conversation and news. Whether the register of fiction played a role remains open to debate.

The Literature Review performed in Chapter 2 of wine language in the genre of wine reviews revealed general categories, spatial dimensions, temporal development, motion, and weight underpinned by affective reactions (Brochet & Dubourdieu, 2001; Caballero, 2007; Lehrer, 2009; Suárez-Toste, 2007). These concepts were reflected in the results reported in Study 1 and demonstrated that across all lexical units in the wine reviews there were recurrent patterns of descriptors for VA, OL, and GH. These descriptors displayed high frequencies of occurrence recorded in the semantic source domain categories for general categories relating to O: Substances, materials, objects and equipment, F: Food and farming, and B: The body and the individual. For instance, the top 5 words that recorded the highest frequency across all lexical units in the Australian wine review sample were the words fruit/s (F1), wine (F2), *palate*\* (B1), oak (O1.1), and flavour/s (X3.1). Overall, these dominant semantic domains were also drawn from to convey understanding of the semantic domains of T: Time and N: Numbers and measurement often through the use of metaphorical language. For instance, the five MRW with the highest frequency in the study were the noun POS *palate*\* (B1), *finish* (T2), and *fresh* (T3), and the adjective POS *dark* (W2) and *long* (N3).

Results of Study 1 presented a contrast to findings of Corsi et al. (2014) in terms of frequency counts for generic descriptors. In data collected from Chinese and Western participants in the Corsi et al. (2014) sample, the researchers found the use of the terms astringent, sour, mellow, lingering, and fruity as the top five words in terms of frequency count. In addition, they ascribed significance from their results to the terms astringent, fruity, smooth, intense, refreshing, and oaky because they were the most frequently selected adjectives used as wine taste descriptors by their participants. In contrast, Study 1 reported the descriptors black, savoury, red, *dark*, good, *rich*, very, *long*, concentrated, *ripe*, and *fine* as the most frequently used adjectives by Australian wine critics in Australian wine reviews. Of these, generic descriptors referring to taste, categorised in the current study as GH, were savoury, *rich*, concentrated, *ripe*, and *fine*.

Study 1 findings also suggested that observational categories, discussed in Chapter 2 (Betts, 1909; Popova, 2003; Sweetser, 1990; Viberg, 1984), appear to frequently motivate and constrain source domains of both conceptual SOURCE and semantic source domains. Following identification of potentially metaphoric words and coding of conceptual SOURCE domains, analysis of the lexical choices of Australian wine critics indicated that conceptualisation of the wine tasting experience (i.e., the TARGET domain of WINE) was dominated by the SOURCE domains of AN OBJECT, A THREE DIMENSIONAL ARTEFACT, A TEXTILE, A LIVING ORGANISM, that often involved physical attributes, and A PERSON particularly in reference to anatomy and physiology but also cleaning and personal care. The findings of Study 1, as reported in the Results section, engendered a notion of fixed categorisation. This format failed to indicate the frequency of "partial metaphorical utilisation" (Kovecses, 2002, p. 81) of the metaphoric theme to understand the TARGET domain is observed throughout the analysis. However, the intention of the short discussion accompanying the results prior to this Discussion section was to point out possible interactions of SOURCE domains demonstrated through individual categorisation. This is explored in the next four language usage examples taken from the corpus. Example (1) illustrates how the figurative language of the wine review extract coupled with linguistic metaphors arose from the SOURCE domain of A PERSON and utilised aspects of anatomy (i.e., *nose* and *palate*) and physiology (i.e., *brooding* and *aged*) to convey wine components and characteristics through metonymization for the former and metaphorization for the latter. The conceptualisation also drew from by the metaphoric theme of WINE IS AN INSTITUTIONAL ARTEFACT (i.e., *rich*) in relation to people and sociocultural elements:

(1) Dense, brooding nose and a rich and well-aged palate (WRID 117).
Similarly, example (2) was again underpinned by the SOURCE domain of A
PERSON but the metaphor utilised the spatial domains of FORCE DYNAMICS and
MOTION (i.e., strength, released, and deliver) and the domain of FORM (depth, deep, and dense) to portray an intensity of wine components and characteristics through repetition of number and measurement concepts:

(2) Newly *released* 2008 vintage which has swagger and *brooding depth* amid plenty of spice, plenty of dark plum and blackberry fruit and *deep*, *dense* tannins that *deliver* supple *strength* (WRID 168).

In contrast, example (3) conveyed the metaphor WINE IS A TEXTILE (i.e., *silky*) as a more specific instantiation of the metaphoric theme AN INSTITUTIONAL ARTEFACT metaphoric theme. This mapped visual surface texture and visually perceivable spatial concepts of FORM (i.e., *complex, creamy,* and *plush*) and levelness (i.e., *balance* and *pitch*) and with MOTION (i.e., *sweep*) in the wine review extract. This example shows how the sensory experience conveyed was framed by the interaction between linguistic metaphors coupled with the stylistic choices of the wine critic:

(3) *Complex* and layered with a *sweep* of *plush*, *silky* tannin that caresses the mouth–*creamy* almost–and just above medium bodied, the *balance* and *pitch* of it all just so (WRID 144).

In the final example (4), the interaction builds between visually perceivable spatial concept of FORM (i.e., *long*) and RELATION (i.e., *smooth*) with surface texture in WINE IS A TEXTILE (i.e., *silky, seamless,* and *loose-knit*), a social and legal artefact in WINE IS AN INSTITUTIONAL ARTEFACT (i.e., *marriage*), and an inanimate object in WINE IS AN OBJECT (i.e., *smokiness* and *minerality*):

(4) Long, smooth and silky, its seamless marriage of ripe, pastillelike dark plum, cassis and mulberry flavour, sweet vanilla oak and dusty, loose-knit tannin finishes long and savoury, with a lingering smokiness and minerality (WRID 146)

What becomes apparent through the focus on these examples was that no singular metaphoric theme underpinned metaphorical expressions in Australian wine reviews. Rather, different aspects were utilised and SOURCE domains interacted with others forming a linguistic framework for knowledge integration within the overall generic framework. The wine reviews, as will all genres, provided a "powerful way of understanding situated language use" (Hyland, 2008, p. 547). Furthermore, the semantic source domains of numbers and measurement (e.g., FORM and RELATION), time (e.g., TIME), and movement (e.g., MOTION or FORCE DYNAMICS) were significant experiential and interactional categories that are spatially related to the most frequent conceptual SOURCE domains identified as metaphoric expressions in this corpus. To be clear, the conceptual domain broadly labelled as SPATIAL in each case (e.g., FORCE DYNAMICS, FORM, or MOTION) was not specifically a TARGET domain but rather a perceptual property interactive with the effect or intent of the TARGET domain such as A PERSON.

In addition, potentially metaphoric expressions were a frequent and significant feature of the genre in this situated context contributing to the appraisal of wine components and characteristics in reference to visual appearance (VA), olfactory (OL), gustatory and haptic sensations (GH), and overall quality (OQ). Category choice in turn integrated sensory and affective perceptions into a coherent experience. Given the sensory evaluation process entailed a beginning, where visual appearance is appraised, and ending, where the finish and overall quality were appraised and evaluated, the metaphoric conceptualisation not surprisingly conveyed spatial and temporal dimensions integrated with underpinning conceptual SOURCE domains in this wine review sample.

### The Act of Consumption

Overall, the study showed that wine lexicon relied on ontological schemas to convey sensory and affective perception as was detailed in Morrot et al. (2001) and Paradis and Eeg-Olofsson (2013). In this section, wine conceptualisation in Australian wine reviews is discussed through Holt's (1995) first of four predominant typological metaphors—CONSUMING AS EXPERIENCE—to describe and discuss the act of consumption (i.e., wine appraisal) structured by the descriptive categories of accounting, evaluation, and appreciating. The purpose of this section is to show how Australian wine critics think and talk about wine during the wine tasting experience and integrate the significance and communicative function of metaphorical language use in this situated socio-cultural and discursive context.

Then, the act of wine appreciation is explored in relation to how Australian wine critics convey the TARGET domain of WINE in terms of the metaphoric themes of AN OBJECT, A THREE DIMENSIONAL ARTEFACT, A TEXTILE, and A LIVING ORGANISM. Particular focus is given to the theme of A PERSON due to the significance of anthropomorphic metaphor in results reported in Study 1. The discussion concludes by offering the impetus for Study 2 based on the research questions 3. As Zaidman and Holmes (2009) argued, an understanding of how audiences use written elements of a discourse to construct meaning "as well as the social, contextual, and relational meanings they apply to these texts" (p. 5) contribute to an overall understanding of the nature and challenges of intercultural communication.

The consumption experience. The process of wine tasting and appraisal by the professional wine critic involved different aspects of consuming, reflecting structure and purpose, which orientated their actions during the consumption experience. The genre of wine reviews was used to build a physical experience of aesthetic, sensory, affective, and emotional dimensions arising from the wine critic's lexical grammatical choices when responding as the consumer. The specialised genre of wine reviews provided an interpretive framework for the consumption experience. Seen in this way, the integration of genre and framework could be said to organise peoples understanding and communication through lexical grammatical choice. Holt (1995) argued that the way in which "consumers experience consumption objects is structured by the interpretive framework(s) that they apply to engage the object [and] such experiences are rarely constructed anew" (p. 3). The genre of wine reviews have been shown in Study 1 to be framed by the institutional framework underpinning and guiding the discipline of wine appraisal along with key words arising from the discipline of oenology. They provided compatible ways of expressing ideas, thoughts, and feelings coupled with a shared vocabulary of frequently used words by interlocutors that facilitated meaning construction. However, Study 1 showed that variation was a significant feature of the sample of wine reviewed analysed.

Furthermore, social environment has been demonstrated to shape how people sense the world around them (Howes, 2003; Levitan et al., 2014; McKenzie et al., 2012). As argued in Howes (2003), "the sensory profile of a culture [...] can mold not only how people interact, but the very form in which they think" (p. 16). The current study has shown that the words Australian wine critics choose to write about wine represented manipulable objects, actions, perceptions, and emotions. Harré and Tissaw (2005) contended that while "words are tools for accomplishing all kinds of tasks [language] is the main tool with which human beings think and coordinate their actions" (p. 5). Language is an expression and an action which is often goal directed corresponding to sensory and motor functions. It construed and constructed reality reflecting "the system of social values that motivate speech behaviour" (Bartlett, 2004, p. 72).

To perform the practices of accounting, evaluation, and appreciating during the consumption experience, Australian wine critics conveyed their sensory and affective responses to wine through the genre predominantly with language integrating concepts of an object or entity with spatial features and properties reflecting actions, events, and states. This experiential and interactional involvement with an ontological image-schema was most frequently categorised in the conceptual SOURCE domains of AN OBJECT, AN ARTEFACT—A THREE DIMENSIONAL ARTEFACT; AN INSTITUTIONAL ARTEFACT; and A TEXTILE—A LIVING ORGANISM, and A PERSON evoked by the sensory evaluation process and as the wine critic wrote their critical appraisal. According to Goatly (2007), such "ready-made categories carry with them an ontology or ideology of which we may not be aware" (p. 25). Furthermore, the underlying SOURCE domain of A PERSON was significant to the consumption experience across the practices of accounting, evaluation, and appreciation in reference to all wine components and characteristics in the wine reviews. Whether the Australian wine critics actively engaged this SOURCE domain during their appraisal and writing process and therefore consider wine to be human-like is open to conjecture. More likely was their passive understanding of bodily events, actions, activities, and states, their sensory and affective responses evoked by the object of wine, and their prior knowledge of wine writing arising from an Indo-European context of wine appreciation.

Accounting. Holt's (1995) practice of accounting involved an institutional framework to account for actions and objects. This practice developed two stages in the consumption experiences that are detailed and discussed next.

**Stage 1.** First, consumers (i.e., the wine critic) typify actions and objects. Put simply, at this stage of the consumption experience, specific meaning and value were assigned through a deductive process whereby the rules and conventions of the wine appraisal provided an interpretive framework to perform and construct a wine review. The genre of wine reviews guided the temporal flow of the wine tasting experience and appraisal process. Key terms provided structure and guidance. Study 1 findings showed that these terms may include: colour words when referring to VA; the words aroma, *bouquet*, and *nose* when conveying OL dimensions; and the words *palate* and *finish* to explore GH. These key oenological terms were recorded as frequent and significant in the results of Study 1. The terms are evident in the extract of a wine review (5) from leading Australian wine critic James Halliday in his remarks about a 2009 Taylors Jaraman Cabernet Sauvignon:

> (5) A 64/36 percent blend that has good colour and an aromatic fruitdriven *bouquet* with a mix of juicy and more savoury black and red fruits on the medium-bodied *palate*; the tannins are fine and ripe, and sustain the *finish* (WRID 109).

The use of key terms by industry professionals in sensory evaluation provided a useful tool to orientate the reader when conveying sensory experiences through the wine review genre irrespective of whether the writer understood them as metaphorical or not. Key terms can enhance the heuristic role of the genre. This is an important consideration so as to facilitate effective cross-cultural communication when producing wine appraisal information for promotion and education purposes for diverse cultural and linguistic wine marketplaces. However, there was great diversity in frequency of use of these key terms along with range of lexical choices made by the wine critics in Study 1. Similar conclusions were drawn from past research in Brochet (2001) and Brochet and Dubourdieu (2001) in the investigation of word co-occurrence amongst wine experts with results indicating idiosyncratic usage amongst tasters. For instance, Brochet and Dubourdieu (2001) pointed out that wine experts "mix together visual, olfactory, taste, trigeminal, hedonistic and idealistic descriptive terms which cannot all strictly be considered to be a part of a tasting vocabulary" (p. 190).

Furthermore, the perceived metaphoricity of key terms such as these, in respect of the general language user (i.e., an outsider's or amateur enthusiast's perspective) and the technical or specialist language user (i.e., the wine critic), may facilitate or impede understanding and experiential potential of the term. For instance, the oenological terms aroma, *nose* and *palate*, recorded a high frequency of occurrence, and conceived the TARGET domain of WINE through the SOURCE domain of A LIVING ORGANISM and more specifically as A PERSON. For example, consider the extract (6) from the wine review of Ben Edwards appraising a 2012 Yalumba Y Series Viognier:

(6) the *palate* is *fleshy*, unctuous and *reveals* a *backbone* of vibrant acidity, finishing *fresh* and fine (WRID 183).

The terms *nose* and *palate*, identified as AMRW in Study 1, were underpinned by a CONTAINER image-schema (i.e., the human body) accounting for OL components and GH sensations arising from wine components and characteristics. This schema facilitated the use of visual objects to account for tactile activities and relations in terms of CONTACT (Lakoff & Johnson, 1980) in the instance of *nose* and *palate* and orientation through the image-schema of FRONT-BACK (Lakoff, 1987) in the case of *palate*. Such conceptualisations enable the perceiver to convey sensory perceptions and account for associated experiences. These perceptions and experiences were linked to objects, properties, events, and activities involving human anatomy and spatial dimensions—MOTION in particulardue to the sequential evaluation during the process of wine assessment. There was also an alignment with holistic and emotional perceptions (Jackson, 2006; Lehrer, 2009) which will be discussed later in this section to detail the process of evaluation in the consumption experience.

Similarly, the wine's *finish* was accounted for in the concluding stages of the sensory evaluation process enacting spatial properties and features underpinned by a CONTAINER image-schema. The CONTAINER image-schema enabled the MRW *finish* to be thought about as a particular component or characteristic of the wine in terms of GH as a specific area of in-mouth sensation that occurs at the back of the mouth/tongue area or in resulting aftertaste indicating a conclusion to the tasting experience. This schema also evoked dimensions which were relational in terms of CONTACT (Lakoff, 1987) and orientational in that the word drew from a FRONT-BACK (Lakoff, 1987) image-schema. Wine critics' use of the word *finish*, marked as a MRW in Study 1, drew from the semantic source domain of T: Time (T1). Use of the word *finish* across the wine reviews sampled indicated it was a key oenological term. The interpretive analysis showed that this lexical choice was conceived as AN OBJECT or ENTITY through a CONTAINER image-schema underpinned by the conceptual SOURCE domains of MOTION (Lakoff & Johnson, 1980) and PROCESS DYNAMICS (Johnson, 1987) reflected in instances where notions of time were intended.

**Stage 2.** The second stage in the practice of accounting involved contextualisation to give a more nuanced account to enhance understanding and capture sensory experiences (i.e., vision, smell—orthronasal, taste/smell—retronasal, and touch/mouthfeel). This was the stage where more novel and creative expressions came to the fore as observed in the Mike Bennie wine review (7) of a 2010 Henschke Tappa Pass Shiraz where wine was conceptualised through the SOURCE domain of A TEXTILE (Caballero & Suárez-Toste, 2008):

(7) *silky texture*, fine *ripples* of satiny fruit with a *tight thread* of *lacy* tannin *holding* the wine together in its svelte *shape* (WRID 170).

The use of evocative expressions in wine reviews to convey sensory experiences, particularly words with metaphoric potential, may be enhanced when key terms structure and scaffold understanding. Thereby, as Bhatia (2004) argued, innovative and creative exploitation of language can be, and only is, effective "in the context of the already available and familiar" (p. 188). For instance, Peter Simic began his wine review (8) with colour words and went on to integrate key terms (i.e., *palate* and *finish*) with identified metaphorical expressions in his appraisal of a 2009 Taylors Promised Land Shiraz Cabernet:

(8) Fresh, vibrant, purple wine with seamless integration of spicy plums and charred oak aromas, followed by a gorgeous rich, plum cake-like palate with a soft middle and light oak finish (WRID110).

Lexical choices observed in the wine reviews of Study 1 represented what Lakoff and Johnson (1980) referred to as experiential and interactional states. In the context of wine, this arose through an ontological prototype having a spatial form and experiential and interactional surface. These physical or more concrete attributes were used when accounting for wine components and characteristics during the process of sensory evaluation. They pertained to substances, materials, objects, plants, and food drawn from the semantic source domains of O: Substances, materials, objects, and equipment, L: Life and living things, and F: Food and farming. Of total words marked as potentially metaphoric (see Table 4.4), the frequency of F: Food and farming (1.4%) is insignificant. In contrast, the semantic source domains of O: Substances, materials, objects, and equipment (29%) and L: Life and living things (31.0%) showed a higher metaphor frequency of use as did total words marked as potentially metaphoric in the semantic source domains of W: The world and our environment (61.1%).

The dominant use of visual perception to convey other sensory experiences, such as taste and smell, reflected the directionality principle (Johnson & Malgady, 1980; Lakoff & Johnson, 1980; Shen, 1997; Shen & Gadir, 2009) and draw attention to the wine critic's use of synesthetic metaphors in wine reviews. Caballero and Suárez-Toste (2008) pointed out that these metaphors map sensory information across domains where a word with a basic meaning belonging to visual perceptions gets their meaning extended to cover aspects of other sense modalities. For instance, a colour or smell word was understood through the mapping of sensory information encountered to a visually perceivable object such as a type of fruit. The findings from Study 1 indicated a significant feature of these Australian wine reviews were

observable attributes particularly those referencing fruit (i.e., taste, form, or colour) that recorded one of the highest frequency of occurrence results across all lexical units (see Table 4.2). Paradis and Eeg-Olofsson (2013) proposed that an entity, such as a cherry, evoked a WHOLE FOR PART configuration "and the mechanism is focus of attention on a salient part of the meaning structure, more precisely zone activation within a sense" (p. 36). They went on to argue that people understand meaning in relation to perception through a monosemous and syncretic process in contrast to a metaphoric and polysemous one (Paradis & Eeg-Olofsson, 2013).

As an aside from the current study, dominance of such a syncretic process was presented in findings reported in Study 2 in Chapter 5. An example of such an outcome was evident in the wine review (9) from wine critic Matt Skinner appraising a 2006 Henschke Hill of Grace where darker coloured fruits (F1), food (F1), or objects (O1) are utilised:

(9) Layer (O2) upon (Z5) layer (O2) of sweet (X3.1) plum (F1), macerated (A1.1.2) cherry (F1), liquorice (F1), spice (F1) and cedar (L3) run (M1/N3.8) the nose (B1), while in your mouth (B1), it unwinds (B1) thick (N3.7) and dark (W2) with superintense fruit (F1), beautifully (O4.2) knit (B5) oak (O1.1) and a wave (W3/M4) of stylish (O4.2) drying (O1.2) tannins (O1) to finish (T2) (WRID 155).

In contrast, lighter coloured fruits (F1), flowers (L3), or objects (O1) were applied to white wine styles as was evident in the example (10) from wine critic Jeremy Oliver's appraisal of a 2011 Taylors Jaraman Riesling:

(10) It's fresh (T3), schisty (Z99) bouquet (L3) of lime (F1) and lemon (F1) rind (L3), chalk (O1.1) and a hint (Q2.2) of mineral (O1) is lifted (M2) by an estery (Z99) scent (X3.5) of white (O4.3) flowers (L3).

The use of physical attributes to account for odour judgments, in the examples (9) and (10), indicated a reliance on the integration of sensory experiences along with higher order cues including the labels of concrete objects such as plum, macerated cherry, liquorice, spice, cedar, and oak in Australian wine reviews. From a cross-cultural perspective, findings reported in Corsi et al. (2014) suggested that although consumers in China were familiar with Western fruit descriptors, this

consumer group preferred the use of Chinese descriptors for fruits over Western ones because these were more natural wine descriptors in terms of their own culture and consumption practices influencing use and understanding.

The words tannin and black recorded a high frequency of use but were relevant to red wine styles alone in Study 1 due to the fruit used and the wine making process. The word black was used to account for VA in terms of wine colour (e.g., this black beauty is a wine of luscious, rich flavours WRID 169) but more often OL and GH dimensions frequently in combination with or as part of a fruit word, often indicating the type of fruit (e.g., black fruits, black olive, and blackberry), or with a food word (e.g., black pepper). Similarly, the word dark was used to account for VA, OL, and GH in combination with fruit words (e.g., dark fruit, dark berries, and dark plum) or food words (e.g., dark chocolate and dark spices). However, the word dark was also used to account for OL (e.g., Deep, dark, and savoury on the nose WRID 116) and GH intensity (e.g., it unwinds thick and dark with super-intense fruit WRID 155) as well as providing a further descriptive dimension for colours (e.g., dark-purple WRID 207) and metaphorical expressions (e.g., Dark *heart* of fruit WRID 211).

Accounting for GH arising through in-mouth sensations, the word tannin accounted for fruit-derived tannin, a naturally occurring polyphenol predominantly found in the skins and seeds of berries, and in the stems, and oak tannins imparted by barrel fermentation or maturation of red and white wine styles. Tannins cannot be smelt or tasted but are recognised as a tactile sensation varying in intensity or feel from soft and silky to dry and harsh. They are an important sensory property of particular white and red wine styles including the colour and longevity of red wines. At the same time however, fruit derived tannins are a physical property and, in red wine styles, polymerise and soften with age eventually forming a dark red deposit at the bottom of the wine bottle. Therefore, the frequency of the word tannin in the wine reviews accorded with wine critic's practice of accounting for typical actions of the object (i.e., tannins) in relation to GH sensations while also contextualising the sensory experience. In the following example (11), the object of tannin was accounted for by wine critic Angus Hughson in the review of a 2004 Yalumba The Reserve Cabernet Sauvignon and Shiraz: (11) this brooding (E6), muscular (B1) Barossa Valley wine
(F2) is laced (A1.1.1) with cassis (Z99), mulberry (Z1) and cedary (Z99) fruit (F1) still (T2) tightly (N3.2) wound (M2) around (Z5) a core (O2) of firm (O4.5) grainy (O4.3) tannins (O1) and superbly (A5.1) integrated (A1.8) French (Z2) oak (O1.1) (WRID 221)

In the previous wine review, tannin was described to capture the sensory experiences of GH sensations conveyed using the MRW *grainy* (O4.3), and was evaluated though the conceptualisation of AN OBJECT, that was solid with a shape and surface, through the use of the words 'core' (O2) and 'firm' (O4.2). The practices of evaluation and appreciating, involving judgements along with sensory and emotional cues, framed the hedonistic and aesthetic elements of consumption (Holt, 1995). Similarly, the use of the word oak was reported in Study 1 as very frequent. The choice of the words tannin and oak were often made in the same wine review as evidenced in example (11). This was because, as outlined in the previous discussion of tannin, the word oak was used to account for tannins derived from wine barrels whereas tannin referred to that derived from the wine grape.

Results from Study 1 demonstrated that the conceptualisation of wine components and characteristics arising from oak arose most frequently in the sensory modalities of OL and GH and were reliant on visual imagery drawing from the conceptual domains of SPATIAL properties, AN OBJECT, A LIVING ORGANISM, A TEXTILE, and A PERSON. In contrast to the high frequency words tannin and black, the word oak was applied to both red and white wine styles. Fewer white wine reviews were analysed in Study 1 compared to red wine reviews due to wine sold and marketed to China being dominated by red wine styles. Proportionally, in terms of frequency of occurrence, the word oak was used more frequently in wine reviews of white wine styles in contrast to tannins in red wine styles. The white wine reviews analysed in Study 1 accounted for oak presence (e.g., Rich, full-bodied, very intense palate with apparent oak and concentrated flavour that lingers long; WRID 201), balance of oak (e.g., the *palate* is *rich* and *powerful* with *balanced* oak and fine acid; WRID 132), or oak absence (e.g., No oak influence here; WRID 181) demonstrating an integration of accounting with the practice of evaluation. In contrast, oak as a component and characteristic of red wine was accounted for

through its conceptualisation of AN OBJECT and evaluated and appreciated similarly to tannin in red wine reviews. When oak—barrel derived tannin—was accounted for in wine reviews it was appraised through the sensory experiences of OL most frequently. For instance, WRID 216: *fresh*, *tight*-grained *smoky* oak *reveals* nuances of black pepper and spice, with undertones of currents and prunes. Somewhat less frequently, descriptors accounted for GH sensations as in WRID 155: a *wave* of stylish drying tannins to *finish*; in which the sensation of tannin in the mouth is conveyed as a *wave* moving to the end (i.e., *finish*) of the tasting process. The mapping of visual imagery to sensory and affective experiences was evident throughout the practice of accounting in the consumption experience.

**Evaluation.** The analysis of Australian wine reviews (see Table 4.2) demonstrated the diversity of conceptualisation arising from the tasting experience by Australian wine critics. The wine critics passed judgment on the actions, events, and states encountered during the sensory evaluation of wine. Judgements were likely shaped by the genre and institutional framework of the wine review using evaluative norms and baseline data from previous tasting experiences, wine knowledge, and conventions. The consumption experience reflected an evaluative process interacting with the processes of accounting and appreciating involving a judgement of good or bad (A5.1) using words, including potentially MRW, such as good and great, better and best, fine and finest, and balanced, excellent, blockbuster, or superior favouring adjective POS. In addition, the wine critic's evaluative appraisal was most frequently quantified by degree (A13.3) commonly using booster words such as more, much, and very with a penchant for adverb POS such as intensely, *finely*, overly, profoundly, highly, nicely, and wonderfully. Furthermore, examination of the O4 category revealed that wine critics also relied on the subcategories of O4.2: Judgment of appearance, leading to expressions such as beautiful, elegant, gorgeous, opulent, and stylish being used indicating interaction between evaluation and the process of appreciating and that of the metaphoric theme of A PERSON. Although somewhat less frequently, the semantic source domain of O4.1: General appearance and physical properties was used in the wine reviews structured by the metaphoric theme of AN OBJECT and A THREE DIMENSIONAL ARTEFACT revealed in words such as *balanced*, *bold*, layered, *polished*.

The results also indicated that wine evaluation in Australian wine reviews was frequently conveyed in terms of spatial dimensions. Wine critics in this sample drew from the semantic source domain N: numbers and measurement which interacts with evaluative language by qualifying judgements most often through quantities (N5.1), such as *full*, good deal, much, plenty, or some and then by size (N3.2) such as *big* or large, medium, small or little, and *tight, taut* or *tightly*, or in combination such as substantial (N3.2) amount (N5.1), medium (N3.2) intensity (N5), or small (N3.2) handful (N5) but also through measurement of length and height (N3.7) across VA, OL, GH, and OQ. These results suggested an association between intensity reflecting value, degree, strength, or amount (e.g., *vibrant, complex, long,* and layered) and extent (e.g., plenty of stuffing for the future) drawing from the abstract concept of time. This conceptualisation is demonstrated using the example (1) from wine critic Ben Edwards when reviewing a 2010 Yalumba The Scribbler:

The medium- (N3.2) to full-bodied (F2) palate (B1) is vibrant (X5.2) and complex (A12), long (N3.7) and layered (O4.1), with plenty (N5) of stuffing (M2) for the future (T1.1.3), and enough (N5) fruit (F1) to enjoy (E2) in the short (T1.3) term (T1.3) (WRID ID 195).

Nevertheless, lexical choices of wine critics to convey numbers and measurement potentially presented the consumer with difficulties in understanding across social environments. For example, the expressions: a *pretty* ruby colour with *lashings* of red berries (WRID 212); there is still a good deal of coffeed, bourbonlike oak apparent in this (WRID 215); *rich* blackcurrant and cassis on the *nose* and *palate*, with a dash of mint (WRID 108); with masses of blackcurrant and concentrated black fruits (WRID 114). The MRW *lashings* for instance mapped the theme of A THREE DIMENSIONAL ARTEFACT (i.e., the ropes used to tie one thing to another or two things together) to a SPATIAL concept measuring a large quantity. Similarly, the MRW *dash* mapped the metaphoric theme of motion of A LIVING ORGANISM or A PERSON (i.e., an act of running or going somewhere very quickly because you are in a hurry) to a SPATIAL concept measuring a small quantity. It was necessary to remember that historical background knowledge, or lack of it, may hinder understanding for MRW that have become conventional or 'dead' in the sense that they are no longer realised as metaphoric (Kövecses, 2002). Their metaphorical death was because of their deep entrenchment in the social environment the word arise from.

Furthermore, comprehension was a vicarious experience according to Zwaan (2003). Words or entire sentences are not simply mapped onto a semantic representation as is the traditionally held view of comprehension. Instead, people were absorbed in the situational experience and continuously use linguistic, conceptual, and pragmatic knowledge in online language processing (Gibbs Jr & Macedo, 2010; Littlemore & Low, 2006; Zwaan, 2003). In the case of metaphor, Caballero (2003) argued that the textual and communicative role and function of metaphor was framed by the genre of wine reviews and facilitated "the languagemediated, disciplinary enculturation process" (p. 177). Furthermore, Littlemore and Low (2006) believed that these conventional metaphorical expressions and the images and meanings they evoked may remain "very much alive" (p. 272) for second language learners or others with an outsider's perspective according to Cameron (2003) and Steen (2007). As metaphor in wine language is engrained in the domains jargon and culture, incorporation into pedagogical design will inform and benefit teacher delivery as well as learners understanding, meaning retention, and acculturation in the discipline.

**Appreciating.** Sensory and emotional cues underpinned the hedonistic and aesthetic elements of consumption (Holt, 1995). Such elements were dependent on psychophysical and physiological information integrated with social and interpersonal components which enriched the perceptual experience (Fetsch et al., 2013). For instance, the consumption experience evoked feelings of excitement, surprise, and contentment along with disappointment or relief. These emotional aspects are part of the practice of appreciating and relate to "holistic, short-term feelings" (p. 5) that consumers express as they convey their emotional responses (Holt, 1995). In the discursive context of wine reviews, positive responses were the most frequent in the Australian sample. These were often drawn from the semantic source domain sub-categories of A5: evaluation, A13: degree and O4: physical attributes to conceptualise the consumption experience of appreciating in this situated context reflecting entity properties or features.

Holt's (1995) process of appreciating, involved the consumer in sensory stimulation and aesthetic responses as well as responses of anticipation and

175

enthusiasm for unexpected situations and actions. Lexical choices (e.g., It's a cracking red WRID 113; This 06 is a *gem* WRID 118; and This is a wow wine WRID 153) conveyed the state of mind of the wine critic in terms of—light hearted—emotional reactions. For example, the lament captured in wine review extract (1) from wine critic Lindsay Saunders' of the 2010 Taylors Jaraman Cabernet Sauvignon:

(1) It was a sad (E4.1) moment (T1.2) when (Z5) the bottle (O2) was empty (N5) (WRID 105).

Nevertheless, states of mind such as the expression sad, do not necessarily have matching translations across languages. For example, Ye (2001) demonstrated that there is no precise equivalent for the English concept of 'sadness' in Chinese. The closest translations were linked to mourning with āi 和, the word bēi 貝 which is had a more fatalistic and inevitable tone, or chóu 周 which was an everyday expression for worry in the first person present tense.

Overall, the practice of appreciating was accorded the least individualised attention in the consumption experience in Australian wine reviews. Furthermore, there was substantial integration with the consumption practice of evaluation where the semantic source domains of A5.1: Evaluation: good/bad (e.g., *blockbuster*, classic, excellent, exceptional, *fine*, outstanding, *supreme*, terrific, and world-class) and O4.2: Judgement of appearance (e.g., *beautifully*, elegant, *gorgeous*, *impressive*, *lovely*, majestic, stunning, and unpalatable) dominate.

Significantly, for the wine review samples used in Study 1 for data collection, the results demonstrated infrequent use of the semantic source domain of E: Emotional actions, states and processes (i.e., 1.2%) by Australian wine critics. This was in relation to the wine critics' use of emotive responses through their lexical choices as well as the transfer of emotive properties to wine when conceived of as an ontological prototype independent of conceptual SOURCE domain. Instead, the analysis indicated implicit rather than explicit linguistic demonstrations of emotional actions, states, and processes during the wine critic's consumption experience. Where affective and emotive responses did arise, critics drew from a range of semantic source domains. These frequently included potentially metaphoric expressions chosen to imbue the wine writing style of Australian wine critics when

practicing consumption as appreciating. Consider wine critic Huon Hook's review (3) of a 2007 Henschke Hill of Grace:

(2) *Powerful* (S7.1), *fleshy* (O4.2), and *loaded* (N5) with spice (F1), black (O4.3) fruits (F1), cedar (L3), mint (F1) and many (N5) other (A6.1) flavours (X3.1), the wine (F2) is *dense* (N5) and amply (A13.3) endowed (I1.1/A9) with tannins (O1) which are *forceful* (E6) yet (T1.1.2) svelte (Z99) (WRID 161).

As evidenced in example (3), although the semantic source domain of E: Emotional actions, states and processes was rarely drawn from, the lexical choices made by Australian wine critics offered a subtle but influential portrayal of the emotional undercurrent of Australian wine reviews. This undercurrent involved the critics effective use of stylistic tools often making deliberate use of figurative language (e.g., amply endowed with tannins WRID 161) and metaphorical expressions (e.g., *powerful, fleshy* and *loaded* with spice WRID 161). These choices utilised aspects of the conceptual domains of A LIVING ORGANISM and spatial experiences of FORM, MOTION and FORCE DYNAMICS to vividly portray a sensory experience that conceived of wine as an animate entity associated with a person.

This section of Chapter 4 has detailed the methods applied to analyse metaphor in naturalistic data to identify lexical units with metaphoric potential and to categorise semantic and conceptual source domains to explore metaphor conceptualisation and their significance to the genre of wine reviews. Overall, Holt's (1995) appreciating practice were featured less frequently than those practicing accounting and were commonly integrated with the practice of evaluation in the wine review genre arising from an Australian social environment. The typology was effective in showing how wine as a consumption experience was understood by the reading audience through the language and metaphorical expressions used in the genre of wine reviews. Next, limitations encountered during data collection and analysis are provided to inform the overall discussion.

# **Methodological Limitations**

Limitations will be discussed in terms of the metaphor identification and analysis procedure followed in Study 1, the analytical tool used to identify and analyse semantic source domains, and the process used during the conceptual analysis to determine frequently occurring metaphoric themes across the data.

**Limitations of data analysis procedure for metaphor identification.** Four key limitations of administering the procedure used to identify potentially metaphor-related expressions in the wine review sample will be addressed next.

The first limitation concerned the researcher herself., The MIPVU method used in Study 1 successfully identified metaphoric language in the dataset and provided a valid and repeatable method. The latter being key concerns to the researcher prior to beginning the thesis. However, once a suitable method of metaphor identification was found through extensive review of current literature, the researcher applied the method and advanced her understanding of the method in real time i.e., whilst performing the analysis. Methodological training, and hence a deep understanding of application, was lacking and knowledge gained only as the project moved forward and limitations became apparent. However, as highlighted in the Literature Review, methodology was never explicitly detailed in exiting literature of wine language exploring metaphor to gain procedural knowledge from. The MIPVU did indeed effectively identify more conventional metaphors, the most frequent type of metaphor in discourse, and also facilitated annotation of metaphoric expressions with anthropomorphic potential.

Secondly, MIPVU was aimed at identifying surface realisations of potentially metaphoric expressions in the form of linguistic units and in doing so, presented a basis for possible mappings from SOURCE to TARGET domain. The MIPVU has a word rather than phrase focus to coding natural language data The identity of a word is situated in a larger part of a phrase. Therefore, when each sentence was broken down to a word by word focus. As a results, the analysis is open to annotator interpretation to determine its literal sense and more basic sense in the situated context of the text influenced by familiarity or expectation. Furthermore, the intended meaning could be lost along with its meaning potential given the metaphoric theme that adds structure remains unrecognised. For instance, the metaphoric theme of A PERSON underpins the following sentence taken from the previous example (3): the wine is *dense* and amply endowed with tannins which are *forceful* yet svelte (WRID 161). As a result, deliberate use of personifying figurative references (e.g., amply endowed; svelte) are not categorised as MRW.

Thirdly, MIPVU proved to be a systematic and explicit method that involved manual annotation of metaphoric expressions in all forms. All forms, that is, where a dictionary derived meaning was found. The dictionary meaning was used as the basis for identification and analysis of metaphor—specifically corpus-based dictionaries as detailed in Chapter 3. The focus for Study 1 became conventional metaphoric expressions as opposed to novel and more creative expressions.

Application of the MIPVU method resulted in the elimination of a range of novel and creative descriptors from analysis because each potentially metaphoric word required a dictionary entry for analysis. Therefore, if the word was not defined in the dictionary then it was removed from analysis. In addition, MIPVU required a contextual and basic meaning that was dictionary derived, to be established so as to enable their contrast and comparison to demonstrate that the word had been used metaphorically or not. For instance, novel and creative expressions such as nouns or adjectives where a suffix or prefix as a modifier was added such as examples listed in Table 4.11.

# Table 4.11

Examples of Novel a	and Creative	Expressions <i>i</i>	used in A	Australian	Wine Reviews
---------------------	--------------	----------------------	-----------	------------	--------------

Modifier	Expressions
-у	apricotty; brambly; charry; cedary; cigarboxy; citrusy; essency; estery;
	gluggy; grippy; grapefruity; jubey; lacey; leathery; meaty; minerally;
	minerality; mouthcreamy; mulchy; oaky; peachy; pruney; raisiny;
	satiny; schist; velvety
-ness	dustiness; earthiness; mintiness; nuttiness; savouriness; smokiness
-like	cake-like; clove-like; lacework-like; oyster-like; sultana-like; violet-
	like; wet-pebble-like
-ed	boysenberried; coffeed; fine-boned; full-throated; tight-grained
super-	super-fresh; super-intense; super-ripe

These are examples in Table 4.11 of lexical units that fell outside the predetermined units of analysis commonly arose from semantic extension using modifiers applied to noun POS in the form of suffix or prefix (e.g., apricotty, earthiness, clove-like, coffeed, and super-intense). The words were also excluded by the USAS software for semantic analysis and were not marked as examples of metaphorical language usage. However, their rhetorical function was often integral to the semantic representation and conceptualisation of wine components and characteristics conveyed in the wine reviews.

Notwithstanding, these types of lexical units, as shown in Table 4.11, could be labelled more loosely as metaphor-related words but not as metaphorical language use or metaphorically used words according to the criteria listed in Chapter 2 espoused by Steen, Dorst, Herrmann, Kaal, Krennmayr, et al. (2010). The reason being that these lexical units involved direct meaning by comparison, rather than indirect meaning by comparison, through cross-domain mapping thereby possibly making them "related to more specific underlying conceptual structures that are metaphorical" (Steen, Dorst, Herrmann, Kaal, Krennmayr, et al., 2010, p. 58). For instance, the word earthiness was a semantic extension of earth. The word earthiness was used to compare or evoke similarity with the perceived smell of the cabernet sauvignon grape variety in the following wine review: Minty aromas mix with dark fruit and briary notes on the nose, with savoury cabernet earthiness underneath (WRID 106). In contrast, the word clove-like explicitly directed the reader to make a direct comparison with spice also through semantic extension as in the following example: A full-bodied, concentrated palate carrying plenty of ripe, plummy fruit on top of more savoury clove-like spice (WRID 119). Such examples were not marked as metaphoric in use following MIPVU.

Fourthly, the MIPVU was a detailed and informative procedure but one that was time consuming as a coding and analysis method. The compilation of corpora involved a cyclical process of collection, investigation, trial, and revision that involved the researcher in compromising between what was desirable and that was feasible. Therefore, I emphasise that the corpus of metaphoric language study is authentic, representative, and carefully sampled. It could not however be described as large as it consists of 126 wine reviews encompassing some 6700 lexical units. Each of these lexical units required individual analysis according to the MIPVU method. Nevertheless, for a single researcher following this analytical method, MIPVU enabled a focused and intensive investigation of specific discourse features in their situated context. The method also facilitated the selection of frequently occurring MRW and AMRW to be used in Study 2 exploring communication across social environments in terms of metaphor conceptualisation and understanding through the lens of wine educators in Australia and China.

Semantic source domain analysis. Automatic annotation of POS and tagging of potential semantic source domains in the data set using the USAS system (Rayson et al., 2004) afforded a context based analysis of words in situ. Furthermore, the USAS system established a valid and reliable method for information retrieval to support the interpretation of the conceptual basis of lexical expressions in the data set during the metaphoric theme analysis phase. Although the USAS database contained the lexicon from nearly 37,000 words and the template list contained over 16,000 multi-word units, there were some issues with word recognition of multiword expressions in terms of assigning semantic field information due to the specialised nature of the discourse. Such words were often classified as Z: names and grammatical words. For example, unknown plant or food names such as cassis, mulberry, and boysenberries, wine production terms such as cellaring, and multi-words such as dark-plum, medium-bodied, tight-grained, and purple-crimson or those which were more obscure such as cedary, drinkable, fullthroated, oaky, swirling, and super-fresh. This was not just an issue with semantic annotation but also with MIPVU given that many of these words (see Table 4.11) were excluded based on the principle that a dictionary based meaning was necessary to begin analysis of metaphoric potential.

Furthermore, the USAS automatic annotation applied a symbolic approach rather than being a statistical tool relying on collocational information. This approach was more efficient than statistical approaches as it is has greater immunity to frequency in general domains and genres when multi-word expressions are involved. However, it can "suffer from low recall when dealing with domains/genres beyond the scope of the training data" according to Piao, Rayson, Archer, and McEnery (2005, p. 379). In addition, without comparison with different social environments, the role of experience—drawn from social environment, knowledge system, or physical sensations—in driving semantic source domain selection cannot be realised. This limitation was explored in the cross-cultural analysis in Study 2 reported in Chapter 5.

Despite these limitations, the combination of a manual annotation method with a semantic annotation system such as the USAS proved useful and effective in

181

terms of increasing validity, reliability, and went some way to improving credibility of metaphoric themes identified in relation to interpretation of metaphoric theme categories. For instance, all metaphor-related words were able to be searched for and categorised according to the semantic source domains wine critics in Study 1 and participants in Study 2 potentially drew from. Categorisation in turn enabled correspondences to be proposed between semantic source and conceptual SOURCE domains. Although not practiced in this thesis, the researcher could have used key semantic domains to search for dominant conceptualisations instead.

Metaphoric theme analysis. The analysis enabled the consideration of semantic representations in relation to experience-based concepts. Coding of underpinning metaphoric themes was interpretive thereby open to issues affecting validity, reliability, and credibility of findings. The coding protocol for metaphoric themes was developed by the researcher and involved a compilation of recognised conceptual SOURCE domains identified during the Literature Review in Chapter 2 of metaphor scholars along with those specifically examining metaphor in wine communication and wine reviews. In the analysis of wine language, no explicit method of metaphor identification or analysis could be found on which to base the current study or to act as a facilitating guide for interpretation of conceptual SOURCE domains. Hence, the development of the coding sheet (see Appendix D) and the use of the USAS software acted as a supportive annotation tool to provide possible credibility on which my interpretations could be based. However, there is no acknowledgement on the researcher's part that semantic source domains form the basis of a conceptual SOURCE domain. Instead, identified semantic source domains have acted as a guide in terms of informing the researcher of the most frequent correspondences in corpus for comparison with her own intuitions about metaphoric themes.

The Metaphoric Theme Index (Appendix D), used to code the analysis of metaphoric themes, contained recognised conceptual SOURCE domains categorised from various metaphor scholars. It's purpose was to provide a greater specificity to the analysis of the wine language SOURCE domains identified in the Literature Review (i.e., AN OBJECT, A THREE DIMENSIONAL ARTEFACT, A TEXTILE or A PIECE OF CLOTH, A LIVING ENTITY or DISCRETE LIVING ORGANISM, and A PERSON). However, these conceptual SOURCE domains were broad and their boundaries were not clearly defined. Nevertheless, they enabled a more detailed analysis of words marked as MRW. In particular, the broad metaphoric theme of SPATIAL recognised spatially related properties and features such as FORM, MOTION, or FORCE DYNAMICS and facilitated behavioural imagery to be anthropomorphically situated to create a more human experiential and interactional understanding of the concept under consideration (e.g. Dense, *brooding nose* and a *rich* and well-*aged palate* WRID 117).

The process of metaphor analysis may be enhanced in future studies by the use of concordances to access independent evidence of linguistic usage for MRW under analysis from English corpora as suggested in Goatly (2002). This would also facilitates the verification of "the analyst's intuitions regarding the default associates of concepts, as well as regarding the strength of the connection" (p. 1287) between "the default literal associates of the concepts corresponding to the metaphorical foci" (p. 1286) as highlighted in Semino, Heywood, and Short (2004).

# Conclusions

The research design for Study 1 involved detailed annotation of corpus-based discourse in a sequential but interrelated process of analysis. The process produced a layering effect of information gathering of findings and developed interpretation through analysis to afford a semasiological perspective to the corpus-based data. The researcher was able to start with an expression (i.e., lexical unit) and to deal with the senses and functions in the situated context from which it arose (i.e., Australian wine reviews written by Australian wine critics). The findings from the Australian wine review sample analysis demonstrated that metaphor related lexical units were a frequent and significant discourse feature. This conclusion supports similar findings stemming from wine discourse studies by leading wine discourse researchers (Caballero, 2007; Caballero & Suárez-Toste, 2008; Coutier, 1994; Lehrer, 2009; Suárez-Toste, 2007). Foundered on a corpus-based study the success of this project in answering this research question was supported by determining an explicit and reliable method for identifying and analysing metaphoric language in authentic texts that aligned with the research goals and cognitive linguistic approach chosen.

Study 1 set out to answer the research question: 1. How do Australian wine critics use metaphoric language in the wine review genre to conceptualise and

183

convey judgements of wine quality to their discursive audience? Genre knowledge and understanding could be categorised as learned behaviour that is context dependant because it—learned behaviour—develops "only if there is a particular history of interactions" (Marurana & Varela, 1987, p. 171). Wine critics who write wine reviews exhibited such behaviour reflecting their professional experience in wine appraisal. The findings of the Study also indicated that wine reviews had a strong persuasive orientation. However, Australian wine reviews were not a purely descriptive tool of an observational event. Instead, they were used to influence audience perceptions and create positive associations. Their heuristic potential rested upon their ability to involve their audience in a real-time sensory journey of accounting, evaluation, and appreciating which was instrumental in enabling the consumer to integrate the symbolic use of the object—wine—as a constitutive element of their self-identify (Holt, 1995).

The results reported in Study 1 were significant given that this was the first study of the language, metaphorically used language in particular, used by recognised Australian wine critics in wine reviews appraising Australian wines. As Charters and Pettigrew (2006) stated, "[C]ommunication about wine quality is a key issue" (p. 11) and one which hinges upon conveying judgements and in turn understanding what is being conveyed. This small-scale corpus-based study explored wine as a consumption experience in terms of how wine critics accounted for, evaluated, and appreciated the sensory experience of wine appraisal and transferred their responses through language embedded with conventional metaphoric expressions. The Study contributed to the current literature by detailing a systematic method of identification and analysis of metaphor across a range of Australian wine critics in a socially situated discourse context of Australian wine reviews. By expanding insights about metaphor in this situated context, a base benchmark has been established through this small corpus analysis. Furthermore, the range and diversity of words used in Australian wine reviews and stylistic choices of Australian wine critics were significant because they potentially posed challenges for intercultural communication in meaning comprehension, experiential potential, and for the process of translation from English to Chinese for instance.

The current Study was guided by the overarching theory of CMT (Lakoff & Johnson, 1980) for the analysis of natural language in use in a contemporary setting.

The theoretical framework facilitated the analysis and interpretation of underlying conceptualisations from a cognitive linguistic perspective of metaphor. Proposed conceptualisations, referred to as metaphoric themes, were shown to frame the wine appraisal process to reveal how conceptual SOURCE domains influenced the genre and sensory experiences conveyed. The results identified added support to existing literature related to dominant ontological schemes identified in wine discourse. These schemas were potentially underpinned by key metaphoric themes, as proposed in current literature, known as conceptual SOURCE domains including. In the current thesis they were identified as AN OBJECT, A STANDARD ARTEFACT, A TEXTILE, AN INSITUTIONAL ARTEFACT, A LIVING ORGANISM, and A PERSON.

However, of all lexical units in the Australian sample, the semantic source domain of H: architecture, buildings, houses, and the home (0.3%) was reported as insignificant. In contrast to existing literature, the metaphoric theme of A BUILDING only infrequently framed Australian wine critics' conceptualisation of wine in contrast to reports. Significantly, spatial properties or features were found in the current study to be an important experiential and interactional element integrated under the theme of SPATIAL. The metaphoric theme was dominated by FORM and MOTION and then to a lesser degree the broad categories of BALANCE, COMPOSITION, FORCE DYNAMICS, ORIENTATION, PROCESS DYNAMICS, RELATION, and TRANSFORMATION. The results added to current literature arising from European and American contexts of use (e.g., (Amoraritei, 2002; Caballero, 2007; Caballero & Suarez-Toste, 2010; Caballero & Suárez-Toste, 2008).

The use of more creative figurative language, including conventional metaphoric and novel expressions, in wine reviews have been used to spark the audience's imagination and make them a more active participant in the text. Lexical units marked as having metaphoric potential were used in the Australian wine reviews for the purposes of accounting, evaluation, and appreciating (Holt, 1995) wine components and characteristics reflected attributes and behaviour associated with ontological schemes of an object or entity. They most frequently related to GH (i.e., flavour, mouth-feel, and finish) and OQ followed by OL elements and to a much lesser degree those relating to VA. Sensory and affective perceptions that posed problems in terms of finding suitable language descriptors to describe an experience were potentially mapped on to more concrete or physical TARGET

domains to convey their interactional or affective experience. For instance, notions of wine quality reflected human properties or experiences and were conveyed by wine critics using words such as *beautifully*, elegant, *gorgeous*, *impressive*, *lovely*, majestic, stunning, and unpalatable drawing from the semantic source domain of O4.2: Judgement of appearance and most frequently the metaphoric theme of A PERSON. These words reflected mostly positive associations situated in behaviour, emotions, and expectations based on prior knowledge and past experiences.

Metaphor was demonstrated to be an integral and important stylistic tool that addressed Holt's (1995) identified problem of consumer integration through the frequent use of personification and anthropomorphic metaphor (i.e., WINE IS A PERSON). Arising from the institutional structure of the genre, the appraisal framework for the consumption experience was assimilated as a "natural way of thinking and action" (p. 7) enabling the consumer to become a participant in the social world of wine (Holt, 1995). Wine critics have arguably greater control over and reach for their personalising practices (Holt, 1995) when asserting their individuality and relationship to wine. In the same sense, the wine consumer may personalise themselves through social and education networks, relationships with wineries through social media, or wine blogs and comment pages where their personal experiences can be integrated. Through these practices and actions, the consumption object of wine becomes a resource to engage directly with fellow enthusiasts/consumers thus adding an interpersonal dimension to the consumption experience of wine appreciation.

**Future research.** Arising from the Discussion of findings and proposals in Study 1, four areas present as possibilities for future research:

- The use of parallel texts in the same usage event (i.e., Australian wine reviews) translated into the languages of Chinese/Mandarin, Japanese, and Korean to examine the differences and similarities in construal's (i.e., universals, similarities, and language dependant variables of metaphoric language usage). Such a focus could build on the notion of intercultural collaborations where cultures negotiate and adapt genre form to reflect socio-cultural assumptions, values, and beliefs; and
- 2. A cross-cultural collaborative identification and analysis of metaphor in promotion, education, and tourism in text or image based discourse aimed for use

in the greater Asia-Pacific market place with a key focus being China, Japan, and Korea. For instance, such research could focus on the deliberate use of metaphor modelled on Ng and Koller's (2013) study of animate and anthropomorphic metaphors in corporate branding.

In the next section, Study 2 is presented entailing Method, Results, and Conclusions drawn to present an answer to the second research question. The study investigated understanding and transfer of metaphoric expressions using 14 cue words derived from Study 1 that were frequently found in the sample of wine reviews. Participants were 12 wine educators delivering WSET courses and assessments in English in China and Australia.

# Study 2. Understanding and Congruency of Metaphor used in Australian Wine Reviews

Leading on from Study 1, the examination of the reception of metaphoric expressions arising from an Australian social environment was the focus of Study 2. Mental imagery and property generation tasks were designed to explore variation in meaning and congruency of themes between groups from the perspective of wine educators in China and Australia using 14 cue words in an online survey in the format of a questionnaire. The goal was to answer research question 2: What are the implications of metaphoric language use from a reception perspective for wine enthusiasts in terms of wine communication and education for the growing Asia-Pacific market, particularly China? The findings from Study 2 led to insights as to the relationship between wine imagery, understanding, and transfer of metaphoric meaning by wine educators in Australia and China. The outcomes of Study 2 contributed to current literature on metaphoric language usage and the analysis of such in a situated context of use to provide practical insight related to metaphor in the specialised genre of wine reviews when used across cultural and linguistic borders.

#### Method

## **Participants**

For data collection purposes, 12 participants contributed to the exploratory study. Of these, there were more female than male respondents at a ratio of nine female to three male with seven participants (six female/one male) forming the group from Australia and five participants (three female/two male) forming the group from China.

## Materials

The online survey instrument, the Wine Language Research Survey (WLRS), collected data using the SocialSci research platform along with direct email and posting of the research platform link to wine groups on social media sites LinkedIn and Weibo.

## Procedure

Participants who responded to the request to participate in the research received a link to the online survey site. On logging on, participants were presented with a brief introduction serving as a letter of consent and were asked to indicate their voluntary consent to participate in the research by completing the questionnaire. Participants were then instructed to read the guidance sheet and use it as a reference where required as they completed the questionnaire. Demographic data was collected first and then participants were asked to complete five tasks for each of the 14 cue words used to elicit responses.

Data was downloaded from the SocialSci survey as an Excel spreadsheet. Given the small number of participants, demographic data was manually categorised and counted. On the questionnaire, task one was an imagery task and collected data was coded using the Metaphoric Theme Index (see Appendix D). Task two used one item of the rating scale derived from the Vividness of Visual Imagery Questionnaire (VVIQ) (Marks, 1973) that was adapted to measure the vividness of participant's visual imagery for the first image question in the WLRS. For example, if their image or picture was vague and dim then they could give it a rating of 4 out of the following offered:

- 1. Perfectly clear and as vivid as normal vision
- 2. Clear and reasonably vivid
- 3. Moderately clear and vivid
- 4. Vague and dim

5. No image at all, you only know you are thinking of an object or entity

Task three was a property generation task and collected data was coded using the the framework adapted by Santos et al. (2011) from the Wu and Barsalou (2009) model (see Table 5.2). Task four was a transfer task and answers were annotated using the USAS system to determine dominant semantic source domains that responses were potentially drawn from. The final task 5 was an opinion question and answers were categorised and counted manually.

Of the 210 survey invitations to participate distributed directly using personal email coupled with potential recruitment through social media sites LinkedIn and Weibo, 51 participants endeavoured to complete the survey. From the initial participant pool, some 12 respondents (i.e., seven from Australia and five from China) the WLRS making generalisations impossible. The low rate of participation and completion rate may have been contributed to by the fact that the server platform SocialSci went down—crashed—the day after the survey was uploaded for a period of weeks. The effect on data collection was detrimental to the study and is discussed further in Chapter 5. Results are summarised in this section according to each task—imagery task, property generation task, transfer task, and opinion task—and shown in separate tables to report findings.

# Results

# **Imagery Task**

Question 1 of the WLRS asked wine educators from Australia and China: As you read the "insert cue word here" in the wine review extract, construct an image or picture in your mind to think about this word and then describe the content of your image using a short sentence. In Table 4.12, the results of the imagery tasks (Appendix F) show underpinning metaphoric themes of A PERSON and AN OBJECT (China group) and A THREE DIMENSIONAL ARTEFACT (Australia group) to be the most frequent image-schema prototypes generated followed by A LIVING ORGANISM. The metaphoric themes of AN INSTITUTIONAL ARTEFACT and A TEXTILE recorded a low frequency of occurrence for both groups of participants.

In addition, as a measurement of vividness of visual imagery, Question 2 asked participants to rate the vividness of the image or picture by reference to the 5-point scale. The incidence of no imagery being either reported by the participant or coded during the analysis was some five out of a total of 48 opportunities for the Australia group and 11 out of a total of 40 opportunities for the China group. These instances of no imagery were reported by the Australia group for the MRW cue words *complex, fresh, provides, showing* and NMRW fine and for the MRW cue words *character, complex, expression, fresh, generous, holding, life, showing* and NMRW stylish reported by the China group.

	POS	MRW	Australia Group Frequency of Occurrence										China Group Frequency of Occurrence								
Cue Word						Metaph	oric Th	eme				Metaphoric Theme									
			1	2	3	4	5	6	7	n	1	2	3	4	5	6	7	n			
complex	Adj.	MRW	0	3	0	1	0	1	1	1	1	3	0	0	0	0	0	1			
fine	Adj.	NMRW	0	4	0	0	0	1	1	1	3	0	0	0	1	0	1	0			
fresh	Adj.	MRW	0	2	0	0	0	4	0	1	1	0	0	0	0	2	1	1			
generous	Adj.	AMRW	2	0	0	0	0	1	4	0	2	0	0	1	0	0	1	1			
restrained	Adj.	AMRW	1	1	0	0	0	1	4	0	1	1	0	0	0	0	3	0			
rich	Adj.	MRW	2	1	0	1	0	1	2	0	1	2	0	0	0	0	2	0			
stylish	Adj.	NMRW	1	0	0	0	0	1	5	0	1	0	0	0	0	0	2	2			
young	Adj.	AMRW	0	0	0	0	0	3	4	0	1	0	0	0	0	1	3	0			
character	Noun	AMRW	1	1	0	0	0	0	5	0	0	0	0	0	0	0	3	2			
expression	Noun	AMRW	0	3	0	0	0	0	4	0	0	0	0	1	0	1	2	1			
life	Noun	AMRW	1	1	0	1	0	2	2	0	0	1	0	0	0	1	2	1			
holding	Verb	AMRW	1	2	0	0	1	1	3	0	1	0	0	0	2	2	0	0			
provides	Verb	AMRW	0	2	0	0	0	0	3	1	1	2	0	0	0	0	1	1			
showing	Verb	AMRW	0	1	0	0	0	2	4	1	0	3	0	0	0	1	0	1			
Frequency of Meta	phoric Theme		9	21	0	3	1	18	42	5	13	12	0	2	3	8	21	11			

Table 4.12Metaphoric Themes Categorised from Imagery Reported for Cue Words

*Note:* Adj. = Adjective; MRW = Metaphor Related Word; AMRW = Anthropomorphic Metaphor Related Word; NMRW = Not Metaphor Related Word; 1 = AN OBJECT; 2 = A THREE DIMENSIONAL ARTEFACT; 3 = A SOCIAL ARTEFACT; 4 = AN INSTITUTIONAL ARTEFACT; 5 = A TEXTILE; 6 = A LIVING ORGANISM; 7 = A PERSON; n = no image; italics = MRW

The results shown in Table 4.13 suggested that there was limited variation between the Australia and China groups in terms of imagery reported and subsequent coding of these metaphoric themes generated in response to Question 1. Most variation was evident between coding of the more general theme of AN OBJECT with that of A THREE DIMENSIONAL ARTEFACT and between the themes of A LIVING ORGANISM with the specificity of A PERSON. However, when greater variation arose between the two groups it was most evident for the adjective POS cue word *generous* and the verb POS cue words *holding, provides*, and *showing* all of which were coded as AMRW in Study 1.

Table 4.13

Cue word	POS	MRW	Study 1	S	tudy 2
				Australia group	China group
complex	Adj.	MRW	2	2	2
fine	Adj.	NMRW	1	2	1
fresh	Adj.	MRW	6	6	6
generous	Adj.	AMRW	7	7	1
restrained	Adj.	AMRW	7	7	7
rich	Adj.	AMRW	4	1;7	2;7
stylish	Adj.	NMRW	7	7	7
young	Adj.	AMRW	7	7	7
character	Noun	AMRW	7	7	7
expression	Noun	AMRW	7	7	7
life	Noun	AMRW	7	6; 7	7
holding	Verb	AMRW	7	7	4; 5
provides	Verb	AMRW	7	7	2
showing	Verb	AMRW	7	7	2

Most Frequent Metaphoric Themes of Cue Words for Study 1 & 2 Comparison

*Note*: MRW = Metaphor Related Word; AMRW = Anthropomorphic Metaphor Related Word; NMRW = Not Metaphor Related Word; 1 = AN OBJECT; 2 = A THREE DIMENSIONAL ARTEFACT; 3 = A SOCIAL ARTEFACT; 4 = AN INSTITUTIONAL ARTEFACT; 5 = A TEXTILE; 6 = A LIVING ORGANISM; 7 = A PERSON; italics = MRW

When comparison was made between metaphoric themes identified in Study 1 with those coded from participant responses in Study 2, there was evidence of more similarity than variation for the cue words in relation to the MRW *complex* and *fresh*, the AMRW *character*, *expression*, *life*, *restrained*, and *young*, and for the NMRW stylish. However, variation did arise in the instance of the MRW adjective POS cue word *rich* for the Australia group. For the China group variation was indicated for the AMRW adjective cue word *generous* and the MRW verb POS cue words *holding*, *provides* and *showing*.

#### **Property Generation Task**

Question 3 of the WLRS was used to generate properties and features (Appendix G) stimulated by 14 cue words in 14 wine review extracts from wine educators Australia and China by asking participants to list the first 4 words that came to mind as they read the word in the wine review. Using the coding framework of Santos et., al (2011), the overall results shown in Table 4.14 indicate that the most frequently generated properties and features were in the linguistic category of 5: Synonym where word associate have similar meaning as the cue word followed by the taxonomic category of 9: Domain same level category indicating word associates in contrasting categories but at the same level of a taxonomy or semantic field suggesting a common superordinate or domain.

Overall, generated properties and features reported by participant's demonstrated abstraction through sensory motor and affective modalities eliciting linguistic responses, taxonomic responses, and object-situation responses in Study 2. Using the response coding scheme of Santos et al. (2011), the results showed similarity between the Australia group and the China group of participants for dominant properties or features generated by the cue words *expression, provides,* and *rich* with responses drawn from synonyms. There was limited variation between groups for the cue words *character, complex,* fine, *fresh, generous,* and *restrained* with the Australia group reporting properties from synonyms most frequently also for the China group and in combination with object and situation descriptors. Both participant groups reported properties from synonym and object or situation descriptor categories for the cue word *life*.

Cue word	POS	MRW	Prop	Property 1		Property 1 Property 2		erty 2	Property 3		Property 4		f	
			Au	Cn	Au	Cn	Au	Cn	Au	Cn	Au	Cn		
complex	Adj.	MRW	5	10	5	5	5	5	5	5; 10	5	5		
fine	Adj.	NMRW	5	5	5	5; 10	5	10	5	5; 10	5	5		
fresh	Adj.	MRW	5	5; 10	5	10	5	10	5	5	5	10		
generous	Adj.	AMRW	5	5	5	5	5	10	5	10	5	5; 10		
restrained	Adj.	AMRW	5	10	5	10	5	5	5	10	5	5		
rich	Adj.	AMRW	5	5	5	5	5	5	5	5	5	5		
stylish	Adj.	NMRW	5	10	5	9	5; 10	5	5	9	5	9		
young	Adj.	AMRW	5	10	10	10	9; 10	10	10	10	10	10		
character	Noun	AMRW	5	5	5	5; 10	5	5	5	5	5	5		
expression	Noun	AMRW	5	5	5	5	5	5	5	5	5	5		
life	Noun	AMRW	5	5; 10	10	5	5	5; 10	10	10	5; 10	5: 10		
holding	Verb	AMRW	5	10	5	9; 10	5	9	9	10	5	9; 10		
provides	Verb	AMRW	5	5	5	5	5	5	9	5	5	5		
showing	Verb	AMRW	5	5	10	9; 10	5; 10	9; 10	9	10	5; 10	10		
Frequent Categor	y of Property or 1	Feature	5	5	5	5	5	5	5	10	5	5		

Table 4.14Most Frequent Categories of Properties and Features Generated for Cue Words

*Note:* Au = Australia group; Cn = China group; MRW = Metaphor Related Word; AMRW = Anthropomorphic Metaphor-Related Word; NMRW = Not Metaphor-Related Word; 5 = Synonym; 9 = Domain same level category; 10 = Object or situation descriptor; italics = MRW

The most frequent variation for categories of properties or features shown in Table 4.12 arose from the cue words *holding, showing, stylish,* and *young* where linguistic associates most frequently included category 5: Synonym, 10. Object or situation descriptor, and 9: Domain same level category (i.e., where the word associates are contrasting categories but are identified as being at the same level of a taxonomy or semantic field). Overall the results from the property generation task indicated that word associations (i.e., synonyms) more frequently underpinned abstract concept representations and that lexical disambiguation likely played a role in meaning comprehension. This could therefore indicate lexical association with limited conceptual meaning arising from a simple generation of words associated with the cue word.

In Table 4.15, the adjective POS are shown as the most frequently identified in the sample, not surprising given the descriptive nature of the text. The semantic source domains for adjective POS those participants potentially drew from as they generated properties for each of the cue words *complex*, fine, *fresh*, *generous*, *restrained*, *rich*, stylish, and *young*. In word association and property generation tasks, participant's representation of the metaphoric theme has been shown to influence emerging properties and features in literature review in Chapter 2 and 3. Therefore, the USAS automatic annotation software was used to tag potential semantic source domains of generated properties and features to assist the identification and study of metaphoric theme to pose metaphoric themes as implemented in Study 1.

The most frequent for the Australia group of participants were the semantic source domains of O: substances, materials, objects and equipment (f 59) followed by A: general and abstract terms (f 40), and then N: numbers and measurement (f 33). Similarly, the most frequent for the China group of participants were the domains of A: general and abstract terms (f 48), followed by O: substances, materials, objects and equipment (f 48) and then N: numbers and measurement (f 24). These results indicated similarity between groups in their use of an ontological image-schema of an object or container to frame and situate numeric evaluations or descriptions in relation to wine components and characteristics when generating properties and features arising from the discursive context of wine reviews. Note: Refer to Appendix C for USAS semantic tagset

SSD	Con	plex	Fi	ne	Fre	esh	Gen	erous	Restr	ained	Ri	ich	St	ylish	Y	oung		$\overline{f}$
	Au	Cn	Au	Cn	Au	Cn	Au	Cn	Au	Cn	Au	Cn	Au	Cn	Au	Cn	Au	Cn
А	8	10	3	9	0	1	4	7	12	13	4	2	8	4	1	2	40	48
В	1	0	0	0	3	4	0	0	0	1	2	0	1	1	0	1	25	7
С	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Е	0	0	0	0	0	2	1	0	3	1	0	0	1	4	0	0	5	7
F	0	0	0	0	2	3	4	0	0	1	3	1	0	0	4	0	13	5
G	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3	0	3	0
Н	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1	0	2	0
Ι	0	2	0	0	0	0	4	3	0	0	0	0	0	0	1	0	5	5
Κ	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1	0
L	0	0	0	0	2	1	1	0	0	0	0	0	0	0	0	0	3	1
Μ	0	0	0	0	0	0	2	0	1	2	1	0	1	0	1	0	6	2
Ν	7	6	5	0	0	0	9	4	1	1	7	9	2	1	2	1	33	24
0	5	2	10	10	12	6	5	4	3	3	8	4	11	4	5	8	59	41
Р	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Q	1	2	0	0	0	0	1	1	0	1	0	0	0	0	0	0	2	4
S	1	1	0	0	0	0	2	2	7	3	2	1	2	2	4	0	18	9
Т	0	2	1	1	1	4	0	0	1	0	0	0	2	2	4	4	9	13
W	0	0	1	1	1	2	0	0	1	0	0	0	0	0	0	0	3	3
Х	5	2	0	0	6	1	1	0	3	2	4	4	0	1	0	0	19	10
Y	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ζ	0	3	0	0	1	2	2	3	0	6	0	4	1	0	2	2	6	20

Table 4.15 Semantic Source Domains of Properties Generated for Cue Words: Adjective POS

*Note:* SSD = semantic source domain; Au = Australia group; Cn = China group; A = general & abstract terms; B = the body & the individual; C = C: arts & crafts; E = emotional actions, states & processes; F = food & farming; *Note:* SSD = semantic source domain; Au = Australia group; Cn = China group; A = general & abstract terms; B = the body & the individual; C = C: arts & crafts; E = emotional actions, states & processes; F = food & farming; G = govt. & the public domain; H = architecture, buildings, houses & the home; I = money & commerce; K = entertainment, sports & games; L = life & living things; M = movement, location, travel & transport; N = numbers & measurement; O = substances, materials, objects & equipment; P = education; Q = linguistics actions, states & processes; S = social actions, states & processes; T = time; W: the world & our environment; X: psychological actions, states & processes; Y: science & technology; Z: names & grammatical words

Table 4.16 shows the frequency of semantic source domains for noun and verb POS which participants potentially drew from as they generated properties for each of the cue words. The results for the noun POS POS *character, expression, life* showed the most frequent for the Australia group of participants were potentially the semantic source domains of A: general and abstract terms (f 21) followed by S: social actions, states, and processes (f 15) and then X: psychological actions, states, and processes (f 11). The most frequent for the China group of participants were the domains of A: general and abstract terms (f 26), followed by and in equal frequency Q: linguistic actions, states, and processes (f 6), S: social actions, states, and processes (f 6), S: social actions, states, and processes (f 6), These results indicated some similarity between the two groups of participants with concepts of an animate entity drawing from human associations used most frequently in the property generation task.

Results for the Verb POS *holding, provides*, and *showing* show the most frequent semantic source domains for the Australia group of participants were potentially the semantic source domains of A: general and abstract terms (f 39) followed by O: substances, materials, objects & equipment (f 11), and then equal frequencies for S: social actions, states, and processes (f 8), and X: psychological actions, states, and processes (f 8). The most frequent for the China group of participants were the domains of A: general and abstract terms (f 23), followed by O: substances, materials, objects & equipment (f 8), and then in equal frequency N: numbers and measurement (f 4) and S: social actions, states, and processes (f 4). Results indicated similarity between groups in their use of an ontological imageschema of an object or container to frame and situate actions, states, and processes of an animate entity influenced by human associations when generating properties and features arising from the discursive context of wine reviews.

Note: Refer to Appendix C for USAS semantic tagset.

SSD	Chai	acter	Expre	ession	L	ife		f	Hol	ding	Prov	vides	Sho	wing		$\overline{f}$
	Au	Cn	Au	Cn	Au	Cn	Au	Cn	Au	Cn	Au	Cn	Au	Cn	Au	Cn
А	8	8	11	10	2	7	21	26	14	6	16	10	9	7	39	23
В	0	0	1	0	1	0	2	0	2	2	0	0	0	0	2	2
С	1	0	0	0	0	0	1	0	0	0	0	0	3	0	3	0
E	0	0	3	0	0	1	3	1	0	0	0	0	0	0	0	0
F	0	0	1	0	0	0	1	0	0	0	0	0	1	0	1	0
G	0	0	0	1	0	0	0	1	0	0	0	0	1	0	1	0
Н	0	0	1	0	0	1	1	1	0	0	0	0	0	1	0	1
Ι	0	0	0	0	1	0	1	0	0	2	0	0	0	0	0	2
Κ	0	0	0	0	0	0	0	0	0	0	0	0	0	2	0	2
L	0	0	0	0	3	3	3	3	0	0	0	0	1	0	1	0
М	2	0	2	0	1	1	5	1	0	0	1	3	3	0	4	3
Ν	2	1	0	0	2	0	4	1	3	2	2	0	2	2	7	4
0	3	2	1	0	4	1	8	3	6	5	5	3	0	0	11	8
Р	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Q	2	0	0	4	0	2	2	6	0	2	0	0	4	1	4	3
S	6	6	6	0	3	0	15	6	3	1	4	3	1	0	8	4
Т	0	0	2	0	6	5	8	5	0	2	0	0	0	1	0	3
W	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	1
Х	4	1	2	3	5	2	11	6	0	0	0	1	8	1	8	2
Y	1	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0
Z	0	2	3	8	3	3	6	13	1	1	0	1	5	2	6	4

Table 4.16 Semantic Source Domains of Properties Generated for Cue Words: Noun and Verb POS

Note: SSD = semantic source domain; Au = Australia group; Cn = China group; A = general & abstract terms; B = the body & the individual; C = C: arts & crafts; E = emotional actions, states & processes; F = food & farming; G = govt. & the public domain; H = architecture, buildings, houses & the home; I = money & commerce; K = entertainment, sports & games; L = life & living things; M = movement, location, travel & transport; N = numbers & measurement; O = substances, materials, objects & equipment; P = education; Q = linguistics actions, states & processes; S = social actions, states & processes; T = time; W: the world & our environment; X: psychological actions, states & processes; Y: science & technology; Z: names & grammatical words

The semantic source domain of Z: names and grammatical words were not included in the frequency of occurrence results. The nature of the naturalistic data used in the current study was that participant responses were written and include irregular spelling or typographical errors creating difficulties for the automatic annotation software. There were also words unknown to the software data base included in the category making the category unreliable in terms of source domain annotation. Therefore, these results were excluded. Furthermore, the results generated from this small sample provided some insight as to the meaning and range of meaning of metaphorical expressions used in wine reviews. The sample size was however very small and a larger sample is necessary to provide possible generalisations.

# **Transfer Task**

Question 4 of the WLRS asked wine educators from Australia and China: If you are teaching in your wine education classroom, then how would you briefly explain your understanding (not a dictionary meaning) of the word "insert cue word here" used in this wine review extract to your students? In addition, participants were asked in Question 5 if the cue word related to a red or a white wine. Results displayed in Table 4.17 show that the participants most frequently transferred their understanding in the form of short sentences by potentially drawing from six of a total of 21 of the USAS semantic tagset (Appendix C). These were the semantic source domains of A: general and abstract terms, F: food and farming, N: numbers and measurement, O: substances, materials, objects and equipment, T: time, and X: psychological actions, states, and processes most frequently.

Again, it is necessary to note that, although the semantic source domain category of Z was frequently annotated during tagging of participants responses, the domain was not included in the results. This was because most words were either conjunctions, pronouns in reference to the participant, or typographical errors or spelling mistakes (e.g., ballanced) as well as words not recognised by the software such as mouthfeel. In addition, there were a few instances when sentences were not included in the semantic tag word count. For example, the following responses from two China group participants regarding the NMRW cue word stylish: This word actually means nothing to me, therefore won't used *[sic]* it for any wine; stylish tannin is not very clear for myself as well sorry.

Cue word	POS	MRW					Most Fre	equent Sema	ntic Source I	Domains				
					Australi	ia Group					China	a Group O 1 7 5 1 2 2 3 12 3 3 12 33 0 2 0 2 0 2 13 3 1		
			A	F	N	0	Т	X	A	F	Ν	0	Т	Х
complex	Adj.	MRW	46	10	17	8	3	6	19	6	10	1	2	8
fine	Adj.	NMRW	32	3	6	18	3	5	7	1	1	7	0	3
fresh	Adj.	MRW	21	16	8	8	7	15	7	4	4	5	4	6
generous	Adj.	AMRW	19	6	6	6	0	9	22	6	3	1	1	8
restrained	Adj.	AMRW	34	8	18	8	2	14	24	5	2	2	4	3
rich	Adj.	MRW	19	13	11	14	2	9	6	2	7	2	1	5
stylish	Adj.	NMRW	40	8	7	24	3	3	9	2	3	3	2	4
young	Adj.	AMRW	32	15	4	5	16	5	17	9	4	12	9	4
Frequent Semanti	c Domain: Adj.		243	79	131	145	36	66	111	35	34	33	23	41
character	Noun	AMRW	39	13	4	1	1	8	13	4	0	0	1	2
expression	Noun	AMRW	42	15	5	1	3	10	9	6	4	2	0	5
life	Noun	AMRW	26	13	2	5	25	4	14	4	1	0	11	5
Frequent Semanti	c Domain: Noun		107	41	11	7	29	22	36	14	5	2	12	12
holding	Verb	AMRW	15	10	7	19	1	6	14	8	5	13	5	2
provides	Verb	AMRW	38	11	3	4	1	5	7	3	1	3	2	5
showing	Verb	AMRW	26	8	7	4	0	12	9	8	3	1	0	6
Frequent Semanti	c Domain: Verb		79	39	17	27	2	23	30	19	9	17	7	13
Total Frequency			429	159	159	179	67	111	177	68	48	52	42	66

Table 4.17Most Frequent Semantic Source Domains used in Transfer of Meaning for Cue Words

*Note*: MRW = Metaphor Related Word; AMRW = Anthropomorphic Metaphor Related Word; NMRW = Not Metaphor Related Word; Adj. = Adjective; A = general and abstract terms; F = food & farming; N = numbers & measurement; O = substances, materials, objects & equipment; T = time; X = psychological actions, states & processes; italics = MRW

The results shown in Table 4.18 also indicate variation in semantic domains drawn from for adjective POS cue words (i.e., complex, fine, fresh, generous, *restrained*, *rich*, stylish, and *young*). Annotation of the Australia group responses indicated the semantic source domains of: A: general and abstract terms and O: substances, materials, objects and equipment. Annotation of the China group drew from A: general and abstract terms, F: food and farming, and X: psychological actions, states and processes most frequently. However, annotated domains for both the Australia and the China groups indicated similarity in that the noun POS cue words (i.e., character, expression, and life) and the verb POS cue words (i.e., holding, provides, and showing) in that participants most frequently drew from the semantic source domains of A: general and abstract terms and F: food and farming. Interestingly, the semantic source domain of T: time was potentially drawn upon for the MRW cue words *fresh*, *life*, and *young* by the Australia group whereas only the cue word *life* was indicated as potentially a domain for the China group in relation to this group of cue words. Furthermore, when the MRW cue words complex, *restrained*, and *rich* were transferred by the Australia group the semantic source domain of N: numbers and measurement was potentially drawn upon most frequently. Only the cue word *complex* suggested similar potential from the China group.

Results displayed in Table 4.18 indicated that the participants from the Australia and the China group most frequently transferred their understanding through an ontological image-schema prototype reflecting the metaphoric themes of AN OBJECT, A THREE DIMENSIONAL ARTEFACT, A LIVING ORGANISM, A PERSON, and infrequently as AN INSTITUTIONAL ARTEFACT and A TEXTILE. No instances of the metaphoric theme of A SOCIAL ARTEFACT was coded in these responses. Results suggested ontological prototypes reflective of the most frequently annotated semantic source domains that participants potentially drew from (see previous Table 5.8) when they transferred their understanding of the cue words: A: general and abstract terms, F: food and farming, N: numbers and measurement, O: substances, materials, objects and equipment, T: time, and X: psychological actions, states and processes.

Cue Word	POS	MRW								Metapho	oric Theme	5							
					I	Australi	a Grou	р				China Group							
			1	2	3	4	5	6	7	n	1	2	3	4	5	6	7	n	
complex	Adj.	MRW	2	2	0	0	1	0	2	0	3	0	0	0	0	1	1	0	
fine	Adj.	NMRW	4	1	0	0	1	0	2	0	3	1	0	0	1	0	1	0	
fresh	Adj.	MRW	1	1	0	0	0	5	0	0	4	0	0	0	0	1	1	0	
generous	Adj.	AMRW	2	0	0	0	0	1	3	0	0	0	0	0	0	1	4	0	
restrained	Adj.	AMRW	1	1	0	0	0	0	5	0	2	0	0	0	0	0	3	0	
rich	Adj.	AMRW	0	2	0	1	0	2	2	0	3	0	0	0	0	0	2	0	
stylish	Adj.	NMRW	2	0	0	0	1	0	3	1	2	0	0	0	0	0	1	2	
young	Adj.	AMRW	0	0	0	0	0	2	5	0	1	0	0	0	0	3	1	0	
character	Noun	AMRW	0	0	0	0	0	2	5	0	1	0	0	0	0	1	3	0	
expression	Noun	AMRW	3	1	0	0	0	0	3	0	0	0	0	0	0	1	4	0	
life	Noun	AMRW	2	1	0	0	0	2	2	0	2	0	0	0	0	1	2	0	
holding	Verb	AMRW	2	3	0	0	0	0	2	0	2	0	0	0	1	1	1	0	
provides	Verb	AMRW	3	0	0	0	0	1	3	0	1	0	0	0	0	1	3	1	
showing	Verb	AMRW	1	0	0	0	0	3	3	0	2	0	0	0	0	2	1	0	
Frequency of Me	taphoric Theme		23	12	0	1	3	18	40	1	26	1	0	0	2	13	28	3	

Table 4.18Most Frequent Metaphoric Themes Underpinning Transfer of Meaning for Cue Words

*Note*: Adj. = Adjective; MRW = Metaphor Related Word; AMRW = Anthropomorphic Metaphor Related Word; NMRW = Not Metaphor Related Word; 1 = AN OBJECT; 2 = A THREE DIMENSIONAL ARTEFACT; 3 = A SOCIAL ARTEFACT; 4 = AN INSTITUTIONAL ARTEFACT; 5 = A TEXTILE; 6 = A LIVING ORGANISM; 7 = A PERSON; n = no ontological schema; italics = MRW

When results from the two groups were compared, the most frequent metaphoric themes coded from the Australia group reports were A PERSON, AN OBJECT, A LIVING ORGANISM, and A THREE DIMENSIONAL ARTEFACT in order of frequency of occurrence. The China group reports generated codes representative of the metaphoric themes A PERSON, AN OBJECT, and A LIVING ORGANISM in order of frequency of occurrence. These findings suggested greater similarity rather than variation of conceptual domains underpinning the transfer of understanding for the cue words in the current study indicating socially shared knowledge of the language domain of wine within the community of wine professional including in this instance wine educators delivering the WSET program in Australia and China.

What the results in Tables 4.17 and 4.18 do not explicitly convey, in relation to the transfer task, are the spatio-temporal themes. Nevertheless, the involvement of spatial properties and interactional features underpinned all ontological imageschemas, along with semantic source domains identified, during the transfer task. Such involvement resulted in a high frequency of occurrence of a concrete or abstract object or animate entity in terms of experiential, interactional, and instances of temporal concepts.

In the current study, the spatio-temporal metaphoric themes that were identified suggested interactional properties and features related to an animate or inanimate entities' FORM, PROCESS DYNAMICS, COMPOSITION, and FORCE DYNAMICS in order of frequency coded. Table 4.19 is used to highlight these aspects. The results indicated similarity in spatio-temporal (i.e., SPATIAL) conceptualisations between Study 1 and Study 2 for the MRW cue words complex (i.e., COMPOSITION), fresh (i.e., FORM), rich (FORM), and the AMRW life (PROCESS DYNAMICS). In the current study, transfer of understanding of cue words by both groups shows similarity in conceptualisation in the use of the spatio-temporal theme of FORM for the cue words character, expression, fine, fresh, generous, rich, stylish, and showing and the theme of PROCESS DYNAMICS for the cue word life. The involvement of FORCE DYNAMICS as an underlying theme was only associated with the cue word *restrained* and was limited to reports by the China group. The cue words *holding*, *provides*, and *restrained* indicate variation in the transfer task between participant groups and frequently between Study 1 results and the current study.

203

Cue Word	POS	MRW		Metaphoric Theme: SPATIAL	
			Australia Group	China Group	Study 1
complex	Adj.	MRW	COMPOSITION	COMPOSITION	COMPOSITION
fine	Adj.	NMRW	FORM	FORM	N/A
fresh	Adj.	MRW	FORM	FORM	FORM
generous	Adj.	AMRW	FORM	FORM	FORCE DYNAMICS
restrained	Adj.	AMRW	FORM	FORCE DYNAMICS	FORCE DYNAMICS
rich	Adj.	MRW	FORM	FORM	FORM
stylish	Adj.	NMRW	FORM	FORM	N/A
young	Adj.	AMRW	PROCESS DYNAMICS	FORM	PROCESS DYNAMICS
character	Noun	AMRW	FORM	FORM	COMPOSITION
expression	Noun	AMRW	FORM	FORM	FORCE DYNAMICS
life	Noun	AMRW	PROCESS DYNAMICS	PROCESS DYNAMICS	PROCESS DYNAMICS
holding	Verb	AMRW	PROCESS DYNAMICS	COMPOSITION	FORCE DYNAMICS
provides	Verb	AMRW	PROCESS DYNAMICS	FORM	MOTION
showing	Verb	AMRW	FORM	FORM	MOTION
Frequency of M	etaphoric The	me	FORM	FORM	FORCE DYNAMICS

 Table 4.19 Most Frequent Spatio-temporal Themes in Transfer of Meaning for Cue Words

*Note*: Adj. = Adjective; MRW = Metaphor Related Word; AMRW = Anthropomorphic Metaphor Related Word; NMRW = Not Metaphor Related Word; 7 = A PERSON; 8 = SPATIAL; italics = MRW

# **Opinion Task**

An initial analysis of the data found limited variation between responses reported by the two (see Table 4.20). For instance, participants were asked in question 5: Do you think the concept "fresh" can be used to talk about a red wine, a white wine, or both wine styles? The cue word was situated in the wine review extract: Effortlessly long, with oak playing a secondary role, it finishes with evenly ripened fruits and *fresh* acids, plus lingering notes of savoury spices (WRID 148). It was assumed that, given prior knowledge by participants, they would be aware of what wine style the review pertained to. The question was asked to determine whether the MRW *fresh* could be used for styles other than white wine.

Cue Word	POS	MRW	Au	stralia Gr	oup	Cl	hina Gro	up
			R	W	В	R	W	В
complex	Adj.	MRW	0	0	7	0	1	4
fine	Adj.	NMRW	3	0	4	4	0	1
fresh	Adj.	MRW	0	1	6	1	0	4
generous	Adj.	AMRW	0	0	7	3	0	2
restrained	Adj.	AMRW	0	0	7	3	0	2
rich	Adj.	AMRW	0	0	7	1	0	4
stylish	Adj.	NMRW	1	0	6	4	0	1
young	Adj.	AMRW	0	0	7	1	0	4
character	Noun	AMRW	0	0	7	0	0	7
expression	Noun	AMRW	0	0	7	0	0	5
life	Noun	AMRW	0	0	7	0	0	7
holding	Verb	AMRW	1	0	6	2	0	3
provides	Verb	AMRW	0	0	7	0	1	4
showing	Verb	AMRW	0	0	7	1	0	4
Frequency	of Wine	Style	6	0	92	20	2	52

Table 4.20Wine Style Applicable for Cue Words

*Note*: Adj. = Adjective; MRW = Metaphor Related Word; AMRW = Anthropomorphic Metaphor Related Word; NMRW = Not Metaphor Related Word; R = red wine style; W = White wine style; B = Both red and white wine styles; italics = MRW

#### Discussion

Implications of metaphoric language use from a reception perspective for wine enthusiasts were explored through the lens of one group of wine professionals—wine educators in Australia and China. The findings indicated that the use of metaphor in Australian wine reviews may bring to mind images, behaviour-based perceptions, and memories of situations along with sensations, feelings, or emotions as people read the wine critics review of a wine. Furthermore, variation in personal imagery was demonstrated between and within groups. Nevertheless, the congruency of metaphoric themes tended to be between groups when anthropomorphic metaphor was used. This has implications for wine communication and education for the growing Asia-Pacific market where languages and cultures are cross. These aspects will be discussed next focusing on the findings from each task in two sections followed by the limitations of the method used in the current study.

The first section of the discussion will explore the results of the imagery and transfer of metaphor tasks to shed light on the experiential potential of conceptualisation. The second section will provide insight to word meaning and range of meaning for metaphorical expressions and non-metaphorical expressions arising from the linguistic form and situated context entailed in the property generation task and results. The concluding section examines limitations particularly issues arising from the current study along with problems encountered in coding abstract concepts using the selected coding framework of Wu and Barsalou (2009). It should be noted that spelling, punctuation, and grammar contained in participant responses to questions, used as examples, in the Discussion section have been reproduced exactly as in the originals taken from the online questionnaire responses.

#### **Imagery and Transfer of Metaphorical Concepts**

Overall, results from the imagery and the transfer tasks (i.e., WLRQ questions 1 and 4) suggested that metaphorical expressions, like all language, requires a coherency to the construction of representations and the lexical unit as well as that understanding is context and purpose specific. They also involve partial mappings (Lakoff & Johnson, 1980) where properties from one category or theme are attributed to another. In this analysis, given that most of the cue words identified were AMRW, participants often reported imagery or transfer of understanding arising from entities (i.e., a person) and processes (i.e., actions). The metaphoric theme itself (e.g., A PERSON) has generic structures or attributes but these are not categories. Attributes are context dependent and salience of meaning will vary accordingly. Furthermore, imagery is associated with protypical metaphor according to CMT. The findings in this thesis revealed the most frequent image-schema identified in participants conceptualisation and transfer of the 14 cue words was that of animate and non-animate entities with spatial and temporal dimensions. As will be demonstrated, spatio-temporal dimensions attributed to the category of an entity were frequent and used to structure part of the target concept. Specifically, the imagery task revealed the metaphoric themes of A PERSON and A THREE DIMENSIONAL ARTEFACT. Similarly, the transfer task reflected metaphoric themes of A PERSON, A LIVING ORGANISM, and AN OBJECT. This outcome mirrored current literature of abstract concepts that were said to be influenced by situational demands and therefore analysis should consider the content or phenomenon to which they pertain (Barsalou & Wiemer-Hastings, 2005; Recchia & Jones, 2012; Wiemer-Hastings & Xu, 2005).

In the simplest terms, wine is an object with spatial dimensions and temporal elements created by human design and intent thus transforming an object/s into an artefact coded in this study as A THREE DIMENSIONAL ARTEFACT, A SOCIAL ARTEFACT, or AN INSTITUTIONAL ARTEFACT (see Appendix D). Thereby, much of the imagery generated or used to transfer understanding of the cue words evoked general properties reliant on prior knowledge of situated commonalities or was nonrepresentational in that spatio-temporal characteristics were reported through the use of an animate entity. This result indicated sensorimotor activation, as participants were engaged in language comprehension, was not always representational in the form of an image-schema but was situational nevertheless. The finding accords with the notion of language comprehension argued in van Elk et al. (2010) who proposed that "language comprehension can be described as procedural knowledge knowledge how, not knowledge that – that enables us to interact with others in a shared physical world" (p. 1). For instance, the adjective POS MRW rich evoked this range of image-schema for the wine review extract: The palate is *rich* and powerful with balanced oak and fine acid (WRID 132):

(1) Full (AN OBJECT)

(2) A well made, aged plum pudding (A THREE DIMENSIONAL ARTEFACT)

- (3) A bag of money with a \$ sign on the outside (AN INSTITUTIONAL ARTEFACT)
- (4) Ripe and opulent fruit with a possible glycerol mouthfeel (A LIVING ORGANISM)

(5) A large, fat, portly man or woman with lots of bling (A PERSON) However, the adjective POS MRW *generous* evoked more spatio-temporal characteristics in the context of the wine review extract: It is a *generous* wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum (WRID 189):

- (6) A generous person who gives lots of her/his time, effort (A PERSON)
- (7) A person giving a gift (A PERSON)
- (8) A gargarious, hospitable person with lots of personality (A PERSON)
- (9) A wine that is opulent with weight and complexity (A THREE DIMENSIONAL ARTEFACT)
- (10) Showing a lot of its contents directly and openly (AN OBJECT)

Furthermore, whereas concrete entities-conceived of as ontological prototypes by (Lakoff & Johnson, 1980)—can be studied in isolation, such as with a property generation task using a word list, abstract concepts arise in situated contexts of understanding often reflecting social environments of individuals. For instance, participant responses to the MRW generous in sentences (6), (7), and (8) offered a conceptual schema for participants to frame and integrate knowledge from a common SOURCE domain (i.e., A PERSON). Although responses differed across these participants ranging from an object to an animate, human entity, such representations lead to wine components and characteristics being evaluated and described in terms of understanding and conveying spatial and temporal properties. In contrast, the MRW rich was conceived most frequently as an object or entity and this representation lead to wine components and characteristics being conceived of in terms of spatio-temporal properties (i.e., an aged plum pudding or a fruit), an object used in society (i.e., money), and the human body or adornments (i.e., bling). As demonstrated in the these examples, conceptual content was framed by sensorimotor and affective content and one's conceptual knowledge was used to represent and interpret experience (L. W Barsalou, 2008; Martin, 2007). Accordingly, conceptualisation has been described as *situated* (Barsalou & Wiemer-Hastings, 2005) and contributing to the meaningfulness of understanding arising from a spatiotemporal context. As was argued by Zwaan (2003), "on-line comprehension is

strongly influenced by spatio-temporal characteristics of the referential situation, in addition to characteristics of the linguistic input stream" (p. 6).

In the case of anthropomorphic metaphor, conceiving wine components and properties as an animate entity with associated spatial and temporal properties reflected Ng and Koller's (2013) argument that addressor and addressee's have a rich SOURCE domain knowledge of an organism or, more specifically a person, derived from their own experiential interactions (e.g., sentence (5) reported for the cue word *rich*). Furthermore, when wine was conceptualised as a living or a human entity with experiential and affective dimensions, the perceptions evoked fostered identification and facilitated understanding because these dimensions had a common core to the physical (e.g., the verb POS cue words *holding*, *restrained*, and *showing*) or affective (e.g., complex, generous, and stylish) experience. The personification of wine and the use of AMRW in wine reviews may therefore be helpful for conveying sensory perceptions and emotional responses particularly in international and intercultural communicative contexts of wine promotion and education. The AMRW young, for example, stimulated imagery that was human body based indicating spatio-temporal concepts associated with the metaphoric themes of FORM and PROCESS DYNAMICS, but also reflected introspective features such as innocence, joy, and charm associated with affective dimensions related to human traits. In the following instances, the AMRW cue word young and associated imagery, coded as A PERSON, arose from the situated context of the wine review extract: Sweetly fruited as a young wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off (WRID 144):

- (11) An adolescent with an adults body but still a child's innocence and youthful joy;
- (12) A young person, thin and innocent;
- (13) a teenager with charming smile; and
- (14) I can image a kid, young people.

Similarly, in the transfer task, the cue word *young* was framed by the metaphoric theme of A PERSON and as a LIVING ORGANISM more broadly. This conceptual frame suggested that there was a systematicity between these cue words and their referents in participants' memories and that their situated conceptualisation reflected spatio-temporal settings. This included PROCESS DYNAMICS (i.e., (15) a

life cycle), MOTION (i.e., (16 travels through time), and FORM (i.e., (17) hue and fruits; (18) fruits and colour):

- (15) To an adult group, I may use the above image otherwise I would talk about the life cycle of a wine in comparison to a life cycle of a person (A PERSON);
- (16) A wine travels through time from its infancy when it is newly released, to developing and then matured. In its youth you would expect primary fruit characters and vibrancy (A PERSON);
- (17) Displaying juicy vibrant primary fruits (A LIVING ORGANSIM); and
- (18) Young red wine mostly have lots of refreshing red fruits flavors like strawberry, plum, etc. and bright ruby or even purple color (A LIVING ORGANSIM).

Nevertheless, Sandra and Rice (1995) pointed out that when people were forced to construct mental imagery during online tasks in real-time as opposed to providing metalinguistic judgements during offline tasks, it is not clear as to whether people were accessing long-term representations of grammar or were utilising grammar through short term meaning constructions. Meaning construction could involve "both stored information and contextual (linguistic and extra-linguistic) information (i.e., contextualised meaning)" (Sandra & Rice, 1995, p. 24). The property generation task in question 3 was envisioned to provide insight as to this aspect of imagery construction in terms of property and feature listing of metaphoric expressions discussed later in this Chapter in the section discussing linguistic form and situated simulation.

What became evident during the coding of imagery were several instances of participants reporting no image suggesting firstly that participants had difficulty or were unable to generate images for metaphorical expressions even in their situated discursive context of use. Chief amongst these were the MRW cue words *complex*, *fresh*, and *provides* which generated no image for some participants from both the Australia and the China group. The vividness of visual imagery and image generation may be dependent on a participant's ability to visually imagine because imagery involves perception and memory (Kosslyn & Ochsner, 1994). Galton (1880) first reported the wide variation of people's ability to visualise when he conducted his breakfast-table survey and more recent literature reports findings that appear to indicate that voluntary imagery production could be subject to individual

variability (Faw, 2009; Zeman, Dewar, & Della Sala, 2015). It follows that not all participants in Study 2 were able to visualise or that do so vividly. The reports of no image could also have resulted from participants being unable to situate their conceptualisation even though a situated discursive context was provided, a factor necessary for and particularly true of abstract concept representations according to Barsalou and Wiemer-Hastings (2005).

Secondly, reported imagery did not always convey an image in terms of a visual image. Instead, sensory imagery that was situationally contextualised was conveyed. As Paradis (2015) pointed out in reference to meanings of words for sensory perceptions, "sensory experiences are strongly interrelated in cognition" (p. 1). From an embodied or grounded cognition perspective, this results when "abstract concepts are represented by situated conceptualisations that develop as the abstract concept is used to capture elements of a dynamic situation" (Wilson-Mendenhall et al., 2013, p. 921). For instance, these three cue words *complex, fresh,* and *provides* generated no image responses from some participants. They also demonstrated sensory imagery in reported responses, in contrast to distinct visual imagery, evoked by the discursive context. These following examples relate to the MRW *complex* in the wine review extract: The bouquet is extremely *complex*, with both wood and fruit aromas (WRID 216):

- (19) Layered aromas and flavours of fruit, oak, spice, etc;
- (20) I think of a quality wine that is inviting upon approach;
- (21) Various, with a lot for things to do or to explain; and
- (22) This wine is rich in flavour and aroma

The previous wine review example WRID216 described OL elements and specifically referenced living entities to frame the sensory experience as reflected in responses 10 and 13. However, the participant responses reflected spatio-temporal interactional properties and features through the use of language such as layered, inviting upon approach, a lot, and rich. Likewise the MRW *fresh* evoked sensory imagery in the context of the wine review extract: Effortlessly long, with oak playing a secondary role, it finishes with evenly ripened fruits and *fresh* acids, plus lingering notes of savoury spices (WRID 148). Participant responses indicated the role of spatial experiences and interactions in combination with visual imagery:

- (23) Just picked fruit as compared to that a few weeks old;
- (24) Lively, juicy, freshness, good energy and lift;

- (25) A breeze in summer; and
- (26) Waking you up

Representations and understanding of metaphor related words appeared to involve more frequent accessing of situated sensory representations—visual, touch, taste, smell, and sound—in the context of the wine review data sample. The assumption arising from these findings for imagery generation and transfer of understanding of metaphorical expressions is one where the information processing styles of individuals in the current study involved imagery that was both spatio-temporal and ontological and therefore imagery required classification across the sensory modalities as advocated by Betts (1909). Furthermore, comprehension of metaphorical expressions may be dependent on the degree of novelty or conventionality (Bowdle & Gentner, 1999; Giora, 1997; Turner & Katz, 1997). However, categorisation was likely influenced by domain knowledge, as may be the case for words such as *palate* or *nose* used metonymically in the domain of wine language. For instance, novel metaphors are arguably processed by comparison of the TARGET and the SOURCE domain whereas conventional metaphors are understood by comparison where "the literal and metaphoric meanings are semantically linked due to their similarity" (Bowdle & Gentner, 1999, p. 91). This is an area that offers the potential for investigation in future research.

Psychological studies highlighted that metaphoric language did not require extra mental effort in that ease of comprehension was comparable to understanding of non-figurative or literal language (Gibbs Jr., 2010). However, the level of conventionality coupled with variation of metaphor across cultures and languages, as indicated in current research (Kövecses, 2010), may be an underlying reason for variation between participants. For instance, the cue word *fresh* generated variation in semantic source domains potentially drawn from by the two groups of participants but a common feature was the domain of X: psychological actions, states, and processes. Words such as sensation, feeling, energy, taste, lively, invigorating, flavours, jump, and aromas were used in relation to the semantic source domains of F: food and farming by the Australia group and O: substances, materials, objects, and equipment by the China group. Similar relationships were evident in the coding of metaphoric themes where the most frequent conceptual domains for the MRW *fresh* were AN OBJECT and A LIVING ORGANISM with the Australia group also including the domain of A PERSON. Following the framework of CMT, the TARGET and SOURCE referenced different semantic domains inviting the audience to classify the TARGET in terms of category membership of the SOURCE possibly amplifying the target representation (Bowdle & Gentner, 1999).

In this instance, the cue word *fresh* was situated in the wine review extract: Effortlessly long, with oak playing a secondary role, it finishes with evenly ripened fruits and *fresh* acids, plus lingering notes of savoury spices (WRID 148). The TARGET concept was the sensory perception of acidity that was physically experienced through the sense of taste and touch and the SOURCE domain of a living organism that was based on visual perception accorded through the Mcmillan dictionary meaning (i.e., 1. fresh food has been recently picked, caught, or prepared). This was in comparison to or contrast to the contextualised meaning (i.e., 5. if something smells or tastes fresh, it smells or tastes pleasant and clean) that was less concrete or perceivable though vision or to a lesser extent touch and implied an evaluative dimension. Responses given by participants demonstrated their transfer of understanding using more physical properties and features, such as a sensation, spring breeze, a lemon pudding, and green grass, as indicated by the coded metaphoric themes in the following examples reflecting Martin's (2002) claim that "to imagine sensorily a  $\Phi$  is to imagine experiencing a  $\Phi$ " (p. 404):

- (27) Sometimes reminds you of a clear spring breeze or the green grass(AN OBJECT or A LIVING ORGANISM);
- (28) Freshness is like a lemon pudding. There is sweetness from the sugar but the acidity leaves the mouth fresh (A THREE DIMENSIONAL ARTEFACT); and
- (29) I would relate freshness to a sensation, a feeling of cleanness and refreshment (A LIVING ORGANISM).

Visual imagery represents a perceptual experience that does not necessarily require a physical stimulus (Finke, 1989). The notion of visual imagery being generated without physical stimulus has received considerable investigation in literature that provided clear methods for research of visual imagery usually involving a self-report style questionnaire (Betts, 1909; Marks, 1973; Sheehan, 1967). More recently, research has measured sensory imagery across all five senses, such as the Plymouth Sensory Imagery Questionnaire (Andrade et al., 2014), rather than favouring the visual imagery aspect. The need to collect data that identified an individual's ability to generate imagery and also allowed participants to report imagery through all senses including affective dimensions was demonstrated in the responses received.

In the current study, responses to question 1 in the WLRS have shown that the focus on a mental image-schema framed imagery reports possibly at the expense of a range of sensory experiences. This focus also underpinned the responses reported as no image, the coded responses that did not directly reflect an imageschema, and the variability in participants reporting of the vividness of their visual imagery. For instance, an initial analysis of the data found that the most common rating for visual imagery in the survey question 2 was the rating of 2. Clear and reasonably vivid, and 3. Moderately clear and vivid. Nevertheless, participant rating accuracy was variable. An example was that the ratings for sensory perceptions generated visual imagery as in the example of the MRW cue word *fresh*. This cue word generated visual imagery such as "a big bowl of fresh fruit" and recorded a rating of 1. Perfectly clear and as vivid as normal vision; "a breeze in summer" and recorded a rating of 1. Perfectly clear and as vivid as normal vision. In contrast, the cue word *holding* generated the visual imagery "a large hand gripping the middle of a piece of paper so that it looks svelte in shape". The participant recorded the rating of 5. No image at all, you only know you are thinking of an object or entity. In the same sense, the visual imagery of another participant recorded "astringent" and gave the rating of 2. Clear and reasonably vivid.

**Task completion.** There were several issues that could affect task completion for the vividness of visual imagery question in the survey. The first may be indicative of potential difficulty by participants' with the rating scale itself as it was presented in the survey during the current study. Secondly, vividness was also likely influenced by the abstract in contrast to concrete nature of the cue words used for elicitation in relation to levels of semantic knowledge, POS, metaphoricity of cue words, and situation availability coupled with the requirement to generate an image. Furthermore, instances of no imagery included noun, verb, and adjective POS with all cue words situated in natural language in a discursive context (i.e., a wine review extract) supposedly familiar to wine professionals, educators, and enthusiasts alike.

The NMRW fine included in the study did not record any instances of no image although the other NMRW stylish resulted in the following responses from two China group participants regarding the cue word stylish: This word actually means nothing to me, therefore won't used it for any wine; stylish tannin is not very clear for myself as well sorry. The cue word was situated in the wine review extract WRID 155: while in your mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of stylish drying tannins to finish. The contextual meaning derived from the Mcmillan Dictionary was listed as 2. Attractive, or well arranged. While this word was frequently used in the wine review sample, it may need to be reconsidered when conveying evaluations or descriptions of wine characteristics and components in international contexts of education or promotion.

Results of the imagery and transfer tasks suggested that lexical and conceptual disambiguation appeared to play a key role in metaphor conceptualisation and understanding and embodiment through spatio-temporal dimensions of source domain knowledge frames understanding of the discursive meaning. The next section discusses results reported for the property generation question 3 that asked participants to list four words that come to mind as they read the cue word. This phase of the study added another dimension to the integration of lexical and conceptual knowledge with embodied experience in understanding meaning and range of meaning.

#### **Linguistic Form and Situated Simulation**

The discursive context of wine reviews displayed a rich array of semantic and conceptual domains underpinning linguistic expressions many of which were abstract concepts in the form of conventional and novel metaphor as evidenced in Study 1. In the broader context of human communication, abstract lexicon may compose a larger proportion according to Recchia and Jones (2012). People combine abstract and concrete concepts from words they hear to help them understand what others are saying and convey their own thoughts. Nevertheless, the investigation of lexical representations involving semantic representations and conceptual imagery have been mainly drawn from the research of concrete concepts as stimuli in property generation tasks for instance. Situations and word associations were said to underpin concept representations (Barsalou & Wiemer-Hastings, 2005; Santos et al., 2011; Wu & Barsalou, 2009). Although Barsalou et al. (2008) noted that "we actually know remarkably little about abstract concepts, even from the perspective of traditional cognitive theories" (p. 634).

The current study used a property generation task in which participants were asked to describe four properties or features of a concept presented as a cue word in its situated discursive context in a wine review extract text. Participants reported properties and features generated by cue words in situated contexts that demonstrated abstraction through sensory motor and affective modalities eliciting linguistic responses and object-situation responses. The adjective POS AMRW cue word *young*, for example, was presented and participants read the word in the wine review: sweetly fruited as a *young* wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off (WRID 144). Participants then produced properties and features including the words immature, primary, youthful, and vibrant. Nevertheless, Medlin (1989) reminded that such property norms are not a literal interpretation of semantic representations. Instead, they were evidence of systematic regularities involving dual information sources of the linguistic form system (i.e., word association) and the situation simulation system (i.e., object-situation simulation system (i.e., object-situation simulation system (i.e., between the structure).

The findings indicated that a synonym (i.e., 5: Synonym) was most frequent in terms of linguistic responses in the first of four properties or features generated by both participant groups. However, for those properties following, both groups generated words or short sentences that were categorised as 10: object or situation descriptors with the China group making the most frequent use of this category overall. This result from the simple fact that English is the participant's second language and therefore it was more difficult to provide specific synonyms or word associates drawing from the same level of taxonomic or semantic field. Those participants from China may then need to use more contextualised and situated object or entity descriptions to perform the elicitation task.

For instance, the AMRW adjective POS cue word *fresh* was drawn from the semantic source domain O: substances, materials, objects, and equipment in the situated context of the wine review extract: effortlessly long, with oak playing a secondary role, it finishes with evenly ripened fruits and *fresh* acids, plus lingering notes of savoury spices (WRID 148). The Australia group of participants most frequently generated property and feature words which were linguistically related and coded as S: synonym, indicating a dominant associate having a similar meaning (i.e., examples 30-32). In contrast, the China group reported object or situation descriptors more frequently (i.e., examples 33-35).

- (30) Alive (5); tangy (5); bright (5); clean (5);
- (31) Ripe (5); clean (5); cold (5); acid (10);

- (32) Clean (5); cold (5); crisp (5); bright (5);
- (33) Young (5); green (5); breeze (10); refreshing (4);
- (34) Lemon (10); apple (10); pear (10); green (5);
- (35) New (5); watery (10); vivid (9); clean (5).

In addition, these results showed that participants frequently generated properties and features using other abstract words in response to metaphor-related cue words as in the examples of the Australia group responses (i.e., 36-38) and the China group responses (i.e., 39-41) for noun POS cue word: *life* 

- (36) La vie (5); healthy (10); growing (10); alive (5);
- (37) Energy (5); loud (10); bold (9); vibrant (10);
- (38) Time (10); future (5); soundness (10); longevity (5).
- (39) Longevity (5); continued enjoyment (10); survival (5); tannins (10);
- (40) Living (5); potential (5); continuous (10); perform (10);
- (41) Development (5); change (10); more (10); value (10).

The finding also has similarities with results in Masuda and Nisbett (2001) that indicated that perception and cognition of East Asians and Westerners differed in terms of focal object information and contextual information with the China group allocating their attention to situational information and the Australia group to lexical or taxonomic association. Given that these words were identified in Study 1 as significant in terms of frequency of occurrence in the Australia wine review sample, they may require reconsideration for inclusion in wine discourse targeting the consumers in People Republic of China.

### **Methodological Limitations**

Limitations will be discussed in terms of the choice of participant sample, data collection tool, and coding protocol adopted, and design of the elicitation tasks in Study 2. The first limitation related to the target group of participants. The focus of data collection was derived from wine educators delivering WSET programs in Australia and China whose linguistic and cultural background was embedded in an Australia or a Chinese social environment. The assumption was made that each training organisation would have at least one wine educator delivering a WSET course. The assumption proved correct, however, given the demographic specificity, the potential participant pool proved to be limited. For instance, the demographic data collected revealed that most wine educator's delivery WSET programs in Australia and in China were not originally from these countries. From informal conversations with potential participants, it appears that many were from the United Kingdom and European countries. In hindsight, broadening the demographic to include wine professionals more generally would have reduced the focus on the education aspect but provided a larger potential participant pool and improved the prospect of gathering more data for generalisation of results.

The second limitation to be addressed is the implementation of an online survey tool. The use of an online survey offered the potential to collect data from an international participant pool. Although it may be argued that a quantitative tool such as a survey is limited in terms of the amount of information it can gather, the design of the survey in this instance provided opportunity for participants' to provide personal responses using short sentences, giving more than one answer, and also their opinion. Furthermore, participants were able to participate in the research at a time and place that most suited them and there were no time constraints on responding to the survey as a whole. The completion time for the survey was approximately 20 min and this timeframe may have been a reason for the low completion rate.

While it could also be argued that people read and interpret questions differently, reflecting a level of subjectivity, the documentation included a guidance sheet (i.e., Demonstration Sample) with questions and example responses to help and support participants when thinking about and responding to the questions posed to study the phenomenon of metaphor. In addition, the repetition of questions for each cue word was designed to facilitate participants' proficiency by reducing possible anxiety as they proceeded through the survey process. Nevertheless, this choice may also have created confusion because of the repetitive process or boredom leading to a lower completion rate. As an aside, one participant described his progression to inebriation with each additional glass of wine consumed as his answer to each question. Also, the fact that English was not the first language of participants from China was considered and further analysis would unpack issues of communication competence. However, this group of wine educators were considered professionals in their field with prior knowledge assumed to be broad given they teach the WSET courses using English texts and wine terminology. It absence of analysis remains a limitation no less and a stimulus for future research.

The fact that the server platform of SocialSci went down the day following the launch of the survey for an extended period of time greatly hampered data collection for the study. Although internationally recognised and designed specifically and only for academic research purposes, inadequate communication from the developers of SocialSci during this period resulted in a prolonged process of downtime. With hindsight, it would have been better to have utilised another platform and relaunched the survey with the hope of moving potential participants over to this site. However, the period of some two months of the server being down was unexpected by myself and the SocialSci providers. Other methods to collect data during this prolonged period included emailing each of the participants directly to complete a paper-based survey—no one took up this option—whilst explaining the trouble with the server. Social media including LinkedIn and Weibo were used to add information about the research project and a new link to the survey provided when the platform was functioning again.

The third limitation concerned the coding protocols adopted. The use of the USAS automatic semantic annotation software was a reliable method to search for all expressions belonging to a semantic field. In doing so, the semantically tagged expressions provided potentially more valid insights as to participant's representation of likely conceptual SOURCE domains that could in turn be compared with dominant domains identified in current literature. In addition, the Metaphoric Theme Index, compiled to facilitate the categorisation of conceptual themes based on conceptual SOURCE domains identified in the Chapter 2 Literature Review, proved to be a useful albeit general guide to coding of image-schemas. However, the scoring rubric of conceptual representations (Wu & Barsalou, 2009) that was initially used to code properties and features generated from the cues words in their situated context proved to be quite difficult to utilise for abstract concept coding given the specificity of the coding framework. Wu and Barsalou (2009) reported high levels of rater agreement when the framework was correctly applied to concrete words. The framework had also been used in an exploratory analysis to code abstract and concrete nouns and noun phrases in Barsalou and Wiemer-Hastings (2005) demonstrating that the codes could be applied to abstract feature protocols. The applicability was because the coding framework was said to be relevant for abstract concepts as it could accommodate entity properties (i.e., object structure and appearance), situation properties (i.e., related to knowledge of other entities in

context), and introspective properties reliant on subjective experiences. The coding framework had not been used for adjective and verb cue words identified as abstract concepts, to the extent of reviewed literature prior to commencing Study 2.

Nevertheless, inexperience of the researcher was no doubt a contributor to limitations that arose and piloting of the framework would have been beneficial in this new context. After several attempts at coding using the Wu and Barsalou (2009) framework, a more general and linguistically orientated framework was adopted for use by this single rater. The model used was adapted from the Wu and Barsalou (2009) framework by Santos et al. (2011) and used a partial taxonomy developed by Recchia and Jones (2012) where several property types were not included given that they were more relevant to concrete word representations including functions, agentive actions, and category coordinates. A further mention needs to address the coding of properties or features as synonyms according this framework. Synonyms were interpreted in the context of the wine review arising from wine critics and wine communication more generally. Therefore, identified synonyms reflected knowledge of words and meaning from this situated context that may not necessarily arise from a corpus based dictionary in contrast to a wine words dictionary. Therefore, coding had an intuitive nature and would have benefit from interrater coding in future research.

A final limitation involved the use of elicitation tasks themselves in Study 2. Activation of imagery or representations has been described Paivio (1991) as "a probabilistic function of stimulus variables (e.g., word concreteness, meaningfulness, familiarity), contextual stimuli (e.g., task instructions), and individual difference variables (e.g., imagery or verbal ability)" (p. 259). Studies measuring imagery were most often based on introspective reports (i.e., self-reporting) and suggested that visual sensory images were the most dominant and vivid experiences whereas olfactory and gustatory sensory images were the least (Betts, 1909; Galton, 1880; Popova, 2003; Sweetser, 1990; Viberg, 1984). However, Schifferstein (2009) argued that these studies have a bias resulting from events and objects under analysis having been selected arbitrarily as the stimulus for imagery. With this in mind, a representative sample of participants with a knowledge and understanding of wine were randomly selected for Study 2. These participants were instructed to imagine the cue word in its situated communication contexts (i.e., cue words in wine reviews). The strategy was hoped to support a cross-modal comparison of imagery and range of meaning of cue words (i.e., potentially metaphoric expressions identified in Study 1 with a high frequency of use). In addition, property generation tasks were claimed to "tap into conceptual knowledge and allow for an unbiased exploration of the knowledge and structure associated with concepts" (Wiemer-Hastings & Xu, 2005, p. 721). However, the term 'unbiased' is aspirational in contrast to attainable—from the perspective of this researcher—at the very least because semantic source domain categories in prominent studies arose from a Western perspective which were likely embedded in language usage.

One final note concerns participation in the University of Amsterdam MetaphorLab Summer School in June 2015. This involvement resulted in a greater range and depth knowledge of linguistic metaphor and its identification using MIPVU but a corresponding confusion as to how to identify direct metaphoric language in use, and in turn the controversial deliberate metaphor, in the current wine review corpus. The use of direct, and in turn deliberate, metaphor in promotion, information, or education texts appears desirable and logical as well as its existence in such contexts as obvious. However, providing a valid and reliable method to find instances is less straightforward in linguistic analysis as well as in psychological analysis to understand the degree of cross-domain mapping activated. This is an aspect to which Steen (2011c) is well acquainted and continues to move forward methodologically. As Gibbs Jr. and Colston (2012, as cited in Gibbs, 2015) pointed out, empirical testing shows "that various gradations in the degree of conceptual metaphorical activation depend on the interaction of many individual, linguistics, and contextual factors" (p. 3). Therefore, an outcome of this thesis is the proposition of this aspect as an avenue for future research, particularly if it involves a cross-cultural/linguistic comparison, of deliberate metaphor in either wine communication or more broadly in literature arising from the fields of promotion, information, and education.

### Conclusions

The use of data collected demonstrated an approach to an interpretive semantic analysis of linguistic metaphor and a conceptual analysis of metaphoric themes along with a comparative cross-cultural analysis of situated conceptualisations of metaphor meaning, congruency, and experiential responses. This thesis was used to explore where and how metaphoric expressions were used in

221

Australian wine reviews and to consider the role, underpinned by metaphoric themes that motivated or constrained linguistic instantiations that in turn influenced sensory experiences. Such experiences were assumed to offer similarities and differences across social environments and this was argued to be an important consideration for wine communication in a global market. Overall, there was more similarity than variation reported and the study went some way to answering research question 2. What are the implications of metaphoric language use from a reception perspective for wine enthusiasts in terms of wine communication and education in the growing Asia-Pacific market, particularly China? The conclusion drawn from the study was that congruency of metaphoric themes was important from a reception perspective for wine enthusiasts in terms of wine communication and education for a growing Asia-Pacific market and trade with Australia.

Concepts have been described in reviewed literature as dynamic constructions. As Paivio (1991) pointed out:

[R]eferential interconnections link imagens and logogens, permitting objects to be named and names to evoke images. The interconnections are one-to-many, in both directions (an object can have many names and a name, many different referents), and activation is probabilistically determined by the strength of different interconnections interacting with the stimulus context (p. 259).

As such, there was noted variation across individuals based on context and their recent experiences. From a reception perspective, this has implications for the use, understanding, and transference of metaphoric expressions in terms of effective international communication and wine education where English is not the first language and wine appreciation is in its infancy. For instance, cross-domain mapping was not always shared between or within groups. However, when wine was personified, congruency of meaning was more similar suggesting that the metaphoric theme of A PERSON was more effective than others in conveying understanding.

The concept of meaningfulness in the context of the research sample hinges on the salience of underlying conceptual metaphors for successful transfer and embodiment of meaning. Whilst sensory perceptions and their embodiment may be universal their activation may not. If the intended transfer of meaning fails so too does the essentially heuristic nature of the text in terms of being able to articulate these evaluative and intrinsic sensory perceptions aimed at wine appreciation, promotion and education. Analysing the function and effect of metaphoric language in authentic texts is important because it facilitates an understanding of what and how metaphoric as opposed to literal meaning is reached (Gibbs Jr., 1994). Furthermore, clearly defined the breakdown of metaphor processing to encompass comprehension, recognition, interpretation and appreciation. It appears from this researcher's point of view that comprehension is a key component in the cognitive process of metaphor identification for metaphor researcher or wine review audience. As Semino and Steen (2008) pointed out, it was an area that has received little attention in research. In addition, the supposition that embodied experience must pass through what Yu (2008) referred to as a "cultural filter" in order for it to "be mapped metaphorically onto abstract concepts" (p. 254) appears a valid area worthy of further research and relevant to an analysis of metaphor involving authentic texts and cross-cultural transfer. The institutional framework of wine reviews, in relation to the sequential appraisal of all wine components and characteristics, influenced lexical choices made by wine critics. For instance, descriptors related to VA were introduced at the beginning of the wine review. However, genres are not rigid, bounded entities but rather dynamic and evolving socio-cognitive spaces reflecting and responding to social change. Genres provide a conceptual framework that is situated in larger contexts of understanding. Therefore, in the global wine market, similarities and differences across language and cultures may shape and transform the institutional structure of wine reviews integrating Western and Easter languages and cultures. As Bhatia (2004) argued, the "innovation, the creativity or the exploitation [of words] becomes effective only in the context of the already available and familiar" (p. 188). Metaphoric expressions used in the genre of wine reviews stimulated vivid imagery scaffolded by more concrete instantiations of objects and entities, their actions, and linguistic associates when familiar to their discursive audience.

The results of Study 2 have particular relevance for teaching and learning about wine and language more generally. Low (1988) pointed out that metaphor was central to language use and language teaching because metaphor pervades the language system in terms of structure. In wine education, it is important pedagogically to understand the influences of genre and stylistic choices on the conceptualisation of wine (Caballero & Suárez-Toste, 2008). This is no different from students studying a new academic discipline, discourse domain, or a second or foreign language who can benefit from explicit instruction in meaning motivation and constraints (Boers & Lindstromberg, 2008; Rudzka-Ostyn, 1983; Taylor, 1988). Furthermore, metaphorical expressions have been demonstrated to be ambiguous in wine communication and in wine reviews as this thesis has found. Therefore, metaphor use, understanding, and applicability cross-culturally should be anticipated as core areas of ability in terms of communicative competence. Littlemore and Low (2006) proposed that metaphor competence was central to grammatical, textual, illocutionary, sociolinguistic, and strategic competence in the context of second language learning, teaching, and testing. For instance, (Littlemore, Krennmayr, Turner, & Turner, 2013) found that as second language learners progressing in their writing ability, metaphor was used to perform sophisticated functions while at the same time, more errors began to arise and the influence of the L1 was detected. Of significance was the lack of awareness of metaphor misinterpretations—some 4 percent of cases-found in participants who were international students attending undergraduate lectures at a university in the United Kingdom (Littlemore et al., 2011).

Given that metaphorical expressions are used in people's everyday communications, including contexts of education, and used to explain and evaluate, attention to metaphor in learning and teaching contexts particularly where the cohort or consumer covers a range of global context, the importance and inclusion of training in metaphor presents a valuable learning opportunity. Although it has been argued that wine language was internationally recognised across social environments by wine professionals and enthusiasts, this thesis showed that their conceptualisation across the languages and cultural contexts of Australia and China produced linguistic and conceptual variation. Variation frequently influenced transfer of understanding in the context of wine education and may influence sensory and affective experiences conveyed by wine reviews. Furthermore, the metaphors identified as frequently used in wine appraisal and their understanding were more likely the results of acquisition or learning during a process of wine acculturation. Again, this point emphasises the importance of metaphor and specific knowledge schemas in wine communication and requires attention in the wine education classroom.

Wine was framed in this thesis as a multisensory object able to be appraised as an artefact. Nevertheless, the sensory reality that people inhabit differs across social environments and this reflects a polarity of worldviews displayed in behaviour such as language. This is because what people see, hear, taste, smell, and feel is conditioned by their cultural upbringing (Bennett, 2013). As a consequence, only sensory realities which have some meaning or importance for people are perceived. Furthermore, people "abstract whatever fits their personal world of recognition" (p. 223) and their interpretation is framed by their own culture (Bennett, 2013). Consequently, variation was anticipated and demonstrated between metaphoric themes evoked when compared across social environments.

**Future research.** Arising from Study 2, two areas present as possibilities for future research:

- The use of metaphoric expressions in the same usage event (i.e., Australian wine reviews) to generate sensory imagery (i.e., vision, smell, taste, touch, kinaesthetic activity, and sound) in contrast to a singular mental or visual imagery elicitation task to examine the differences and similarities in construal's (i.e., universals, similarities, and language dependant variables of metaphoric language usage); and
- 2. Perceptual simulations, such as imagery, were found to be interconnected with other perceptual simulators and language units. The use of a sensory imagery task to measure people's ability to imagine and to understand the vividness of sensory imagery, evoked through potentially metaphoric words in the same usage event (i.e., Australian wine reviews), that was not bounded by visual representations but extended across sensory modalities. For example, the Psi-Q : Plymouth Sensory Imagery Questionnaire (Andrade et al., 2014).

### **Chapter Summary**

The lexical grammatical choices made by Australian wine critics in their wine reviews of Australian wines, analysed in Study 1, provided information and judgements of an aesthetic product and experience thereby conforming to the genres communicative purpose. The current Chapter presented the corpus-based Study 1 which situated the genre and the interlocutor—the wine critic—in an Australian social environment. The Chapter detailed the method of data collection and analysis incorporating methods of annotation of data, metaphor identification, categorisation of semantic source and conceptual SOURCE domains, and the typological framework used to guide the discussion to answer research questions 1 and 2. The Chapter then presented the Results section that provided insight into lexical grammatical choices in wine writing in terms of identifying the metaphoric usage of words used to conceptualise and communicate the sensory experience of wine appraisal and evaluation as a frequent feature of the genre; identified potential semantic source domains which drawn from by Australian wine critics; and offered an interpretation of conceptual SOURCE domains which framed their conceptualisation. Overall, the findings indicated that the lexical grammatical choices of Australian wine critics conformed to the genres communicative purpose in providing information and judgements of an aesthetic product and experience.

The descriptive framework offered by Holt's (1995) typology of consumption practices, when applied to the consumption object of wine, indicated that the CONSUMING AS EXPERIENCE metaphor involved an interconnected relationship between accounting, evaluation, and appreciating practices in wine appraisal. The outcomes arising from Study 1 demonstrated that the wine review played a core role in consumption practices and the frequency of metaphoric language in the wine review genre suggested it was an integral device for thinking and talking about the wine consumption experience by Australian wine critics.

Metaphoric expressions identified in Study 1 were used to design the focus of Study 2. Current literature indicated that metaphor was known to influence and mediate human behaviour and reasoning and was a frequent and significant feature of wine reviews. To examine these elements, Study 2 to conducted a task-based exploration using an online survey instrument. The Chapter was used to report the Method employed to generate and analyse metaphoric meaning and experiential potential in terms of simulated imagery, property generation, transfer of understanding, and participant opinion from a group of WSET educators in Australia and China. Then Results were presented and findings discussed including limitations encountered during the process of data collection and analysis. The current Chapter was drawn to a close with a brief outline of study based proposals arising from outcomes and limitations of the Study 2. In the next and concluding Chapter 5, outcomes from Study 1 and 2 are presented in relation to theoretical, methodological, and practical knowledge.

### **CHAPTER 5: CONCLUSION**

Burgundy makes you think of silly things, Bordeaux makes you talk of them, and Champagne makes you do them—Jean-Anthelme Brillat-Savarin, 1755-1826.

This thesis has been concerned with the linguistic choices made by wine critics to convey their sensory appraisal of wine and, in turn, examined the congruency of metaphoric themes across a sample of wine educators from Australia and China. The overarching research problem looked at how Australian wine critics talked about wine and what the implications of their linguistic choices were for wine consumers. Outcomes concerned wine communication and education in consideration of the growing Asia-Pacific market and China in particular to the Australian wine industry. The researcher approached the research problem from a cognitive linguistic perspective of metaphor framed by Lakoff and Johnson's (1980) CMT.

Research question 1 asked: How do Australian wine critics use metaphoric language in the wine review genre to conceptualise and convey judgements of wine quality to their discursive audience? From a language production perspective, wine reviews are a persuasive devise written by Australian wine critics to convey judgments of wine quality to inform a discursive audience who are potential customers. For the Australian wine industry, wine reviews are a communication device that accompany wine into the domestic and international marketplace. Metaphoric expressions were found to play a pivotal role in the sensory experience, particularly in terms of taste and smell, and personification by anthropomorphic metaphor use was a significant feature of the genre.

Rather than pursuing an assumption that wine reviews are an objective portrayal of a spontaneous, observational event, the perspective taken here was one where wine reviews represented wine appreciation as a social event. The use of metaphor and often humour were exploited to entertain and educate the audience. Other critics varied sentence length to add voice and character to their review along with novel and creative expressions. However, conventional metaphor form the backbone of the review and tend to take the form of adjective and then noun POS. Wine reviews are therefore an interactive socially situated event with the potential to influence people's attitudes and perceptions by telling a sensory story using figurative language to conjure imagery across the senses. Metaphoric expressions and themes, even the conventional kind identified in this thesis, along with more novel and creative language often convey not simply what the critic thinks but also what they feel. In doing so, metaphoric expressions prompt an audience to remember a smell, a taste, or a sensation of touch in terms of whispers, a mineral, or a piece of silk.

Research question 2 asked: What are the implications of metaphoric language use from a reception perspective for wine enthusiasts in terms of wine communication and education for the growing Asia-Pacific market, particularly China? From a language reception perspective, wine reviews are a specific genre structured by the tasting process. Australian wine reviews were framed by six metaphoric themes integrated with spatial and temporal properties. When compared between wine educators from Australia and China it was found that the theme of A PERSON produced the least variation in understanding and transfer. Implications for wine communication and education will be expanded upon in terms practical outcomes following the presentation of theoretical and methodological outcomes in the next sections.

Before moving on, mention must be made that the first study was arguably more successful than the second for just some of the reasons discussed in Chapter 4. However, as detailed in Chapter 4, there were several methodological issues that proved problematic and centred on the researcher as sole text analyst. The first relates to researcher skill and proficiency in applying the MIPVU procedure, which could result in confusion, lack of consistency and mistakes, along with developing knowledge and skills in conceptual metaphor mapping as pointed out by Sayce (1953, as cited in Low, 1999). This was a very real problem for this researcher in metaphor identification compounded by the lack of collaboration in making judgements that the MIPVU advocates coupled with no hands-on methodological training until almost the completion of the thesis. These problems were also apparent in the identification of underlying conceptual metaphors when applying CMT and identifying potentially metaphoric themes. The process for linguistic metaphor identification selected was slow and detailed with repeated review of coding of each word. Furthermore there was the implication of unintentional human error in recording during the data collection process which in this instance was the creation and table input produced in a Microsoft Excel format. The analysis of metaphor in wine language was staged against the background of a discursive

audience (i.e., wine educators) and their use of the most typical text based discourse for conveying wine judgements known as wine reviews.

Conducting an analysis of metaphor in the genre of wine reviews has shown how metaphor is used in wine reviews to give information and feedback—sensory and affective—and the importance of coherancy of metaphoric themes in meaning potential. In doing so, wine reviews have been distinguished as a publically accessible, communicative event, occurring in a specific setting with defined goals framed by a community of wine professionals. The insights gained from the thesis have, in a small way, contributed to theoretical and methodological knowledge development along with practical knowledge outcomes in terms of wine communication and education. The Chapter also sheds light on the doctoral journey as a significant outcome and biographically re-situates the researcher.

### **Theoretical Knowledge Outcomes**

The thesis contributed to knowledge development in the research of the situated understanding and conceptualisation of metaphor in natural language usage in terms of meaning, range of meaning, and experiential potential arising from a genre event. The corpus approach to metaphor analysis drew from distinct theoretical notions of genre, conceptual metaphor, and the situated conceptualisation and embodiment of meaning. The discussion of theoretical knowledge outcomes in this section will be addressed in terms of how each of these notions were defined in this thesis.

The CMT of Lakoff and Johnson (1980) structured the meaning of what a metaphor was in terms of theoretical definition and perspective. The assumption of metaphor as a way of thinking about one thing that may be more abstract, such as sensory and affective perceptions, in terms of another more concrete or physical one shaped the investigation of linguistic instantiations of metaphorical expressions and the proposition of metaphoric themes arising from ontological prototypes representing conceptual domains of knowledge and understanding. The notion of conceptual metaphor proved relevant to wine communication across a global marketplace in that the theoretical emphasise was language-based constructs involving mind, body, and broad social environment. Therefore, from the theoretical perspective of this thesis, metaphor was conceived as part of people's everyday language and fundamental to human cognition.

The research direction and methodological design arose from a growing understanding of the theory of conceptual metaphor (Lakoff & Johnson, 1980) and embodied experience and grounded cognition theories (Barsalou, 2010; Gallagher, 2005; Johnson, 1987; Lakoff & Johnson, 1999; Zwaan, 2003). The associated theoretical assumption in turn structured the methodology applied to the design of two studies which were theoretically and methodologically informed by a cognitive linguistic perspective (Croft & Cruse, 2004). The theoretical and methodological framework of understanding supported the notion that the interactive properties of metaphor in wine reviews were linguistic, conceptual, perceptual, and communicative (Caballero, 2007; Lehrer, 2009; Lehrer & Lehrer, 2008; Paradis & Eeg-Olofsson, 2013; Suárez-Toste, 2007). The methodology was intended to pursue an exploration of the relationship between "human language, the mind, and sociophysical experience" (Evans, 2012, p. 129). It is necessary to point out that due to the complexity of metaphor, there is no single theory to explain every use or interpretation nor is there a definitive methodology for metaphor analysis.

The wine review samples analysed in this thesis made use of what Paradis and Eeg-Olofsson (2013) described as "animate and agentive properties that bring life and activity into the descriptions" (p. 32). Animation and agency of entities was reflected in the metaphoric themes in Study lused to categorise participants' reports from elicitation task. Furthermore, findings in Study 2 of text-based stimulations of sensory and affective experiences evoked by wine descriptors and conveyed through metaphorical language were underpinned by sensory imagery conveying spatiotemporal conceptualisations. The finding indicated a physically embodied nature of understanding but one not exclusively based on a concrete, physical comparison. Instead, experiences of motor action that are behaviour orientated are re-creations of sensory imagery and action associations that vary between individuals in the experiential scenarios they evoked. Therefore, visual, kinaesthetic, haptic, and perhaps audio perception share a substrate of representations and possibly neuropsychology (Gibbs Jr., 2006; Paivio, 1986). Such a perspective yet again blurs the boundaries between proposed prototypical metaphors that were argued to be image based and non-prototypical metaphors that are said to be behaviour-based.

Cognitive and social neuroscience research evidence within the past decade has supported the hypothesis that sensorimotor and affective experiences complement internal conceptual processing and play an important role in language processing. This support was based on the theoretical principle that, together with a somatotopy, language processing of both concrete and abstract concepts involved "the same neural units as the actions the words refer to" (Jirak et al., 2010, p. 713). However, from a CMT perspective, the notion of imagery as a visual component associated with prototypical metaphors creates a categorical divide between imagery and behaviour. The viewpoint adopted in this thesis, arising from data reported as the studies progressed, was one that broadened the concept of image schema to encompass behavioural elements or attributes of spatial and temporal properties and features of an object or entity.

Although frequently underpinned by visual imagery, the concept of imagery was shown to be associated with all senses. It was not restricted to visual imagery in the analysis presented in this thesis. Therefore, imagery as such reflected behaviour and behaviour was understood through sensory imagery. This was because much of the language analysed in the studies reported were interpreted as spatio-temporal and either directly attributable to A LIVING ORGANISM (e.g., ageing or wild) or A PERSON (e.g., generous or stature) or extended across any form of OBJECT (e.g., dark or powerful). For example, word use has been demonstrated to modify spatial perception in a recent kinematics study reported in Scorolli and Borghi (2012); and in Bašnáková et al. (2013) linguistic cues, in the form of spatiotemporal metaphor used in motion language, were demonstrated to effect subsequent perception of motion in relation to representations of time in participants whose language was Mandarin, English, or Mandarin-English bilinguals. Furthermore, categorisation implies that structures or properties can be recognised and contrasted with predictive regularity but CMT does not fully account for imagery across the senses. The Blending Theory of may have provided a more flexible way of mapping structures and analysing shared organising frames that people use to think and talk about less concrete concepts conveyed by metaphor.

Cultural understandings and language knowledge may influence uniformity and variation of metaphor in linguistic expression (Lakoff & Johnson, 1980). Seen in this way, language, thought, and communication cannot be separated from the social environment and situational context (Kövecses, 2010). In Sapir's (1912, 2001) words, "even the simplest environmental influence is either supported or transformed by social forces" (p. 13). The exploration of meaning through the examination of participants' image-schematic and embodied experience, purported to be activated by linguistic metaphors, accomplished a richer understanding of their full socio-cultural and cognitive effect. For instance, across cultures the underlying concept of vision dominated the perceptual language wine critics and educators used to convey odour description and evaluation. The socio-cultural and cognitive effect of wine language has implications for intercultural communication generated by the Australian wine industry and support the development of greater collaboration in genre innovation to improve the cross-cultural bridge for wine communication.

Wine critics and educators were shown to operate in a linguistic domain of wine language that in turn operated in a domain of descriptions thereby becoming a *languaging entity* (Marurana & Varela, 1987). Effective or adequate behaviour (i.e., languaging) was argued in Marurana and Varela (1987) to reflect knowledge in the communicative context of use and could be observed in people's participation with others through language. Therefore, the cognitive point of view followed in this thesis was one where meanings were understood to be conceivable as concepts with understanding arising from a shared conceptualisation.

Results of Study 1 indicated that metaphoric expressions in Australian wine reviews facilitated meaning transfer through an underlying conceptual schema reliant upon ontological prototypes of an object or entity. As reported in this thesis, proposed metaphoric themes entailed AN OBJECT, A STANDARD ARTEFACT, AN INSTITUTIONAL ARTEFACT, A TEXTILE, A LIVING ORGANISM, and A PERSON that were used to convey understanding of wine judgements. This finding added support to current literature framed by CMT, in terms of shared conceptualisation with underpinning conceptual SOURCE domains, adding support to studies of metaphor in European and American contexts of wine review writing (Alousque, 2012; Amoraritei, 2002; Bratož, 2013; Caballero, 2007; Caballero & Suárez-Toste, 2008; Lehrer, 2009; Planelles Iváñez, 2011; Suárez-Toste, 2007).

Backgrounding the investigation in terms of the generic framework of wine reviews demonstrated how a heuristic structure for wine critics enabled this group of writers to innovate, create, or exploit language and lexical patterns to facilitate transfer of understanding. However, the effectiveness of such language was most successful in the context of the already available and familiar as argued by Bhatia (2004). Across participant groups from Australia and China the conceptualisation of wine as A PERSON appeared to increase the likelihood of homogeneity given human experiences share a natural structure. This result offered support for Koller's (2009) finding that personification makes the "abstract graspable by linking it to human personality as the source domain" (p. 62). Alternatively, given the notion of wine as an artefact worthy of appraisal, Caballero (2003) believed that personification was a means for the author to frame their views as an objective and impartial representation of reality.

### Methodological Knowledge Outcomes

The research tools/methods and methodology incorporated into the research design contributed to the contextually situated study of linguistic metaphor in a genre event. The research led to the proposal and verification of underpinning metaphoric themes to explore conceptualisation, understanding, and transfer to and from their discursive audience. Low (1999) proposed that:

[*any*] research report needs to include overt discussion of the extent to which the reader can be confident about the nature of the data which has been selected or omitted from the study, about the techniques of analysis and categorisation used, and about the extent to which the data support the conclusions proposed (p. 48).

Low (1999) went on to argue that validity in respect to metaphor research, methods, data, and conclusions drawn upon need to give "confidence to an observer that the data and the researcher's actions are appropriate to the task at hand" (p. 48). The concept of validity was a central argument pursued by Steen (2014) who maintained that "[M]etaphor identification is crucial for assessing the quality of metaphor research: if cognitive linguists cannot agree on what counts as an instance of a particular phenomenon by independent observations, then their findings are not much less than personal constructions and interpretations" (p. 19). These considerations guided the data collection, sampling, and methods of analysis of materials utilised in this thesis including the researcher's role and the acknowledgement of the methodologies limitations that were employed.

The research reported in this thesis used a combination of manual annotation and automatic annotation of lexical units in the qualitative analysis. Corpus annotation provided a more comprehensive and detailed account of metaphor in the context of wine appraisal at the levels of discourse, cognition, and communication. The methods applied to the current research demonstrated how different text and semantic analysis contributed to the study of wine communication in a genre event. The theoretical and methodological compatibility reflected in the research design also supported a quantitative analysis of frequency of occurrence and provided scope to consider correlations between groups in elicitation tasks. Nevertheless, due to the small participant pool and reported responses, results could not be generalised.

Nevertheless, it was important to point out the tensions between the subjectivity of the experience of wine appraisal being analysed and the objectivity of quantifying information integrated in this thesis. The desired outcome was to develop an interplay between these often-opposing perspectives and methods of analysis. Rather than a single paradigm approach of traditional quantitative research which focused on the objectivity and generalisability of the research process, qualitative methods of analysis were used to draw on interpretive paradigm assumptions which may be retrospectively reconstructed to integrate perspectives (Coffey & Atkinson, 1996; Creswell, 2003). Qualitative and quantitative methods of analysis performed an important role of informing the other, in terms of homogeneity and variation, aiming for a fuller and more captivating picture of the phenomena of metaphor and genre to offer relevant insights for intercultural and international communication about how metaphor works in wine reviews.

The identification of metaphor in this thesis was based on today's conventional language user's perspective. Naturalistic discourse data analysis was supported in the use of MIPVU where corpus based dictionaries represented language in current usage in contrast to historical origins of language. The use of naturalistic data in the analysis of metaphor was considered an essential and important factor to support the generation of practical insights reflecting genre, language domain, communities of practice, and international/intercultural communication. Furthermore, the combination of the two annotation methods (i.e., MIPVU and USAS) promoted a more credible and trustworthy means of data analysis of linguistic and conceptual metaphor that was solely reliant on researcher interpretation. The approach also provided flexibility for the analyst in that a topdown approach could be adopted starting with predetermined conceptual metaphors and texts that could then be searched for evidence of compatible linguistic expressions based on these or a bottom-up approach could be pursued through an open-ended identification of metaphorical expressions. Both approaches proved practical and informative in the context of the studies presented in this thesis.

The analysis utilised Holt's (1995) typology of consumption which went on to frame the discussion of the reported findings in terms of accounting, evaluation, and appreciating practices of consumption in Study 1. Although only a part of the typology was utilised, it proved useful in developing an understanding of how Australian wine critics use metaphoric language in the wine review genre to conceptualise and convey judgements of wine quality to their discursive audience. For instance, the discussion demonstrated that the consumption practice of accounting was a key stage in the process of wine appreciation whereby actions and objects are contextualised through the use of descriptors to frame and convey sensory and affective perceptions. The typology was also used to show that in a carefully crafted text, such as the genre of wine reviews, the consumption practice of evaluation was most frequently coupled with the act of appreciating and descriptors employed metaphoric themes deliberately to meet their communicative purpose of both sensory and affection conception and the conveyance of judgements of quality.

In Study 2, to explore where variation in conceptualisation of potentially metaphoric language in the genre of wine reviews may arise, wine educators working in Australia and China were chosen as representative of different social environments of contrastive language and cultures. Moving between linguistic and conceptual levels of metaphor shifted the emphasis from one of language to one of thought supporting an examination of how metaphoric meaning was conceptualised, understood, and transferred. This phase of the research relied upon literature from the cognitive and psychological sciences with a behavioural orientation. Methods or tools employing elicitation tasks were determined useful to collect participants' responses to a situated conceptualisation using mental imagery as the focus of analysis for metaphor conceptualisation and transfer of understanding and property generation tasks for the analysis of metaphoric meaning.

In particular, two outcomes of these elicitation tasks in Study 2 proved interesting. First, generated imagery had a spatially situated and experiential nature that was conceived in relation to a specific object or entity. The second, generated properties and features were more often, overall, linguistic associates in the form of synonyms or to a lesser extent taxonomies. Furthermore, the more abstract or less concrete the linguistic unit the greater the generation of object and situation responses by participants in Study 2. Significantly, abstract concepts often generated further abstract concepts when participants were asked to list properties or features. The evidence collected suggested systematic regularities which involved dual information sources of the linguistic form system (i.e., word association) and the situation simulation system (i.e., object-situation descriptions) as proposed by Medlin (1989). Findings from Study 2 also went some way to supporting the proposition that metaphoric language stimulated perceptions, actions and bodily states, introspective states, and settings (Barsalou & Wiemer-Hastings, 2005).

# **Practical Knowledge Outcomes**

Current market research has predicted over the next three decades that China could become the world's largest wine consumer and Australian trade engagements with China and the Asia Pacific region more generally have expanded. In particular, the agricultural industry of Australia is developing and reaffirming strong trading ties with the Peoples Republic of China resulting from the China-Australia Free Trade Agreement (ChAFTA) established at the end of 2014. Similar trade agreements have been recently established with Japan in 2014 through the Japan-Australia Economic Partnership Agreement (JAEPA) and soon Korea arising from the imminent Korea-Australia Free Trade Agreement (KAFTA) (Department of Foreign Affairs and Trade, 2015). These agreements offer opportunities for Australian wine exporters. Similarly, Australian wine industry representatives are engaged in market development and investing heavily in wine promotion and education across first and second tier cities in China. According to recent reports from the Australian Grape and Wine Association, Australia is only second behind France in wine imports to China and has achieved the highest average value across the top 10 countries (Wine Australia, 2013). Given the strategic importance of China for wine exporters, Corsi et al. (2014) suggested that China is pivotal to the Australian wine industries future success.

The discursive texts chosen for analysis in this corpus-based and corpusdriven thesis were drawn from the specialised genre of wine reviews written by Australian wine critics conveying their appraisal of Australian wines. As Lehrer (2009) pointed out, the language of wine "provides a rich corpus to work with since it occurs naturally in many settings" (p. vii). The genre of wine reviews, also commonly referred to as tasting notes or sheets, have been described as "evaluative texts aimed at the promotion of wine for a general audience" (Suárez-Toste, 2007, p. 55). In addition, wine reviews were intended to offer guidance for the consumer that may give the consumer confidence that product choice would meet expectations. In doing so, wine reviews have the potential to form a communicative bridge between wine expert and consumer to induce a sameness of sensory experience. Such a communicative and sensory bridge affords an expectation of wine critics in that they are "able to give an understandable account of their experiences" (Paradis, 2015, abstract). The latter was especially relevant for consumers from countries where an interest in wine is only beginning to develop and wine education is a developing field such as the greater China region and in the broader geographical context of the Asia-Pacific region. An understanding of the effectiveness of cross-cultural communication in the form of language structures and metaphorical expressions will therefore play an important role in the continuing development of the Australian wine export market in the region.

The thesis examined the re-contextualisation of the wine appraisal process into a text-based communicative event. The language used to communicate the sensorial pleasures of wine was dynamic, fluid, versatile, and at times novel and creative. The function of metaphor in the genre reflected these uses because metaphoric language was used to express meanings, to embody ideas, and to convey a message across genres and discursive setting as proposed by Steen (1999) to genre more generally. In communication and marketing literature, for instance, metaphor was identified as being deliberately used to "gain consumer attention, evoke imagery, provoke comparisons, suggest similarity between a product and a concept, explain a complex or technical product, or influence consumer beliefs and attitudes" (Bremer & Lee, 1997, p. 419). When used in a wine review, metaphor was shown to be an integral device for packaging and processing messages (Deignan, 2008) and steering human interaction (Buchholz & Kleist, 1995). This was achieved by metaphoric expressions changing the perspective of participants' experiences and understanding through the mapping of a more concrete, grounded, and physical foundation for less tangible sensory perceptions or abstract concepts. These concepts included affective dimensions involving feelings or emotional responses.

Study 2 reported greater homogeneity than variation in participants' conceptualisation and understanding of metaphorical expressions irrespective of social environment in the context of wine language in wine reviews. In this sense, findings from Study 1 and 2 suggested that the rich target domain knowledge of wine critics influenced their lexical grammatical choices and wine educators

interpretation of metaphoric expressions in the genre. As Kövecses (2005) ventured, expert choice of metaphors may entail those "that are not conventionally used for the automatic and unconscious understanding of this target" (, p. 227). For example, Gawel (1997) and Solomon (1990) suggested that wine experts used language more precisely to convey their judgements of wine and these terms, communicating abstract and concrete conceptualisations, were understood by their peers. This indicated that linguistic metaphors, recognised as conventional in this thesis using the MIPVU procedure, were assumed to be universally applied and understood in the wider wine community when appraising wine components and attributes. However, this notion of universality and associated homogenisation failed to recognise that popular culture creates new aspects, categories, and affiliations that appropriate global commodities and in turn locally contextualise to form multiple layers of complexity in international communication (Pennycook, 2003).

The results reported in this thesis also indicated that congruency of metaphoric themes in wine communication could play a significant role in effective production and audience reception of wine descriptors used in wine appreciation and this has applications in wine promotion, education, and acculturation more generally. Although personification of wine using anthropomorphic metaphor appeared to enhance congruency of metaphoric meaning, the wine appraisal process cannot and should not be reduced to a single metaphoric theme. Such forced simplification would detract from the rich sensory imagery underpinning wine communications more broadly.

Furthermore, the Literature Review indicated stable preferences for metaphoric themes in wine appraisal among wine critics from European, American, and now Australian contexts. Conceptual congruity is also important between wine professionals but requires testing across professional and novice consumers in the Asia-Pacific region in terms of understanding and preference to enable a crosscultural comparison of findings. Research based evidence generating knowledge of communication across social environments may be valuable when applied more broadly to the fields of wine promotion, education, and tourism. Exploring wine critics lexical choices and their conceptualisation of the wine tasting experience through metaphor in terms of intercultural communication was an area of research with the potential to offer valuable insights. The new generation of Chinese consumers' interest in wine seems insatiable with China overtaking the United Kingdom in the top five wine-consuming nations in 2011 and an estimated 40 per cent growth forecast between 2012 and 2016 (Wine Australia, 2012). Over the next three decades China could become the world's largest wine consumer (Camillo, 2012). Although wine has "highly symbolic implications" (p. 662), it has also become a valuable part of cultural capital, a cultural phenomenon and social symbol to which people aspire according to Coutier (1994). Chinese cultural traditions associate the image of wine with luxury, decadence and prestige (Wang, 2006). On this foundation wine as a field of education is developing to meet a growing demand for knowledge.

At the heart of wine appreciation was the notion of aesthetic appreciation and perhaps an unconsious belief or expectation that, as an object of aesthetic beauty or pleasure, wine entailed a mode of perception that was universally capable of being appreciated. Following on from this notion was the assumption that one can be trained in the art of appreciation of wine as an aesthetic artefact which in turn employed a framework and language which was universally applied. Significantly, wine language stemmed from such a perception of wine appraisal and involved an objective process where trained perception, word meaning, and understanding was homogenous within the community of wine professionals and enthusiasts. However, as Danziger (2000) has pointed out in consideration of the history of psychology, the scientific theories people were emmersed or trained in framed their metaphorical thought patterns. This could be extended to the social environment from which wine language and communication more generally arise referencing the period, the culture, and the community and their conception of meaning as literal truths. There is future research potential in the study of novice consumers that would offer insights outside of the community of wine professionals.

Metaphor research is an area that offers valuable potential for incorporation into the wine education and the second language learning classrooms, in terms of communicative competence and acculturation, by teaching why and how metaphors are used along with their historical-cultural-etymological origins during grammar and vocabulary teaching and in regard to spatial lexis (Caballero, 2003). From this perspective, metaphoric competence is central to communicative competence encompassing grammatical, textual, illocutionary, sociolinguistic and strategic competence (Littlemore & Low, 2006). As Goatly (1997) argued, "metaphors have to find expression in some medium, and when the medium is language the form of the expression will have important consequences for their recognition and interpretation" (p. 42). Significantly, research of international students understanding of meaning in an academic setting by Littlemore (2001) identifies metaphor and metonymy as the most misunderstood. Her study demonstrates a lack of shared linguistic and cultural knowledge and even more crucially a lack of awareness of misunderstanding occurring. This may not be an uncommon finding even if the research participants were educators themselves.

Cognitive linguists with a pedagogical orientation such as Rudzka-Ostyn (1988) and Taylor (1988) believed that students studying a second or foreign language can benefit from explicit instruction in meaning motivation. Of particular concern was spatial lexis and the historical-cultural-etymological origins during vocabulary teaching according to Boers (2004) and Boers et al. (2004). Spatial and temporal lexis was a significant feature of the metaphoric language used in the wine review sample. The metaphoric theme of SPATIAL was demonstrated to be the most dominant theme reported in this thesis. Therefore, identifying background knowledge of metaphor and cultural framings may enhance learners' ability to explore and associate idioms with specific conceptual source domains. The identification of motivations and constraints on meaning "may prove to be an important factor in pedagogical effectiveness" (Boers & Lindstromberg, 2008, p. 28). Caballero and Suarez-Toste (2010) believed the generic framework of wine reviews was a significant feature in wine acculturation in education contexts and that metaphoric language required structured scaffolding to enhance understanding and facilitate use when talking about wine.

Based on a review of current literature coupled with anecdotal evidence through personal experience, outcomes of applied metaphor research appear to have had minimal impact in teaching and learning environments. A similar conclusion was drawn in Amaya-Chávez (2010) arising from research of English as a foreign language (EFL) course books. Amaya-Chávez (2010) argued that there was a need to develop co-ordinated links between vocabulary items and core sense involving theme or source domain. Such an argument was supported in current literature where word comprehension has been shown to activate the sensory-motor system (Jirak et al., 2010). Littlemore and Low (2006) emphasised that "language learners need to operate both linguistically and conceptually" (p. 271). Furthermore, conventional metaphorical expressions and the images and meanings they evoke which have become conventionalised and may be classed as "dead" metaphors are indeed "very much alive" (p. 272) for second language learners (Littlemore & Low, 2006). As metaphor was significant to wine language and engrained in the domains jargon and culture, incorporation into pedagogical design will inform and benefit teacher delivery as well as learners understanding, meaning retention and acculturation in the discipline.

In summary, the data collected in the research reported in this thesis arose from wine critics and educators recognised as professionals with extensive prior knowledge of wine appraisal or education. Their background knowledge reflected extensive experience in the language domain of wine and revealed that much of the language used by wine critics were conventionalised expressions of metaphor entailing spatially motivated image-schemas involving objects and entities. Comparing how wine language was understood and transferred by wine educators who came from different social environments demonstrated similarities and differences in how the figurative phenomena was conceptualised in a wine education scenario. As the interest in wine develops further amongst consumers in the Asia-Pacific region, local wine critics will no doubt build on their genre knowledge and shared interests in the knowledge domain of wine to reframe wine appreciation and perhaps contribute to the evolution of the wine review genre.

#### **Future Research Potential**

Wine discourse analysis is but one area of interest that offers the potential for future cross-cultural collaborations in the fields of genre and metaphor analysis through the lens of international and intercultural communication. At the conclusion of each of the two studies presented in this thesis, opportunities for future research arising from the said study were presented. Within this Chapter itself, possibilities to extend insights have also been presented. This final section of the Chapter will therefore not return to information that has already been presented. It will instead draw attention to six specific limitations which, given the opportunity to address, would enhance the qualitative and quantitative research potential of metaphor analysis across the sciences be they the humanities, cognitive, or social sciences. Each limitation offers avenues for future research.

- Size of corpus and participant group. Future research replicating this study needs to analyse a larger corpus in a collaborative environment and seek first person responses, ideally through interview rather than just survey instrument alone, to enhance the trustworthiness and credibility of results reported and support generalisation.
- Manual identification of metaphor. The development of automatic annotation would, put simply, allow much a larger body of corpus to be analysed for instances of metaphor in a much shorter timeframe;
- 3. Coding schema for abstract concepts. The coding schema utilised in this thesis for annotation of concrete and abstract concepts, adapted from the Wu and Barsalou (2009) framework by Santos et al. (2011) and used a partial taxonomy developed by Recchia and Jones (2012), requires refinement from further testing on words across POS with metaphoric potential. This in turn would facilitate the coding of concepts along a scale of abstractness and contribute to the understanding of metaphor processing in terms of lexical association and situation relational structure.
- 4. Annotation of the deliberate use of metaphor. A detailed procedure requires development to identify deliberateness in a figuratively rich corpus of novel and creative expressions and phrases that can be practically applied to corpus research. For example, discourse such as wine reviews that present a string of metaphoric language in sentences as opposed to smaller lexical units.
- 5. Metaphoric language and their conceptualisation are embedded in the social environment in terms of history, culture, and communities of practice. The analysis of metaphor in languages other than English and their ongoing incorporation into a database (e.g., the MetaphorLab open access database) would enable the testing, refinement, and incorporation of identified metaphorical expressions using MIPVU, facilitate cross-cultural comparison, and develop researcher collaboration.
- 6. Results reported from studies of wine and language collected data most commonly from the wine community rather than novice consumers. This thesis was no different in that to secure a defined demographic from Australia and China who would likely contribute responses, a group of wine educators delivering the WSET course were asked to participate. Research of metaphor conceptualisation, their transfer, and understanding from novice consumers in

Australia and China would provide a more informed understanding of how meaningful and effective the language used to transfer sensory perceptions and affective dimensions of wine by the broader wine communicators actually is.

# **Chapter Summary**

Chapter 5 was the concluding Chapter of the thesis and briefly re-iterated findings from Study 1 and 2 and provided details of the theoretical, methodological, and practical outcomes. The Chapter presented a discussion that demonstrated how the theoretical framework of CMT shaped the perspective taken and research questions proposed along with the choice of methods incorporated into the research design. The research design went some way to answering the research questions with limitations affecting credibility and trustworthiness identified and areas with future research potential proposed. The outcome of the research, in terms of the overarching research problem, was that an institutional structure, exemplified in the genre of wine reviews, entails heuristic potential because it offered stable discourse structure that was socially established by a community of practice that involved a shared domain of language used in the activity of wine appraisal.

Nevertheless, with the rise of consumer interest in wine across the greater China region, the Australian wine industry is involved in transferring an Indo-European notion of language and sensory appraisal to this localised context involving multilingual situations. Although greater similarity rather than variation in thinking and understanding of metaphors presented to wine educators from Australia and China was demonstrated in this thesis, metaphoric themes add a layer of complexity to the genre. In the contexts of wine promotion, education, and tourism, congruency of metaphoric themes require consideration as they have the potential to constrain and motivate meaning, range of meaning, and experiential potential of both concrete and abstract language used in informational and educational communication about wine cross-culturally.

243

# References

- Agha, A. (2006). *Language and social relations*. Cambridge, UK: Cambridge University Press.
- Agostini, H., & Guichard, M. (2007). *Robert Parker: Portrait d'un mythe*. Paris, France: Editions Scali.
- Ahsen, A. (1982). Principles of imagery in art and literature. *Journal of Mental Imagery*, 6, 213-250. Retrieved from <u>http://psycnet.apa.org/psycinfo/1983-12367-001</u>
- Alousque, I. N. (2012). Wine discourse in the French language. *RAEL: revista electrónica de lingüística aplicada*(11), 1-12. Retrieved from file:///C:/Users/u1009065/Downloads/Dialnet-WineDiscourseInTheFrenchLanguage-4180616.pdf
- Amaya-Chávez, E. (2010). The gaps to be filled: The (mis) treatment of the polysemous senses of hand, cool, and run in EFL textbooks. In G. Low, Z. Todd, A. Deignan, & L. Cameron (Eds.). *Researching and applying metaphor in the real world*. (pp. 81-104). Amsterdam & Philadelphia: John Benjamins.
- Amerine, M. A., & Singleton, V. L. (1976). Wine: An introduction. Oakland, CA: University of California Press.
- Amoraritei, L. (2002). Metaphor in oenology. *Metaphorik.de*, *3*, 4-6. Retrieved from <u>http://www.metaphorik.de/03/amoraritei.htm</u>
- Andersen, J. (2008). The concept of genre in information studies. Annual Review of Information Science and Technology, 42(1), 339-367. doi: 10.1002/aris.2008.1440420115. Retrieved from <Go to ISI>://WOS:000250675500009
- Andrade, J., May, J., Deeprose, C., Baugh, S. J., & Ganis, G. (2014). Assessing vividness of mental imagery: The Plymouth sensory imagery questionnaire.
  British Journal of Psychology, 105(4), 547-563. doi: 10.1111/bjop.12050
- Archer, D., Wilson, A., & Rayson, P. (2002). Introduction to the USAS category system. *Benedict project report, October 2002*. Retrieved from <u>http://ucrel.lancs.ac.uk/usas</u>

- Ashcraft, M. H. (1978). Property norms for typical and atypical items from 17 categories: A description and discussion. *Memory & Cognition*, 6(3), 227-232. doi: 10.3758/BF03197450
- Ashton, R. H. (2013). Is there consensus among wine quality ratings of prominent critics? An empirical analysis of red Bordeaux, 2004–2010. *Journal of Wine Economics*, 8(02), 225-234. doi: <u>http://dx.doi.org/10.1017/jwe.2013.18</u>
- Asimov, E. (2009, October 7, 2014). *Vinography: A wine blog*. Retrieved October 7, 2014 from <a href="http://www.vinography.com/archives/2009/02/eric\_asimov\_and\_the\_tyranny\_of.html">http://www.vinography.com/archives/2009/02/eric\_asimov\_and\_the\_tyranny\_of.html</a>
- Assaf, D., Neuman, Y., Cohen, Y., Argamon, S., Howard, N., Last, M., ... Koppel, M. (2013). Why "dark thoughts" aren't really dark: A novel algorithm for metaphor identification. In Computational Intelligence, Cognitive Algorithms, Mind, and Brain (CCMB), 2013 IEEE Symposium on Computational Intelligence, Cognitive Algorithms, Mind, and Brain (CCMB)
- Athanasopoulos, P., Damjanovic, L., Burnand, J., & Bylund, E. (2015). Learning to Think in a Second Language: Effects of Proficiency and Length of Exposure in English Learners of German. *Modern Language Journal*, 99(S1), 138-153. doi: 10.1111/modl.12183. Retrieved from <Go to ISI>://WOS:000349082400009
- Aylwin, S. (1990). Imagery and affect: Big questions, little answers. In H. P. J, M. D. F, & R. J. T. E (Eds.). *Imagery: Current developments*. (pp. 247-267). London, UK: Routledge.
- Bachman, L. F. (1990). Fundamental considerations in language testing. Oxford,UK: Oxford University Press.
- Barrett, L. (2011). *Beyond the brain: How body and environment shape animal and human minds*. Princeton, USA: Princeton University Press.
- Barsalou, L. W. (1999). Perceptual symbol systems. *Behavioral and Brain Sciences*, 22(04), 577-660. doi: <u>http://dx.doi.org/10.1017/S0140525X99002149</u>
- Barsalou, L. W. (2008). Cognitive and neural contributions to understanding the conceptual system. *Current Directions in Psychological Science*, *17*(2), 91-

95. doi: 10.1111/j.1467-8721.2008.00555.x. Retrieved from <Go to ISI>://WOS:000254807700007

- Barsalou, L. W. (2008). Grounded cognition. Annu Rev Psychol, 59, 617-645. doi: 10.1146/annurev.psych.59.103006.093639. Retrieved from <u>http://www.ncbi.nlm.nih.gov/pubmed/17705682</u>
- Barsalou, L. W. (2010). Grounded Cognition: Past, present, and future. *Topics in Cognitive Science*, 2(4), 716-724. doi: 10.1111/j.1756-8765.2010.01115.x. Retrieved from <u>http://www.ncbi.nlm.nih.gov/pubmed/25164052</u>
- Barsalou, L. W., Santos, A., Simmons, W. K., & Wilson, C. D. (2008). Language and simulation in conceptual processing. In M. D. Vega, A. M. Glenberg, & A. C. Graesser (Eds.). *Symbols, embodiment, and meaning.* (pp. 245-283). Oxford, UK: Oxford University Press.
- Barsalou, L. W., & Wiemer-Hastings, K. (2005). Situating abstract concepts. New York, NY: Cambridge University Press.
- Bartlett, T. (Ed.). (2004). *Mapping distinction: Towards a systemic representation of power in language*. London, UK: Continuum Press.
- Bašnáková, J., Weber, K., Petersson, K. M., Van Berkum, J. J., & Hagoort, P. (2013). Beyond the language given: The neural correlates of inferring speaker meaning. *Cereb Cortex*, 10.1093/cercor/bht112. doi: 10.1093/cercor/bht112
- Baumlin, J. S., & Baumlin, T. F. (1989). Psyche/logos: Mapping the terrains of mind and rhetoric. *College English*, *51*(3), 245-261. doi: Doi 10.2307/377707.
  Retrieved from <u>http://www.jstor.org/stable/377707</u>
- Bazeley, P. (2013). *Qualitative data analysis: Practical strategies*. Thousand Oaks, CA: Sage.
- Bazerman, C. (1988). Shaping written knowledge: The genre and activity of the experimental article in science. Madison, WI: University of Wisconsin Press.
- Beer, R. D. (2000). Dynamical approaches to cognitive science. TRENDS in Cognitive Sciences, 4(3), 91-99. doi: 10.1016/S1364-6613(99)01440-0
- Bennett, J. W. (1998). Classic anthropology. American Anthropologist, 100(4), 951-956. doi: 10.1525/aa.1998.100.4.951

- Bennett, M. J. (2013). *Basic concepts of intercultural communication: Paradigms, principles, and practices.* Boston, MA: Nicholas Brealey Publishing.
- Bennett, M. J., & Castiglioni, I. (2004). Embodied ethnocentrism and the feeling of culture: A key to training for intercultural competence. Thousand Oaks, CA: Sage Publications.
- Berlin, B., & Kay, P. (1969). *Basic color terms: Their universality and evolution*.Berkeley and Los Angeles: University of California Press.
- Betts, G. H. (1909). *The distribution and functions of mental imagery*. Teachers College, Columbia University.
- Bhatia, V. K. (2004). Worlds of written discourse: Genre-analytical view. London, UK: Continuum Press.
- Boers, F. (2000). Metaphor awareness and vocabulary retention. *Applied Linguistics*, 21(4), 553-571. doi: 10.1093/applin/21.4.553
- Boers, F. (2003). Applied linguistics perspectives on cross-cultural variation in conceptual metaphor. *Metaphor and Symbol*, 18(4), 231-238.
- Boers, F. (2004). Expanding learners' vocabulary through metaphor awareness:
  What expansion, what learners, what vocabulary. In M. Achard & S. Niemeie (Eds.). *Cognitive Linguistics, Second Language Acquisition, and Foreign Language Teaching*. (pp. 211-232). New York, NY: Mouton de Gruyter.
- Boers, F., Demecheleer, M., & Eyckmans, J. (2004). Cultural variation as a variable in comprehending and remembering figurative idioms. *European Journal of English Studies*, 8(3), 375-388. doi: 10.1080/1382557042000277449
- Boers, F., & Lindstromberg, S. (Eds.). (2008). Applications of cognitive linguistics.Berlin: Mouton de Gruyter.
- Bogushevskaya, V., & Colla, E. (2015). *Thinking colors: Perception, translation and representation*. London, UK: Cambridge Scholars Publishing.
- Borghi, A. M., & Cimatti, F. (2012). Words are not just words: The social acquisition of abstract words. *Rivista Italiana di Filosofia del Linguaggio*, 5, 22-37. doi: 10.4396/20120303
- Borghi, A. M., Scorolli, C., Caligiore, D., Baldassarre, G., & Tummolini, L. (2013). The embodied mind extended: Using words as social tools. *Fronttiers in*

*Psychology*, 4(214), 1-10. doi: 10.3389/fpsyg.2013.00214. Retrieved from http://www.ncbi.nlm.nih.gov/pubmed/23641224

- Boroditsky, L. (2000). Metaphoric structuring: Understanding time through spatial metaphors. *Cognition*, 75, 1-28. Retrieved from www.elsevier.com/locate/cognit
- Boroditsky, L. (2001). Does language shape thought?: Mandarin and English speakers' conceptions of time. *Cognitive Psychology*, 43(1), 1-22. doi: 10.1006/cogp.2001.0748
- Boroditsky, L., Fuhrman, O., & McCormick, K. (2011). Do English and Mandarin speakers think about time differently? *Cognition*, 118(1), 123-129. doi: 10.1016/j.cognition.2010.09.010. Retrieved from <u>http://www.ncbi.nlm.nih.gov/pubmed/21030013</u>
- Bosman, J., & Hagendoorn, L. (1991). Effects of literal and metaphorical persuasive messages. *Metaphor and Symbol*, 6(4), 271-292. doi: 10.1207/s15327868ms0604\_3
- Boudreaux, C. A., & Palmer, S. E. (2007). A charming little Cabernet: Effects of wine label design on purchase intent and brand personality. *International Journal of Wine Business Research*, 19(3), 170-186. doi: 10.1108/17511060710817212
- Bowdle, B. F., & Gentner, D. (1999). *Metaphor comprehension: From comparison to categorization*. Paper presented at the Proceeding of the Twenty-First Annual Conference of the Cognitive Science Society. Retrieved from <u>http://groups.psych.northwestern.edu/gentner/newpdfpapers/BowdleGentner9</u> 9.pdf
- Bowdle, B. F., & Gentner, D. (2005). The career of metaphor. *Psychological Review*, *112*(1), 193. doi: 10.1037/0033-295X.112.1.193
- Bratož, S. (2013). The anthropomorphic metaphor in Slovene and English wine tasting discourses. In S. Komar & U. Mozetic (Eds.). *English language overseas perspectives and enquiries*. Department of English, Faculty of Arts, University of Ljubljana: Birografika Bori.
- Breit, B. W. (2014). Appraisal Theory applied to the wine tasting sheet in English and Spanish. *Ibérica*, 27, 97-120. Retrieved from

file:///C:/Users/u1009065/Downloads/Dialnet-

AppraisalTheoryAppliedToTheWineTastingSheetInEngli-4730506.pdf

- Bremer, K., & Lee, M. (1997). Metaphors in marketing: Review and implications for marketers. Advances in Consumer Research, 24, 419-424. Retrieved from <u>http://www.acrwebsite.org/search/view-conference-</u> proceedings.aspx?Id=8079
- Brochet, F. (2001). Tasting: Chemical object representation in the field of consciousness. *Prix Coup de Coeur, Academie Amorin.*
- Brochet, F., & Dubourdieu, D. (2001). Wine descriptive language supports cognitive specificity of chemical senses. *Brain and Language*, 77(2), 187-196. doi: 10.1006/brln.2000.2428
- Brumann, C. (1999). Writing for culture: Why a successful concept should not be discarded. *Current Anthropology*, 40, 1- 27. doi: 10.1086/200058
- Bruwer, J. (2014). Service quality perception and satisfaction: Buying behaviour prediction in an Australian festivalscape. *International Journal of Tourism Research*, 16(1), 76-86. doi: 10.1002/jtr.1901
- Buchholz, M. B., & Kleist, C. v. (1995). Metaphernanalyse eines
  Therapiegespräches [Metaphor analysis of a therapy session]. In M. B.
  Buchholz (Ed.), *Psychotherapeutische Interaktion [Psychotherapeutic Interaction]: Qualitative Studien zu Konversation und*

Metapher, Geste und Plan. (pp. 93-126). Opladen: Westdeutscher Verlag.

- Caballero-Rodriguez, R. (2003). How to talk shop through metaphor: Bringing metaphor research to the ESP classroom. *English for Specific Purposes*, 22(2), 177-194. doi: 10.1016/S0889-4906(02)00015-7
- Caballero-Rodriguez, R., & Paradis, C. L. (2013). Perceptual landscapes from the perspective of cultures and genres. In R. Caballero-Rodriguez & J. E. Diaz Vera (Eds.). Sensous Cognition Explorations into the Human Sentience Imagination, emotion and perception. (pp. 1-26). Berlin: de Gruyter Mouton.
- Caballero, R. (2003). Metaphor and genre: The presence and role of metaphor in the building review. *Applied Linguistics*, 24(2), 145-167. doi: 10.1093/applin/24.2.145

- Caballero, R. (2007). Manner-of-motion verbs in wine description. *Journal of Pragmatics*, 39(12), 2095-2114. doi: 10.1016/j.pragma.2007.07.005
- Caballero, R. (2009). Cutting across the senses: Imagery in winespeak and audiovisual promotion. *Multimodal metaphor*, *11*, 73.
- Caballero, R., & Suarez-Toste, E. (2010). A genre approach to imagery in winespeak: Issues and prospects. *Researching and Applying Metaphor in the Real World*, 26, 265.
- Caballero, R., & Suárez-Toste, E. (2008). Translating the senses: Teaching the metaphors in winespeak. In F. Boers & S. Lindstromberg (Eds.). *Cognitive linguistic approaches to teaching vocabulary and phraseology*. (pp. 241).
  Berlin, Germany: Mouton de Gruyter.
- Cameron, L. (2003). *Metaphor in educational discourse*. London, UK: Continuum Press.
- Camillo, A. A. (2012). A strategic investigation of the determinants of wine consumption in China. *International Journal of Wine Business Research*, 24(1), 68-92. doi: 10.1108/17511061211213792
- Campos, A., & Campos-Juanatey, D. (2014). Mental rotation and object-spatialverbal cognitive stiles [Rotación mental y estilo cognitivo objetual, espacial y verbal]. *Revista de Estudios e Investigación en Psicología y Educación, 1*(1), 100-102. doi: 10.17979/reipe.2014.1.1.31
- Canale, M., & Swain, M. (1980). Theoretical bases of communicative approaches to second language teaching and testing. *Applied linguistics*, 1(1), 1-47.
  Retrieved from <u>http://ibatefl.com/wp-content/uploads/2012/08/CLT-Canale-Swain.pdf</u>
- Cardillo, E. R., Watson, C. E., Schmidt, G. L., Kranjec, A., & Chatterjee, A. (2012). From novel to familiar: Tuning the brain for metaphors. *Neuroimage*, 59(4), 3212-3221. doi: 10.1016/j.neuroimage.2011.11.079
- Casasanto, D., & Boroditsky, L. (2008). Time in the mind: Using space to think about time. *Cognition*, *106*(2), 579-593. doi: 10.1016/j.cognition.2007.03.004
- Casasanto, D., & Dijkstra, K. (2010). Motor action and emotional memory. *Cognition*, *115*(1), 179-185. doi: 10.1016/j.cognition.2009.11.002

- Charteris-Black, J. (2002). Second language figurative proficiency: A comparative study of Malay and English. *Applied Linguistics*, 23(1), 104-133. doi: 10.1093/applin/23.1.104
- Charters, S. (2003). *Perceptions of wine quality*. Edith Cowan University. Retrieved from https://www.researchgate.net/profile/Steve\_Charters/publication/49283533\_P

erceptions\_of\_wine\_quality/links/5492a13c0cf2302e1d073836.pdf

Charters, S. (2006). Aesthetic products and aesthetic consumption: A review. *Consumption, Markets and Culture, 9*(3), 235-255. doi: 10.1080/10253860600772255

- Charters, S., Fountain, J., & Fish, N. (2009). "You Felt Like Lingering..." Experiencing "Real" Service at the Winery Tasting Room. *Journal of Travel Research*, 48(1), 122-134. doi: 10.1177/0047287508326508
- Charters, S., & Loughton, K. (2000). Attitudes to small business in the wine industry. In Proceedings of the International Council of Small Business (ICSB) Conference, Brisbane.

Charters, S., & Pettigrew, S. (2006). How effectively do we communicate about wine? Paper presented at the 3rd International Wine Business Research Conference, Montpellier. Retrieved from <a href="https://www.researchgate.net/profile/Steve\_Charters/publication/49284313\_https://www.researchgate.net/profile/Steve\_Charters/publication/49284313\_how\_effectively\_do\_we\_communicate\_about\_wine/links/0a85e52d4faba1c8\_6e000000.pdf</a>

- Chatterjee, A. (2011). Neuroaesthetics: a coming of age story. *Journal of Cognitive Neuroscience*, 23(1), 53-62. Retrieved from <u>http://repository.upenn.edu/cgi/viewcontent.cgi?article=1061&context=neuro</u> <u>ethics\_pubs</u>
- Chemero, A. (2009). *Radical embodied cognitive science*. Cambridge, MA: MIT press Cambridge.
- Cienki, A., & Müller, C. (2008). Metaphor, gesture, and thought. In J. R. W. Gibbs (Ed.), *The Cambridge handbook of metaphor and thought*. Cambridge, UK: Cambridge University Press.

- Classen, C., Howes, D., & Synnott, A. (2002). *Aroma: The cultural history of smell.* New York, NY: Routledge.
- Clausner, T. C., & Croft, W. (1997). Productivity and schematicity in metaphors. Cogn Sci, 21(3), 247-282. Retrieved from <u>http://onlinelibrary.wiley.com/doi/10.1207/s15516709cog2103\_1/pdf</u>
- Coffey, A., & Atkinson, P. A. (1996). *Making sense of qualitative data: Complementary research strategies*. Thousand Oaks, CA: Sage Publications.
- Cornelissen, J. P., Christensen, L. T., & Vijn, P. (2006). Understanding the development and diffusion of integrated marketing communications: A metaphorical perspective. *NRG Working Paper Series*, 06-02, 1-31. Retrieved from www.nyenrode.nl/nrg
- Corsi, A., Cohen, J., & Lockshin, L. (2013a). Developing a Chinese lexicon for wine [online]. Wine & Viticulture Journal, 28(6, Nov/Dec 2013), 66-68. Retrieved from

http://search.informit.com.au/documentSummary;dn=156619940031036;res= IELHSS

- Corsi, A., Cohen, J., & Lockshin, L. (2013b). Optimising the effect of wine education on Asian international students [online]. *Wine & Viticulture Journal*, 28(5), 83-85. Retrieved from <a href="http://search.informit.com.au/documentSummary;dn=660168727692902;res=lelHSS">http://search.informit.com.au/documentSummary;dn=660168727692902;res=lelHSS</a> ISSN: 1838-6547. [cited 13 Nov 13].
- Corsi, A., Cohen, J., & Lockshin, L. 2014, Final report to the Australian Grape and Wine Authority: Understanding Chinese sensory preferences for varied wine styles and the language used to describe them, USA-1201, Ehrenberg-Bass Institute for Marketing Science, University of South Australia Adelaide. Retrieved from <u>http://research.wineaustralia.com/wp-</u> <u>content/uploads/2014/11/20141026-Final-Report.pdf</u>
- Costello, F. J., & Keane, M. T. (2000). Efficient creativity: Constraint-guided conceptual combination. *Cogn Sci*, 24(2), 299-349. Retrieved from <u>http://onlinelibrary.wiley.com/doi/10.1207/s15516709cog2402\_4/pdf</u>
- Coutier, M. (1994). Tropes et termes: le vocabulaire de la dégustation du vin. *Meta: Journal des traducteurs, 39*(4). doi: 10.7202/002423ar

- Cree, G. S., & McRae, K. (2003). Analyzing the factors underlying the structure and computation of the meaning of chipmunk, cherry, chisel, cheese, and cello (and many other such concrete nouns). *Journal of Experimental Psychology: General*, 132(2), 163. doi: 10.1037/0096-3445.132.2.163
- Creswell, J. W. (2003). *Research design: Qualitative, quantiative, and mixed methods approaches* (2 ed.). London, UK: Sage Publications.
- Croft, W., & Cruse, D. A. (2004). *Cognitive linguistics*. Cambridge, UK: Cambridge University Press.
- D'Hauteville, F. (2003). Communicating on the sensory quality of wine: Questions about sensory training and expertise. In Proceedings of the Wine Marketing Colloquium, Adelaide (SA).
- Danesi, M. (1994). Recent research on metaphor and the teaching of Italian. *Italica*, 453-464. Retrieved from <u>http://www.jstor.org/stable/479665</u>
- Danziger, K. (2000). Making social psychology experimental: A conceptual history, 1920-1970. *Journal of the History of the Behavioral Sciences*, *36*(4), 329-347. doi: 10.1002/1520-6696
- Davidoff, J. (2001). Language and perceptual categorisation. TRENDS in Cognitive Sciences, 5(9), 382-387. Retrieved from <u>http://research.gold.ac.uk/408/1/davidoff-language-perceptualcategorisation.pdf</u>
- Deignan, A. (2008). Corpus linguistics and metaphor. In J. R. W. Gibbs (Ed.), *The Cambridge handbook of metaphor and thought*. (pp. 280-294). Cambridge, UK: Cambridge University Press.
- Deignan, A., & Potter, L. (2004). A corpus study of metaphors and metonyms in English and Italian. *Journal of Pragmatics*, 36(7), 1231-1252. doi: 10.1016/j.pragma.2003.10.010
- Delbridge, A. (2006). *The Macquarie dictionary*. Sydney, Australia: Macquarie Library.
- Demmen, J., Semino, E., Demjen, Z., Koller, V., Hardie, A., Rayson, P., & Payne, S. (2015). A computer-assisted study of the use of violence metaphors for cancer and end of life by patients, family carers and health professionals.

International Journal of Corpus Linguistics, 20(2), 205-231. doi: http://dx.doi.org/10.1075/ijcl.20.2.03dem

- Department of Foreign Affairs and Trade. (2015). *China-Australia free trade agreement*. Australian Government, Retrieved October 10, 2015, from <u>http://dfat.gov.au/trade/agreements/chafta/Pages/australia-china-fta.aspx</u>
- Devereux, G. (1964). Ethnopsychological Aspects of the Terms" Deaf" or" Dumb". *Anthropological Quarterly*, *37*(2), 68-71. doi: 10.2307/3316849. Retrieved from <u>http://www.jstor.org/stable/3316849</u>
- Devitt, A. J. (2009). Re-fusing form in genre study *Genres in the internet: Issues in the theory of genre*. Amsterdam, The Netherlands: John Benjamins Publishing Company.
- Dilworth, J. (2008). Mmmm... not Aha! Imaginative vs. analytical experiences of wine. In F. Allhoff (Ed.), *Wine and Philosophy*. (pp. 81-94). Malden, MA: Blackwell Publishing.
- Dorst, A. G. (2011). Personification in discourse: Linguistic forms, conceptual structures and communicative functions. *Language and Literature*, 20(2), 113-135.
- Dorst, A. G., Mulder, G., & Steen, G. J. (2011). Recognition of personifications in fiction by non-expert readers. *Metaphor and the Social World*, *1*(2), 174-200. doi: 10.1075/msw.1.2.04dor
- Dorst, A. G., Reijnierse, W. G., & Venhuizen, G. (2013). One small step for MIP towards automated metaphor identification?: Formulating general rules to determine basic meanings in large-scale approaches to metaphor. *Metaphor and the Social World*, *3*(1), 77-99. doi: 10.1075/MSW.3.1.04dor
- Evans, N., & Wilkins, D. (2000). In the mind's ear: The semantic extensions of perception verbs in Australian languages. *Language*, 76(3), 546-592. doi: 10.2307/417135
- Evans, V. (2012). Cognitive linguistics. *WIREs Cogn Sci*, 10.1002/wcs.1163. doi: 10.1002/wcs.1163
- Fauconnier, G., & Turner, M. (2008). *The way we think: Conceptual blending and the mind's hidden complexities*. New York, NY: Basic Books.

- Faw, B. (2009). Conflicting intuitions may be based on differing abilities: Evidence from mental imaging research. *Journal of Consciousness Studies*, 16(4), 45-68.
- Feldman, J. (2006). From molecule to metaphor: A neural theory of language.Cambridge, MI: The MIT Press.
- Fetsch, C. R., DeAngelis, G. C., & Angelaki, D. E. (2013). Bridging the gap between theories of sensory cue integration and the physiology of multisensory neurons. *Nature Reviews Neuroscience*, 14(6), 429-442. doi: 10.1038/nrn3503
- Finke, R. A. (1989). Principles of mental imagery. Cambridge, MI: The MIT Press.
- Forceville, C. (1996). Pictorial metaphor in advertising. London, UK: Routledge.
- Forisha, B. L. (1978). Creativity and imagery in men and women. *Perceptual and Motor skills*, 47(3f), 1255-1264. Retrieved from http://www.amsciepub.com/doi/pdf/10.2466/pms.1978.47.3f.1255
- Fortner, R. S. (1993). International communication: History, conflict, and control of the global metropolis. Belmont, California: Wadsworth Publishing Company.
- Fowler, C. A. (2010). Embodied, embedded language use. *Ecological Psychology*, 22(4), 286-303. Retrieved from http://www.ncbi.nlm.nih.gov/pmc/articles/PMC3020794/
- Frank, M. E., & Hettinger, T. P. (2005). What the tongue tells the brain about taste. *Chemical Senses, 30*(suppl 1), i68-i69. doi: 10.1093/chemse/bjh117.
  Retrieved from http://chemse.oxfordjournals.org/content/30/suppl\_1/i68.short
- Frank, R., M. (2008). Introduction: Sociocultural situatedness. In R. M. Frank, R.
  Dirven, T. Ziemke, & E. Bernárdez (Eds.). *Body, language, and mind.* (pp. 1-7). Berlin: Walter de Gruyter.
- Gallagher, S. (2005). *How the body shapes the mind*. Cambridge, UK: Cambridge Univiversity Press.
- Gallese, V., & Lakoff, G. (2005). The brain's concepts: The role of the sensorymotor system in conceptual knowledge. *Cogn Neuropsychol*, 22(3-4), 455-479. doi: 10.1080/02643290442000310

- Galton, F. (1880). Statistics of metal imagery. Mind: A quarterly review of psychology and philosophy, 5(19), 301-318. Retrieved from <u>http://www.jstor.org/stable/2246391</u>
- Garside, R., & Smith, N. (1997). A hybrid grammatical tagger: CLAWS4. In R.
  Garside, G. Leech, & A. M. McEnery (Eds.). *Corpus annotation: Linguistic information from computer text corpora*. (pp. 102-121). London, UK: Longman.
- Gawel, R. (1997). The use of language by trained and untrained experienced wine tasters. *Journal of Sensory studies*, *12*(4), 267-284. doi: 10.1111/j.1745-459X.1997.tb00067.x
- Geeraerts, D., & Kristiansen, G. (2012, August). *Cognitive linguistics and language variation*. Companion to cognitive linguistics. Continuum Press.
- Gentner, D., & Markham , A. B. (1997). Structure mapping in analogy and similarity. American Psychologist, 52, 45-56. doi: 10.1037/0003-066X.52.1.45
- Gibbs Jr, R. W. (2005). *Embodiment and cognitive science*. New York, NY: Cambridge University Press.
- Gibbs Jr, R. W., & Colston, H. L. (2012). *Interpreting figurative meaning*.Cambridge, MA: Harvard University Press.
- Gibbs Jr, R. W., Costa Lima, P. L., & Francozo, E. (2004). Metaphor is grounded in embodied experience. *Journal of Pragmatics*, *36*(7), 1189-1210.
- Gibbs Jr, R. W., Leggitt, J. S., & Turner, E. A. (2002). What's special about figurative language in emotional communication? In S. Fussell (Ed.), *The verbal communication of emotions*. (pp. 125-150). Mahwah, NJ: Erlbaum.
- Gibbs Jr, R. W., & Macedo, A. C. (2010). Metaphor and embodied cognition. DELTA: Documentação de Estudos em Lingüística Teórica e Aplicada, 26(SPE), 679-700. doi: 10.1590/S0102-44502010000300014
- Gibbs Jr., R. W. (1994). *The poetics of mind: Figurative thought, language, and understanding*. New York, NY: Cambridge University Press.
- Gibbs Jr., R. W. (2006). Metaphor interpretation as embodied simulation. *Mind & Language*, *21*(3), 434-458. doi: 10.1111/j.1468-0017.2006.00285.x

- Gibbs Jr., R. W. (2008). *The Cambridge handbook of metaphor and thought*. Cambridge, UK: Cambridge University Press.
- Gibbs Jr., R. W. (2010). Stability and variation in linguistic pragmatics. *Pragmatics and Society*, 1, 32-49. Retrieved from <a href="http://www.ingentaconnect.com/content/jbp/ps/2010/0000001/0000001/art">http://www.ingentaconnect.com/content/jbp/ps/2010/0000001/0000001/art</a> 00003
- Gibbs Jr., R. W. (2011). Advancing the debate on deliberate metaphor. *Metaphor and the Social World*, *1*(1), 67-69. doi: 10.1075/msw.1.1.07gib
- Gibbs Jr., R. W. (2011). Evaluating conceptual metaphor theory. *Discourse Processes*, 48(8), 529-562. doi: 10.1080/0163853X.2011.606103
- Gibbs Jr., R. W. (Ed.). (1999). *Taking metaphor out of our heads and putting it into the cultural world*. Philadelphia: John Benjamins.
- Gibbs Jr., R. W., & Colston, H. L. (2012). *Interpreting figurative meaning*.Cambridge, UK: Cambridge University Press.
- Gibson, E. J. (1979/1986). *The ecological approach to visual perception*. Hillsdale,NJ: Lawrence Erlbaum Associates, Inc.
- Gilbert, A. N., Martin, R., & Kemp, S. E. (1996). Cross-modal correspondence between vision and olfaction: The color of smells. *The American Journal of Psychology*, 10.2307/1423010, 335-351. doi: 10.2307/1423010
- Giora, R. (1997). Understanding figurative and literal language: The graded salience hypothesis. *Cognitive Linguistics*, 8, 183-206. Retrieved from http://www.tau.ac.il/~giorar/files/Giora\_97\_GradedSalienceHypothesis.pdf
- Giora, R. (2003). *On our mind: Salience, context, and figurative language*. New York, NY: Oxford University Press.
- Glenberg, A. M. (1997). What memory is for: Creating meaning in the service of action. *Behavioral and Brain Sciences*, 20(01), 41-50. doi: <u>http://dx.doi.org/10.1017/S0140525X97470012</u>
- Glucksberg, S., & Keysar, B. (1990). Understanding metaphorical comparisons: Beyond similarity. *Psychological Review*, 97(1), 3. doi: 10.1037/0033-295X.97.1.3
- Glucksberg, S., Keysar, B., & McGlone, M. S. (1992). Metaphor understanding and accessing conceptual schema: Reply to Gibbs (1992). *Psychological Review*,

*99*(3), 578-581. doi: <u>http://dx.doi.org.ezproxy.usq.edu.au/10.1037/0033-</u> 295X.99.3.578

- Goatly, A. (1997). The language of metaphors. London, UK: Routledge.
- Goatly, A. (2002). Invited comments: Text-linguistic comments on metaphor identification *Language and Literature*, 11(70), 71-75. doi: 10.1177/096394700201100106
- Goatly, A. (2007). *Washing the brain: Metaphor and hidden ideology* (Vol. 23). Amsterdam, The Netherlands: John Benjamins Publishing.
- Goddard, C. (2002). Explicating emotions across languages and cultures: A semantic approach. In S. R. Fussell (Ed.), *The verbal communication of emotions: Interdisciplinary perspectives*. (pp. 19-53). London, UK: Routledge.
- Goddard, C. (2003). Thinking across languages and cultures: Six dimensions of variation. *Cognitive Linguistics*, 14(2/3), 109-140. Retrieved from <u>https://cms-</u>

dev.itc.griffith.edu.au/\_\_data/assets/pdf\_file/0009/347544/goddard-think-2003.pdf

- Goddard, C. (2011). *Semantic analysis: A practical introduction*. Oxford, UK: Oxford University Press.
- Goded Rambaud, M. (2006). Wine lexicon and the industry. ER&T seminar. Madrid.
- Goode, J. (2007). Wine and the brain. In B. C. Smith (Ed.), *Questions of taste: the philosophy of wine*. (pp. 79-98). Oxford, UK: Signal Books.
- Grady, J., Oakley, T., & Coulson, S. (1999). Blending and Metaphor. In W. G. R, Jr
  & G. J. Steen (Eds.). *Metaphor in cognitive linguistics: Selected papers from the 5th International Cognitive Linguistics Conference*. (pp. 101-124).
  Amsterdam and Philadelphia: John Benjamins Publishing Company.
- Grady, J. E. (1997). *Foundations of meaning: Primary metaphors and primary scenes*. Berkeley, CA: University of California,.
- Grandy, R. E. (1987). In defense of semantic fields. In E. Lepore (Ed.), *New Directions in Semantics*. (pp. 259-280). London, UK: Academic Press.
- Groves, R., Charters, S., & Reynolds, C. (2000). Imbibing, inscribing, integrating and imparting: A taxonomy of wine consumption practices. *Journal of Wine Research*, 11(3), 209-222. doi: 10.1080/713684235

- Gudykunst, W. B., & Kim, Y. Y. (2003). *Communication with strangers*. New York, NY: Mc Graw-Hill.
- Guest, G., MacQueen, K. M., & Namey, E. E. (2011). *Applied thematic analysis*. Thousand Oaks, CA: SAGE Publications, Ltd.
- Günthner, S., & Knoblauch, H. A. (1997). Gattungsanalyse *Sozialwissenschaftliche Hermeneutik*. (pp. 281-307). Amsterdam, The Netherlands: Springer.
- Hall, E. T. (1998). The power of hidden differences. In M. J. Bennett (Ed.), *Basic concepts of intercultural communication: Selected readings* (pp. 53).
  Yarmouth, ME: Intercultural Press.
- Halliday, M. A. K., Matthiessen, C. M. I. M., & Yang, X. (1999). Construing experience through meaning: A language-based approach to cognition. London: Cassell.
- Harré, R., & Tissaw, M. A. (2005). Wittgenstein and psychology: A practical guide.Aldershot, UK: Ashgate Publishing.
- Herrmann, J. B. (2013). Metaphor in academic discourse: Linguistic forms, conceptual structures, communicative functions and cognitive representations. Amsterdam, The Netherlands: Netherlands Graduate School of Linguistics.
- Herz, R. S., & Engen, T. (1996). Odor memory: Review and analysis. *Psychonomic Bulletin & Review*, 3(3), 300-313. doi: 10.3758/BF03210754
- Hofstede, G. (1980). *Culture's consequences: International differences in workrelated values.* Beverly Hills, CA: Sage.
- Hofstede, G. (1991). *Cultures and organizations: Software of the mind* McGraw-Hill: London, UK.
- Holt, D. B. (1995). How consumers consume: A typology of consumption practices. Journal of Consumer Research, 1-16. Retrieved from <u>http://www.jstor.org/stable/2489696</u>
- Howes, D. (2003). Sensual relations: Engaging the senses in culture and social theory. Ann Arbor, MI: University of Michigan Press.
- Hsu, G., Roberts, P. W., & Swaminathan, A. (2012). Evaluative schemas and the mediating role of critics. *Organization Science*, 23(1), 83-97. Retrieved from <u>http://dx.doi.org/10.1287/orsc.1100.0630</u>

- Hubbard, E., & Teuscher, U. (2010). Neural constraints on temporal-Spatial Metaphors. SSRN eLibrary, 1-31. Retrieved from <u>http://papers.ssrn.com/sol3/papers.cfm?abstract\_id=1632025</u>
- Hyland, K. (2004). *Genre and second language writing*. Ann Arbor: University of Michigan Press.
- Hyland, K. (2008). As can be seen: Lexical bundles and disciplinary variation. English for Specific Purposes, 27(1), 4-21. doi: 10.1016/j.esp.2007.06.001
- Hymes, D. (1972). On communicative competence. Sociolinguistics, 269293, 269-293. Retrieved from

http://seas3.elte.hu/coursematerial/KormosJudit/appling4.pdf

- Ibarretxe-Antuñano, I. (2008). Vision metaphors for the intellect: Are they really cross-linguistic? *ATLANTIS: Journal of the Association of Anglo-American Studies.*, *30*(1), 15-33.
- Ibarretxe-Antuñano, I. (2013). The relationship between conceptual metaphor and culture. *Intercultural Pragmatics*, *10*(2). doi: 10.1515/ip-2013-0014
- Ibarretxe-Antuñano, I., & Caballero, R. (2014). Una aproximación al estudio de los eventos de movimiento metafórico desde la tipología semántica y el género. *Anuari de filologia. Estudis de lingüística, 4*, 139-155. Retrieved from <u>http://revistes.ub.edu/index.php/AFEL/article/viewFile/11201/13910</u>
- IBM SPSS Statistics for Windows. (2013). IBM SPSS Statistics for Windows (Version 22.0). Armonk, NY: IBM Corp.
- Jackson, R. S. (2002). Wine: A scientific evaluation. Hong Kong: Academic Press.
- Jackson, R. S. (2009). Wine tasting: A professional handbook (2nd ed.). Burlington, MA: Academic Press.
- Jarvis, W., Mueller, S., & Chiong, K. (2010). A latent analysis of images and words in wine choice. *Australasian Marketing Journal (AMJ)*, 18(3), 138-144. doi: 10.1016/j.ausmj.2010.05.001
- Jirak, D., Menz, M. M., Buccino, B., Borghi, A. M., & Binkofski, F. (2010). Grasping language: A short story on embodiment. *Consciousness and Cognition*, 19(3), 711-720. doi: 10.1016/j.concog.2010.06.020
- Johnson, M. (1987). *The body in the mind: The bodily basis of meaning, imagination, and reason.* Chicago, IL: University of Chicago Press.

- Johnson, M. (1997). Embodied meaning and cognitive science. In D. M. Levin (Ed.), Language beyond postmodernism: Saying and thinking in Gendlin's philosophy. (pp. 148-175). Chicago, Ill: Northwestern University Press.
- Johnson, M. (2007). *The meaning of the body: Aesthetics of human understanding*. Chicago, Ill: University of Chicago Press.
- Johnson, M. G., & Malgady, R. G. (1980). Toward a perceptual theory of metaphoric comprehension. In R. P. Honeck & R. R. Hoffman (Eds.). *Cognition and figurative language*. (pp. 259-282). Hillsdale, NJ: Lawrence Erlbaum Associates.
- Kay, P., & McDaniel, C. K. (1978). The linguistic significance of the meanings of basic color terms. *Language*, 10.2307/412789, 610-646. doi: 10.2307/412789
- Kay, P., & Regier, T. (2003). Resolving the question of color naming universals. Proceedings of the National Academy of Sciences, 100(15), 9085-9089. doi: 10.1073/pnas.1532837100
- Kerren, A., Prangova, M., & Paradis, C. (2011). Visualization of sensory perception descriptions. In 15th International Conference on Information Visualisation Retrieved from <u>http://ieeexplore.ieee.org/xpls/abs\_all.jsp?arnumber=6004033</u>
- Keysar, B., & Glucksberg, S. (1992). Metaphor and communication. *Poetics Today*, 10.2307/1773292, 633-658. doi: 10.2307/1773292
- Kiefer, M., & Pulvermüller, F. (2012). Conceptual representations in mind and brain: theoretical developments, current evidence and future directions. *Cortex*, 48(7), 805-825. doi: 10.1016/j.cortex.2011.04.006
- Koller, V. (2009). Brand images: Multimodal metaphor in corporate branding messages. In C. Forceville & E. Urios-Aparis (Eds.). *Multimodal metaphor*. (pp. 119-143). Berlin and New York, NY: Mouton de Gruyter.
- Koller, V., Hardie, A., Rayson, P., & Semino, E. (2008). Using a semantic annotation tool for the analysis of metaphor in discourse. *Metaphorik. de, 15*, 141-160. Retrieved from <a href="http://comp.eprints.lancs.ac.uk/2158/1/koller.pdf">http://comp.eprints.lancs.ac.uk/2158/1/koller.pdf</a>
- Kosslyn, S. M. (2012). Mental imagery and perception. vimeo.com/5514079.
- Kosslyn, S. M., Margolis, J. A., Barrett, A. M., Goldknopf, E. J., & Daly, P. F. (1990). Age differences in imagery abilities. *Child Development*, 10.2307/1130871, 995-1010. doi: 10.2307/1130871

- Kosslyn, S. M., & Ochsner, K. N. (1994). In search of occipital activation during visual mental imagery. *Trends in Neurosciences*, 17(7), 290-292. Retrieved from <u>http://www.sciencedirect.com/science/article/pii/0166223694900590</u>
- Kovecses, Z. (2002). *Metaphor: A practical introduction*. Oxford, UK: Oxford University Press.
- Kövecses, Z. (2003). *Metaphor and emotion: Language, culture, and body in human feeling*. Cambridge, UK: Cambridge University Press.
- Kövecses, Z. (2004). Metaphor in culture. In B. Lewandowska-Tomaszczyk & A.Kwiatkowska (Eds.). *Imagery in language: Festschrift in Honour of Ronald* W. Langacker. (pp. 523-542). Frankfurt am Main: Peter Lang.
- Kövecses, Z. (2005). *Metaphor in culture: Universality and variation*. New York,NY: Oxford University Press.
- Kövecses, Z. (2006). Language, mind, and culture. A practical introduction. Oxford,UK: Oxford University Press.
- Kövecses, Z. (2010). *Metaphor: A practical introduction* (2nd ed.). New York, NY: Oxford University Press.
- Kövecses, Z. (2015). Metaphor and emergentism. In B. MacWhinney & W. O'Grady (Eds.). *The Handbook of Language Emergence*. (pp. 147-162). West Sussex, UK: John Wiley & Sons Letd.
- Kramsch, C., & Steffensen, S. V. (2008). Ecological perspectives on second language acquisition and socialization. In P. A. Duff & N. H. Hornberger (Eds.). *Encyclopedia of language and education: Language Socialization*. (pp. 17-28). New York, NY: Springer.
- Kranjec, A., & Chatterjee, A. (2010). Are temporal concepts embodied? A challenge for cognitive neuroscience. *Frontiers in Psychology*, 1, 1-12. Retrieved from <u>http://www.ncbi.nlm.nih.gov/pmc/articles/PMC3153844/</u>
- Krennmayr, T. (2011). *Metaphor in newspapers*. Utrecht, The Netherlands: LOT Publications.
- Lai, V. T., & Boroditsky, L. (2013). The immediate and chronic influence of spatiotemporal metaphors on the mental representations of time in English, Mandarin, and Mandarin-English speakers. *Frontiers in Psychology*, 4. doi: 10.3389/fpsyg.2013.00142

- Lakoff, G. (1987). Women, fire, and dangerous things: What categories reveal about the mind. Chicago, IL: University of Chicago.
- Lakoff, G. (1990). The invariance hypothesis: Is abstract reason based on image schemas? *Cognitive Linguistics*, *1*, 39-74. doi: 10.1515/cogl.1990.1.1.39
- Lakoff, G., & Johnson, M. (1980). *Metaphors we live by*. Chicago, IL: University of Chicago Press.
- Lakoff, G., & Johnson, M. (1999). *Philosophy in the flesh: The embodied mind and its challenge to western thought*. New York, NY: Basic books.
- Lakoff, G., & Kövecses, Z. (1987). *The cognitive model of anger inherent in American English*. Cambridge, UK: Cambridge University Press.
- Lehrer, A. (1983). *Wine and conversation*. Bloomington, Indiana: Indiana University Press.
- Lehrer, A. (2009). *Wine and conversation* (2nd ed.). Oxford, UK: Oxford University Press.
- Lehrer, K., & Lehrer, A. (2008). Winespeak or critical communication: Why people talk about wine. In F. Allhoff (Ed.), *Wine and philosophy: A symposium on thinking and drinking*. Malden, MA: Blackwell Publishing.
- Lesschaeve, I. (2006). *The use of sensory descriptive analysis to gain a better understanding of consumer wine language*. Paper presented at the 3rd International Wine Business & Marketing Research Conference., Montpellier.
- Levitan, C. A., Ren, J., Woods, A. T., Boesveldt, S., Chan, J. S., McKenzie, K. J., . . . van den Bosch, J. J. (2014). Cross-cultural color-odor associations. *PloS* one, 10.1371/journal.pone.0101651. doi: 10.1371/journal.pone.0101651
- Littlemore, J. (2001). Metaphoric competence: A language learning strength of students with a holistic cognitive style? *Tesol Quarterly*, 35(3), 459-491. doi: 10.2307/3588031
- Littlemore, J. (2003). The effect of cultural background on metaphor interpretation. *Metaphor and Symbol*, *18*(4), 273-288. doi: 10.1207/S15327868MS1804\_4
- Littlemore, J., Chen, P. T., Koester, A., & Barnden, J. (2011). Difficulties in metaphor comprehension faced by international students whose first language

is not English. *Applied Linguistics*, *32*(4), 408-429. doi: 10.1093/applin/amr009

- Littlemore, J., Krennmayr, T., Turner, J., & Turner, S. (2013). An investigation into metaphor use at different levels of second language writing. *Applied linguistics*, 35(2), 117-144. doi: 10.1093/applin/amt004
- Littlemore, J., & Low, G. (2006). Metaphoric competence, second language learning, and communicative language ability. *Applied Linguistics*, 27(2), 268-294. doi: 10.1093/applin/aml004
- Low, G. D. (1988). On teaching metaphor. *Applied linguistics*, *9*(2), 125-147. doi: 10.1093/applin/9.2.125
- Low, G. D. (1999). Validating metaphor research projects. In L. Cameron & G. Low (Eds.). *Researching and applying metaphor*. (pp. 48-65). Cambridge, UK: Cambridge University Press.
- Lyons, J. (2011). Circularity, reliability, and the cognitive penetrability of perception. *Philosophical Issues*, *21*(1), 289-311. doi: 10.1111/j.1533-6077.2011.00205.x
- MacInnis, D. J., & Price, L. L. (1987). The role of imagery in information processing: Review and extensions. *Journal of Consumer Research*, 473-491.
   Retrieved from <u>http://www.jstor.org/stable/2489369</u>
- Malt, B. C., Sloman, S. A., Gennari, S., Shi, M., & Wang, Y. (1999). Knowing versus naming: Similarity and the linguistic categorization of artifacts. *Journal of Memory and Language*, 40(2), 230-262. doi: 10.1006/jmla.1998.2593
- Mandler, J. M. (1992). The foundations of conceptual thought in infancy. *Cognitive Development*, 7(3), 273-285. doi: 10.1016/0885-2014(92)90016-K
- Mandler, J. M. (2004). *The foundations of mind: Origins of conceptual thought*. Oxford, UK: Oxford University Press.
- Marks, D. F. (1973). Visual imagery differences and eye movements in the recall of pictures. *Perception & Psychophysics*, 14(3), 407-412. doi: 10.3758/BF03211175

- Marks, D. F. (1995). New directions for mental imagery research. *Journal of Mental Imagery*, 9(3-4), 153-167. Retrieved from http://psycnet.apa.org/psycinfo/1996-29150-001
- Martin, A. (2007). The representation of object concepts in the brain. *Annu. Rev. Psychol.*, *58*, 25-45. doi: 10.1146/annurev.psych.57.102904.190143
- Martin, A., & Chao, L. L. (2001). Semantic memory and the brain: structure and processes. *Current Opinion in Neurobiology*, 11(2), 194-201. doi: 10.1016/S0959-4388(00)00196-3
- Martin, J. R., & White, P. R. (2003). *The language of evaluation*. London & New York, NY: Palgrave Macmillan.
- Martin, M. (2002). The transparency of experience. *Mind and Language*, *17*(4), 376-425. Retrieved from <u>http://sas-</u> space.sas.ac.uk/628/1/M Martin Transparency.pdf
- Marurana, H. R., & Varela, F. J. (1987). *The tree of knowledge: The biological roots of human understanding*. Boston, Massachusetts: Shambala Publications.
- Masuda, T., & Nisbett, R. E. (2001). Attending holistically versus analytically: Comparing the context sensitivity of Japanese and Americans. *Journal of Personality and Social Psychology*, 81(5), 922-934. doi: <u>http://dx.doi.org.ezproxy.usq.edu.au/10.1037/0022-3514.81.5.922</u>
- McArthur, T. (1986). *Longman lexicon of contemporary English*. London, UK: Longman.
- McKelvie, S. J. (1995). The VVIQ as a psychometric test of individual differences in visual imagery vividness: A critical quantitative review and plea for direction. *Journal of Mental Imagery*, 19(3-4), 1-106. Retrieved from <u>http://psycnet.apa.org/psycinfo/1996-29151-001</u>
- McKenzie, K. J., Woods, A. T., Leong, C., Ren, J., Chan, J., Levin, J., . . . Levitan, C. (2012). That smells blue! Differences between colour associations for odours and odour-evocative words. *Seeing and Perceiving*, 25(1), 108-109. Retrieved from <a href="http://psycnet.apa.org/psycinfo/1996-29151-001">http://psycnet.apa.org/psycinfo/1996-29151-001</a>
- McQuarrie, E. F., & Mick, D. G. (2003). Visual and verbal rhetorical figures under directed processing versus incidental exposure to advertising. *Journal of Consumer Research*, 29(4), 579-587. Retrieved from

http://ezproxy.usq.edu.au/login?url=http://search.ebscohost.com/login.aspx?d irect=true&db=ufh&AN=9479586&site=ehost-live

- McRae, K., Cree, G. S., Seidenberg, M. S., & McNorgan, C. (2005). Semantic feature production norms for a large set of living and nonliving things. *Behavior research methods*, 37(4), 547-559. doi: 10.3758/BF03192726
- McRae, K., Ferretti, T. R., & Liane Amyote, T. R. (1997). Thematic roles as verbspecific concepts. *Language and Cognitive Processes*, 12(2-3), 137-176. doi: 10.1080/016909697386835
- Medlin, D. L. (1989). Concepts and conceptual structure. *American Psychologist*, 44(12), 1469-1481. doi: http://dx.doi.org/10.1037/0003-066X.44.12.1469
- Merleau-Ponty, M. (1962). Phénoménologie de la perception (Paris: Gallimard, 1945), trans. C. Smith as Phenomenology of Perception. London, UK: Routledge.
- Miller, C. R. (1994). Rhetorical community: The cultural basis of genre. In A.Freedman & P. Medway (Eds.). *Genre and the New Rhetoric*. (pp. 57-66).London, UK: Taylor & Francis.
- Mischler, I. I. (2013). *Metaphors across time and conceptual space*. Amsterdam, The Netherlands: John Benjamins Publishing Company.
- Morrot, G., Brochet, F., & Dubourdieu, D. (2001). The color of odors. *Brain Language*, 79(2), 309-320. doi: 10.1006/brln.2001.2493. Retrieved from <a href="http://www.ncbi.nlm.nih.gov/pubmed/11712849">http://www.ncbi.nlm.nih.gov/pubmed/11712849</a>
- Moser, K. S. (2000). Metaphor analysis in psychology—Method, theory, and fields of application. Forum Qualitative Sozialforschung/Forum: Qualitative Social Research, 1(2). Retrieved from <u>http://www.qualitative-</u> research.net/index.php/fgs/article/view/1090/2387
- Mueller, S., Lockshin, L., Saltman, Y., & Blanford, J. (2010). Message on a bottle: The relative influence of wine back label information on wine choice. *Food Quality and Preference*, 21(1), 22-32. doi: 10.1016/j.foodqual.2009.07.004
- Murphy, G. L., & Medin, D. L. (1985). The role of theories in conceptual coherence. *Psychological Review*, 92(3), 289. doi: http://dx.doi.org.ezproxy.usq.edu.au/10.1037/0033-295X.92.3.289

- Ng, C. J. W., & Koller, V. (2013). Deliberate conventional metaphor in images: The case of corporate branding discourse. *Metaphor and Symbol*, 28(3), 131-147. doi: 10.1080/10926488.2013.797807
- Nieuwland, M. S., Petersson, K. M., & Van Berkum, J. J. (2007). On sense and reference: Examining the functional neuroanatomy of referential processing. *Neuroimage*, *37*(3), 993-1004. doi: 10.1016/j.neuroimage.2007.05.048.
   Retrieved from <u>http://www.ncbi.nlm.nih.gov/pubmed/17611124</u>
- Orbe, M. P. (1998). *Constructing co-cultural theory: An explication of culture, power, and communication.* Thousand Oaks, California: Sage Publications.
- Österbauer, R. A., Matthews, P. M., Jenkinson, M., Beckmann, C. F., Hansen, P. C., & Calvert, G. A. (2005). Color of scents: chromatic stimuli modulate odor responses in the human brain. *Journal of Neurophysiology*, *93*(6), 3434-3441. doi: 10.1152/jn.00555.2004
- Paivio, A. (1971). Imagery and language. In S. J. Sega (Ed.), *Imagery: Current Cognitive Approaches*. (pp. 7-32). San Diego, CA: Academic Press.
- Paivio, A. (1986). *Mental representations: A dual coding approach*. New York, NY: Oxford University Press.
- Paivio, A. (1991). *Images in mind: The evolution of a theory*. New York, NY: Harvester Wheatsheaf.
- Palmer, G., & Sharifian, F. (2007). Applied cultural linguistics. In G. Palmer & F.
  Sharifian (Eds.). *Applied cultural linguistics: Implications for second language learning and intercultural communication*. (pp. 1-14). Amsterdam & Philadelphia: John Benjamins Publishing Company.
- Paradis, C. (2009). This beauty should drink well for 10–12 years: A note on recommendations as semantic middles. *Text & Talk: An Interdisciplinary Journal of Language, Discourse Communication Studies, 29*(1), 53-73. Retrieved from <a href="http://lup.lub.lu.se/luur/download?func=downloadFile&recordOId=1583537">http://lup.lub.lu.se/luur/download?func=downloadFile&recordOId=1583537</a>

<u>&fileOId=1590152</u>

 Paradis, C. (2015). Conceptual Spaces at Work in Sensory Cognition: Domains,
 Dimensions and Distances. In F. Zenker & P. G\u00e4rdenfors (Eds.). *Applications* of Conceptual Spaces. (pp. 33-55). Amsterdam, The Netherlands: Springer.

- Paradis, C., & Eeg-Olofsson, M. (2013). Describing Sensory Experience: The Genre of Wine Reviews. *Metaphor and Symbol*, 28(1), 22-40. doi: 10.1080/10926488.2013.742838
- Parr, W. V., Ballester, J., Peyron, D., Grose, C., & Valentin, D. (2014). Perception of mineral character in Sauvignon blanc wine: Inter-individual differences. *Wine Studies*, 3(1). Retrieved from file:///C:/Users/u1009065/Downloads/4474-16476-2-PB.pdf
- Parr, W. V., Ballester, J., Peyron, D., Grose, C., & Valentin, D. (2015). Perceived minerality in Sauvignon wines: Influence of culture and perception mode. *Food Quality and Preference*, 41, 121-132. doi: 10.1016/j.foodqual.2014.12.001
- Pasma, T. (2011). *Metaphor and register variation: The personalization of Dutch news discourse*. Oisterwijk: Uitgeverij BOXPress.
- Pennycook, A. (2003). Global Englishes, rip slyme, and performativity. *Journal of Sociolinguistics*, 7(4), 513-533. doi: 10.1111/j.1467-9841.2003.00240.x
- Pezzulo, G., Barsalou, L. W., Cangelosi, A., Fischer, M. H., McRae, K., & Spivey, M. J. (2011). Computational grounded cognition: a new alliance between grounded cognition and computational modeling. *Frontiers in Psychology*, *3*, 612-612. doi: 10.3389/fpsyg.2012.00612
- Piaget, J. (1970). Piaget's theory. In P. H. Mussen (Ed.), Carmichael's manual of child psychology. (3 ed., pp. 703-730). New York, NY: Wiley.
- Piao, S. S., Rayson, P., Archer, D., & McEnery, T. (2005). Comparing and combining a semantic tagger and a statistical tool for MWE extraction. *Computer Speech & Language*, 19(4), 378-397. doi: 10.1016/j.csl.2004.11.002
- Planelles Iváñez, M. (2011). Spanish word formation and lexical creation. In J. L. Cifuentes & S. R. Rosique (Eds.). (pp. 409-424). Amsterdam, The Netherlands: John Benjamins Publishing.
- Popova, Y. B. (2003). 'The fool sees with his nose': Metaphoric mappings in the sense of smell in Patrick Süskind's Perfume. *Language and Literature*, 12(2), 135-151. doi: 10.1177/0963947003012002296

- Pragglejaz Group. (2007). MIP: A method for identifying metaphorically used words in discourse. *Metaphor and Symbol*, 22(1), 1-39. doi: 10.1207/s15327868ms2201\_1
- Quinn, N. (1991). The cultural basis of metaphor. In J. W. Fernandez (Ed.), Beyond metaphor: The theory of tropes in anthropology. (pp. 56-93). Stanford, CA: Stanford University Press.
- Quinn, N. (1997). Research on shared task strategy. In C. Strauss & N. Quinn (Eds.).
   A cognitive theory of cultural meaning. (pp. 137-189). Cambridge:
   Cambridge University.
- Rayson, P., Archer, D., Piao, S., & McEnery, A. M. (2004). The UCREL semantic analysis system. Retrieved from <u>http://eprints.lancs.ac.uk/1783/1/usas\_lrec04ws.pdf</u>
- Recchia, G., & Jones, M. N. (2012). The semantic richness of abstract concepts. *Front Hum Neurosci*, 6. doi: 10.3389/fnhum.2012.00315
- Regier, T., Kay, P., & Cook, R. S. (2005). Focal colors are universal after all. *Proc Natl Acad Sci U S A*, *102*(23), 8386-8391. doi: 10.1073/pnas.0503281102
- Richardson, A. (1994). *Individual differences in imaging: Their measurement, origins, and consequences.* New York, NY: Baywood Publishing Company.
- Richardson, V. (1997). Constructivist teaching and teacher education: Theory and practice. In V. Richardson (Ed.), *Constructivist teacher education: Building a world of new understandings*. (pp. 3-14). Washington, DC: The Falmer Press.
- Rips, L. J., & Conrad, F. G. (1989). Folk psychology of mental activities. *Psychological Review*, 96(2), 187. doi:
  - http://dx.doi.org.ezproxy.usq.edu.au/10.1037/0033-295X.96.2.187
- Risch, J. S. (2008). On the role of metaphor in information visualization. 1-20. Retrieved from <u>http://arxiv.org/pdf/0809.0884.pdf</u>
- Ritchie, L. D. (2003). Categories and similarities: A note on circularity. *Metaphor and Symbol*, *18*(1), 49-53.
- Ritchie, L. D. (2008). X IS A JOURNEY: Embodied simulation in metaphor interpretation. *Metaphor and Symbol*, 23(3), 174-199. Retrieved from <u>http://web.pdx.edu/~cgrd/Ritchie08c%20Embodied%20Simulation.htm</u>

- Roberson, D., Davies, I., & Davidoff, J. (2000). Color categories are not universal: Replications and new evidence from a stone-age culture. *Journal of Experimental Psychology: General*, 129(3), 369. Retrieved from <u>http://dx.doi.org.ezproxy.usq.edu.au/10.1037/0096-3445.129.3.369</u>
- Roberts, L., & Sparks, B. (2006). Enhancing the wine tourism experience: The customers' viewpoint. *Global Wine Tourism Research Management and Marketing*, 47-66. Retrieved from http://library.nuft.edu.ua/ebook/file/Carlsenurism.pdf#page=67
- Rogers, E. M., & Hart, W. B. (2002). The histories of intercultural, international, and development communication. In W. B. Gudykunst & B. Moody (Eds.). *Handbook of international and intercultural communication*. (2 ed., pp. 1-18). Thousand Oaks, CA: Sage Publications, Inc.
- Rosch, E. (1975). Cognitive representations of semantic categories. *Journal of Experimental Psychology: General*, 104(3), 192. Retrieved from http://dx.doi.org.ezproxy.usq.edu.au/10.1037/0096-3445.104.3.192
- Rosch, E., & Mervis, C. B. (1975). Family resemblances: Studies in the internal structure of categories. *Cognitive Psychology*, 7(4), 573-605. doi: 10.1016/0010-0285(75)90024-9
- Roversi, C., Borghi, A. M., & Tummolini, L. (2013). A marriage is an artefact and not a walk that we take together: An experimental study on the categorization of artefacts. *The Review of Philosophy and Psychology*, 4(2). doi: 10.1007/s13164-013-0150-7
- Rudzka-Ostyn, B. (1983). *Cognitive grammar and the structure of Dutch uit and Polish wy*. University of Trier: Linguistic Agency.
- Rudzka-Ostyn, B. (1988). *Topics in cognitive linguistics*. Amsterdam, The Nethlerlands: John Benjamins.
- Ruette, T., Speelman, D., & Geeraerts, D. (2012). Lexical variation in aggregate perspective. *Pluricentricity*, 103. Retrieved from <u>https://korpling.german.huberlin.de/~tom/manuscripts/ruette13lexical.pdf</u>
- Rundell, M. (Ed.). (2007). *Mcmillan English dictionary for advanced learners*. Oxford, UK: Macmillan.

- Sandra, D., & Rice, S. (1995). Network analyses of prepositional meaning: Mirroring whose mind—the linguist's or the language user's? *Cognitive Linguistics*, 6(1), 89-130. doi: 10.1515/cogl.1995.6.1.89
- Santos, A., Chaigneau, S. E., Simmons, W. K., & Barsalou, L. W. (2011). Property generation reflects word association and situated simulation. *Language and Cognition*, 3(1), 83-119. doi: <u>http://dx.doi.org/10.1515/langcog.2011.004</u>
- Sapir, E. (1912, 2001). Language and environment. In A. Fill & P. Mühlhäusler
  (Eds.). *The ecolinguistics reader: Language, ecology and environment*. (pp. 13-23). London, UK: Continuum.
- Savignon, S. J. (1997). Communicative competence: Theory and classroom practice. Reading, MA: Addison-Wesley.
- Schifferstein, H. N. (2009). Comparing mental imagery across the sensory modalities. *Imagination, Cognition and Personality*, 28(4), 371-388. doi: 10.2190/IC.28.4.g
- Schmidt, G. L., Kranjec, A., Cardillo, E. R., & Chatterjee, A. (2010). Beyond laterality: A critical assessment of research on the neural basis of metaphor. *Journal of the International Neuropsychological Society*, 16(1), 1. doi: 10.1017/S1355617709990543
- Schütz, A., Engelhardt, H. T., Luckmann, T., & Zaner, R. M. (1974). The Structures of the Life-world.[By] Alfred Schutz and Thomas Luckmann. Translated [from the German MS.] by Richard M. Zaner and H. Tristram Engelhardt, Jr. Evanston, IL: Northwestern University Press:.
- Schwanenflugel, P. J., Akin, C., & Luh, W.-M. (1992). Context availability and the recall of abstract and concrete words. *Memory & Cognition*, 20(1), 96-104. doi: 10.3758/BF03208259
- Scorolli, C., & Borghi, A. M. (2012). Words as tools: An extended view. Kinematics evidence. Paper presented at the The Fifth International Conference on Cognitive Science: Talk in the symposium "Neurocognitive Mechanisms of Human Linguistic Behaviour", Kaliningrad, Russia, June 19-23.
- Scruton, R. (2009). *I drink therefore I am: A philosopher's guide to wine*. London, UK: Continuum Press.

- Semino, E., Heywood, J., & Short, M. (2004). Methodological problems in the analysis of metaphors in a corpus of conversations about cancer. *Journal of Pragmatics*, 36(7), 1271-1294.
- Semino, E., & Steen, G. J. (2008). Metaphor in literature. In J. Raymond W. Gibbs (Ed.), *The Cambridge handbook of metaphor and thought*. (pp. 232-246).
  Cambridge, UK Cambridge University Press.
- Shapiro, L. A. (1997). A clearer vision. *Philosophy of Science*, <u>http://www.jstor.org/stable/188373</u>, 131-153. doi: <u>http://www.jstor.org/stable/188373</u>
- Sharifian, F. (2010). Cultural conceptualisations in intercultural communication: A study of Aboriginal and non-Aboriginal Australians. *Journal of Pragmatics*, 42(12), 3367-3376. doi: 10.1016/j.pragma.2010.05.006
- Sharifian, F. (2011). Cultural conceptualisations and language: Theoretical framework and applications (Vol. 1). Amsterdam/Philadelphia: John Benjamins Publishing Company.
- Sheehan, P. W. (1967). A shortened form of Bett's questionnaire upon mental imagery. Journal of clinical psychology. Retrieved from <u>http://ezproxy.usq.edu.au/login?url=http://search.ebscohost.com/login.aspx?d</u> <u>irect=true&db=pbh&AN=15865964&site=ehost-live</u>
- Sheets-Johnstone, M. (2011). The primacy of movement (Expanded 2nd ed. Vol. 82). The Netherlands: John Benjamins Publishing.
- Shen, Y. (1997). Cognitive constraints on poetic figures. *Cognitive Linguistics*, 8(1), 33-71. doi: 10.1515/cogl.1997.8.1.33
- Shen, Y., & Gadir, O. (2009). Target and source assignment in synaesthetic possessive constructions. *Journal of Pragmatics*, 41(2), 357-371. doi: 10.1016/j.pragma.2008.08.002
- Shepherd, G. M. (2012). *Neurogastronomy: How the brain creates flavor and why it matters*. New York, NY: Columbia University Press.
- Siegel, S. (2012). Cognitive penetrability and perceptual justification\*. Noûs, 46(2), 201-222. Retrieved from

http://www.nyu.edu/gsas/dept/philo/faculty/block/M%26L2010/Papers/Siege lbackground.pdf

- Smith, B. C. (2007). *Questions of taste: the philosophy of wine*. Oxford, UK: Oxford University Press.
- Smith, E. E., Osherson, D. N., Rips, L. J., & Keane, M. (1988). Combining prototypes: A selective modification model. *Cogn Sci*, 12(4), 485-527. doi: 10.1207/s15516709cog1204\_1
- Solomon, G. E. A. (1990). Psychology of novice and expert wine talk. *The American Journal of Psychology*, 10.2307/1423321, 495-517. doi: 10.2307/1423321
- Solomon, K. O., & Barsalou, L. W. (2001). Representing properties locally. Cognitive Psychology, 43(2), 129-169. doi: 10.1006/cogp.2001.0754
- Solomon, K. O., & Barsalou, L. W. (2004). Perceptual simulation in property verification. *Memory & Cognition*, 32(2), 244-259. doi: 10.3758/BF03196856
- Somers, T. C., & Evans, M. E. (1974). Wine quality: Correlations with colour density and anthocyanin equilibria in a group of young red wines. *Journal of the Science of Food and Agriculture*, 25(11), 1369-1379. doi: 10.1002/jsfa.2740251105
- Steen, G. J. (1999). From linguistic to conceptual metaphor in five steps. In R. Gibbs & G. Steen (Eds.) (Eds.). *Metaphor in cognitive linguistics*. (pp. 57-77).
  Amsterdam, The Netherlands: John Benjamins.
- Steen, G. J. (2006). Metaphor in applied linguistics: Four cognitive approaches. DELTA, 22(Especial), 21-44. doi: 10.1590/S0102-44502006000300004
- Steen, G. J. (2007). Finding metaphor in grammar and usage. Amsterdam, The Netherlands: John Benjamin's Publishing Company.
- Steen, G. J. (2008a). The paradox of metaphor: Why we need a three-dimensional model of metaphor. *Metaphor and Symbol*, 23(4), 213-241. doi: 10.1080/10926480802426753
- Steen, G. J. (2008b). When is metaphor deliberate? Proceedings of the second Stockholm Metaphor Festival, 43-63. Retrieved from <u>http://www.researchgate.net/profile/G\_Steen/publication/266040474\_When\_is\_Metaphor\_Deliberate/links/54ae57340cf2213c5fe442cd.pdf</u>
- Steen, G. J. (2011a). Genre between the humanities and the sciences. In M. Callies,W. R. Keller, & A. Lohöfer (Eds.). *Bi-directionality in the cognitive sciences*.

(pp. 21-42). Amsterdam, The Netherlands: John Benjamins Publishing Company.

- Steen, G. J. (2011b). Metaphor in language and thought: How do we map the field?
  In M. Brdar, S. T. Gries, & M. Žic-Fuchs (Eds.). *Cognitive Linguistics: Convergence and Expansion*. (pp. 67-86). Amsterdam, The Netherlands: John Benjamins Publishing Co.
- Steen, G. J. (2011c). What does 'really deliberate' mean? More thoughts on metaphor and consciousness. *Metaphor & the Social World*, 1(1), 53.
   Retrieved from <u>http://www.researchgate.net/profile/G\_Steen/publication/272162474\_Steen</u> 2011/links/54dc8a630cf25b09b91230b7.pdf
- Steen, G. J. (2013). Deliberate metaphor affords conscious metaphorical cognition. Journal of Cognitive Semiotics, 1-2, 179-197. doi: 10.1515/cogsem.2013.5.12.179
- Steen, G. J. (2014). The cognitive-linguistic revolution in metaphor studies. In J. Littlemore & J. Taylor (Eds.). *The Bloomsbury Companion to Cognitive Linguistics*. (pp. 117-142). London, UK: Bloomsbury.
- Steen, G. J., Dorst, A. G., Herrmann, J. B., Kaal, A. A., & Krennmayr, T. (2010). Metaphor in usage. *Cognitive Linguistics*, 21(4), 757-788. doi: 10.1515/cogl.2010.024
- Steen, G. J., Dorst, A. G., Herrmann, J. B., Kaal, A. A., Krennmayr, T., & Pasma, T. (2010). A method for linguistic metaphor identification: From MIP to MIPVU (Vol. 14). Amsterdam, The Netherlands: John Benjamins Publishing.
- Steffensen, S. V. (2007). Language, ecology and society: An introduction to Dialectical Linguistics. In J. C. Bang, J. Døør, S. V. Steffensen, & J. Nash (Eds.). *Language, ecology and society: A dialectical approach*. (pp. 226-228). London, UK: Continuum.
- Stern, B. B. (1989). Literary explication: A methodology for consumer research. In
  E. C. Hirschman (Ed.), SV Interpretive Consumer Research. (pp. 48-59)).
  Provo, UT: Association for Consumer Research.
- Stern, J. J. (2000). Metaphor in context. Cambridge, MA: MIT Press.

- Strauss, C., & Quinn, N. (1997). A cognitive theory of cultural meaning. Cambridge, UK: Cambridge University Press.
- Stuen, E. T., Miller, J. R., & Stone, R. W. (2014). An analysis of wine critic consensus: A study of Washington and California wines *Journal of Wine Economics*, 10(1), 47-61. doi: <u>http://dx.doi.org/10.1017/jwe.2015.3</u>
- Suárez-Toste, E. (2007). Metaphor inside the wine cellar: On the ubiquity of personification schemas in winespeak. *Metaphorik.de*, 12, 53-64. Retrieved from <u>http://www.metaphorik.de/sites/www.metaphorik.de/files/journalpdf/12\_2007\_suarez-toste.pdf?iframe=true&width=80%25&height=80%25</u>
- Swales, J. (1990). Genre analysis: English in academic and research settings.Cambridge, UK: Cambridge University Press.
- Sweetser, E. (1990). From etymology to pragmatics: Metaphorical and cultural aspects of semantic structure (Vol. 54). Cambridge, UK: Cambridge University Press.
- Taylor, J. R. (1988). Some pedagogical implications of cognitive linguistics. In R. A. Geiger & B. Rudzka-Ostyn (Eds.). *Conceptualizations and Mental Processing in Language*. (pp. 201-223). Berlin & New York, NY: Mouton de Gruyter.
- Taylor, J. R. (1989). *Linguistic Categorization* (3rd ed.). New York, NY: Oxford University Press.
- Taylor, P. C., & Medina, M. N. D. (2013). Educational research paradigms: From positivism to multiparadigmatic. *The Journal of Meaning-centered Education*, 1(3). Retrieved from <u>http://www.meaningcentered.org/educational-research-paradigms-from-</u> positivism-to-multiparadigmatic/journal/volume-01/
- Tendahl, M., & Gibbs Jr, R. W. (2008). Complementary perspectives on metaphor: Cognitive linguistics and relevance theory. *Journal of Pragmatics*, 40(11), 1823-1864. doi: 10.1016/j.pragma.2008.02.001
- Thelen, E., & Smith, L. B. (1994). A dynamic systems approach to the development of cognition and action (Vol. 372). Cambridge, MA, Cambridge: The MIT Press.

- Thomas, J. (1995). *Meaning in interaction: An introduction to pragmatics*. London, UK: Longman.
- Thussu, D. K. (Ed.). (2006). *Media on the move: Global flow and contra-flow*. Abingdon, Oxon: Routledge.
- Todd, C. (2010). *The philosophy of wine: A case of truth, beauty, and intoxication*. Durham, UK: Acumen.
- Tom, G., & Eves, A. (1999). The use of rhetorical devices in advertising. Cross Currents: Cultures, Communities, Technologies, 39(July/August), 39-43.
   Retrieved from

http://www.gandrllc.com/reprints/useofrhetoricaldevicesinadvertising.pdf

- Turner, M., & Fauconnier, G. (2002). *The way we think: conceptual blending and the mind's hidden complexities*. New York, NY: EUA: Basic Books.
- Turner, N. E., & Katz, A. N. (1997). The availability of conventional and of literal meaning during the comprehension of proverbs. *Pragmatics & Cognition*, 5(2), 199-233. Retrieved from <u>http://dx.doi.org/10.1075/pc.5.2.02tur</u>
- van Elk, M., Slors, M., & Bekkering, H. (2010). Embodied language comprehension requires an enactivist paradigm of cognition. *Frontiers in Psychology*, 1, 234. doi: 10.3389/fpsyg.2010.00234. Retrieved from http://www.ncbi.nlm.nih.gov/pubmed/21833288
- Varela, F. J., Thompson, E. T., & Rosch, E. (1991). The Embodied mind: Cognitive science and human experience: Cambridge, MA: The MIT Press. Retrieved rom URL
- Vervaeke, J., & Kennedy, J. M. (1996). Metaphors in language and thought:
  Falsification and multiple meanings. *Metaphor and Symbol*, 11(4), 273-284.
  Retrieved from

http://ezproxy.usq.edu.au/login?url=http://search.ebscohost.com/login.aspx?d irect=true&db=pbh&AN=7329073&site=ehost-live

- Viberg, Å. (1984). The verbs of perception: A typological study. *Linguistics*, 21(1), 123-162. doi: 10.1515/ling.1983.21.1.123
- Vigliocco, G., Kousta, S.-T., Della Rosa, P. A., Vinson, D. P., Tettamanti, M., Devlin, J. T., & Cappa, S. F. (2013). The neural representation of abstract words: The role of emotion. *Cereb Cortex*, 10.1093/cercor/bht025. doi:

10.1093/cercor/bht025. Retrieved from

http://cercor.oxfordjournals.org/content/early/2013/02/13/cercor.bht025.abstr act

- Vinson, D. P., & Vigliocco, G. (2002). A semantic analysis of grammatical class impairments: semantic representations of object nouns, action nouns and action verbs. *Journal of Neurolinguistics*, 15(3), 317-351. doi: 10.1016/S0911-6044(01)00037-9
- Vinson, D. P., & Vigliocco, G. (2008). Semantic feature production norms for a large set of objects and events. *Behavior Research Methods*, 40(1), 183-190. doi: 10.3758/BRM.40.1.183
- Von Glasersfeld, E. (1984). An introduction to radical constructivism. In P.Watzlawick (Ed.), *The invented reality*. (pp. 17-40). New York, NY: Norton.
- Vygotsky, L. (1978). Interaction between learning and development. *Readings on the Development of Children*, 23(3), 34-41. Retrieved from http://www.psy.cmu.edu/~siegler/vygotsky78.pdf
- Wang, C., & Dowker, A. (2010). A cross-cultural study of metaphoric understanding. In G. Low, Z. Todd, A. Deignan, & L. Cameron (Eds.). *Researching and Applying Metaphor in the Real World*. (pp. 105).
  Amsterdam and Philadelphia: John Cenjamins Publishing Company.
- Wang, K. L. (2006, April 18). The rising wine price. Tang Yan Jiu Weekly.
- Ward, J., & Gaidis, W. (1990). Metaphor in promotional communication: A review of research on metaphor comprehension and quality. In M. E. Goldberg, G. Gom, & R. W. Pollay (Eds.). *NA Advances in consumer research*. (pp. 636-642). Provo, UT: Association for Consumer Research.
- Wiemer-Hastings, K., & Xu, X. (2005). Content differences for abstract and concrete concepts. *Cogn Sci*, 29(5), 719-736. Retrieved from <u>http://onlinelibrary.wiley.com/doi/10.1207/s15516709cog0000\_33/pdf</u>
- Wierzbicka, A. (2009). Language and metalanguage: Key issues in emotion research. *Emotion Review*, 1(1), 3-14. doi: 10.1177/1754073908097175
- Wilson-Mendenhall, C. D., Barrett, L. F., Simmons, W. K., & Barsalou, L. W. (2011). Grounding emotion in situated conceptualization. *Neuropsychologia*, 49(5), 1105-1127. doi: 10.1016/j.neuropsychologia.2010.12.032

- Wilson-Mendenhall, C. D., Simmons, W. K., Martin, A., & Barsalou, L. W. (2013). Contextual processing of abstract concepts reveals neural representations of non-linguistic semantic content. *Journal of Cognitive Neuroscience*, 25(6), 920-935. doi: 10.1162/jocn\_a\_00361
- Wilson, D. A., & Stevenson, R. J. (2003). The fundamental role of memory in olfactory perception. *Trends in Neurosciences*, 26(5), 243-247. doi: 10.1016/S0166-2236(03)00076-6
- Wilson, R. A. (2004). Boundaries of the mind: The individual in the fragile sciences-Cognition. Cambridge, UK: Cambridge University Press.
- Wine Australia 2012, *Wine export approval report: MAT June 2012*. Retrieved September 16, 2012, from https://www.wineaustralia.com/australia/LinkClick.aspx?link=winefacts%2F

Wine Australia. (2013). Wine Export Approval Report (WEAR). Retrieved April 19, 2013

http://www.wineaustralia.com/en/Winefacts%20Landing/Australian%20Win e%20Export%20Approvals/Wine%20Export%20Approvals%20Report.aspx

- Wise, P. M., Olsson, M. J., & Cain, W. S. (2000). Quantification of odor quality. *Chemical Senses*, 25(4), 429-443. doi: 10.1093/chemse/25.4.429
- Wodak, R., & Meyer, M. (Eds.). (2009). *Methods for critical discourse analysis* (2 ed.). London, UK: Sage Publications.
- Wolff, P., & Malt, B. C. (2010). The language-thought interface: An introduction. In
  B. C. Malt & P. Wolff (Eds.). Words and the mind: How words encode human experience. (pp. 3-15). Oxford, UK: Oxford University Press.
- Wu, L., & Barsalou, L. W. (2009). Perceptual simulation in conceptual combination: Evidence from property generation. *Acta Psychologica*, 132(2), 173-189.
- Yu, N. (1995). Metaphorical expressions of anger and happiness in English and Chinese. *Metaphor and Symbol*, 10(2), 59-92. Retrieved from <u>http://ezproxy.usq.edu.au/login?url=http://search.ebscohost.com/login.aspx?d</u> <u>irect=true&db=pbh&AN=7315480&site=ehost-live</u>
- Yu, N. (2008). The Chinese HEART as the central faculty of cognition. In F. Sharifian, R. Dirvin, N. Yu, & S. Niemeier (Eds.). *Culture, body, and*

*language: Conceptualisations of internal body organs across languages and cultures.* (pp. 131-168). Berlin & New York, NY: Mouton de Gruyter.

- Zaidman, N., & Holmes, P. (2009). Business communication as cultural text:
  Exchange and feedback of promotional video clips. *International Journal of Intercultural Relations*, 33(6), 535-549. doi: 10.1016/j.ijintrel.2009.06.002
- Zellner, D. A., & Whitten, L. A. (1999). The effect of color intensity and appropriateness on color-induced odor enhancement. *The American Journal* of Psychology, 112, 585-604. doi: 10.2307/1423652
- Zeman, A., Dewar, M., & Della Sala, S. (2015). Lives without imagery: Congenital aphantasia. *Cortex*, 10.1016/j.cortex.2015.05.019. doi: 10.1016/j.cortex.2015.05.019
- Zwaan, R. A. (2003). The immersed experiencer: Toward an embodied theory of language comprehension. *Psychology of Learning and Motivation*, 44, 35-62. Retrieved from
   <u>http://nbu.bg/cogs/events/2004/materials/Schmalhofer/Zwaan\_2003\_learning</u>
   <u>%26motivation.PDF</u>

## Appendix A: Wine Reviews

WTN			Wine			
ID	Wine Critic	Publication	Туре	Wine Style	Brand	Full Text of Wine Review
101	James Halliday	Australian Wine Companion 2014 Edition	RED	Cabernet Sauvignon	Taylors Estate Cabernet Sauvignon (2010)	Reassuring, bright crimson-purple; used French oak maturation, plus ripe, gentle tannins and blackcurrant fruit mean it is ready now, but will cruise through another 5+ years. Deep brick-red colour. Combines a dusty, cedary overlay of
102	Ray Jordan	West Australian (06 June 2013) Sunday	RED	Cabernet Sauvignon	Taylors Estate Cabernet Sauvignon (2010)	deep blackcurrant fruit. This Clare Valley producer really turns out some excellent wines and this is a beauty with its balance and poise ideal for drinking over the next few years. A smooth, richly concentrated style with flavours suggesting liquorice, raisins and prunes with some more savoury notes
103	Graeme Phillips	Tasmanian (July 2013)	RED	Shiraz	Taylors Estate Shiraz (2010)	showing up to add some balancing relief to the soft, long and full-fruited finish.
104	Peter Chapman	Daily Examiner (April 2012)	RED	Cabernet Sauvignon	Taylors Jaraman Cabernet Sauvignon (2010)	Elegant full-bodied red with intense fruit flavours of cherry and cassis. Drinking beautifully now, but can be cellared for up to eight years.
				Cabernet Sauvignon		This is on the upper end of our usual budget, so you have to ask, is it worth all that money? Answer? Yes, Good Lord, yes. This is a very good red - deep, complex, rich - and it's gone straight into our top 10 cab savs of all time. A combo of fruit from the Clare Valley and Coonawarra regions makes up this one, with luscious deep red fruit on the palate and a finish that
		Weekend Gold			Taylors Jaraman	makes you want more. It was a sad moment when the bottle
105	Lindsay Saunders	Coast Bulletin (May 2012)	RED		Cabernet Sauvignon (2010)	was empty. Love to team this with venison and see how it goes. Very well, we imagine.
	Ralph			Cabernet Sauvignon	Taylors Jaraman	A Clare-Coonawarra blend, this young cabernet sauvignon is a traditional South Australian type. Minty aromas mix with dark fruit and briary notes on the nose, with savoury cabernet
	Kyte-	The Age (May			Cabernet Sauvignon	earthiness underneath. It is medium-bodied with good length
106	Powell	2012)	RED		(2010)	and nicely integrated fine tannins. Fruit from the Yarra Valley and Adelaide Hills make up the blend here. The result is aromatic and smooth in the mouth
	Kerry	Illawarra Mercury			Taylors Jaraman	with plum and cherry fruit flavours, spice and savoury
107	Skinner	(June 2010)	RED	Pinot Noir	Pinot Noir (2008)	characters, clever oaking and silky tannins.

				Cabernet		This blend of cabernet from the Clare Valley and Coonawarra
				Sauvignon		shows rich blackcurrant and cassis on the nose and palate,
					Taylors Jaraman	with a dash of mint, fine oak and fine firm tannins on the
		Courier Mail			Cabernet Sauvignon	finish. Enjoy it over the next five years or more with roast leg
108	Mike Frost	(September 2011)	RED		(2009)	of lamb.
				Cabernet		A 64/36 percent blend that has good colour and an aromatic
		www.winecompa		Sauvignon	Taylors Jaraman	fruit-driven bouquet with a mix of juicy and more savoury
	James	nion.com.au			Cabernet Sauvignon	black and red fruits on the medium-bodied palate; the tannins
109	Halliday	(November 2011)	RED		(2009)	are fine and ripe, and sustain the finish.
						Fresh, vibrant, purple wine with seamless integration of spicy
				Shiraz/Caber	Taylors Promised	plums and charred oak aromas, followed by a gorgeous rich,
		Winestate		net	Land Shiraz Cabernet	plum cake-like palate with a soft middle and light oak finish.
110	Peter Simic	(December 2010)	RED	Sauvignon	(2009)	There's a real mouthful of shiraz in here.
	-	Western		Shiraz/Caber	Taylors Promised	It's a big earthy shiraz with stacks of savoury, dusty fruit, ripe
	Jeremy	Australian (April	DED	net	Land Shiraz Cabernet	tannins and a layer of creamy oak. It's a warm easy drink,
111	Pringle	2011)	RED	Sauvignon	(2009)	ideal for the barbie.
	т	www.winecompa		Shiraz/Caber	Taylors Promised	Good colour; a medium-bodied wine at the upper end of
110	James	nion.com.au	DED	net	Land Shiraz Cabernet	expectation at this price point, with pleasant red and black
112	Halliday	(November 2011)	RED	Sauvignon	(2009)	fruits, a touch of spice and minimal tannins.
				Cabernet		The Clare Valley-based Taylors celebrated the 10th
				Sauvignon		anniversary of its flagship red with a gold medal at the 2009
					Taylors St. Andrews	International Wine and Spirit Competition in London. It's a cracking red, opulent and polished with intense black berry
	Kerry	Illawarra Mercury			Cabernet Sauvignon	and cherry fruit flavours, rich chocolate characters, quality
113	Skinner	(December 2009)	RED		(2005)	oak and fine, silky tannins.
115	Skiillei	(Decennoer 2009)	KLD	Cabernet	(2003)	Excellent wine sourced from the original vineyard planted in
				Sauvignon		1969. It's a typically bold Clare statement with masses of
				Suurigion	Taylors St. Andrews	blackcurrant and concentrated black fruits merged with some
		West Australian			Cabernet Sauvignon	lifted cedary oak. The palate is fleshy and lots of sweet dark
114	Ray Jordan	(December 2009)	RED		(2005)	fruit intensity. Just starting to show what it's made of.
	, soraali	(		Cabernet	( ···· /	Strong colour; a powerful, medium- to full-bodied cabernet
		Wine Companion		Sauvignon	Taylors St. Andrews	with the savoury earthy notes typical of Clare, and enough
	James	(2011)		6	Cabernet Sauvignon	blackcurrant fruit and cedary French oak to fill out the long
115	Halliday	(September 2010)	RED		(2005)	palate.
-	2	Matt Skinner's		Cabernet	. /	From the super premium St Andrews line up, the cabernet is a
		Wine Guide		Sauvignon	Taylors St. Andrews	brilliant illustration of power and elegance. Deep, dark and
	Matt	(2011) (January		C C	Cabernet Sauvignon	savoury on the nose with smells of prune, bitter chocolate,
116	Skinner	2011)	RED		(2005)	leather and sweet spice, while in the mouth it comes across

						sweet, rich and velvety with soft acidity and a wash of nicely rounded tannins to finish.
				Cabernet	Taylors St. Andrews	Lovely combination of tarry, leathery, black olive and dark
	Kerry	Winestate (April		Sauvignon	Cabernet Sauvignon	berry elements. Dense, brooding nose and a rich and well age
117	Skinner	2011)	RED	-	(2005)	palate.
		The Australian		Cabernet		Refined, ripe and elegant with good varietal character and
		Wine Vintages		Sauvignon	Taylors St. Andrews	structure, starting out blackcurrant and black cherry cabernet
	Rob	(2012) Gold Book			Cabernet Sauvignon	with a savoury streak and long on structure with good
118	Geddes	(July 2011)	RED		(2006)	concentration of varietal flavours and oak. The 06 is a gem.
				Cabernet		Intense aromas of black fruits, mocha and toasty oak on the
		a 1		Sauvignon	<b>T</b> 1 <b>C</b> 1 1	nose followed by a full-bodied, concentrated palate carrying
	a	Sunday			Taylors St. Andrews	plenty of ripe, plummy fruit on top of more savoury clove-like
110	Graeme	Tasmanian	DED		Cabernet Sauvignon	spice, smoothly balanced and structured with grippy tannins
119	Phillips	(March 2012)	RED		(2006)	providing an attractive firm, dryness to the finish.
						Fashionistas obsess over light, savoury wines, but let's not forget rich local cabernets such as this Clare Valley drop.
	Ralph	The Age			Taylors St. Andrews	Blackcurrant jam, spice, vanilla and chocolate characters show
	Kaipii Kyte-	Melbourne		Cabernet	Cabernet Sauvignon	attractive bottle development, and a smooth mid-palate is
120	Powell	(January 2013)	RED	Sauvignon	(2006)	balanced by grainy tannins.
120	Towen	(Juliuary 2013)	KLD	Buuvignon	(2000)	Good old fashioned style, soft, plush and not afraid to be
						oaky, with chocolatey depth to its honest plummy berry
	Simon	Simonwoods.com			Taylors St. Andrews	flavours, solid bear hug of wine, just let down by a slightly
121	Wood	(February 2013)	RED	Shiraz	Shiraz (2006)	hard finish.
					· · · ·	This GSM is a blend of Grenache (49%), Shiraz (38%) and
						Mataro (13%). At the end of each vintage at Taylors, select
						parcels of fruit are set aside in the winery for the winemakers
						to indulgently create a limited-edition batch of wines. The
					Taylors TWP	GSM is a pretty ruby colour with lashings of red berries, spice
	Katrina	Sipyourstyle		Grenache/Shi	Grenache Shiraz	and a silky, supple mouthfeel. A spicy yet smooth wine with
122	Holden	(October 2011)	RED	raz/Mataro	Mataro (2010)	good length and a bite of savoury on the finish.
						Good hue, bright and clear; a 49/38/13% blend of grenache,
						shiraz and mataro. It has far more depth of flavour and texture
	-	Wine Companion		~	Taylors TWP	than all but a small handful of Clare Valley blends of these
100	James	Newsletter	DED	Grenache/Shi	Grenache Shiraz	grapes. It is built to stay, its array of red and black fruits
123	Halliday	(January 2012)	RED	raz/Mataro	Mataro (2010)	sustained by precisely weighted tannins.
		Comment				Excellent deep red-purple colour; peppery spice and plum
	Huon	Gourmet Traveller Wine		Grenache/Shi	Taylors TWP Grenache Shiraz	aromas; concentrated, fruit-sweet and rich in the mouth but
	пцоп	ravener wine		Grenache/Shi	Grenache Shiraz	retaining very good structure. A wine of true line and length

						Complex alcounts and the d of 40 men containing to 20
					Taylors TWP	Complex, cleverly crafted blend of 49 per cent grenache, 38 per cent shiraz and 13 per cent mataro (mourvedre). Lashings
	Kerry	Illawarra Mercury		Grenache/Shi	Grenache Shiraz	of berry fruit, integrated spice and chocolate characters, nicely
125	Skinner	(February 2012)	RED	raz/Mataro	Mataro (2010)	poised, soft, supple tannins.
123	Skiinei	(Pebluary 2012)	KED	Taz/Iviataro	Wiataro (2010)	Bright straw-green; the Adelaide Hills component gives the
						wine definition and verve it could never get from the Clare
		Australian Wine				Valley; has attractive grapefruit nuances, and the oak is
	James	Companion	WHIT		Taylors Jaraman	balanced. Very focused and stylish - and the best wine under
126	Halliday	(2010)	E	Riesling	Chardonnay (2007)	this label for a decade.
120	Hailiday	(2010)	Ľ	Klesning	Chardonnay (2007)	Its fresh, schisty bouquet of lime and lemon rind, chalk and a
						hint of mineral is lifted by an estery scent of white flowers.
		The Australian				Very austere and steely, with a long, fine line of fruit backed
	Jeremy	Wine Annual	WHIT		Taylors Jaraman	by a fine chalkiness, it's intensely flavoured and tightly wound
127	Oliver	(2013)	E	Riesling	Riesling (2011)	around a racy cut of refreshing acidity. It does need time.
127	Oliver	(2013)	L	Ricsing	Ricsing (2011)	Bright, light green-straw; the gently floral, pristine bouquet
		Australian Wine				leads into a finely tensioned palate, lemon/lime/ apple fruit
	James	Companion	WHIT		Taylors Jaraman	riding on top of a minerally base ex the Eden Valley. Dead set
128	Halliday	(2013)	E	Riesling	Riesling (2011)	stayer.
120	Hamody	(2015)	L	Ricsing	Resning (2011)	Crafted to enjoy on our release it said on The PR - words we
						love to see. True to those words, this lively white is indeed
						one to knock the top off right now. It goes large in the fruit
						department, of course, thanks to the lack of wood, with
						peaches, citrus and tropical fruit on the nose and palate. A
						medium weight wine, it's got enough oomph to make an
						impression without being too big and confronting to not be
		Weekend Gold			Taylors Promised	enjoyed with something summer-orientated such as a seafood
	Lindsay	Coast Bulletin	WHIT		Land Unwooded	salad of maybe barbecued white meats of the finned or
129	Saunders	(December 2012)	Е	Chardonnay	Chardonnay (2010)	feathered variety.
		· · · · · · · · · · · · · · · · · · ·		2		The elegant citrus characters of lime and lemon and the
	Drew	Coles Magazine	WHIT		Taylors Estate	tropical fruit give a crisp palate finishing with a lively,
130	Lambert	(October 2012)	Е	Riesling	Riesling (2012)	balanced acidity.
		· · · ·		C		Fresh lime and lemon with a hint of citrus blossom. Great
	Peter	Daily Examiner	WHIT		Taylors Estate	value quality Riesling, slip a couple in the beer fridge ready
131	Chapman	(November 2012)	Е	Riesling	Riesling (2012)	for a hot afternoon.
	-	,		U U	<u> </u>	Taylors has been putting plenty of work into developing some
						modern chardonnays. This one is very good. Opens with
						enticing stone fruit on the nose, revealing touches of peach
		The West	WHIT		Taylors St. Andrews	and melon with a little nutty creaminess. The palate is rich and
132	Ray Jordan	Australian (2009)	Е	Chardonnay	Chardonnay (2005)	powerful with balanced oak and fine acid. Solid food wine.

	Rob	Australian Wine	WHIT		Taulors St. Androws	Selected for additional ageing due to quality, these are semi- matured on release and will develop further thanks to ideal winery storage conditions. This is a very complex, shy, stone-
133	Geddes	Vintages	wпп Е	Chardonnay	Taylors St. Andrews Chardonnay (2005)	fruit, richly structured style.
155	Ocudes	Australian Wine	L	Chardonnay	Chardonnay (2003)	A worked style, with oak, lees stirring and winemaking
	James	Companion	WHIT		Taylors St. Andrews	driving the bouquet; the palate is tighter and fresher, but the
134	Halliday	(2010)	E	Chardonnay	Chardonnay (2005)	oak dominates the finish.
		Australian Wine				Exceptional green colour; has equally exceptional varietal
		Companion				aromas and flavours for a region that seldom allows
	James	(2011, September	WHIT		Taylors St. Andrews	chardonnay to express itself with the intensity and flair of this
135	Halliday	2010)	E	Chardonnay	Chardonnay (2007)	impeccably balanced wine.
		The Cream Wine		Cabernet		It's set for the long haul, capturing mellow earthiness, leafy
		Reviews from		Sauvignon,		qualities and dark briary fruit, but in its current incarnation
	N (*1	Wine Business		Cabernet		shows some benign and pleasing secondary fleshiness and
126	Mike	Magazine (1	DED	Franc and	Henschke Cyril	softening. Concentration is high, but effortless tannins supple
136	Bennie	February 2013)	RED	Merlot	Henschke (2008)	yet present and long. Impressive. Blackcurrant, truffle, cedar and sage – those smells typical of
						Cyril that some people really just love, which also invariably
				Cabernet		become even more pronounced with bottle age. It's medium
				Sauvignon/C		bodied with appropriate oak in support, firm but ripe tannin
		winefront.com.aut		abernet	Henschke Cyril	and a long savoury finish. No blurring of excess alcohol or
137	Gary Walsh	(09 JAN 2013)	RED	Franc/Merlot	Henschke (2008)	unwanted acidity here, which is entirely admirable.
		(,				Of course Hill of Grace gets most attention, but this year's
						Cyril stands as tall in cabernet terms, fresh blueberry,
				Cabernet		blackberry and Ribena aromas leaping forward, then plenty of
		Adelaide		Sauvignon/C		complex and concentrated florals and pretty spices to add
		Advertiser (20		abernet	Henschke Cyril	sensory interest, the line, weight and purity of the wine simply
138	Tony Love	July 2013)	RED	Franc/Merlot	Henschke (2008)	beautiful.
						Intense and heady, the wine smells of ripe blackberries and
						violets, followed by a richly flavoured and complex palate to
				Cabernet		match. With a lovely, long finish and surprisingly silky
				Sauvignon/C		tannins for such a young wine, the 2009 Cyril Henschke is an
100	Alex	Slow Magazine	DED	abernet	Henschke Cyril	outstanding wine from an outstanding vintage capable of
139	McPherson	(21 May 2013)	RED	Franc/Merlot	Henschke (2008)	ageing for many years yet.
				Cabernet		An 81/13/6% blend of cabernet sauvignon, cabernet franc and marlet: Dark, dance rad purple; Franch cak (40%, pau);
		Australian Wine		Cabernet Sauvignon/C		merlot; Dark, dense red-purple; French oak (40% new); classic density and power, blackcurrant, superb cedary
	James	Companion (2014		abernet	Henschke Cyril	tannins, harmonious flavour/texture; just enough
140	Halliday	Edition)	RED	Franc/Merlot	Henschke (2008)	savoury/earthy notes.
170	Tannuay	Lanuon	NLD	r rane/ wierfot	11ensenke (2000)	savoury/curury notes.

	Rob	The Australian Wine Vintages			Taylors Jaraman	Blending has added berry fruit richness from Clare to build complexity with Coonawarra blackcurrant and mint and tannins meeting with varying degrees of additional sweet fruit and juiciness according to vintage. In 2010 the leafy ripe fruit leaps out of the glass pungent and playful, raspberry and creamy with a cranberry black currant leaf background. The palates obviously varietal and flavourful and the tannins have a morish grip in youth at April 2010. Fair length with lots of
141	Geddes	(April 2010)	RED	Pinot Noir	Pinot Noir	fruit punch varietal complexity. Henschke Mt Edelstone Shiraz is one extraordinary red wine from a century old vineyard that this revered family estate winery has treasured and turned into the most gloriously
142	Tony Love	Herald Sun (12 December, 2012)	RED	Shiraz	Henschke Mount Edelstone (2009)	layered and elegant drink. Anyone who appreciates the finest things in life will swoon.
						Mount Edelstone is never the biggest or boldest of South Australian shiraz but it makes up for it with sheer grace and fruit complexity. The 2009 is a triumph that shows waves of vibrant mulberry, earthy spice, mushroom and faintly floral
	Angus	The Australian (02 November			Henschke Mount	aromatics encased in a succulent, dry, mid-weight palate backed by powdery tannins. Young and moreish, it will
143	Hughson	2012)	RED	Shiraz	Edelstone (2009)	become something very special over the next 20 years. Blackberry, blackcurrant and redcurrant, sage and menthol, vanilla and chocolate with a suggestion of truffles buried beneath. Complex and layered with a sweep of plush, silky tannin that caresses the mouth–creamy almost–and just above medium hedied, the belance and ritch of it all just ac.
		www.winefront.c om.au (29			Henschke Mount	medium bodied, the balance and pitch of it all just so. Sweetly fruited as a young wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off. Super length
144	Gary Walsh	October 2012)	RED	Shiraz	Edelstone (2009)	of flavour. It's a pretty high level Mount Edelstone. Deep crimson; a delightful euphony of red fruits, black fruits, quartz, spices and a touch of briary complexity; the medium- bodied palate is poised and precise, offering a velvety
	Ŧ	Australian Wine				armchair ride to a long, even and multilayered conclusion;
145	James Halliday	Companion (2013)	RED	Shiraz	Henschke Mount Edelstone (2009)	wonderful nerve and energy, with a very long life ahead indeed. Shiraz.
	Iaramy	The Australian Wine Annual			Henschke Mount	A classic Mount Edelstone whose heady, briary bouquet of cassis, blackberries and sweet chocolate/coconut ice oak is backed by pupped of aurent, along and signature and lifted
146	Jeremy Oliver	(2013)	RED	Shiraz	Edelstone (2009)	backed by nuances of currant, clove and cinnamon and lifted by a peppery, spicy and violet-like perfume. Long, smooth

						and silky, its seamless marriage of ripe, pastille-like dark plum, cassis and mulberry flavour, sweet vanilla oak and dusty, loose-knit tannin finishes long and savoury, with a lingering smokiness and minerality.
				Shiraz/Caber net		Warm spices. Warm backberried fruit. Redcurrant brightness.
	Campbell	The Wine Front		Sauvignon/M	Henschke Keyneton	Tight, mature tannin. Terrific concentration. Length for as far
147	Mattinson	(28 March 2012)	RED	erlot	Euphonium (2009)	as the tannin will allow it. Looks a real goodun'.
						Finely crafted and evenly balanced, this elegant, juicy red
						blend has a pristine scent of cassis, raspberries, red cherries and plums laced with aromas of violets and white pepper and
						knit with sweet chocolate/vanilla oak. It's long, smooth and
						sumptuous, full to medium-bodied, with a fine, grainy Eden
				Shiraz/Caber		Valley backbone beneath its fresh, vibrant presence of small
	T	The Australian		net	Hanashlar Varmatan	black and red berries. Effortlessly long, with oak playing a
148	Jeremy Oliver	Wine Annual 2013	RED	Sauvignon/M erlot	Henschke Keyneton Euphonium (2009)	secondary role, it finishes with evenly ripened fruits and fresh acids, plus lingering notes of savoury spices.
140	onver	2015	RED	enot	Euphomum (2007)	The wine shows a wealth of cassis and dark plums, a sweep of
				Shiraz/Caber		spices and glossy berry fruits. The palate's supple, smooth and
		The Age Good		net		even, showing concentrated berry and plum flavour with
1.40	Nick Stock	Wine Guide	DED	Sauvignon/M	Henschke Keyneton	dense yet elegant tannins that finish with freshness and intent.
149	NICK Stock	(2013)	RED	erlot	Euphonium (2009)	Graphite to close – a great result! It's a mix of shiraz, grenache, viognier and mourvedre that's
				Shiraz/Grena		lifted, joyous, and contemporary, its tongue and groove fit of
		taste.com.au (May		che/Viognier	Henschke Henry's	each variety crafting medium weight, pure fruits, and peppery
150	Tony Love	2013)	RED	/Mourvedre	Seven (2010)	spices.
						Very elegant, smooth and vibrant, this luscious, medium-
						weight red blend has an intense, floral and slightly jammy bouquet of mulberries, blackcurrants and dark plums dusted
						with musky, exotic spices and undertones of white pepper. It
		The Australian		Shiraz/Grena		juicy and evenly ripened, supported by pliant loose-knit
	Jeremy	Wine Annual		che/Viognier	Henschke Henry's	tannins and finishes long and savoury with lingering nuances
151	Oliver	(2013)	RED	/Mourvedre	Seven (2010)	of licorice and dark fruit.
				Semillon/Sau vignon		A lively, tangy, aromatic 40/23/17/14/6% blend of Semillon,
				Blanc/Pinot		sauvignon blanc, Riesling pinot gris and chardonnay from the
	James	Australian Wine	WHIT	Gris/Riesling	Henschke Tilley's	Eden Valley and Adelaide Hills, with enough grip on the
152	Halliday	Companion	E	/Chardonnay	Vineyard (2012)	finish to provide complexity to the fruit drivers

		Adelaide				Australia's most celebrated single vineyard shiraz, this is a
	Louise	Advertiser (10			Henschke Hill of	wow wine, majestic in its overall picture of black fruits, dark
153	Radman	November 2010)	RED	Shiraz	Grace (2006)	spices and deep waves of flavour and texture.
						A complex and lively wine on the nose, this makes a confident
						impression and has a mix of cedary French and sweeter-
						smelling American oak, which are both clearly evident. Plenty
						of red fruits and the trademark five spice of the Hill of Grace
						vineyard; some baking spices too, and a whiff of black and
						lighter pepper. The build of complex spice is stunning and
						really distinctive, moving through earthy nuances and into
						more savoury elements. The acidity stands up early on the
						palate, ahead of sweeping and dense fleshy dark-plum and
						blackberry fruit flavour, setting up a soft rolling thunder of
						tannins through an elegant yet sturdy and structured palate.
		The Age/Sydney				The 2006 vintage will age slowly and profoundly, with its
		Morning Herald				fresh, dense tannin frame and bright, lively acidity. It's
174		(1 November	DED	<b>C1</b> :	Henschke Hill of	beautifully balanced, make no mistake, but still very much a
154	Nick Stock	2010)	RED	Shiraz	Grace (2006)	wine in the making that should be left alone for some time yet.
						The current crop of Henschke reds are the best I have ever tested from this isonic Augus producer. And they're led by
						tasted from this iconic Aussie producer. And they're led by Hill of Grace 2006. Layer upon layer of sweet plum,
						macerated cherry, liquorice, spice and cedar run the nose,
						while in your mouth, it unwinds thick and dark with super-
	Matt	Sun Herald (15			Henschke Hill of	intense fruit, beautifully knit oak and a wave of stylish drying
155	Skinner	August 2010)	RED	Shiraz	Grace (2006)	tannins to finish.
155	Skilliei	August 2010)	KLD	Sinaz	Grace (2000)	It has rich, master stock and five spice aromatics, lovely
		Adelaide				exotic spices entwined with its black fruits that flow back and
		Advertiser (4			Henschke Hill of	forth in the mouth, waves of texture and flavour with superb
156	Tony Love	August 2010)	RED	Shiraz	Grace (2006)	oak balance. Majestic in any terms.
	,	8)				I had a return to Grace with the 2005 and its successor
						confirms it. Pure expression of Australia's most famous single
						vineyard, with all manner of exotica – game, five spice, beef
		Wine Business				stock and black fruits. Silky, supple and textured. Amazing
	Tyson	Magazine (1			Henschke Hill of	Grace indeed. Restrained power as concentrated pepper, black
157	Stelzer	August 2010)	RED	Shiraz	Grace (2006)	plum and mulberry rise and swoop.
		Australian Wine				The relative (to the Barossa floor) gentle tannins and graceful
	Robert	Vintages 2011 (1			Henschke Hill of	sweet fruit structure and flavour of this wine puts it in a class
158	Geddes	August 2010)	RED	Shiraz	Grace (2006)	of its own.

159	James Halliday	Australian Wine Companion (1 August 2010)	RED	Shiraz	Henschke Hill of Grace (2006)	Bright red-purple; highly fragrant spice, cedar, red and black berry aromas, oak evident but not excessive; it has a silky, velvety texture and mouthfeel to a beautifully balanced medium-bodied palate brimming with black fruits; wonderful length and finish. Surely one of the best Hill of Graces. A rich man's plaything, but at least it is a great wine! An
		www.huonhooke.				excellent vintage has given a wonderfully detailed, elegant
	Huon	com (9 July,			Henschke Hill of	powerful shiraz of great style and charm. In the mouth, fine-
160	Hooke	2010)	RED	Shiraz	Grace (2006)	tannin softness and great length. Drink for 25-plus years.
		Sydney Morning				Powerful, fleshy, and loaded with spice, black fruits, cedar,
	Huon	Herald (April			Henschke Hill of	mint and many other flavours, the wine is dense and amply
161	Hooke	2012)	RED	Shiraz	Grace (2007)	endowed with tannins which are forceful yet svelte.
						Even in the supposedly difficult 2007 vintage, it has the
						defining characteristics of the Hill of Grace vineyard -
					Henschke Hill of	concentrated blackberry flavours with a hint of spice and
162	David Sly	SA Life (April 2012)	RED	Shiraz	Grace (2007)	cedar, pretty blueberry aromas, a clean seam of fruit acid an fine, gentle tannins.
102	David Sly	2012)	KED	SIIII az	Grace (2007)	Fine grained oak aromas, freshly lathed wood, dried herbs
						peeking through anise, pepper, five spice and then a lift of
						iodine wet earth note and the wash of dark, wild, brambly
						berry fruit. Elegant and medium bodied to taste with long,
						ropes of supple tannins laid like broadloom. It's seamless,
						notably long in flavour and layered to pleasing extreme. Ric
						dark fruits, spice, pepper, chalky. The wine feels concentrat
						without overworking depth and weight, composed and prim
						to build in cellar. The stress of drought makes the wine a lit
						more fragile, tense and on edge as a young wine, but the
						portent for future drinking is good. I like this HOG very mu
	Mike	The Wine Front			Henschke Hill of	for its vintage vagary of frailness and yet its supreme depth.
163	Bennie	(February 2012)	RED	Shiraz	Grace (2007)	Great wine.
						Scented with exotic, briary and peppery aromas of cassis,
	N.C.1				TT 11 TT'11 C	blackberries, dark plums and mulberries, it's handsomely
164	Mike	The Wine Front	DED	China	Henschke Hill of	cloaked in smoky chocolate/vanilla oak and lifted by a whif
164	Bennie	(February 2012)	RED	Shiraz	Grace (2007)	of cinnamon, clove and marsala-like spices. Fullish to medium in weight, it's steeped in rich, juicy flavor
		The Australian				of small black, blue and red berries, dark plums framed by
	Jeremy	Wine Annual			Henschke Hill of	supple, velvety tannins, extending towards an exceptionally

	James	Australian Wine Companion			Henschke Hill of	merest suggestion of overripeness, but this is a long-term wine of true class and an excellent outcome from this hot vintage. The colour is relatively light, but the hue clear and youthful. The wine is by no means a blockbuster, and neatly sidesteps the tough tannin issue that dogged many red wines from the vintage. There is a profusion of red and black cherry and plum fruit flavours encircled by fine, gently savoury and ripe tannins. The overall balance is impeccable, as befits a wine of
166	Halliday	(2013)	RED	Shiraz	Grace (2007)	this stature.
		www.mycellars.c				Deep purple-crimson, even after five years. Explosively rich and decadent, with sumptuous black fruits that have soaked up the new and used French oak and carry the alcohol with ease. The grapes were picked early between March 9 and 13 before the heatwave ended. Each block was separately made and
1.67	James	om.au (29 April	DED	G1 ·	Henschke Hill of	matured, and the final blend is not made until shortly before
167	Halliday	2013)	RED	Shiraz	Grace (2008)	bottling. Excellent vintage. Very deep, dark red/purple colour. The bouquet an explosion of mocha, vanilla, toasty oak, super-ripe blackberry and violets. The oak is still showing, as much as it ever does in Hill Of Grace, which isn't much. Very intense,
		www.mycellars.c				powerful, full-bodied and long. A big wine, but all the
	Huon	om.au (29 April			Henschke Hill of	components are in great harmony. Quite youthfully firm
168	Hooke	2013)	RED	Shiraz	Grace (2008)	texture. Needs time and will be a great Hill Of Grace. Newly released 2008 vintage which has swagger and brooding
		Australian Gourmet Traveller (1 July			Henschke Hill of	depth amid plenty of spice, plenty of dark plum and blackberry fruit and deep, dense tannins that deliver supple strength. But for all the intensity and impact, it's the balance
169	Nick Stock	2013)	RED	Shiraz	Grace (2008)	that marks this out as one of the finest yet.
		Mount Barker				Described as from "fruit of overwhelming quality" in an outstanding vintage, this black beauty is a wine of luscious, rich flavours of blackberry, a hint of dark chocolate and silken tannins. Bottled at the Henschke winery with the innovative
		Courier (26 June			Henschke Tappa Pass	Vino-Lok glass closure, it should remain in pristine condition
170	Ross Noble	2013)	RED	Shiraz	Shiraz (2010)	for many years, even decades. silky texture, fine ripples of satiny fruit with a tight thread
	Milto	www.winefront.c			Hansahles Torres Deve	of lacy tannin holding the wine together in its svelte shape. Fruit is perfumed, floral and pretty with a come-hither
	Mike	om.au (06 August			Henschke Tappa Pass	savouriness underlying. With time the wine shows its mettle –

						complexity and a freshness that whips the palate clean through the finish with very fine, wet-pebble-like minerality.
						Composed and elegant, a superior kind of craftsmanship at play. Very good.
						Round, juicy, vibrant, sumptuous, soft and gluggable. Pretty
	Chris	Canberra Times			Henschke Tappa Pass	yummy stuff, but also a wine with depth, layers of fruit and
172	Shanahan	(19 June 2013)	RED	Shiraz	Shiraz (2010)	tannin and a medium to long future if well cellared.
						Bright colour; the bouquet is firmly in a black fruit spectrum,
						with blackberry and a touch of smoked meat/charcuterie; the
	T	Australian Wine			II	medium-to full-bodied palate follows on with a complex array
173	James Halliday	Companion (2014 Edition)	RED	Shiraz	Henschke Tappa Pass Shiraz (2010)	of flavours, each demanding to be heard, as do the savoury tannins and oak. Will be very, very, long-lived.Worth \$15.
175	Hailiday	Euluoli)	KED	Shiraz	Siiitaz (2010)	As is well known I'm not a great lover of merlot but this had
						enough interest in its complexity to keep me interested, after
		The Key Review				the tasting I had a glass to drink and have to admit I enjoyed
		of Wine (May			Yalumba Y Series	it. There are plenty of blue fruits and a gently meaty edge to
174	Tony Keys	2013)	RED	Merlot	Merlot (2011)	the nose here;
		Good Wine Guide				Fresh and lively. The palate has bright and crunchy fruit
175	Nick Stock	(2013, November 2012)	RED	Merlot	Yalumba Y Series Merlot (2011)	flavours in the mixed berry spectrum, and a really brisk, crunchy finish.
175	NICK SLOCK	2012)	KED	WICHOU		Very good colour for age, still 100% red; the power and
						complexity of the varietal black fruits and balanced tannins
		Australian Wine				have garnered a trophy and gold medals from various quarters,
	James	Companion			Taylors St. Andrews	including the US, Luxembourg (I think this is in fact Belgium)
176	Halliday	(2013)	RED	Shiraz	Shiraz (2006)	and Australia.
		The Key Review			Yalumba Y Series	Dark fruit on the nose with that hint of dust that cabernet
177	Tony Keys	of Wine (May 2013)	RED	Cabernet Sauvignon	Cabernet Sauvignon 2030	sauvignon often has, easy in the mouth, an even journey and good sound finish. Value at \$15.
1//	Tony Reys	2013)	KED	Sauvigiloli	2030	A pretty good Barossa shiraz from a difficult vintage, and at a
						great price. It has berry, earth, liquorice and slightly leafy
						aromas of medium intensity ahead of a medium-weight
						mouthful that's smooth and complete, with enough soft tannic
						backbone for balance. It has berry, earth, liquorice and slightly
	Dalat					leafy aromas of medium intensity ahead of a medium-weight
	Ralph Kyte-	goodfood.com.au			Yalumba Y Series	mouthful that's smooth and complete, with enough soft tannic backbone for balance. Drink over two years. Lamb chops;
178	Powell	(June 2013)	RED	Shiraz	Shiraz (2011)	spaghetti al sugo.
1,0	Campbell	The Wine Front		Simul	Yalumba Y Series	Tough vintage but Yalumba has come up trumps with this
179	Mattinson	(15 October 2012)	RED	Shiraz	Shiraz (2011)	affordable shiraz. With affordable wines like this I find myself

180	Jeremy Oliver	The Australian Wine Annual (2013)	RED	Shiraz	Taylors St. Andrews Shiraz (2006)	<ul> <li>looking for, especially, freshness and purity. I don't want it taste "clean", and only that; I want it to taste as though the growers/makers cared about it. Now I don't know how muc anyone did or didn't care but I'd argue that, in the glass, this wine stands up well to that kind of focus. It's a quaffing, glugging wine but it's full of fresh cherry-plum-almost-boysenberry-like fruit flavour with a spicy, mulchy edge. It' no doubt keep longer but it will be at its best over the next 1 months. It smells interesting/complex and it delivers freshbut-complex flavours. In a blind line-up I reckon it'd perfor well against higher priced offerings.</li> <li>Very ripe and oaky, with a meaty, spicy bouquet of blackberries and plums almost lost under a swathe of smoky vanilla and dark chocolate oak. The palate is especially char and old-fashioned, with deeply ripened dark fruits somewhat subdued by polished mocha and smoked oyster-like cooperage.</li> </ul>
100	onver	(2013)	RED	Simue	Yalumba Y Series	One of the best value wine brands doing the rounds these
	Kerry	Illawarra Mercury	WHIT		Unwooded	days No oak influence here, just clean citrus, tropical and
181	Skinner	(8 June 2013) Gourmet	Ε	Chardonnay	Chardonnay (2012)	melon fruit, lively acidity and a crisp finish.
	Patrick	Traveller Wine	WHIT		Henschke Julius	a lovely combination of mineral and citrus. Lemon and
182	White	(January/February 2014)	wнп Е	Riesling	(2013)	slate. Pure and racy in the mouth, but not austere. Some creaminess on the middle and good drive.
162	w mite	2014)	Е	Riesning	(2013)	Mid gold; highly perfumed and exotic on the bouquet,
		Australian Wine				showing spiced apricot and cashew; the palate is fleshy,
	Ben	Companion (2014	WHIT		Yalumba Y Series	unctuous and reveals a backbone of vibrant acidity, finishin
183	Edwards	Edition)	Е	Viognier	Viognier (2012)	fresh and fine.
		<i>'</i>		C		Leaning towards the generous side but not overripe. Fills the
						mouth in all dimensions as it enters. The flavours and acid a
		The Key Review				tumble around and over the palate. I love it. However,
101	<b>— —</b>	of Wine (18 May	WHIT	<b>.</b>	Yalumba Y Series	personal preference to one side, and holding my thoughts in
184	Tony Keys	2013)	Е	Viognier	Viognier (2012)	abeyance, as a wine it's 93 points Yolumba giogeografication of violagian in SA. The front la
						Yalumba pioneered planting of viognier in SA. The front la of the Yalumba Y Series Viognier 2012 depicts vine cutting for a new vineyard which were developed in Yalumba's ow
						nursery. Winemaker Andrew La Nauze used indigenous year
10.	<b>D</b>	The Courier (17	WHIT	<b>.</b>	Yalumba Y Series	in the fermentation, then left the wine on yeast lees for a few
185	Ross Noble	October 2012)	E	Viognier	Viognier (2012)	months to increase complexity, creaminess and richness on

						palate. This viognier reflects Yalumba's experience with the variety. It evokes hints of honeysuckle and lychee. It is suitable for vegans and vegetarians. When Yalumba first started making big noises about viognier – over a decade ago – the wines they often produced were big, spicy, hedonistic, alcoholic numbers. This wine is reminiscent of those releases – with refinement. Indeed I'd argue this wine suggests how far Yalumba – and Australia – has come with viognier. It's just a good wine, no trumpets – but with a few signature flourishes. Ginger, stonefruits, fleshy white nuts, warm stewed apples. It's big-ish but not burningly so. It's not just another white white, it's viognier and proudly so. A wine
	Campbell	The Wine Front	WHIT		Yalumba Y Series	like this has a real place in the Australian white wine drinking
186	Mattinson	(15 October 2012)	Е	Viognier	Viognier (2012)	landscape. I probably should rate it higher Deep colour; fragrant and savoury red fruit and violet
187	Ben Edwards	The Australian Wine Companion (2012)	RED	Shiraz/Viogn ier	Yalumba Eden Valley Shiraz & Viognier (2009)	beep colour, fragrant and savoury fed fruit and violet bouquet, showing some peppery complexity; medium bodied and generously fruited, the mineral, savoury underpinning provides freshness and length on the finish. Yalumba's credo of over delivering at every price point finds good expression here. It's an attractive 'berries and cream'
188	Ralph Kyte- Powell	Cuisine Magazine (July 2011 Edition)	RED	Shiraz/Viogn ier	Yalumba Eden Valley Shiraz & Viognier (2009)	style, given extra interest by whispers of florals and pepper. Smooth and lush with a lightly toasty touch, and supported by a firm backbone of tannins. Steak and kidney pie would measure up perfectly. Full purple-crimson; a blend of material from higher altitude,
189	James Halliday	Wine Companion Magazine (February/March 2013)	RED	Shiraz	Yalumba Patchwork Shiraz	cooler sites and warmer valley floor vineyards; the ambiguity lies in the use of the term 'Barossa', which covers both the Eden and Barossa Valleys; it is a generous wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum. Drink to 2020. Five stars. Intense and flavoursome shiraz from the Barossa. There is a delightful purity of fruit here with some nice plummy fruit
190	Ray Jordan James	The West Australian (27 December 2012) The Wine Companion (1	RED WHIT	Shiraz Semillon/Sau vignon	Yalumba Patchwork Shiraz Henschke Tilley's	flavours, a sprinkle of dry earth and some sweet oak to finish. The tannins are silky and fine and the palate delightfully friendly and approachable. Nice drinking over the next few years. A blend of puppy dogs' tails (Semillon/Sauvignon Blanc/Pinot Gris/Riesling/Chardonnay) that should by rights not have the
191	Halliday	August 2011)	E	Blanc/Pinot	Vineyard (2010)	character it has, pleasantly mouthfilling and nicely balanced.

				Gris/Riesling		
				/Chardonnay		Better known for their stellar reds, Prue and Stephen
				Semillon/Sau		Henschke are dab hands at producing aromatic fruit-driven
				vignon		whites too. Blending Semillon, sauvignon blanc, riesling,
		Medical Observer		Blanc/Pinot		chardonnary and pinot gris may seem like quite a challenge
	Dr Peter	(9 December	WHIT	Gris/Riesling	Henschke Tilley's	but not for this outfit – the result being a fruit-laden, texture
192	Hay	( <i>beceniber</i> 2011)	E	/Chardonnay	Vineyard (2010)	and refreshing drop which is best drunk chilled.
172	may	The Wine Front	L	, enargennag	Henschke Lenswood	Delivers a powerful expression of the blend – slippery fring
	Mike	(25 February		Merlot/Cab	Abbotts Prayer	but inwardly concentrated, pulsing with slatey tannins,
193	Bennie	2013)	RED	Sav	(2009)	flavours drawn long across the palate.
175	Dennie	2013)	RED	Sut	(2009)	Aromas of sandalwood and dark berries, mocha and earth.
						Flavours of dark berries, dried green herbs and mocha.
						There's a molten chocolatey feel here, finishes with high
						cacao percentage bitterness and pleasing dustiness. A very
		The Wine Front			Henschke Lenswood	complex feel, pulled together well, though a touch flighty ir
	Mike	(25 February		Merlot/Cab	Abbotts Prayer	true composition at this stage, but with a lifted freshness that
194	Bennie	2013)	RED	Sav	(2009)	says time will bode this wine well. Impressive.
		Australian Wine				Bright colour; bright and pure cassis, redcurrant and fresh
		Companion		Cabernet		leather on display; the medium- to full-bodied palate is vibr
	Ben	(2014) (10 July		Sauvignon/S	Yalumba The	and complex, long and layered, with plenty of stuffing for the
195	Edwards	2013)	RED	hiraz	Scribbler (2010)	future, and enough fruit to enjoy in the short term.
						Spicy and savoury influences are distinctive in this seamles
						and balanced Barossa shiraz. Fine-grained oak understates
		The West		Cabernet		itself and allows the softly presented fruit to announce its
		Australian (27		Sauvignon/S	Yalumba The	intentions. Sweet dark chocolate and light spicy plum with a
196	Ray Jordan	June 2013)	RED	hiraz	Scribbler (2010)	substantial yet effortless palate.
						Another beauty from the Yalumba stable. How they
						continually churn out wines which are packed with flavour
						and so reasonable on the hip pocket is anyone's guess. But
						hey, stop thinkin', start drinkin'. Barossa fruit with a blend o
						Cabernet Sauvignon (57%) and Shiraz (43%). Loads of
						blackberry, blackcurrant and plummy aromas with some
						nuttiness, black olive and a few chips of chocolate. Althoug
						did have to wait for a little heat to blow off, when it did the
		www.qwineblog.b				jewel was revealed. Well balanced, I loved the fruit weight
	Steve	logspot.com.au		Cabernet		and structure. Plenty offered with a clear line up the middle
	Leszczynsk	(20 November		Sauvignon/S	Yalumba The	the palate washing up some savoury characters. Some cheek
197	i	2012)	RED	hiraz	Scribbler (2010)	spice elements were in the mix too thanks to the generous

						dollop of Shiraz. Seen as The Signature's little brother, The Scribbler holds its own very well. More than drinkable now, you could cellar it for the medium term. Often on sale below \$20, this is well worth seeking out.
198	James Halliday	Australian Wine Companion 2014 Edition	RED	Shiraz	Taylors Estate Shiraz (2010)	All but one of the four gold medals (and trophy) emblazoned on the front label are, well, curious, the one with unquestionable status the International Wine & Spirits Competition Õ12 (UK). It is a generous wine, with abundant red and black fruits, ripe tannins and come-hither oak that provided the floorboards for its show success. Great value. The younger sibling to Yalumba's deservedly prestigious 'The Signature' Cabernet Shiraz keeps turning out the goods for twenty bucks or less. 57% Cabernet, 43% Shiraz, and the dominant grape does a lot of the good work. Blackcurrants, plums and raspberry coulis take centre stage with suggestions of leaf, kalamata olives, pouch tobacco, nutmeg and other
199	Jeremy Pringle	winewilleatitself.c om (15 November 2012)	RED	Cabernet Sauvignon/S hiraz	Yalumba The Scribbler (2010)	brown spices. It smells a touch sweet but that's less apparent on the palate. Energetic and shapely through its line with a good amount of savoury long strand tannin cleaning up at the end. Just over medium bodied. You could argue that it's a bit too polished but, hey, it's still a highly enjoyable wine and the price is right. Quite approachable right now but a few more years won't do it any harm.
200	Ben Edwards	Australian Wine Companion (2014) (10 July 2013)	RED	Shiraz/Viogn ier	Yalumba Hand Picked Shiraz Viognier (2010)	Vivid purple hue; the fresh and fragrant bouquet offers black fruits, violets and anise; the medium-bodied palate is fleshy and generous, with a backbone of fine tannins and a lingering charry toast note on the fine-boned finish.
200	Euwarus	,	<u>KLD</u>			Light to medium yellow, restrained colour for its age. Attractively nutty, spicy and gently apricotty aromas and flavours. Rich, full-bodied, very intense palate with apparent oak and concentrated flavour that lingers long. A powerful,
201	Huon Hooke	www.huonhooke. com (13 June 2013)	WHIT E	Viognier	Yalumba The Virgilius Eden Valley Viognier (2010)	driving wine. The finish is emphatic, clean and dry, with som oaky grip, but no coarseness. Superb, showy style of viognier Drink 2013-2018. Yalumba's barrel-fermented flagship introduces an exotic
202	Chris Shanahan	The Canberra Times (19 June 2013)	WHIT E	Viognier	Yalumba The Virgilius Eden Valley Viognier (2010)	ginger note to the varietal apricot character. This is a sumptuous but restrained, distinctive and delightful wine to savour slowly. Classy.

203	Campbell Mattinson	The Wine Front (2 June 2013)	WHIT E	Viognier	Yalumba The Virgilius Eden Valley Viognier (2010)	Yalumba's flagship viognier. It's big bold and slightly brassy. A layered wine, rich with stonefruit, quartz, ginger, assorted dried spice. Complex and intense. Grapefruity, bitter aftertaste. Not sure it provides a great deal of drinking pleasure but it has sheer impressiveness nailed. Drink 2013- 2017. Much of Australian Viognier is planted in the wrong place
204	Lester	Winewise (March 2013)	WHIT E	Vicenier	Yalumba The Virgilius Eden Valley Viognier (2010)	and/or picked at the wrong time. The results can range from neutral, sultana-like dry whites to heavy, oily, unpalatable beverages. No such problems here. This wine offers subtle apricot aromas and flavours and a creamy, beautifully textured palate with excellent acidity. This is a world-class Viognier. Outstanding.
204	Jesberg	2013)	E	Viognier	vlogiller (2010)	A rare example of this variety with understatement showing
					Yalumba The	subtlety within its apricot and peach aromas. The palate has finesse rather than oily obviousness with long flavours and
	Robert	Australian Wine	WHIT		Virgilius Eden Valley	marvelous restraint rather than gluggy softness. The leader in
205	Geddes	Vintages (2012)	E	Viognier	Viognier (2010)	this variety.
						Bright straw-green; the bouquet is extremely complex, with
		Wine Companion			Yalumba The	both wood and fruit aromas, the palate with layers of complexity far beyond that obtained by any other Australian
	James	Magazine (17	WHIT		Virgilius Eden Valley	producer; exceptional length and great balance to all the
206	Halliday	July 2012)	E	Viognier	Viognier (2010)	components.
200	munuay	buly 2012)	L	( loginer	(10gmer (2010)	A step in the swanky direction here. Dark chocolate and
						lovely toasty, cedary oak, plenty of spice, all beautifully
						integrated with mixed leaves, cassis and rich, dark berries.
						The palate's beautifully crafted, really sings and builds weight,
		Good Wine Guide			Yalumba The	pace and shape through towards the finish. Dark-purple stone
207	Ni ala Cén ala	(2013) (Namerican 2012)	DED	Cabernet	Menzies Cabernet	fruits and berries, long tannins and plenty in the tank. Cellar
207	Nick Stock	(November 2012)	RED	Sauvignon	Sauvignon (2008)	with confidence. Planted in 1975 at the southern end, the intensity of fine
						regional black currant and mulberry fruit aromas and purity of
					Yalumba The	fine tannins and flavours indicate a wine with the potential for
	Robert	Australian Wine		Cabernet	Menzies Cabernet	long ageing. The 2008 has lovely elegance and is lush long
208	Geddes	Vintages (2012)	RED	Sauvignon	Sauvignon (2008)	and juicy made for food and cellaring.
				-	- '	Strong purple-crimson; a strikingly rich and opulent
		Australian Wine			Yalumba The	Coonawarra cabernet, with blackcurrant, cassis and plum in a
• • • •	James	Companion		Cabernet	Menzies Cabernet	full-throated oak, ripe tannins on the finish. Will absolutely
209	Halliday	(2012)	RED	Sauvignon	Sauvignon (2008)	outlive its cork in average Australian conditions.

						Yalumba has honed in on the detail of its Coonawarra
						vineyards, with every section of each vineyard treated
						differently according to soil type and depth. The result is the
		Wine Taste			Yalumba The	most precise wines ever produced by the estate. This is a
	Tyson	Weekly (25		Cabernet	Menzies Cabernet	Menzies that provides both crunch and concentration,
210	Stelzer	November 2011)	RED	Sauvignon	Sauvignon (2008)	structure and restraint, purity and profound persistence.
		,		U	0 ( )	The 2006 Octavius featured in the 2011 Good Wine Guide
						and is still available - it's in terrific shape and showing plenty
						of polish and concentration: ripple dark-plum and black fruits,
						meaty complexity, cedary oak, earthy sweetness and more.
						The palate's laid out on long, soft and sweet tannins - really
						mouth-watering stuff - with flavours of blackberry, plum and
		Good Wine Guide		Cabernet		mocha holding the finish with impressive power and poise.
		(2013)		Sauvignon/S	Yalumba The	Unfathomable concentration and a very long life ahead.
212	Nick Stock	(November 2012)	RED	hiraz	Octavius (2006)	Superb.
212	NICK SLOCK	(100/ember 2012)	KLD	maz	Octavius (2000)	Released as a four-year-old wine it is still initially oaky and
						full of juicy shiraz and soft tannins needing time to rise and
	Robert	Australian Wine			Yalumba The	shine. Plenty of flavour for early drinking despite the
213	Geddes	Vintage (2012)	RED	Shiraz	Octavius (2006)	magnificent concentration.
213	Genues	v intage (2012)	KED	SIIIaz	Octavius (2000)	Deep colour; a surprisingly restrained bouquet, only revealing
						glimpses of the black fruit, liquorice, char and violets on offer;
						the palate is powerful, but held in check by the tightly wound,
		Australian Wine				focused and complex fruit; the tannins are plentiful and fine,
	Ben				Yalumba The	
214	Edwards	Companion (2012)	RED	Shiraz		and the acidity super-fresh, promising a long life. Good old oak-tavius.
214	Edwards	(2012)	KED	Shiraz	Octavius (2006)	In recent years I've started to think that it doesn't live up to its
						nickname any more - though on tasting it today, it's still clear
						that it does. I tasted this 2006 release for last year's Big Red
						Wine Book and have re-tasted it today. I liked it more last
						time around. You'd almost call this elegant - and medium-
						bodied. It tastes of boysenberries and tar, blackberries and
						cream. It's juicy through the finish, carries highlights of dried
						herbs, and tastes fresh for a five-year-old wine. It's highly
						drinkable now, but with a long future ahead. Though I have to
	a:					note: there is still a good deal of coffeed, bourbon-like oak
o	Campbell	The Wine Front	DEE	<b>G1</b> ·	Yalumba The	apparent in this wine - so it's not for new-fangled drinkers.
215	Mattinson	(4 May 2011)	RED	Shiraz	Octavius (2006)	Excellent persistence. Drink: 2012 - 2021.

216	Jeremy Oliver	The Australian Wine Annual (2011)	RED	Shiraz	Yalumba The Octavius (2006)	<ul> <li>While this spotlessly constructed, ripe and vibrant shiraz lacks the profound length and structure of the best vintages, it's elegant, silky and deliciously fruity. A deeply ripened, wild and heady bouquet of dark plums, blackberries, and fresh, tight-grained smoky oak reveals nuances of black pepper and spice, with undertones of currents and prunes. Smooth and supple, with a juicy presence of vibrant fruit, vanilla oak and crunchy but silky tannin, it finishes with nuances of briar and smoked meats.</li> <li>I was privileged to have the opportunity to showcase trophy winners of my Great Australian Red competition in London earlier this year, and one of the finest wines in the room was the 1990 vintage of The Reserve. The confident longevity of the greatest cabernet shiraz blends is perhaps uncontested in Australian wine. In 2004, The Reserve was sourced entirely from the Barossa Valley and matured in 50% new oak, half French and half American. This will be an exceedingly long-</li> </ul>
217	Tyson Stelzer	Wine Taste Weekly (23 August 2013)	RED	Cabernet Sauvignon/S hiraz	Yalumba The Reserve Cabernet Sauvignon & Shiraz (2004)	lived wine, and even at almost a decade of age it takes quite some time and vigorous swirling action to coax its violet perfume and blackcurrant and capsicum fruit out from under its shroud of cedary, dusty, dark chocolate oak. Crunchy structure, lively, enduring tannins and amazing length promise tremendous longevity. Drink 2029 – 2039. The essence of Yalumba and ripe, juicy Barossa cabernet (70%), blended with handy ripe Barossa shiraz (30%), this is looking very fresh and composed, with near perfect ripeness
218	Nick Stock	Good Wine Guide (2013) (November 2012)	RED	Cabernet Sauvignon/S hiraz	Yalumba The Reserve Cabernet Sauvignon & Shiraz (2004)	led by cabernet's cassis fruits and blackberry shiraz, cedary oak and an earth edge. The palate's sapid, juicy, youthful and taut, showing plenty of ripe, sweet tannins and dark-plum fruit flavours, pitching the generosity of the Barossa with impressive length and neatly balanced shape. On the Yalumba stairway to heaven you are looking at the
219	Robert Geddes	Australian Wine Vintages 2012	RED	Cabernet Sauvignon/S hiraz Cabernet	Yalumba The Reserve Cabernet Sauvignon & Shiraz (2004)	most seamless fruit with power and concentration from Barossa cabernet and shiraz here. Released as a seven-year- old wine, they like them at 10 years but it can age for 20-plus years. This wine still has a fair way to go; essency and concentrated
220	Ben Edwards	James Halliday's Australian Wine	RED	Sauvignon/S hiraz	Yalumba The Reserve Cabernet	black fruits are complemented by a fairly substantial amount of cedary oak; the wine is gloriously complex and multi

		Companion (2012)			Sauvignon & Shiraz (2004)	layered, and despite its raw power, shows great restraint; it needs time to fully come together, an issue that is dependent on the cork doing its job.
221	Angus Hughson	James Halliday's Australian Wine Companion (2012)	RED	Cabernet Sauvignon/S hiraz	Yalumba The Reserve Cabernet Sauvignon & Shiraz (2004)	Cabernet Sauvignon/Shiraz. Deeply coloured and flavoured full of youthful, vibrant fruit, this brooding, muscular Baross. Valley wine is laced with cassis, mulberry and cedary fruit still tightly wound around a core of firm grainy tannins and superbly integrated French oak, all rounded off with brilliant length. It is masterpiece of integrity and balance still 10 years away from its peak.
		The Australian		Cabernet	Yalumba The Reserve Cabernet	Smooth, polished and precisely measured, this cigarboxy red reveals an earthy floral bouquet with alluring sweet black and red fruits tightly knit with smoky, chocolate and cedary oak. Dripping with fruit, with juicy flavours of dark plums and blackberries that reveal a slightly cooked raisiny and pruney
222	Jeremy Oliver	Wine Annual (2011)	RED	Sauvignon/S hiraz	Sauvignon & Shiraz (2004)	aspect, it's long and fine-grained. I much prefer the very stylish Signature of the same vintage. Good colour for age; Yalumba moved before the heatwave ir picking its best grapes; this is a powerful, full-bodied wine with black fruits, licorice and tannins (plus oak) all
	_	Australian Wine		Cabernet	Yalumba The	clamouring to be heard. A different vintage, to be sure, but
223	James Halliday	Companion (2013)	RED	Sauvignon/S hiraz	Signature Cabernet Shiraz (2009)	doesn't have the finesse of the FDR1A. Both wines deserved better quality corks. Drink by 2030.
223	Hamday	(2013)	RED	maz	5111 dz (2007)	Once again Taylors delivers with a quality new release at a
		Gladstone				tantalising price. This will cellar for up to eight years, so the
224	Peter	Observer (May 2013)	WHIT E	Chardonnay	Taylors Estate Chardonnay (2012)	time is right to buy more than just one. A full flavoured and well- rounded chardonnay.
224	Chapman	2013)	E	Chardonnay	Chardonnay (2012)	Peachy and citrusy with a little ripe fig inlay. The oak use is
		The West				well weighted and the balance very good. A rich and nutty
		Australian (22	WHIT		Taylors Estate	expression chock-full of appealing flavour to go with most
225	Ray Jordan	Aug 2013)	Е	Chardonnay	Chardonnay (2012)	food styles.
						An honest, fruit-driven shiraz whose spicy, lightly dusty and minty aromas of cassis, raspberries, violets and cedar/chocolate oak are backed by musky scents of cloves,
	T	The Australian				herbs and cinnamon. It's smooth and measured, with a bright
226	Jeremy Oliver	Wine Annual (2013)	RED	Shiraz	Taylors Estate Shiraz (2010)	lit but restrained expression of black and red berries, plums and older oak supported by a slightly awkward extract.

WRID	Auth or	Wine Type	Wine Style	Sentence ID	Word Class	Relation to Metaphor	Semantic Source Domain	Wine Compon ent or	Metaphoric Theme: Conceptual	Linguistic Unit
						memphor	Domain	Characte ristic	SOURCE	
101	1	1	1	2	4	1	M4	4	8	cruise
102	2	1	1	1	1	1	N3.7	1	8	deep
102	2	1	1	2	3	1	O2	3	8	overlay
102	2	1	1	2	1	1	N3.7	3	8	deep
102	2	1	1	3	2	1	A13.3	4	8	really
										(real)
102	2	1	1	3	3	1	01.2	3	8	balance
103	3	1	3	1	1	1	O4.5	3	8	smooth
103	3	1	3	1	2	1	O4.1	3	4	richly
103	3	1	3	1	3	1	Q1.2	3	2	notes
103	3	1	3	1	4	1	01.4	3	8	balancing
103	3	1	3	1	3	1	E4.1	3	8	relief
103	3	1	3	1	1	1	O4.5	3	8	soft
103	3	1	3	1	1	1	N3.7	3	8	long
103	3	1	3	1	1	1	Z99	3	8	full-fruited
										(full)
103	3	1	3	1	3	1	T2	3	8	finish
104	5	1	1	1	3	1	04.3	3	1	red
105	4	1	1	1	3	1	M6	4	8	end
105	4	1	1	1	4	1	<b>S</b> 6	4	8	have
105	4	1	1	1	1	1	I1.3	4	4	worth
105	4	1	1	4	3	1	O4.3	4	1	red
105	4	1	1	4	1	1	N3.7	3	8	deep
105	4	1	1	4	1	1	I1.1	3	4	rich
105	4	1	1	4	3	1	A12	3	2	complex
105	4	1	1	4	2	1	G2.1	4	8	straight
105	4	1	1	4	3	1	T1.3	4	1	time
105	4	1	1	5	2	1	N3.7	3	8	deep
105	4	1	1	5	3	1	T2	3	8	finish
105	4	1	1	5	4	1	A5.2	3	6	makes
105	4	1	1	7	4	1	X3.4	4	6	see
106	6	1	1	1	1	1	S1.1.1	4	3	traditional
106	6	1	1	2	1	1	W2	2	1	dark
106	6	1	1	2	3	1	Q1.2	2	2	notes
106	6	1	1	3	3	1	N3.7	3	8	length
107	7	1	5	1	2	1	M6	4	8	here
107	7	1	5	2	1	1	O4.5	3	8	smooth
			5	2						
107	7	1	2	2	1	1	O4.5	3	5	silky

Appendix B: Study 1 Coded Data for all Metaphor-Related Linguistic Units
--

108	8	1	1	1	3	1	N3.8	3	8	dash
108	8	1	1	1	1	1	O4.5	3	8	firm
108	8	1	1	1	3	1	T2	3	8	finish
109	1	1	1	1	4	1	A9	1	8	has
109	1	1	1	1	4	1	Z99	2	8	fruit-
	-	-	-	-		-		_	-	driven
										(driven)
109	1	1	1	1	3	1	L3	2	6	bouquet
109	1	1	1	1	1	1	O4.2	3	6	ripe
109	1	1	1	2	3	1	T2	3	8	finish
110	9	1	4	1	1	1	Т3	1	6	fresh
110	9	1	4	1	1	1	X5.2	1	1	vibrant
110	9	1	4	1	1	1	B5	2	5	seamless
110	9	1	4	1	4	1	M1	3	8	followed
110	9	1	4	1	4	1	IVII	3	0	(follow)
110	9	1	4	1	2	1	I1.1	3	4	rich
110	9	1	4	1	1	1	04.5	3	8	soft
110	9		4	1	1	1		3	8	light
		1					W2			-
110	9	1	4	1	3	1	T2	3	8	finish
111	10	1	4	1	1	1	A3	3	8	real
111	10	1	4	1	2	1	M6	3	8	here
111	10	1	4	2	1	1	N3.2	3	8	big
111	10	1	4	2	1	1	O4.1	3	6	ripe
111	10	1	4	2	1	1	O4.3	3	6	creamy
111	10	1	4	3	1	1	O4.6	4	8	warm
112	1	1	4	2	3	1	M6	4	8	end
112	1	1	4	2	3	1	X3.3	3	8	touch
113	7	1	1	1	3	1	M4	4	2	flagship
113	7	1	1	1	3	1	O4.3	4	1	red
113	7	1	1	2	1	1	X3.2	4	8	cracking
113	7	1	1	2	3	1	O4.3	4	1	red
113	7	1	1	2	1	1	B4	3	8	polished
113	7	1	1	2	2	1	I1.1	3	4	rich
113	7	1	1	2	1	1	O4.5	3	5	silky
114	2	1	1	2	1	1	O4.1	3	8	bold
114	2	1	1	2	4	1	S5	3	8	merged
										(merge)
114	2	1	1	2	1	1	M2	3	8	lifted (lift)
114	2	1	1	3	1	1	O4.2	3	6	fleshy
114	2	1	1	3	1	1	W2	3	8	dark
115	1	1	1	1	1	1	S1.2.5	1	8	strong
115	1	1	1	2	1	1	S7.1	3	8	powerful
115	1	1	1	2	3	1	Q1.2	3	2	notes
115	1	1	1	2	1	1	N3.7	3	8	long
116	11	1	1	1	1	1	A5.1	4	8	brilliant
116	11	1	1	1	3	1	A3.1 A4.1	4	2	illustration
116	11	1	1	2	1	1	N3.7	2	8	deep

116	11	1	1	2	1	1	W2	2	8	dark
116	11	1	1	2	2	1	I1.1	3	4	rich
116	11	1	1	2	1	1	O4.5	3	8	soft
116	11	1	1	2	3	1	B4	3	8	wash
116	11	1	1	2	1	1	O4.4	3	8	rounded
116	11	1	1	2	3	1	T2	3	8	finish
117	7	1	1	1	1	1	W2	3	8	dark
117	7	1	1	2	1	1	N5	2	8	dense
117	7	1	1	2	2	1	I1.1	2	4	rich
117	7	1	1	2	1	1	Т3	2	6	aged
118	12	1	1	1	3	1	O4.1	3	2	structure
118	12	1	1	1	3	1	N5	3	8	streak
118	12	1	1	1	1	1	T1.3	3	8	long
118	12	1	1	1	3	1	O4.1	3	2	structure
118	12	1	1	2	3	1	01.1	4	1	gem
119	3	1	1	1	4	1	M1	3	8	followed
										(follow)
119	3	1	1	1	4	1	M2	3	8	carrying
										(carry)
119	3	1	1	1	2	1	X3.3	3	8	smoothly
119	3	1	1	1	1	1	O4.1	3	8	balanced
119	3	1	1	1	1	1	T2	3	8	firm
119	3	1	1	1	3	1	01.2	3	8	dryness
										(dry)
119	3	1	1	1	3	1	T2	3	8	finish
120	6	1	1	1	1	1	W2	3	8	light
120	6	1	1	1	3	1	Q1.2	3	2	notes
120	6	1	1	1	2	1	I1.1	4	4	rich
120	6	1	1	2	1	1	O4.5	3	8	smooth
120	6	1	1	2	1	1	O4.1	3	8	balanced
120	6	1	1	2	1	1	O4.3	3	1	grainy
121	13	1	3	1	1	1	O4.5	3	8	soft
121	13	1	3	1	1	1	O4.2	3	8	plush
121	13	1	3	1	3	1	N3.3	3	8	depth
121	13	1	3	1	1	1	01.1	3	8	solid
121	13	1	3	1	1	1	O4.5	3	8	hard
121	13	1	3	1	3	1	T2	3	8	finish
122	14	1	6	2	3	1	M6	4	8	end
122	14	1	6	3	3	1	N5	3	5	lashings
122	14	1	6	3	1	1	O4.5	3	5	silky
122	14	1	6	4	1	1	O4.5	3	8	smooth
122	14	1	6	4	3	1	N3.7	3	8	length
122	14	1	6	4	3	1	B1	3	6	bite
122	14	1	6	4	3	1	T2	3	8	finish
123	1	1	6	3	1	1	A13.3	3	8	far
123	1	1	6	3	3	1	N3.3	3	8	depth
123	1	1	6	3	3	1	O4.5	3	5	texture

123	1	1	6	4	4	1	H1	4	2	built
123	1	1	6	4	4	1	M8	4	8	stay
124	15	1	6	1	1	1	N3.7	1	8	deep
124	15	1	6	3	1	1	I1.1	3	4	rich
124	15	1	6	3	3	1	O4.1	3	2	structure
124	15	1	6	1	3	1	O4.4	3	8	line
124	15	1	6	1	3	1	N3.7	3	8	length
124	15	1	6	1	1	1	I1.3	4	4	worth
125	7	1	6	1	3	1	A12	4	2	complex
125	7	1	6	2	3	1	N5	3	5	lashings
125	7	1	6	2	4	1	M2	3	8	poised
125	7	1	6	2	1	1	O4.5	3	8	soft
126	1	2	7	2	3	1	O2	3	2	component
126	1	2	7	2	3	1	Q2.2	3	4	definition
126	1	2	7	3	1	1	04.1	3	8	balanced
127	16	2	8	1	1	1	X5.1	4	6	focused
127	16	2	8	1	2	1	Z5	4	8	under
127	16	2	8	2	- 1	1	T3	2	6	fresh
127	16	2	8	2	3	1	L3	2	6	bouquet
128	16	2	8	2	3	3	01	2	1	mineral
127	16	2	8	2	1	1	M2	2	8	lifted
127	16	2	8	3	1	1	01.1	3	1	steely
127	16	2	8	3	1	1	N3.7	3	8	long
127	16	2	8	3	3	1	04.4	3	8	line
127	16	2	8	3	2	1	N3.2	3	8	tightly
127	10	2	0	5	2	1	113.2	5	0	(tight)
127	16	2	8	3	4	1	A1.1.1	3	8	cut
127	16	2	8	4	4	1	T1	4	1	time
128	1	2	8	2	1	1	L3	2	6	floral
128	1	2	8	2	3	1	L3	2	6	bouquet
128	1	2	8	2	2	1	A5.1	3	8	finely
128	1	2	8	2	3	1	T2	3	8	base
128	1	2	8	2	1	3	Z99	3	1	minerally
129	4	2	7	2	4	1	M1	3	8	goes
129	4	2	7	2	3	1	F1/S5	3	1	department
129	4	2	7	3	4	1	O4.2	3	6	make
129	4	2	7	3	3	1	O4.2	3	8	impression
129	4	2	7	3	1	1	N3.3	3	8	big
130	17	2	8	1	1	1	O4.5	3	8	crisp
130	17	2	8	2	1	1	O4.1	3	8	balanced
130	5	2	8	1	1	1	T3	2	6	fresh
131	5	2	8	2	1	1	A5.1	4	8	great
131	2	2	7	1	4	1	A3.1 A2.1	4	8	developing
132	2	2	7	2	4	1	A2.1 A10	2	8	opens
132	2	2	7	2	4	1	X3.3	2	8	touches
132	2	2	7	2	3	1	лз.з N3.7	2	8 6	creaminess
132	2	2	1	L	3	1	1N3./	2	0	creaminess

132	2	2	7	3	1	1	I1.1	3	4	rich
132	2	2	7	3	1	1	S7.1	3	8	powerful
132	2	2	7	3	1	1	O4.1	3	8	balanced
132	2	2	7	4	1	1	01.1	4	8	solid
133	12	2	7	1	4	1	A1.7	4	8	release
133	12	2	7	1	4	1	A2.1	4	8	develop
133	12	2	7	1	2	1	N5	4	8	further
133	12	2	7	2	3	1	A12	3	2	complex
133	12	2	7	2	2	1	O4.1	3	4	richly
134	1	2	7	1	3	1	L3	2	6	bouquet
134	1	2	7	2	1	1	N3.2	3	8	tighter
134	1	2	7	2	1	1	T3	3	6	fresher
										(fresh)
134	1	2	7	2	3	1	T2	3	8	finish
135	1	2	7	2	4	1	C1	4	8	express
135	1	2	7	2	1	1	O4.1	4	8	balanced
136	18	1	2	1	1	1	L3	3	6	leafy
136	18	1	2	1	1	1	W2	3	1	dark
136	18	1	2	1	1	1	S1.2.1	3	6	benign
136	18	1	2	1	1	1	O4.2	3	6	fleshiness
										(see
										fleshy)
136	18	1	2	1	4	1	A6.2	3	8	softening
136	18	1	2	2	1	1	N3.7	3	8	high
136	18	1	2	2	1	1	T1.3	3	8	long
137	19	1	2	2	1	1	O4.5	3	8	firm
137	19	1	2		1	1	O4.1	3	6	ripe
137	19	1	2	2	1	1	N3.7	3	8	long
137	19	1	2	2	3	1	T2	3	8	finish
137	19	1	2	3	2	1	M6	3	8	here
138	20	1	2	1	4	1	M6	4	6	stands
138	20	1	2	1	3	1	Q3	4	4	terms
138	20	1	2	1	1	1	T3	2	6	fresh
138	20	1	2	1	4	1	M1	2	6	leaping
138	20	1	2	1	3	1	A12	2	2	complex
138	20	1	2	1	1	1	L3	2	6	florals
138	20	1	2	1	3	1	O4.4	3	8	line
138	20	1	2	1	3	1	A5.4	3	8	purity
139	21	1	2	1	1	1	O4.1	3	6	ripe
139	21	1	2	1	4	1	M1	3	8	followed
										(follow)
139	21	1	2	1	2	1	O4.1	3	4	richly
139	21	1	2	1	1	1	A12	3	2	complex
139	21	1	2	2	1	1	N3.7	3	8	long
139	21	1	2	2	3	1	T2	3	8	finish
139	21	1	2	2	1	1	O4.5	3	5	silky
140	1	1	2	3	1	1	W2	1	1	dark

140	1	1	2	3	1	1	N5	1	8	dense
140	1	1	2	3	1	1	K2	3	6	harmoniou
										S
140	1	1	2	3	3	1	O4.5	3	5	texture
140	1	1	2	4	3	1	Q1.2	3	2	notes
141	12	1	5	1	3	1	I1.1	3	4	richness
141	12	1	5	1	4	1	A12	3	2	build
141	12	1	5	1	3	1	A13.1	3	1	degrees
141	12	1	5	2	1	1	L3	3	6	leafy
141	12	1	5	2	4	1	M1	3	6	leaps
141	12	1	5	2	1	1	O4.3	2	6	creamy
141	12	1	5	3	3	1	A1.1.1	3	6	grip
141	12	1	5	4	1	1	N3.3	3	8	fair
141	12	1	5	4	3	1	N3.7	3	8	length
142	20	1	3	2	1	1	A5.1	4	8	finest
										(fine)
143	22	1	3	1	1	1	N3.2	4	8	biggest
										(big)
143	22	1	3	1	1	1	A14	4	8	sheer
143	22	1	3	2	3	1	W3/M4	2	1	waves
144	22	1	3	2	1	1	L3	2	6	floral
143	22	1	3	2	1	1	A5.1/F	3	6	succulent
							1			
143	22	1	3	2	1	1	01.2	3	8	dry
144	19	1	3	1	4	1	A10	2	8	buried
144	19	1	3	2	3	1	A12	3	2	complex
144	19	1	3	2	3	1	B4	3	8	sweep
144	19	1	3	2	1	1	O4.2	3	8	plush
144	19	1	3	2	1	1	O4.5	3	5	silky
144	19	1	3	2	1	1	O4.3	3	6	creamy
144	19	1	3	2	3	1	O4.1	3	8	balance
144	19	1	3	2	3	1	M7/K5.	3	8	pitch
							1			
144	19	1	3	4	3	1	N3.7	3	8	length
145	1	1	3	1	1	1	N3.7	1	8	deep
145	1	1	3	13	3	1	X3.3	2	8	touch
145	1	1	3	3	4	1	M2	3	8	poised
145	1	1	3	3	1	1	N3.7	3	8	long
145	1	1	3	3	1	1	A13.1	3	8	even
145	1	1	3	3	3	1	X6	3	8	conclusion
145	1	1	3	4	3	1	X5.2	3	1	energy
145	1	1	3	4	1	1	N3.7	4	8	long
145	1	1	3	4	2	1	M6	4	8	ahead
146	16	1	3	1	3	1	L3	2	6	bouquet
146	16	1	3	1	1	1	M2	2	8	lifted
146	16	1	3	1	3	1	B4	2	2	perfume
146	16	1	3	2	1	1	T1.3	3	8	long

146	6 16	1	3	2	1	1	O4.5	3	8	smooth
146	6 16	1	3	2	1	1	O4.5	3	5	silky
146	6 16	1	3	2	1	1	В5	3	5	seamless
146	6 16	1	3	2	3	1	<b>S</b> 4	3	4	marriage
146	6 16	1	3	2	1	1	W2	3	1	dark
146	6 16	1	3	2	1	1	Z99	3	8	loose
										(loose-
										knit)
147	7 16	1	3	3	4	1	B5	3	5	knit (loose-
										knit)
146	6 16	1	3	2	1	1	N3.7	3	8	long
146	6 16	1	3	2	3	1	Z99	3	1	smokiness
146	6 16	1	3	2	3	3	Z99	3	1	minerality
147	7 23	1	4	4	1	1	A1.7	3	8	tight
147	7 23	1	4	6	3	1	N3.7	3	8	length
147	7 23	1	4	7	4	1	A8	4	6	looks
147	7 23	1	4	7	2	1	A3	4	8	real
148	8 16	1	4	1	2	1	A5.1	4	8	finely
148	8 16	1	4	1	2	1	N6	4	8	evenly
148	8 16	1	4	1	1	1	O4.1	4	8	balanced
148	8 16	1	4	1	3	1	O4.3	4	1	red
148	8 16	1	4	1	4	1	A1.1.1	2	5	laced
148	8 16	1	4	1	4	1	В5	2	5	knit
148	8 16	1	4	2	1	1	N3.7	3	8	long
148	8 16	1	4	2	1	1	O4.5	3	8	smooth
148	8 16	1	4	2	1	1	O4.3	3	1	grainy
148	8 16	1	4	2	3	1	B1	3	6	backbone
148	8 16	1	4	2	1	1	Т3	3	6	fresh
148	8 16	1	4	3	1	1	T1.3	3	8	long
148	8 16	1	4	3	2	1	N6	3	8	evenly
148	8 16	1	4	3	1	1	Т3	3	6	fresh
148	8 16	1	4	3	3	1	Q1.2	3	2	notes
149	9 24	1	4	1	3	1	I1.1	2	4	wealth
149	9 24	1	4	1	1	1	W2	2	1	dark
149	9 24	1	4	1	3	1	B4	2	8	sweep
149	9 24	1	4	2	1	1	O4.5	3	8	smooth
149	9 24	1	4	2	1	1	A13.1	3	8	even
149	9 24	1	4	2	1	1	N5	3	8	dense
149	9 24	1	4	2	3	1	T2	3	8	finish
149	9 24	1	4	2	3	1	Т3	3	6	freshness
										(fresh)
149	9 24	1	4	3	4	1	A1.1.1	3	8	close
149	9 24	1	4	3	1	1	A5.1	4	8	great
150	0 20	1	4	1	1	1	M2	2	8	lifted
151	1 16	1	4	1	1	1	O4.5	3	8	smooth
151	1 16	1	4	1	1	1	L3	2	6	floral
151		1	4	1	3	1	L3	2	6	bouquet

151	16	1	4	1	1	1	W2	2	1	dark
151	16	1	4	1	4	1	B4	2	8	dusted
151	16	1	4	2	2	1	N6	3	8	evenly
152	16	1	4	3	1	1	Z99	3	8	loose
										(loose-
										knit)
151	16	1	4	2	4	1	В5	3	5	knit (loose-
										knit)
151	16	1	4	2	1	1	N3.7	3	8	long
151	16	1	4	2	1	1	W2	3	1	dark
152	1	2	10	1	3	1	A1.1.1	3	6	grip
152	1	2	10	1	3	1	T2	3	8	finish
153	25	1	3	1	3	1	C1	3	2	picture
153	25	1	3	1	1	1	W2	3	1	dark
153	25	1	3	1	1	1	N3.7	3	8	deep
153	25	1	3	1	3	1	W3/M4	3	1	waves
153	25	1	3	1	3	1	O4.5	3	5	texture
154	24	1	3	1	3	1	A12	2	2	complex
154	24	1	3	1	4	1	O4.2	2	6	makes
154	24	1	3	1	3	1	O4.2	2	8	impression
154	24	1	3	1	2	1	A7	2	8	clearly
154	24	1	3	3	1	1	W2	2	8	lighter
										(light)
154	24	1	3	4	4	1	B1/O4.	3	8	build
							4			
154	24	1	3	4	3	1	A12	3	2	complex
154	24	1	3	5	1	1	O4.4	3	8	sweeping
154	24	1	3	5	1	1	N5	3	8	dense
154	24	1	3	5	1	1	O4.2	3	6	fleshy
154	24	1	3	5	1	1	W2	3	1	dark
154	24	1	3	5	1	1	O4.5	3	8	soft
154	24	1	3	5	1	1	N3.8	3	8	rolling
154	24	1	3	6	1	1	T3	3	6	fresh
154	24	1	3	6	1	1	N5	3	8	dense
154	24	1	3	6	4	1	O2	3	2	frame
154	24	1	3	6	1	1	O4.3	3	8	bright
154	24	1	3	7	1	1	O4.1	3	8	balanced
154	24	1	3	7	4	1	A5.2	4	6	making
155	11	1	3	1	3	1	F4	4	6	crop
155	11	1	3	3	4	1	M1/N3.	2	8	run
							8			
155	11	1	3	3	1	1	N3.7	3	8	thick
155	11	1	3	3	1	1	W2	3	1	dark
155	11	1	3	3	4	1	В5	3	5	knit
155	11	1	3	3	3	1	W3/M4	3	1	waves
155	11	1	3	3	1	1	O1.2	3	8	drying
										(dry)

155	11	1	3	3	3	1	T2	3	8	finish
156	20	1	3	2	1	1	I1.1	3	4	rich
156	20	1	3	2	4	1	B5	3	5	entwined
										(entwine)
156	20	1	3	2	3	1	W3/M4	3	1	waves
156	20	1	3	2	3	1	O4.5	3	5	texture
156	20	1	3	2	3	1	O4.1	3	8	balance
156	20	1	3	3	3	1	Q3	4	4	terms
157	26	1	3	2	1	1	A5.4	4	8	pure
157	26	1	3	3	1	1	O4.5	3	5	silky
157	26	1	3	5	4	1	N5/A2.	3	8	rise
							1			
158	12	1	3	1	3	1	H2	4	2	floor
158	12	1	3	1	3	1	O4.1	3	2	structure
159	1	1	3	2	1	1	O4.5	3	5	silky
159	1	1	3	2	3	1	O4.5	3	5	texture
159	1	1	3	2	1	1	O4.1	3	8	balanced
159	1	1	3	3	3	1	N3.7	3	8	length
159	1	1	3	3	3	1	T2	3	8	finish
160	15	1	3	1	1	1	A5.1	4	8	great
160	15	1	3	2	1	1	S7.1	4	8	powerful
160	15	1	3	2	1	1	A5.1	4	8	great
160	15	1	3	3	1	1	O4.5	3	8	softness
										(soft)
160	15	1	3	3	1	1	A5.1	3	8	great
160	15	1	3	3	3	1	N3.7	3	8	length
161	15	1	3	1	1	1	S7.1	3	8	powerful
161	15	1	3	1	1	1	O4.2	3	6	fleshy
161	15	1	3	1	1	1	N5	3	8	loaded
161	15	1	3	1	1	1	N5	3	8	dense
161	15	1	3	1	1	1	E6	3	8	forceful
162	27	1	3	1	1	1	O4.2	3	8	clean
162	27	1	3	1	3	1	B5	3	5	seam
162	27	1	3	1	1	1	A5.1	3	8	fine
163	18	1	3	1	1	1	O2/M2	2	8	lift
163	18	1	3	1	3	1	Q1.2	2	2	notes
163	18	1	3	1	4	1	B4	2	1	wash
163	18	1	3	1	1	1	W2	2	1	dark
163	18	1	3	2	1	1	N3.7	3	8	long
163	18	1	3	2	3	1	O2	3	5	ropes
163	18	1	3	2	1	1	B5	3	5	seamless
163	18	1	3	2	1	1	T1.3	3	8	long
163	18	1	3	3	1	1	I1.1	3	4	rich
163	18	1	3	3	1	1	W2	3	1	dark
163	18	1	3	3	1	1	O4.3	3	1	chalky
163	18	1	3	4	3	1	N3.3	3	8	depth
163	18	1	3	4	4	1	A1.8	3	6	build

163	18	1	3	5	4	1	A1.1.1	3	6	makes
163	18	1	3	5	1	1	E6	3	8	tense
163	18	1	3	6	1	1	A5.1	3	8	supreme
163	18	1	3	6	1	1	N3.3	3	8	depth
163	18	1	3	7	1	1	A5.1	4	8	great
164	18	1	3	1	1	1	W2	2	1	dark
164	16	1	3	1	1	1	01.3	2	1	smoky
164	16	1	3	1	1	1	M2	2	8	lifted
164	16	1	3	2	1	1	Z99	3	8	fullish
										(full)
164	16	1	3	2	1	1	I1.1	3	4	rich
164	16	1	3	2	1	1	W2	3	1	dark
164	16	1	3	2	4	1	A1.1.1	3	2	framed
164	16	1	3	2	4	1	N3.3	3	8	extending
164	16	1	3	2	1	1	N3.7	3	8	long
164	16	1	3	2	3	1	T2	3	8	finish
165	1	1	3	2	1	1	Q4.3/A	4	1	blockbuste
							5.1			r
165	1	1	3	2	2	1	O4.2	4	8	neatly
										(neat)
165	1	1	3	2	4	1	A1.9	4	6	sidesteps
165	1	1	3	2	1	1	S1.2.5	4	8	tough
165	1	1	3	2	3	1	X4.1	4	2	issue
165	1	1	3	4	3	1	O4.1	3	8	balance
166	1	1	3	1	1	1	N3.7	1	8	deep
166	1	1	3	2	2	1	Z99	3	8	explosivel
										У
1.00			2				<b>T1 1</b>	2		(explosive)
166	1	1	3	2	1	1	I1.1	3	4	rich
166	1	1	3	2	4	1	M2	3	8	carry
166	1	1	3	4	3	1	02	4	8	block
167	15	1	3	2	1	1	N3.7	1	8	deep
167	15	1	3	2	1	1	W2	1	1	dark
167	15	1	3	3	3	1	L3	2	6	bouquet
167	15	1	3	3	3	1	A1.1.1	2	8	explosion
167	15	1	3	5	1	1	S7.1	3	8	powerful
167	15	1	3	5	1	1	T1.3	3	8	long
167	15	1	3	6	1	1	N3.2	4	8	big
167	15	1	3	6	3	1	02	4	2	component
167	15	1	3	6	1	1	A5.1	4	8	s great
167	15	1	3	6	3	1	\$1.2.1	4	2	harmony
167	15	1	3	7	1	1	04.5	3	8	firm
167	15	1	3	7	3	1	04.5	3	5	texture
167	15	1	3	8	3	1	T1	4	1	time
168	24	1	3	8 1	4	1	A1.7	4	8	released
168	24 24	1	3	1	4	1	N3.3	3	8	depth
100	24	1	5	1	1	1	113.5	5	0	ucpui

169	24	1	3	1	1	1	W2	3	1	dark
168	24	1	3	1	1	1	N3.7	3	8	deep
168	24	1	3	1	1	1	N5	3	8	dense
168	24	1	3	1	4	1	M2	3	8	deliver
168	24	1	3	1	3	1	S1.2.5	3	8	strength
168	24	1	3	2	3	1	A2.2	3	8	impact
168	24	1	3	2	3	1	O4.1	3	8	balance
168	24	1	3	2	4	1	O4.2	4	1	marks
168	24	1	3	2	1	1	A5.1	4	8	finest
										(fine)
169	28	1	3	1	1	1	I1.1	3	4	rich
169	28	1	3	1	1	1	O4.5	3	5	silken
169	28	1	3	2	4	1	T2	4	8	remain
170	18	1	3	1	1	1	O4.5	3	5	silky
170	18	1	3	1	3	1	O4.5	3	5	texture
170	18	1	3	1	3	1	O2	3	1	ripples
170	18	1	3	1	1	1	N3.2	3	8	tight
170	18	1	3	1	3	1	02	3	5	thread
170	18	1	3	1	1	1	02	3	5	lacy
170	18	1	3	1	3	1	04.4	3	8	shape
170	18	1	3	2	1	1	X3.5	2	2	perfumed
170	18	1	3	2	1	1	L3	2	- 6	floral
170	18	1	3	3	4	1	T1	3	1	time
170	18	1	3	3	3	1	T3	3	6	freshness
170	10	1	5	5	5	1	15	5	0	(fresh)
170	18	1	3	3	4	1	E3	3	8	whips
170	18	1	3	3	1	1	04.2	3	8	clean
170	18	1	3	3	3	1	T2	3	8	finish
170	18	1	3	3	3	3	Z99	3	1	minerality
170	18	1	3	1	4	1	M2	3	8	delivers
171	29	1	3	1	1	1	04.2	3	6	lush
171	29	1	3	1	1	1	E2	3	8	tender
171	29	1	3	2	1	1	04.4	3	8	round
171	29	1	3	2	1	1	X5.2	3	8	soft
171	29	1	3	3	3	1	04.5	4	5	stuff
171	29	1	3	3	3	1	01	3	8	depth
171	29	1	3	3	1	1	N3.3	3	8	long
	1	1	3	2	3	1	N3.3 X7	2		bouquet
172					2	1			6	-
172	1	1	3	2			L3	2	8	firmly
172	1	1	3	2	3	1	A1.7	2	1	spectrum
172	1	1	3	2	3	1	A6.3	2	8	touch
172	1	1	3	3	3	1	X3.3	3	2	complex
172	1	1	3	4	1	1	I1.1	4	4	worth
173	30	1	5	1	1	1	A5.1	4	8	great
173	30	1	5	1	3	1	X5.2	4	4	interest
173	30	1	5	1	3	1	01.1	4	2	glass

174	24	1	5	1	1	1	F1	2	6	meaty
174	24	1	5	1	3	1	O2	2	8	edge
174	24	1	5	1	2	1	M6	2	8	here
174	24	1	5	2	1	1	T3	2	6	fresh
174	24	1	5	3	1	1	O4.3	3	1	bright
174	24	1	5	3	3	1	A6.3	3	1	spectrum
174	24	1	5	3	3	1	T2	3	8	finish
175	1	1	3	2	1	1	O4.1	3	8	balanced
175	1	1	3	2	3	1	N1	3	2	quarters
176	30	1	1	1	1	1	W2	2	1	dark
176	30	1	1	1	1	1	A13.1	3	8	even
176	30	1	1	1	3	1	M1	3	8	journey
177	6	1	3	1	1	1	A5.1	4	8	great
177	6	1	3	2	1	1	L3	2	6	leafy
177	6	1	3	2	1	1	O4.5	3	8	smooth
177	6	1	3	2	1	1	N5.1	3	8	complete
177	6	1	3	2	1	1	O4.5	3	8	soft
177	6	1	3	2	3	1	B1	3	6	backbone
177	6	1	3	2	3	1	O4.1	3	8	balance
178	23	1	3	1	1	1	S1.2.5	4	8	tough
178	23	1	3	2	1	1	T3	4	6	freshness
										(fresh)
178	23	1	3	2	3	1	A5.4	4	8	purity
178	23	1	3	3	1	1	O4.2	3	8	clean
178	23	1	3	5	3	1	X5.1	4	6	focus
178	23	1	3	6	1	1	T3	3	6	fresh
178	23	1	3	6	3	1	O2	3	8	edge
178	23	1	3	7	4	1	A9	4	8	keep
178	23	1	3	7	1	1	T1.3	4	8	longer
										(long)
178	23	1	3	8	3	1	A12	2	2	complex
178	23	1	3	8	4	1	M2	3	8	delivers
178	23	1	3	8	1	1	Т3	3	6	fresh
178	23	1	3	8	3	1	A12	3	2	complex
178	23	1	3	9	1	1	X3.4/B	4	6	blind
							2			
179	16	1	3	1	1	1	F1	2	6	meaty
179	16	1	3	1	3	1	L3	2	6	bouquet
179	16	1	3	1	3	1	W3	2	5	swathe
179	16	1	3	1	1	1	01.3	2	1	smoky
179	16	1	3	1	1	1	W2	2	1	dark
179	16	1	3	2	2	1	N3.7	3	8	deeply
179	16	1	3	2	1	1	W2	3	1	dark
179	16	1	3	2	1	1	O4.1	3	8	polished
180	7	2	7	2	3	1	A2.2	3	1	influence
180	7	2	7	2	2	1	M6	3	8	here
180	7	2	7	2	1	1	O4.2	3	8	clean

180	7	2	7	2	1	1	O4.5	3	8	crisp
180	7	2	7	2	3	1	T2	3	8	finish
181	30	2	7	2	3	1	Q3	4	4	terms
181	30	2	7	2	3	1	T2	4	1	ended
										(end)
181	30	2	7	3	3	1	A4.1	4	2	case
182	31	2	8	4	3	1	N3.7	3	6	creaminess
182	31	2	8	4	3	1	M3	3	8	drive
183	32	2	9	1	1	1	01.1	1	1	gold
183	32	2	9	2	3	1	L3	2	6	bouquet
183	32	2	9	3	1	1	O4.2	3	6	fleshy
183	32	2	9	3	4	1	A10	3	8	reveals
183	32	2	9	3	3	1	T3	3	6	backbone
183	32	2	9	3	1	1	A5.1	3	6	fresh
184	30	2	9	1	3	1	A4.1	3	8	side
184	30	2	9	2	4	1	N5.1	3	8	fills
184	30	2	9	2	3	1	A4.1	3	1	dimensions
184	30	2	9	3	4	1	M1	3	8	tumble
184	30	2	9	5	3	1	Q2.1	4	1	points
185	28	2	9	3	3	1	N3.7	3	6	creaminess
185	28	2	9	3	3	1	I1.1	3	4	richness
185	28	2	9	4	4	1	A10	4	8	reflects
186	23	2	9	1	1	1	N3.2	4	8	big
186	23	2	9	1	1	1	N3.2	4	8	big
186	23	2	9	1	3	1	N3.2	4	2	numbers
186	23	2	9	2	3	1	A1.7	4	8	releases
186	23	2	9	3	4	1	S5	4	8	come
186	23	2	9	4	4	1	K2	4	2	trumpets
186	23	2	9	4	1	1	Q1.2	4	4	signature
186	23	2	9	4	4	1	M1	4	8	flourishes
186	23	2	9	5	1	1	O4.2	2	6	fleshy
186	23	2	9	6	1	1	Z99	3	8	big-ish
										(big)
186	23	2	9	8	1	1	A3	4	8	real
186	23	2	9	8	3	1	M7	4	1	place
186	23	2	9	8	3	1	W3	4	6	landscape
187	32	1	4	1	1	1	N3.7	1	8	deep
187	32	1	4	2	3	1	L3	2	6	bouquet
187	32	1	4	3	3	1	A11.1	3	2	underpinni
										ng
187	32	1	4	3	1	1	T3	3	6	freshness
										(fresh)
187	32	1	4	3	3	1	N3.7	3	8	length
187	32	1	4	3	3	1	T2	3	8	finish
188	6	1	4	1	2	1	Z5	4	8	over
188	6	1	4	1	4	1	M2	4	8	delivering
										(deliver)

188	6	1	4	1	4	1	A10	4	8	finds
188	6	1	4	1	2	1	M6	4	8	here
188	6	1	4	2	3	1	X5.2	2	4	interest
188	6	1	4	2	1	1	L3	2	6	florals
188	6	1	4	3	1	1	O4.5	3	8	smooth
188	6	1	4	3	1	1	O4.2	3	6	lush
188	6	1	4	3	2	1	N6	3	8	lightly
188	6	1	4	3	1	1	O4.5	3	8	firm
188	6	1	4	3	3	1	B1	3	6	backbone
189	1	1	3	1	1	1	N5.1	1	8	full
189	1	1	3	2	3	1	01	3	5	material
189	1	1	3	3	4	1	A5.2	4	8	lies
189	1	1	3	3	4	1	A10	4	8	covers
189	1	1	3	4	1	1	O4.5	3	8	soft
189	1	1	3	4	3	1	F1	3	6	plum
189	1	1	3	6	3	1	W1	4	1	stars
190	2	1	3	2	3	1	A5.4	3	8	purity
190	2	1	3	2	2	1	M6	3	8	here
190	2	1	3	3	1	1	O4.5	3	5	silky
191	20	1	3	1	1	1	Т3	3	6	fresh
191	20	1	3	1	1	1	O4.5	3	8	soft
191	20	1	3	1	4	1	M4	3	8	flow
191	20	1	3	1	2	1	N4	3	8	ultimately
										(ultimate)
192	1	2	10	1	4	1	Z99	3	8	mouthfillin
										g (fill)
192	1	2	10	1	1	1	O4.1	3	8	balanced
193	33	2	10	1	1	1	A11.1	4	1	stellar
193	33	2	10	1	3	1	04.3	4	1	reds
193	33	2	10	1	4	1	Z99	4	8	driven
193	33	2	10	2	3	1	B5	4	5	outfit
193	33	2	10	2	1	1	Z99	3	8	fruit-laden
										(laden)
193	18	1	5	1	4	1	M2	3	8	delivers
194	18	1	5	1	1	1	S7.1	3	8	powerful
194	18	1	5	1	4	1	M1	3	8	pulsing
194	18	1	5	1	1	1	T1.3	3	8	long
194	18	1	5	2	1	1	W2	2	1	dark
194	18	1	5	3	1	1	W2	3	1	dark
194	18	1	5	4	2	1	M6	3	8	here
194	18	1	5	4	1	1	N3.7	3	8	high
194	18	1	5	2	3	1	A12	3	2	complex
194	18	1	5	5	3	1	X3.3	3	8	touch
194	18	1	5	5	3	1	N5.1	3	2	compositio
										n
194	18	1	5	5	3	1	T1.2	3	2	stage
194	18	1	5	5	1	1	M2	3	8	lifted

194	18	1	5	5	3	1	Т3	3	6	freshness
										(fresh)
194	18	1	5	5	4	1	T1	4	1	time
195	32	1	2	2	3	1	T3	2	6	fresh
195	32	1	2	3	3	1	A12	3	2	complex
195	32	1	2	3	1	1	N3.7	3	8	long
196	2	1	2	1	1	1	B5	3	5	seamless
196	2	1	2	1	1	1	O4.1	3	8	balanced
196	2	1	2	2	2	1	E3	3	8	softly
										(soft)
196	2	1	2	3	1	1	W2	3	1	dark
196	2	1	2	3	1	1	W2	3	8	light
197	34	1	2	1	3	1	A2.1	4	2	stable
197	34	1	2	2	1	1	A1.1.1	4	8	packed
197	34	1	2	6	3	1	В5	4	1	jewel
197	34	1	2	6	4	1	A10	4	8	revealed
										(reveal)
197	34	1	2	7	1	1	O4.1	3	8	balanced
197	34	1	2	7	3	1	O4.1	3	2	structure
197	34	1	2	8	1	1	A7	3	8	clear
197	34	1	2	8	4	1	B4	3	8	washing
										(wash)
198	1	1	3	1	3	1	S7.1	4	4	status
198	1	1	3	3	1	1	A5.1	4	8	great
199	10	1	2	1	4	1	A9	4	8	keeps
										(keep)
199	10	1	2	4	3	1	X3.3	2	8	touch
199	10	1	2	5	3	1	O4.4	3	8	line
199	10	1	2	5	1	1	N3.7	3	8	long
199	10	1	2	5	3	1	M6	3	8	end
199	10	1	2	7	3	1	A13.6	4	1	bit
199	10	1	2	7	1	1	O4.1	4	8	polished
200	32	1	4	2	1	1	T3	2	6	fresh
200	32	1	4	2	3	1	L3	2	6	bouquet
200	32	1	4	3	1	1	O4.2	3	6	fleshy
200	32	1	4	3	3	1	B1	3	6	backbone
200	32	1	4	3	3	1	Q1.2	3	2	note
200	32	1	4	3	3	1	T2	3	8	finish
201	15	2	9	3	1	1	I1.1	3	4	rich
201	15	2	9	3	1	1	T1.3	3	8	long
201	15	2	9	4	1	1	S7.1	4	8	powerful
201		2	9	4 5	3	1	T2	4	8 8	finish
	15									
201	15	2	9	5	1	1	O4.2	3	8	clean
201	15	2	9	5	3	1	01.2	3	8	dry
201	15	2	9	5	3	1	A1.1.1	3	6	grip
201	15	2	9	5	3	1	04.5	3	8	coarseness
										(course)

202	29	2	9	1	3	1	M4	4	3	flagship
202	29	2	9	1	3	1	Q1.2	4	2	note
203	23	2	9	1	3	1	M4	4	3	flagship
203	23	2	9	2	1	1	N3.2	4	8	big
203	23	2	9	2	1	1	O4.1	4	8	bold
203	23	2	9	2	1	1	O4.3	4	1	brassy
203	23	2	9	3	1	1	I1.1	3	4	rich
203	23	2	9	4	3	1	A12	3	2	complex
203	23	2	9	6	1	1	A14	4	8	sheer
203	23	2	9	6	4	1	A1.1.1	4	2	nailed
										(nail)
204	35	2	9	2	3	1	A6.3	3	8	range
204	35	2	9	2	1	1	N3.5	3	8	heavy
204	35	2	9	2	1	1	O4.1	3	1	oily
204	35	2	9	3	2	1	M6	4	8	here
204	35	2	9	4	1	1	O4.3	3	6	creamy
205	12	2	9	1	2	1	Z5	2	8	within
205	12	2	9	2	1	1	N3.7	3	8	long
205	12	2	9	2	3	1	A1.7	3	8	restraint
205	12	2	9	2	1	1	O4.5	3	8	softness
206	1	2	9	2	3	1	L3	2	6	bouquet
206	1	2	9	2	3	1	A12	2	2	complex
206	1	2	9	2	1	1	A13.3	3	8	far
206	1	2	9	2	2	1	Z5	3	8	beyond
206	1	2	9	3	1	1	A6.2	3	8	exceptiona
200	•	-	ĺ	0		-	11012	5	0	1
206	1	2	9	3	3	1	N3.7	3	8	length
206	1	2	9	3	1	1	A5.1	3	8	great
206	1	2	9	3	3	1	02	3	2	component
										s
207	24	1	1	1	3	1	M1	4	6	step
207	24	1	1	1	3	1	M6	4	8	direction
207	24	1	1	1	2	1	M6	4	8	here
207	24	1	1	2	1	1	W2	2	1	dark
207	24	1	1	2	1	1	I1.1	2	4	rich
207	24	1	1	2	1	1	W2	2	1	dark
207	24	1	1	3	4	1	H1	3	8	builds
207	24	1	1	3	3	1	O4.4	3	8	shape
207	24	1	1	4	1	1	W2	3	1	dark
207	24	1	1	4	1	1	N3.7	3	8	long
208	12	1	1	1	3	1	A5.4	3	8	purity
208	12	1	1	2	1	1	O4.2	3	8	lovely
208	12	1	1	2	1	1	O4.2	3	6	lush
209	1	1	1	1	1	1	S1.2.5	3	8	strong
209	1	1	1	2	1	1	I1.1	3	4	rich
207		•	•	-				5	•	

209	1	1	1	2	1	1	Z99	3	8	full-
										throated
										(full)
209	1	1	1	2	1	1	O4.1	3	6	ripe
209	1	1	1	2	3	1	T2	3	8	finish
210	26	1	1	1	3	1	N5.1	4	8	section
210	26	1	1	1	3	1	A4.1	4	1	type
210	26	1	1	1	1	1	N3.3	4	8	depth
210	26	1	1	3	3	1	O4.1	3	2	structure
210	26	1	1	3	3	1	A1.7	3	8	restraint
210	26	1	1	3	3	1	A5.4	3	8	purity
211	23	1	2	4	3	1	A1.7	4	8	release
211	23	1	2	5	1	1	T3	2	6	fresh
211	23	1	2	6	1	1	01.3	2	1	smoky
211	23	1	2	7	1	1	O4.5	3	8	firm
211	23	1	2	8	1	1	W2	3	1	dark
211	23	1	2	10	1	1	A2.1	3	8	monolithic
212	24	1	3	1	3	1	O4.4	4	8	shape
212	24	1	3	1	3	1	Z2/Q3	4	2	polish
212	24	1	3	2	3	1	02	2	1	ripple
212	24	1	3	2	1	1	W2	2	1	dark
212	24	1	3	3	1	1	N3.7	3	8	long
										-
212	24	1	3	3	1	1	04.5	3	8	soft
212	24	1	3	3	3	1	O1	3	5	stuff
212	24	1	3	3	3	1	T2	3	8	finish
212	24	1	3	4	1	1	N3.7	4	8	long
212	24	1	3	4	2	1	M6	4	8	ahead
213	12	1	3	1	4	1	A1.7	3	8	released
213	12	1	3	1	1	1	N5.1	3	8	full
213	12	1	3	1	1	1	O4.5	3	8	soft
213	12	1	3	1	4	1	T1	3	1	time
214	32	1	3	1	1	1	N3.7	1	8	deep
214	32	1	3	2	3	1	L3	2	6	bouquet
214	32	1	3	3	1	1	S7.1	3	8	powerful
214	32	1	3	4	4	1	X2.4/A	3	6	check
							5.3			
214	32	1	3	3	2	1	N3.2	3	8	tightly
214	32	1	3	3	1	1	X5.1	3	6	focused
214	32	1	3	3	3	1	A12	3	2	complex
214	32	1	3	4	1	1	T3	3	6	super-fresh
										(fresh)
214	32	1	3	4	1	1	N3.7	3	8	long
215	23	1	3	2	1	1	M2	4	8	clear
215	23	1	3	3	4	1	A1.7	3	8	release
215	23	1	3	4	3	1	T1.1.1	3	1	time
215	23	1	3	4	2	1	M6	3	8	around
215	23	1	3	7	3	1	T2	3	8	finish

215	23	1	3	7	4	1	M2	3	8	carries
215	23	1	3	7	1	1	T3	3	6	fresh
215	23	1	3	8	1	1	N3.7	3	8	long
215	23	1	3	8	2	1	M6	3	8	ahead
216	16	1	3	1	3	1	N3.7	3	8	length
216	16	1	3	1	3	1	O4.1	3	2	structure
216	16	1	3	1	1	1	O4.5	3	5	silky
216	16	1	3	2	2	1	A13.3	3	8	deeply
216	16	1	3	2	1	1	L1	2	6	wild
216	16	1	3	2	3	1	L3	2	6	bouquet
216	16	1	3	2	1	1	W2	2	1	dark
216	16	1	3	2	1	1	T3	2	6	fresh
216	16	1	3	2	1	1	Z99	3	8	tight-
										grained
										(tight)
216	16	1	3	2	1	1	01.3	3	1	smoky
216	16	1	3	2	4	1	A10	3	8	reveals
216	16	1	3	3	1	1	O4.5	3	8	smooth
216	16	1	3	3	1	1	O4.5	3	5	silky
217	26	1	2	1	1	1	A5.1	4	8	finest
										(fine)
217	26	1	2	4	1	1	A13.1	4	8	even
217	26	1	2	4	4	1	A9	2	8	takes
217	26	1	2	4	4	1	T1.3	2	1	time
217	26	1	2	4	1	1	X5.2	2	8	vigorous
217	26	1	2	4	3	1	A1.1.1	2	8	action
217	26	1	2	4	2	1	M6	2	8	out
217	26	1	2	4	3	1	B5/L1-	2	5	shroud
217	26	1	2	4	1	1	W2	2	1	dark
217	26	1	2	5	3	1	O4.1	3	2	structure
217	26	1	2	5	3	1	N3.7	3	8	length
218	24	1	2	1	3	1	A11.1	1	8	essence
218	24	1	2	1	1	1	T3	1	6	fresh
218	24	1	2	1	1	1	N3.3-	2	8	near
218	24	1	2	1	3	1	O2	2	8	edge
218	24	1	2	2	1	1	N3.2	3	8	taut
218	24	1	2	2	1	1	O4.1	3	6	ripe
218	24	1	2	2	4	1	M2	3	8	pitching
218	24	1	2	2	3	1	N3.7	3	8	length
218	24	1	2	2	2	1	O4.2	3	8	neatly
218	24	1	2	2	1	1	O4.1	3	8	balanced
218	24	1	2	2	3	1	O4.4	3	8	shape
219	12	1	2	1	3	1	<b>S</b> 9	3	4	heaven
219	12	1	2	1	1	1	В5	3	5	seamless
219	12	1	2	1	2	1	M6	3	8	here
219	12	1	2	2	4	1	A1.7	4	8	released
/			-	-		-		·	Ũ	

220	32	1	2	1	1	1	N3.3	4	8	fair
220	32	1	2	1	3	1	N3.3	4	8	way
220	32	1	2	1	4	1	M1	4	8	go
220	32	1	2	2	3	1	Z99	2	1	essency
										(essence)
220	32	1	2	3	3	1	A12	3	2	complex
220	32	1	2	3	1	1	F1	3	6	raw
220	32	1	2	3	1	1	A5.1	3	8	great
220	32	1	2	3	3	1	A1.7	3	8	restraint
220	32	1	2	4	4	1	T1	4	1	time
220	32	1	2	4	3	1	I3.1	4	4	job
221	22	1	2	1	2	1	A13.3	1	8	deeply
221	22	1	2	1	1	1	B1	3	6	muscular
221	22	1	2	1	4	1	A1.1.1	3	5	laced
221	22	1	2	1	2	1	N3.2	3	8	tightly
221	22	1	2	1	3	1	O2	3	1	core
221	22	1	2	1	1	1	O4.5	3	8	firm
221	22	1	2	1	1	1	O4.3	3	1	grainy
221	22	1	2	1	1	1	A5.1	3	1	brilliant
221	22	1	2	1	3	1	N3.7	3	8	length
221	22	1	2	2	2	1	M6	4	8	away
221	22	1	2	2	3	1	N5.1	4	1	peak
222	16	1	2	1	1	1	O4.5	2	8	smooth
222	16	1	2	1	1	1	O4.1	2	8	polished
222	16	1	2	1	3	1	O4.3	2	1	red
222	16	1	2	1	4	1	A10	2	8	reveals
222	16	1	2	1	1	1	L3	2	6	floral
222	16	1	2	1	3	1	L3	2	6	bouquet
222	16	1	2	1	2	1	N3.2	2	8	tightly
222	16	1	2	1	4	1	В5	2	5	knit
222	16	1	2	1	1	1	01.3	2	1	smoky
222	16	1	2	2	1	1	W2	3	1	dark
222	16	1	2	2	4	1	A10	3	8	reveal
222	16	1	2	2	1	1	N3.7	3	8	long
223	1	1	2	2	4	1	M2	4	8	moved
223	1	1	2	3	1	1	S7.1	3	8	powerful
224	5	1	3	1	4	1	M2	4	8	delivers
224	5	1	3	1	4	1	A1.7	4	8	release
224	5	1	3	2	4	1	T1	4	1	time
225	2	2	7	1	1	1	N5.1	3	8	full
225	2	2	7	1	1	1	Z99	3	8	well-
										rounded
225	2	2	7	2	3	1	O2	3	2	inlay
225	2	2	7	4	1	1	I1.1	3	4	rich
226	16	1	3	1	4	1	Z99	2	8	fuit-driven
										(driven)
226	16	1	3	1	2	1	N6	2	8	lightly

226	16	1	3	2	1	1	O4.5	3	8	smooth
226	16	1	3	2	1	1	O4.3	3	1	brightly
										(bright)
226	16	1	3	2	4	1	O4.6	3	1	lit (light)
226	16	1	3	2	1	1	Т3	3	1	older (old)
226	16	1	3	2	1	1	A12	3	8	awkward
117	7	1	1	1	1	1	O4.2	3	8	lovely
139	21	1	2	2	1	1	O4.2	3	8	lovely
182	31	2	8	1	1	1	O4.2	2	8	lovely
207	24	1	1	2	1	1	O4.2	2	8	lovely
217	26	1	2	2	1	1	A5.1	4	8	greatest
										(great)
144	19	1	3	5	1	1	S7.1	4	8	high
133	12	2	7	1	4	1	T3	4	6	ageing
139	21	1	2	2	4	1	Т3	4	6	ageing
208	12	1	1	1	4	1	Т3	4	6	ageing
WTN	auth	wine	wine	sentenc	word	relation	semanti	wine	conceptua	linguistic
ID	or	type	style	e id	class	to	c group	compon	1	unit
						metapho		ent	SOURCE	
						r				
149	24	1	4	2	4	2	A10	3	7	showing
167	15	1	3	4	4	2	A10	3	7	showing
183	32	2	9	2	4	2	A10	2	7	showing
187	32	1	4	2	4	2	A10	2	7	showing
205	12	2	9	1	4	2	A10	2	7	showing
212	24	1	3	1	4	2	A10	4	7	showing
218	24	1	2	2	4	2	A10	3	7	showing
223	1	1	2	3	4	2	X3.3	3	7	heard
119	3	1	1	1	4	2	A9	3	7	providing
101	1	1	1	2	1	2	E3	3	7	gentle
102	2	1	1	3	3	2	O4.2	3	7	beauty
102	2	1	1	3	3	2	S1.2	3	7	poise
104	5	1	1	2	2	2	O4.2	4	7	beautifully
105	4	1	1	5	1	2	01.2	3	7	luscious
105	4	1	1	5	3	2	B1	3	7	palate
105	4	1	1	7	4	2	E2	4	7	love
105	4	1	1	7	4	2	S5	4	7	team
106	6	1	1	1	1	2	Т3	4	7	young
106	6	1	1	2	3	2	B1	2	7	nose
107	7	1	5	2	3	2	S2	3	7	character
107	, 7	1	5	2	1	2	X9.1	3	7	clever
107	8	1	1	1	4	2	A10	3	7	shows
108	8	1	1	1	4	2	B1	2	7	nose
108	о 8	1	1	1	3	2	B1	2	7	palate
	8 1	1			3					-
109	1	1	1	1	3	2	B1	3	7	palate

110	9	1	4	1	1	2	O4.2	3	7	gorgeous
110	9	1	4	1	3	2	B1	3	7	palate
111	10	1	4	3	1	2	A12	4	7	easy
113	7	1	1	2	3	2	S2	3	7	characters
114	2	1	1	3	3	2	B1	3	7	palate
114	2	1	1	4	4	2	A10	4	7	show
115	1	1	1	2	3	2	B1	3	7	palate
116	11	1	1	2	3	2	B1	2	7	nose
117	7	1	1	2	1	2	E6-	2	7	brooding
117	7	1	1	2	3	2	B1	2	7	nose
117	7	1	1	2	3	2	B1	2	7	palate
118	12	1	1	1	3	2	S2	3	7	character
119	3	1	1	1	3	2	B1	2	7	nose
119	3	1	1	1	3	2	B1	3	7	palate
120	6	1	1	2	4	2	A10	3	7	show
120	6	1	1	2	3	2	B1	3	7	palate
121	13	1	3	1	1	2	A5.2	3	7	honest
122	14	1	6	3	1	2	O4.2	1	7	pretty
123	1	1	6	3	3	2	N5	3	7	handful
125	7	1	6	1	2	2	X9.1	4	7	cleverly
125	7	1	6	2	3	2	S2	3	7	characters
126	1	2	7	2	4	2	A9	3	7	gives
127	16	2	8	1	1	2	O4.2	4	7	stylish
127	16	2	8	3	4	2	<b>S</b> 8	3	7	backed
										(back)
128	1	2	8	2	3	2	B1	3	7	palate
128	1	2	8	2	4	2	K5.1	3	7	riding
129	4	2	7	2	3	2	B1	2	7	nose
129	4	2	7	2	3	2	B1	3	7	palate
129	4	2	7	3	4	2	A1.1.1	3	7	confrontin
										g
130	17	2	8	1	4	2	S2	3	7	characters
130	17	2	8	1	3	2	A9	3	7	give
130	17	2	8	1	3	2	B1	3	7	palate
132	2	2	7	1	4	2	M2	4	7	putting
132	2	2	7	2	3	2	B1	2	7	nose
132	2	2	7	2	1	2	A10	2	7	revealing
132	2	2	7	3	3	2	B1	3	7	palate
133	12	2	7	1	1	2	Т3	4	7	matured
										(semi-
										matured)
134	1	2	7	2	3	2	B1	3	7	palate
134	1	2	7	2	4	2	S7.1	3	7	dominates
135	1	2	7	2	4	2	S7.4	4	7	allows
136	18	1	2	1	4	2	M2	4	7	set
136	18	1	2	1	4	2	A9	3	7	capturing
										(capture)

136	18	1	2	1	1	2	A9	3	7	mellow
136	18	1	2	1	3	2	A5.1	3	7	qualities
										(quality)
136	18	1	2	1	3	2	<b>S</b> 9	3	7	incarnation
136	18	1	2	1	4	2	A10	3	7	shows
138	20	1	2	1	1	2	O4.2	2	7	pretty
138	20	1	2	1	3	2	X5.2	2	7	interest
138	20	1	2	1	1	2	O4.2	3	7	beautiful
139	21	1	2	1	3	2	B1	3	7	palate
139	21	1	2	2	1	2	T3	4	7	young
141	12	1	5	3	3	2	B1	3	7	palates
141	12	1	5	3	3	2	T3	3	7	youth
142	20	1	3	2	4	2	B2	4	7	swoon
143	22	1	3	2	4	2	A10	2	7	shows
143	22	1	3	2	3	2	B1	3	7	palate
143	22	1	3	2	4	2	<b>S</b> 8	3	7	backed
										(back)
143	22	1	3	3	1	2	T3	4	7	young
144	19	1	3	1	3	2	Q2.2	2	7	suggestion
144	19	1	3	2	4	2	X3.3	3	7	caresses
144	19	1	3	3	1	2	T3	4	7	young
144	19	1	3	3	1	2	T3	3	7	adult
145	1	1	3	3	3	2	B1	3	7	palate
145	1	1	3	4	3	2	B1	3	7	nerve
145	1	1	3	4	3	2	L1	4	7	life
146	16	1	3	1	4	2	S8	2	7	backed
147	23	1	4	4	1	2	T3	3	7	mature
147	23	1	4	6	4	2	S7.4	3	7	allow
148	16	1	4	3	4	2	K1	3	7	playing
149	24	1	4	1	4	2	A10	2	7	shows
149	24	1	4	2	3	2	B1	3	7	palate's
152	1	2	10	1	4	2	A10	3	7	provide
152	1	2	10	1	3	2	A10	3	7	drivers
154	24	1	3	1	3	2	B1	2	7	nose
154	24	1	3	1	1	2	E6	2	7	confident
154	24	1	3	5	3	2	B1	3	7	palate
154	24	1	3	5	3	2	B1	3	7	palate
154	24	1	3	7	2	2	O4.2	3	7	beautifully
154	24	1	3	6	4	1	T3	4	6	age
155	11	1	3	3	3	2	B1	2	7	nose
155	11	1	3	3	2	2	O4.2	3	7	beautifully
155	11	1	3	3	1	2	O4.3	3	7	stylish
157	26	1	3	2	3	2	Q3	4	7	expression
157	26	1	3	5	4	2	E3	3	7	restrained
158	12	1	3	1	1	2	E3	3	7	gentle
158	12	1	3	1	4	2	M2	3	7	puts

159	1	1	3	2	2	2	O4.2	3	7	beautifully
159	1	1	3	2	3	2	B1	3	7	palate
160	15	1	3	2	4	2	A9	4	7	given
										(give)
160	15	1	3	2	3	2	A5.1	4	7	style
160	15	1	3	2	3	2	O4.2	4	7	charm
162	27	1	3	1	4	2	Q2.2	3	7	defining
										(define)
162	27	1	3	1	1	2	O4.2	3	7	pretty
162	27	1	3	1	1	2	E3	3	7	gentle
163	18	1	3	1	4	2	X3.4	2	7	peeking
163	18	1	3	4	4	2	I3.1	3	7	overworki
										ng
										(overwork)
163	18	1	3	5	1	2	Т3	4	7	young
164	16	1	3	1	2	2	N5	2	7	handsomel
										У
										(handsome
										)
164	16	1	3	3	4	2	A9	3	7	provides
164	16	1	3	3	3	2	Q2.2	3	7	suggestion
165	1	1	3	1	1	2	Т3	1	7	youthful
165	1	1	3	4	3	2	N3.7	3	7	stature
166	1	1	3	4	1	2	Т3	4	7	matured
167	15	1	3	7	1	2	Т3	3	7	youthfully
168	24	1	3	1	1	2	E6-	3	7	brooding
169	28	1	3	1	3	2	O4.2	4	7	beauty
169	28	1	3	1	1	2	01.2	3	7	luscious
170	18	1	3	1	4	2	M2	3	7	holding
										(hold)
170	18	1	3	2	1	2	04.2	2	7	pretty
170	18	1	3	3	4	2	A10	3	7	shows
170	18	1	3	3	3	2	B1	3	7	palate
172	1	1	3	3	3	2	B1	3	7	palate
172	1	1	3	3	1	2	Q2.2	3	7	demanding
172	1	1	3	3	4	2	X3.2	3	7	heard
173	30	1	5	1	3	2	S3.2	4	7	lover
173	30	1	5	1	4	2	Q2.2	4	7	admit
174	24	1	5	1	3	2	B1	2	7	nose
174	24	1	5	3	3	2	B1	3	7	palate
175	1	1	3	1	3	2	T3	1	7	age
176	30	1	1	1	3	2	B1	2	7	nose
176	30	1	1	1	1	2	A12	3	7	easy
179	16	1	3	2	3	2	B1	3	7	palate
179	16	1	3	2	1	2	S7.1	3	7	subdued
183	32	2	9	3	3	2	B1	3	7	palate
184	30	2	9	1	1	2	S1.2.2	3	7	generous

184	30	2	9	3	3	2	B1	3	7	palate
184	30	2	9	4	4	2	E2	4	7	love
184	30	2	9	5	4	2	M2	4	7	holding
										(hold)
185	28	2	9	3	3	2	B1	3	7	palate
186	23	2	9	3	4	2	Q2.2	4	7	suggests
187	32	1	4	3	2	2	S1.2.2	3	7	generously
										(generous)
187	32	1	4	3	4	2	A9	3	7	provides
188	6	1	4	1	3	2	Q3	4	7	expression
188	6	1	4	2	4	2	A9	2	7	given
									_	(give)
188	6	1	4	2	3	2	Q2.1/X	2	7	whispers
188	6	1	4	3	3	2	3.2 X3.3	3	7	touch
189	1	1	4	4	1	2	S1.2.2	3	7	generous
189	2	1	3	4	3	2	B1	3	7	palate
190	2 20		3		3 4	2	ы А5.4-	3 4	7	forge
		1		1			A5.4- X3.3			C
191 192	20 1	1	3 10	1	4	2 2	x3.3 \$2	3 3	7 7	touch character
192 194	1	2 1	5	1	3	2		3	7	
194 194	18	1	5	1	3	2	Q3 B1	3	7	expression
194 194	18	1	5	1 5	3 4	2	Q2.1	3 4	7	palate
194	32	1	2	3	4	2	Q2.1 B1	4	7	says palate
195	2	1	2	2	4	2	S7.4	3	7	allows
190	2	1	2	2	4	2	A9	3	7	presented
190	2	1	2	2	4	2	Q2.2	3	7	announce
196	2	1	2	3	3	2	B1	3	7	
190	2 34	1	2	1	3	2	O4.2	4	7	palate beauty
197	34 34	1	2	1 7	4	2	E2	4	7	loved
197	54	1	2	1	4	2	EZ	5	/	(love)
197	34	1	2	9	1	2	S1.2.2	3	7	generous
198	1	1	3	1	1	2	X5.2	4	7	curious
198	1	1	3	2	1	2	S1.2.2	3	7	generous
198	1	1	3	2	4	2	Z5	3	7	provided
199	10	1	2	1	1	2	Т3	4	7	younger
										(young)
199	10	1	2	2	1	2	S7.1	4	7	dominant
199	10	1	2	3	3	2	Q2.2	2	7	suggestion
										S
199	10	1	2	4	3	2	B1	3	7	palate
200	32	1	4	3	1	2	S1.2.2	3	7	generous
201	15	2	9	1	4	2	E3	1	7	restrained
201	15	2	9	1	3	2	T3	1	7	age
201	15	2	9	3	3	2	B1	3	7	palate
201	15	2	9	5	1	2	E6	3	7	emphatic
202	29	2	9	1	3	2	S2	2	7	character

202	29	2	9	2	4	2	E3	4	7	restrained
203	23	2	9	6	4	2	A9	4	7	provides
204	35	2	9	4	2	2	O4.2	3	7	beautifully
204	35	2	9	4	3	2	B1	3	7	palate
205	12	2	9	1	3	2	A10	2	7	subtlety
205	12	2	9	2	3	2	B1	3	7	palate
205	12	2	9	2	3	2	O4.2	3	7	finesse
205	12	2	9	3	3	2	S7.1	4	7	leader
206	1	2	9	2	3	2	B1	3	7	palate
207	24	1	1	2	2	2	O4.2	2	7	beautifully
207	24	1	1	3	3	2	B1	3	7	palate's
207	24	1	1	3	2	2	04.2	3	7	beautifully
207	24	1	1	3	4	2	K2	3	, 7	sings
207	24	1	1	3	3	2	N3.8	3	7	pace
207	12	1	1	1	4	2	T3	4	7	indicate
208	12	1	1	3	4	2	13 A9	4	7	outlive
209	26	1	1	3	4	2	A9 A9	4	7	
				3 2						provides
211	23	1	2		1	2	T3	4	7	matured
211	23	1	2	4	3	2	S5	4	7	echelon
211	23	1	2	6	4	2	M2	2	7	pitched
211	23	1	2	8	3	2	B1	3	7	heart
211	23	1	2	12	4	2	M2	4	7	pitched
212	24	1	3	3	3	2	B1	3	7	palate's
212	24	1	3	3	4	2	L1	3	7	holding
010	24	1	2	4	2	2	T 1	4	7	(hold)
212	24	1	3	4	3	2	L1	4	7	life
214	32	1	3	2	1	2	E3	2	7	restrained
214	32	1	3	2	4	2	A10	2	7	revealing
214	32	1	3	2	3	2	X3.4	2	7	glimpses
214	32	1	3	3	3	2	B1	3	7	palate
214	32	1	3	4	4	2	<b>S</b> 6	3	7	promising
214	32	1	3	4	3	2	L1	3	7	life
215	23	1	3	9	4	2	Q2.2	3	7	note
217	26	1	2	2	1	2	E6	4	7	confident
217	26	1	2	3	1	2	T3	4	7	matured
217	26	1	2	4	3	2	T3	4	7	age
217	26	1	2	5	3	2	<b>S</b> 6	3	7	promise
218	24	1	2	1	4	2	X2.4	1	7	looking
218	24	1	2	2	3	2	<b>B</b> 1	3	7	palate
218	24	1	2	2	1	2	T3	3	7	youthful
219	12	1	2	2	4	2	T3	4	7	age
220	32	1	2	3	4	2	A10	3	7	shows
220	32	1	2	4	3	2	X4.1	4	7	issue
220	32	1	2	4	1	2	A2.2	4	7	dependent
221	22	1	2	1	1	2	T3	3	7	youthful
221	22	1	2	1	1	2	E6-	3	7	brooding

222	16	1	2	3	1	2	O4.2	4	7	stylish
223	1	1	2	1	3	2	T3	1	7	age
223	1	1	2	3	4	2	X3.2	3	7	clamouring
223	1	1	2	4	3	2	O4.2	4	7	finesse
225	2	2	7	4	3	2	Q3	3	7	expression
225	2	2	7	4	1	2	O4.2	3	7	appealing
226	16	1	3	1	1	2	A5.2	2	7	honest
226	16	1	3	1	4	2	<b>S</b> 8	2	7	backed
226	16	1	3	2	4	2	E3	3	7	restrained
226	16	1	3	2	3	2	Q3	3	7	expression

# Appendix C: USAS Semantic Tagset

## USAS Semantic Tagset

### See http://ucrel.lancs.ac.uk/usas/ for more details.

	L & ABSTRACT TERMS		COMMERCE	S1.1.1	General Reciprocity
A1 A1.1.1	General General actions, making etc.	11.1	Money generally Money: Affluence	S1.1.2 S1.1.3	Participation
A1.1.2	Damaging and destroying	11.2	Money: Debts	\$1.1.4	Deserve etc.
A1.2	Suitability	11.3	Money: Price	\$1.2	Personality traits
A1.3	Caution	12	Business	S1.2.1	Approachability and Friendliness
A1.4	Chance, luck	12.1	Business: Generally	S1.2.2	Avarice
A1.5	Use	12.2	Business: Selling	S1.2.3	Egoism
A1.5.1 A1.5.2	Using Usefulness	13	Work and employment Work and employment: Generally	S1.2.4 S1.2.5	Politeness Toughness; strong/weak
A1.6	Physical/mental	13.2	Work and employment: Professionalism	S1.2.5	Sensible
A1.7	Constraint	14	Industry	S2	People
A1.8	Inclusion/Exclusion		INMENT, SPORTS & GAMES	S2.1	People: Female
A1.9	Avoiding	K1	Entertainment generally	S2.2	People: Male
A2	Affect	K2	Music and related activities	S3	Relationship
A2.1	Affect: Modify, change Affect: Cause/Connected	K3 K4	Recorded sound etc. Drama, the theatre & show business	S3.1 S3.2	Relationship: General Relationship: Intimate/sexual
A3	Being	K5	Sports and games generally	S4	Kin
A4	Classification	K5.1	Sports	S5	Groups and affiliation
A4.1	Generally kinds, groups, examples	K5.2	Games	S6	Obligation and necessity
A4.2	Particular/general; detail	K6	Children's games and toys	S7	Power relationship
A5	Evaluation		ING THINGS	S7.1	Power, organizing
A5.1 A5.2	Evaluation: Good/bad Evaluation: True/false	L1 L2	Life and living things Living creatures generally	\$7.2 \$7.3	Respect
A5.2 A5.3	Evaluation: Truemaise Evaluation: Accuracy	13	Living creatures generally Plants	S7.4	Permission
A5.4	Evaluation: Authenticity		NT. LOCATION, TRAVEL & TRANSPORT	SB	Helping/hindering
A6	Comparing	M1	Moving, coming and going	S9	Religion and the supernatural
A6.1	Comparing: Similar/different	M2	Putting, taking, pulling, pushing, transporting &c.	T TIME	
A6.2	Comparing: Usual/unusual	M3	Movement/transportation: land	T1	Time
A6.3 A7	Comparing: Variety	M4 M5	Movement/transportation: water Movement/transportation: air	T1.1	Time: General Time: General: Past
A7 AB	Definite (+ modals) Seem	M5 M6	Movement/transportation: air Location and direction	T1.1.1 T1.1.2	Time: General: Past Time: General: Present: simultaneous
A9	Getting and giving; possession	M7	Places	T1.1.3	Time: General: Fiture
A10	Open/closed; Hiding/Hidden;	MB	Remaining/stationary	T1.2	Time: Momentary
	Finding; Showing		5 & MEASUREMENT	T1.3	Time: Period
A11	Importance	N1	Numbers	T2	Time: Beginning and ending
A11.1	Importance: Important	N2	Mathematics	T3	Time: Old, new and young; age
A11.2 A12	Importance: Noticeability Easy/difficult	N3 N3.1	Measurement Measurement: General	T4 W THE WOR	Time: Early/late RLD & OUR ENVIRONMENT
A13	Degree	N3.2	Measurement: Size	W1	The universe
A13.1	Degree: Non-specific	N3.3	Measurement: Distance	W2	Light
A13.2	Degree: Maximizers	N3.4	Measurement: Volume	W3	Geographical terms
A13.3	Degree: Boosters	N3.5	Measurement: Weight	W4	Weather
A13.4	Degree: Approximators	N3.6	Measurement: Area	W5	Green issues
A13.5	Degree: Compromisers	N3.7	Measurement: Length & height		OGICAL ACTIONS, STATES & PROCESSES
A13.6 A13.7	Degree: Diminishers Degree: Minimizers	N3.8 N4	Measurement: Speed Linear order	X1 X2	General Mental actions and processes
A14	Exclusivizers/particularizers	NS	Quantities	X2.1	Thought, belief
A15	Safetv/Danger	N5.1	Entirety; maximum	X2.2	Knowledge
B THE BOD	DY & THE INDIVIDUAL	N5.2	Exceeding; waste	X2.3	Learn
B1	Anatomy and physiology	N6	Frequency etc.	X2.4	Investigate, examine, test, search
B2	Health and disease		ICES, MATERIALS, OBJECTS & EQUIPMENT	X2.5	Understand
B3 B4	Medicines and medical treatment Cleaning and personal care	01	Substances and materials generally Substances and materials generally: Solid	X2.6 X3	Expect Sensory
85	Clothes and personal belongings	01.2	Substances and materials generally: Liquid	X3.1	Sensory: Taste
C ARTS &	CRAFTS	01.3	Substances and materials generally: Gas	X3.2	Sensory: Sound
C1	Arts and crafts	02	Objects generally	X3.3	Sensory: Touch
	AL ACTIONS, STATES & PROCESSES	03	Electricity and electrical equipment	X3.4	Sensory: Sight
E1	General	04	Physical attributes	X3.5	Sensory: Smell
E2 E3	Liking Calm/Violent/Angry	04.1 04.2	General appearance and physical properties	X4 X4.1	Mental object
E3 E4	Happy/sad	04.2	Judgement of appearance (pretty etc.) Colour and colour patterns	X4.1 X4.2	Mental object: Conceptual object Mental object: Means, method
E4.1	Happysad Happysad: Happy	04.5	Shape	X5	Attention
E4.2	Happy/sad: Contentment	O4.5	Texture	X5.1	Attention
E5	Fear/bravery/shock	O4.6	Temperature	X5.2	Interest/boredom/excited/energetic
E6	Worry, concern, confident	P EDUCATI		X6	Deciding
F FOOD &	FARMING	P1	Education in general IC ACTIONS, STATES & PROCESSES	X7 X8	Wanting; planning; choosing
F1 F2	F000 Drinks	Q LINGUIST	Communication	X8 X9	Trying Ability
F3	Cigarettes and drugs	01.1	Communication Communication in general	X9.1	Ability: Ability, intelligence
F4	Farming & Horticulture	Q1.2	Paper documents and writing	X9.2	Ability: Success and failure
	THE PUBLIC DOMAIN	Q1.3	Telecommunications		& TECHNOLOGY
G1	Government, Politics & elections	Q2	Speech acts	Y1	Science and technology in general
G1.1	Government etc.	Q2.1	Speech etc: Communicative	Y2	Information technology and computing
G1.2 G2	Politics Crime, law and order	Q2.2 Q3	Speech acts Language, speech and grammar	Z NAMES & ZO	GRAMMATICAL WORDS Unmatched proper noun
G2.1	Crime, law and order: Law & order	Q4	The Media	Z1	Personal names
G2.2	General ethics	Q4.1	The Media: Books	Z2	Geographical names
G3	Warfare, defence and the army; Weapons	Q4.2	The Media: Newspapers etc.	Z3	Other proper names
	CTURE, BUILDINGS, HOUSES & THE HOME	Q4.3	The Media: TV, Radio & Cinema	Z4	Discourse Bin
H1	Architecture, kinds of houses & buildings		CTIONS, STATES & PROCESSES	Z5	Grammatical bin
H2 H3	Parts of buildings Areas around or near houses	S1 S1.1	Social actions, states & processes Social actions, states & processes	Z6 Z7	Negative
H3 H4	Areas around or near houses Residence	01.1	cocar actions, states & processes	Z7 Z8	Pronouns etc.
HS	Furniture and household fittings			20 Z9	Trash can
				Z99	Unmatched

Code	Metaphor Category	Metaphor Theme	Explanation/Examples
	ONTOLOGICAL <sup>1</sup>	1. OBJECT	The projection of entity status upon a non-living object, space or substance bounded by a concrete or abstract surface e.g.,
	<ul> <li>All metaphors are ontological: OBJECT OR ENTITY</li> <li>A CONTAINER image schema</li> <li>Used to "comprehend events,</li> </ul>	2. THREE DIMENSIONAL ARTEFACT <sup>2</sup>	earth, mineral, water, sound, light, time, energy A non-living object or substance made or shaped by man projecting a bounded concrete or abstract surface onto it e.g., building, cheque, art, music, activity or part thereof
	actions, activities, and states" (Lakoff & Johnson, 1980, p. 30)	3. SOCIAL ARTEFACT <sup>2</sup>	The projection of entity status of or relating to a social activity, event, action or state e.g. friendship, disagreement, party, choir, team
	50)	4. INSTITUTIONAL ARTEFACT <sup>2</sup>	Institutionally symbolic of or relating to e.g., law, religion, marriage, money, ownership, associations, signature, inflation
		5. A TEXTILE <sup>3</sup>	A standard artefact shaped by man as a textile or piece of cloth
		6. LIVING ORGANISM <sup>3</sup>	Projection of entity status upon physical phenomena of or relating to a plant or animal
		7. PERSON <sup>4</sup>	Projection of entity status of or relating to specifically human physical or mental phenomena
CODE	Spatio-temporal Categories (events, actions, activities, and states)	Sub-categories	Explanation/Examples
1	RELATION	<ol> <li>ABOVE<sup>5</sup></li> <li>ACROSS<sup>5</sup></li> <li>ADJACENCY<sup>6</sup></li> </ol>	e.g., I'm top fit; I'm on top of it.
		<ol> <li>CENTRE-PERIPHERY<sup>6</sup></li> <li>CONTACT<sup>6</sup></li> </ol>	Radial structure in categories e.g., on/off
		<ol> <li>CONTAINMENT<sup>1</sup></li> <li>COVERING<sup>5</sup></li> </ol>	e.g., in/out Are tomatoes <i>in</i> the fruit or veg category?
		8. (relative) LENGTH <sup>5</sup>	e.g., short/long
		<ol> <li>LINEAR ORDER<sup>5</sup></li> <li>NEAR-FAR<sup>6</sup></li> </ol>	Linear quantity scales proximity e.g. the colours are <i>close</i>
		11. (relative) $SCALE^6$	e.g., significant
2		12. $SUPPORT^6$	Your idea seems to have sound <i>foundations</i>
2	ORIENTATION	<ol> <li>FRONT-BACK<sup>5</sup></li> <li>LEFT-RIGHT<sup>13</sup></li> </ol>	Foreground-background structure e.g., future; past She was <i>beside</i> herself with worry

# Appendix D: Metaphoric Theme Index

		3.	UP-DOWN <sup>5</sup>	e.g., morality; good/bad; active/passive; linear quantity scales; increase/decrease; happy/sad; excitement/depression; clever/dumb; high/low (frequency; loudness; heat; weight):
		4.	VERTICALITY <sup>5</sup>	prices are <i>high</i> morality; alive/dead; self-control e.g., I am <i>on top of</i> the situation
3	FORM	1.	COMPACTNESS <sup>9</sup>	
		2.	PATH <sup>6</sup>	map goals to goals
		3.	STRAIGHT <sup>12</sup>	
		4.	SURFACE <sup>16</sup>	sensory/affective e.g., shape; colour; pattern; texture; size;
				touch; smell; taste: this is a <i>big</i> wine;
		5.	ROUGH/BUMPY-SMOOTH <sup>10</sup>	, , , , , , , , , , , , , , , , , , , ,
4	COMPOSITION	1.	COLLECTION <sup>6</sup>	e.g., kinship; gender; variety
		2.	COMPLEXITY <sup>9</sup>	
		3.	FULL-EMPTY <sup>6</sup>	morality e.g., <i>filled with</i> contempt
		4.	LINK <sup>6</sup>	Relational structure
		6.	MASS COUNT <sup>6</sup>	
		7.		How do these <i>pieces</i> of the theory <i>fit together</i> ?
		,.		stages; causal relationships; religious or personal rituals
5	MOTION	1.	ANIMATE MOTION <sup>8</sup>	intent and desire e.g., Can you <i>grasp</i> the concept?
5		2.	CAUSED MOTION <sup>8</sup>	by force
		2. 3.	INANIMATE MOTION <sup>8</sup>	physical forces act upon/govern e.g., clock pendulum
		4.	LOCOMOTION <sup>11</sup>	place to place e.g., my car <i>has gone from</i> bad <i>to</i> worse
		5.	0	inherent in the entity/voluntary e.g., I'm <i>moving</i> right along
		5.		with the project
		6.	SOURCE-PATH-GOAL <sup>6</sup>	e.g., <i>into</i> the house
6	TRANSFORMATION	1.	EXPANSION <sup>7</sup>	
		2.	MERGING <sup>6</sup>	
		3.	MULTIPLEX OR MASS <sup>5</sup>	e.g., fans, team, juice
		4.	PATH FROM MOTION <sup>5</sup>	e.g., Sam walked over the hill
		5.	PATH TO ENDPOINT <sup>5</sup>	e.g., He is going to be a success but he isn't <i>there</i> yet
		6.	PATH TO OBJECT MASS <sup>5</sup>	e.g., I saw an opportunity for success and I grabbed it
		7.	REFLEXIVE <sup>5</sup>	
		8.	ROTATION <sup>5</sup>	
		9.	SPLITTING <sup>6</sup>	
		10	. SUPERIMPOSITION <sup>6</sup>	
7	BALANCE	1.	AXIS BALANCE <sup>6</sup>	
		2.	EQUILIBRIUM <sup>6</sup>	

		3.	POINT BALANCE <sup>6</sup>	
		4.	TWIN-PAN BALANCE <sup>6</sup>	
8	PROCESS DYNAMICS	1.	AGENCY <sup>14</sup>	
		2.	CAUSATION <sup>1</sup>	direct manipulation (Lakoff & Johnston, 1980, p. 76)
		3.	CYCLE <sup>6</sup>	e.g., life; age; youth; light/dark; fire; heat/cold; years
		4.	CYCLIC CLIMAX <sup>6</sup>	e.g., life/death; fast; vibrant
		5.	ENABLEMENT <sup>6</sup>	
		6.	PROCESS <sup>6</sup>	
		7.	ITERATION <sup>6</sup>	process of repetition to reach a desired goal
9	FORCE DYNAMICS	1.	ATTRACTION <sup>6</sup>	The flavours really come together
		2.	BLOCKAGE <sup>6</sup>	
		3.	COMPULSION <sup>6</sup>	You're <i>pushing</i> yourself too hard
		4.	COUNTERFORCE <sup>6</sup>	
		5.	DIVERSION <sup>6</sup>	
		6.	MOMENTUM <sup>15</sup>	
		7.	RESISTANCE <sup>15</sup>	I can't <i>budge</i> him
		8.	RESTRAINT <sup>6</sup>	-
		9.	RESTRAINT REMOVAL <sup>6</sup>	She really let herself go during the dance

1. Lakoff, G., & Johnson, M. (1980). Metaphors we live by. Chicago & London: University of Chicago Press.

2. Roversi, C., Borghi, A. M., & Tummolini, L. (2013). A marriage is an artefact and not a walk that we take together: An experimental study on the categorization of artefacts. *The Review of Philosophy and Psychology*, 4(2). doi:10.1007/s13164-013-0150-7

- 3. Caballero, R., & Suárez-Toste, E. (2008). Translating the senses: Teaching the metaphors in winespeak. In F. Boers & S. Lindstromberg (Eds.). *Cognitive linguistic approaches to teaching vocabulary and phraseology*. (pp. 241). Berlin, Germany: Mouton de Gruyter.
- 4. Amoraritei, L. (2002). La métaphore en Oenologie. Metaphorik.de, 3, 1-12. [http://www.metaphorik.de/03/amoraritei.htm]
- 5. Lakoff, G. (1987) Women, fire, and dangerous things: What categories reveal about the mind. Chicago, IL: University of Chicago Press.
- 6. Johnson, M. (1987). The body in the mind: The bodily basis of meaning, imagination, and reason. Chicago, IL: University of Chicago Press.
- 7. Turner, M. (1991). Reading minds: The study of English in the age of cognitive sciences. Princeton, NJ: Princeton University Press
- 8. Mandler, J. (1992). How to build baby II: Conceptual primitives. *Psychological Review*, 99, 587-604.
- 9. Gibbs, R. W. (2005). The psychological status of image schemas. In B. Hampe (Ed.), *From perception to meaning: Image schemas in cognitive linguistics* (113-135). Berlin & New York: Mouton de Gruyter.
- 10. Rohrer, T. (2005). Image schemata in the brain. In B. Hampe (Ed.), *From perception to meaning: Image schemas in cognitive linguistics* (165-193). Berlin & New York: Mouton de Gruyter.
- 11. Dodge, E. & Lakoff, G. (2005). Image schemas: From linguistic analysis to neural grounding. In B. Hampe (Ed.), *From perception to meaning: Image schemas in cognitive linguistics* (57-91).Berlin & New York: Mouton de Gruyter.
- 12. Cienki, A. (1998). Straight: An image schema and its metaphorical extensions. Cognitive Linguistics, 9, 107-149. doi: 10.1075/cilt.150.04cie
- 13. Clausner, T., & Croft, W. (1999). Domains and image schemas. Cognitive Linguistics, 10(1), 1-31.doi: 10.1515/cogl.1999.001
- 14. Mandler, J. (2004). The foundations of mind: Origins of conceptual thought. New York, NY: Oxford University Press.

- 15. Gibbs Jr, R. W. (2005). Embodiment and cognitive science. New York, NY: Cambridge University Press.
- 16. Wu, L. & Barsalou, L. W. (2009). Perceptual simulation in conceptual combination: Evidence from property generation. Acta Psychologica, 132, 173-189.

### **Appendix E: Study 2 Data Collection Instrument**

### Wine Language Research Survey

estimated time is 15 minutes

Questionnaire V1.1

#### Before taking this study, you must agree to the following:

Principal Researcher: Allison Creed (PhD Candidate – University of Southern Queensland, Australia) University of Southern Queensland HREC Approval Number: H13REA175

Why is the data being collected? The survey is collecting data to more fully understand the language used in Australian wine reviews (i.e., tasting notes/sheets) and the ideas, thoughts, sensory experiences and emotions they evoke in their reading audience.

Why me? We are asking people who are WSET educators/teachers/trainers in Australia and across China (China mainland, Hong Kong, Macao/Macau, and Taiwan) because we think they are well placed to provide us with important information about the language used to talk and teach about wine . The Wine and Spirit Education Trust (WSET) London representative Mr Nick Pead (International Development Advisor) and Allison Creed (Principal Researcher) have discussed the research and support has been given. You are also welcome to forward this survey link to other WSET educators in Australia or China as the pool of participants I have emailed is small and the more people involved the more informative the data will be.

What will happen to the data? All information gathered is confidential and will only be accessed by the Principal Researcher Allison Creed and her Supervisors. The results of the survey will be reported in a Doctoral dissertation and may be published in a wine or metaphor journal. Only group data will be reported in these documents, meaning that your identity

Once you click agree, the study will begin. It must be completed in one sitting.



Questionnaire V1.1

#### Guidance information:

PLEASE READ THIS GUIDANCE PAGE THEN CLICK CONTINUE TO START THE SURVEY (at the bottom of this page).

NOTE: This guidance document may be used as you complete the survey (HINT: take a screen shot).

 To complete the survey you are asked to read the wine review extract, think about the word identified in "quotation marks" and answer five questions.

 The survey contains 14 wine review extracts and you will be asked to answer the same five questions for each wine review extract. Therefore, it may take you more time to answer the questions for the first few wine reviews but as you continue the process will become quicker. Remember, there are no correct or incorrect answers.

CUIDANCE: Here is a wine review extract example followed by the same questions you will be asked in the survey: Very intense, powerful, "full-bodied" and long.

\*Question 1. As you read the word "full-bodied" in the wine review extract, construct an image or picture in your mind as you think about this word and then describe the contents of your image or picture using a short sentence. Example answer: The front view of the torso of a human female body.

\*Question 2. The aim of this question is to determine the vividness of your visual imagery. The concept of the word "full-bodied" has possibly brought a certain image or picture to your mind. Rate the vividness of the image or picture by reference to the 5-point scale given below.

Example answer: If the image or picture in your mind is vague and dim then give it a rating of 4.

o 1. Perfectly clear and as vivid as normal vision

o 2. Clear and reasonably vivid

o 8. Moderately clear and vivid

0.4. Vague and dim

o 5. No image at all, you only know you are thinking of an object, entity or thing.

\*Question 8. List the first 4 words that come to mind as you read the word "full-bodied".

Example answer:

1. Big 2. Round

8. Warm

4. Sexy

\*Question 4. If you are teaching in your wine education classroom, then how would you briefly explain your understanding (not a dictionary meaning) of the word "full-bodied" used in this wine review extract to your students? Example answer: Rich taste and mouth-coating density of the wine which lingers in the mouth.

"Question 5. Do you think the concept "full-bodied" can be used to talk about a red wine, white wine or both? Example answer: A red wine.

Next page (2)

 Do you teach one or more Wine and Spirit Education Trust (WSET) approved programs in Australia or China (broadly including mainland China, Hong Kong, Macao/Macau, and Taiwan)? \*

- O Yes
- O NO

#### 2. What is the highest WSET level you have attained? \*

- WSET Level 1 Award In Wines
- 0 WSET Level 2 Award in Wines & Spirits
- Ø WSET Level 8 Award in Wines & Spirits
- 0 WSET International Higher Certificate in Wines & Spirits
- Ø WSET Level 4 Diploma in Wines & Spirits
- WSET Level 5 Honours Diploma

#### 8. What is your first language?\*

- 9 Chinese (including varieties/dialects spoken in mainland China, Hong Kong, Macao/Macau or Talwan)
- English
- Other

#### 4. In what country have you spent most of your adult life?\*

- Australia
- O China (broadly including mainland China, Hong Kong, Macao/Macau, and Talwan)
- O Other (e.g., America, Europe, Indonesia, Korea, Thaliand, Vietnam)

#### 5. In which country do you live permanently?\*

- Australia
- China (Mainland)
- Hong Kong
- O Macao/Macau
- O Talwan
- Other

#### 6. Which category below includes your age?\*

20 or younger

- © 21-25
- 0 26-80
- 0 81-85
- 0 86-40
- 0 41-45
- 0 46-50
- 0 51-55
- 0 56-60
- 60 or older

#### 7. What is your gender?

- O Female
- O Male

Previous page (1)

Next page (8)

Nine La	anguage Research Survey
	the word "holding" in the wine review extract, construct an image or picture in your mind as yo this word and then describe the contents of your image using a short sentence. *
silky textur	e, fine ripples of satiny fruit with a tight thread of lacy tannin "holding" the wine together in its sveite shape.
"holding" ha	this question is to determine the vividness of your visual imagery. The concept of the word as possibly brought a certain image or picture to your mind. Rate the vividness of the image or eference to the 5-point scale given below. For example, if your image or picture is vague and d a rating of 4. *
sliky textur	e, fine ripples of satiny fruit with a tight thread of lacy tannin "holding" the wine together in its sveite shape.
0 1. Perfect	tly clear and as vivid as normal vision
0 2. Clear a	ind reasonably vivid
© 8. Modera	ately clear and vivid
0 4. Vague	and dim
-	age at all, you only know you are thinking of an object or entity
1. 8.	2.           4.
(not a dictio	aching in your wine education classroom, the how would you briefly explain your understandin mary meaning) of the word "holding" used in this wine review extract to your students? * re, fine ripples of satiny fruit with a tight thread of lacy tannin "holding" the wine together in its sveite shape.
<ul><li>○ red wine</li><li>○ white win</li></ul>	k the concept "holding" can be used to talk about a red wine, a white wine, or both wine styles?

As you read the word "showing" in the wine review extract, construct an image or picture in your mind as you think about this word and then describe the contents of your image using a short sentence. \*

...highly perfumed and exotic on the bouquet, "showing" spiced apricot and cashew;

The aim of this question is to determine the vividness of your visual imagery. The concept of the word "showing" has possibly brought a certain image or picture to your mind. Rate the vividness of the image or picture by reference to the 5-point scale given below. For example, if your image or picture is vague and dim then give it a rating of 4. \*

...highly perfumed and exotic on the bouquet, "showing" spiced apricot and cashew;

- 0 1. Perfectly clear and as vivid as normal vision
- 2. Clear and reasonably vivid
- 8. Moderately clear and vivid
- 9 4. Vague and dim

9 5. No image at all, you only know you are thinking of an object or entity

List the first 4 words that come to mind as you read the word "showing".\*

...highly perfumed and exotic on the bouquet, "showing" spiced apricot and cashew;

1.	2.	
8.	4.	

If you are teaching in your wine education classroom, then how would you briefly explain your understanding (not a dictionary meaning) of the word "showing" used in this wine review extract to your students? \*

...highly perfumed and exotic on the bouquet, "showing" spiced apricot and cashew;

Do you think the concept "showing" can be used to talk about a red wine, a white wine, or both wine styles?\*

- red wine
- white wine
- both (red and white wine)

Previous page (8)

Next page (5)

Wine L	anguage	Research	Survey
--------	---------	----------	--------

236

As you read the word "young" in the wine review extract, construct an image or picture in your mind as you think about this word and then describe the contents of your image using a short sentence. \*

Sweetly fruited as a "young" wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off.

The aim of this question is to determine the vividness of your visual imagery. The concept of the word "young" has possibly brought a certain image or picture to your mind. Rate the vividness of the image or picture by reference to the 5-point scale given below. For example, if your image or picture is vague and dim then give it a rating of 4. \*

Sweetly fruited as a "young" wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off.

- 0 1. Perfectly clear and as vivid as normal vision
- 0 2. Clear and reasonably vivid
- 0 8. Moderately clear and vivid
- 0 4. Vague and dim

9 5. No image at all, you only know you are thinking of an object or entity

List the first 4 words that come to mind as you read the word "young". \*

Sweetly fruited as a "young" wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off.

1.	 2.	
8.	4	

If you are teaching in your wine education classroom, then how would you briefly explain your understanding (not a dictionary meaning) of the word "young" used in this wine review extract to your students? \*

Sweetly fruited as a "young" wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off.

Do you think the concept "young" can be used to talk about a red wine, a white wine, or both wine styles? \*

- o red wine
- white wine
- both (red and white wine)

Previous page (4)

Next page (6)

815

As you read the word "expression" in the wine review extract, construct an image or picture in your mind as you think about this word and then describe the contents of your image using a short sentence. \*

A rich and nutty "expression" chock-full of appealing flavour to go with most food styles.

The aim of this question is to determine the vividness of your visual imagery. The concept of the word "expression" has possibly brought a certain image or picture to your mind. Rate the vividness of the image or picture by reference to the 5-point scale given below. For example, if your image or picture is vague and dim then give it a rating of 4. \*

A rich and nutty "expression" chock-full of appealing flavour to go with most food styles.

- 0 1. Perfectly clear and as vivid as normal vision
- 2. Clear and reasonably vivid
- 0 8. Moderately clear and vivid
- 0 4, Vague and dim

9 5. No image at all, you only know you are thinking of an object or entity

List the first 4 words that come to mind as you read the word "expression". \*

A rich and nutty "expression" chock-full of appealing flavour to go with most food styles.

1.	2.	
8.	4.	

If you are teaching in your wine education classroom, then how would you briefly explain your understanding (not a dictionary meaning) of the word "expression" used in this wine review extract to your students? \*

A rich and nutty "expression" chock-full of appealing flavour to go with most food styles.

	you think the concept "expression" can be used to talk about a red wine, a white wine, or both wine les? *
sty	fes? *

Previous page (5)

Next page (7)

	the word "generous" in the wine review extract, construct an image or picture in your mind a out this word and then describe the contents of your image using a short sentence. *
It is aligenero	us" wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum.
The size of th	his question is to determine the vividness of your visual imagery. The concept of the word
	as possibly brought a certain image or picture to your mind. Rate the vividness of the image
	ference to the 5-point scale given below. For example, if your image or picture is vague and
then give it a	a rating of 4. *
It is a "genero	ous" wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum.
I. Perfectly	y clear and as vivid as normal vision
2. Clear an	nd reasonably vivid
8. Moderat	tely clear and vivid
4. Vague a	ind dim
0 5. No Imag	pe at all, you only know you are thinking of an object or entity
1.	2.
8.	4.
If you are tea (not a diction	4. aching in your wine education classroom, then how would you briefly explain your understand nary meaning) of the word "generous" used in this wine review extract to your students? *
If you are tea (not a diction	aching in your wine education classroom, then how would you briefly explain your understand nary meaning) of the word "generous" used in this wine review extract to your students? *
If you are tea (not a diction it is a "genero	aching in your wine education classroom, then how would you briefly explain your understand mary meaning) of the word "generous" used in this wine review extract to your students? * ous" wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum.
If you are tea (not a diction it is a "genero	aching in your wine education classroom, then how would you briefly explain your understand nary meaning) of the word "generous" used in this wine review extract to your students? *
If you are tea (not a diction It is a "genero Do you think	aching in your wine education classroom, then how would you briefly explain your understand mary meaning) of the word "generous" used in this wine review extract to your students? * ous" wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum.
If you are tea (not a diction 	aching in your wine education classroom, then how would you briefly explain your understand nary meaning) of the word "generous" used in this wine review extract to your students? * ous" wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum.
If you are tea (not a diction It is a "genero Do you think or red wine or white wine	aching in your wine education classroom, then how would you briefly explain your understand nary meaning) of the word "generous" used in this wine review extract to your students? * ous" wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum.

			ract, construct an image or p ts of your image using a sho	
			he black fruit, liquorice, char and	
	y rescames booquet, only	and a second second	re orace mont, reporting, char and	inclusion of the start,
restrained" picture by re	has possibly brought a o	certain image or pic	f your visual imagery. The co ture to your mind. Rate the v or example, if your image or	ividness of the image o
a surprisingi	y "restrained" bouquet, only	revealing glimpses of ti	he black fruit, liquorice, char and v	lolets on offer;
0 1. Perfect	y clear and as vivid as norma	al vision		
0 2. Clear a	nd reasonably vivid			
8. Modera	tely clear and vivid			
4. Vagues	and dim			
0 5. No Ima	ge at all, you only know you :	are thinking of an object	t or entity	
ist the first	4 words that come to m	ind as you read the	word "restrained". *	
a surprising	y "restrained" bouquet, only	revealing glimpses of ti	he black fruit, liquorice, char and	lolets on offer;
1.		2.		
				-
8.		4.		
			on how would you briefly av	
	aching in your wine educ			
			in this wine review extract t	
not a dictio	nary meaning) of the wo	rd "restrained" used		o your students? *
not a dictio	nary meaning) of the wo	rd "restrained" used	in this wine review extract t	o your students? *
not a dictio	nary meaning) of the wo	rd "restrained" used	in this wine review extract t	o your students? *
not a dictio	nary meaning) of the wo	rd "restrained" used	in this wine review extract t	o your students? *
not a dictio	nary meaning) of the wo	rd "restrained" used	in this wine review extract t	o your students? *
not a dictio	nary meaning) of the wo	rd "restrained" used	in this wine review extract t	o your students? *
not a dictio	nary meaning) of the wo y "restrained" bouquet, only	rd "restrained" used revealing glimpses of ti	in this wine review extract t	o your students? *
not a dictio	nary meaning) of the wo y "restrained" bouquet, only	rd "restrained" used revealing glimpses of ti	l <b>in this wine review extract t</b>	o your students? *
not a dictio	nary meaning) of the wo y "restrained" bouquet, only	rd "restrained" used revealing glimpses of ti	l <b>in this wine review extract t</b>	o your students? *
not a dictio	nary meaning) of the wo y "restrained" bouquet, only s the concept "restrained	rd "restrained" used revealing glimpses of ti	l <b>in this wine review extract t</b>	o your students? *
not a dictio a surprisingi Oo you thini O red wine O white wine	nary meaning) of the wo y "restrained" bouquet, only s the concept "restrained	rd "restrained" used revealing glimpses of ti	l <b>in this wine review extract t</b>	o your students? *

	ne word "provides" in the wine review extract, construct an image or picture in your mind as y is word and then describe the contents of your image using a short sentence. *
medium bodie	d and generously fruited, the mineral, savoury underpinning "provides" freshness and length on the finish.
"provides" has	s question is to determine the vividness of your visual imagery. The concept of the word possibly brought a certain image or picture to your mind. Rate the vividness of the image or arence to the 5-point scale given below. For example, if your image or picture is vague and di rating of 4. *
medium bodie	d and generously fruited, the mineral, savoury underpinning "provides" freshness and length on the finish.
0 1. Perfectly of	clear and as vivid as normal vision
0 2. Clear and	reasonably vivid
© 8. Moderate	ly clear and vivid
9 4. Vague and	d dim
0 5. No Image	at all, you only know you are thinking of an object or entity
List the first 4	words that come to mind as you read the word "provides". *
	d and generously fruited, the mineral, savoury underpinning "provides" freshness and length on the finish.
medium bodiec 1.	d and generously fruited, the mineral, savoury underpinning "provides" freshness and length on the finish.
medium bodie	d and generously fruited, the mineral, savoury underpinning "provides" freshness and length on the finish.
medium bodied 1. 8. If you are teac (not a dictiona	d and generously fruited, the mineral, savoury underpinning "provides" freshness and length on the finish.
medium bodied 1. 8. If you are teac (not a dictiona	d and generously fruited, the mineral, savoury underpinning "provides" freshness and length on the finish. 2. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4.
medium bodier 1. 8. If you are teac (not a dictional medium bodier	d and generously fruited, the mineral, savoury underpinning "provides" freshness and length on the finish. 2. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4.
medium bodier 1. 8. If you are teac (not a dictional medium bodier	d and generously fruited, the mineral, savoury underpinning "provides" freshness and length on the finish. 2. 4. bing in your wine education classroom, then how would you briefly explain your understandiary meaning) of the word "provides" used in this wine review extract to your students? * d and generously fruited, the mineral, savoury underpinning "provides" freshness and length on the finish.
medium bodied 1. 8. If you are tead (not a dictiona medium bodied Do you think t	d and generously fruited, the mineral, savoury underpinning "provides" freshness and length on the finish.  2. 4.  4.  4.  4.  4.  4.  4.  4.  4.

			tract, construct an imag ints of your image using	e or picture in your mind as a short sentence. *
Refined, ripe	and elegant with good vark	etal "character" and stru	cture	
"character" picture by I	has possibly brought a	certain image or pi	cture to your mind. Rate	The concept of the word a the vividness of the image o age or picture is vague and d
Refined, ripe	and elegant with good vark	etal "character" and stru	cture	
	tly clear and as vivid as nor			
	and reasonably vivid			
© 8. Moder	ately clear and vivid			
9 4. Vague	and dim			
© 5. No Im	age at all, you only know yo	ou are thinking of an ob	ject or entity	
1.		2.		
8.		4.		
(not a dicti		word "character" use	d in this wine review ex	effy explain your understandi tract to your students? *

Wine	Language	Research	Survey
------	----------	----------	--------

As you read the word "life" in the wine review extract, construct an image or picture in your mind as you think about this word and then describe the contents of your image using a short sentence. \*

...wonderful nerve and energy, with a very long "life" ahead indeed.

The aim of this question is to determine the vividness of your visual imagery. The concept of the word "life" has possibly brought a certain image or picture to your mind.Rate the vividness of the image or picture by reference to the 5-point scale given below. For example, if your image or picture is vague and dim then give it a rating of 4.\*

...wonderful nerve and energy, with a very long "life" ahead indeed.

- I. Perfectly clear and as vivid as normal vision
- 0 2. Clear and reasonably vivid
- © 8. Moderately clear and vivid
- 9 4. Vague and dim

9 5. No image at all, you only know you are thinking of an object or entity

List the first 4 words that come to mind as you read the word "life". \*

...wonderful nerve and energy, with a very long "life" ahead indeed.

1.	2.	
8.	4.	

If you are teaching in your wine education classroom, then how would you briefly explain your understanding (not a dictionary meaning) of the word "life" used in this wine review extract to your students? \*

...wonderful nerve and energy, with a very long "life" ahead indeed.

o you think the concept "life" can be used to talk about a red wine	a white wine	or k

Do you think the concept "life" can be used to talk about a red wine, a white wine, or both wine styles?\*

- red wine
- o white wine
- o both (red and white wine)

Previous page (10)

Next page (12)

	he word "stylish" in the wine review extract, construct an image or picture in your mind as you his word and then describe the contents of your image using a short sentence. *
while in your tannins to finish	mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of "stylish" drying 1.
'stylish" has p picture by ref	is question is to determine the vividness of your visual imagery. The concept of the word possibly brought a certain image or picture to your mind. Rate the vividness of the image or ference to the 5-point scale given below. For example, if your image or picture is vague and dir rating of 4. *
	mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of "stylish" drying
0 1. Perfectly	clear and as vivid as normal vision
	d reasonably vivid
0 8. Moderat	ely clear and vivid
4. Vague al	nd dim
-	e at all, you only know you are thinking of an object or entity
List the first '	4 words that come to mind as you read the word "stylish". *
	mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of "stylish" drying
annins to finish	
annins to finish	
annins to finish	1 2
annins to finish 1. 8. If you are tea (not a diction	1 2
1. 8. <b>If you are tea</b> (not a diction while in your	t.          2.         4.         ching in your wine education classroom, the how would you briefly explain your understanding ary meaning) of the word "stylish" used in this wine review extract to your students? *         mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of "stylish" drying
annins to finish 1. 8. If you are tea (not a diction while in your	t.          2.         4.         ching in your wine education classroom, the how would you briefly explain your understanding ary meaning) of the word "stylish" used in this wine review extract to your students? *         mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of "stylish" drying
annins to finish 1. 8. f you are tea inot a dictionwhile in your annins to finish	t.          2.         4.         ching in your wine education classroom, the how would you briefly explain your understanding ary meaning) of the word "stylish" used in this wine review extract to your students? *         mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of "stylish" drying
annins to finish 1. 8. If you are tea (not a dictionwhile in your annins to finish Do you think	t.  2.  4.  ching in your wine education classroom, the how would you briefly explain your understanding ary meaning) of the word "stylish" used in this wine review extract to your students? * mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of "stylish" drying t.
1. 8. <b>If you are tea</b> (not a diction while in your tannins to finis)	t.  2.  4.  ching in your wine education classroom, the how would you briefly explain your understanding ary meaning) of the word "stylish" used in this wine review extract to your students? * mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of "stylish" drying t.

Wine Language	Research Survey
---------------	-----------------

As you read the word "complex" in the wine review extract, construct an image or picture in your mind as you think about this word and then describe the contents of your image using a short sentence. \*

...the bouquet is extremely "complex", with both wood and fruit aromas;

The aim of this question is to determine the vividness of your visual imagery. The concept of the word "complex" has possibly brought a certain image or picture to your mind. Rate the vividness of the image or picture by reference to the 5-point scale given below. For example, if your image or picture is vague and dim then give it a rating of 4. \*

...the bouquet is extremely "complex", with both wood and fruit aromas;

- 0 1. Perfectly clear and as vivid as normal vision
- 2. Clear and reasonably vivid
- 8. Moderately clear and vivid
- 9 4. Vague and dim

1. 8.

9 5. No image at all, you only know you are thinking of an object or entity

List the first 4 words that come to mind as you read the word "complex". \*

...the bouquet is extremely "complex", with both wood and fruit aromas;

2.	
4.	

If you are teaching in your wine education classroom, the how would you briefly explain your understanding (not a dictionary meaning) of the word "complex" used in this wine review extract to your students?\*

...the bouquet is extremely "complex", with both wood and fruit aromas;

Do you ○ red v	 k about a red wine, a white wine, or both wine styles? *

white wine

both (red and white wine)

Previous page (12)

Next page (14)

Wine L	anguage Research	Survey		<b>31%</b>
	d the word "fine" in the wine revi t this word and then describe the			
the tannin	s are plentiful and "fine", and the acidit	y super-fresh, j	romising a long life.	
has possib	this question is to determine the ly brought a certain image or pic to the 5-point scale given below. of 4.*	ture to your r	nind. Rate the vividness	s of the image or picture by
the tannin	s are plentiful and "fine", and the acidit	v super-fresh, s	romising a long life.	
	ctly clear and as vivid as normal vision			
	and reasonably vivid			
	rately clear and vivid			
0 4. Vagu	and dim			
0 5. No In	rage at all, you only know you are think	ding of an object	t or entity	
	st 4 words that come to mind as s are plentiful and "fine", and the acidit			
1.		2.		
8.		4.		
(not a dict the tannin Do you thi	eaching in your wine education of ionary meaning) of the word "fine s are plentiful and "fine", and the acidit is the concept "fine" can be used	" used in this y super-fresh, p	wine review extract to romising a long life.	your students? *
o red win				
white w				
both (re	d and white wine)			

			nstruct an image or picture i your image using a short sen	
The palate is "	rich" and powerful with balance	d oak and fine acid.		
nas possibly	brought a certain image o the 5-point scale given be	r picture to your r	your visual imagery. The con nind. Rate the vividness of th if your image or picture is va	e image or picture by
The palate is "	rich" and powerful with balance	d oak and fine acid.		
0 1. Perfect	y clear and as vivid as normal vi	Islon		
0 2. Clear a	nd reasonably vivid			
© 8. Modera	tely clear and vivid			
0 4. Vague :	and dim			
0 5. No Ima	ge at all, you only know you are	thinking of an object	or entity	
int the East	4 words that come to mind	d	and Solution at	
			vora nch.	
The palate is "	rich" and powerful with balanced	d oak and fine acid.		_
1.		2.		
8.		4.		
not a dictio		"rich" used in this	a how would you briafly expla wine review extract to your s	

Previous page (14)

Next page (16)

	d the word "fresh" in the wine review extract, construct an image or picture in your mind as you t this word and then describe the contents of your image using a short sentence. *
Effortiessly ic savoury spice	ing, with oak playing a secondary role, it finishes with evenly ripened fruits and "fresh" acids, plus lingering notes o is.
has possibl	this question is to determine the vividness of your visual imagery. The concept of the word "fresh by brought a certain image or picture to your mind. Rate the vividness of the image or picture by o the 5-point scale given below. For example, if your image or picture is vague and dim then give of 4. *
Effortlessly id	ing, with oak playing a secondary role, it finishes with evenly ripened fruits and "fresh" acids, plus lingering notes o
savoury spice	5.
0 1. Perfec	tly clear and as vivid as normal vision
0 2. Clear	and reasonably vivid
8. Model	rately clear and vivid
9 4. Vague	and dim
9 5. No Im	age at all, you only know you are thinking of an object or entity
avoury spice	ing, with oak playing a secondary role, it finishes with evenly ripened fruits and "fresh" acids, plus lingering notes is.
8.	4.
(not a dicti	eaching in your wine education classroom, the how would you briefly explain your understanding onary meaning) of the word "fresh" used in this wine review extract to your students? * ing, with oak playing a secondary role, it finishes with evenly ripened fruits and "fresh" acids, plus lingering notes o is.
Do you thin ored wine owhite wi	

# Appendix F: Study 2 Coded Data: Imagery Task

Imagery: Adjective POS Cue Words and Discursive Context

Participant ID	Cue Word	MRW	Image	Vivid- ness	Metaphoric Theme: SOURCE Domain
		the	e bouquet is extremely <i>complex</i> with both wood and fruit aromas (WR		
			Australia group	/	
504069	complex	MRW	a_Z5 curry_F1 made_A1.1.1 with_Z5 lots_N5+ of_Z5 different_A6.1spices_F1 but_Z5 none_Z6/Z8c of_Z5 them_Z8mfn overpowering_S7.1+ the_Z5 other_A6.1-	2	A THREE DIMENSIONAL ARTEFACT
504118	complex	MRW	An_Z5 abstract_A1.6 painting_C1 no_Z6 image_O4.1	2	A THREE DIMENSIONAL ARTEFACT
504212	complex	MRW	A_Z5 complicated_A12- knot_O2	2	A THREE DIMENSIONAL ARTEFACT
504877	complex	MRW	no image	5	No image indicated
516712	complex	MRW	Layered_O4.1 aromas_X3.1 and_Z5 flavours_X3.1 of_Z5 fruit_F1 ,_PUNC oak_O1.1 ,_PUNC spice_F1 etc_Z4	2	A LIVING ORGANISM
505140	complex	MRW	a_Z5 complicated_A12- math_N2 equation_N2	2	AN INSTITUTIONAL ARTEFACT
506198	complex	MRW	I_Z4[i1.2.1 think_Z4[i1.2.2 of_Z5 a_Z5 quality_A5.1 wine_F2 that_Z8 is_Z5 inviting_Q2.2 upon_Z5 approach_X4.2 China group	1	A PERSON
506880	complex	MRW	a_Z5 puzzle_X2.5-	1	A PERSON
508309	complex	MRW	_X2.5- various_A6.3+ ,_PUNC with_Z5 a_N5+[i1.2.1 lot_N5+[i1.2.2 for_Z5 things_O2 to_Z5 describe_Q2.2 or_Z5 to_Z5 explain_Q2.2/A7+	1	AN OBJECT
509276	complex	MRW	layer_F1[i2.2.1 cake_F1[i2.2.2	1	A THREE DIMENSIONAL ARTEFACT
510302	complex	MRW	this_M6 wine_F2 is_A3+ rich_I1.1+ in_Z5 flavor_X3.1 and_Z5 aroma_X3.1 O4.1	3	A LIVING ORGANISM
505090	complex	MRW	no image	2	No image indicated
		the tannin	s are plentiful and fine, and the acidity super-fresh, promising a long li Australia group	fe (WRID	214)
504069	fine	NMRW	A fine boned person	2	A PERSON
			*		

504118	fine	NMRW	A_Z5 fine_A5.1+ bone_O2[i1.2.1 china_O2[i1.2.2 tea_F2 cup_O2	1	A THREE DIMENSIONAL ARTEFACT
504212	fine	NMRW	A_Z5 think_X2.1 line_O4.4 on_Z5 paper_Q4.2c	2	A THREE DIMENSIONAL ARTEFACT
504877	fine	NMRW	no image	5	No image indicated
516712	fine	NMRW	detailed_Q2.2 ,_PUNC delicate_O4.2+ long_N3.7+ tannins_O1	1	A LIVING ORGANISM
505140	fine	NMRW	a_Z5 fine_A5.1+ ,_PUNC sharp_O4.4 edged_O4.1 knife_O2	3	A THREE DIMENSIONAL ARTEFACT
506198	fine	NMRW	A_Z5 wine_F2 that_Z8 is_Z5 integrated_A1.8+ ,_PUNC well_A5.1+ made_A1.1.1 and_Z5 suited_A1.2+ to_Z5 food_F1A China group	1	A THREE DIMENSIONAL ARTEFACT
506880	fine	NMRW	a_Z5 piece_N5.1- of_Z5 silk_O1.1	1	A TEXTILE
508309	fine	NMRW	round_M6 ,_PUNC elegant_O4.2+ and_Z5 high-quality_A5.1+ of_Z4[i1.2.1 course_Z4[i1.2.2	3	AN OBJECT
509276	fine	NMRW	fine_A5.1+ and_Z5 smooth_O4.5 soil_O1.1/W3	2	AN OBJECT
510302	fine	NMRW	perfect_A5.1+++ ballance_Z99 or_Z5 character_S2mf I_Z8mf	3	AN OBJECT
505090	fine	NMRW	can_A7+ image_A6.1+ a_Z5 elegant_O4.2+ women_S2.	3	A PERSON
Effortlessly lo					
	secondary	role, it finis	hes with evenly ripened fruits and <i>fresh</i> acids, plus lingering notes of sa Australia group	voury spi	ces (WRID 148)
504069	fresh	MRW	just_A14 picked_X7+ fruit_F1 as_Z5 compared_A6.1 to_Z5 that_Z5 a_Z5 few_N5- weeks_T1.3 old_T3+ A_Z5	2	A LIVING ORGANISM
504118	fresh	MRW	big_N3.2+ bowl_O2 of_Z5 fresh_T3- fruit_F1	1	A LIVING ORGANISM
504212	fresh	MRW	A_Z5 refreshing_B2+ drink_F2 (_PUNC your_Z8 choice_X7+ )_PUNC	1	A THREE DIMENSIONAL ARTEFACT
504877	fresh	MRW	no image	5	No image indicated
516712	fresh	MRW	lively_X5.2+ ,_PUNC juicy_O1.2 ,_PUNC freshness_T3- ,_PUNC good_A5.1+ energy_X5.2+ and_Z5 lift_M2	1	A LIVING ORGANSIM
505140	fresh	MRW	fresh_T3- ,_PUNC green_O4.3 vegetables_F1 picked_X7+ from_Z5 the_Z5 garden_L3/H3	2	A LIVING ORGANISM

506198	fresh	MRW	I_Z8mf imagine_X2.1 a_Z5 vibrant_X5.2+ wine_F2 with_Z5 natural_A6.2+ acid_O1	2	A THREE DIMENSIONAL ARTEFACT
			China group		
506880	fresh	MRW	a_Z5 breeze_W4 in_Z5 summer_T1.3	1	AN OBJECT
508309	fresh	MRW	young_T3- ,_PUNC refreshing_B2+	1	A LIVING ORGANISM
509276	fresh	MRW	Fresh_T3- lemon_F1	1	A LIVING ORGANISM
510302	fresh	MRW	waking_B1[i1.2.1 you_Z8mf up_B1[i1.2.2	3	A PERSON
505090	fresh	MRW	no image	1	No image indicated
	it is a g	enerous w	ine, with sweet red and black fruits, mocha and fruitcake, the tannins sof	t and plui	m (WRID 189)
			Australia group		
504069	generous	MRW	a_Z5 generous_S1.2.2- person_S2mfc who_Z8 gives_A9- lots_N5+ of_Z5 her/his_Z99 time_T1 ,_PUNC effort_X8+	2	A PERSON
504118	generous	MRW	A_Z5 well_W3/M4 rounded_O4.4 woman_S2.	1	A PERSON
504212	generous	MRW	1f A_Z5 person_S2mfc giving_A9- a_Z5 gift_A9	2	A PERSON
504877	generous	MRW	- rich_11.1+ ,_PUNC full_N5.1+ bodied_O4.1	4	AN OBJECT
516712	generous	MRW	forward_M6 and_Z5 rounded_M1 ,_PUNC ripe_O4.1/L3/F1 friendly_S1.2.1+[i1.2.1 style_S1.2.1+[i1.2.2 of_Z5 wine_F2	1	A LIVING ORGANISM
505140	generous	MRW	a_Z5 gargarious_Z99 ,_PUNC hospitable_S1.2.1+ person_S2mfc with_Z5 lots_N5+ of_Z5 personality_S1.2PUNC	1	A PERSON
506198	generous	MRW	A_Z5 wine_F2 that_Z8 is_A3+ opulent_O4.2 with_Z5 weight_N3.5 and_Z5 complexity_A12- China group	1	A OBJECT
506880	generous	MRW	no image	5	No image indicated
508309	generous	MRW	showing_A10+ a_N5+[i1.2.1 lot_N5+[i1.2.2 of_Z5 its_Z8	2	AN OBJECT
509276	generous	MRW	contents_A1.8+ directly_M6 and_Z5 openly_A10+ A_Z5 male_S2.2 paying_I1.2 lunch_F1 for_Z5 me_Z8mf	3	A PERSON
510302	generous	MRW	Big_N3.2+ wine_F2 and_Z5 complex_A12-	4	AN OBJECT

505090	generous	MRW	rich_I1.1+	4	AN INSTITUIONAL ARTEFACT
	a surprisingly	y restraine	d bouquet, only revealing glimpses of the black fruit, liquorice, char an	d violets o	n offer (WRID 214)
			Australia group		
504069	restrained	MRW	A_Z5 barrier_S8- of_Z5 some_N5 sort_A4.1 between_Z5 the_Z5 aromas_X3.1 and_Z5 the_Z5 nose_B1PUNC such_Z5[i1.2.1 as_Z5[i1.2.2 clear_A7+ perspex_O1.1	3	A THREE DIMENSIONAL ARTEFACT
504118	restrained	MRW	The_Z5 shy_E5- person_S2mfc at_Z5 a_Z5 party_K1/S1.1.3+c but_Z5 comes_A1.1.1/A2.1[i3.3.1 to_A1.1.1/A2.1[i3.3.2	1	A PERSON
504212	restrained	MRW	life_A5.4+/A8[i3.3.3 after_Z5 a_Z5 while_T1.3 A_Z5 dog_L2mfn being_Z5 held_S8-[i4.2.1 back_S8-[i4.2.2 on_Z5 a_Z5 leash_O2	2	A LIVING ORGANSIM
504877	restrained	MRW	something_Z8 tight_A1.7+ &;_PUNC held_S8-[i5.2.1 back_S8- [i5.2.2	4	A PERSON
516712	restrained	MRW	shy_E5- ,_PUNC reserved_A9+ aromas_X3.1 on_Z5 the_Z5 nose_B1	1	A PERSON
505140	restrained	MRW	a_Z5 person_S2mfc being_Z5 held_S8-[i6.2.1 back_S8-[i6.2.2 either_Z5 by_Z5 friends_S3.1/S2mf or_Z5 behind_Z5 a_Z5 wire_O2 fence_H2	1	A PERSON
506198	restrained	MRW	I_Z4[i7.2.1 think_Z4[i7.2.2 of_Z5 a_Z5 wine_F2 that_Z8 is_Z5 closed_A1.1.1 or_Z5 possibly_A7+ tightly_N3.2- wound_M2 China group	2	AN OBJECT
506880	restrained	MRW	a_Z5 glass_F2[i1.3.1 of_F2[i1.3.2 wine_F2[i1.3.3 with_Z5 a_Z5 lid_O2 on_Z5	1	A THREE DIMENSIONAL ARTEFACT
508309	restrained	MRW	keep_A9+ the_Z5 things_O2 inside_M6[i2.2.1 of_M6[i2.2.2 it_Z8 's_A3+ cover_O2	3	AN OBJECT
509276	restrained	MRW	someone_Z8mfc who_Z8 is_A3+ mean_S1.2.2	4	A PERSON
510302	restrained	MRW	+ shy_E5- noit_Z99 fully_A13.2 open_A10+ and_Z5 welcoming_Q2.2	3	A PERSON

505090	restrained	MRW	it_Z8 likes_E2+ a_Z5 mysterious_A6.2- person_S2mfc	5	A PERSON
			The palate is <i>rich</i> and powerful with balanced oak and fine acid (WRII	<b>D</b> 132)	
			Australia group		
504069	rich	MRW	a_Z5 well_W3/M4 made_A1.1.1 ,_PUNC aged_T3++ plum_F1 pudding_F1 Lots_N5+ of_Z5	2	A THREE DIMENSIONAL ARTEFACT
504118	rich	MRW	gold_O1.1 and_Z5 bling_Z99	3	AN OBJECT
504212	rich	MRW	A_Z5 bag_B5 of_Z5 money_I1 with_Z5 a_Z5 \$_Z99 sign_Q1.2 on_Z5 the_Z5 outside_M6	4	AN INSTITUTIONAL ARTEFACT
504877	rich	MRW	full_N5.1+	4	AN OBJECT
516712	rich	MRW	Generous_S1.2.2- and_Z5 ripe_O4.1/L3/F1 with_Z5 concentration_X5.1+ of_Z5 fruit_F1 and_Z5 flavour_X3.1	1	A PERSON
505140	rich	MRW	a_Z5 large_N3.2+ ,_PUNC fat_O1 ,_PUNC portly_O4.2 man_S2.2m or_Z5 woman_S2.1f with_Z5 lots_N5+ of_Z5 bling_Z99PUNC	2	A PERSON
506198	rich	MRW	Ripe_O4.1/L3/F1 and_Z5 opulent_O4.2 fruit_F1 with_Z5 a_Z5 possible_A7+	1	A LIVING ORGANSIM
506000		MDW	China group	1	
506880	rich	MRW	a_Z5 soup_F1 made_A1.1.1 with_Z5 a_N5+[i1.2.1 lot_N5+[i1.2.2 of_Z5 cream_O4.3	1	A THREE DIMENSIONAL ARTEFACT
508309	rich	MRW	similar_A6.1+ to_Z5 complex_H1 ,_PUNC with_Z5 lots_N5+ of_Z5 character_S2mf and_Z5 full_N5.1+ bodied_O4.1	2	A PERSON
509276	rich	MRW	a_Z5 meat_F1 dish_O2	2	A THREE DIMENSIONAL ARTEFACT
510302	rich	MRW	a_N5+[i2.2.1 lot_N5+[i2.2.2 of_Z5 components_	2	AN OBJECT
505090	rich	MRW	O2 generous_S1.2.2- wine_F2	3	A PERSON

while in your mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of stylish drying tannins to finish (WRID

Australia group

504069	stylish	NMRW	someone_Z8mfc dressed_B5 in_Z5 beautifully_O4.2+ tailored_B5 ,_PUNC well_A5.1+ co-ordinated_S7.1+ clothes_B5	2	A PERSON
504118	stylish	NMRW	A_Z5 glamorous_O4.2+ person_S2mfc	4	A PERSON
504212	stylish	NMRW	A_Z5 well_W3/M4 dressed_B5 person_S2mfc	1	A PERSON
504877	stylish	NMRW	popular_E2+ at_T1.1.2[i1.3.1 the_T1.1.2[i1.3.2 moment_T1.1.2[i1.3.3	4	AN OBJECT
516712	stylish	NMRW	elegant_O4.2+ ,_PUNC balanced_O4.1/B1,_PUNC poised_A5.3+ tannins_O1 in_A2.2[i2.3.1 relation_A2.2[i2.3.2 to_A2.2[i2.3.3 the_Z5 fruit_F1 and_Z5 composition_N5.1+ of_Z5 the_Z5 wine_F2	2	A LIVING ORGANSIM
505140	stylish	NMRW	a_Z5 very_A13.3 well_A5.1+ dressed_B5 person_S2mfc	2	A PERSON
506198	stylish	NMRW	I_Z4[i3.2.1 think_Z4[i3.2.2 of_Z5 a_Z5 wine_F2 that_Z8 is_A3+ smart_O4.2+ ,_PUNC in_Z5 balance_O4.1/B1 and_Z5 displays_A10+ positive_A5.1+ attributes_O4.1 China group	2	A PERSON
506880	stylish	NMRW	nothing	5	No image indicated
508309	stylish	NMRW	recognizable_X2.2+	5	AN OBJECT
509276	stylish	NMRW	lady_S2.1f on_Z5 the_Z5 fashion_B5 show_A8 stage_T1.2	1	A PERSON
510302	stylish	NMRW	personality_S1.2	4	A PERSON
505090	stylish	NMRW	no image	4	No image indicated
	Sweetly fruited	t as a <i>young</i>	g wine, but not overly so, and there's plenty of adult coffee grounds and	l spice to l	evel it off (WRID 144)
			Australia group		
504069	young	MRW	An_Z5 adolescent_T3-/S2mf with_Z5 an_Z5 adults_T3+/S2mf body_B1 but_Z5 still_T2++ a_Z5 child_S2mf/T3- 's_Z5 innocence_G2.1+ and_Z5 youthful_T3- joy_E4.1+	2	A PERSON
504118	young	MRW	Young_T3- means_Q1.1 bright_O4.3 ,_PUNC vibrant_X5.2+ and_Z5 obvious_A11.2+ like_Z5 a_Z5 teenager_T3-/S2mf	1	A PERSON
504212	young	MRW	A_Z5 young_T3- child_S2mf/T3-	1	A PERSON
504877	young	MRW	a_Z5 wine_F2 which_Z8 is_A3+ not_Z6 aged_T3++	4	A LIVING ORGANISM

516712	young	MRW	primary_A11.1+ juicy_O1.2 fruits_F1 still_T2++ evident_A11.2+ primary juicy fruits still evident	2	A LIVING ORGANISM
505140	young	MRW	a_Z5 young_T3- person_S2mfc ,_PUNC thin_N3.7- and_Z5 innocent_G2.1+	1	A PERSON
506198	young	MRW	A_Z5 wine_F2 with_Z5 primary_A11.1+ fruit_F1 characters_S2mf and_Z5 possible_A7+ winemaking_Z99 artefact_O2	2	A LIVING ORGANISM
			China group		
506880	young	MRW	a_Z5 glass_O1.1 of_Z5 purplish_O4.3 bright_O4.3 ruby_O1.1 wine F2	1	AN OBJECT
508309	young	MRW	fresh_T3- ,_PUNC expressive_Q1.1 and_Z5 living_H4 ,_PUNC showing_A10+ many_N5+ uplifting_E4.1+/A2.2 characters_S2mf . PUNC	2	A LIVING ORGANISM
509276	young	MRW	young_T3- girl_S2.1f	2	A PERSON
510302	young	MRW	a_Z5 teenager_T3-/S2mf with_Z5 charming_O4.2+ smile_E4.1+	2	A PERSON
505090	young	MRW	I_Z8mf can_A7+ image_A6.1+ a_Z5 kid_S2mf/T3- ,_PUNC young_T3- people_S2mfc	1	A PERSON

*Note:* MRW = Metaphor Related Word; AMRW = Anthropomorphic Metaphor Related Word; NMRW = Not Metaphor Related Word

Participant	Cue word	MRW	Image	Vivid-	SOURCE domain
ID				ness	
		Re	fined, ripe and elegant with good varietal <i>character</i> and structure (WF Australia group	RID 118)	
504069	character	MRW	Any_N5.1+ number_N5 of_Z5 strong_S1.2.5+ characters_S2mf from_Z5 films_Q4.3 or_Z5 TV_Q4.3 shows_A10+	2	A PERSON
504118	character	MRW	A_Z5 person_S2mfc with_Z5 characteristics_O4.1 that_Z8 are_A3+ obvious_A11.2+	3	A PERSON
504212	character	MRW	A_Z5 jovial_E4.1+ ,_PUNC interesting_X5.2+ person_S2mfc	4	A PERSON
504877	character	MRW	personality_S1.2 ,_PUNC shape_O4.4	4	A PERSON
516712	character	MRW	The_Z5 style_X4.2 of_Z5 the_Z5 wine_F2A	1	AN OBJECT
505140	character	MRW	a_Z5 cartoon_Q4.3 of_Z5 various_A6.3+ characters_S2mf representing_Q1.1 refined_S1.2.4+ ,_PUNC elegant_O4.2+ and_Z5 stature_N3.7 . PUNC .	2	A PERSON
506198	character	MRW	A_Z5 wine_F2 that_Z8 is_Z5 defined_Q2.2 with_Z5 attributes_O4.1 and_Z5 descriptors_Y2 that_Z8 match_A6.1+ its_Z8 variety_A6.3+ China group	1	A THREE DIMENSIONAL ARTEFACT
506880	character	MRW	no image	5	No image indicated
508309	character	MRW	Personality_S1.2 ,_PUNC style_A1.1.1	1	A PERSON
509276	character	MRW	My_Z8 daughter_S4f ,_PUNC who_Z8 is_A3+ 3_T3 years_T1.3 old_T3+ but_Z5 have_A9+ obvious_A11.2+ individual_N5- character_S2mf already_T1.1.1	1	A PERSON
510302	character	MRW	personality_S1.2	2	A PERSON
505090	character	MRW	no image	1	No image indicated

## Imagery: Noun POS Cue Words and Discursive Context

A rich and nutty expression chock-full of appealing flavour to go with most food styles (WRID 225)

Australia group

504069	expressio n	MRW	A_Z5 version_A4.1PUNC someone_Z8mfc 's_Z5 creation_A1.1.1	2	A THREE DIMENSIONAL ARTEFACT
504118	expressio n	MRW	Expression_Q3 is_A3+ like_Z5 a_Z5 piece_N5.1- of_Z5 art_C1	1	A THREE DIMENSIONAL ARTEFACT
504212	expressio n	MRW	A_Z5 facial_B1[i1.2.1 expression_B1[i1.2.2 (_PUNC happy_E4.1+ )_PUNC	3	A PERSON
504877	expressio n	MRW	perhaps_A7 like_Z5 a_Z5 picture_C1	4	A THREE DIMENSIONAL ARTEFACT
516712	expressio n	MRW	Character_S2mf and_Z5 style_X4.2 of_Z5 the_Z5 wine_F2 is_A3+ full_N5.1+ and_Z5 rich_I1.1+ with_Z5 nutty_F1 characters_S2mf	3	A PERSON
505140	expressio n	MRW	a_Z5 facial_B1[i2.2.1 expression_B1[i2.2.2	4	A PERSON
506198	expressio n	MRW	A_Z5 vibrant_X5.2+ wine_F2 that_Z5 displays_A10+ or_Z5 shows_A10+ character_S2mf China group	3	A PERSON
506880	expressio n	MRW	No image that comes to mind	5	No image indicated
508309	expressio n	MRW	like_Z5 the_Z5 words_Q3 of_Z5 wine_F2PUNC	1	A PERSON
509276	expressio n	MRW	A_Z5 talkative_Q2.1+ female_S2.1	3	A PERSON
510302	expressio n	MRW	Lecture_Q2.2	3	AN INSTITUTIONAL ARTEFACT
505090	expressio n	MRW	show_A8	1	A LIVING ORGANISM
			wonderful nerve and energy, with a very long <i>life</i> ahead (WR)	(D 145)	
			Australia group		
504069	life	MRW	being_A3+ a_Z5 long_T1.3+[i1.2.1 time_T1.3+[i1.2.2 in_Z5 this_M6 world_W1	1	AN OBJECT
504118	life	MRW	Life_Z3c is_A3+ the_Z5 party_K1/S1.1.3+c person_S2mfc	1	A PERSON
504212	life	MRW	Calendar_O2/T1.3	2	AN INSTITUIONAL ARTEFACT
504877	life	MRW	capacity_N3.2 to_Z5 age_T3++	4	A LIVING ORGANISM
516712	life	MRW	youthful_T3- ,_PUNC strong_S1.2.5+ ,_PUNC powerful_S7.1+ wine_F2 that_Z5 will_X7+ cellar_H2 well_W3/C1[i2.2.1	1	A PERSON

505140	life	MRW	picture_W3/C1[i2.2.2 of_Z5 a_Z5 cellar_H2	1	A THREE DIMENSIONAL ARTEFACT
506198	life	MRW	I_Z8mf imagine_X2.1 a_Z5 young_T3- wine_F2 with_Z5 great_A5.1+ fruit_F1 and_Z5 structure_O4.1 required_X7+ for_Z5 ageing_T3++ China group	2	A LIVING ORGANISM
506880	life	MRW	an Z5 old T3+ man S2.	1	A PERSON
500880	ijе		$an_{23}$ $ond_{13}$ + $man_{32}$ .	1	ATERSON
508309	life	MRW	2m potential_A7+ ,_PUNC time_T1 to_Z5 keep_A9+ showing_A10+ it_Z8 's_A3+ character_S2mf	1	A LIVING ORGANSIM
509276	life	MRW	wine_F2 cellar_H2	1	A THREE DIMENSIONAL
					ARTEFACT
510302	life	MRW	a_Z5 human_S2mf[i1.2.1 being_S2mf[i1.2.2	2	A PERSON
505090	life	MRW	no image	3	No image indicated

*Note:* MRW = Metaphor Related Word; AMRW = Anthropomorphic Metaphor Related Word; NMRW = Not Metaphor Related Word

Participant ID	Cue Word	MRW	Image	Vivid- ness	Metaphoric Theme: SOURCE Domain
sil	ky texture, fine	ripples of	f satiny fruit with a tight thread of lacy tannin holding the wine togethe	r in its svel	te shape (WRID 170)
		11	Australia group		
504069	holding	MRW	A_Z5 loosely_A1.7- woven_B5 sack_O2PUNC like_Z5 a_Z5 finely_A5.1+ made_A1.1.1 fish_L2mfnc net_O2PUNC Pulled_S5+/S8+[i1.2.1 together_S5+/S8+[i1.2.2	2	A TEXTILE
504118	holding	MRW	A_Z5 bunch_N5+ of_Z5 grapes_F1 lightly_N6- wrapped_A1.1.1[i2.2.1 up_A1.1.1[i2.2.2	1	A LIVING ORGANISM
504212	holding	MRW	A_Z5 set_N5 of_Z5 hands_B1 enveloping_A1.8+ an_Z5 object_O2	2	A PERSON
504877	holding	MRW	structural_O4.1 supports_S8	4	A THREE DIMENSIONAL ARTEFACT
516712	holding	MRW	+ a_Z5 weaver_B5/S2mf at_Z5 a_Z5 loom_O2 intertwining_A2.2 all_N5.1+ the_Z5 structural_O4.1 elements_A4.1 of_Z5 the_Z5 wine F2	2	A PERSON
505140	holding	MRW	a_Z5 large_N3.2+ hand_B1 gripping_A1.1.1 the_Z5 middle_M6 of_Z5 a_Z5 piece_Q1.2[i3.3.1 of_Q1.2[i3.3.2 paper_Q1.2[i3.3.3 so_Z5[i4.2.1 that_Z5[i4.2.2 it_Z8 looks_A8 svelte_Z99 in_Z5 shape_O4.4PUNC	5	A PERSON
506198	holding	MRW	A_Z5 wine_F2 with_Z5 balance_O4.1/B1 between_Z5 fruit_F1 and_Z5 structure_O4.1A	2	AN OBJECT
			China group		
506880	holding	MRW	a_Z5 walnut_F1 shell_L2 holding_M2 the_Z5 nut_F1 inside_M6	1	A LIVING ORGANISM
508309	holding	MRW	put_A1.1.1[i1.2.1 something_Z8 together_A1.1.1[i1.2.2 and_Z5 then_N4 release_A1.7- them_Z8mfn in_Z5 a_Z5 more_A13.3 expressive_Q1.1 way_X4.2	4	A LIVING ORGANISM
509276	holding	MRW	A_Z5 tailor-made_B5 Qipao_Z99 (_PUNC a_Z5 traditional_S1.1.1 Chinese_Z2 dress_B5 )_PUNC of_Z5 100%_N5.1+ silk_O1.1	2	A TEXTILE
510302	holding	MRW	the_Z5 wine_F2 has_A9+ a_Z5 good_A5.1+ structre_Z99 and_Z5 well_A5.1+ ballanced_Z99 ,_PUNC all_N5.1+ the_Z5 components_O2 intergrated_Z99 very_A13.3 well_A5.1+ like_Z5 a_Z5 piece_N5.1- of_Z5 well_A5.1+ weaved_B5 silk_O1.1PUNC	2	A TEXTILE

# Imagery: Verb POS Cue Words and Discursive Context

505090	holding	MRW	astringent_O4.1	2	AN OBJECT			
medium bodied and generously fruited, the mineral, savoury underpinning provides freshness and length (WRID 187)								
Australia group								
504069	provides	MRW	A_Z5 support_S8+ structure_O4.1 for_Z5 a_Z5 complex_A12- display_A10+	2	A THREE DIMENSIONAL ARTEFACT			
504118	provides	MRW	An_Z5 image_O4.1 of_Z5 giving_A9- someone_Z8mfc a_Z5 present_T1.1.2	3	A PERSON			
504212	provides	MRW	A_Z5 supporting_S8+ structure_O4.1 egA4.1 scaffolding_H1	3	A THREE DIMENSIONAL ARTEFACT			
504877	provides	MRW	none	5	No image indicated			
516712	provides	MRW	gives_A9- ,_PUNC offers_A9- freshness_T3- &;_PUNC length_N3.7	2	A PERSON			
505140	provides	MRW	a_Z5 large_N3.2+ muscle_B1 man_S2.2m supporting_S8+ a_Z5 large_N3.2+ bowl_O2 of_Z5 fruit_F1	3	A PERSON			
506198	provides	MRW	How_Z5 the_Z5 structure_O4.1 combines_A2.2 with_Z5 the_Z5 fruit_F1 to_Z5 give_A9- positive_A5.1+ attributes_O4.1 to_Z5 a_Z5 wine_F2a	1	A PERSON			
China group								
506880	provides	MRW	a_Z5 vase_O2 containing_A1.8+ flowers_L3	3	A THREE DIMENSIONAL ARTEFACT			
508309	provides	MRW	A_Z5 vase_O2 containing_A1.8+ flowers_	1	A THREE DIMENSIONAL ARTEFACT			
509276	provides	MRW	L3 steel_01.1 ,_PUNC rebar_Z99	1	AN OBJECT			
510302	provides	MRW	give_A9-	4	A PERSON			
505090	provides	MRW	no image	5	No image indicated			
a surprisingly <i>restrained</i> bouquet, only revealing glimpses of the black fruit, liquorice, char and violets on offer (WRID 214)								
			Australia group					
504069	restrained	MRW	A_Z5 barrier_S8- of_Z5 some_N5 sort_A4.1 between_Z5 the_Z5 aromas_X3.1 and_Z5 the_Z5 nose_B1PUNC such_Z5[i1.2.1 as_Z5[i1.2.2 clear_A7+ perspex_O1.1	3	A THREE DIMENSIONAL ARTEFACT			
504118	restrained	MRW	The_Z5 shy_E5- person_S2mfc at_Z5 a_Z5 party_K1/S1.1.3+c but_Z5 comes_A1.1.1/A2.1[i3.3.1 to_A1.1.1/A2.1[i3.3.2 life_A5.4+/A8[i3.3.3 after_Z5 a_Z5 while_T1.3	1	A PERSON			

504212	restrained	MRW	A_Z5 dog_L2mfn being_Z5 held_S8-[i4.2.1 back_S8-[i4.2.2 on_Z5	2	A LIVING ORGANISM
504877	restrained	MRW	a_Z5 leash_O2 something_Z8 tight_A1.7+ &;_PUNC held_S8-[i5.2.1 back_S8- [i5.2.2	4	A PERSON
516712	restrained	MRW	shy_E5- ,_PUNC reserved_A9+ aromas_X3.1 on_Z5 the_Z5 nose_B1	1	A PERSON
505140	restrained	MRW	a_Z5 person_S2mfc being_Z5 held_S8-[i6.2.1 back_S8-[i6.2.2 either_Z5 by_Z5 friends_S3.1/S2mf or_Z5 behind_Z5 a_Z5 wire_O2 fence_	1	A PERSON
506198	restrained	MRW	H2 I_Z4[i7.2.1 think_Z4[i7.2.2 of Z5 a_Z5 wine_F2 that_Z8 is_Z5 closed_A1.1.1 or_Z5 possibly_A7+ tightly_N3.2-wound_M2	2	A LIVING ORGANISM
			China group		
506880	restrained	MRW	a_Z5 glass_F2[i1.3.1 of_F2[i1.3.2 wine_F2[i1.3.3 with_Z5 a_Z5 lid_O2 on_Z5	1	A THREE DIMENSIONAL ARTEFACT
508309	restrained	MRW	keep_A9+ the_Z5 things_O2 inside_M6[i2.2.1 of_M6[i2.2.2 it_Z8 's_A3+ cover_O2	3	AN OBJECT
509276	restrained	MRW	someone_Z8mfc who_Z8 is_A3+ mean_S1.2.2+	4	A PERSON
510302	restrained	MRW	shy_E5- noit_Z99 fully_A13.2 open_A10+ and_Z5 welcoming_Q2.2	3	A PERSON
505090	restrained	MRW	it_Z8 likes_E2+ a_Z5 mysterious_A6.2- person_S2mfc	5	A PERSON
		highly p	erfumed and exotic on the bouquet, showing spiced apricot and cashew (	WRID 18	83)
			Australia group		
504069	showing	MRW	fresh_T3- ,_PUNC cuts_A1.1.1 apricots_F1 with_Z5 assorted_A6.3+ sweet_X3.1 spices_F1 (_PUNC e.gA4.1 cinnamon_F1 ,_PUNC nutmeg_F1 ,_PUNC ginger_F1 )_PUNC sprinkled_A1.1.1 on_Z5 top_M6 next_M6[i1.2.1 door_M6[i1.2.2 to_Z5 cashews_F2	2	A LIVING ORGANISM
504118	showing	MRW	A_Z5 picture_C1 of_Z5 spices_F1 ,_PUNC apricots_F1 and_Z5 cashews_F2 in_Z5 a_Z5 bowl_O2	1	A THREE DIMENSIONAL ARTEFACT
504212	showing	MRW	A_Z5 visual_X3.4 display_A10+ eg_A4.1 poster_Q1.2	2	ARTEFACT A THREE DIMENSIONAL ARTEFACT
504877	showing	MRW	I just don't have a picture in my mind	5	No image indicated

showing	MRW	a_Z5 glass_O1.1 with_Z5 apricot_F1 coulis_Z99 or_Z5 salad_F1 and_Z5 cashew_F1 notes_Q1.2 spilling_M1[i3.2.1 out_M1[i3.2.2 PUNC lifted_M2 aromas_X3 1 waffing_M2 out_M6	1	A THREE DIMENSIONAL ARTEFACT				
showing	MRW	exotice_Z99 showgirls_K2 dressed_B5 as_Z5 fruit_F1 and_Z5	3	A PERSON				
showing	MRW	A_Z5 wine_F2 with_Z5 insensity_Z99 that_Z8 displays_A10+ specific_A4.2+ aromas_X3.1	1	A PERSON				
China group								
showing	MRW	a_Z5 see-through_O4.3 glass_O1.1 holding_M2 the_Z5 various A6.3+ fruits F1 and Z5 nuts F1	1	A THREE DIMENSIONAL ARTEFACT				
showing	MRW	like_Z5 a_Z5 picture_C1 or_Z5 a_Z5 frame_O2 of_Z5 a_Z5 movie_Q4.	3	A THREE DIMENSIONAL ARTEFACT				
showing	MRW	3 steam/vapor_Z99 getting_M1[i1.2.1 up_M1[i1.2.2 from_Z5 the_Z5	1	AN OBJECT				
showing	MRW	a_Z5 stage_T1.2	3	A THREE DIMENSIONAL ARTEFACT				
showing	MRW	It_Y2 demonstrate_A10+ the_Z5 a_Z5 box_O2 of_Z5 the_Z5 fruits_F1 and_Z5 flowers_L3 ,_PUNC and_Z5 very_A13.3 perfumed_X3.5PUNC	3	A THREE DIMENSIONAL ARTEFACT				
	showing showing showing showing showing showing	showing MRW showing MRW showing MRW showing MRW showing MRW showing MRW	and Z5 cashew_F1 notes_Q1.2 spilling_M1[i3.2.1 out_M1[i3.2.2 ,_PUNC lifted_M2 aromas_X3.1 wafting_M2 out_M6 exotice_Z99 showgirls_K2 dressed_B5 as_Z5 fruit_F1 and_Z5 nuts_F1 on_Z5 a_Z5 stage_T1.2 showing MRW A_Z5 wine_F2 with_Z5 insensity_Z99 that_Z8 displays_A10+ specific_A4.2+ aromas_X3.1 China group showing MRW a_Z5 see-through_O4.3 glass_O1.1 holding_M2 the_Z5 various_A6.3+ fruits_F1 and_Z5 nuts_F1 showing MRW like_Z5 a_Z5 picture_C1 or_Z5 a_Z5 frame_O2 of_Z5 a_Z5 movie_Q4. showing MRW 3 steam/vapor_Z99 getting_M1[i1.2.1 up_M1[i1.2.2 from_Z5 the_Z5 sueface_Z99 of_Z5 water_O1.2 showing MRW a_Z5 stage_T1.2	and _Z5 cashew_F1 notes_Q1.2 spilling_M1[i3.2.1 out_M1[i3.2.2 ,_PUNC lifted_M2 aromas_X3.1 wafting_M2 out_M6 showing MRW exotice_Z99 showgirls_K2 dressed_B5 as_Z5 fruit_F1 and_Z5 3 nuts_F1 on_Z5 a_Z5 stage_T1.2 showing MRW A_Z5 wine_F2 with_Z5 insensity_Z99 that_Z8 displays_A10+ 1 specific_A4.2+ aromas_X3.1 China group showing MRW a_Z5 see-through_O4.3 glass_O1.1 holding_M2 the_Z5 1 various_A6.3+ fruits_F1 and_Z5 nuts_F1 showing MRW like_Z5 a_Z5 picture_C1 or_Z5 a_Z5 frame_O2 of_Z5 a_Z5 3 movie_Q4. showing MRW 3 steam/vapor_Z99 getting_M1[i1.2.1 up_M1[i1.2.2 from_Z5 1 the_Z5 sueface_Z99 of_Z5 water_O1.2 showing MRW a_Z5 stage_T1.2 3 showing MRW a_Z5 stage_T1.2 3				

*Note:* MRW = Metaphor Related Word; AMRW = Anthropomorphic Metaphor Related Word; NMRW = Not Metaphor Related Word

# Appendix G: Study 2 Coded Data: Property Generation Task

Properties and Features: Adjective POS Cue Words

Partici pant ID	Cue Word	MRW	Property 1	SSD	cod e	Property 2	SSD	code	Property 3	SSD	cod e	Property 4	SSD	co de
	Word		the bo	namet is ex		v complex with b	oth wood	and frui	it aromas (WRID 20	)6)	C			ue
				uquet 15 ex	di enter	Australia				,0)				
504069	complex	MRW	intense	N5+	5	large array	N3.2 +	5	lots	N5+	5	interwoven	В5	9
504118	complex	MRW	Mixed	A2.1 +	5	Confusing	X2.5	5	Indescribable	A7-	9	Hard	O4.1	9
504212	complex	MRW	Complicated	A12-	4	Many parts	N5.1	5	Convoluted	A12-	9	Interesting	X5.2 +	9
504877	complex	MRW	sophisticated	O4.2 +	9	quality	A5	10	interesting	X5.2 +	9	multi dimensional	N5+ Z99	5
516712	complex	MRW	layered	04.1	5	deep	N3.7 +	5	complicated	A12-	5	abundant	A13. 3	9
505140	complex	MRW	complicated	A12-	5	aloof	S1.2. 1-	9	intriguing	X5.2 +	4	sophisticated	O4.2 +	9
506198	complex	MRW	Layered	O4.1	5	Aromas	X3.1	10	Intensity	N5	10	Pronounced	Q3	9
Frequent	t category of	property of	or feature		5			5			9			9
						China	group							
506880	complex	MRW	difficult to explain	A12- Z5 Q2.2/ A7+	5	many facets	N5+ A4.1	5	a lot	A13. 3[i1. 2.1 A13. 3[i1. 2.2	5	plentiful	N5+	5
508309	complex	MRW	various	A6.3 +	5	diverse	A6.3 +	5	many styles/character	N5+ X4.2 S2mf	5	need to be explained	S6+ Z5 Z5 Q2.2 /A7 +	9

5092	276	complex	MRW	layered	O4.1	5	many	N5+	5	rich	I1.1+	9	full	N5.1	9
5103	202	aamplax	MRW	many layers	NI5	5	-							+	
5103	502	complex	IVIK W	many layers	_N5 +	3									
5050	090	complex	MRW	rich	_O2 I1.1+	9	aromatic	X3.5	5	Good quality	A5.1	5	Long aged	T1.3	5
0.00	070	compten				-		11010	C	e cou quanty	+	U	20118 4804	+	U
											A5.1			T3+ +	
		category of p	property			5			5			5			9
or fe	eature	•		the tannins are p	lentiful a	nd fin	e, and the acidity s	uper-fresł	h, pron	nising a long life (W	RID 214)				
							Australia	•			,				
5040	069	fine	NMR W	thin	N3.7	5	wiry	01.1	5	emery boards	S7.1 +/S5	10	small	N3.2	5
			w								+/ <b>3</b> 5 +c			-	
504	118	fine	NMR W	Delicate	O4.2 +	5	Little	A13. 7	5	Tiny	N3.2	5	Skinny	B1	5
5042	212	fine	NMR	Light	W2	5	Delicate	O4.2	5	Focussed	X5.1	10	Narrow	N3.7	5
5048	877	fine	W NMR	elegant	O4.2	10	silky	+ O4.2	10	delicate	+ Z6	5	non drying	-01.2	10
			W	-	+			+						-	
516	712	fine	NMR W	long-lined	T1.3 +	10	detailed	A4.2 +	5	delicate	O4.2 +	5	filigreed	C1	10
505	140	fine	NMR	tiny	N3.2	5	refined	S1.2.	4	velvet	01.1	10	delicate	O4.2	5
506	198	fine	W NMR	Supple	- 04.5	10	Supportive	4+ S8+	9	Integrated	A1.8	9	Balanced	+ A5.3	9
500	170	inte	W	Supple	01.5	10	Supportive	501	,	Integrated	+	/	Bululeeu	+	,
Freq	quent	category of p	property o	r feature		5			5			5			5
							China g	oup							
5068	880	fine	NMR W	smooth	O4.5	5	refine	A1.1. 1	4	soft	O4.5	5	silky	O4.5	9
5083	309	fine	NMR W	elegant	O4.2 +	9	high-quality	A5.1 +	5	complete	T2-	5	round	O4.4	9
5092	276	fine	NMR W	well-knitting	A5.1 +	10	sand	01.1	10	soil	O1.1/ W3	10	comfirtable	O4.2 +	10

510302	fine	NMR W	ballanced	A5.3 +	5	structured	A1.1. 1	5	perfect balance	A5.1 +++ O4.1/ B1	5	well made	A5.1 + _A1. 1.1[i 1.2.1	5
505090	fine	NMR W	good	_A1. 1.1[i 1.2.2	5	smooth	04.5	9					1.2.1	
Frequent	category of	property o	or feature		5			5			5			5
Effo	rtlessly long	, with oak	playing a secondary	role, it fi	nishe	s with evenly ripe	ned fruits	and <i>fre</i>	esh acids, plus linger	ing notes	of sav	oury spices (WR	ID 148 )	
						Australia	a group							
504069	fresh	MRW	alive	L1+	5	tangy	X3.1	5	bright	O4.3	5	clean	O4.2 +	5
504118	fresh	MRW	Ripe	O4.1/ L3/F 1	5	Clean	O4.2 +	5	Cold	O4.6 -	5	Acid	01	10
504212	fresh	MRW	Crisp	O4.5	5	Refreshing	B2+	4	Sunny	W4	10	Cleansing	B4	10
504877	fresh	MRW	zesty	F1	5	refreshing	B2+	4	young	Т3-	5	tart	X3.1	5
516712	fresh	MRW	lively	X5.2 +	5	bright	O4.3	5	energy	X5.2 +	5	juicy	01.2	5
505140	fresh	MRW	clean	_O4. 2+	5	cold	O4.6 -	5	crisp	F1	5	bright	O4.3	5
506198	fresh	MRW	Vibrant	X5.2 +	5	Textural	Z99	10	Lively	X5.2 +	5			
Frequent or feature	category of j	property			5			5			5			5
						China g	group							
506880	fresh	MRW	refreshing	_B2+	4	summer breeze_	T1.3 W4	10	freshness	Т3-	4	invigorating	X5.2 +/A 2.2	10
508309	fresh	MRW	young	Т3-	5	green	O4.3	5	breeze	W4	10	refreshing	B2+	4
509276	fresh	MRW	lemon	F1	10	apple	L3	10	pear	F1	10	green	O4.3	5
510302	fresh	MRW	waken you	B1[i 1.2.1 Z8mf up	10	cooling down	E3+/ A2.1 [i2.2. 1	5	fruits and mineral	F1 Z5 O1	10	energy	X5.2 +	9

				B1[i 1.2.2			E3+/ A2.1 [i2.2. 2							
505090	fresh	MRW	new	Т3-	5	watery	01	10	vivid	O4.3	9	clean	O4.2	5
Frequent or feature	category of j				5; 10			10			10			-
		1t 1s a	a <i>generous</i> wine, wi	th sweet r	ed and			utcake,	, the tannins soft an	d plum (W	RID	189)		
<b>FO 10 50</b>					-	Australi		_			_			10
504069	generous	AMR W	lots	N5+	5	rich	I1.1+	5	intense	N5+	5	easily seen	A12 +X3. 4	10
504118	generous	AMR W	Full	N5.1 +_	5	Flavoursome	Z99	5	Loads	N5+	5	Obvious	A11. 2+	5
504212	generous	AMR W	Giving	A9-	5	Open	A10 +	5	Flavoursome	Z99	9	Rich	I1.1 +	5
504877	generous	AMR W	rich	I1.1+	5	full	N5.1 +	5	expressive	Q1.1	5	high alcohol	N3.7 +F2	5
516712	generous	AMR W	forward	M6	5	ripe	O4.1 /L3/F 1	10	friendly	\$1.2. 1+	10	approachable	S1.2 .1+	10
505140	generous	AMR W	full bodied	N5.1 + O4.1	5	rich	I1.1+	5	fruit-driven	F1 M3	10	high alcohol	_N3. 7+ F2	5
506198	generous	AMR W	Opulent	O4.2	5	Complex	H1	10	Weight	N3.5	5	Layers	O2	10
	Frequent cat	tegory of	property or feature		5			5			5			5
						China	group							
506880	generous	AMR W	plentiful	N5+	5	abundant	A13. 3	5	a lot of	N5+[ i1.2. 1 N5+[ i1.2. 2 Z5	5	many	N5+	5
508309	generous	AMR W	bold	O4.1	5	rich	I1.1+	5	complex	A12-	10	expressive	Q1.1	5

509276	generous	AMR	warm	O4.6	9	smile	E4.1	10	rich	I1.1+	5	easy-going	A12	10
007270	80110110110	W			-	5	+				U	easy going	+	10
510302	generous	AMR W	a wise man	Z5 S1.2. 6+ S2.2 m	10	complex	A12-	10	different layers	A6.1 - O2	10	good structre	A5.1 + O4.1	10
505090	generous	AMR W	rich	I1.1+	5	complexe	A12-	10	handsome	O4.2 +	9	full-body	Z99	5
Frequent or featur					5			10			5 & 9			10
	а	a surprisin	gly <i>restrained</i> bouqu	iet, only r	eveal			it, liqu	orice, char and viole	ts on offe	er (WI	RID 214)		
						Australia	<b>U</b> 1							
504069	restrained	AMR W	closed	A10-	5	held back	\$8- [i1.2. 1 \$8- [i1.2. 2	5	polite	\$1.2. 4+	5	little	A13. 7	10
504118	restrained	AMR W	Soft	O4.5	10	Shy	E5-	5	Gentle	E3+	10	Hiding	A10	10
504212	restrained	AMR W	Held back	\$8- [i2.2. 1 \$8- [i2.2. 2	5	Contained	A1.8 +	5	Subtle	A11. 2-	5	Closed	A1.1 .1	5
504877	restrained	AMR W	tight	A1.7 + i3.2. 2	5	limited	N5	5	held back	S8- [i3.2. 1 S8-	5	requiring effort	X7_ X8+	10
516712	restrained	AMR W	shy	E5-	5	reserved	A9+	5	austere	O4.2	9	light	W2	5
505140	restrained	AMR W	tight	A1.7 +	9	hesitant	A7-	5	unyielding	X8+	5	lean	M6	5
506198	restrained	AMR W	Closed	A10-	5	Tight	A1.7 +	5	Youthful	Т3-	10	Temperature	O4.6	10
	Frequent cat	egory of p	property or feature		5			5			5			10
						China g	roun							

China group

506880	restrained	AMR W	closed	A1.1. 1	5	hardly noticeable	A13. 7 X3.4 +	5	not revealing much	Z6 A10 + A13. 3	5	hard to detect aromas	O4.1 Z5 A10 + X3.1	5
508309	restrained	AMR W	hide	A10-	10	cover	A10-	9	step-back	5 M1[i 1.2.1 M1[i 1.2.2	5	fold	A1.1 .1	10
509276	restrained	AMR W	closed	A10-	5	tight	A1.7 +	5	obscure	A10-	5	astringent	B3	9
510302	restrained	AMR W	a shy person	Z5 E5- S2mf c	10	not very ripe	Z6 A13. 3 O4.1 /L3/F 1	10	need decanted	S6+ F2	10	harsh	O4.2 -	10
505090	restrained	AMR W	limit	N5.1	5	controlled	\$7.1 +	5	no express	Z4 Q1.1	5	no show	Z6 A8	10
	Frequent cat	egory of p	property or feature		5			5			5			10
			The pa	late is <i>ric</i>	h and	powerful with ba	lanced oak	c and fi	ne acid (WRID 132)	)				
						Australia	a group							
504069	rich	MRW	intense	N5+	5	chocolate	F1	10	fruitcake	F1 F1	10	luscious	01.2	5
504118	rich	MRW	Full	N5.1 +	9	Obvious	A11. 2+	9	Filling	N5.1 +	5	Strong	S1.2 .5+	5
504212	rich	MRW	Flavoursome	X3	5	Textured	O4.5	5	Mouth filling	B1 B3	5	Expansive	N3.2 +	5
504877	rich	MRW	full	N5.1 +	9	obvious	A11. 2+	9	weighty	A11. 1+	5	forthright	A5.2 +	5
516712	rich	MRW	generous	\$1.2. 2-	5	forward	M6	9	ripe	O4.1/ L3/F 1	5	concentrated	X5.1 +	5
505140	rich	MRW	ripe	O4.1/ L3/F 1	9	sweet	X3.1	9	jammy	O4.2 +	5	full flavoured	N5.1 + X3.1	5

506198	rich	MRW	Opulent	O4.2	5	Ripe	O4.1 /L3/F 1	9	Glycerol	01.2	10	Intense	N5+	5
	Frequent cat	egory of p	property or feature		5		1	5			5			5
						China g	group							
506880	rich	MRW	a lot of flavours	N5+[ i3.2. 1 N5+[ i3.2. 2 Z5 X3.1	5	creamy	04.3	5	thick	N3.7 +	5	dense	_N5 +	5
508309	rich	MRW	full bodied	N5.1 + O4.1	5	complex	A12-	10	thick	N3.7 +	5	round	Z5	5
509276	rich	MRW	many	N5+	10	meat	F1	10	flavors	X3.1	10	oily	O4.1	5
510302	rich	MRW	consitantly surprising you	A6.1 + X2.6 - Z8mf	10	interesting	X5.2 +	10	lot of components	N5 Z5 O2	10			
505090	rich	MRW	generous	S1.2. 2-	5	fat	N3.2 +	5						
	Frequent cat	egory of p	property or feature	2	5		Ĩ	5			5			5
v	while in your	mouth, it	unwinds thick and d	ark with	super-	intense fruit, beau	utifully kni	it oak a	and a wave of stylisl	n drying ta	nnins	to finish (WRID	155)	
						Australia	a group							
504069	stylish	NMR W	elegant	O4.2 +	5	controlled	S7.1+	10	integrated	A1.8 +	9	well made	A5.1 + A1.1. 1	10
504118	stylish	NMR W	Pretty	O4.2 +	5	Elegant	O4.2 +	5	Restrained	A1.7 +	9	Modern	T3-	9
504212	stylish	NMR W	Fashionable	O4.2 +	5	Quality	A5.1	10	Modern	Т3-	9	Polished	B4	5
504877	stylish	NMR W	popular	E2+	5	trend driven	A6.2 +/A2. 2[i1.2 .1	5	trendy	O4.2 +	5	chic	04.2 +	5

							A6.2 +/A2. 2[i1.2 .2							
516712	stylish	NMR W	elegant	O4.2 +	5	classy	04.2 +	5	poised	M2	5	harmonious	K2	9
505140	stylish	NMR W	svelt	Z99	9	white	O4.3	10	thin	N3.7-	9	sophisticated	O4.2 +	5
506198	stylish	NMR W	Harmony	S1.2. 1+	9	Complexity	A12-	10	Balance	O4.1/ B1	9	Length	N3.7	10
	Frequent cat	egory of p	property or feature		5			10			9			5
						China	group							
506880	stylish	NMR W	popular	E2+	9	beloved	E2+	9	sleek	O4.2 +	9	trendy	O4.2 +	5
508309	stylish	NMR W	obvious	A11. 2+	9	typical	A4.2 +	9	unique	N5	9	recognizable	X2.2 +	9
509276	stylish	NMR W	fashion	B5	5	character	S2mf	9	popular	E2+	5	enjoying	E2+	10
510302	stylish	NMR W	onw characteristic	A9+ O4.1	10	personality	S1.2	9						
505090	stylish	NMR W	fashionable	O4.2 +	5	new	Т3-	10	modern	Т3	9	typical	A4.2 +	9
	Frequent cat	egory of p	property or feature		10			9			9			9
	Sw	eetly fruit	ted as a young wine,	but not o	verly	so, and there's ple	enty of adu	lt coffe	e grounds and sp	ice to level i	t off (	WRID 144)		
						Australia	a group							
504069	young	AMR W	as a child	Z5 Z5 _S2 mf/T 3-	10	youthful	Т3-	5	fresh fruit	T3- F1	10	vibrant	X5.2 +	9
504118	young	AMR W	Coloured	O4.3	10	Vibrant	X5.2 +	9	Sweet	X3.1	10	Fruity	F1	5
504212	young	AMR W	Youthful	Т3-	5	Undeveloped	I1.1-	5	Immature	S1.2	5	Baby	T3 /S2 mf	10
504877	young	AMR W	immature	S1.2	5	primary	G1.2	9	fruit driven	F1 M3	5	fruity	F1	5

516712	young	AMR W	vibrant	X5.2	9	primary	G1.2	9	simple	A12	9	juicy	01.2	10
505140	young	w AMR W	unripe	+ O4.3	5	acidic	01	5	immature	+ S1.2	5	harsh	O4.2	9
506198	young	AMR W	Primary	G1.2	9	Aromas	X3.1	10	Intensity	N5	9	Lifted	N5+ /A2. 1	9
	Frequent ca	tegory of	property or feature		5			9			5		1	9
						Chin	na group							
506880	young	AMR W	bright ruby	O4.3	10	purplish	O4.3	10	blue tinge	O4.3 N5	10	vibrant	X5.2 +	9
508309	young	AMR W	energetic	X5.2 +	10	vivid	04.3	9	fresh	Т3-	9	lively	X5.2 +	10
509276	young	AMR W	youthful	Т3-	5	energetic	X5.2 +	10	potential	A7+	9	refreshing	B2+	9
510302	young	AMR W	bright and clear color	O4.3 Z5 A7+ O4.3	10	friuty	Z99	5	lively	X5.2 +	10	vibrant	X5.2 +	9
505090	young	AMR W	new	Т3-	5	fresh	Т3-	9	vivid	O4.3	9	aromatique	X3.5	10
	Frequent ca	tegory of	property or feature		10			9			9			9

*Note:* MRW = Metaphor Related Word; AMRW = Anthropomorphic Metaphor Related Word; NMRW = Not Metaphor Related Word; SSD = Semantic Source Domain

Participa	Cue	MRW	Property 1	SSD	cod	Property 2	SSD	cod	Property 3	SSD	cod	Property 4	SSD	cod
nt ID	word		Defined	ring and	e	with good yer	otol ahan	e	nd structure (WR	ID 119)	e			e
			Kenneu, I	ipe and	elegani	-		icier al		JD 118)				
							ia group							
504069	character	AMRW	interest	X5.2 +	9	caricature	C1	5	aromas	X3.1	5	flavours	X3.1	5
504118	character	AMRW	Obvious	A11. 2+	9	Defined	Q2.2	9	Clear	M2	9	Regional	_M7	10
504212	character	AMRW	Personality	S1.2	5	Description	A10+	5	Display	N5.1 +	5	Overall appearance	A10+	10
504877	character	AMRW	personality	S1.2	5	shape	O4.4	10	typicity	A6.2 +	5	characteristics	O4.1	4
516712	character	AMRW	style	X4.2	5	structure	O4.1	5	personality	S1.2	5	trueness	A5.2 +	9
505140	character	AMRW	intensity	N5	5	weak	S1.2.5	9	strong	S1.2. 5+	9	typical	A4.2 +	5
506198	character	AMRW	Hallmarks	A4.2 +	5	Personality	S1.2	5	Descriptors	Y2	5	Attributes	A2.2/ Q2.2	5
Frequent c	ategory of pr	operty or fe	eature	т	5			5			5		Q2.2	5
						China	group							
506880	character	AMRW	typicity	A6.2 +	5	features	O4.1	5	specialty	A4.2 +	9	main substance	A11.1 +O1	9
508309	character	AMRW	personality	S1.2	5	style	X4.2	5	identity	S2	5	typical	A4.2 +	5
509276	character	AMRW	individual	S2mf	5	different	A6.1-	9	obvious	A11. 2+	9	unique	N5	10
510302	character	AMRW	varietal	Z99	5	Terrior	Z99	10	personality	S1.2	5			
505090	character	AMRW	typical	A4.2 +	5	qualiy	A5.1	9	personnality	S1.2	5	identity	S2	5
Frequent c	ategory of pr	operty or fe	eature	-	5			5			5			5
Participa nt ID	Cue word	MRW	Property 1	sem	cod e	Property 2	sem	cod e	Property 3	sem	cod e	Property 4	sem	cod e

# Properties and Features: Noun POS Cue Words

A rich and nutty *expression* chock-full of appealing flavour to go with most food styles (WRID 225)

						Austral	ia group							
504069	expressio n	AMRW	version	A4.1	5	example	A4.1	5	recipe	F1	10	creation	A1.1. 1	5
504118	expressio n	AMRW	Character	S2mf	5	Obvious	A11.2 +	9	Describable	Z99	9	Identity	S2	5
504212	expressio n	AMRW	Outward appearance	_M6 A10 +	10	façade	H2	10	example	A4.1	5	type	A4.1	5
504877	expressio n	AMRW	flavour	X3.1	9	profile	B1	5	varietal	Z99	10	character	S2mf	5
516712	expressio n	AMRW	style	X4.2	5	character	S2mf	5	detail	A4.2 +	5	display	A10+	5
505140	expressio n	AMRW	funny	E4.1 +	10	annoyed	E3-	10	squeezing something	M2Z 8	5	happy	E4.1+	10
506198	expressio n	AMRW	Displays	A10 +	5	Shows	A8	5	Character	S2mf	5	Personality	S1.2	5
Frequent of	category of pr	operty or fe	eature		5			5			5			5
						China	u group							
506880	expressio n	AMRW	a presentation	Z5 O4.1	10	a way of showing	Z5 X4.2 Z5 A10+	5	a means to show	Z5 X4.2 Z5 A10 +	5	to way to communicate	Z5 X4.2 Z5 Q2.1	5
508309	expressio n	AMRW	perform	A1.1. 1	5	speak	Q2.1	5	act	A1.1 .1	5	expressive	Q1.1	4
509276	expressio n	AMRW	much	A13. 3	10	continuousl y	T2++	10	apparent	A8	5	easygoing	A12+	10
510302	expressio n	AMRW	Lecture	Q2.2	10	stage	T1.2	10	terrior	Z99	10			
505090	expressio n	AMRW	show	A8	5	give	A9-	5	demonstratio n	G1.2	5	reprentative	A6.2 +	5
Frequent of	category of pr	operty or fe	eature		5			5			5			5

wonderful nerve and energy, with a very long *life* ahead (WRID 145)

Australia group

504069	life	AMRW	la vie	Z2 S7.3	5	healthy	B2+	10	growing	N3.2 +/A2	10	alive	L1+	5
504118	life	AMRW	Energy	+ X5.2	5	Loud	X3.2+	10	Bold	.1 Z3	9	Vibrant	X5.2	9
504212	life	AMRW	Time	+ T1	1	Future	T1.1.3	5	Soundness	A5.1 +	9	Longevity	+ L1/T 3+	5
504877	life	AMRW	ageing capacity	T3++ N3.2	5	longevity	L1/T3 +	5	structure	O4.1	9	cellaring potential	Z99 A7+	5
516712	life	AMRW	energy	X5.2 +	5	strength	\$1.2.5 +	9	youth	T3- /S2m f	9	journey	M1	10
505140	life	AMRW	ageing	T3++	5	reward	\$1.1.4 +	9	balanced	O4.1 /B1	9	investment	I1.1	10
506198	life	AMRW	Youthful	Т3-	10	Vibrant	X5.2+	9	Balanced	O4.1 /B1	9	Structure	O4.1	9
Frequent c	ategory of	f property or fe	eature		5			9			9			5
						Chin	a group							
506880	life	AMRW	longivity	L1/T 3+	5	continued enjoyment	T2++ E2+	10	survival	A3+/ T2+	5	tannins	01 Z5	10
508309	life	AMRW	living	H4	5	potential	A7+	5	continuous	+ T2+ +	10	perform	A1.1. 1	10
509276	life	AMRW	developmen t	A2.1 +	9	Change	A2.1+	10	more	A13.	10	value	A11.1 +	10
510302	life	AMRW	Journey of life	M1 Z5 L1+ story	2	ennergy	X5.2+	9	story	Q2.1	9	understanding_ and communicatio nunderstanding	X2.5 +_Z5 _Q2.1	10
505090	life	AMRW	alive	L1+	5	long	T1.3+	2	old	T3+	10	mature	T3+/ A2.1	9
Frequent c	ategory of	f property or fe	eature		5			10			10			10

Note: MRW = Metaphor Related Word; AMRW = Anthropomorphic Metaphor Related Word; NMRW = Not Metaphor Related Word; SSD = Semantic Source Domain

Partici pant ID	Cue word	MRW	Property 1	SSD	code	Property 2	SSD	code	Property 3	SSD	code	Property 4	SSD	co de
ID.	silky t	exture, fine	ripples of sat	iny fruit	with a tig	ht thread of lacy	tannin ha	olding th	ne wine together	in its sve	lte shap	e (WRID 170)		
						Australia	a group							
50406 9	holding	AMRW	combinin g	A2.2	5	encompassin g	A1.8 +	5	keeping	A9+	5	stitching	A1.1 .1	5
50411 8	holding	AMRW	Grasp	A9+	5	Grip	A1.1.	5	Entwine	Z99	5	Encase	A10-	5
50421 2	holding	AMRW	glue	01	5	binding	S6+	5	wrapping	A1.1. 1 ,_	5	enveloping	A1.8 +	5
50487 7	holding	AMRW	structure	O4.1	9	balance	O4.1/ B1	9	composition	N5.1 +	9	shape	O4.4	9
51671 2	holding	AMRW	framing	A1.8 +	5	structuring	A1.1.	9	woven	B5	5	composed	N5.1 +	9
50514 0	holding	AMRW	bind/boun d	S6+ A1.7 +	5	cohesive	S5+	5	encompase	A1.8 +	5	tight	N3.2	9
50619 8	holding	AMRW	complexit v	+ A12-	9	structure	O4.1	9	seamless	B5	9	balance	O4.1 /B1	9
	t category of	property or	feature		5			5			5			9
						China	group							
50688 0	holding	AMRW	bonding	A1.7 +	5	containing	A1.8	5	linking	A2.2	5	integrating	A1.8 +	9
50830 9	holding	AMRW	powerful	S7.1	9	rich	I2.1/ S5+c	9	firm, yet expressive	T1.1. 2	10		Q1.1	
50927 6	holding	AMRW	good fitting	A5.1 + N3.2/ A5.1 +_	9	intimate	Q2.1	9	weight	N3.5	9	frame	02	5
51030 2	holding	AMRW	hands	н В1	10	silk	O4.1/ B1	10	balance	A6.1	9	different components	O2	9
50509 0	holding	AMRW	solide	01.1	9	long	T1.3 +	9	astringent	B3	9	tannique	Z99	9

# Properties and Features: Verb POS Cue Words

F	requent cate	gory of prop	erty or featur	re	9			9			9			9
		medium bo	died and gen	erously fru	ited, the	e mineral, savour	• •	nning p	provides freshne	ss and leng	th (Wl	RID 187)		
						Australi	a group							
50406 9	provides	AMRW	supports	S8+	5	gives	A9-	5	brings	M2	9	provides	A9-	4
50411 8	provides	AMRW	Give	A9-	5	Accept	A9+	9	Abundant	A13. 3	9	Ample	N5+	9
50421 2	provides	AMRW	Gives	04.5	5	Displays	A10	5	Shows	A8	9	Enhances	A5.1 +/A2 .1	9
50487 7	provides	AMRW	shows	A8	5	displays	A10	5	gives	A9-	5	structure	O4.1	9
51671 2	provides	AMRW	gives	A9-	5	offers	A9-	5	bestowing	A9	5	structure	O4.1	9
50514 0	provides	AMRW	supports	S8+	5	accompany	S3.1	9	adds	N5+/ A2.1	5	stability	A2.1	9
50619 8	provides	AMRW	Gives	O4.5	5	Synergy	S8+	9	Balance	O4.1/ B1	9	Contributes	A9-	5
Frequen or featur	t category of	property			5			9			9			9
						China	group							
50688 0	provides	AMRW	gives out	A9- [i1.2. 1 out_ A9- [i1.2. 2	5	supporting	S8+	5	generating	A2.2	5	enabling	S8+	5
50830 9	provides	AMRW	give	A9-	5	show	A10 +	9	prove	A5.2 +	9	bring out	M2[i 2.2.1 M2[i 2.2.2	5
50927 6	provides	AMRW	solid	01.1	10	strong	\$1.2. 5	10	frame	O2	9	concrete	01	9
51030 2	provides	AMRW	gives	A9-	5	not voluntaryly giving	Z6 X7+/ S6-	5						

50509 0	provides	AMRW	have	A9+	9	offer	A9-	5	give	A9	5	bring	M2	5
	t category of	property or	feature		5			5			5			5
			highly party	modondo	watia a	the house al			ricot and cashew (		2)			
			mgmy periu	ined and e	exotic of	<b>.</b> .	01	ed apr	icot and cashew (	WRID IC	55)			
							ia group							
50406 9	showing	AMRW	portraying	C1	5	smelling of	X3.5 Z5	5	main aromas that are perceived	A11. 1+ X3.1 Z8 Z5 X4.1	5	seeing	X3.4	5
50411 8	showing	AMRW	Picture	C1	10	Painting	C1	10	Trees	L3	10	Food	F1	10
50421 2	showing	AMRW	Displayin g	A10+	5	Projecting	A10	5	Demonstratin g	A10 +	5	Revealing	A10 +	5
50487 7	showing	AMRW	smelling of	X3.5 Z5	5	aroma	X3.1	10	components	O2	9	primary	G1.2	9
51671 2	showing	AMRW	displaying	A10+	5	lifted	M2	9	referencing	Q2.2	5	wafting	M2	9
50514 0	showing	AMRW	in full view	N5.1 +[i1. 2.1 N5.1 +[i1. 2.2 X2.1	5	obvious	A11. 2+	5	displayed	A10 +	5	strong	\$1.2. 5+	9
50619 8	showing	AMRW	Aromas	X3.1	10	Display	A10 +	5	Forward	M6	9	Varietal	Z99	9
F	requent cates	gory of prop	erty or feature	e	5			5			5			9
						China	group							
50688 0	showing	AMRW	revealing	A10+	5	exhibiting	A10 +,_	5	displaying	A10 +	5	highlighting	X5.1 +	5
50830 9	showing	AMRW	display	A10+	5	express	Q1.1	5	tell	Q2.2	9	explain	Q2.2 /A7+	5
50927 6	showing	AMRW	slowly	N3.8-	10	light	W2	10	intense	N5+	9	surface	A10 +	10

51030	showing	AMRW	а	Z5	5	stage	T1.2	10	a dancer	K1/S	10	curtain	H5	10
2			performan							2mf				
			ce											
50509	showing	AMRW	demonstra	A10+	5	express	Q1.1	5	spread	A1.1.	9			
0			te							1				
F	requent cates	gory of prop	erty or feature	e	5			5			9			5;
														10

*Note:* MRW = Metaphor Related Word; AMRW = Anthropomorphic Metaphor Related Word; NMRW = Not Metaphor Related Word; SSD = Semantic Source Domain

## Appendix H: Study 2 Coded Data: Transfer Task

## Semantic Source Domains Potentially Drawn from during Transfer Task: Adjective POS Cue Words

~		-		_	~							~	~	~	_		
Cue	A:	B:	E:	F:	G:	H:	I:	K:	L:	M:	N:	O:	Q: linguist	S:	T:	W:	X:
Word	general	the	emotio	food &	govt &	archite	money	entertai	life &	movem	number	substan	linguist	social	time	the	psycho
	and	body &	nal	farmin	the	cture,	&	nment,	living	ent,	s &	ces,	ics	actions,		world	ogical
	abstract	the	actions,	g	public	buildin	comme	sports,	things	locatio	measur	materia	actions,	states		and our	actions
	terms	individ	states		domain	gs,	rce	&		n,	ement	ls,	states	&		environ	states &
		ual	&			houses		games		travel		objects	&	process		ment	processe
			process			& the				&		&	process	es			S
			es			home				transpo		equipm	es				
								Au g	roup	rt		ent					
<u></u>	theoreti			01144471	wholon	Comml			-	whono	true N	instan	ahowin	ahanaat	used_T		consider
complex	cal_A1.			curry_ P1/F1	wholen ess_G2	Compl ex_H1		musical _K2	apple_ L3	where_ M6	two_N 1	instrum ent_O2	showin g_Q4.3	charact ers_S2	1.1.1[i2		ed_X2.1
	6 -			exampl	.2+	ex_n1		_K2 orchest	floral_	come_	often_	charact	describ	alone_	.2.1		aromas_
	practic			e_P1/	.27			ra_K2/	L3 L3	M6[i6.	N6+	eristics	e_Q2.2	S5-	.2.1 to_T1.1		X3.1
	al_A1.			wines_				S5c	can_	2.1	one_N	_04.1	define_	charact	.1		flavours
	6 -			F2 F1				550	bouque	from_	1	crisp_	Q2.2	ers_S2	.1		_X3.1
	showin			wine_F					t L3	M6[i6.	whole_	04.5	pronou	mf			aromas_
	g_A10			2					t_10	2.2	N5.1+	green_	nced_Q				X3.1
	+			lemon_						there_	more_	04.3	3				intrigue
	simple			F1						M6	N5++	Richly	describ				_X5.2+
	_A12+			lime_F							one_N	_04.1	ed_Q2.				taster_X
	other_			1							5-	texture	2				3.1/S2n
	A6.1-			wine_F							[i5.3.1	d_04.5					f
	comple			2							or_N5-	layered					
	xity_A			wine_F							[ i5.3.2	_04.1					
	12-			2 F2							two_N	compo					
	are_A3			bouque							5-	nents_					
	+			t							[i5.3.3	O2					
	ca_A7			wine_F							also_N						
	+			2							5++						
	pin_A4										some_						
	.2+[i4.										N5						
	2.1										some_						
	point_										N5						
	A4.2+[										adding						
	i4.2.2										_N5+/						
	would_										A2.1						
	A7+										depth_						
	use_A1										N3.3+						
	.5.1										Each_						
	analog										N5.1+						
	y_A6.1										low_N						
	+										3.7						
											intensit						

could_	y_N5	
A7+	alot_N 5+	
simple	5+	
_A12+ is_A3+		
is_A3+		
comple		
x_A12-		
are_A3		
+		
distinct		
_A6.1-		
detecta		
ble_A1		
+		
very_A 13.3		
13.3		
differe		
nt_A6.		
1-		
[i8.2.2		
just_A		
14		
being_		
A3+		
very_A		
4.2+		
citrus_		
Z99/A2		
.2		
showin		
g_A10		
+		
perhaps		
shows_		
A10+		
adding		
_N5+/ A2.1		
A2.1 dimens		
dimens		
ion_A4 .1		
.1 comula		
comple x_A12-		
x_A12- is_A3+		
$1S_A J + i a A 2 + i a A$		
is_A3+ difficul		
t_A12-		
L_A12-		

	perfectl																
	y_A13.																
	2																
	integrat																
	ed_A1.																
	8+																
	giving_																
	A9-																
	sense_																
	A4.1																
	can_A7																
	+																
	be_A3																
	+																
	simple																
	_A12+																
	_A12-																
	can_A7																
	+																
	be_A3																
	+																
	had_A																
	9+																
	could_																
	A7+																
	comple																
	x_A12-																
Word	46	0	0	10	1	1	0	2	4	4	17	8	0	5	3	2	6
Count																	
								Cn g	group								
complex	contain		enjoy_	wine_F		comple	rich_I1.		bouque	entry_	so_N5[	layers_	describ	have_S	ageing		aromas_
<b>-</b>	s_A1.8		E2+	2		x_H1	1+		t_L3	M7	i1.2.1	02	e_Q2.2	6	_T3++		X3.1
	+			fruit_F		_			-	this_M	many_		refers_	to_S6+	aged_T		aromas_
	elemen			1						6	N5[i1.2		Q2	[i5.2.2	3		X3.1
	ts_A4.1			fruit_F						bottom	.2		means_	+[i5.2.	5		aromas_
	are_A3			1						s_M6	one_N		Q1.1	1			X3.1
	+			wine_F						5_1110	5		Q	1			aromas_
	difficul			2							many_						X3.1
	t_A12-			wine_F							N5+						aromas_
	differe			2							one_N						X3.1
	nt_A6.			wine_F							5-						aromas_
	1-			2							[i2.3.3						X3.1
	differe			2							-[i2.3.1						flavors_
	nt_A6.										-[12.3.1 by_N5-						X3.1
	m_no.										[i2.3.2						AJ.I
	1.																
	1-										amount						tastes_X
	categor										amount						3.1
											amount _N5 also_N						3.1

	diversit y_A6.3 + differe nt_A6. 1- differe nt_A6. 1- second ary_A1 1.1- process _A1.1. 1 can_A7 + find_A 10+ differe nt_A6. 1- differe ary_A1 1.1: process _A1.1. 1 can_A7. 10+ differe ary_A1 1.1: process _A1.1.1. 1 can_A7. 10+ differe ary_A1 1.1: process _A1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.										5++ level_ N3. level_ N3.7 slowly _N3.8-						
	13.3 can_A7																
Word Count	19	0	1	6	0	1	1	0	1	3	10	1	3	2	2	0	8
								Au gr	roup								
fine	Depend ing_A2 .2[i1.2. 1 on_A2. 2[i1.2.2 context _O4.1/ A3+ differe nt_A6. 1- Fine_A 5.1+ can_A7 +	mouth_ B1 palate_ B1 palate_ B1	gentle_ E3+	wine_F 2 wine_F 2 fruit_F 1			role_13. 1	harmon ious_K 2		there_ M6 going_ M1[i4. 2.1 through _M1[i4 .2.2	narrow _N3.7- long_N 3.7+ increasi ng_N5 +/A2.1 levels_ N3.7 density _N5 size_N 3.2	context _O4.1/ A3+ tannins _O1 sandpa pers_O 2 balance d_O4.1 /B1 drying_ O1.2- structur al_O4. 1 line_O	talk_Q 2. describ ed_Q2. 2	charact ers_S2 mf charact ers_S2 mf support ing_S8 domina ting_S7 .1+ support ed_S8+ other_S 2mf[i6. 2.2	someti me_T1. 1.1 tannins _O1 starting _T2+		means_ X4.2 identify _X2.2+ flavours _X3.1 intrusive _X7- flavours _X3.1

are_A3	4.4
+	structur
very_A	ed_04.
13.3	1
subtle_	texture
A11.2-	d_O4.5
is_A3+	Coarse
- Fine_A	04.5
5.1+	Tannin
are_A3	s_01
+	drying_
well_A	01.2-
5.1+	Tannin
tight_A	s_O1
1.7+	shape_
overly_	O4.4
A13.3	coarse_
promin	O4.5
promin ont A1	
ent_A1 1.1+	grainy_ O4.3
1.1+	04.3
well_A	soft_O
5.1+	4.
integrat	tannin_
ed_A1.	01
8+	
_A9-	
giving_	
A9-	
detaile	
d_A4.2	
+	
can_A7	
increasi	
ng_N5	
+/A2.1	
fine_A	
5.1+	
can_A7	
+	
be_A3	
+	
various	
_A6.3+	
A7	
+	
be_A3	
+	
fine_A	
5.1+	
J.1 +	

Word	well_A 5.1+ integrat ed_A1. 8+ is_A3+ overt_ A10+ 32	3	1	3	0	0	1	1	0	3	6	18	2	6	3	0	5
Count	32	5	1	5	0	0	1			5		10		0	5	0	5
fine	are_A3 + well_A 5.1+ constru cted_A 1.1.1 gives_ A9- has_A9 + good_ A5.1+ quality _A5.1			wine_F 2					group	this_M 6	plenty_ N5++	tannins _O1 silky_ O4.5 eleganc e_O4.2 + smooth _O4.5 smooth _O4.5 round_ O4.4 smooth _O4.5					smooth_ X3.3 impressi on_X2.1 integrity /complet e rough_X 3.3
Word count	7	0	0	1	0	0	0	0	0	1	1	7	0	0	0	0	3
count								Au	group								
fresh	compar ed_A6. 1 is_A3+ is_A3+ would_ A7+ relate_ A2.2 vital_A 11.1+ _A7+ can_A7 + may_A 7+	mouth_ B1 refresh ment_ B2+ help_S 8+ palate_ B1 valate_ B1 refreshi ng_B2 +		fruit_F 1 dried_F 1[i1.2.1 fruit_F 1[i1.2.2 lemon_ F1 puddin g_F1 wine_F 2 fruit_F 1 drinker _F2/S2 mf			role_I3. 1	play_K 1	life_L1 +	leaves_ M1 return_ M1	again_ N6+[i2. 3.1 and_N 6+[i2.3 .2 again_ N6+[i2. 3.3 as_N5+ +[i3.2. 1 well_N 5++[i3. 2.2 also_N 5++	acids_ O1 balance d_O4.1 /B1 acids_ O1 juicy_ O1.2 clean_ O4.2+ crisp_ O4.5 Acid_ O1 clean_ O4.2+	explain ed_Q2. 2/A7+	charact er_S2m f fresh_T 3 assistin g_S8+	Fresh_ T3- Fresh_ T3- fresh_T 3 freshne ss_T3- fresh_T 3 fresh_T 3 former _T2		sweetne ss_X3.1 acidity_ X3.1 sensatio n_X3 feeling_ X2.1 overwhe lmed_X 9.2+/S7. 3 lively_X 5.2+ acidity_ X3.1

	be_A3 + develo pment_ A2.1+ giving_ A9- is_A3+ are_A3 + could_ A7+ explain ed_Q2. 2/A7+ can_A7 found_ A10+ naturall y_A6.2 + can_A7 + added_ N5+/A 2.1 has_A9	palate_ B1		sugar_ F1 wine_F 2 wine's _F2 crisp_F 1 wine_F 2 zesty_F 1 wine_F 2 zesty_F 1 wine_F 2							added_ N5+/A 2.1 length_ N3.7						energy_ X5.2+ aromatic s_X3.5 odours_ X3.5. taste_X3 .1 vibrancy _X5.2+ seen_X3 lively_X 5.2+ flavour_ X3.1
	+																
Word Count	21	8	0	16	0	0	1	1 	1 group	2	8	8	1	3	7	0	15
								Ch									
fresh	provide s_A9- is_A3+ invigor ating_ X5.2+/ A2.2 clear_ A7+ is_A3+ give_A 9- good_ A5.1+	wake_ B1[i1.2 .1 up_B1[ i1.2.2	love_E 2+	wine_F 2 fruitine ss_F1 appetit e_F1/B 1 wine_F 2			work_I 3.1		lawn_L 3/H3		most_ N5+++ long_N 3.7+	spring_ O2 green_ O4.3 clean_ O4.2+ green_ O4.3 acid_O 1	describ e_Q2.2	people _S2mfc charact er_S2m f	freshne ss_T3- will_T 1.1.3 will_T 1.1.3 days_T 1.3	breeze_ W4	acidity_ X3.1 invigora ting_X5. 2+/A2.2 reminds _X4.1 feeling_ X2.1 acidity_ X3.1 will_X7 +
Word Count	7	2	1	4	0	0	1	0	1	0	2	5	1	2	4	1	6

				Cn group							
generous	a_A13. 3[i2.2.1 lot_A1 3.3[i2.2 .2 offer_ A9-	wine_F 2 wine_F 2 wine_F 2 sipping	rich_I1. 1+	bouque t_L3	direct_ M6 this_M 6 this_M 6	enough _N5+ also_N 5++ slowly _N3.8-	layers_ O2	tell_Q2 .2 word_ Q3 express _Q1.1 pronou	has_S6 +[i1.2. 1 to_S6+ [i1.2.2	constan t_T2++	trying_ X8+ way_X .2 flavors, X3.1 feel_X2
	is_A3+ show_ A10+ contain s_A1.8 + open_ A10+ hiding_	F2 wine_F 2 wine_F 2						nced_Q 3			flavors X3.1 aroma, X3.1 surpris _X2.6 experie ce_X2. +
	A10- contain s_A1.8 + make_ A1.1.1										
	is_A3+ can_A7 + easily_ A12+ get_A9										
	+ has_A9 + comple x_A12- differe										
	nt_A6. 1- gives_ A9- differe nt_A6.										
	I- is_A3+ comple x_A12- more_										
	A13.3										

Word Count	22	0	0	6	0	0	1	0	1	3	3	1	4	2	1	0	8
								Au	group								
restraine d	were_ A3+ would_ A7+ would_ A7+ showin $g_A10$ + are_A3 + obviou $s_A11.$ 2+ is_A3+ is_A3+ glaringl $y_A11.$ 2+ obviou $s_A11.$ 2+ obviou $a_A7+$ lacking (A9+ very_A) 3- may_A 7+ achieve (A9+ very_A) 7+ achieve (A9+ very_A) 7+ achieve (A9+ obviou) (A7+ achieve (A9+ obviou) (A7+ achieve (A9+ obviou) (A7+ achieve (A9+ obviou) (A7+ achieve (A9+ obviou) (A7+ achieve (A9+ obviou) (A7+ achieve (A9+ obviou) (A7+ achieve (A9+ obviou) (A7+ achieve (A9+ obviou) (A7+ achieve (A9+ obviou) (A7+ achieve (A9+ obviou) (A7+ achieve (A9+ obviou) (A7+ (A7+ achieve) (A7+ (A7+ (A7+ (A7+ (A7+ (A7+ (A7+ (A7+	head_B 1 charact ers_S2 mf perfum e_B4 - nose_B 1 nose_B 1	poke_E 3 restrain ed_E3+ Restrai ned_E3 + shy_E5 - retiring _I3.1- shy_E5 -	fruit_F 1 fruit_F 2 fruit_F 1 grapes_ F1 + wine_F 2 wine_F 2 wine_F 2	fall_G2 _2- [i4.2.1 into_G _2.2- [i4.2.2				bouque t_L3	jump_ M1[i1. 2.1 there_ M6 out_M 1[i1.2.2	quickly _N3.8+ lots_N 5+ immedi ate_N3. 8+ over_N 5.2+[i2. 3.2 top_N5 .2+[i2. 3.3 few_N 5 all_N5. 1 part_N 5.1 in_N4[i 5.4.2 first_N 4[i5.4.2 first_N 4[i5.4.3 instanc e_N4[i 5.4.4 levels_ N3.7 intensit y_N5 low_N 3.7- intensit y_N5	bottle_ O2 delicate _O4.2+ pleasan t_O4.2 + charact eristics _O4.1 ·_ ripenes s_O4.1, - ripe_O 4.1/L3/ F1 warm_ O4.6+ harder_ O4.5	mediu m_Q4.	charact ers_S2 mf	vintage s_T3 vintage _T3		Imagine _X2.1 know_X 2.2+ requires _X7+ effort_X 8+ concentr ation_X 5.1+ pick_X7 +[i3.2.1 aromatic _X3.5 concentr ated_X5 .1+ style_X 4.2 making_ X9.2+[i 6.2.1 it_X9.2 +[i6.2.2 identify _X2.2+ aromas_ X3.1

Count								C									
Word Count	34	5	6	8	2	0	0	0	1	4	18	8	1	1	2	0	14
	_A4.2+																
	specific																
	9+																
	A/+ have_A																
	would_ A7+																
	is_A3+																
	11.2+																
	nced_A																
	pronou																
	_A6.3+																
	various																
	9+																
	have_A																
	+																
	can_A7																
	A10+																
	open_																
	A9-																
	giving_																
	u_A9+																
	reserve d_A9+																
	A8																
	seems_																
	24.4																
	nt_A2.																
	resulta																
	A2.2																
	hence_																

Cn group

restraine	reveal_	shy_E5	wine_F	build_	bouque	hold_	much_	ingredi	hint_Q	should	going_	someho
d	A10+	-	2	H1	t_L3	M2	N5+	ents_O	2.2	_S6+	T1.1.3[	w_X4.2
	can_A7	like_E2	wine_F			inside_	little_N	1	express	have_S	i4.2.1	know_X
	+	+	2			M6[i1.	5-	astring	_Q1.1	6+[i3.2	to_T1.1	2.2+
	have_A		wine_F			2.1		ent_O4		.1	.3[i4.2.	aromas_
	9+		2			of_M6[		.1		to_S6+	2	X3.1
	various		wine_F			i1.2.2				[i3.2.2	ever_T	
	_A6.3+		2			this_M				slowly	1.1	
	fully_A		wine_F			6				_N3.8-	time_T	
	13.2		2								1	
	opened											
	_A1.1.											
	1											

	be_A3																
	+																
	is_A3+																
	possibl																
	y_A7+																
	potenti																
	al_A7+																
	be_A3																
	+																
	better_																
	A5.1++																
	is_A3+																
	a_A13.																
	6[i2.2.1																
	bit_A1																
	3																
	A5.4+																
	opened																
	_A1.1.																
	- 1																
	get_A9																
	maybe																
	_A7																
	takes_																
	A9+																
	connect																
	ion_A2																
	.2																
	are_A3																
	+																
	A10+																
	much_																
	A13.3																
	open_																
	A10+																
Word Count	24	0	2	5	0	1	0	0	1	4	2	2	2	4	4	0	3
Count								Au g	roup								
rich	is_A3+	mouth_		fruit_F			rich_I1.				lots_N	charact	describ	genero	finishe		flavours
	good_	B1		1			1+				5+	eristics	ed_Q2.	us_S1.	d_T2-		_X3.1
	A5.1+	body_		wine_F			richnes				of_Z5	_04.1	2 2 cu_Q2.	2.2	fresh_T		flavour_
	is_A3+	B1		2			s_I1.1+				money	concent	-	genero	3-		X3.1
	would_	mouth_		dessert			rich_I1.				$_{I1} =$	rated_		us_S1.	5		feels_X
	A7+	B1		_F1			1+				_11 _ _Z5	01.2		2.2			2.1
	relate_	filling_		eating_			rich_I1.				lots_	ripenes		genero			flavours
	.ciuc_											- 04.1		us_S1.			370.1
	A2.2	83		F1/B1			1+.				Intensit	S U4 1		118 51			X 5. I
	A2.2 comple	B3 palate		F1/B1 palate			1+.				Intensit v N5	s_O4.1 ripenes		$\frac{us_{-51}}{2.2}$			_X3.1 picked
	A2.2 comple xity_A	B3 palate_ B1		F1/B1 palate_ B1			1+.				y_N5 N5	s_04.1 ripenes s_04.1		us_51. 2.2			_X3.1 picked_ X7+

	12- gives_A9- easily_A12+ detecte d_A10 + is_A3+ can_A7 + be_A3 + result_A2.2 optimu m_A5. 1+++ differe nce_A6 .1 possibl e_A7+ may_A 7+ would_A7+ comple			fruit_F 1 wine_F 2 grapes_ F1 grapes_ F1 strawbe rry_F1 strawbe rry_F1 alcohol ic_F2 wine_F 2							plenty_ N5+ a_N5+[ i1.3.1 great_ N5+[i1. 3.2 deal_N 5+[i1.3 .3 alot_N 5+ intensit y_N5	as_N5+ +[i2.2. 1 well_N 5++[i2. 2.2 over- ripe_O 4.1/L3/ F1 unripe_ O4.3 ripe_O 4.1/L3/ F1 red_O4 .3 juicy_ O1.2 glycero 1_O1.2 warmth _O4.6+					Picture_ X2.1 tastes_X 3.1 flavour_ X3.1 expect_ X2.6+
	xity_A 12-																
Word Count	19	5	0	13	0	0	4	0	0	0	11	14	1	4	2	0	9
								Cn g	roup								
rich	has_A9 + provide s_A9- differe nt_A6. 1- give_A 9-	palate_ B1 mouth_ B1 nose_B 1 mouth_ B1		wine_F 2 wine_F 2 wine_F 2						this_M 6 lingerin g_M8	a_N5+[ i1.2.1 lot_N5 +[i1.2. 2 dense_ N5+ many_ N5+ Lots_N	round_ O4.4 smooth _O4.5		genero us_S1. 2.2-	finish_ T2-		flavours _X3.1 feel_X2 impressi ons_X2. flavors_ X3.1 feeling_ X2.1

Word Count	6	4	0	2	0	0	0	0	0	2	7	2	0	1	1	0	5
Count								Au gr	oup								
stylish	would_ A7+ use_A1 .5.1 can_A7 are_A3 + is_A3+ quality _A5.1 indicat es_A10 + type_A 4.1 would_ A7+ quality _A5.1 is_A3+ proving _A5.2+ be_A3 + makers _A1.1. 1/S2mf is_A3+ very_A 13.3 is_A3+ tannins $\bar{a}_{A}$ + likely_ A7+ vary_A 6.1- other_ A6.1- would_	mouth_ B1 hand_B 1	underto nes_E1 popular _E2+	wine_F 2 wine_F 2  wine_F 2 fruit_F 1 wine_F 2 wine_F 2 vine_F 2			consum ers_I2. 2/S2mf market s_I2.2 winem aker_I2 .2/F2/S 2mf	Au gr Whist_ K5.2 audienc es_K1/ S2mfc	oup	running _M1/N 3.8+	most_ N5+++ piece_ N5.1- little_N 5- both_N 5 add_N 5+/A2. 1 overall _N5.1+ length_ N3.7	image_ O4.1 tannins _O1 dry_O1 _2- stylish_ O4.2+ tannins _O1 velvet_ O1.1 or_Z5 silk_O 1.1 Stylish _O4.2+ tannins _O1 stylish_ O4.2+ tannins _O1 stylish_ O4.2+ tannins _O1 stylish_ O4.2+ Balanc ed_O4. 1/B1 charact eristics _O4.1 Elegant _O4.2+ structur e_O4.1 classy_ O4.2+ texture _O4.2+ stylish_ Stylish_ O4.2+ structur e_O4.1 classy_ O4.2+ stylish_ CO4.2+ stylish_ O4.2+ stylish_ O4.2+ stylish_ O4.2+ structur e_O4.1 classy_ O4.2+ stylish_ CO4.2+ stylish_ CO4.2+ stylish_ CO4.2+ structur e_O4.1 classy_ O4.2+ stylish_ CO4.2+ stylish_ Stylish_ CO4.2+ stylish_CA2.2+ stylish_CA2.2+ stylis	term_Q 3 tells_Q 2.2 describ ed_Q2. 2	charact er_S2m f or_Z5	modern _T3- at_T1.1 .2[i1.2. 1 present _T1.1.2 [i1.2.2		consider ed_X2.1 style_X 4.2 style_X 4.2

	9+											oak_O					
	made_											1.1					
	A1.1.1											tannins					
	high_A											_01					
	11.2+[i											clean_					
	4.2.1											O4.2+					
	profile											classy_					
	_A11.2											O4.2+					
	_A11.2 +[i4.2.											sophisti					
	-[14.2.											cated_					
	ے سورید											O4.2+					
	maybe											04.2+					
	_A7.																
	Well_																
	A5.1+																
	constru																
	cted_A																
	1.1.1																
	high_A																
	5.1+[i5																
	.2.1																
	quality																
	_A5.1+																
	[i5.2.2																
	fault_A																
	5.3-																
	5.5-																
	quality																
	_A5.1																
	can_A7																
	+																
	be_A3																
	+																
	variabl																
	e_A6.3																
	+																
	value_																
	A11.1+																
	can_A7																
	integrat																
	ed_A1.																
	8																
Vord	40	2	2	8	0	0	3	2	0	1	7	24	3	1	3	0	3
Count	40	2	2	0	0	0	3	2	0	1	/	24	3	1	3	0	3
Jouint								Cn g	group								
will al-	a at11			mice F						T1- ! -	0.0 NT	Ea-1-1-		ah ( 1			dent's
tylish	actuall			wine_F						This_	any_N	Fashio	word_	charact	won't_		identify
	y_A5.4			2						M6	5.1+	nable_	Q3	er_S2m	T1.1.3		_X2.2+
	+			wine_F							as_N5+	O4.2+	means_	f	new_T		is_X2.5-
	used_A 1.5.1			2							+[i2.2. 1	tannin_ O1	Q1.1		3		[i1.3.1 not_X2.

	easy_A 12+, typical _A4.2+ can_A7 + be_A3 + very_A 13.3 is_A3+ more_ A13.3										well_N 5++[i2. 2.2	stylish_ O4.2+	describ e_Q2.2				5-[i1.3.2 clear_X 2.5- [i1.3.3
Word	9	0	0	2	0	0	0	0	0	1	3	3	3	1	2	0	4
Count								Au	group								
young	use_A1 .5.1 otherwi se_A6. 1would _A7+ in_A6[i 2.3.1 compar ison_A 6[i2.3.2 to_A6[i 2.3.3 are_A3 + obviou s_A11. 2+ is_A3+ display ing_A1 0+ predom inantly _A13.2 primar y_A11. 1+ develo pment_ A2.1+		not_E2 -[i4.2.1 into_E 2- [i4.2.2	wine_F 2 fruity_ F1 wine_F 2 wine_F 2 wine_F 2 wine's _F2 wine's _F2 wine_F 2 fruit_F 1 blackbe rry_F1 fruits_ F1 wine_F 2 z esty_F 1 fruit_F 1 wine_F 1 blackbe rry_F1 fruits_ F1 wine_F 2 fruit_F 1 fruits_ F1 wine_F 2 fruit_F 1 blackbe rry_F1 fruits_ F1 blackbe rry_F1 fruits_ F1 blackbe rry_F1 fruits_ F1 blackbe rry_F1 fruits_ F1 blackbe rry_F1 fruits_ F1 blackbe rry_F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruit_F f1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruits_ F1 fruit_F f1 fruits_ F1 fruits_ F1 fruit_F f1 fruits_ F1 fruits_ F1 fruit_F1 fruits_ F1 fruit_F1 fruits_ F1 fruit_F1 fruits_ F1 fruit_F1					travels _M1		any_N 5.1+ part_N 5.1 high_N 3.7+ then_N 4	image_ O4.1 charact eristics _O4.1 juicy_ O1.2 angles_ O4.4	talk_Q 2.1 discuss _Q2.1	group_ S5+c person _S2mfc charact ers_S2 mf charact ers_S2 mf charact ers_S2 mf	adult_T 3+/S2 mf life_T1 .3[i1.2. 1 cycle_ T1.3[i1 .2.2 life_T1 .3[i3.2. 1 cycle_ T1.3[i3 .2.2 young_ T3- youthfu 1_T3- age_T3 time_T 1 infancy _T3- recentl y_T3 fresh_T 3- youthfu 1_T3- newly_		vibrant_ X5.2+ flavours _X3.1 acidity_ X3.1 expect_ X2.6+ vibrancy _X5.2+

showin         T3-           g_A10         mature           +         (J_73+/           typical         A2.1		
g_A10 + (J_T5+) (J_T5+	showin	 Т3-
+ d.T3./ A21 A2- exampl e.A4.1 is.A3- is.A3- is.A3- fire_A1 3.3 develu produ- actual A0.1-	g_A10	
ypical         A.2.1           exampl         T3-           e, A.4.1         (32nf)           is, A.3+         (32nf)           is, A.3+         (32nf)           fr, A.1         3.3           develo         (52nf)           pment,         (52nf)           A.2.1+         (52nf)           irrespe         (52nf)           crive,         (11.1)           [5.2.1]         (52.1)           of, A.11         (52.2)           actual,         (51.1)           (51.1)         (51.1)           (52.2)         (51.1)	+	d_T3+/
$\begin{tabular}{lllllllllllllllllllllllllllllllllll$	typical	
exampl 13- e.A.A.1 35- is A3- is A3- far A1 3.3 develo pment_ A2.1+ irrespe cive_ A11.1- [52.2] actual A.5.4+ A7-4 is A3-1 typical y.A.6.2 + trespe cive_ A14- 1- 2.1 back A1 7-16 2.1 back A 1-7-16 2.1 back A 1-7-16 2.1 back A 1-7-16 2.2 medy_ A5.1+ 7-16 2.1 back A 1-7-16 2.1 back A 1-7-16 2.1 back A 1-7-16 2.2 medy_ A5.1+ 7-16 2.1 back A 1-7-16 2.2 medy_ A5.1+ Display ing A1 0- primar y.A11. 1-7-16 2.2 medy_ A5.1+ Display ing A1 0- primar y.A11. 1-7-16 2.2 medy_ A5.1+ Display ing A1 0- primar y.A11. 1-7-16	A4.2+	vouth
e_A4.1 (32mf is_A3+ is_A3+ is_A3- is_A3- develo pment_ A2.1+ irrespe citive_ A11.1- (j52.1 of_A11 J (j52.2 actual_ A5.4+ A7+ is_A3+ typical y_A6.2 + primar y_A6.2 + primar J is_A3+ typical J j is_A3+ typical J j is_A3+ typical J j is_A3+ typical J j j is_A3+ typical J j j is_A3+ typical J j j is_A3+ typical J j j is_A3+ typical J j j is_A3+ typical J j j j j j j j j j j	exampl	T3-
is $A3+$ is $A3+$ for $A1$ 3.3 develo pment. A2.1+ irrespe erive. A1.1-1 152.1 of $A11$ -1- 152.2 actual. A5.4+ A7+ 4.5.4+ typicall $y\_A6.2$ + primar $y\_A11.$ 1+ ties $A1$ -1- 1+ 1+ ties $A1$ -1- 1+ ties $A1$ -1- 1+ ties $A1$ -1- 1+ ties $A1$ -1- 1+ ties $A1$ -1- 1+ ties $A1$ -1- -1	e A4.1	/S2mf
is_A3+ fur_A1 3.3 develo pment_ A2.1+ irrespe cive_ A11.1- [52.2] actual_ A5.4+ _A7+ is_A3+ typicall y_A6.2 + primar y_A11. 1- tiss_A1 -7+ti6 2.1 back_A 1.7+ti6 2.1 back_A 1.7+ti6 2.2 micely_ A5.1+ Display ing_A1 0+ primar y_A11. 1- Heteise A5.+ A5.	is A3+	
fur_A1 3.3 develo pment_ A2.1+ irrespe etive_ A1.1- 15.2.1 of_A11 1- 15.2.2 ueuul. A5.4+ A7+ is_A3- typicall y_A6.2 + primar y_A11. 1+ tes_AA .7-t[6 2.1 back_A 1.7-t[6 2.2 nicety_ A5.1+ Display ing_A1 0- primar y_A1.1 1+ H tes_AA .7-t[6 .2.2 nicety_ A5.1+ Display ing_A1 0- primar y_A1.1 1+ Display ing_A1 0- primar y_A1.1 1+ Display ing_A1 0- primar y_A1.1 1- Display ing_A1 0- primar y_A1.1 1- Display ing_A1 0- primar y_A1.1 1- Display ing_A1 0- primar y_A1.1 1- Display ing_A1 0- primar y_A1.1 1- Display ing_A1 0- primar y_A1.1 1- Display ing_A1 0- primar y_A1.1 1- Display ing_A1 0- primar y_A1.1 1- Display ing_A1 0- primar y_A1.1 1- Display ing_A1 0- primar y_A1.1 1- Display ing_A1 0- primar y_A1.1 1- Display ing_A1 0- primar y_A1.1 1- Display ing_A1 0- primar y_A1.1 1- Display ing_A1 0- primar y_A1.1 1- Display ing_A2 Display ing_A3 Display ing_A3 Display ing_A4 Display ing_A4 Display ing_A4 Display ing_A4 Display ing_A4 Display ing_A4 Display ing_A4 Display ing_A4 Display ing_A4 Display ing_A4 Display ing_A4 Display ing_A4 Display ing_A4 Display ing_A4 Display ing_A4 Display ing_A4 Display ing_A4 Display ing_A4 Display Displa	is A3+	
3.3 develo pment_ A2.1+ irrespe elive_ A11.1- 15.2.1 of_A11 1- 15.2.2 actual_ A5.4+ A7+ is_A3+ typicall y_A6.2 + primar y_A11. 1- ites_A1 -7+16 2.1 back A 1.7+16 2.2 micely_ A5.1+ Display ing_A1 0+ primar y_A1. 1- H	far A1	
devdo pment	33	
pnent_ A2.1+ invspe etive_ A11.1- [i5.2.1 of_A11 .1- [i5.2.2 actual_ A5.4+ A7+ is_A3+ typicall y_A6.2 + primar y_A6.2 + primar y_A1. I- H tics_A1 .7+fi6 .2.1 back_A 1.7+fi6 .2.1 back_A 1.7+fi6 .2.2 nicely_ A5.1+ Display ing_A1 0+ primar y_A1. 1- t	develo	
A2.1+ irrespe ctive_ A11.1- [i52.1 of A11 .1- [i5.2.2 actual_ A5.4+ _A7+ is_A3+ typicall y_A6.2 + primar y_A11. 1+ ties_A1 .7+fi6 .2.1 back_A 1.7+fi6 .2.2 micely_ A5.1+ Display ing_A1 0+ primar y_A11. 1+ treesese	pment	
irrespe ctive_ A11.1- [j52.1 of_A11 .1- [j52.2 actual_ A5.4+ .A7+ is_A3+ typicall y_A6.2 + primar y_A1.1 1+ ties_A1 .7+j6. .2.1 back_A 1.7+j6 .2.2 nicely_ A5.1+ Display ing_A1 0+ primar y_A1.1 1+ ties_A3+ .2.2 .2.		
ctive_ A11.1- [i52.1 of_A11 .1- [i5.2.2 actual_ A5.4+ A7+ is_A3+ typicall y_A6.2 + + primar y_A11. 1+ tes_A1 .7+li6. 2.1 back_A 1.7+li6 .2.2 micely_ A5.1+ Display ing_A1 0+ primar y_A11. 1+ t+	A2.1+	
A11.1- [i5.2.1 of A11 .1- [i5.2.2 actual A5.4+ _A7+ is_A3+ typicall y_A6.2 + primar y_A11. 1+ ties_A1 .7+[i6. 2.1 back_A 1.7+[i6. 2.2 nicely_ A5.1+ Display ing_A1 O+ primar y_A11. 1+ tesaa	ativo	
[i5.2.1 of_A11 1- [i5.2.2 actual_ A5.4+ .A7+ is_A3+ typicall y_A6.2 + primar y_A11. 1+ tis_A1 .7+[i6. 2.1 back_A 1.7+[i6. 2.2 micely_ A5.1+ Display ing_A1 0+ primar y_A11. 1+ release	Cuive_	
of A11 .1- [5.2.2 actual_ A5.4+ .A7+ is_A3+ typicall y_A6.2 + primar y_A11. 1+ ties_A1 .7-tji6. 2.1 back_A 1.7-tji6. 2.1 back_A 1.7-tji6. 2.1 back_A 1.7-tji6. 2.1 back_A 1.7-tji6. 2.2 micely_ A5.1+ Display ing_A1 0+ primar y_A11. 1+ release	AII.I- [:5.2.1	
.1- [i5:22 actual_ A5.4+ _A7+ is_A3+ typicall y_A6.2 + primar y_A11. 1+ ties_A1 .7+[i6. 2.1 back_A 1.7+[i6 2.2 nicely_ A5.1+ Display ing_A1 0+ primar y_A11. 1+ release	[IJ.2.1 -f A 11	
[i5.2.2 actual_ A5.4+ _A7+ is_A3+ typicall y_A6.2 + primar y_A11. 1+ ties_A1 .7+[i6. 2.1 back_A 1.7+[i6 2.2 nicely_ A5.1+ Display ing_A1 0+ primar y_A11. 1+ release	01_A11	
actual_ A5.4+ A7+ is_A3+ typicall y_A6.2 + + primar y_A11. 1+ ties_A1 .7+ti6 2.1 back_A 1.7+ti6 2.1 back_A 1.7+ti6 .2.2 nicely_ A5.1+ Display ing_A1 0+ primar y_A11. 1+	.1-	
A5.4+ _A7+ is_A3+ typicall y_A6.2 + primar y_A11. 1+ ties_A1 .7+[i6. 2.1 back_A 1.7+[i6 .2.2 nicely_ A5.1+ Display ing_A1 0+ primar y_A11. 1+ tesse	[15.2.2	
_A7+ is_A3+ typicall y_A6.2 + primar y_A11. 1+ tes_A1 .7+fi6. 2.1 back_A 1.7+fi6 2.2 nicely_ A5.1+ Display ing_A1 0+ primar y_A11. 1+ release	actual_	
is_A3+ typicall y_A6.2 + primar y_A11. 1+ ties_A1 .7+fi6. 2.1 back_A 1.7+fi6 .2.2 nicely_ A5.1+ Display ing_A1 0+ primar y_A11. 1+ release	A5.4+	
typicall $y_A6.2$ + primar $y_A11.$ 1+ ties_A1 .7+[i6. 2.1 back_A 1.7+[i6. 2.2 nicely_ A5.1+ Display ing_A1 0+ primar $y_A11.$ 1+ release	_A/+	
$y_A6.2$ + primar $y_A11.$ 1+ ties_A1 .7+[i6. 2.1 back_A 1.7+[i6 .2.2 nicely_ A5.1+ Display ing_A1 0+ primar $y_A11.$ 1+ release	18_A3+	
+ primar y_A11. 1+ ties_A1 .7+[i6. 2.1 back_A 1.7+[i6 2.2 nicely_ A5.1+ Display ing_A1 0+ primar y_A11. 1+ release	typicall	
primar $y_A 11.$ 1+ ties_A1 .7+[i6. 2.1 back_A 1.7+[i6. .2.2 nicely_ A5.1+ Display ing_A1 0+ primar $y_A 11.$ 1+ release	y_A6.2	
$y_A11.$ 1+ $tis_A1$ .7+[i6. 2.1 $back_A$ 1.7+[i6] .2.2 $nicely_A5.1+$ Display $ing_A1$ 0+ primar $y_A11.$ 1+ release	+	
1+ ties_A1 .7+[i6 2.2 nicely_ A5.1+ Display ing_A1 0+ primar y_A11. 1+ release	primar	
ties_A1 .7+[i6. 2.1 back_A 1.7+[i6 .2.2 nicely_ A5.1+ Display ing_A1 0+ primar $y_A11.$ 1+ release	y_A11.	
.7+[i6. 2.1 back_A 1.7+[i6 .2.2 nicely_ A5.1+ Display ing_A1 0+ primar y_A11. 1+ release	1+	
2.1 back_A 1.7+[i6 2.2 nicely_ A5.1+ Display ing_A1 0+ primar $y_A11.$ 1+ release	ties_A1	
back_A $1.7+[i6 2.2 nicely_ A5.1+ Display ing_A1 0+ primar y_A11.1+release$	.7+[i6.	
1.7+[i6 2.2 nicely_ A5.1+ Display ing_A1 0+ primar y_A11. 1+ release	2.1	
$\begin{array}{c} .2.2\\ nicely_{-}\\ A5.1+\\ Display\\ ing_A1\\ 0+\\ primar\\ y_A11.\\ 1+\\ release\end{array}$	back_A	
nicely_ A5.1+ Display ing_A1 0+ primar $y_A11.$ 1+ release	1.7+[i6	
A5.1+ Display ing_A1 0+ primar $y_A11.$ 1+ release	.2.2	
Display $ing_A1$ 0+ primar $y_A11.$ 1+ release	nicely_	
ing_A1 0+ primar y_A11. 1+ release	A5.1+	
ing_A1 0+ primar y_A11. 1+ release	Display	
0+ primar y_A11. 1+ release	ing_A1	
primar y_A11. 1+ release	0+	
y_A11. 1+ release	primar	
1+ release	y_A11.	
release	1+	
d_A1.7	release	
-	d A1.7	
-		

	develo ping_A 2.1+ release d_A1.7 - would_																
	A7+ primar y_A11. 1+																
Word Count	32	0	2	15	0	0	0	0	1	0	4	5	2	5	16	0	5
young	is_A3+ has_A9 + case_A 4.1 has_A9 + very_A 13.3 good_ A5.1+ potenti al_A7+ showin g_A10 + mostly _A13.2 have_A 9+ even_A 13.1 is_A3+ develo ping_A 2.1+ showin g_A10 + second ary_A1 1.1-		underto ne_E1	wine_F 2 wine_F 2 wine_F 2 fruits_ F1 strawbe rry_F1 plum_F 1 wine_F 2 wine_F 2				Cn g	Toup		many_ N5 lots_N 5+ + some_ N5 first_N 4	bright_ O4.3 ruby_O 1.1 colour_ O4.3 purplis h_O4.3 red_O4 .3 refreshi ng_B2 + red_O4 .3 bright_ O4.3 ruby_O 1.1 purple_ O4.3 color_ O4.3	meanin g_Q1.1	charact ers_S2 mf	young_ T3- aging_ T3 fresh_T 3- Young _T3- still_T2 ++ young_ T3- new_T 3- youthfu 1_T3- fresh_T 3-	light_ W2	vibrant_ X5.2+ means_ X4.2 flavors_ X3.1 aromas_ X3.1

	appeari																
	appeari ng_A8																
	is_A3+																
Word	17	0	1	9	0	0	0	0	0	0	4	12	1	1	9	1	4
Count																	

Cue Word	A: gener al and abstra ct terms	B: the body & the individ ual	E: emotio nal actions, states & process es	F: food & farming	G: govt & the public domain	H: architec ture, buildin gs, houses & the home	I: money & comme rce	K: entertai nment, sports, & games	L: life & living things	M: movem ent, location , travel & transpo rt	N: number s & measur ement	O: substan ces, materia ls, objects & equipm ent	Q: linguist ics actions, states & process es	S: social actions, states & process es	T: time	W: the worl d and our envir onme nt	X: psych ologic al action s, states & proces ses
character	would _A7+ depen d_A2. 2 used_ A1.5. 1 t would _A7+ differ ent_A 6.1- usuall y_A6. 2+ use_A 1.5.1 analo gy_A 6.1+ more_ A13.3 differ ent_A 6.1- differ ent_A 6.1- differ ent_A 9 's_A3	profile _B1 profile _B1 profile _B1		grape_ F1 eaten_F 1/B1 wine_F 2 food_F 1 spices_ F1 wine_F 2 grape_ F1 wine_F 2 wines_ F2 wine_F 2[i4.2.1 based_ F2[i4.2.2 2 grape_ F1 made_ wine_F 2	represe ntation _G1.1			Au group	apples_ L3 apples_ L3 plants_ L3	his_ M6 outwar d_M6 provena nce_M 7/S4	then_N each_N 5.1+ most_N 5+++ Each_ N5.1+	triggers _O2	word_ Q3 sentenc e_Q3 talking _Q2.1 talk_Q 2.1 describ ed_Q2. 2 describ es_Q2. 2	people_ S2mfc charact er_S2m f Charact er_S2m f persona lity_S1. 2 persona lity_S1. 2 2	history _T1.1.1		aroma s_X3. 1 flavou rs_X3. 1 identif y_X2. 2+ smell_ X3.5 taste_ X3.1 known _X2.2 + X4.2_ X5.2+ style_ aromat ics_X 3.5

Semantic Source Domains Potentially Drawn from during Transfer Task: Noun POS Cue Words

+	
own_	
A9+	
can_	
A7+	
liken_	
A6.1+	
other_	
A6.1-	
is_A3	
+	
apprai	
sal_A	
5.1	
appea	
rance	
_A10	
+	
trait_	
S1.2	
is_A3	
+	
typica	
1_A4.	
2+	
variet	
y_A6. 3+	
makes	
A1.1	
.1	
is_A3	
+	
typica	
1	
A4.2	
+	
variet	
y_A6.	
3+	
Is_A3	
+	
good_	
A5.1+	
exam	
ple_A	
4.1	
given	
_A9-	

Word	is_A3 + A1.1. 1 posse sses_ A9+ displa ying_ A10+ hallm arks_ A4.2+ variet y_A6. 3+ 39	4	0	13	1	0	0	0	3	3	4	1	6	6	1	0	8
Count	39	4	0	15	1	0	0		5	5	4	1	0	0	1	0	8
								Cn group									
character	provi des_A 9- is_A3 + peculi arly_ A6.2- type_ A4.1 shows _A10 + certai n_A4. 2+ differ ent_A 6.1- others _A6.1 -/Z8 is_A3 + very_ A13.3 compl icated _A12-			grape_ F1 grape_ F1 wine_F 2 wine_F 2									express ion_Q3 describ e_Q2.2	identity _S2	origin_ T2+		makes _X9.2 +[i1.2. 1 it_X9. 2+[i1. 2.2

	good_ A5.1+																
Word Count	13	0	0	4	0	0	0	0	0	0	0	0	2	1	1	0	2
							A	Au group									
expressio n	would _A7+ talk_ Q2.1 differ ent_A 6.1- [i1.2. 1 are_A 3+ good_ A5.1+ A2.2 may_ A7+ be_A 3+ may_ A7+ be_A 3+ may_ A7+ be_A 3+ may_ A7+ be_A 3+ may_ A7+ be_A 3+ may_ A7+ be_A 3+ may_ A7+ be_A 3+ may_ A7+ talk_talk_ talk_ talk_ talk_talk_ talk_talk_talk_talk_talk_talk_talk_talk_		loves_ E2+	chocola te_F1 cakes_ F1[i1.2. 2 chocola te_F1 nutty_F 1 wine_F 2 wine_F 2 wine_F 2 grape_ F1 wine_F 2 Wine_F 2 wine_F 2 wine_F 2 wine_F 2 wine_F 2 wine_F 2 wine_F 2 wine Wine_F 2 wine_F 2 wine_F 2 wine_F 2 wine_F 2 wine_F 2 wine_F 2 wine V wine_F 2 wine_F 2 wine_F 2 wine_F 2 wine F 2 wine F 2 wine F 2 wine F 2 wine V Wine F 2 wine S V N N N N N N N N N N N N N N N N N N			richer_I 1.1++ store_I 2.2/H1c		life_L1 +	this_M 6 holds_ M2 this_M 6	All_N5 .1+ everyo ne_Z8/ N5.1+c some_ N5 also_N 5++ extent_ N5	appeali ng_O4. 2+	Express ion_Q3 cues_Q 1.1 Q3 express ion_ discuss _Q2.1 Express ion_Q3	charact er_S2m f persona lity_S1. 2 [i7.2.1	At_T1. 1.2[i5.3 .1 this_T11 .1.2[i5. 3.2 point_T 1.1.2[i5 .3.3	lighte r_W2	know_ X2.2+ identif y_X2. style_ X4.2 techni ques_ X4.2 techni ques_ X4.2 style_ tasted _X3.1 style_ X4.2 flavou rs_X3. 1

use_A			
1.5.1			
2+			
partic			
partic			
ular_			
A4.2+			
versio			
n_A4.			
1			
exam			
ple A			
ple_A 4.1			
type			
type_			
A4.1			
is_A3			
+			
typica			
1_A4.			
2+			
perha			
ns A			
ps_A 7			
made			
_A1.1			
1			
.1			
certai			
n_A4.			
2+[14.			
2+[i4. 2.1			
style_ A4.2+			
A4.2+			
[i4.2.			
[i4.2. 2			
is_A3			
+			
variet			
variet			
y_A6. 3+			
5+			
produ			
ction_			
A1.1.			
1			
would			
_A7+			
which			
is_A3			
+			
typica			
typica			

\_

	l_A4.																
	2+																
	displa																
	ying_																
	A10+																
	exhibi																
	ts_A1 0+																
	0+ showi																
	ng_A																
	10+																
	wond																
	erfull																
	y_A1																
	3.3																
	devel																
	oped_																
	Å2.1+																
	can_																
	A7+																
	show																
	A10																
	_A10																
	+																
	+ style_																
	+ style_ A4.2+																
	+ style_ A4.2+ [i6.2. 2																
	+ style_ A4.2+ [i6.2.	0	1	15	0	0	2	0	1	3	5	1	6	2	3	1	10
Word Count	+ style_ A4.2+ [i6.2. 2	0	1	15	0	0		0 Cn group	1	3	5	1	6	2	3	1	10
Count	+ style_ A4.2+ [i6.2. 2 42 shows	birth_	1	nutty_F	0	0	rich_I1.		1 life_L1	This_M	a_N5+[	appeali	telling_	strong_	3	1	aroma
Count expressio	+ style_ A4.2+ [i6.2. 2 42 \$hows _A10		1	nutty_F 1	0	0				This_M 6	a_N5+[ i1.2.1	appeali ng_04.	telling_ Q2.2	strong_ S1.2.5+	3	1	aroma s_X3.
Count expressio	+ style_ A4.2+ [i6.2. 2 42 shows _A10 +	birth_	1	nutty_F 1 wine_F	0	0	rich_I1.		life_L1	This_M 6 where_	a_N5+[ i1.2.1 lot_N5	appeali ng_O4. 2+	telling_ Q2.2 tell_Q2	strong_ S1.2.5+ and_S2	3	1	aroma s_X3. 1
Count expressio	+ style_ A4.2+ [i6.2. 2 42 shows _A10 + are_A	birth_	1	nutty_F 1 wine_F 2	0	0	rich_I1.		life_L1	This_M 6	a_N5+[ i1.2.1 lot_N5 +[i1.2.2	appeali ng_O4. 2+ charact	telling_ Q2.2	strong_ S1.2.5+ and_S2 mf[i2.2.	3	1	aroma s_X3. 1
Count expressio	+ style_ A4.2+ [i6.2. 2 42 42 shows _A10 + are_A 3+	birth_	1	nutty_F 1 wine_F 2 nutty_F	0	0	rich_I1.		life_L1	This_M 6 where_	a_N5+[ i1.2.1 lot_N5 +[i1.2.2 some_	appeali ng_O4. 2+ charact eristics	telling_ Q2.2 tell_Q2	strong_ S1.2.5+ and_S2 mf[i2.2. 1	3	1	aroma s_X3. 1 trying _X8+
Count expressio	+ style_ A4.2+ [i6.2. 2 42 * * * * * * * * * * * * * *	birth_	1	nutty_F 1 wine_F 2 nutty_F 1	0	0	rich_I1.		life_L1	This_M 6 where_	a_N5+[ i1.2.1 lot_N5 +[i1.2.2 some_ N5	appeali ng_O4. 2+ charact	telling_ Q2.2 tell_Q2	strong_ S1.2.5+ and_S2 mf[i2.2. 1 other_S	3	1	aroma s_X3. 1 trying _X8+ impres
Count expressio	+ style_ A4.2+ [i6.2. 2 42 * * * * * * * * * * * * * * * * *	birth_	1	nutty_F 1 wine_F 2 nutty_F 1 wine_F	0	0	rich_I1.		life_L1	This_M 6 where_	a_N5+[ i1.2.1 lot_N5 +[i1.2.2 some_ N5 grow_	appeali ng_O4. 2+ charact eristics	telling_ Q2.2 tell_Q2	strong_ S1.2.5+ and_S2 mf[i2.2. 1 other_S 2mf[i2.	3	1	aroma s_X3. 1 trying _X8+ impres sion_
Count expressio	+ style_ A4.2+ [i6.2. 2 42 * * * * * * * * * * * * * * * * *	birth_	1	nutty_F 1 wine_F 2 nutty_F 1 wine_F 2	0	0	rich_I1.		life_L1	This_M 6 where_	a_N5+[ i1.2.1 lot_N5 +[i1.2.2 some_ N5 grow_ N3.2+/	appeali ng_O4. 2+ charact eristics	telling_ Q2.2 tell_Q2	strong_ S1.2.5+ and_S2 mf[i2.2. 1 other_S 2mf[i2. 2.2	3	1	aroma s_X3. 1 trying _X8+ impres sion_ X2.1
Count expressio	+ style_ A4.2+ [i6.2. 2 42 * * * * * * * * * * * * * * * * *	birth_	1	nutty_F 1 wine_F 2 nutty_F 1 wine_F 2 wine_F	0	0	rich_I1.		life_L1	This_M 6 where_	a_N5+[ i1.2.1 lot_N5 +[i1.2.2 some_ N5 grow_	appeali ng_O4. 2+ charact eristics	telling_ Q2.2 tell_Q2	strong_ S1.2.5+ and_S2 mf[i2.2. 1 other_S 2mf[i2. 2.2 charact	3	1	aroma s_X3. 1 trying _X8+ impres sion_ X2.1
Count expressio	+ style_ A4.2+ [i6.2. 2 42 * * * * * * * * * * * * * * * * *	birth_	1	nutty_F 1 wine_F 2 nutty_F 1 wine_F 2 wine_F 2	0	0	rich_I1.		life_L1	This_M 6 where_	a_N5+[ i1.2.1 lot_N5 +[i1.2.2 some_ N5 grow_ N3.2+/	appeali ng_O4. 2+ charact eristics	telling_ Q2.2 tell_Q2	strong_ S1.2.5+ and_S2 mf[i2.2. 1 other_S 2mf[i2. 2.2 charact er_S2m	3	1	aroma s_X3. 1 trying _X8+ impress sion_ X2.1 style_ X4.2
Count expressio	+ style_ A4.2+ [i6.2. 2 42 * * * * * * * * * * * * * * * * *	birth_	1	nutty_F 1 wine_F 2 nutty_F 1 wine_F 2 wine_F 2 wine_F	0	0	rich_I1.		life_L1	This_M 6 where_	a_N5+[ i1.2.1 lot_N5 +[i1.2.2 some_ N5 grow_ N3.2+/	appeali ng_O4. 2+ charact eristics	telling_ Q2.2 tell_Q2	strong_ S1.2.5+ and_S2 mf[i2.2. 1 other_S 2mf[i2. 2.2 charact	3	1	aroma s_X3. 1 trying _X8+ impres sion X2.1 style X4.2 meani
Count expressio	+ style_ A4.2+ [i6.2. 2 42 shows _A10 + are_A 3+ very_ A13.3 show' s_A1 0+ gives _A9-	birth_	1	nutty_F 1 wine_F 2 nutty_F 1 wine_F 2 wine_F 2	0	0	rich_I1.		life_L1	This_M 6 where_	a_N5+[ i1.2.1 lot_N5 +[i1.2.2 some_ N5 grow_ N3.2+/	appeali ng_O4. 2+ charact eristics	telling_ Q2.2 tell_Q2	strong_ S1.2.5+ and_S2 mf[i2.2. 1 other_S 2mf[i2. 2.2 charact er_S2m	3	1	aroma s_X3. 1 trying _X8+ impre: sion X2.1 style_ X4.2 meani
Count expressio	+ style_ A4.2+ [i6.2. 2 42 * * * * * * * * * * * * * * * * *	birth_	1	nutty_F 1 wine_F 2 nutty_F 1 wine_F 2 wine_F 2 wine_F	0	0	rich_I1.		life_L1	This_M 6 where_	a_N5+[ i1.2.1 lot_N5 +[i1.2.2 some_ N5 grow_ N3.2+/	appeali ng_O4. 2+ charact eristics	telling_ Q2.2 tell_Q2	strong_ S1.2.5+ and_S2 mf[i2.2. 1 other_S 2mf[i2. 2.2 charact er_S2m	3	1	aroma s_X3. 1 trying _X8+ impres sion X2.1 style X4.2 meani
Count expressio	+ style_ A4.2+ [i6.2. 2 42 * * * * * * * * * * * * * * * * *	birth_	1	nutty_F 1 wine_F 2 nutty_F 1 wine_F 2 wine_F 2 wine_F	0	0	rich_I1.		life_L1	This_M 6 where_	a_N5+[ i1.2.1 lot_N5 +[i1.2.2 some_ N5 grow_ N3.2+/	appeali ng_O4. 2+ charact eristics	telling_ Q2.2 tell_Q2	strong_ S1.2.5+ and_S2 mf[i2.2. 1 other_S 2mf[i2. 2.2 charact er_S2m	3	1	aroma s_X3. 1 trying _X8+ impres sion_ X2.1 style_ X4.2 meani
	+ style_ A4.2+ [i6.2. 2 42 * * * * * * * * * * * * * * * * *	birth_	1	nutty_F 1 wine_F 2 nutty_F 1 wine_F 2 wine_F 2 wine_F	0	0	rich_I1.		life_L1	This_M 6 where_	a_N5+[ i1.2.1 lot_N5 +[i1.2.2 some_ N5 grow_ N3.2+/	appeali ng_O4. 2+ charact eristics	telling_ Q2.2 tell_Q2	strong_ S1.2.5+ and_S2 mf[i2.2. 1 other_S 2mf[i2. 2.2 charact er_S2m	3	1	aroma s_X3. 1 trying _X8+ impres sion_

	made _A1.1 .1 .1 show _A8																
Word Count	9	0	0	6	0	0	1	0	1	2	4	2	2	4	0	0	5
								Au group									
	comp arison _A6.1 being _A3+ compl exity_ A12- are_A 3+ i2.2.2 are_A 3+ obvio us_A 11.2+ indica te_A1 0+ would _A7+ carefu 1_A1. 3+ devel op_A 2.1+ more_ A13.3 prima ry_A1	decrep it_B2-		wine_F 2 wine_F 2 drunk_ F2/B1 wine_F 2 wine_F 2 drunk_ F2/B1 wine_F 2 drunk_ F2/B1 wine_F 2 grape_ F1 fruit_F 1 Wine_F F2 Wine_F 2 grape_ F2 Wine_F 1 Wine_F 5 2 Wine_F 2 State F3 State F3		cellar_ H2 cellar_ H2 living_ cellar_ H2H4			life_L1 + life_L1 + die_L1 Life_L 1+ longevi ty_L1/ T3+ life_L1 +	there_ M6 goes_M 1	too_N5 ++ immedi ately_N 3.8+ too_N5 much_ N5.2+[i 3.2.2. all_N5. 1+	tannins _O1 compo nents_ O2 gracefu lly_O4. 2+ charact eristics _O4.1 fading_ O4.3 or_Z5 structur al_O4.1 conditi ons_O4 .1 product _O2	means_ Q1.1 discuss _Q2.1	person_ S2mfc charact ers_S2 mf need_S 6+ allow_ S7.4+ sacrifici ng_S9 2+[i3.2. 1	youth_ T3- /S2mf adolesc ent_T3- /S2mf maturit y_T3+ old_T3 +[i1.2.1 age_T3 +[i1.2.2 stage_T3 +[i1.2.2 stage_T3 +[i1.2.2 stage_T3 +[i1.2.2 stage_T3 +[i1.2.2 stage_T3 +[i1.2.1 age_T3 +[i1.2.1 age_T3 +[i1.2.1 age_T3 +[i1.2.1 age_T3 +[i1.2.1 age_T3 +[i1.2.1 age_T3 +[i1.2.1 age_T3 +[i1.2.1 age_T3 +[i1.2.2 stage_T 1.3 mature _T3+ for_T1. 3[i4.3.1 a_T1.3[i 4.3.2 decade _T1.3[i 4.3.3 aged_T 3++ for_T1. 3+[i5.3. 1 many_ T1.3+[i 5.3.2 years_		Hopef ully_X 2.6+ - acidity _X3.1 assess ed_X2 .4/A5 seen_ X3.4

	$\begin{array}{c} can_{}\\ A7+\\ 's_{}A3\\ +\\ vary_{}\\ A6.1-\\ depen\\ ding_{}\\ A2.2\\ variet\\ y_{}A6.\\ 3+\\ qualit\\ y_{}A5.\\ 1\\ is_{}A3\\ +\\ evolut\\ ion_{}A\\ 2.1+\\ can_{}\\ A7_{}\end{array}$														5.3.3 constan t_T2++ will_T1 .1.3 vintage _T3 youthfu 1_T3- mature _T3+/A 2.1 future_ T1.1.3 long_T 1.3+ will_T1 .1.3		
	A7+																
	can_ A7+																
Word Count	26	1	0	13	0	4	0	0	6	2	5	9	2	5	25	0	4
								Cn group									
life	impro ve_A 5.1+/ A2.1 be_A 3+ be_A 3+ keep_ A9+ showi ng_A 10+ can_ A7+		enjoyed _E2+	wine_F 2 wine_F 2 wine_F 2 wine_F 2				life_L1 +	falls_M 1[i1.2.1 down_ M1[i1. 2.2 this_M 6 this_M 6	N5++ 1			express ive_Q1. 1 means_ Q1.1	conserv ed_S8+ charact ers_S2 mf meet_S 3.1	longer_ T1.3++ still_T2 ++ years_ T1.3 now_T 1.1.2 will_T1 .1.3 time_T 1 aged_T 3++ at_T1.1 .2[i2.3.		expect ed_X2 .6+ able_ X9.1+ aroma s_X3. flavors _X3.1 see_X 3.4

'ord ount	14	0	1	4	0	0	0	1	4	1	0	0	2	3	11	0	5
	A7+																
	can_																
	++																
	_A5.1																
	better																
	be_A 3+																
	7+																
	ial_A																
	potent														++		
	A9+														still_T2		
	have_														.3.3		
	3+														1.1.2[i2		
	are_A														point_T		

$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Cue Word	A: general and abstract terms	B: the body & the individ ual	E: emotio nal actions, states & process es	F: food	G: govt & the public domain	H: architec ture, buildin gs, houses & the home	I: money & comme rce	K: entertai nment, sports, & games	L: life & living things	M: movem ent, locatio n, travel & transpo rt	N: number s & measur ement	O: substan ces, materia ls, objects & equipm ent	Q: linguist ics actions, states & process es	S: social actions, states & process es	T: time	W: the world and our environ ment	X: psychol ogical actions, states & process es
depend _A2.2 differen t_A6.1- differen 1 differen 1 differen 1	holding	A7+ Giving _A9- exampl es_A4. 1 giving_ A9- form_A 4.1 is_A3+ wrappi ng_A1. 1.1 escape_ A1.7- would_ A7+ use_A1 .5.1 analogy _A6.1+ providi ng_A9- providi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A1. from_A A1.7- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A9- grovidi ng_A1. from_A A1.7- grovidi ng_A1. from_A A1.7- grovidi ng_A1. from_A A1.7- grovidi ng_A1.7- grovidi ng_A9- grovidi ng A9- grovidi ng A9- grovidi A9- grovidi A9- grovidi A9- grovidi A9- grovidi A9- grovidi A9- gro	B1 profile_ B1 weavin		1 mousse _F1 wine's_ F2 wine_F 2 wine_F 2 wine_F 2 fruit_F 1 wine_F 2 wine_F		H2[i1.2 .1 wall_H		_K2 drums_ K2 song_K 2 harmon iously_ K2 plays_	Au group	_M2 out_M6 bringin g_M2 carries_ M2	5 piece_ N5.1- slowly_ N3.8- individ ual_N5 - compos ing_N5 .1+ overall _N5.1+ length_	e_O4.1 tannins _O1 Gelatin e_O1.1/ A2.1 mortar_ O1.1 ingredi ents_O 1 wool_ O1.1 compo nents_ O2 structur re_O4.1 Structur res_O4.1 B1 compo nents_ O2 tannin_ O1 structur es_O4.	2.1 citing_	8+ bind_S 6 togethe r_S5+ bond_S 5+ togethe r_S5+ togethe r_S5+ cohesiv e_S5+ needs_ S6+ binding support s_S8+ togethe r_S5+	ous_T2		flavour s_X3.1 flavour s_X3.1 taste_X 3.1 flavour _X3.1 capabil ities_X 9.1+ require d_X7+

Semantic Source Domains Potentially Drawn from during Transfer Task: Verb POS Cue Words

												01					
												structur					
												e_04.1					
												structur					
												e_04.1					
												tannin_					
												O1 acid_O					
												1 acid_0					
												balance					
												_04.1/					
												B1					
Word	15	3	1	10	0	2	1	5	0	4	7	19	2	12	1	0	6
count									~								
									Cn group								
holding	fully_A	bones_	feel_E1	fruit_F			rich_I1.			this_M	further_	tannins	word_	charact	time_T		acidity
	13.2	B1		1			1+			6	N5++	_01	Q3	ers_S2	1		_X3.1
	integrat	body_B		wine_F			role_I3.				all_N5.	firm_O	describ	mf	used_T		acidity
	ed_A1. 8+	1 weaved		2 wine_F			1				1+ more_	4.5 structur	e_Q2.2 means_		1.1.1[i1 .2.1		_X3.1,
	is_A3+	_B5		2							N5++	es_04.	Q1.1		.2.1 to_T1.1		-
	good_	backbo		wine_F							all_N5.	1	Q1.1		.1[i1.2.		
	A5.1+	ne_B1		2							1+	tannin_			2		
	can_A7	-		wine_F							all_N5.	01			need_S		
	+			2							1+	frame_			6+		
	develop			alcohol								O2			aged_T		
	ed_A2.			_F2								structur			3++		
	1+			sugar_								e_04.1					
	given_			F1								compo					
	A9- differen			wine_F 2								nents_ O2					
	t_A6.1-			Z								silk_O1					
	very_A											.1					
	13.3											tannin_					
	well_A											01					
	5.1+											compo					
	very_A											nents_					
	13.3											02					
	well_A											tannin_					
	5.1+											01					
	is_A3+ other_											tannin_ O1					
	A6.1-											astringe					
	is_A3+											nt_O4.					
Word	14	4	1	8	0	0	2	0	0	1	5	1 13	3	1	5	0	2
count	14	4	1	0	U	U	2	0	0	1	3	13	3	1	3	0	L

				Au group						
orovide	aspect_	refreshi	wine_F	brings_	Each_N	structur	discuss	Togeth	shorter	glance
	A4.1	ng_B2	2	M2	5.1 +	al_O4.1	_Q2.1	er_S5+	_T1.3	X3.4
	combin	+	wine_F	this_M	complet	mineral	describ	charact	finish_	sensor
	e_A2.2		2	6	e_N5.1	_01	ed_Q2.	ers_S2	T2-	_X5.2-
	make_		wine_F	base_M	+	structur	2	mf	later_T	savou
	A1.1.1		2	7	first_N	ally_O		charact	4	y_X3.
	proved		wine_F		4	4.1		ers_S2	finish_	feel_X
	_A5.2+		2		some_	compo		mf	T2-	2.1
	provide		wine_F		N5	nents_		support		savou
	s_A9-		2		more_	02		s_\$8+		y_X3.1
	using_		wine_F		N5++	compo		charact		aroma
	A1.5.1		2		length_	nents_		ers_S2		_X3.1
	specific		wine_F		N3.7	02		mf		flavou
	_A4.2+		2		overall	attribut		charact		s_X3.1
	exampl		wine_F		_N5.1+	es_04.		ers_S2		framev
	es_A4.		2			1		mf		ork_X4
	1)		wine_F			structur		charact		.2
	Providi		2			e_04.1		ers_S2		.2
	ng_A9-		 fruit_F			0_01.1		mf		
	is_A3+		1					help_S		
	are_A3		wine_F					8+		
	+		2					charact		
	openin		2					er_S2m		
	g_A1.1							f		
	.1							support		
	gift_A9							_S8+		
	5 <sup>m</sup> _1							aid_S8		
	is_A3+							+		
	obvious									
	_A11.2									
	+									
	provide									
	s_A9-									
	subtle_									
	A11.2-									
	aspects									
	_A4.1									
	would_									
	A7+									
	sense_									
	A4.1									
	other_									
	A6.1-									
	would_									
	Δ7⊥									
	A7+ perhaps _A7									

	being_ A3+			wine_F						reach_ M1		frame_ O2 ripen_			fresh_T 3-		feeling _X2.1 sensed
provide s	gives_ A9-			wine_F 2						this_M 6	length_ N3.7	core_O 2			freshne ss_T3-		savour y_X3.1
									Cn group								
Word Count	38	1	0	11	0	0	0	0	0	0	3	4	0	8	1	0	5
	providi ng_A9- 38																
	/_Z5																
	giving_ A9-																
	giving_																
	ng A9-																
	providi																
	/_Z5																
	A9-																
	giving_																
	5.1																
	ns_A1.																
	t_A6.1- functio																
	differen																
	ute_A9																
	contrib																
	1-																
	nt_A6.																
	Differe																
	A11.1+																
	ns_A3+ main_																
	A9- is_A3+																
	gives_ A9-																
	_A2.1+																
	develop																
	_A2.1+																
	develop																
	A8																
	7+ appear_																
	may_A																
	A8																
	appear_																
	7+																
	may_A																
	13.6																

	fully_A 13.2 fully_A 13.2 gives_ A9- shows_ A10+ sense_			wine_F 2								O4.1/L 3/F1					_X3 interest ing_X5 .2+ experie nce_X2 .2+
Word Count	<u>A4.1</u> 7	0	0	3	0	0	0	0	0	2	1	3	0	0	2	0	5
									Au group								
showin g	specific _A4.2+ is_A3+ are_A3 + would_ A7+ show_ A10+ is_A3+ are_A3 + obvious _A11.2 + main_ A11.1+ display ed_A10 + can_A7 + detecte d_A10 + On_A1 0+[i2.2.2 detailed _A4.2+	nose_B 1 nose_B 1		food_F 1 wine_F 2 spiced_ F1 apricot _F1 cashew _F1 wine_F 2 wine_F 2 wine_F 2					bouque ts_L3	bring_ M2[i1. 2.1 in_M2[ i1.2.2 leaping _M1	second _N4 negligi ble_N3. 2 both_N 5 mediu m_N3. 2 intensit y_N5 intensit y_N5 more_ N5++	images _O4.1 ingredi ents_O 1 glass_ O1.1 glass_ O1.1	languag e_Q3 Showin g_Q4.3 describ ed_Q2. 2	charact ers_S2 mf charact ers_S2 mf	will_T1 .1.3		aromas _X3.1 perceiv ed_X4. 1 skills_ X9.1+ smell_ X3.5 aromas _X3.1 aromas _X3.1 aromas _X3.1 aromas _X3.1 flavour s_X3.1 flavour s_X3.1 seen_X 3.4

	as_A6.																
	1-																
	[i3.3.1																
	oppose																
	d_A6.1																
	-[i3.3.2																
	to_A6.																
	1-																
	[i3.3.3																
	pronou																
	nced_A																
	11.2+																
	display																
	_A10+																
	_A10+ certain																
	certain																
	_A4.2+																
	can_A7																
	+																
	showin																
	g_A10																
	+																
	more_																
	A13.3																
	comple																
	x_A12-																
Word	x_A12- 26	2	0	8	0	0	0	0	1	3	7	4	3	2	1	0	12
Word Count	x_A12- 26	2	0	8	0	0	0	0			7	4	3	2	1	0	12
	x_A12- 26	2	0	8	0	0	0	0	1 Cn group		7	4	3	2	1	0	12
Count	26		0		0	0	0	0	Cn group					2	1	0	
Count	26 reveals	nose_B	0	apricot	0	0	0	0	Cn group bouque	getting	slowly_	glass_	express	2	1	0	aromas
Count	26 reveals _A10+		0	apricot _F1	0	0	0	0	Cn group	getting _M2[i1	slowly_ N3.8-			2	1	0	aromas _X3.1
Count	26 reveals _A10+ release	nose_B	0	apricot _F1 cashew	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1	slowly_ N3.8- high_N	glass_	express	2	1	0	aromas _X3.1 flavors
Count	26 reveals _A10+ release _A1.7-	nose_B	0	apricot _F1 cashew _F1	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1 out_M2	slowly_ N3.8- high_N 3.7	glass_	express	2	1	0	aromas _X3.1 flavors _X3.1
Count	26 reveals _A10+ release _A1.7- swirlin	nose_B	0	apricot _F1 cashew _F1 wine_F	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1 out_M2 [i1.2.2	slowly_ N3.8- high_N 3.7 intensit	glass_	express	2	1	0	aromas _X3.1 flavors _X3.1 aromas
Count	26 reveals _A10+ release _A1.7- swirlin g_A1.1	nose_B	0	apricot _F1 cashew _F1 wine_F 2	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1 out_M2 [i1.2.2 this_M	slowly_ N3.8- high_N 3.7	glass_	express	2	1	0	aromas _X3.1 flavors _X3.1 aromas _X3.1
Count	26 reveals _A10+ release _A1.7- swirlin g_A1.1 _1	nose_B	0	apricot _F1 cashew _F1 wine_F 2 wine_F	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1 out_M2 [i1.2.2	slowly_ N3.8- high_N 3.7 intensit	glass_	express	2	1	0	aromas _X3.1 flavors _X3.1 aromas _X3.1 aromas
Count	26 reveals _A10+ release _A1.7- swirlin g_A1.1 _1 has_A9	nose_B	0	apricot _F1 cashew _F1 wine_F 2 wine_F 2	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1 out_M2 [i1.2.2 this_M	slowly_ N3.8- high_N 3.7 intensit	glass_	express	2	1	0	aromas _X3.1 flavors _X3.1 aromas _X3.1 aromas _X3.1
Count	26 reveals _A10+ release _A1.7- swirlin g_A1.1 _1 has_A9 can_A7	nose_B	0	apricot _F1 cashew _F1 wine_F 2 wine_F 2 wine_F	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1 out_M2 [i1.2.2 this_M	slowly_ N3.8- high_N 3.7 intensit	glass_	express	2	1	0	aromas _X3.1 flavors _X3.1 aromas _X3.1 aromas _X3.1 meanin
Count	26 reveals _A10+ release _A1.7- swirlin g_A1.1 _1 has_A9 can_A7 +	nose_B	0	apricot _F1 cashew _F1 wine_F 2 wine_F 2 wine_F 2	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1 out_M2 [i1.2.2 this_M	slowly_ N3.8- high_N 3.7 intensit	glass_	express	2	1	0	aromas _X3.1 flavors _X3.1 aromas _X3.1 aromas _X3.1 meanin g_X2.1
Count	26 reveals _A10+ release _A1.7- swirlin g_A1.1 .1 has_A9 can_A7 + disting	nose_B	0	apricot _F1 cashew _F1 wine_F 2 wine_F 2 wine_F 2 wine_F	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1 out_M2 [i1.2.2 this_M	slowly_ N3.8- high_N 3.7 intensit	glass_	express	2	1	0	aromas _X3.1 flavors _X3.1 aromas _X3.1 aromas _X3.1 meanin g_X2.1 aromas
Count	26 reveals _A10+ release _A1.7- swirlin g_A1.1 .1 has_A9 can_A7 + disting uish_A	nose_B	0	apricot _F1 cashew _F1 wine_F 2 wine_F 2 wine_F 2 wine_F 2	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1 out_M2 [i1.2.2 this_M	slowly_ N3.8- high_N 3.7 intensit	glass_	express	2	1	0	aromas _X3.1 flavors _X3.1 aromas _X3.1 aromas _X3.1 meanin g_X2.1
Count	26 reveals _A10+ release _A1.7- swirlin g_A1.1 .1 has_A9 can_A7 + disting	nose_B	0	apricot _F1 cashew _F1 wine_F 2 wine_F 2 wine_F 2 wine_F 2 dried_F	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1 out_M2 [i1.2.2 this_M	slowly_ N3.8- high_N 3.7 intensit	glass_	express	2	1	0	aromas _X3.1 flavors _X3.1 aromas _X3.1 aromas _X3.1 meanin g_X2.1 aromas
Count	26 reveals _A10+ release _A1.7- swirlin g_A1.1 .1 has_A9 can_A7 + disting uish_A	nose_B	0	apricot _F1 cashew _F1 wine_F 2 wine_F 2 wine_F 2 wine_F 2 dried_F	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1 out_M2 [i1.2.2 this_M	slowly_ N3.8- high_N 3.7 intensit	glass_	express	2	1	0	aromas _X3.1 flavors _X3.1 aromas _X3.1 aromas _X3.1 meanin g_X2.1 aromas
Count	26 reveals _A10+ release _A1.7- swirlin g_A1.1 .1 has_A9 can_A7 + disting uish_A 6.1- differen	nose_B	0	apricot _F1 cashew _F1 wine_F 2 wine_F 2 wine_F 2 wine_F 2 dried_F 1[i2.2.1	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1 out_M2 [i1.2.2 this_M	slowly_ N3.8- high_N 3.7 intensit	glass_	express	2	1	0	aromas _X3.1 flavors _X3.1 aromas _X3.1 aromas _X3.1 meanin g_X2.1 aromas
Count	26 reveals _A10+ release _A1.7- swirlin g_A1.1 .1 has_A9 can_A7 + disting uish_A 6.1- differen t_A6.1-	nose_B	0	apricot _F1 cashew _F1 wine_F 2 wine_F 2 wine_F 2 dried_F 1[i2.2.1 fruits_F	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1 out_M2 [i1.2.2 this_M	slowly_ N3.8- high_N 3.7 intensit	glass_	express	2	1	0	aromas _X3.1 flavors _X3.1 aromas _X3.1 aromas _X3.1 meanin g_X2.1 aromas
Count	26 reveals _A10+ release _A1.7- swirlin g_A1.1 .1 has_A9 can_A7 + disting uish_A 6.1- differen t_A6.1- find_A	nose_B	0	apricot _F1 cashew _F1 wine_F 2 wine_F 2 wine_F 2 wine_F 2 dried_F 1[i2.2.1	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1 out_M2 [i1.2.2 this_M	slowly_ N3.8- high_N 3.7 intensit	glass_	express	2	1	0	aromas _X3.1 flavors _X3.1 aromas _X3.1 aromas _X3.1 meanin g_X2.1 aromas
Count	26 reveals _A10+ release _A1.7- swirlin g_A1.1 .1 has_A9 can_A7 + disting uish_A 6.1- differen t_A6.1- find_A 10+	nose_B	0	apricot _F1 cashew _F1 wine_F 2 wine_F 2 wine_F 2 dried_F 1[i2.2.1 fruits_F	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1 out_M2 [i1.2.2 this_M	slowly_ N3.8- high_N 3.7 intensit	glass_	express	2	1	0	aromas _X3.1 flavors _X3.1 aromas _X3.1 aromas _X3.1 meanin g_X2.1 aromas
Count	26 reveals _A10+ release _A1.7- swirlin g_A1.1 has_A9 can_A7 + disting uish_A 6.1- differen t_A6.1- find_A 10+ showin	nose_B	0	apricot _F1 cashew _F1 wine_F 2 wine_F 2 wine_F 2 dried_F 1[i2.2.1 fruits_F	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1 out_M2 [i1.2.2 this_M	slowly_ N3.8- high_N 3.7 intensit	glass_	express	2	1	0	aromas _X3.1 flavors _X3.1 aromas _X3.1 aromas _X3.1 meanin g_X2.1 aromas
Count	26 reveals _A10+ release _A1.7- swirlin g_A1.1 .1 has_A9 can_A7 + disting uish_A 6.1- differen t_A6.1- find_A 10+	nose_B	0	apricot _F1 cashew _F1 wine_F 2 wine_F 2 wine_F 2 dried_F 1[i2.2.1 fruits_F	0	0	0	0	Cn group bouque	getting _M2[i1 .2.1 out_M2 [i1.2.2 this_M	slowly_ N3.8- high_N 3.7 intensit	glass_	express	2	1	0	aromas _X3.1 flavors _X3.1 aromas _X3.1 aromas _X3.1 meanin g_X2.1 aromas

Word	9	1	0	8	0	0	0	0	1	3	3	1	1	0	0	0	6
Count																	

	412

#	Participant ID	Country	Reside	WTN	MRW	Transfer	SOURCE
1	504069	Au	Au	the bouquet is extremely complex with both wood and fruit aromas	complex	If_Z7 theoretical_A1.6PUNC the_Z5 curry_P1/F1[i1.2.1 example_P1/F1[i1.2.2 PUNC If_Z7 practical_A1.6PUNC two_N1 wines_F2 showing_A10+ simple_A12+ and_Z5 the_Z5 other_A6.1- showing_Q4.3 complexity_A12-	A THREE DIMENSIONAL ARTEFACT
2	504118	Au	Au	the bouquet is extremely complex with both wood and fruit aromas	complex	Complex_H1 is_Z5 often_N6+ used_T1.1.1[i1.2.1 to_T1.1.1[i1.2.2 describe_Q2.2 a_Z5 wine_F2 where_M6 you_Z4[i2.2.1 know_Z4[i2.2.2 there_Z5 are_A3+ characters_S2mf there_M6 but_Z5 you_Z8mf ca_A7+ n't_Z6 pin_A4.2+[i3.2.1 point_A4.2+[i3.2.2 them_Z8mfn	A PERSON
3	504212	Au	Au	the bouquet is extremely complex with both wood and fruit aromas	complex	I_Z8mf would_A7+ use_A1.5.1 a_Z5 musical_K2 analogy_A6.1+PUNC one_N1 instrument_O2 alone_S5- could_A7+ be_Z5 considered_X2.1 simple_A12+ while_Z5 a_Z5 whole_N5.1+ orchestra_K2/S5c is_A3+ complex_A12-	A THREE DIMENSIONAL ARTEFACT
4	504877	Au	Au	the bouquet is extremely complex with both wood and fruit aromas	complex	That_Z5 there_Z5 are_A3+ more_N5++ than_Z5 one_N5-[i1.3.1 or_N5-[i1.3.2 two_N5-[i1.3.3 distinct_A6.1- aromas_X3.1 detectable_A10+ and_Z5 that_Z5	A PERSON

Adjective POS: Metaphoric themes (i.e., SOURCE) used to transfer understanding

						these_Z5 aromas_X3.1 come_M6[i2.2.1 from_M6[i2.2.2 very_A13.3 different_A6.1- families/areas_Z99PUNC For_Z5[i3.2.1 example_Z5[i3.2.2 - _PUNC rather_Z5[i4.2.1 than_Z5[i4.2.2 just_A14 being_A3+ very_A4.2+ citrus_Z99/A2.2[i5.2.1 driven_Z99/A2.2[i5.2.2 ,_PUNC showing_A10+ lemon_F1 &;_PUNC lime_F1 characteristics_O4.1 ,_PUNC perhaps_A7 the_Z5 wine_F2 also_N5++ shows_A10+ some_N5 crisp_O4.5 green_O4.3 apple_L3 ,_PUNC some_N5 floral_L3 characters_S2mf and_Z4[i6.3.1 so_Z4[i6.3.2 on_Z4[i6.3.3PUNC	
5	516712	Au	Au	the bouquet is extremely complex with both wood and fruit aromas	complex	Richly_O4.1 textured_O4.5 layered_O4.1 flavours_X3.1 and_Z5 aromas_X3.1 adding_N5+/A2.1 depth_N3.3+ ,_PUNC dimension_A4.1 ,_PUNC intrigue_X5.2+	A TEXTILE
6	505140	Au	Au	the bouquet is extremely complex with both wood and fruit aromas	complex	a_Z5 complex_A12- wine_F2 is_A3+ one_Z8 which_Z8 is_A3+ difficult_A12- to_Z5 define_Q2.2PUNC Each_N5.1+ of_Z5 the_Z5 components_O2 are_Z5 perfectly_A13.2 integrated_A1.8+ giving_A9- the_Z5 taster_X3.1/S2mf a_Z5 sense_A4.1 of_Z5 wholeness_G2.2+ and_Z5 completness_Z99PUNC	AN OBJECT

7	506198	Au	Au	the bouquet is extremely complex with both wood and fruit aromas	complex	A_Z5 wine_F2 bouquet_L3 can_A7+ be_A3+ simple_A12+ or_Z5 complex_A12- ;_PUNC it_Z8 can_A7+ be_A3+ low_N3.7- in_Z5 intensity_N5 or_Z5 pronounced_Q3PUNC If_Z7 a_Z5 wine_F2 had_A9+ alot_N5+ of_Z5 descritors_Z99 for_Z5 its_Z8 bouquet_L3 ,_PUNC it_Z8 could_A7+ be_Z5 described_Q2.2 as_Z5 complex_A12- PUNC	AN OBJECT
8	506880	Cn	Hong Kong	the wine is extremely complex with both wood and fruit aromas	complex	A_Z5 bouquet_L3 that_Z8 contains_A1.8+ so_N5[i1.2.1 many_N5[i1.2.2 elements_A4.1 that_Z8 they_Z8mfn are_A3+ difficult_A12- to_Z5 describe_Q2.2 one_N5-[i2.3.1 by_N5-[i2.3.2 one_N5- [i2.3.3	AN OBJECT
9	508309	Cn	Cn (Mainland)	the wine is extremely complex with both wood and fruit aromas	complex	with_Z5 many_N5+ different_A6.1- aromas_X3.1 of_Z5 different_A6.1- categories_A4.1PUNC diversity_A6.3+	AN OBJECT
10	509276	Cn	Cn (Mainland)	the wine is extremely complex with both wood and fruit aromas	complex	As_Z5[i1.2.1 for_Z5[i1.2.2 a_Z5 wine_F2 ,_PUNC complex_H1 refers_Q2.2 to_Z5 not_Z5[i2.2.1 only_Z5[i2.2.2 the_Z5 amount_N5 of_Z5 different_A6.1- fruit_F1 aromas_X3.1 ,_PUNC but_Z5 also_N5++ the_Z5 aromas_X3.1 at_Z5 different_A6.1- level_N3.7 :_PUNC entry_M7 level_N3.7 aromas_X3.1 of_Z5 fruit_F1 ,_PUNC	A LIVING ORGANSIM

11 5	510302	Cn (	Cn Mainland)	the wine is extremely complex with both wood and fruit aromas	complex	secondary_A11.1- aromas_X3.1 from_Z5 winemaking_Z99 process_A1.1.1 and_Z5 tertiary_P1 aromas_X3.1 from_Z5 ageing_T3++PUNC this_M6 wine_F2 you_Z8mf can_A7+ find_A10+ different_A6.1- layers_O2 of_Z5 flavors_X3.1 and_Z5 tastes_X3.1 ,_PUNC you_Z8mf have_S6+[i1.2.1 to_S6+[i1.2.2 enjoy_E2+ the_Z5 wine_F2 slowly_N3.8- do_A1.1.1 n't_Z6 ganbei_Z99 :_PUNC in_Z5 chinese_Z2/Q3 means_Q1.1 bottoms_M6 up_Z5PUNC	AN OBJECT
12 5	505090	Cn (	Cn Mainland)	the wine is extremely complex with both wood and fruit aromas	complex	decribe_Z99 a_Z5 wine_F2 is_A3+ very_A13.3 rich_I1.1+ and_Z5 aromatique_Z99 ,_PUNC can_A7+ be_Z5 aged_T3++ PUNC	A PERSON
1 5	504069	Au	Au	the tannins are plentiful and fine, and the acidity super-fresh, promising a long life.	fine	Depending_A2.2[i1.2.1 on_A2.2[i1.2.2 the_Z5 context_O4.1/A3+PUNC with_Z5 tannins_O1PUNC talk_Q2.1 about_Z5 different_A6.1- sandpapers_O2	A THREE DIMENSIONAL ARTEFACT
2 5	504118	Au	Au	the tannins are plentiful and fine, and the acidity super-fresh, promising a long life.	fine	Fine_A5.1+ means_X4.2 you_Z8mf can_A7+ identify_X2.2+ the_Z5 characters_S2mf they_Z8mfn are_A3+ very_A13.3 subtle_A11.2- but_Z5 the_Z5 flavours_X3.1 and_Z5 mouthfeel_Z99 is_A3+ there_M6 for_Z5 sometime_T1.1.1	A PERSON
3 5	504212	Au	Au	the tannins are plentiful and fine, and the acidity super-fresh, promising a long life.	fine	Fine_A5.1+ characters_S2mf are_A3+ narrow_N3.7- and_Z5 not_Z6 intrusive_X7-	AN OBJECT

						on_Z5 the_Z5 wine_F2 ,_PUNC well_A5.1+ balanced_O4.1/B1 and_Z5 tight_N3.2-	
4	504877	Au	Au	the tannins are plentiful and fine, and the acidity super-fresh, promising a long life.	fine	The_Z5 tannins_O1 are_Z5 not_Z6 overly_A13.3 drying_O1.2-, _PUNC prominent_A11.1+ or_Z5 mouth_B1 puckering_Z99PUNC They_Z8mfn are_Z5 well_A5.1+ integrated_A1.8+ into_Z5 the_Z5 wine_F2 and_Z5 provide_A9- a_Z5 supporting_S8+ ,_PUNC structural_O4.1 role_I3.1 rather_Z5[i2.2.1 than_Z5[i2.2.2 dominating_S7.1+ the_Z5 palate_B1 PUNC	AN OBJECT
5	516712	Au	Au	the tannins are plentiful and fine, and the acidity super-fresh, promising a long life.	fine	giving_A9- long_N3.7+ line_O4.4 and_Z5 structured_O4.1 ,_PUNC gentle_E3+ ,_PUNC harmonious_K2 ,_PUNC detailed_A4.2+ ,_PUNC textured_O4.5	A TEXTILE
6	505140	Au	Au	the tannins are plentiful and fine, and the acidity super-fresh, promising a long life.	fine	Tannins_O1 can_A7+ be_Z5 described_Q2.2 in_Z5 increasing_N5+/A2.1 levels_N3.7 of_Z5 density_N5 on_Z5 the_Z5 palate_B1 starting_T2+ with_Z5 fine_A5.1+ going_M1[i1.2.1 through_M1[i1.2.2 to_Z5 a_Z5 coarse_O4.5 and_Z5 drying_O1.2- mouthfeel_Z99PUNC	AN OBJECT
7	506198	Au	Au	the tannins are plentiful and fine, and the acidity super-fresh, promising a long life.	fine	Tannins_O1 can_A7+ be_A3+ of_Z5 various_A6.3+ size_N3.2 and_Z5 shape_O4.4 PUNC The_Z5 mouthfeel_Z99 can_A7+ be_A3+ coarse_O4.5 ,_PUNC grainy_O4.3 ,_PUNC grippy_Z99 ,_PUNC fine_A5.1+ or_Z5 soft_O4.5PUNC	AN OBJECT

						'Fine'_Z99 tannin_O1 is_Z5 well_A5.1+ integrated_A1.8+ and_Z5 supported_S8+ by_Z5 fruit_F1 and_S2mf[i1.2.1 other_S2mf[i1.2.2 flavours_X3.1 and_Z5 is_A3+ not_Z6 overt_A10+PUNC	
8	506880	Cn	Hong Kong	the tannins are plentiful and fine, and the acidity super-fresh, promising a long life.	fine	That_Z5 the_Z5 tannins_O1 are_A3+ silky_O4.5 and_Z5 smooth_O4.5	A TEXTILE
9	508309	Cn	Cn (Mainland)	the tannins are plentiful and fine, and the acidity super-fresh, promising a long life.	fine	it_Z8 is_Z5 well_A5.1+ constructed_A1.1.1 which_Z8 gives_A9- you_Z8mf a_Z5 impression_X2.1 of_Z5 elegance_O4.2+ and_Z5 integrity/completeness_Z99	A PERSON
10	509276	Cn	Cn (Mainland)	the tannins are plentiful and fine, and the acidity super-fresh, promising a long life.	fine	Not_Z6 rough_X3.3 ,_PUNC smooth_O4.5 and_Z5 comfirtable_Z99 PUNC	AN OBJECT
11	510302	Cn	Cn (Mainland)	the tannins are plentiful and fine, and the acidity super-fresh, promising a long life.	fine	this_M6 wine_F2 has_A9+ smooth_O4.5 and_Z5 round_O4.4 tannia_Z99 ,_PUNC plenty_N5++ but_Z5 pallatable_Z99	AN OBJECT
12	505090	Cn	Cn (Mainland)	the tannins are plentiful and fine, and the acidity super-fresh, promising a long life.	fine	good_A5.1+ quality_A5.1 ,_PUNC tanin_Z99 smooth_O4.5	AN OBJECT
1	504069	Au	Au	Effortlessly long, with oak playing a secondary role, it finishes with evenly ripened fruits and fresh acids, plus lingering notes of savoury spices.	fresh	Fresh_T3- fruit_F1 compared_A6.1 to_Z5 dried_F1[i1.2.1 fruit_F1[i1.2.2	A LIVING ORGANISM
2	504118	Au	Au	Effortlessly long, with oak playing a secondary role, it finishes with evenly ripened fruits and fresh	fresh	Fresh_T3- is_A3+ like_Z5 a_Z5 lemon_F1 pudding_F1PUNC	A THREE DIMENSIONAL ARTEFACT

				acids, plus lingering notes of savoury spices.		There_Z5 is_A3+ sweetness_X3.1 from_Z5 the_Z5 sugar_F1 but_Z5 the_Z5 acidity_X3.1 leaves_M1 the_Z5 mouth_B1 fresh_T3-	
3	504212	Au	Au	Effortlessly long, with oak playing a secondary role, it finishes with evenly ripened fruits and fresh acids, plus lingering notes of savoury spices.	fresh	I_Z8mf would_A7+ relate_A2.2 freshness_T3- to_Z5 a_Z5 sensation_X3 ,_PUNC a_Z5 feeling_X2.1 of_Z5 cleaness_Z99 and_Z5 refreshment_B2+	A LIVING ORGANISM
4	504877	Au	Au	Effortlessly long, with oak playing a secondary role, it finishes with evenly ripened fruits and fresh acids, plus lingering notes of savoury spices.	fresh	That_Z5 the_Z5 acids_O1 in_Z5 the_Z5 wine_F2 play_K1 a_Z5 vital_A11.1+ role_I3.1 in_Z5 ensuring_A7+ that_Z5 the_Z5 wine_F2 is_Z5 balanced_O4.1/B1 and_Z5 that_Z5 the_Z5 drinker_F2/S2mf can_A7+ return_M1 to_Z5 it_Z8 again_N6+[i1.3.1 and_N6+[i1.3.2 again_N6+[i1.3.3 without_Z5 being_Z5 overwhelmed_X9.2+/S7.3 by_Z5 the_Z5 fruit_F1 character_S2mf PUNC It_Z8 may_A7+ be_A3+ as_N5++[i2.2.1 well_N5++[i2.2.2 that_Z5 the_Z5 acids_O1 also_N5++ help_S8+ in_Z5 the_Z5 development_A2.1+ of_Z5 the_Z5 palate_B1 and_Z5 the_Z5 wine_F2 's_Z5 length_N3.7PUNC	AN OBJECT
5	516712	Au	Au	Effortlessly long, with oak playing a secondary role, it finishes with evenly ripened fruits and fresh acids, plus lingering notes of savoury spices.	fresh	crisp_F1 ,_PUNC lively_X5.2+ ,_PUNC juicy_O1.2 acidity_X3.1 ,_PUNC giving_A9- energy_X5.2+ and_Z5 life_L1+ to_Z5 the_Z5 palate_B1 of_Z5 the_Z5 wine_F2	A LIVING ORGANISM

6	505140	Au	Au	Effortlessly long, with oak playing a secondary role, it finishes with evenly ripened fruits and fresh acids, plus lingering notes of savoury spices.	fresh	A_Z5 wine_F2 is_A3+ fresh_T3- when_Z5 the_Z5 aromatics_X3.5 are_A3+ clean_O4.2+ and_Z5 without_Z5 off_Z5 odours_X3.5PUNC And_Z5 a_Z5 fresh_T3- palate_B1 could_A7+ be_Z5 explained_Q2.2/A7+ as_Z5 zesty_F1 ,_PUNC crisp_O4.5 and_Z5 refreshing_B2+ to_Z5 taste_X3.1PUNC	A LIVING ORGANISM
7	506198	Au	Au	Effortlessly long, with oak playing a secondary role, it finishes with evenly ripened fruits and fresh acids, plus lingering notes of savoury spices.	fresh	Acid_O1 can_A7+ be_Z5 found_A10+ naturally_A6.2+ in_Z5 wine_F2 or_Z5 it_Z8 can_A7+ be_Z5 added_N5+/A2.1 PUNC The_Z5 former_T2- has_A9+ a_Z5 vibrancy_X5.2+ about_Z5 it_Z8 that_Z8 is_Z5 seen_X3.4 as_Z5 lively_X5.2+ and_Z5 clean_O4.2+ on_Z5 the_Z5 palate_B1 (_PUNC fresh_T3- )_PUNC ,_PUNC assisting_S8+ with_Z5 mouthfeel_Z99 and_Z5 length_N3.7 of_Z5 flavour_X3.1PUNC	A LIVING ORGANISM
8	506880	Cn	Hong Kong	Effortlessly long, with oak playing a secondary role, it finishes with evenly ripened fruits and fresh acids, plus lingering notes of savoury spices.	fresh	the_Z5 acidity_X3.1 provides_A9- freshness_T3- and_Z5 is_A3+ invigorating_X5.2+/A2.2	AN OBJECT
9	508309	Cn	Cn (Mainland)	Effortlessly long, with oak playing a secondary role, it finishes with evenly ripened fruits and fresh acids, plus lingering notes of savoury spices.	fresh	something_Z8 reminds_X4.1 you_Z8mf of_Z5 clear_A7+ spring_O2 breeze_W4 or_Z5 the_Z5 green_O4.3 lawn_L3/H3 PUNC	AN OBJECT/A LIVING ORGANISM
10	509276	Cn	Cn (Mainland)	Effortlessly long, with oak playing a secondary role, it finishes with evenly ripened fruits and fresh	fresh	A_Z5 pleasantly_O4.2+ clean_O4.2+ ,_PUNC green_O4.3 feeling_X2.1 PUNC	AN OBJECT

11	510302	Cn	Cn (Mainland)	acids, plus lingering notes of savoury spices. Effortlessly long, with oak playing a secondary role, it finishes with evenly ripened fruits and fresh acids, plus lingering notes of savoury spices.	fresh	this_Z8 is_A3+ wine_F2 that_Z5 most_N5+++ of_Z5 the_Z5 people_S2mfc will_T1.1.3 love_E2+ and_Z5 the_Z5 fruitiness_F1 and_Z5 acidity_X3.1 will_T1.1.3 give_A9- you_Z8mf a_Z5 good_A5.1+ appetite_F1/B1 ,_PUNC its_Z8 will_X7+ wake_B1[i1.2.1 you_Z8mf up_B1[i1.2.2 in_Z5 a_Z5 long_N3.7+ days_T1.3 work_I3.1 ,_PUNC	A PERSON
12	505090	Cn	Cn (Mainland)	Effortlessly long, with oak playing a secondary role, it finishes with evenly ripened fruits and fresh acids, plus lingering notes of savoury spices.	fresh	describe_Q2.2 character_S2mf of_Z5 wine_F2 acid_O1 glass_O1.1 and_Z5 the_Z5 flavours_X3.1 stay_M8 obvious_A11.2+ in_Z5 your_Z8 mouth_B1	AN OBJECT
1	504069	Au	Au	it is a generous wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum.	generous	Use_A1.5.1 the_Z5 analogy_A6.1+ of_Z5 a_Z5 generous_S1.2.2- person_S2mfc PUNC The_Z5 aromas_X3.1 and_Z5 flavours_X3.1 are_A3+ obvious_A11.2+ and_Z5 no_Z6 thinness_B1 or_Z5 meaness_Z99	A PERSON
2	504118	Au	Au	it is a generous wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum.	generous	The_Z5 aromas_X3.1 almost_A13.4 jump_M1[i1.2.1 out_M1[i1.2.2 of_Z5 the_Z5 glass_O1.1 and_Z5 the_Z5 flavours_X3.1 stay_M8 obvious_A11.2+ in_Z5 your_Z8 mouth_B1	A LIVING ORGANSIM
3	504212	Au	Au	it is a generous wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum.	generous	A_Z5 'generous_Z99 '_Z5 wine_F2 would_A7+ be_A3+ rich_I1.1+ and_Z5 flavoursome_X3.1+ with_Z5 open_A10+ and_Z5 obvious_A11.2+ characters_S2mf	A PERSON

.\_PUNC

4	504877	Au	Au	it is a generous wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum.	generous	That_Z5 the_Z5 wine_F2 is_A3+ an_Z5 obvious_A11.2+ example_A4.1 of_Z5 its_Z8 type_A4.1 and_Z5 that_Z5 the_Z5 characteristics/flavour_Z99 profile_B1 are_Z5 pronounced_Q3	A PERSON
5	516712	Au	Au	it is a generous wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum.	generous	Approachable_S1.2.1+ ,_PUNC ripe_O4.1/L3/F1 and_Z5 rounded_M1 ,_PUNC inoffensive_E3+PUNC Appealing_O4.2+ to_Z5 the_Z5 majority_N5+++cPUNC	AN OBJECT
6	505140	Au	Au	it is a generous wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum.	generous	this_M6 wine_F2 is_Z5 made_A1.1.1 from_Z5 ripe_O4.1/L3/F1 fruit_F1 grown_N3.2+/A2.1 in_Z5 a_Z5 warm_O4.6+ climate_W4PUNC	A LIVING ORGANISM
7	506198	Au	Au	it is a generous wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum.	generous	A_Z5 wine_F2 with_Z5 intensity_N5 ,_PUNC complexity_A12- and_Z5 opulent_O4.2 mouthfeel_Z99 that_Z8 brings_M2[i1.2.1 up_M2[i1.2.2 many_N5+ descriptors_Y2 may_A7+ be_Z5 defined_Q2.2 as_Z5 'generous'Z99	AN OBJECT
8	506880	Cn	Hong Kong	it is a generous wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum.	generous	a_Z5 wine_F2 that_Z8 has_S6+[i2.2.1 a_A13.3[i3.2.1 lot_A13.3[i3.2.2 to_S6+[i2.2.2 offer_A9-	A PERSON
9	508309	Cn	Cn (Mainland)	it is a generous wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum.	generous	the_Z5 wine_F2 is_Z5 trying_X8+ to_Z5 tell_Q2.2 what_Z8 it_Z8 is_A3+ ,_PUNC show_A10+ you_Z8mf what_Z8 it_Z8 contains_A1.8+ in_Z5 a_Z5 direct_M6 and_Z5 open_A10+ way_X4.2 ,_PUNC without_Z5 hiding_A10PUNC	A PERSON
10	509276	Cn	Cn (Mainland)	it is a generous wine, with sweet red and black fruits,	generous	It_Z8 contains_A1.8+ enough_N5+ flavors_X3.1 to_Z5 make_A1.1.1	A PERSON

				mocha and fruitcake, the tannins soft and plum.		you_Z8mf feel_X2.1 it_Z8 is_A3+ rich_I1.1+ ,_PUNC while_Z5 you_Z8mf can_A7+ also_N5++ easily_A12+ to_Z5 get_A9+ the_Z5 flavors_X3.1 it_Z8 has_A9+PUNC	
11	510302	Cn (N	Cn Mainland)	it is a generous wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum.	generous	this_Z8 is_A3+ a_Z5 complex_A12- wine_F2 with_Z5 different_A6.1- layers_O2 of_Z5 aroma_X3.1 and_Z5 bouquet_L3 ,_PUNC by_Z5 slowly_N3.8- sipping_F2 ,_PUNC this_M6 wine_F2 gives_A9- you_Z8mf constant_T2++ surprise_X2.6- and_Z5 different_A6.1- experience_X2.2+	A LIVING ORGANISM
12	505090	Cn (N	Cn Mainland)	it is a generous wine, with sweet red and black fruits, mocha and fruitcake, the tannins soft and plum.	generous	this_M6 word_Q3 express_Q1.1 a_Z5 wine_F2 is_A3+ complexe_Z99 ,_PUNC more_A13.3 aromatique_Z99 ,_PUNC full-body_Z99	A PERSON
1	504069	Au	Au	a surprisingly restrained bouquet, only revealing glimpses of the black fruit, liquorice, char and violets on offer;	restrained	Imagine_X2.1 you_Z8mf were_A3+ in_Z5 bottle_O2PUNC you_Z8mf would_A7+ either_Z5 jump_M1[i1.2.1 out_M1[i1.2.2 quickly_N3.8+ = showing_Z99 lots_N5+ of_Z5 immediate_N3.8+ fruit_F1 or_Z5 you_Z8mf would_A7+ poke_E3- your_Z8 head_B1 over_N5.2+[i2.3.1 the_N5.2+[i2.3.2 top_N5.2+[i2.3.3 = _Z5 showing_A10+ restrained_E3+ fruit_F1	A PERSON
2	504118	Au	Au	a surprisingly restrained bouquet, only revealing glimpses of the black fruit, liquorice, char and violets on offer;	restrained	Restrained_E3+ means_X4.2 the_Z5 characters_S2mf are_A3+ there_M6 but_Z5 not_Z6 obvious_A11.2+ PUNC it_Z8 is_A3+ like_Z5 a_Z5 delicate_O4.2+	A THREE DIMENSIONAL ARTEFACT

3	504212	Au	Au	a surprisingly restrained bouquet, only revealing glimpses of the black fruit, liquorice, char and violets on offer;	restrained	perfume_B4 ,_PUNC you_Z8mf know_X2.2+ it_Z8 's_A3+ there_M6 and_Z5 is_A3+ pleasant_O4.2+ but_Z5 not_Z6 glaringly_A11.2+ obvious_A11.2+ A_Z5 wine_F2 that_Z8 reveals/displays_Z99 few_N5- obvious_A11.2+ characters_S2mf on_Z5 the_Z5 nose_B1 ,_PUNC possibly_A7+ lacking_A9- aroma/bouquet_Z99PUNC	A PERSON
4	504877	Au	Au	a surprisingly restrained bouquet, only revealing glimpses of the black fruit, liquorice, char and violets on offer;	restrained	That_Z5 the_Z5 nose_B1 is_Z5 not_Z6 pronounced_Q3 at_Z5 all_N5.1+ but_Z5 that_Z8 it_Z8 requires_X7+ effort_X8+ and_Z5 concentration_X5.1+ to_Z5 pick_X7+[i1.2.1 out_X7+[i1.2.2 the_Z5 characteristics_O4.1PUNC This_Z8 would_A7+ fall_G2.2-[i2.2.1 into_G2.2-[i2.2.2 the_Z5 'not_Z99 pronounced'_Z99 part_N5.1- of_Z5 the_Z5 SAT_M8PUNC	A PERSON
5	516712	Au	Au	a surprisingly restrained bouquet, only revealing glimpses of the black fruit, liquorice, char and violets on offer;	restrained	not_Z6 overly_A13.3 aromatic_X3.5 or_Z5 concentrated_X5.1+ ,_PUNC shy_E5- ,_PUNC reserved_A9+ ,_PUNC retiring_I3.1- fruit_F1	A PERSON
6	505140	Au	Au	a surprisingly restrained bouquet, only revealing glimpses of the black fruit, liquorice, char and violets on offer;	restrained	In_Z5 very_A13.3 cool/cold_Z99 vintages_T3 grapes_F1 may_A7+ not_Z6 achieve_A9+ optimum_A5.1+++ ripeness_O4.1 ,_PUNC hence_A2.2 ,_PUNC the_Z5 resultant_A2.2+ wine_F2 in_N4[i1.4.1 the_N4[i1.4.2 first_N4[i1.4.3 instance_N4[i1.4.4 seems_A8 shy_E5- and_Z5 reserved_A9+PUNC not_Z6 as_Z5 giving_A9- and_Z5 open_A10+	A PERSON

7	506198	Au	Au	a surprisingly restrained bouquet, only revealing glimpses of the black fruit, liquorice, char and violets on offer;	restrained	as_Z5 a_Z5 ripe_O4.1/L3/F1 ,_PUNC warm_O4.6+ vintage_T3 style_X4.2 of_Z5 wine_F2PUNC A_Z5 bouquet_L3 can_A7+ have_A9+ various_A6.3+ levels_N3.7 of_Z5 intensity_N5 from_Z5 low_N3.7- and_Z5 medium_Q4 to_Z5 pronounced_A11.2+PUNC A_Z5 wine_F2 that_Z8 is_A3+ 'restrained'_Z99 would_A7+ have_A9+ low_N3.7- intensity_N5 ,_PUNC making_X9.2+[i1.2.1 it_X9.2+[i1.2.2 harder_O4.5 to_Z5 identify_X2.2+ specific_A4.2+ aromas_X3.1PUNC	AN OBJECT
8	506880	Cn	Hong Kong	a surprisingly restrained bouquet, only revealing glimpses of the black fruit, liquorice, char and violets on offer;	restrained	the_Z5 bouquet_L3 does_Z5 not_Z6 reveal_A10+ much_N5+	A PERSON
9	508309	Cn	Cn (Mainland)	a surprisingly restrained bouquet, only revealing glimpses of the black fruit, liquorice, char and violets on offer;	restrained	you_Z8mf can_A7+ have_A9+ a_Z5 hint_Q2.2 of_Z5 various_A6.3+ ingredients_O1 but_Z5 it_Z8 's_A3+ somehow_X4.2 hold_M2 inside_M6[i1.2.1 of_M6[i1.2.2 the_Z5 wine_F2PUNC	A PERSON
10	509276	Cn	Cn (Mainland)	a surprisingly restrained bouquet, only revealing glimpses of the black fruit, liquorice, char and violets on offer;	restrained	Nor_Z6 fully_A13.2 opened_A1.1.1 ,_PUNC so_Z5 it_Z8 should_S6+ be_A3+ astringent_O4.1 and_Z5 obsure_Z99 ,_PUNC but_Z5 is_A3+ possibly_A7+ potential_A7+ to_Z5 be_A3+ better_A5.1++PUNC	AN OBJECT
11	510302	Cn	Cn (Mainland)	a surprisingly restrained bouquet, only revealing glimpses of the black fruit, liquorice, char and violets on offer;	restrained	this_M6 wine_F2 is_A3+ a_A13.6[i1.2.1 bit_A13.6[i1.2.2 shy_E5- ,_PUNC not_Z6 really_A5.4+ opened_A1.1.1 ,_PUNC and_Z5 you_Z8mf have_S6+[i2.2.1	A PERSON

						to_S6+[i2.2.2 get_A9+ to_Z5 know_X2.2+ the_Z5 wine_F2 slowly_N3.8- ,_PUNC maybe_A7 you_Z8mf are_Z5 not_Z6 going_T1.1.3[i3.2.1 to_T1.1.3[i3.2.2 like_E2+ the_Z5 at_Z5 the_Z5 begining_Z99 ,_PUNC how_Z5 ever_T1.1 ,_PUNC it_Z8 takes_A9+ little_N5- time_T1 to_Z5 build_H1 a_Z5 connection_A2.2 with_Z5 you_Z8mf are_A3+ the_Z5 wine_F2	
12	505090	Cn	Cn (Mainland)	a surprisingly restrained bouquet, only revealing glimpses of the black fruit, liquorice, char and violets on offer;	restrained	it_Z8 express_Q1.1 the_Z5 aromas_X3.1 of_Z5 a_Z5 wine_F2 is_Z5 not_Z6 shown_A10+ much_A13.3 ,_PUNC not_Z6 open_A10+PUNC	AN OBJECT
1	504069	Au	Au	The palate is rich and powerful with balanced oak and fine acid.	rich	lots_N5+ of_Z5 money_I1 = _Z5 lots_N5+ of_Z5 fruit_F1PUNC Intensity_N5 of_Z5 flavours_X3.1	AN INSTITUTIONAL ARTEFACT
2	504118	Au	Au	The palate is rich and powerful with balanced oak and fine acid.	rich	A_Z5 rich_I1.1+ wine_F2 is_A3+ like_Z5 a_Z5 good_A5.1+ dessert_F1 ,_PUNC there_Z5 is_A3+ plenty_N5+ of_Z5 flavour_X3.1 but_Z5 when_Z5 you_Z8mf are_Z5 finished_T2- eating_F1/B1 your_Z8 mouth_B1 feels_X2.1 fresh_T3-	A THREE DIMENSIONAL ARTEFACT
3	504212	Au	Au	The palate is rich and powerful with balanced oak and fine acid.	rich	I_Z8mf would_A7+ relate_A2.2 richness_I1.1+ to_Z5 body_B1 and_Z5 complexity_A12-	A PERSON
4	504877	Au	Au	The palate is rich and powerful with balanced oak and fine acid.	rich	The_Z5 palate_B1 gives_A9- a_N5+[i1.3.1 great_N5+[i1.3.2 deal_N5+[i1.3.3PUNC that_Z5 its_Z8 characteristics_O4.1 are_Z5 easily_A12+ detected_A10+ and_Z5 that_Z8 it_Z8 is_A3+ mouth_B1 filling_B3 and_Z5 generous_S1.2.2PUNC	A PERSON

5	516712	Au	Au	The palate is rich and powerful with balanced oak and fine acid.	rich	concentrated_O1.2 and_Z5 generous_S1.2.2- fruit_F1 ripeness_O4.1 and_Z5 flavours_X3.1	A LIVING ORGANISM
6	505140	Au	Au	The palate is rich and powerful with balanced oak and fine acid.	rich	A_Z5 rich_I1.1+ wine_F2 can_A7+ be_A3+ the_Z5 result_A2.2 of_Z5 grapes_F1 picked_X7+ at_Z5 optimum_A5.1+++ ripeness_O4.1 as_N5++[i1.2.1 well_N5++[i1.2.2 as_Z5 over-ripe_O4.1/L3/F1 grapes_F1 PUNC Picture_X2.1 the_Z5 difference_A6.1- between_Z5 the_Z5 tastes_X3.1 of_Z5 an_Z5 unripe_O4.3 strawberry_F1 and_Z5 that_Z8 of_Z5 a_Z5 ripe_O4.1/L3/F1 ,_PUNC red_O4.3 ,_PUNC juicy_O1.2 strawberry_F1PUNC	A LIVING ORGANISM
7	506198	Au	Au	The palate is rich and powerful with balanced oak and fine acid.	rich	A_Z5 generous_S1.2.2- palate_B1 with_Z5 alot_N5+ of_Z5 flavour_X3.1 ,_PUNC intensity_N5 and_Z5 possible_A7+ glycerol_O1.2 mouthfeel_Z99 and_Z5 alcoholic_F2 warmth_O4.6+ may_A7+ be_Z5 described_Q2.2 as_Z5 rich_I1.1+ PUNC You_Z8mf would_A7+ expect_X2.6+ complexity_A12- in_Z5 the_Z5 wine_F2PUNC	A THREE DIMENSIONAL ARTEFACT
8	506880	Cn	Hong Kong	The palate is rich and powerful with balanced oak and fine acid.	rich	the_Z5 wine_F2 has_A9+ a_N5+[i1.2.1 lot_N5+[i1.2.2 of_Z5 flavours_X3.1 and_Z5 provides_A9- a_Z5 dense_N5+ feel_X2.1 in_Z5 the_Z5 palate_B1	AN OBJECT
9	508309	Cn	Cn (Mainland)	The palate is rich and powerful with balanced oak and fine acid.	rich	it_Z8 's_A3+ round_O4.4 ,_PUNC smooth_O4.5 and_Z5 with_Z5 many_N5+ impressions_X2.1PUNC	AN OBJECT
10	509276	Cn	Cn (Mainland)	The palate is rich and powerful with balanced oak and fine acid.	rich	A_Z5 wine_F2 generous_S1.2.2- ,_PUNC full-body_Z99 ,_PUNC fat_N3.2+	A PERSON

11	510302	Cn	Cn (Mainland)	The palate is rich and powerful with balanced oak and fine acid.	rich	this_M6 wine_F2 gives_A9- you_Z8mf consitant_Z99 changes_A2.1+ in_Z5 your_Z8 mouth_B1 and_Z5 nose_B1 ,_PUNC a_Z5 long_N3.7+ finish_T2- lingering_M8 in_Z5 your_Z8 mouth B1	AN OBJECT
12	505090	Cn	Cn (Mainland)	The palate is rich and powerful with balanced oak and fine acid.	rich	a_Z5 wine_F2 generous_S1.2.2- ,_PUNC full-body_Z99 ,_PUNC fat_O1PUNC	A PERSON
1	504069	Au	Au	while in your mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of stylish drying tannins to finish.	stylish	I would use the above image	NONE
2	504118	Au	Au	while in your mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of stylish drying tannins to finish.	stylish	Whist_K5.2 most_N5+++ tannins_O1 can_A7+ dry_O1.2- your_Z8 mouth_B1 ,_PUNC stylish_O4.2+ tannins_O1 are_A3+ like_Z5 running_M1/N3.8+ your_Z8 hand_B1 over_Z5 a_Z5 piece_N5.1- of_Z5 velvet_O1.1 or_Z5 silk_O1.1PUNC	A TEXTILE
3	504212	Au	Au	while in your mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of stylish drying tannins to finish.	stylish	Stylish_O4.2+ is_A3+ a_Z5 quality_A5.1 term_Q3 that_Z8 indicates_A10+ a_Z5 character_S2mf or_Z5 type_A4.1 that_Z8 would_A7+ be_Z5 considered_X2.1 modern_T3- and_Z5 fashionable_O4.2+ with_Z5	AN OBJECT
4	504877	Au	Au	while in your mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of stylish drying tannins to finish.	stylish	undertones_E1 of_Z5 quality_A5.1 That_Z5 this_Z8 is_A3+ a_Z5 wine_F2 style_X4.2 (_PUNC or_Z5 a_Z5 style_X4.2 of_Z5 tannins_O1 )_PUNC which_Z8 is_Z5 proving_A5.2+ to_Z5 be_A3+ popular_E2+	AN OBJECT

						at_T1.1.2[i1.2.1 present_T1.1.2[i1.2.2 with_Z5 either_Z5 (_PUNC or_Z5 both_Z5 )_PUNC wine_F2 makers_A1.1.1/S2mf or_Z5 consumers_I2.2/S2mfPUNC In_Z5[i2.3.1 terms_Z5[i2.3.2 of_Z5[i2.3.3 what_Z8 it_Z8 tells_Q2.2 you_Z8mf about_Z5 the_Z5 wine_F2PUNC this_Z8 is_A3+ very_A13.3 little_N5- because_Z5/A2.2 what_Z8 is_A3+ stylish_O4.2+ in_Z5[i3.3.1 terms_Z5[i3.3.2 of_Z5[i3.3.3 'drying_Z99 tannins_O1 '_Z5 is_A3+ likely_A7+ to_Z5 vary_A6.1- between_Z5 both_N5 markets_I2.2 &;_PUNC audiences_K1/S2mfc PUNC	
5	516712	Au	Au	while in your mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of stylish drying tannins to finish.	stylish	Balanced_O4.1/B1 with_Z5 the_Z5 other_A6.1- characteristics_O4.1 of_Z5 the_Z5 wine_F2PUNC Elegant_O4.2+ structure_O4.1 ,_PUNC classy_O4.2+ texture_O4.5	A PERSON
6	505140	Au	Au	while in your mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of stylish drying tannins to finish.	stylish	stylish_04.2+ wine_F2 would_A7+ have_A9+ sophistication_04.2+ from_Z5 being_Z5 made_A1.1.1 by_Z5 a_Z5 high_A11.2+[i1.2.1 profile_A11.2+[i1.2.2 winemaker_I2.2/F2/S2mf (_PUNC maybe_A7 ?_PUNC )_PUNCPUNC Well_A5.1+ constructed_A1.1.1 with_Z5 high_A5.1+[i2.2.1 quality_A5.1+[i2.2.2 oak_01.1 and_Z5 fruit_F1 ;_PUNC technically_Y1 clean_04.2+ and_Z5 without_Z5 fault_A5.3PUNC	A PERSON

7	506198	Au	Au	while in your mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of stylish drying tannins to finish.	stylish	The_Z5 quality_A5.1 of_Z5 tannins_O1 in_Z5 a_Z5 wine_F2 can_A7+ be_A3+ variable_A6.3+ and_Z5 when_Z5 they_Z8mfn add_N5+/A2.1 value_A11.1+ to_Z5 the_Z5 overall_N5.1+ mouthfeel_Z99 and_Z5 length_N3.7 of_Z5 a_Z5 wine_F2 they_Z8mfn can_A7+ be_Z5 described_Q2.2 as_Z5 classy_O4.2+ ,_PUNC sophisticated_O4.2+ ,_PUNC integrated_A1.8+ or_Z5 'stylish'_Z99 PUNC	A PERSON
8	506880	Cn	Hong Kong	while in your mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of stylish drying tannins to finish.	stylish	This word actually means nothing to me, therefore I won't used it for any wine	NONE
9	508309	Cn	Cn (Mainland)	while in your mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of stylish drying tannins to finish.	stylish	easy_A12+ to_Z5 identify_X2.2+ ,_PUNC typical_A4.2+	AN OBJECT
10	509276	Cn	Cn (Mainland)	while in your mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of stylish drying tannins to finish.	stylish	Fashionable_O4.2+ and_Z5 can_A7+ be_A3+ its_Z8 character_S2mf	A PERSON
11	510302	Cn	Cn (Mainland)	while in your mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of stylish drying tannins to finish.	stylish	stylish_O4.2+ tannin_O1 is_X2.5-[i1.3.1 not_X2.5-[i1.3.2 very_A13.3 clear_X2.5-[i1.3.3 for_Z5 myself_Z8mf as_N5++[i2.2.1 well_N5++[i2.2.2 sorry_Z4	NONE

12	505090	Cn	Cn (Mainland)	while in your mouth, it unwinds thick and dark with super-intense fruit, beautifully knit oak and a wave of stylish drying tannins to finish.	stylish	describe_Q2.2 a_Z5 wine_F2 is_A3+ new_T3- or_Z5 more_A13.3 tannique_Z99	AN OBJECT
1	504069	Au	Au	Sweetly fruited as a young wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off.	young	To_Z5 an_Z5 adult_T3+/S2mf group_S5+c ,_PUNC I_Z8mf amy_Z1f use_A1.5.1 the_Z5 above_Z5 image_O4.1 otherwise_A6.1- I_Z8mf would_A7+ talk_Q2.1 about_Z5 the_Z5 life_T1.3[i1.2.1 cycle_T1.3[i1.2.2 of_Z5 a_Z5 wine_F2 in_A6[i2.3.1 comparison_A6[i2.3.2 to_A6[i2.3.3 a_Z5 life_T1.3[i3.2.1 cycle_T1.3[i3.2.2 of_Z5 a_Z5 person_S2mfc	A PERSON
2	504118	Au	Au	Sweetly fruited as a young wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off.	young	Because_Z5/A2.2 the_Z5 characters_S2mf are_A3+ obvious_A11.2+ and_Z5 fruity_F1 the_Z5 wine_F2 is_A3+ young_T3-	A PERSON
3	504212	Au	Au	Sweetly fruited as a young wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off.	young	A_Z5 wine_F2 displaying_A10+ predominantly_A13.2 primary_A11.1+ characters_S2mf without_Z5 any_N5.1+ development_A2.1+PUNC	A PERSON
4	504877	Au	Au	Sweetly fruited as a young wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off.	young	That_Z5 the_Z5 wine_F2 is_Z5 showing_A10+ characteristics_O4.1 typical_A4.2+ of_Z5 a_Z5 youthful_T3- example_A4.1 of_Z5 the_Z5 wine_F2PUNC that_Z8 is_A3+, _PUNC one_Z8 that_Z8 is_A3+ not_E2-[i1.2.1 far_A13.3 into_E2-[i1.2.2 its_Z8 development_A2.1+ (_PUNC irrespective_A11.1-[i2.2.1 of_A11.1- [i2.2.2 the_Z5 wine_F2 's_Z5 actual_A5.4+ age_T3 )_PUNCPUNC	A PERSON

						I_Z8mf would_A7+ discuss_Q2.1 how_Z5 this_Z8 is_A3+ typically_A6.2+ primary_A11.1+ fruit_F1 characteristics_O4.1 (_PUNC eg_A4.1 blackberry_F1 )_PUNCPUNC which_Z8 ties_A1.7+[i3.2.1 back_A1.7+[i3.2.2 nicely_A5.1+ to_Z5 the_Z5 'sweetly_Z99 fruited'_Z99 part_N5.1PUNC	
5	516712	Au	Au	Sweetly fruited as a young wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off.	young	Displaying_A10+ juicy_O1.2 vibrant_X5.2+ primary_A11.1+ fruits_F1	A LIVING ORGANISM
6	505140	Au	Au	Sweetly fruited as a young wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off.	young	A_Z5 recently_T3 released_A1.7- wine_F2PUNC high_N3.7+ in_Z5 acidity_X3.1 with_Z5 youthful_T3- angles_O4.4 and_Z5 fresh_T3- ,_PUNC zesty_F1 fruit_F1 flavours_X3.1	A LIVING ORGANISM
7	506198	Au	Au	Sweetly fruited as a young wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off.	young	A_Z5 wine_F2 travels_M1 through_Z5 time_T1 from_Z5 its_Z8 infancy_T3- when_Z5 it_Z8 is_Z5 newly_T3- released_A1.7- ,_PUNC to_Z5 developing_A2.1+ and_Z5 then_N4 matured_T3+/A2.1PUNC In_Z5 its_Z8 youth_T3-/S2mf you_Z8mf would_A7+ expect_X2.6+ primary_A11.1+ fruit_F1 characters_S2mf and_Z5 vibrancy_X5.2+PUNC	A PERSON
8	506880	Cn	Hong Kong	Sweetly fruited as a young wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off.	young	A_Z5 wine_F2 that_Z8 is_A3+ vibrant_X5.2+ and_Z5 has_A9+ bright_O4.3 ruby_O1.1 colour_O4.3 with_Z5 a_Z5 purplish_O4.3 undertone_E1 in_Z5 the_Z5 case_A4.1 of_Z5 a_Z5 red_O4.3 wine_F2	AN OBJECT

9	508309	Cn	Cn (Mainland)	Sweetly fruited as a young wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off.	young	young_T3- means_X4.2 the_Z5 wine_F2 has_A9+ a_Z5 very_A13.3 good_A5.1+ aging_T3 potential_A7+ ,_PUNC showing_A10+ many_N5+ light_W2 and_Z5 fresh_T3- characters_S2mf PUNC	A LIVING ORGANISM
10	509276	Cn	Cn (Mainland)	Sweetly fruited as a young wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off.	young	Young_T3- red_O4.3 wine_F2 mostly_A13.2 have_A9+ lots_N5+ of_Z5 refreshing_B2+ red_O4.3 fruits_F1 flavors_X3.1 like_Z5 strawberry_F1 ,_PUNC plum_F1 ,_PUNC etcZ4 and_Z5 bright_O4.3 ruby_O1.1 or_Z5 even_A13.1 purple_O4.3 color_O4.3PUNC	A LIVING ORGANISM
11	510302	Cn	Cn (Mainland)	Sweetly fruited as a young wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off.	young	this_Z8 is_A3+ a_Z5 wine_F2 still_T2++ developing_A2.1+ and_Z5 its_Z8 showing_A10+ some_N5 first_N4 aromas_X3.1 and_Z5 secondary_A11.1- aroms_Z99	A LIVING ORGANSIM
12	505090	Cn	Cn (Mainland)	Sweetly fruited as a young wine, but not overly so, and there's plenty of adult coffee grounds and spice to level it off.	young	appearing_A8 young_T3- :_PUNC meaning_Q1.1 a_Z5 wine_F2 is_A3+ new_T3- ,_PUNC youthful_T3- ,_PUNC aromatique_Z99 ,_PUNC fresh_T3-	A PERSON

#	Participant ID	Country	Reside	WTN	MRW	Transfer	SOURCE
1	504069	Au	Au	Refined, ripe and elegant with good varietal character and structure	character	It_Z8 would_A7+ depend_A2.2 on_Z5 when_Z5 the_Z5 word_Q3 was_Z5 used_A1.5.1PUNC In_Z5 this_M6 sentence_Q3 then_N4 it_Z8 would_A7+ be_Z5 talking_Q2.1 about_Z5 the_Z5 different_A6.1- aromas_X3.1 and_Z5 flavours_X3.1 in_Z5 each_N5.1+ grape_F1PUNC I_Z8mf usually_A6.2+ use_A1.5.1 the_Z5 analogy_A6.1+ of_Z5 apples_L3 as_Z5 most_N5+++ people_S2mfc have_Z5 eaten_F1/B1 more_A13.3 different_A6.1- apples_L3 so_Z5 talk_Q2.1 about_Z5 how_Z5 they_Z8mfn differ_A6.1-	A LIVING ORGANISM
2	504118	Au	Au	Refined, ripe and elegant with good varietal character and structure	character	Each_N5.1+ wine_F2 has_A9+ it_Z8 's_A3+ own_A9+ descriptor_Y2 and_Z5 you_Z8mf can_A7+ identify_X2.2+ varietal_Z99 character_S2mf if_Z7 you_Z8mf liken_A6.1+ what_Z8 you_Z8mf smell_X3.5 and_Z5 taste_X3.1 to_Z5 other_A6.1- known_X2.2+ sensory_X5.2+ triggers_O2 you_Z4[i1.2.1 know_Z4[i1.2.2 such_Z5[i2.2.1 as_Z5[i2.2.2 in_Z5 food_F1 ,_PUNC plants_L3 ,_PUNC spices_F1 and_Z5 the_Z5 like_Z5	A LIVING ORGANISM
3	504212	Au	Au	Refined, ripe and elegant with good varietal character and structure	character	Character_S2mf is_A3+ an_Z5 appraisal_A5.1 of_Z5 the_Z5 personality_S1.2 or_Z5 outward_M6	A PERSON

Noun POS: Metaphoric themes (i.e., SOURCE) used to transfer understanding

4	504877	Au	Au	Refined, ripe and elegant with good varietal character and structure	character	appearance_A10+ of_Z5 the_Z5 trait_S1.2 being_Z5 described_Q2.2 That_Z5 the_Z5 wine_F2 is_A3+ a_Z5 typical_A4.2+ representation_G1.1 of_Z5 the_Z5 grape_F1 variety_A6.3+ in_Z5[i1.3.1 terms_Z5[i1.3.2 of_Z5[i1.3.3 the_Z5 aroma/flavour_Z99 profile_B1PUNC	A PERSON
5	516712	Au	Au	Refined, ripe and elegant with good varietal character and structure	character	The_Z5 personality_S1.2 profile_B1 and_Z5 style_X4.2 of_Z5 aromatics_X3.5 that_Z8 makes_A1.1.1 the_Z5 wine_F2 what_Z8 it_Z8 is_A3+	A PERSON
6	505140	Au	Au	Refined, ripe and elegant with good varietal character and structure	character	describes_Q2.2 the_Z5 wines_F2 profile_B1 and_Z5 provenance_M7/S4 (_PUNC typical_A4.2+ descriptors_Y2 for_Z5 that_Z5 variety_A6.3+ )_PUNC PUNC Is_A3+ it_Z8 a_Z5 good_A5.1+ example_A4.1 of_Z5 that_Z5 variety/vintage_Z99 given_A9- its_Z8 history_T1.1.1 PUNC	A PERSON
7	506198	Au	Au	Refined, ripe and elegant with good varietal character and structure	character	Varietal_Z99 'character'_Z99 is_A3+ the_Z5 profile_B1 of_Z5 a_Z5 wine_F2[i1.2.1 based_F2[i1.2.2 on_Z5 the_Z5 grape_F1 it_Z8 is_Z5 made_A1.1.1 from_Z5PUNC If_Z7 a_Z5 wine_F2 possesses_A9+ this_Z8 it_Z8 is_Z5 displaying_A10+ its_Z8 personality_S1.2 and_Z5 the_Z5 hallmarks_A4.2+ of_Z5 the_Z5 variety_A6.3+PUNC	A PERSON
8	506880	Cn	Hong Kong	Refined, ripe and elegant with good varietal character and structure	character	provides_A9- something_Z8 that_Z8 is_A3+ peculiarly_A6.2- to_Z5 that_Z5 type_A4.1 of_Z5 grape_F1	A LIVING ORGANISM

9	508309	Cn	Cn (Mainland)	Refined, ripe and elegant with good varietal character and structure	character	something_Z8 shows_A10+ the_Z5 identity_S2 of_Z5 the_Z5 certain_A4.2+ grape_F1 and_Z5 its_Z8 origin_T2+	A PERSON
10	509276	Cn	Cn (Mainland)	Refined, ripe and elegant with good varietal character and structure	character	What_Z8 makes_X9.2+[i1.2.1 it_X9.2+[i1.2.2 different_A6.1- from_Z5 others_A6.1- /Z8	AN OBJECT
11	510302	Cn	Cn (Mainland)	Refined, ripe and elegant with good varietal character and structure	character	This_Z8 is_A3+ not_Z6 very_A13.3 complicated_A12- wine_F2 with_Z5 a_Z5 good_A5.1+ expression_Q3 of_Z5 her_Z8[i1.2.1 self_Z8[i1.2.2	A PERSON
12	505090	Cn	Cn (Mainland)	Refined, ripe and elegant with good varietal character and structure	character	it_Z8 describe_Q2.2 a_Z5 wine_F2 's_Z5 personnality_Z99	A PERSON
1	504069	Au	Au	A rich and nutty expression chock-full of appealing flavour to go with most food styles.	expression	I_Z8mf would_A7+ talk_Q2.1 about_Z5 different_A6.1- chocolate_F1[i1.2.1 cakes_F1[i1.2.2PUNC All_N5.1+ are_A3+ good_A5.1+ (_PUNC because_Z5/A2.2 everyone_Z8/N5.1+c loves_E2+ chocolate_F1 !_PUNC )_PUNC but_Z5 one_Z8 may_A7+ be_A3+ richer_I1.1++ ,_PUNC one_Z8 may_A7+ be_A3+ lighter_W2 ,_PUNC one_Z8 may_A7+ be_A3+ more_A13.3 nutty_F1 ,_PUNC etc_Z4	A THREE DIMENSIONAL ARTEFACT
2	504118	Au	Au	A rich and nutty expression chock-full of appealing flavour to go with most food styles.	expression	Expression_Q3 in_Z5 wine_F2 is_A3+ some_N5 that_Z8 stands_A11.2+[i2.2.1 out_A11.2+[i2.2.2 that_Z8 you_Z8mf can_A7+ when_Z5 you_Z8mf know_X2.2+ the_Z5 cues_Q1.1 you_Z8mf can_A7+ use_A1.5.1 to_Z5 identify_X2.2+ a_Z5 particular_A4.2+ wine_F2 style_X4.2	AN OBJECT

3	504212	Au	Au	A rich and nutty expression chock-full of appealing flavour to go with most food styles.	expression	A_Z5 version_A4.1 or_Z5 example_A4.1 of_Z5 this_M6 type_A4.1 or_Z5 style_X4.2 of_Z5 wine_F2	AN OBJECT
4	504877	Au	Au	A rich and nutty expression chock-full of appealing flavour to go with most food styles.	expression	That_Z5 the_Z5 wine_F2 is_A3+ typical_A4.2+ of_Z5 this_M6 varietal_Z99 ,_PUNC perhaps_A7 made_A1.1.1 in_Z5 a_Z5 certain_A4.2+[i1.2.1 style_A4.2+[i1.2.2 PUNC That_Z5 the_Z5 "_PUNC expression_Q3 "_PUNC is_A3+ of_Z5 grape_F1 variety_A6.3+ ,_PUNC production_A1.1.1 techniques_X4.2 and_Z5 terroir_Z99 and_Z5 I_Z8mf would_A7+ also_N5++ discuss_Q2.1 the_Z5 extent_N5 to_Z5 which_Z5 this_Z8 is_A3+ typical_A4.2+ of_Z5 the_Z5 wine_F2 style_X4.2 being_Z5 tasted_X3.1 PUNC	AN OBJECT
5	516712	Au	Au	A rich and nutty expression chock-full of appealing flavour to go with most food styles.	expression	style_X4.2 of_Z5 the_Z5 wine_F2 displaying_A10+ these_Z5 flavours/expression/characters_Z99	A PERSON
6	505140	Au	Au	A rich and nutty expression chock-full of appealing flavour to go with most food styles.	expression	"_PUNC the_Z5 wine_F2 exhibits_A10+ appealing_O4.2+ flavours_X3.1 of_Z5	A PERSON
7	506198	Au	Au	A rich and nutty expression chock-full of appealing flavour to go with most food styles.	expression	Expression_Q3 from_Z5 a_Z5 wine_F2 can_A7+ show_A10+ or_Z5 display_A10+ a_Z5 certain_A4.2+[i1.2.1 style_A4.2+[i1.2.2 or_Z5 character_S2mf of_Z5 a_Z5 wine_F2 ,_PUNC its_Z8 personality_S1.2 for_Z5[i2.2.1 example_Z5[i2.2.2PUNC	A PERSON
8	506880	Cn	Hong Kong	A rich and nutty expression chock-full of	expression	It_Z8 shows_A10+ a_N5+[i1.2.1 lot_N5+[i1.2.2 of_Z5 strong_S1.2.5+	A LIVING ORGANISM

				appealing flavour to go with most food styles.		nutty_F1 and_S2mf[i2.2.1 other_S2mf[i2.2.2 aromas_X3.1 which_Z8 are_A3+ very_A13.3 appealing_O4.2+	
9	508309	Cn	Cn (Mainland)	A rich and nutty expression chock-full of appealing flavour to go with most food styles.	expression	the_Z5 wine_F2 is_Z5 trying_X8+ to_Z5 show_A10+ you_Z8mf it_Z8 's_A3+ rich_I1.1+ and_Z5 nutty_F1	A PERSON
10	509276	Cn	Cn (Mainland)	A rich and nutty expression chock-full of appealing flavour to go with most food styles.	expression	character_S2mfPUNC A_Z5 impression_X2.1 a_Z5 wine_F2 gives_A9- to_Z5 you_Z8mf with_Z5 some_N5 easy_A12+ to_Z5 catch_A9+ characteristics_O4.1 of_Z5 its_Z8 style_X4.2 .	A PERSON
11	510302	Cn	Cn (Mainland)	A rich and nutty expression chock-full of appealing flavour to go with most food styles.	expression	This_M6 wine_F2 is_Z5 telling_Q2.2 the_Z5 life_L1+ story_Q2.1 of_Z5 his/her_Z99 birth_B1 ,_PUNC where_M6 this_Z8 grow_N3.2+/A2.1 ,_PUNC and_Z5 how_Z5 he_Z8m or_Z5 she_Z8f is_Z5 made_A1.1.1 PUNC	A PERSON
12	505090	Cn	Cn (Mainland)	A rich and nutty expression chock-full of appealing flavour to go with most food styles.	expression	meaning_X2.1 show_A8 ,_PUNC tell_Q2.2 us_Z8 the_Z5 caracteristic_Z99 of_Z5 a_Z5 wine_F2	A PERSON
1	504069	Au	Au	wonderful nerve and energy, with a very long life ahead	life	a_Z5 comparison_A6.1 of_Z5 a_Z5 life_L1+ of_Z5 a_Z5 person_S2mfc to_Z5 a_Z5 life_L1+ of_Z5 a_Z5 wine_F2PUNC youth_T3-/S2mf ,_PUNC adolescent_T3-/S2mf ,_PUNC maturity_T3+ ,_PUNC old_T3+[i1.2.1 age_T3+[i1.2.2PUNC Hopefully_X2.6+ we_Z8 die_L1- before_Z5 being_A3+ complexity_A12- decrepit_B2- and_Z5 the_Z5 wine_F2 is_Z5 drunk_F2/B1 before_Z5 that_Z5 stage_T1.2 too_N5++ !_PUNC	A PERSON

2	504118	Au	Au	wonderful nerve and energy, with a very long life ahead	life	Life_L1+ means_Q1.1 in_Z5 wine_F2 that_Z5 there_Z5 are_A3+ characters_S2mf there_M6 such_Z5[i1.2.1 as_Z5[i1.2.2 acidity_X3.1 and_Z5 tannins_O1 which_Z8 are_A3+ obvious_A11.2+ and_Z5 indicate_A10+ longevity_L1/T3+	A LIVING ORGANISM
3	504212	Au	Au	wonderful nerve and energy, with a very long life ahead	life	I_Z8mf would_A7+ discuss_Q2.1 the_Z5 future_T1.1.3 of_Z5 the_Z5 wine_F2 and_Z5 the_Z5 ability_X9.1+ of_Z5 its_Z8 components_O2 to_Z5 age_T3++ gracefully_O4.2+ (_PUNC or_Z5 not_Z6 )_PUNC	A PERSON
4	504877	Au	Au	wonderful nerve and energy, with a very long life ahead	life	That_Z5 the_Z5 wine_F2 need_S6+ not_Z6 be_Z5 drunk_F2/B1 immediately_N3.8+ but_Z5 that_Z5 careful_A1.3+ cellaring_Z99 will_T1.1.3 allow_S7.4+ the_Z5 wine_F2 to_Z5 develop_A2.1+ more_A13.3 mature_T3+ (_PUNC tertiary_P1 )_PUNC characteristics_O4.1 ,_PUNC without_Z5 fading_O4.3 or_Z5 sacrificing_S9 too_N5.2+[i1.2.1 much_N5.2+[i1.2.2 of_Z5 the_Z5 primary_A11.1+ characters/tannins/acidity_Z99PUNC	A THREE DIMENSIONAL ARTEFACT
5	516712	Au	Au	wonderful nerve and energy, with a very long life ahead	life	Has_A9+ all_N5.1+ the_Z5 structural_O4.1 elements_A4.1 to_Z5 cellar_H2 for_T1.3[i1.3.1 a_T1.3[i1.3.2 decade_T1.3[i1.3.3 or_Z5 more_N5++	AN OBJECT
6	505140	Au	Au	wonderful nerve and energy, with a very long life ahead	life	A_Z5 wine_F2 can_A7+ be_Z5 aged_T3++ for_T1.3+[i1.3.1 many_T1.3+[i1.3.2 years_T1.3+[i1.3.3 under_Z5 constant_T2++ cellar_H2 conditions_O4.1PUNC It_Z8 's_A3+	AN OBJECT

						life_L1+ will_T1.1.3 vary_A6.1- depending_A2.2 upon_Z5 grape_F1 variety_A6.3+ ,_PUNC quality_A5.1 of_Z5 fruit_F1 and_Z5 vintage_T3 PUNC	
7	506198	Au	Au	wonderful nerve and energy, with a very long life ahead	life	Wine_F2 is_A3+ a_Z5 living_H4 product_O2 that_Z8 goes_M1 through_Z5 an_Z5 evolution_A2.1+ from_Z5 youthful_T3- to_Z5 mature_T3+/A2.1PUNC Wine_F2 can_A7+ be_Z5 assessed_X2.4/A5 for_Z5 its_Z8 future_T1.1.3 in_Z5[i1.3.1 terms_Z5[i1.3.2 of_Z5[i1.3.3 how_Z5 long_T1.3+ it_Z8 will_T1.1.3 cellar_H2 ,_PUNC which_Z8 can_A7+ be_Z5 seen_X3.4 as_Z5 its_Z8 'life-span'_Z99PUNC	A LIVING ORGANISM
8	506880	Cn	Hong Kong	wonderful nerve and energy, with a very long life ahead	life	that_Z5 the_Z5 wine_F2 is_Z5 expected_X2.6+ to_Z5 improve_A5.1+/A2.1 and_Z5 still_T2++ be_A3+ able_X9.1+ to_Z5 be_Z5 enjoyed_E2+ years_T1.3 from_Z5 now_T1.1.2PUNC	AN OBJECT
9	508309	Cn	Cn (Mainland)	wonderful nerve and energy, with a very long life ahead	life	will_T1.1.3 be_A3+ expressive_Q1.1 and_Z5 keep_A9+ showing_A10+ its_Z8 characters_S2mfPUNC	A PERSON
10	509276	Cn	Cn (Mainland)	wonderful nerve and energy, with a very long life ahead	life	The_Z5 time_T1 it_Z8 can_A7+ be_Z5 aged_T3++ (_PUNC with_Z5 more_N5++ aromas_X3.1 and_Z5 flavors_X3.1 developed_A2.1+ )_PUNC until_Z5 it_Z8 falls_M1[i1.2.1 down_M1[i1.2.2	A LIVING ORGANISM
11	510302	Cn	Cn (Mainland)	wonderful nerve and energy, with a very long life ahead	life	we_Z8 are_A3+ meet_S3.1 this_M6 wine_F2 at_T1.1.2[i2.3.1 this_T1.1.2[i2.3.2 point_T1.1.2[i2.3.3 of_Z5 his/her_Z99	A PERSON

12 505090	Cn Cn (Mainland)	wonderful nerve and energy, with a very long life ahead	life	life_L1+, PUNC and_Z5 we_Z8 see_X3.4 this_M6 wine_F2 still_T2++ have_A9+ potential_A7+ to_Z5 be_A3+ better_A5.1++ it_Z8 means_Q1.1 a_Z5 wine_F2 can_A7+ be_Z5 conserved_S8+ longer_T1.3++	AN OBJECT
-----------	---------------------	---	------	--	-----------

#	Participant ID	Country	Reside	WTN	MRW	Transfer	SOURCE
1	504069	Au	Au	silky texture, fine ripples of satiny fruit with a tight thread of lacy tannin holding the wine together in its svelte shape	holding	I_Z8mf would_A7+ talk_Q2.1 about_Z5 the_Z5 structure_O4.1 of_Z5 the_Z5 wine_F2 how_Z5 the_Z5 tannins_O1 help_S8+ bind_S6+ the_Z5 fruit_F1 into_Z5 it_Z8PUNC Giving_A9- examples_A4.1 of_Z5 Gelatine_O1.1/A2.1 holding_M2 a_Z5 mousse_F1 together_S5+ or_Z5 mortar_O1.1 in_Z5 a_Z5 brick_H2[i1.2.1 wall_H2[i1.2.2PUNC Both_N5 giving_A9- form_A4.1 to_Z5 the_Z5 ingredients_O1	A THREE DIMENSIONAL ARTEFACT
2	504118	Au	Au	silky texture, fine ripples of satiny fruit with a tight thread of lacy tannin holding the wine together in its svelte shape	holding	It_Z8 is_A3+ like_Z5 a_Z5 piece_N5.1- a_Z5 wool_O1.1 gently_E3+ wrapping_A1.1.1 the_Z5 flavours_X3.1 so_Z5[i1.2.1 as_Z5[i1.2.2 they_Z8mfn taste_X3.1 as_Z5 one_Z8 but_Z5 individual_N5- flavours_X3.1 slowly_N3.8- escape_A1.7-	A THREE DIMENSIONAL ARTEFACT
3	504212	Au	Au	silky texture, fine ripples of satiny fruit with a tight thread of lacy tannin holding the wine together in its svelte shape	holding	I_Z8mf would_A7+ use_A1.5.1 a_Z5 musical_K2 analogy_A6.1+ citing_Q2.2 drums_K2 as_Z5 providing_A9- the_Z5 continuous_T2++ bond_S5+ through_Z5 out_M6 a_Z5 song_K2	A THREE DIMENSIONAL ARTEFACT
4	504877	Au	Au	silky texture, fine ripples of satiny fruit with a tight thread of lacy tannin holding the wine together in its svelte shape	holding	bringing_M2 components_O2 of_Z5 the_Z5 wine_F2 's_Z5 flavour_X3.1 profile_B1 together_S5+ and_Z5 providing_A9- structure_O4.1 to_Z5 that_Z5 profile_B1 PUNC	A PERSON
5	516712	Au	Au	silky texture, fine ripples of satiny fruit with a tight thread of lacy tannin holding the	holding	Structures_O4.1 weaving_B5 the_Z5 wine_F2 together_S5+ ,_PUNC harmoniously_K2	A PERSON

Verb POS: Metaphoric themes (i.e., SOURCE) used to transfer understanding

				wine together in its svelte shape		,_PUNC composing_N5.1+ the_Z5 wine_F2	
6	505140	Au	Au	silky texture, fine ripples of satiny fruit with a tight thread of lacy tannin holding the wine together in its svelte shape	holding	Wine_F2 needs_S6+ a_Z5 cohesive_S5+ balance_O4.1/B1 of_Z5 components_O2 of_Z5 which_Z8 tannin_O1 plays_K1 a_Z5 role_I3.1PUNC The_Z5 overall_N5.1+ mouthfeel_Z99 of_Z5 a_Z5 wine_F2 can_A7+ depend_A2.2 on_Z5 the_Z5 different_A6.1- structures_O4.1 of_Z5 tannin_O1 and_Z5 its_Z8 binding_S6+ capabilities_X9.1+ PUNC	AN OBJECT
7	506198	Au	Au	silky texture, fine ripples of satiny fruit with a tight thread of lacy tannin holding the wine together in its svelte shape	holding	Both_Z5 fruit_F1 and_Z5 structure_O4.1 are_Z5 required_X7+ in_Z5 a_Z5 wine_F2 ,_PUNC whereby_Z5 the_Z5 structure_O4.1 such_Z5[i1.2.1 as_Z5[i1.2.2 tannin_O1 or_Z5 acid_O1 carries_M2 /_Z5 supports_S8+ or_Z5 "holds"_Z99 a_Z5 wine_F2 together_S5+ to_Z5 assist_S8+ with_Z5 balance_O4.1/B1 and_Z5 length_N3.7PUNC	AN OBJECT
8	506880	Cn	Hong Kong	silky texture, fine ripples of satiny fruit with a tight thread of lacy tannin holding the wine together in its svelte shape	holding	that_Z5 the_Z5 fruit_F1 and_Z5 tannins_O1 are_Z5 fully_A13.2 integrated_A1.8+	A LIVING ORGANISM
9	508309	Cn	Cn (Mainland)	silky texture, fine ripples of satiny fruit with a tight thread of lacy tannin holding the wine together in its svelte shape	holding	a_Z5 wine_F2 is_A3+ firm_O4.5 and_Z5 rich_I1.1+ ,_PUNC with_Z5 good_A5.1+ structures_O4.1 of_Z5 tannin_O1 and_Z5 acidity_X3.1PUNC all_N5.1+ of_Z5 these_Z5 characters_S2mf can_A7+ be_Z5 further_N5++ developed_A2.1+ given_A9- more_N5++ time_T1 to_Z5 the_Z5 wine_F2	AN OBJECT

.

10	509276	Cn	Cn (Mainland)	silky texture, fine ripples of satiny fruit with a tight thread of lacy tannin holding the wine together in its svelte shape	holding	Like_Z5 the_Z5 role_I3.1 of_Z5 the_Z5 bones_B1 in_Z5 your_Z8 body_B1 and_Z5 the_Z5 frame_O2 of_Z5 a_Z5 structure_O4.1PUNC	A PERSON
11	510302	Cn	Cn (Mainland)	silky texture, fine ripples of satiny fruit with a tight thread of lacy tannin holding the wine together in its svelte shape	holding	all_N5.1+ the_Z5 different_A6.1- components_O2 in_Z5 the_Z5 wine_F2 integrated_A1.8+ very_A13.3 well_A5.1+ like_Z5 a_Z5 very_A13.3 well_A5.1+ weaved_B5 piease_Z99 of_Z5 silk_O1.1 ,_PUNC the_Z5 tannin_O1 is_A3+ like_Z5 a_Z5 backbone_B1 of_Z5 the_Z5 wine_F2 ,_PUNC balancing_O4.1/B1 all_N5.1+ the_Z5 other_A6.1- components_O2 alcohol_F2 ,_PUNC acidity_X3.1 ,_PUNC and_Z5 sugar_F1PUNC	A TEXTILE
12	505090	Cn	Cn (Mainland)	silky texture, fine ripples of satiny fruit with a tight thread of lacy tannin holding the wine together in its svelte shape	holding	this_M6 word_Q3 is_Z5 used_T1.1.1[i1.2.1 to_T1.1.1[i1.2.2 describe_Q2.2 the_Z5 feel_E1 about_Z5 tannin_O1PUNC It_Z8 means_Q1.1 that_Z5 tannin_O1 is_A3+ astringent_O4.1 ,_PUNC tannique_Z99 ,_PUNC the_Z5 wine_F2 need_S6+ be_Z5 aged_T3++	AN OBJECT
1	504069	Au	Au	medium bodied and generously fruited,the mineral, savoury underpinning provides freshness and length	provides	Each_N5.1+ aspect_A4.1 of_Z5 the_Z5 wine_F2 brings_M2 something_Z8 to_Z5 the_Z5 wine_F2PUNC Together_S5+ they_Z8mfn combine_A2.2 to_Z5 make_A1.1.1 a_Z5 complete_N5.1+ wine_F2PUNC x_Z5 proved_A5.2+ y_Z5 ,_PUNC a_Z5 provides_A9- b_Z5 ,_PUNC etc_Z4 (_PUNC using_A1.5.1 specific_A4.2+ examples_A4.1 )_PUNC	AN OBJECT
2	504118	Au	Au	medium bodied and generously fruited,the	provides	Providing_A9- is_A3+ the_Z5 characters_S2mf in_Z5 the_Z5 wine_F2	A PERSON

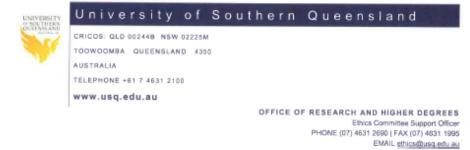
				mineral, savoury underpinning provides freshness and length		are_A3+ like_Z5 someone_Z8mfc opening_A1.1.1 a_Z5 gift_A9PUNC It_Z8 is_A3+ obvious_A11.2+ on_Z5 the_Z5 first_N4 glance_X3.4 but_Z5 provides_A9- you_Z8mf some_N5 more_N5++ subtle_A11.2- sensory_X5.2+ aspects_A4.1PUNC	
3	504212	Au	Au	medium bodied and generously fruited,the mineral, savoury underpinning provides freshness and length	provides	I_Z8mf would_A7+ discuss_Q2.1 the_Z5 described_Q2.2 characters_S2mf in_Z5 a_Z5 structural_O4.1 sense_A4.1 that_Z8 supports_S8+ other_A6.1- characters_S2mf PUNC	A PERSON
4	504877	Au	Au	medium bodied and generously fruited,the mineral, savoury underpinning provides freshness and length	provides	That_Z8 without_Z5 the_Z5 mineral_O1 ,_PUNC savoury_X3.1 characters_S2mf the_Z5 wine_F2 would_A7+ perhaps_A7 feel_X2.1 less_A13.6 refreshing_B2+ and_Z5 may_A7+ appear_A8 shorter_T1.3 on_Z5 the_Z5 finish_T2- and_Z5 that_Z5 the_Z5 savoury_X3.1 characters_S2mf may_A7+ appear_A8 to_Z5 develop_A2.1+ later_T4 and_Z5 help_S8+ the_Z5 length_N3.7 develop_A2.1+PUNC	A LIVING ORGANISM
5	516712	Au	Au	medium bodied and generously fruited,the mineral, savoury underpinning provides freshness and length	provides	structurally_O4.1 gives_A9- this_M6 character_S2mf to_Z5 the_Z5 wine_F2	A PERSON
6	505140	Au	Au	medium bodied and generously fruited,the mineral, savoury underpinning provides freshness and length	provides	it_Z8 is_A3+ the_Z5 support_S8+ base_M7 for_Z5 the_Z5 main_A11.1+ components_O2 of_Z5 the_Z5 wine_F2 that_Z5 aid_S8+ in_Z5 the_Z5 overall_N5.1+ mouthfeel_Z99 and_Z5 finish_T2- of_Z5 a_Z5 wine_F2PUNC	AN OBJECT
7	506198	Au	Au	medium bodied and generously fruited,the	provides	Different_A6.1- components_O2 of_Z5 a_Z5 wine_F2 contribute_A9-	AN OBJECT

		mineral, savoury underpinning provides freshness and length		different_A6.1- attributes_O4.1 or_Z5 functions_A1.5.1 with_Z5 the_Z5 fruit_F1 giving_A9- /_Z5 providing_A9- aromas_X3.1 and_Z5 flavours_X3.1 and_Z5 the_Z5 structure_O4.1 giving_A9- /_Z5 providing_A9- a_Z5 framework_X4.2 for_Z5 the_Z5 wine_F2PUNC	
8 506880	Cn Hong Kong	medium bodied and generously fruited,the mineral, savoury underpinning provides freshness and length	provides	the_Z5 savoury_X3.1 minerality_Z99 gives_A9- the_Z5 feeling_X2.1 of_Z5 freshness_T3- and_Z5 length_N3.7 to_Z5 the_Z5 wine_F2	A PERSON
9 508309	Cn Cn (Mainland)	medium bodied and generously fruited,the mineral, savoury underpinning provides freshness and length	provides	the_Z5 wine_F2 is_Z5 sensed_X3 as_Z5 fresh_T3-	A PERSON
10 509276	Cn Cn (Mainland)	medium bodied and generously fruited,the mineral, savoury underpinning provides freshness and length	provides	being_A3+ the_Z5 core_O2 and_Z5 frame_O2	AN OBJECT
11 510302	Cn Cn (Mainland)	medium bodied and generously fruited,the mineral, savoury underpinning provides freshness and length	provides	because_Z5/A2.2 this_M6 wine_F2 did_Z5 reach_M1 it_Z8 fully_A13.2 rippenness_Z99 ,_PUNC however_Z4 ,_PUNC by_Z5 becaue_Z99 of_Z5 its_Z8 not_Z6 fully_A13.2 ripen_O4.1/L3/F1 its_Z8 gives_A9- you_Z8mf anoter_Z99 interesting_X5.2+ experience_X2.2+	A LIVING ORGANISM
12 505090	Cn Cn (Mainland)	medium bodied and generously fruited,the mineral, savoury underpinning provides freshness and length	provides	it_Z8 shows_A10+ a_Z5 gustatory_Z99 sense_A4.1	A PERSON

1	504069	Au	Au	highly perfumed and exotic on the bouquet, showing spiced apricot and cashew	showing	The_Z5 specific_A4.2+ aromas_X3.1 that_Z8 are_Z5 perceived_X4.1 by_Z5 the_Z5 nose_B1PUNC If_Z7 English_Z1mf is_A3+ a_Z5 second_N4 language_Q3 or_Z5 their_Z8 food_F1 skills_X9.1+ are_A3+ negligible_N3.2- ,_PUNC I_Z8mf would_A7+ show_A10+ them_Z8mfn images_O4.1 or_Z5 bring_M2[i1.2.1 in_M2[i1.2.2 the_Z5 ingredients_O1 of_Z5 them_Z8mfn to_Z5 smell_X3.5	A PERSON
2	504118	Au	Au	highly perfumed and exotic on the bouquet, showing spiced apricot and cashew	showing	Showing_A10+ is_A3+ those_Z5 aromas_X3.1 and_Z5 bouquets_L3 that_Z8 are_A3+ obvious_A11.2+ when_Z5 the_Z5 wine_F2 us_Z8 smelt_X3.5	A LIVING ORGANISM
3	504212	Au	Au	highly perfumed and exotic on the bouquet, showing spiced apricot and cashew	showing	What_Z8 the_Z5 main_A11.1+ characters_S2mf being_Z5 displayed_A10+ PUNC they_Z8mfn can_A7+ be_Z5 described_Q2.2 as_Z5 'showing'_Z99 PUNC	A PERSON
4	504877	Au	Au	highly perfumed and exotic on the bouquet, showing spiced apricot and cashew	showing	that_Z5 the_Z5 aroma_X3.1 of_Z5 both_N5 spiced_F1 apricot_F1 &;_PUNC cashew_F1 may_A7+ be_Z5 detected_A10+ on_Z5 the_Z5 nose_B1 of_Z5 the_Z5 wine_F2	A LIVING ORGANISM
5	516712	Au	Au	highly perfumed and exotic on the bouquet, showing spiced apricot and cashew	showing	On_A10+[i1.2.1 display_A10+[i1.2.2 ,_PUNC detailed_A4.2+ aromas_X3.1 leaping_M1 from_Z5 the_Z5 glass_O1.1	A LIVING ORGANISM
6	505140	Au	Au	highly perfumed and exotic on the bouquet, showing spiced apricot and cashew	showing	the_Z5 medium_N3.2 intensity_N5 of_Z5 aromas_X3.1 (_PUNC as_A6.1-[i1.3.1 opposed_A6.1-[i1.3.2 to_A6.1-[i1.3.3 a_Z5 pronounced_A11.2+ intensity_N5 )_PUNC	AN OBJECT
7	506198	Au	Au	highly perfumed and exotic on the bouquet, showing spiced apricot and cashew	showing	A_Z5 wine_F2 will_T1.1.3 display_A10+ certain_A4.2+ aromas_X3.1 and_Z5	A PERSON

						flavours_X3.1 in_Z5 which_Z8 the_Z5	
						more_N5++ characters_S2mf that_Z8	
						can_A7+ be_Z5 seen_X3.4 (_PUNC or_Z5	
						are_Z5 showing_A10+ in_Z5 the_Z5	
						glass_O1.1 )_PUNC the_Z5 more_A13.3	
						complex_A12- the_Z5 wine_F2PUNC	
8	506880	Cn	Hong Kong	highly perfumed and exotic	showing	that_Z5 the_Z5 bouquet_L3 reveals_A10+	A LIVING
				on the bouquet, showing		spiced_Z99 apricot_F1 and_Z5 cashew_F1	ORGANISM
				spiced apricot and cashew		aromas_X3.1PUNC	
9	508309	Cn	Cn (Mainland)	highly perfumed and exotic	showing	release_A1.7- the_Z5 aromas/flavors_Z99	AN OBJECT
				on the bouquet, showing		of_Z5 something_Z8	
				spiced apricot and cashew			
10	509276	Cn	Cn (Mainland)	highly perfumed and exotic	showing	getting_M2[i1.2.1 out_M2[i1.2.2	A LIVING
				on the bouquet, showing	-	slowly_N3.8- from_Z5 the_Z5 glass_O1.1	ORGANISM
				spiced apricot and cashew		while_Z5 swirling_A1.1.1 the_Z5 wine_F2	
11	510302	Cn	Cn (Mainland)	highly perfumed and exotic	showing	this_M6 wine_F2 has_A9+ a_Z5	AN OBJECT
				on the bouquet, showing	-	high_N3.7+ intensity_N5 of_Z5 nose_B1	
				spiced apricot and cashew		and_Z5 you_Z8mf can_A7+	
						distinguish_A6.1- different_A6.1-	
						aromas_X3.1 in_Z5 the_Z5	
						wine_F2 ,_PUNC you_Z8mf wine_F2	
						find_A10+ aromas_X3.1 like_Z5	
						dried_F1[i1.2.1 fruits_F1[i1.2.2	
12	505090	Cn	Cn (Mainland)	highly perfumed and exotic	showing	showing_A10+ :_PUNC meaning_X2.1	A PERSON
				on the bouquet, showing	C	express_Q1.1 the_Z5 aromes_Z99	
				spiced apricot and cashew		· - ·	
				spiced apricol and cashew			

## **Appendix I: Ethics Approval Documents**



28 August 2013

Ms Allison Creed 2/239 Nelson Street KEARNEY SPRINGS QLD 4350

CC: Dr Warren Midgely - Supervisor

Dear Allison

The Chair of the USQ Human Research Ethics Committee (HREC) recently reviewed your responses to the HREC's conditions placed upon the ethical approval for the below project. Your proposal now meets the requirements of the *National Statement on Ethical Conduct in Human Research (2007)* and full ethics approval has been granted.

HREC Decision	Approved
Expiry date	6 September 2016
Approval date	6 September 2013
Project Title	Metaphor in a global wine market: An exploratory cross- cultural analysis of Australian wine tasting notes
Approval no.	H13REA175

The standard conditions of this approval are:

- (a) conduct the project strictly in accordance with the proposal submitted and granted ethics approval, including any amendments made to the proposal required by the HREC
- (b) advise (email: ethics@usq.edu.au) immediately of any complaints or other issues in relation to the project which may warrant review of the ethical approval of the project
- (c) make submission for approval of amendments to the approved project before implementing such changes
- (d) provide a 'progress report' for every year of approval
- (e) provide a 'final report' when the project is complete
- (f) advise in writing if the project has been discontinued.

For (c) to (e) forms are available on the USQ ethics website: http://www.usq.edu.au/research/ethicsbio/human

For (d) to (e) please diarise the applicable dates now, to ensure that your reporting obligations are fulfilled.

Toowoomba • Springfield • Fraser Coast

usq.edu.au

Page 2 of 2

Please note that failure to comply with the conditions of approval and the National Statement (2007) may result in withdrawal of approval for the project.

You may now commence your project. I wish you all the best for the conduct of the project.

glaukoon

Annmaree Jackson Ethics Committee Support Officer

Copies to: u1009065@umail.usq.edu.au warren.midgley@usq.edu.au